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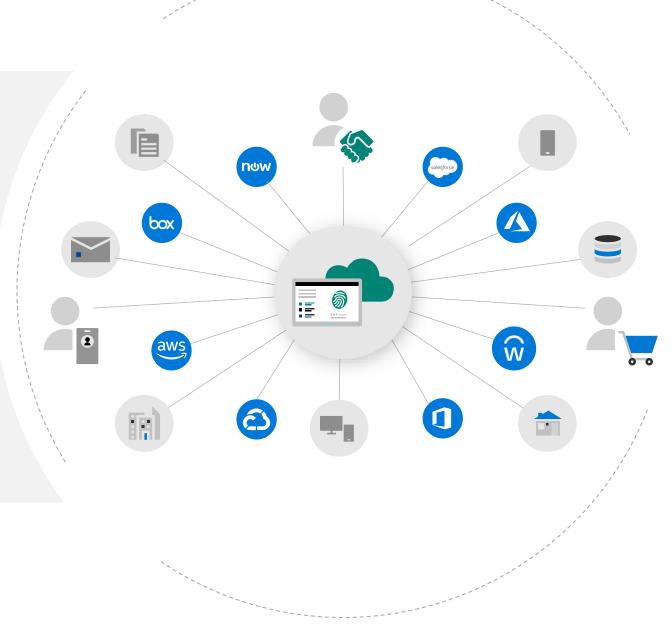


increase in identity attacks over the past year<sup>3</sup>

#### Phishing and stolen credentials

(hacking) are among the top threat action varieties in breaches for SMBs<sup>2</sup>

Ransomware attacks in the past +300% year, with more than 50% targeted at small businesses <sup>6</sup>



<sup>&</sup>lt;sup>1</sup> Source: https://www.microsoft.com/security/blog/2019/08/20/one-simple-action-you-can-take-toprevent-99-9-percent-of-account-attacks/ based on MSFT internal study 2.2020 Verizon Data Breach Investigations Report

## Protect against ransomware

Devices are protected with Microsoft Defender. Microsoft Defender provides multi-layered protection – with Threat and Vulnerability Management thwarting attacks before they occur and EDR and Automated Investigation and Response defending against manual and targeted attacks.



of SMBs list ransomware as a top concern.1

In 2020 the average cost of downtime associated with ransomware attacks rose<sup>1</sup>

94%

## Microsoft Defender for Business protects against ransomware in 3 ways:

Threat & Vulnerability Management thwarts attacks before they occur

Protection against targeted ransomware attacks with EDR

Automated Investigation and Response provides post-breach protection

#### Microsoft Defender for Business

#### **Elevate your security**

Elevate your security with enterprise-grade endpoint protection specially built for businesses with up to 300 employees.



## Enterprise-grade protection

Security for all your devices with next-gen protection, endpoint detection and response, and threat and vulnerability management.



#### Easy to use

Streamline onboarding with wizard-driven set up and recommended security policies activated out-of-the-box to quickly secure devices.



#### **Cost-effective**

Endpoint security that keeps you productive and works with your IT without compromising budget.

# Microsoft Defender consistently rated top AV

- AV-TEST: Protection score of 6.0/6.0 in the latest test
- **AV-Comparatives**: Protection rating of 99.7% in the latest test
- 3 SE Labs: AAA award in the latest test
- MITRE: Industry-leading optics and detection capabilities



## Protection score in AV-TEST

Achieved perfect protection score in the past 8 cycles



## Real-world protection in AV-Comparatives

Scored consistently high in Real-World Protection Rates



## Award from SE Labs in past 4 cycles

Achieved 97% cycles total accuracy in latest cycle

# Microsoft named a Leader in IDC MarketScape for Modern Endpoint Security for Enterprise and Small and Midsize Businesses

IDC MarketScape: Worldwide Modern Endpoint Security for Small and Midsize Businesses 2021 Vendor Assessmenthttps://idcdocserv.com/US48304721

IDC MarketScape vendor analysis model is designed to provide an overview of the competitive fitness of information and communication technology (ICT) suppliers in a given market. The research methodology utilizes a rigorous scoring methodology based on both qualitative and quantitative criteria that results in a single graphical illustration of each vendor's position within a given market. The Capabilities score measures vendor product, goto-market, and business execution in the short term. The Strategy score measures alignment of vendor strategies with customer requirements in a three to five-year timeframe. Vendor market share is represented by the size of the icons.

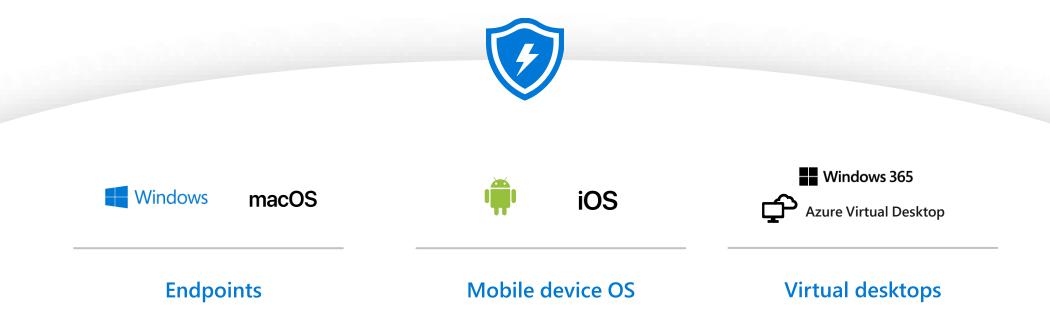
Microsoft named a Leader in IDC MarketScape for Modern Endpoint Security for Enterprise and Small and Midsize Businesses - Microsoft Security Blog

IDC MarketScape: Worldwide Modern Endpoint Security for Small and Midsize Businesses, 2021



Source: IDC, 2021

## Delivering endpoint security across platforms



### **Defender for Business Licensing options**

## Microsoft 365 Business Premium (\$22pupm)

Comprehensive productivity and security solution

Per user license

Microsoft 365 Business Standard (\$12.50) Office apps and services, Teams



## Microsoft Defender Business (\$3pupm)

Enterprise-grade endpoint security

Per user license

- ✓ Next generation protection
- ✓ Cross Platform support (iOS, Android, Windows, MacOS)
- ✓ Endpoint Detection and Response
- ✓ Threat and Vulnerability Management
- ✓ ...and more

Microsoft Defender for Business

Microsoft Defender for Office 365 Plan 1

Intune

Azure AD Premium Plan 1

Azure Information Protection Premium P1

**Exchange Online Archiving** 

Autopilot

Azure Virtual Desktop license

Windows 10/11 Business

**Shared Computer Activation** 

1) As standalone SKU, up to 300 users Entitlement for use on up to 5 devices

2) Included as part of Microsoft 365
Business Premium, up to 300 users
Microsoft Defender for Business will roll

Microsoft Defender for Business will roll out to new and existing M365 Business Premium customers



## Microsoft Defender for Business

**Elevate your security** 



Threat & Vulnerability Management



Attack Surface Reduction



Next Generation Protection



Endpoint Detection & Response



Auto Investigation & Remediation



Simplified Onboarding and Administration



**APIs and Integration** 

## **Enterprise-grade protection for SMBs**

Cross platform and enterprise grade protection with next-gen protection, endpoint detection and response, and threat and vulnerability management Available as a standalone offering and as part of Microsoft 365 Business Premium Standalone offering will serve non-Microsoft 365 customers. No licensing prerequisites Supports multi-customer viewing of security incidents with Microsoft 365 Lighthouse for partners in preview

Customer size	< 300 seats	> 300 seats	
Endpoint capabilities\SKU	Microsoft Defender for Business	Microsoft Defender for Endpoint Plan 1	Microsoft Defender for Endpoint Plan 2
Centralized management	✓	✓	✓
Simplified client configuration	✓		
Threat and Vulnerability Management	<b>✓</b>		✓
Attack Surface Reduction	<b>✓</b>	<b>✓</b>	✓
Next-Gen Protection	<b>✓</b>	<b>✓</b>	✓
Endpoint Detection and Response	<b>✓</b> <sup>2</sup>		✓
Automated Investigation and Response	<b>√</b> 2		✓
Threat Hunting and 6-months data retention			✓
Threat Analytics	<b>√</b> <sup>2</sup>		✓
Cross platform support for Windows, MacOS, iOS, and Android	✓	✓	✓
Microsoft Threat Experts			✓
Partner APIs	✓	✓	✓
Microsoft 365 Lighthouse for viewing security incidents across customers	<b>√</b> 3		11: 1: 120

## Detailed product comparison

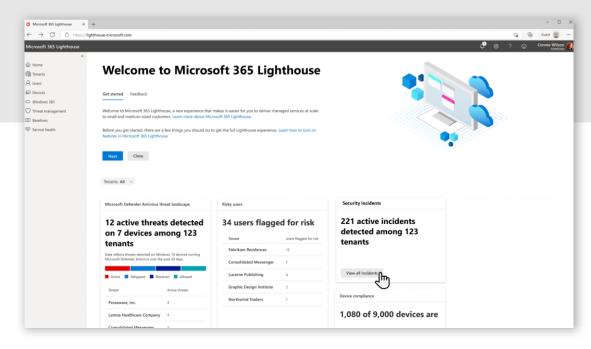
Capabilities	MDB	MDE P1	MDE P2
Threat & Vulnerability			
Microsoft secure score	•		•
Vulnerability management (visibility into software and vulnerabilities)	•		•
Vulnerability remediation based on Intune integration	•		•
Attack Surface Reduction			
Advanced vulnerability and zero-day exploit mitigations	•	•	•
Attack Surface Reduction rules	•	•	•
Application Control	•	•	•
Network Firewall	•	•	•
Device Control (e.g.: USB)	•	•	•
Network protection	•	•	•
Device-based conditional access	•	•	•
Web Control / Category-based URL Blocking	•	•	•
Ransomware mitigation	•	•	•
Next Gen Protection			
Advanced cloud protection (deep inspection and detonation) BAFS	•	•	•
Monitoring, analytics and reporting for Next Generation Protection capabilities	•	•	•
Endpoint Detection and Response			
Behavioral-based detection (post-breach)	•		•
Rich investigation tools			•
Custom detections			•
6-month searchable data per endpoint			•
Advanced hunting			•
Evaluation Lab			•
Manual response actions - (Run AV scan, Machine isolation, File stop and quarantine)	•	•	•
Live response	•		•

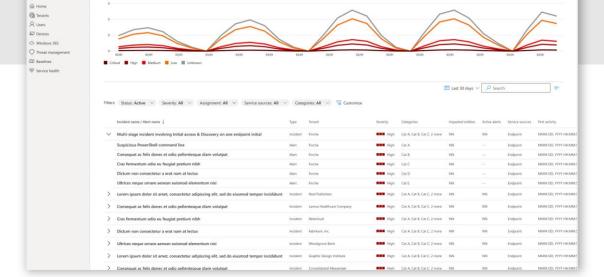
## Detailed product comparison

Capabilities	MDB	MDE P1	MDE P2
Automatic Investigation and Remediation			
Default automation levels	•		•
Customized automation levels			•
Centralized Management			
Role-based access control	•	•	•
Simplified client configuration	•		
Reporting	•	•	•
API's			
SIEM Connector		•	•
API's (Response, Data collection)		•	•
Partner applications		•	•
Threat Intelligence			
Threat Analytics	•		•
Custom Threat Intelligence	•	•	•
Sandbox			•
3rd party Threat Intelligence Connector			•
Partner Support			
APIs (For Partners)	•	•	•
RMM Integration	•		
MSP Support (Multi-tenant API, multi tenant authentication)	•	•	•
Microsoft Threat Expert			
Targeted attack notification			•
Collaborate with Experts, on demand			•
Platform support			
Windows Client	•	•	•
MacOS	•	•	•
Mobile (Android, iOS)	•	•	•

## Microsoft 365 Lighthouse with Defender for Business and Microsoft Business Premium

View security incidents and alerts from Defender for Business in the dashboard and get the detail from the Incidents queue. Additional security management capabilities are planned on the roadmap.





Security incident summary on the Home dashboard

Incident queue highlighting security incidents and alert details



**...** Microsoft Defender for Business

Search for users, groups, settings, and actions



## Welcome to Microsoft Defender for Business

Welcome to Microsoft Defender for Business, where you can monitor and manage security across your devices. Learn more about Microsoft Defender for Business

#### Let's set this up!

We'll walk you through these steps of the setup process:

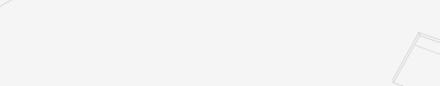
- Assign user permissions
- Set up email notifications
- Onboard and configure Windows devices

Get started

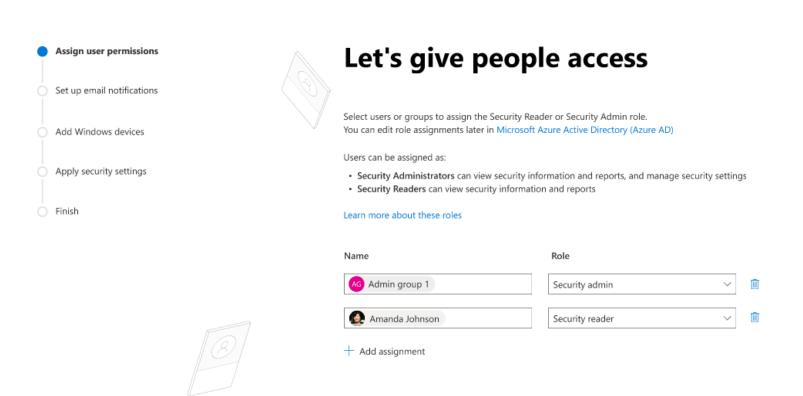
Close











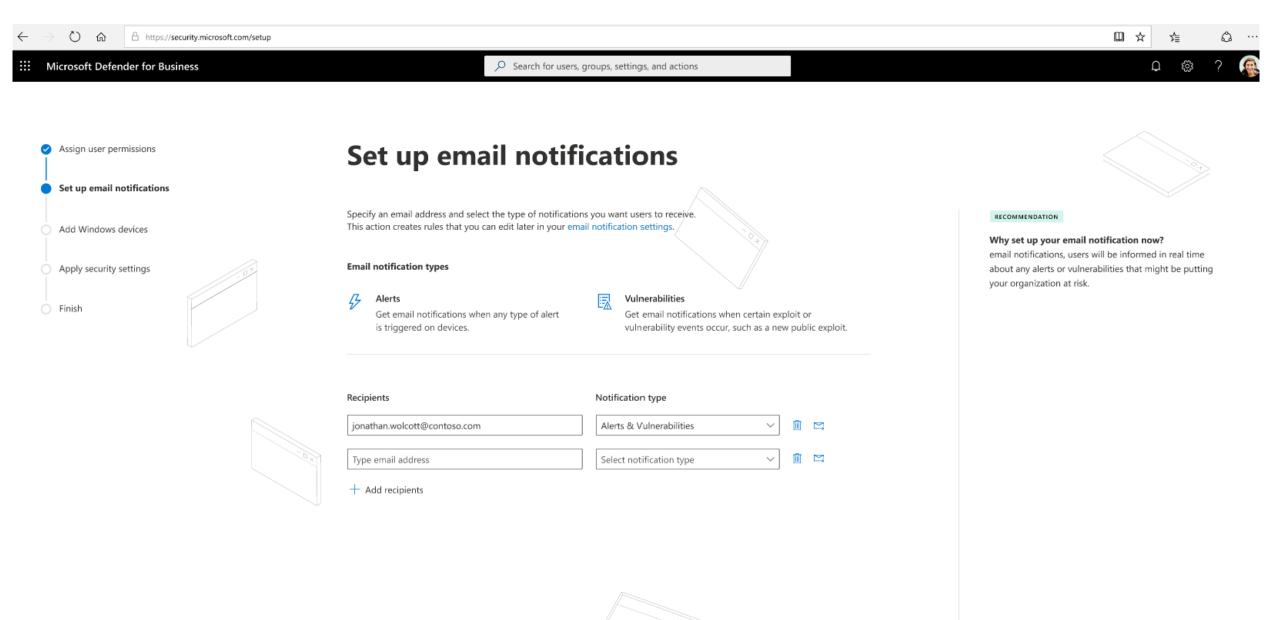


#### RECOMMENDATION

Why give access to people in your organization?
By giving access to people, you provide your security team with the permissions they need to perform their tasks.









Back



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Microsoft Defender for Business

Search for users, groups, settings, and actions





Set up email notifications

Add Windows devices

Apply security settings

Finish



#### How do you want to onboard your devices?

We noticed that you have devices enrolled in Microsoft Endpoint Manager.

Choose devices to onboard to Defender for Business. This process will establish a connection between Defender for Business and Endpoint Manager. You can add other OS devices later. Learn more about onboarding options

- All devices (recommended)
  - · Onboards all Windows devices that are enrolled in Endpoint Manager
  - · Any new devices added to your org in the future will be automatically onboarded
- O Devices you select

Choose which Windows devices you want to onboard to Defender for Business. You can add more devices manually in the future.



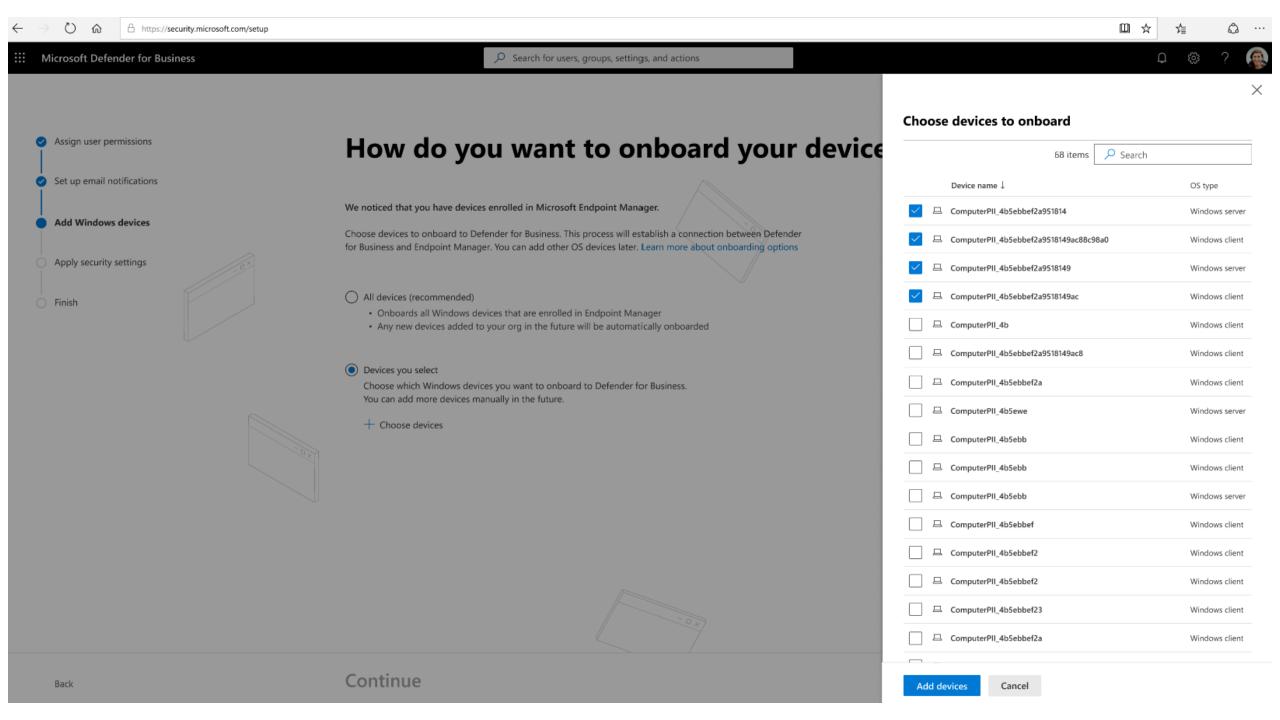
#### RECOMMENDATION

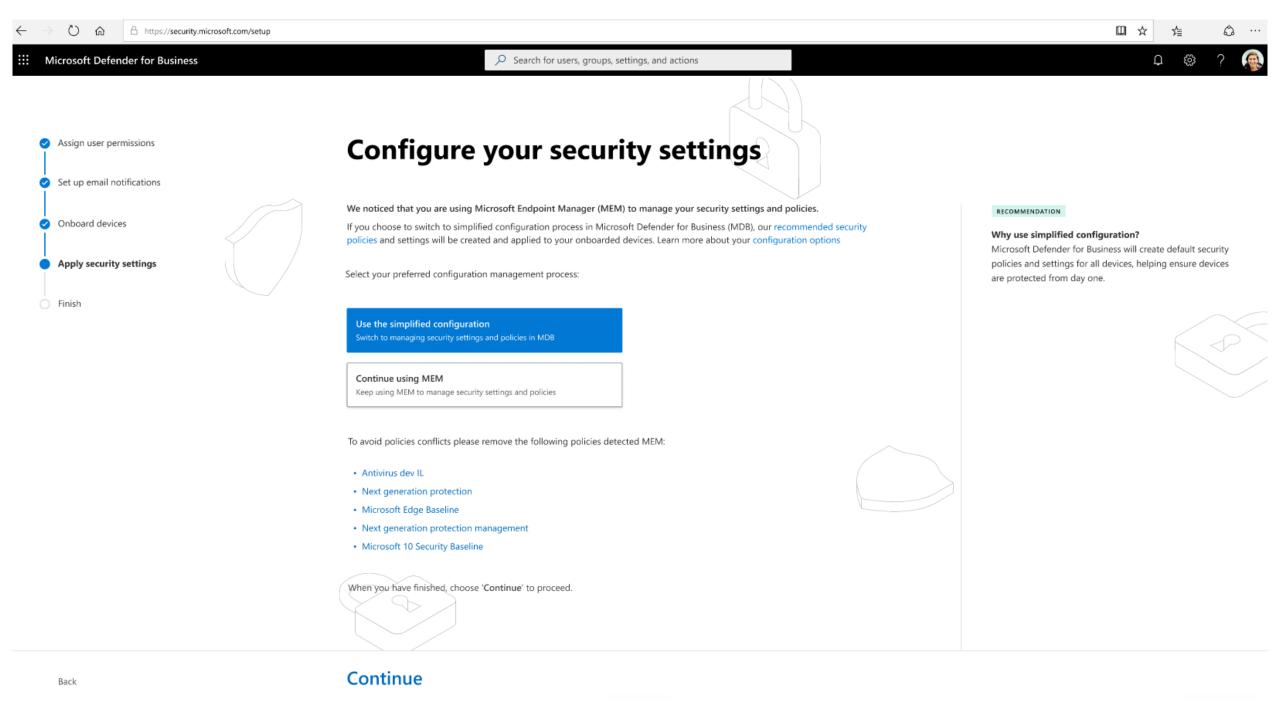
#### Why onboard your devices now?

Onboarding now helps ensure that your organization's devices are more secure and less vulnerable to malware, attacks, and threats.









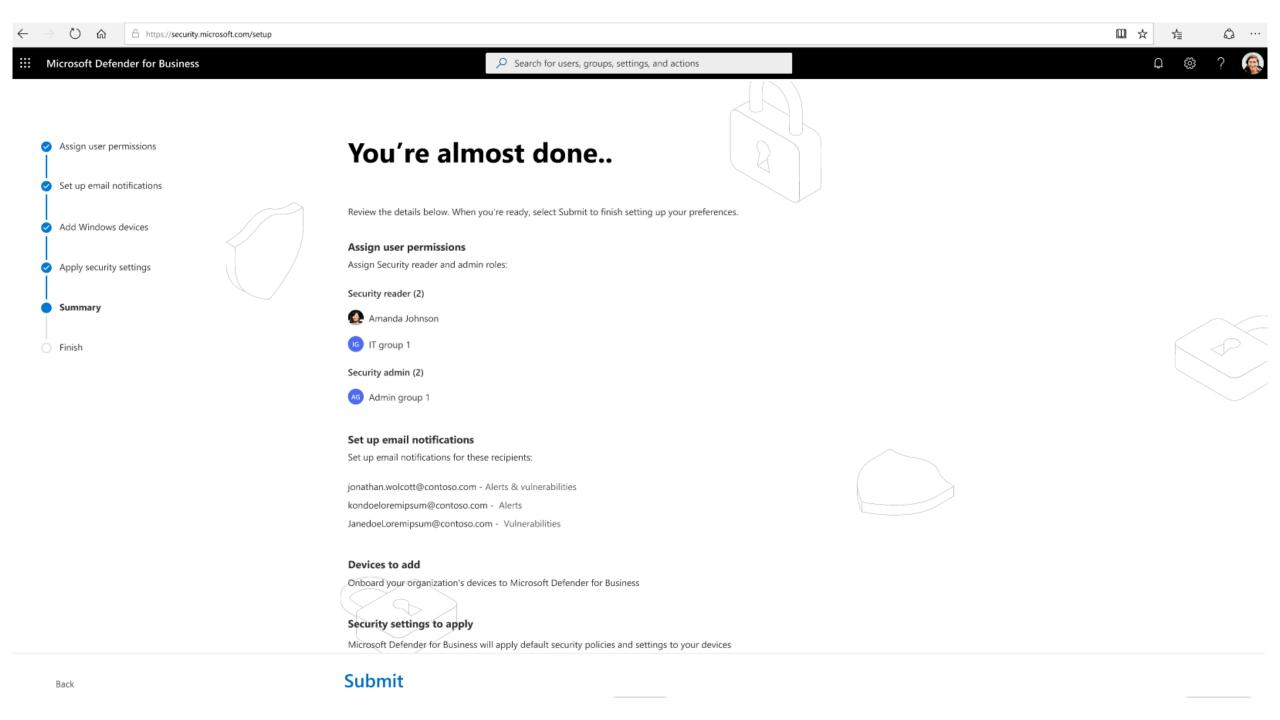
## MDB Recommended Security Policies

#### **Next Generation Protection**

- Antivirus
- · Antimalware
- Scanning of removable drives
- Daily quick scans
- Security intelligence updates
- Security intelligence checks

#### **Firewall**

- Outbound connections from devices are allowed
- Devices connected to org network, all inbound connections are blocked
- Devices connected to public or private network, all inbound connections are blocked





Microsoft Defender for Business

Search for users, groups, settings, and actions





Apply security settings

Finish



Your setup is complete.



#### System dashboard

Visit your system dashboard to see real-time status of your organization

Go to System dashboard



#### **Device configuration**

View or edit your device security settings and policies

Go to Device configuration

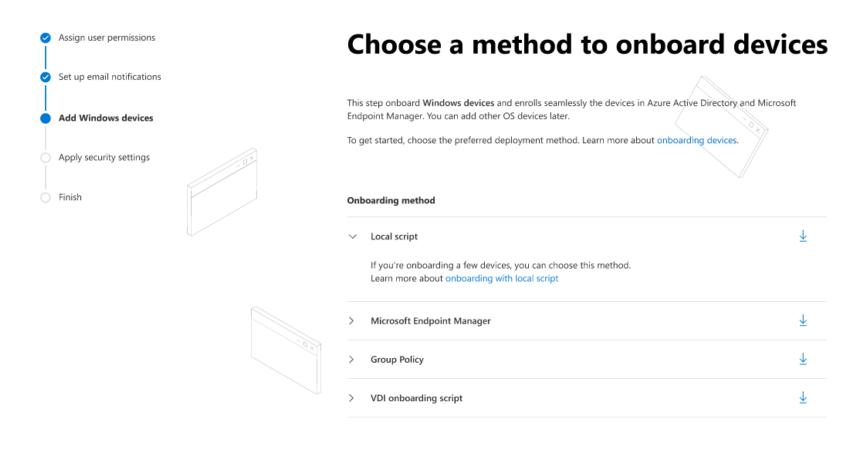


#### Onboard other OS devices

Onboard devices of additional operating systems

Go to Device onaboarding





#### Without MEM

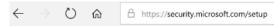


#### RECOMMENDATION

#### Why onboard your devices?

Onboarding your organization's devices now helps ensure that those devices are more secure and less vulnerable to malware, attacks, and threats.





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Microsoft Defender for Business

Search for users, groups, settings, and actions









Set up email notifications

Onboard devices

Apply security settings

Finish



Let us do the work for you.

Microsoft Defender for Business includes default policies with recommended settings that can be applied to Windows devices. Learn more about Security configuration settings



Using the built-in security configuration will:

- · Configure your default security policies and settings
- · Apply your settings and policies to Windows devices

To start the process, choose 'Continue' and relax while we set things up. You can always edit your settings later in Device configuration.

#### **Without MEM**

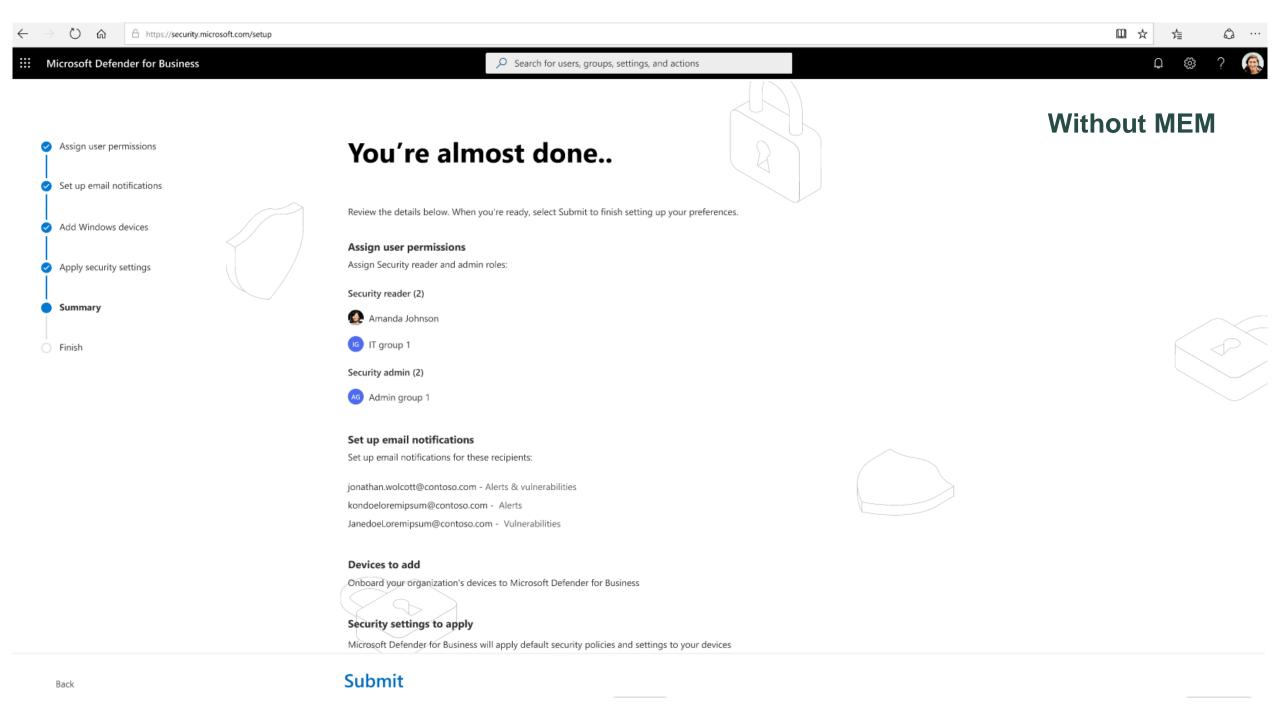
#### RECOMMENDATION

#### Why use automatic configuration?

You save time and effort with default security policies and settings that help protect your organization's devices from day one. We take the guesswork out with built-in policies and settings that are based on industry best practices.









Microsoft Defender for Business

Search for users, groups, settings, and actions



Without MEM



Finish



Your setup is complete.



#### System dashboard

Visit your system dashboard to see real-time status of your organization

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#### **Device configuration**

View or edit your device security settings and policies

Go to Device configuration



#### Onboard other OS devices

Onboard devices of additional operating systems

Go to Device onaboarding





## Defender for Business Summary





Provides layered protection – more than just antivirus



Brings enterprise grade security to customers and partners who manage customer security



Is well awarded and considered best-in-class by third-party testers and influential analysts



Creates a security solution whose experience is tailored to SMBs



Integrates with Microsoft 365 Lighthouse



**Exposes partner APIs** 

