

Valuing cash balance plans embedded options in StocVal

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The default plan consists of the following five employees.

```
> library(StocVal)
> print(demoInfo, row.names=F)
```

employee_id	age_entry	age_valuation	gender	current_salary	account_value
1	25	45	M	100000	120000
2	30	40	M	80000	50000
3	30	30	F	65000	0
4	25	50	F	150000	200000
5	25	60	M	100000	20000

remaining

20

25

30

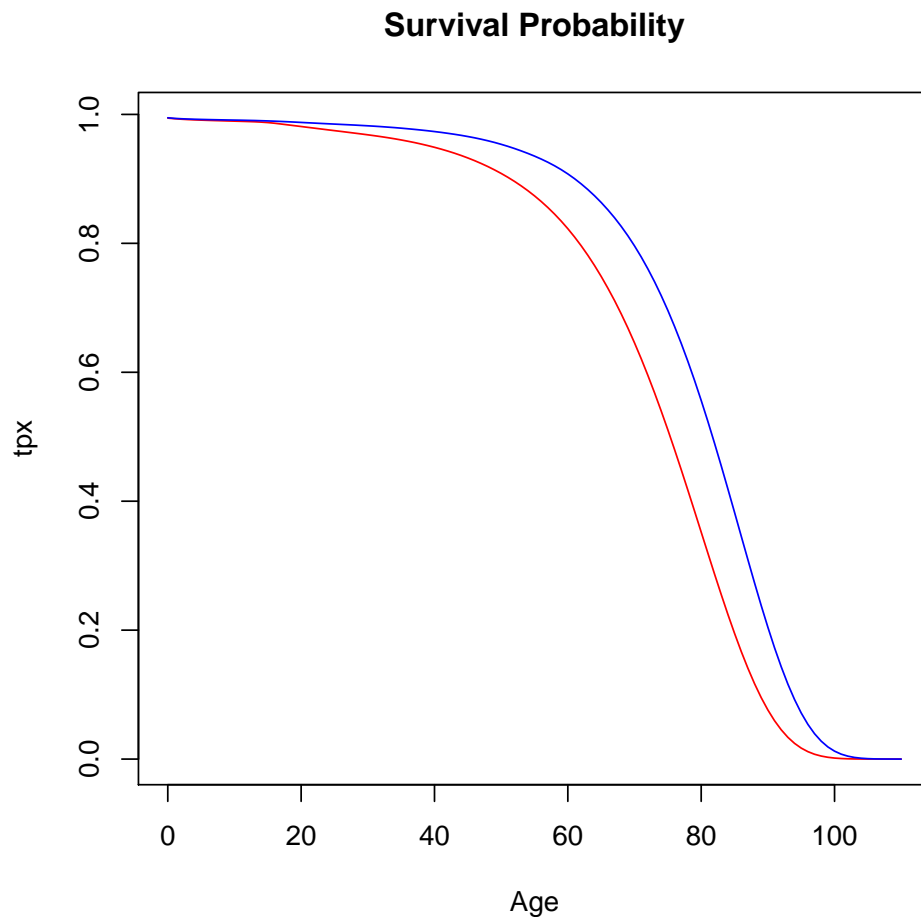
15

5

To demonstrate the various functions, employee 5 will be used. A summary of the embedded option costs for all of the employees will be shown at the end.

The survival probabilities used (mortality) are plotted below. The female mortality is shown in blue. Note that these probabilities are actually discrete (the line joining the points may be deceiving).

```
> tpxm <- cumprod(1 - mortalityInfo$qxm)
> tpxf <- cumprod(1 - mortalityInfo$qxf)
> plot(x=seq(0, 110, 1), y=tpxm, xlab="Age", ylab="tpx",
+      main="Survival Probability", type='l', col='red')
> lines(x=seq(0,110,1), y=tpxf, xlab="Age", ylab="tpx", col='blue', type='l')
```



For employee 5, the relevant decrements are shown below (note that the termination rate refers to the probability of employee 5 retiring early in that year).

```
> employee <- demoInfo[5,]
> surviveInfo.out <- surviveInfo(employee)
> print(surviveInfo.out, row.names=F)
```

Age	mortRate	termRate	probDecr	survBoy
60	0.01416	0.1	0.112744	1.0000000
61	0.01549	0.1	0.113941	0.8872560
62	0.01694	0.1	0.115246	0.7861612
63	0.01853	0.1	0.116677	0.6955592
64	0.02026	0.1	0.118234	0.6144035
65	0.02216	1.0	1.000000	0.5417601

First, the deterministic scenario will be shown. Here we will be using the interest rate yields with term length 1 and 10 (these are the output of `determScenario()`).

First, these short rate yields are shown.

```
> print(term1)
```

```

[1] 0.00303900 0.00982243 0.01866025 0.03011234 0.04046266 0.04509149
[7] 0.04521804 0.04395812 0.05019802 0.05638154 0.05717695 0.05606745
[13] 0.05448846 0.05269593 0.05094373 0.04937927 0.04778350 0.04616153
[19] 0.04460994 0.04322488 0.04210228 0.04133800 0.04102814 0.04126929
[25] 0.04215893 0.04379584 0.04628052 0.04971578 0.05420726 0.05986410
[31] 0.05183728 0.05200166 0.05210760 0.05219895 0.05227760 0.05234524
[37] 0.05240334 0.05245319 0.05249592 0.05253252 0.05256383 0.05259059
[43] 0.05261346 0.05263297 0.05264962 0.05266381 0.05267590 0.05268618
[49] 0.05269494 0.05270238 0.05270871 0.05271409 0.05271865 0.05272252
[55] 0.05272581 0.05272859 0.05273095 0.05273296 0.05273465 0.05273608
[61] 0.05273730 0.05273833 0.05273919 0.05273993 0.05274055 0.05274107
[67] 0.05274152 0.05274189 0.05274221 0.05274247 0.05274270 0.05274289
[73] 0.05274305 0.05274319 0.05274330 0.05274339 0.05274348 0.05274354
[79] 0.05274360 0.05274365 0.05274369 0.05274372 0.05274375 0.05274378
[85] 0.05274380 0.05274382 0.05274383 0.05274384 0.05274385 0.05274386
[91] 0.05274387 0.05274387 0.05274388 0.05274388 0.05274389 0.05274389
[97] 0.05274389 0.05274390 0.05274390 0.05274390

```

```
> print(term10)
```

```

[1] 0.03415100 0.03960161 0.04426713 0.04788314 0.05015811 0.05121122
[7] 0.05164171 0.05189955 0.05212135 0.05156018 0.05024312 0.04873584
[13] 0.04726386 0.04591931 0.04477842 0.04390179 0.04334503 0.04319527
[19] 0.04354915 0.04450396 0.04615809 0.04713129 0.04819868 0.04930895
[25] 0.05040519 0.05142063 0.05227866 0.05289283 0.05316708 0.05299599
[31] 0.05226531 0.05233797 0.05239687 0.05244745 0.05249086 0.05252806
[37] 0.05255992 0.05258718 0.05261048 0.05263038 0.05264737 0.05266186
[43] 0.05267421 0.05268472 0.05269368 0.05270130 0.05270778 0.05271328
[49] 0.05271796 0.05272193 0.05272530 0.05272816 0.05273058 0.05273264
[55] 0.05273438 0.05273585 0.05273710 0.05273816 0.05273905 0.05273981
[61] 0.05274045 0.05274099 0.05274144 0.05274183 0.05274215 0.05274243
[67] 0.05274266 0.05274286 0.05274302 0.05274316 0.05274328 0.05274338
[73] 0.05274346 0.05274353 0.05274359 0.05274364 0.05274368 0.05274372
[79] 0.05274375 0.05274377 0.05274379 0.05274381 0.05274383 0.05274384
[85] 0.05274385 0.05274386 0.05274387 0.05274387 0.05274388 0.05274388
[91] 0.05274389          NA          NA          NA          NA          NA
[97]          NA          NA          NA          NA

```

The embedded options that we will be valuing is a floor on the minimum return obtained by the employee in a given year. The value of this floor and some other plan assumptions, such as the volatility of a long-term treasury bond, a vesting period and a fixed contribution rate are shown below.

```

> planVariablesDF <- data.frame(variable=c("salary_scale", "contrib_rate",
+   "vesting", "floor", "vol"), value=c(planVariables[[1]], planVariables[[2]],
+   planVariables[[3]], planVariables[[4]], planVariables[[5]]))
> print(planVariablesDF, row.names=F)

```

```

      variable value
salary_scale 0.040
contrib_rate 0.050
      vesting 3.000
      floor 0.040
      vol 0.019

```

The account value with and without a floor for employee 5 are shown below.

```

> accountValueNF.out <- accountValueNF(employee, surviveInfo.out)
> print(accountValueNF.out, row.names=F)

```

Age	av_boy	av_growth	salary	contrib_eoy	av_eoy	ben_boy	dis_ben
60	20000.00	20683.02	100000.0	5000.000	25683.02	2254.880	2254.880
61	25683.02	26700.11	104000.0	5200.000	31900.11	2596.421	2588.554
62	31900.11	33312.24	108160.0	5408.000	38720.24	2890.211	2853.427
63	38720.24	40574.28	112486.4	5624.320	46198.60	3142.370	3045.546
64	46198.60	48515.84	116985.9	5849.293	54365.13	3356.023	3157.534
65	54365.13	57149.23	0.0	0.000	57149.23	29452.857	26633.249

```

> accountValueWF.out <- accountValueWF(employee, surviveInfo.out)
> print(accountValueWF.out, row.names=F)

```

Age	av_boy	av_growth	option_adjust	av_growth_adjust	salary	contrib_eoy
60	20000.00	20683.02	116.98000	20800.00	100000.0	5000.000
61	25800.00	26821.72	10.27851	26832.00	104000.0	5200.000
62	32032.00	33449.96	0.00000	33449.96	108160.0	5408.000
63	38857.96	40718.61	0.00000	40718.61	112486.4	5624.320
64	46342.93	48667.40	0.00000	48667.40	116985.9	5849.293
65	54516.69	57308.56	0.00000	57308.56	0.0	0.000

av_eoy	ben_boy	dis_ben
25800.00	2254.880	2254.880
32032.00	2608.247	2600.344
38857.96	2902.161	2865.225
46342.93	3153.548	3056.379
54516.69	3366.507	3167.399
57308.56	29534.968	26707.499

We can then calculate the value of our embedded option which provides a floor on the minimum return obtained by employee 5 under the deterministic scenario.

```

> floorOption.cost <- floorOption(accountValueNF.out, accountValueWF.out)
> print(floorOption.cost, row.names=F)

```

```
[1] 118.5354
```

There is an alternative way of valuing this option which uses an adapted version of the black scholes formula. I have referred to it as `floorOptionPBO()` since the price of the option equals to the sum of the PBO column, not the difference between the benefit with and without the option.

```
> floorOptionPBO.cost <- floorOptionPBO(demoInfo[5,], accountValueNF.out,
+   accountValueWF.out, surviveInfo.out)
> print(floorOptionPBO.cost, row.names=F)

[1] 717.9956
```

Under the deterministic scenario, the cost of this option for each member of the pension plan are shown below. Totals are shown in the bottom row.

```
> planSummaryDeterm.out <- planSummaryDeterm(demoInfo, planVariables)
> print(planSummaryDeterm.out, row.names=F)
```

employee_id	pv_benefit_no	floor_option	floor_option_pbo
1	197860.29	768.506627	11668.6016
2	118410.16	324.411306	7622.1005
3	60133.70	1.229513	3344.8421
4	304389.46	1294.489400	13715.4442
5	40533.19	118.535355	717.9956
	721326.80	2507.172202	37068.9840

For the stochastic scenario, we use different yields than under the deterministic scenario. For instance, the first stochastic scenario and the results for employee 5 are shown below.¹

```
> termStruct.out <- cubic_spline(termStruct);
> termStruct.extension <- curve_extensionNS(termStruct.out);
> credit_spread <- rep(0.01,100);
> hw.out <- hull_white(srinput, termStruct.extension, termofyield=1);
> cholesky.out <- cholesky(cholinput);
> esga.out <- esga(esgin, credit_spread, volterm.equity, inflation_mean,
+ volterm.inflation, cholesky.out, termStruct.extension);
> stochasticScenarios.out <- stochasticScenarios(hw.out, termStruct.extension,
+ srinput, esga.out)
> term1 <- as.numeric(stochasticScenarios.out$term1[1,])
> term10 <- as.numeric(stochasticScenarios.out$term10[1,])
> print(term1)
```

```
[1] 0.003034392 0.012904303 0.032837902 0.043229341 0.048336114 0.031789603
[7] 0.040162987 0.017866165 0.011808591 0.014972061 0.001000000 0.001000000
[13] 0.001000000 0.001000000 0.004041130 0.002109245 0.001000000 0.001000000
```

¹To match the results of the SOA excel sheets replace `stochasticScenarios.out` with `stochasticScenarios.out <- bmarkScenarios(file)`. For more information see the `benchmarkDemo`.

```

[19] 0.001000000 0.001000000 0.001000000 0.002556337 0.014548016 0.017506026
[25] 0.010859063 0.020678428 0.026044168 0.036260806 0.014828352 0.018397722
[31] 0.029569083 0.030541169 0.032647860 0.025009182 0.038636552 0.042422924
[37] 0.046529013 0.033957077 0.046531519 0.044352689 0.043094674 0.032680243
[43] 0.018334434 0.040573951 0.027970239 0.033516746 0.041548395 0.047635259
[49] 0.046702242 0.044671738 0.047436926 0.046477762 0.059350242 0.041049203
[55] 0.042524462 0.055806549 0.046904705 0.038223741 0.033379629 0.046029007
[61] 0.054076613 0.069179159 0.052317219 0.046217451 0.062442793 0.063082968
[67] 0.080994382 0.063720931 0.054327092 0.057388825 0.052865428 0.060774544
[73] 0.073174217 0.078791431 0.083449166 0.100826882 0.119393206 0.129704239
[79] 0.110082862 0.097155605 0.100343439 0.108863256 0.088604350 0.100329556
[85] 0.117183906 0.128904652 0.142753932 0.150833648 0.158445229 0.159783677
[91] 0.160682669 0.138291943 0.145856084 0.165067808 0.159741565 0.155056960
[97] 0.138819558 0.001000000 0.001000000 0.001000000 0.000000000

```

```
> print(term10)
```

```

[1] 0.033580800 0.030737329 0.047407259 0.053207160 0.057344151
[6] 0.044972769 0.047698735 0.024914368 0.018269304 0.020256197
[11] 0.008782393 0.008889364 0.009167603 0.009561749 0.012735972
[16] 0.012289294 0.012925144 0.014893857 0.017317107 0.018845640
[21] 0.020121820 0.022282043 0.032376076 0.034531706 0.028142276
[26] 0.034126868 0.035414332 0.039354915 0.027316874 0.030166985
[31] 0.039190394 0.039971478 0.041670882 0.035494433 0.046507626
[36] 0.049567346 0.052886083 0.042724917 0.052889255 0.051129229
[41] 0.050113698 0.041697453 0.030103697 0.048080916 0.037895356
[46] 0.042380124 0.048873550 0.053795028 0.053042487 0.051402824
[51] 0.053639323 0.052865465 0.063271272 0.048480316 0.049673923
[56] 0.060410590 0.053216531 0.046200936 0.042286498 0.052511500
[61] 0.059016959 0.071224674 0.057596328 0.052666699 0.065781789
[66] 0.066299778 0.080777590 0.066816414 0.059224074 0.061699196
[71] 0.058043436 0.064436505 0.074459140 0.078999678 0.082764674
[76] 0.096810857 0.111817741 0.120152085 0.104292878 0.093844327
[81] 0.096421143 0.103307642 0.086933086 0.096410390 0.110033430
[86] 0.119507110 0.130701219 0.137231941 -0.338704990 -0.796795387
[91] -1.233431849 NA NA NA NA
[96] NA NA NA NA NA
[101] 0.000000000

```

```

> accountValueNF.out <- accountValueNF(employee, surviveInfo.out,
+   oneyear=term1, tenyear=term10)
> accountValueWF.out <- accountValueWF(employee, surviveInfo.out,
+   oneyear=term1, tenyear=term10)
> floorOption.cost <- floorOption(accountValueNF.out, accountValueWF.out,
+   oneyear=term1, tenyear=term10)

```

```
> floorOptionPBO.cost <- floorOptionPBO(employee, accountValueNF.out,
+   accountValueWF.out, surviveInfo.out, oneyear=term1, tenyear=term10)
> print(floorOption.cost)
```

```
[1] 307.7618
```

```
> print(floorOptionPBO.cost)
```

```
[1] 654.4354
```

. We can calculate the option costs for each scenario, plots these costs, and calculate the mean, expected value of these option costs (for employee 5). First, we use the first method of valuing the option.

```
> stocfloorOption.cost <- stocfloorOption(employee, surviveInfo.out,
+   stochasticScenarios.out)
> print(stocfloorOption.cost$mean_cost)
```

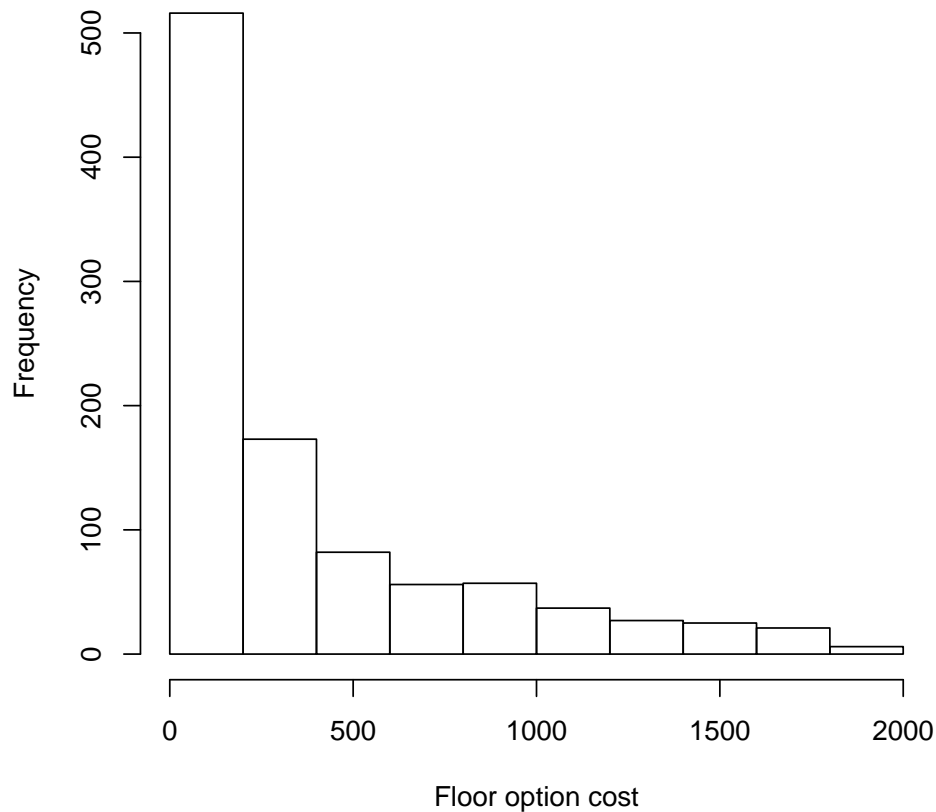
```
[1] 403.0803
```

```
> print(stocfloorOption.cost$var_cost)
```

```
[1] 179414.5
```

```
> hist(stocfloorOption.cost$costs, main="Distribution of benefit option costs",
+   ylab="Frequency", xlab="Floor option cost")
```

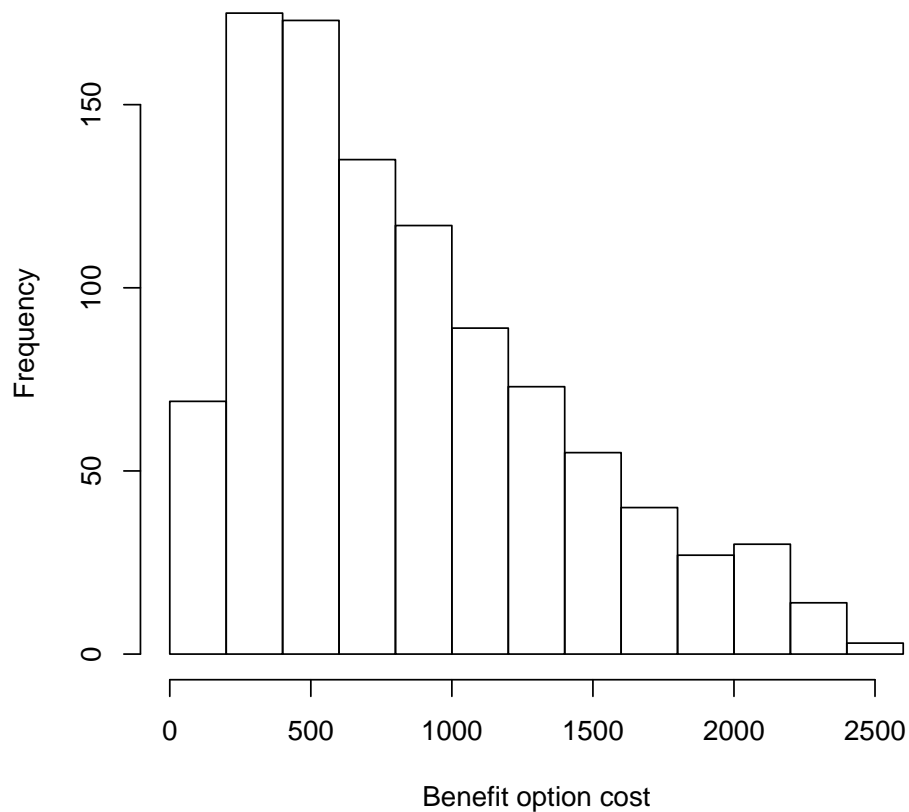
Distribution of benefit option costs



Next, we show the other method of valuing this option.

```
> stocfloorOptionPBO.cost <- stocfloorOptionPBO(employee, surviveInfo.out,  
+   stochasticScenarios.out)  
> print(stocfloorOptionPBO.cost$mean_cost)  
  
[1] 844.6975  
  
> print(stocfloorOptionPBO.cost$var_cost)  
  
[1] 297110.3  
  
> hist(stocfloorOptionPBO.cost$costs, main="Distribution of guarantee option  
+   costs", ylab="Frequency", xlab="Benefit option cost")
```


Distribution of guarantee option costs



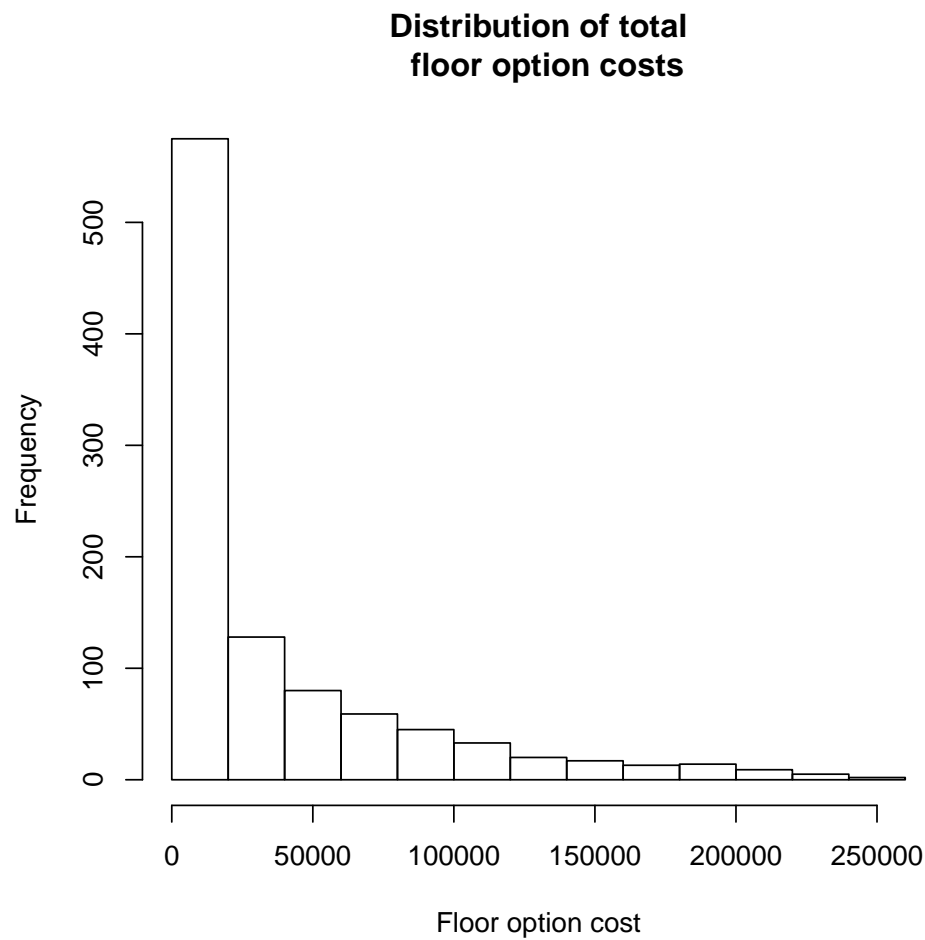
Finally, we show the cost of these options for the entire plan.

```
> planSummaryStoc.out <- planSummaryStoc(demoInfo, stochasticScenarios.out,
+   planVariables)
> print(planSummaryStoc.out$planSummary, row.names=F)
```

employee_id	pv_benefit_no	mean_floor_option	mean_floor_option_pbo
1	215957.5	11555.7436	16784.5587
2	136582.9	7692.9729	10581.8823
3	75036.3	3682.4548	4813.9392
4	315204.5	13314.5207	20627.7261
5	39409.0	403.0803	844.6975
	782190.2	36648.7724	53652.8037

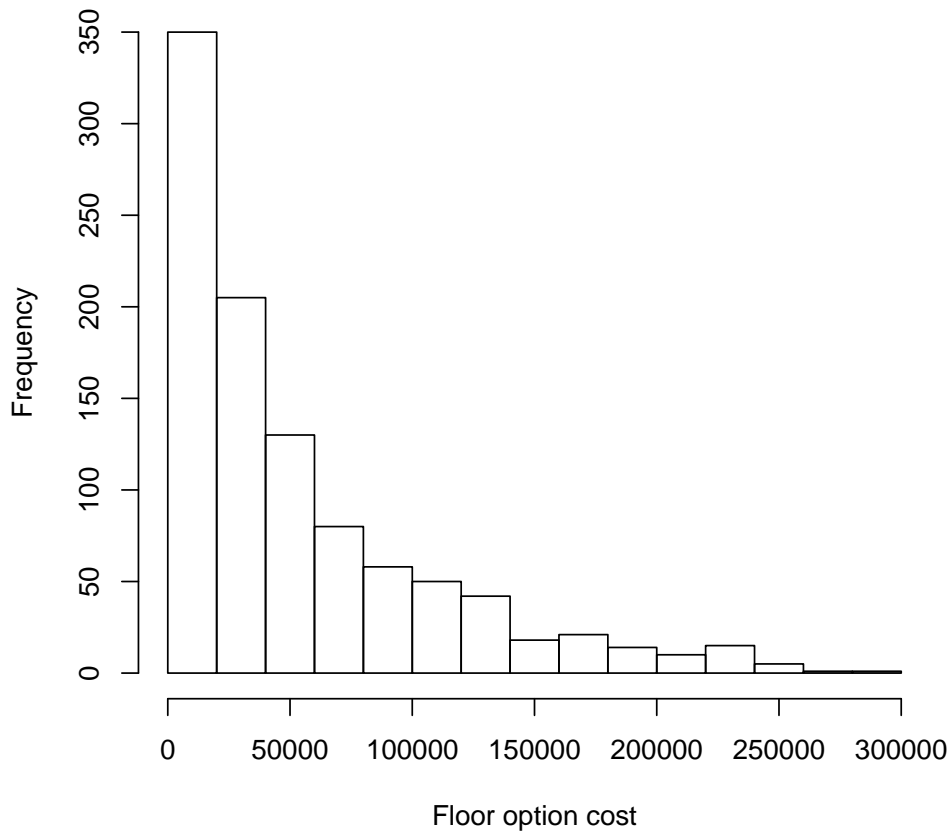
var_floor_option	var_floor_option_pbo
244284081.4	315355759.8
120882182.4	154583024.5
36798290.2	46788999.4
304812046.0	407955937.5
179414.5	297110.3
706956014.7	924980831.4

```
> hist(planSummaryStoc.out$floor_option_costs, main="Distribution of total  
+ floor option costs", ylab="Frequency", xlab="Floor option cost")
```



```
> hist(planSummaryStoc.out$floor_option_costs_pbo, main="Distribution of total  
+ floor option costs (PBO)", ylab="Frequency", xlab="Floor option cost")
```

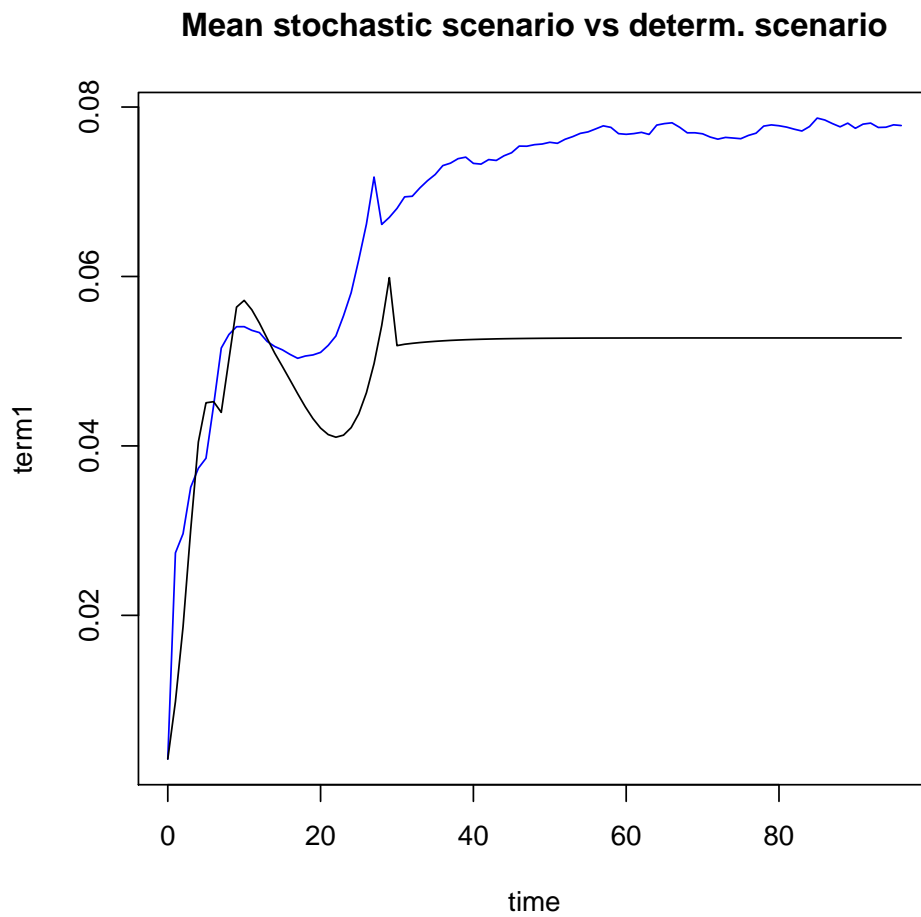
Distribution of total floor option costs (PBO)



Note that the total cost of the option under the deterministic scenario (2,507) was much less than the total cost of the option under the stochastic scenario ($> 30,000$). This difference is referred to as the time value of financial options and guarantees (TVFOG) and represents the additional option cost caused by market volatility around the baseline projection.

Finally, we can compare the deterministic scenario yield curve to the mean stochastic scenario yield curve. Notice that the deterministic scenario yields are much lower than most of the stochastic scenario yields.

```
> determScenario.out <- determScenario(termStruct.out)
> deterterm1 <- determScenario.out$term1
> deterterm10 <- determScenario.out$term10
> stochasticterm1.mean <- meanScenarios(stochasticScenarios.out$term1)
> stochasticterm10.mean <- meanScenarios(stochasticScenarios.out$term10)
> plot(x=seq(0,96,1), y=stochasticterm1.mean[1:97],
+      main="Mean stochastic scenario vs determ. scenario", type='l', col='blue',
+      xlab="time", ylab="term1")
> lines(x=seq(0,96,1), y=deterterm1[1:97], type='l')
```



```
> plot(x=seq(0,87,1), y=stochasticterm10.mean[1:88],  
+      main="Mean stochastic scenario vs determ. scenario", type='l', col='blue',  
+      xlab="time", ylab="term10")  
> lines(x=seq(0,96,1), y=deterterm1[1:97], type='l')
```

