## Class 21: Fixing social media

Matthew J. Salganik

Sociology 204: Social Networks Princeton University

2/2 Possible effects of interventions to fix social media



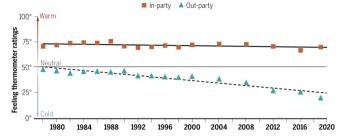
#### SOCIAL SCIENCE

## Political sectarianism in America

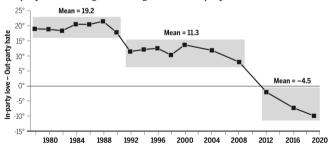
A poisonous cocktail of othering, aversion, and moralization poses a threat to democracy

By Eli J. Finkel¹, Christopher A. Bail², Mina Cikara³, Peter H. Ditto⁴, Shanto Iyengar⁵, Samara Klar⁶, Lilliana Mason², Mary C. McGrath¹, Brendan Nyhan³, David G. Rand⁶, Linda J. Skitka¹⁰, Joshua A. Tucker¹¹, Jay J. Van Bavel¹¹, Cynthia S. Wang², James N. Druckman¹

#### Warmth toward the opposing party (out-party) has diminished for decades



Out-party hate has emerged as a stronger force than in-party love





Filter bubbles can be created by algorithms or choices of people

# Exposure to opposing views on social media can increase political polarization

Christopher A. Bail<sup>a,1</sup>, Lisa P. Argyle<sup>b</sup>, Taylor W. Brown<sup>a</sup>, John P. Bumpus<sup>a</sup>, Haohan Chen<sup>c</sup>, M. B. Fallin Hunzaker<sup>d</sup>, Jaemin Lee<sup>a</sup>, Marcus Mann<sup>a</sup>, Friedolin Merhout<sup>a</sup>, and Alexander Volfovsky<sup>e</sup>

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#### Initial Survey

Respondents were offered \$11 One week later, respondents to provide their Twitter ID and complete a 10-minute survey about their political attitudes, social media use, and media consumption habits (demographics provided by survey firm).

#### Randomization

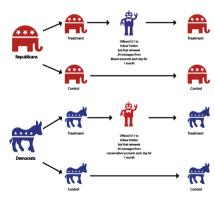
were assigned to treatment and control conditions within strata created using pretreatment covariates that describe attachment to party. frequency of Twitter use. and overall interest in current events.

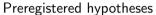
#### Weekly Surveys Respondents in treatment

conditions informed they are eligible to receive up to \$6 each week during the study period for correctly answering questions about the content of messages retweeted by Twitter

#### Post-Survey

Respondents were offered \$12 to reneat the pre-treatment survey one month after initial survey.





polarization

▶ disrupting selection exposure to partisan information will decrease political

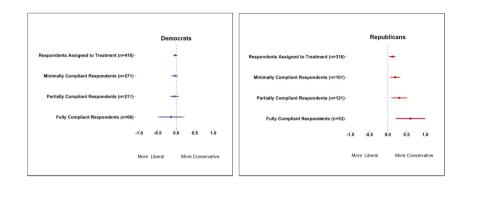


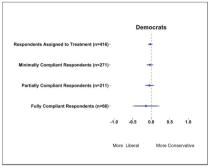
exposure to opposing political views can increase political polarization

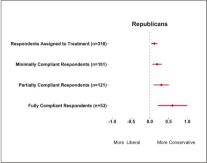
- disrupting selection exposure to partisan information will decrease political
- polarization

## Preregistered hypotheses

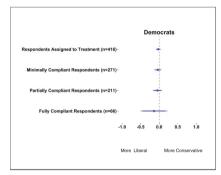
- disrupting selection exposure to partisan information will decrease political polarization
- exposure to opposing political views can increase political polarization
- backfire effects are more likely to occur among conservatives than liberals

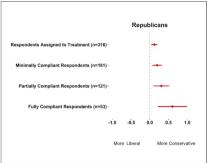




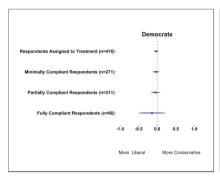


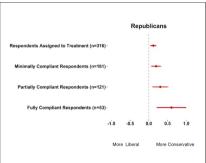
 Democrats appear to become slightly more liberal, Republicans become more conservative





- Democrats appear to become slightly more liberal, Republicans become more conservative
- ► Higher levels of compliance show larger effects

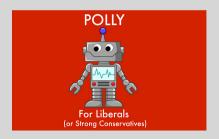




- Democrats appear to become slightly more liberal, Republicans become more conservative
- ► Higher levels of compliance show larger effects
- unclear about exactly why this happened and whether it is specific to the way they constructed their bots

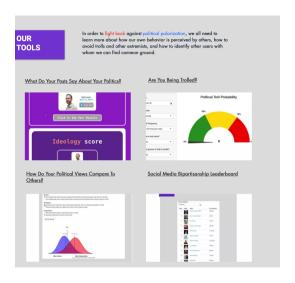
#### **OUR BOTS**

Our research suggests that stepping outside your echo chamber can make you more polarized not less. One of the reasons why this happens is that we become captivated by extremists on the other side who overshadow more moderate voices. The bots below retweet messages 12 by moderates each day who our research indicates resonates with members of the other party. We also screen out messages that score high on toxicity/incivility.





https://www.polarizationlab.com/our-bots



https://www.polarizationlab.com/our-tools





## Shaping Europe's digital future

Home Policies News Library Funding Calendar Consultations

Home > Policies > Tackling online disinformation

POLICY I 16 MARCH 2021

#### **Tackling online disinformation**

The Commission is tackling the spread of online disinformation and misinformation to ensure the protection of European values and democratic systems.

#### https:

 $/\!\!/ digital\text{-}strategy.ec.europa.eu/en/policies/online\text{-}disinformation$ 



derank

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- derank
- remove content and people

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  - derank
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  - add warnings

These approaches have different implications for free speech norms





(a) Contextual warning

(b) Interstitial warning

## What effects might these have?

https://techcrunch.com/2020/05/26/twitter-trump-labels-fact-checking-tweet/

 $\verb|https://abcnews.go.com/Technology/twitter-facebook-slap-labels-trumps-misleading-election-posts/story? id=74020537 | the facebook-slap-labels-trumps-misleading-election-posts/story? id=74020537 | the facebook-slap-labels-trumps-misleading-election-posts/story. Id=74020537 | the facebook-slap-labels-trum$ 

## **Adapting Security Warnings to Counter Online Disinformation**

Ben Kaiser	Jerry Wei	Elena Lucherini	Kevin Lee
Princeton University	Princeton University	Princeton University	Princeton University
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➤ 2 studies: 1 lab study with Princeton students, 1 online study on Mechanical Turk workers

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- ➤ 2 studies: 1 lab study with Princeton students, 1 online study on Mechanical Turk workers
- no cooperation from any social media platform
- does not address the challenge of deciding what is misinformation

#### Study 1: Lab study of Princeton students

▲ News - Latest - The News Lens International Edition
https://international.thenewslens.com/news ▼
This site may contain misleading information. Consider using another site.
News Latest Related Tags: Han Koryu, Tsail ing

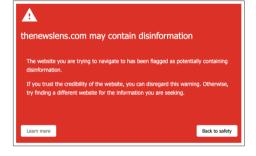
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#### Study 1: Lab study of Princeton students





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#### Quantitative metrics:

- Clickthrough rate (dismiss warning and proceed)
- Alternative visit rate (proportion that visit alternative site as desired)

	5	Contex	tual Warning	Interstitial Warning	
Round	Participant Instructions	CTR	AVR	CTR	AVR
Control 1	Find the total area of Italy in square kilometers on Wikipedia or WorldAtlas.	-	-	_	_
Control 2	Report the price of a pair of men's New Balance 574 on JoesNewBalanceOutlet or 6pm.com.	_	_	_	_
Treatment 1	Find the political party of Taiwan's Premier on TheNewsLens or FocusTaiwan.	15/20	7/20	7/20	13/20
Treatment 2	Find the name of the girl reported missing in Barbados on Feb 11, 2019 on BarbadosToday or LoopNewsBarbados.	18/20	4/20	11/20	10/20

► Interstitial warning works better by both metrics (cllickthrough rate and alternative visit rate)

#### Study 2: Workers on Amazon Mechanical Turk. Find the "best" interstitial warning.



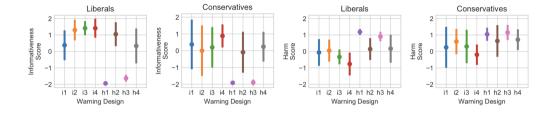


(a) Harm (b) Informative

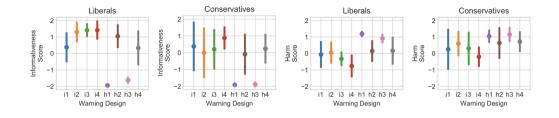
	H	Iarm (white on	red backgrour	nd)	Informativeness (black on white background)					
ID	h1	h2	h3	h4	i1	i2	i3	i4		
Icon	Skull	Skull	Policeman	Policeman	Exclamation	Policeman	Policeman	Exclamation		
Title	WARNING	Security Alert	Security Alert	Security Alert	False or Misleading Content Warning	Fake News Warning	False or Misleading Content Warning	Fake News Warning		
Primary message	This website is dangerous.	This website contains misleading or false information.	This website is dangerous.	This website contains misleading or false information.	This website presents itself as news, but it contains information that experts have identified to be false or misleading	This website contains misleading or false information.	This website contains misleading or false information.	This website presents itself as news, but it contains information that experts have identified to be false or misleading		
Details	None	None	Consider finding alternative sources of information.	None	This website spreads disinformation: lies, half-truths, and non-rational arguments intended to manipulate public opinion.  It can be difficult to tell the difference between real news and disinformation, but it poses a serious threat to national security, election	This website spreads disinformation: lies, half-truths, and non-rational arguments intended to manipulate public opinion.  It can be difficult to tell the difference between real news and disinformation, but it poses a serious threat to national security, election	Consider finding alternative sources of information.	Consider finding alternative sources of information.		

#### Quantitative metrics:

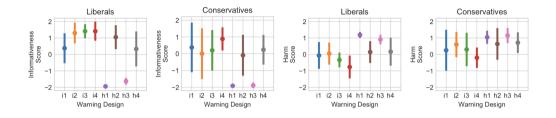
- Clickthrough rate (dismiss warning and proceed)
- ► Alternative visit rate (proportion that visit alternative site as desired)
- ► Information score (based on survey)
- ► Harm score (based on survey)



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- Not big differences between liberals and conservatives, but small differences at scale can matter.
- ▶ If these were to be deployed, you would want to understand differences for many different subgroups.

	Liberal						Conservative				
	#	AVR	CTR	ī	$\bar{h}$	#	AVR	CTR	ī	ħ	
Control	318	20%	_	_	_	158	16%	_	_	_	
Treatment	318	87%	16%	_	_	158	85%	17%	_	_	
Selected tre	Selected treatments										
h1	120	85%	18%	$-1.94 \pm 0.06$	$1.18 \pm 0.18$	46	83%	17%	$-1.91 \pm 0.11$	_	
h3	73	84%	18%	-	_	27	81%	22%	_	1.15 ±0.46	
i3	39	87%	13%	1.41 ±0.43	_	10	90%	10%	_	_	
i4	17	82%	12%	-	$-0.76 \pm 0.69$	25	76%	24%	$0.88 \\ \pm 0.69$	$-0.2 \pm 0.62$	

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- ▶ With a few exceptions, not big differences between warnings, but small differences at scale can matter.
- ▶ Sample sizes are really small here so we should have caution





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(b) Interstitial warning

## What effects might these have?

https://techcrunch.com/2020/05/26/twitter-trump-labels-fact-checking-tweet/

https://abcnews.go.com/Technology/twitter-facebook-slap-labels-trumps-misleading-election-posts/story?id=74020537



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#### Conclusions:

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- ▶ Interventions to change social media could be either structural changes or tweaks
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- ▶ We have solid evidence that tweaks don't always have the intended effects (Bail et al.)
  - ► We have solid evidence that the relative effectiveness of tweaks is hard to anticipate (Kaiser et al.)

#### Conclusions:

- ▶ Interventions to change social media could be either structural changes or tweaks
- ▶ We have solid evidence that tweaks don't always have the intended effects (Bail et al.)
  - ► We have solid evidence that the relative effectiveness of tweaks is hard to anticipate (Kaiser et al.)
- ▶ It will be even hard to anticipate all the effects of structural changes, but that does not have to be a recipe for inaction

#### Social media:

- Social media and individuals
- Social media and society
- Social media and social ads
- ► Fixing social media

Class 22: Network scale-up method to study groups most at-risk for HIV

- ► Feehan, D.M. and Salganik, M.J. (2016). Generalizing the Network Scale-up Method: A New Estimator for the Size of Hidden Populations. *Sociological Methodology*.
- Feehan, D.M. et al. (2016). Quality vs. Quantity: A survey experiment to improve the network scale-up method. American Journal of Epidemiology.