

LA VENTILLA VILLAS

				Estimated Monthly Payment
Sq. Ft.		Description	Prices from	from
			4/24/2017	4/25/2017
1483	A	Single Level Villa, 3 bedroom, 2 bath	\$188,990	\$1,227
*	В	Walk-in Closets!	\$189,990	
	D	(End Home not Modeled)	\$190,490	
1551	Α	Single Level Villa, 3 bedroom, 2 bath	\$195,990	\$1,272
	В	Spacious Master Suite!	\$196,990	
	D	(End Home not Modeled)	\$197,490	
1780	Α	2-story Villa, 3 bedroom, 2.5 bath	\$197,990	\$1,285
	В	Enormous Great Room & Kitchen!	\$200,490	·
	D	(Middle Home not Modeled)	\$200,190	
1932	Α	MIDDLE MODEL HOME	\$200,990	\$1,305
	В	2-story Villa, 3 bedroom, 2.5 bath	\$201,490	
	D	Spacious 2nd Level Loft!	\$202,990	
2270	Α	STREET MODEL HOME	\$211,990	\$1,376
	В	2-story Villa, 3 to 5 bedrooms, 2.5 to 3 baths	\$214,490	
	D	1st floor Den or opt Bedroom & 2nd floor Loft!	\$217,490	
2537	Α	END MODEL HOME	\$217,990	\$1,415
	В	2-story Villa, 3 to 4 bedrooms, 2.5 to 3 baths	\$219,990	200 and a
	D	1st floor Den or opt Bedroom & 2nd floor Loft!	\$220,990	
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Each Villa Includes a Two-Car Garage

*Advertised monthly payments assume a sales price of 1)\$188,990, 2)\$195,990, 3)\$197,990, 4)\$200,990, 5)\$211,990, 6)\$217,990 and includes principal, interest, taxes, insurance and estimated mortgage insurance premium only; any other fees such as HOA dues and lot premiums not included and will result in a greater actual monthly payment amount. Scenario assumes borrower qualifies for an FHA 30-year fixed-rate mortgage loan of 1)\$185,567, 2)\$192,440, 3)\$193,404, 4)\$197,349, 5)\$208,150, 6)\$214,041 with interest rate of 4.5% and APR of 1)\$2.274%, 2)\$5.271%, 3)\$5.270%, 4)\$5.269%, 5)\$5.264%, 6)\$5.262% for the life of the loan and pays 3.5% down payment. Scenario assumes the buyer has good credit, sets up a tax & insurance escrow account for the monthly payment of property taxes and homeowners insurance, provides full documentation, and pays estimated closing costs of 3% of the sales price. Minimum credit scores apply. Not all applicants may qualify. Rates effective 4/25/2017 and subject to change without notice. This scenario is subject to underwriting guidelines and is available only for owner-occupied homes; nonowner-occupied homes are subject to additional restrictions and qualifying requirements.

Sales Center Hours:

Monday - Tuesday from 10am - 6pm Wednesday from 1pm - 6pm Thursday - Sunday from 10am - 6pm

Sales Counselors:

Phone (623) 594-0043

Bill Snyder 623-202-9656 wsnyder@kbhome.com Julie LG Kaiser 602-920-4956 jkaiser@kbhome.com

ROC 298287



Design Studio Wed Open House Op Post Cord

La Ventilla Villas Included Features

Energy Star Qualified Homes

- R-19 Exterior wall system with R-13 wall insulation
- R-30 Insulated ceilings
- Techshleld ™ Radiant Barrier Roof sheathing
- Rheem™ Gas Tankless water heater
- Therma-Tru energy efficient, low maintenance fiberglass entry door
- Carrier™ Energy efficient 14 seer split system with Puron
- Carrier™digital programmable thermostat designed for energy savings
- Energy efficient Low E vinyl windows
- Weather stripping on all exterior openings
- Whirlpool Energy Star dishwasher
- 3rd party inspected and verified for Energy Star certification
- USB Charging receptacle in kitchen and master bedroom

Yard Package

- Desert front yard landscaping
- Automatic drip watering system
- Hose bib front and rear (per plan)
- Exterior electrical outlet at front and rear of home
- Standard Covered Patio (per plan)
- Two coach lights per plan
- Garage service door per plan

Security/Safety Package

- Smoke and carbon monoxide detectors throughout
- Kwlkset ™ privacy door locks in master bedroom and baths
- Kwikset ™ security dead bolt lock on all exterior passage doors
- Shatter resistant double pane glass patio door
- · GFI outlets in kitchen, bath and garage
- Arc fault outlets in all bedrooms

Quality Construction

- Post tension slab construction
- Concrete driveways and walkways
- Engineered roof trusses for maximum strength
- Spacious walk in closets in all master bedrooms
- OSB Roof decking and sub floor
- · Random lace stucco exteriors
- 2, 4 or 6 panel doors
- Shaw™ carpet made with Anso nylon and continuous filament construction featuring stain protection and 5 year warranty
- Carpet pad with 3/8 inch thickness and 5lb. density
- Armstrong™ no wax vinyl in all wet areas with 5 year tough guard warranty
- Choice of designer exterior color schemes
- Sherwin Williams™ Zero VOC Interior latex semigloss paint in wet areas including baths, kitchen and laundry

- **Sherwin Williams™** Zero VOC flat finish paint on ceilings and walls
- Boral ™ concrete roof tile
- Insect screens on all operable windows and sliding glass doors
- PEX plumbing
- Wayne Dalton™ insulated sectional garage door (style per elevation)
- Garage interior unfinished- drywalled and firetaped
- 200 Amp electrical service
- Preferred copper wiring 110 volt circuits
- 2 Cable and 2 Telephone prewire (per plan)
- Interior laundry room with 220v outlet
- Underground utilities

Kitchen

- Hardwood cabinetry in choice of stain
- Choice of selected Wilsonart™ laminate countertop and 4" backsplash
- Sterling™ 8" deep drop-in stainless steel double basin
- Moen ™ chrome faucet
- Pre-Plumbed for icemaker water line
- Recessed can light
- Islands per plan
- Spacious pantries per plan
- Whirlpool ™ 30" Freestanding black or white glass top electric range
- Whiripool ™ vented range hood
- Whiripool ™ Energy Star black or white 3-cycle dishwasher

Baths

- Hardwood cabinetry in choice of stain
- Cultured marble vanity tops with integrated sinks
- Full width vanity mirrors
- Extended vanity with knee space in secondary bathrooms per plan
- Moen ™ low water usage shower and sink faucets
- Sterling Watersense™ elongated commodes

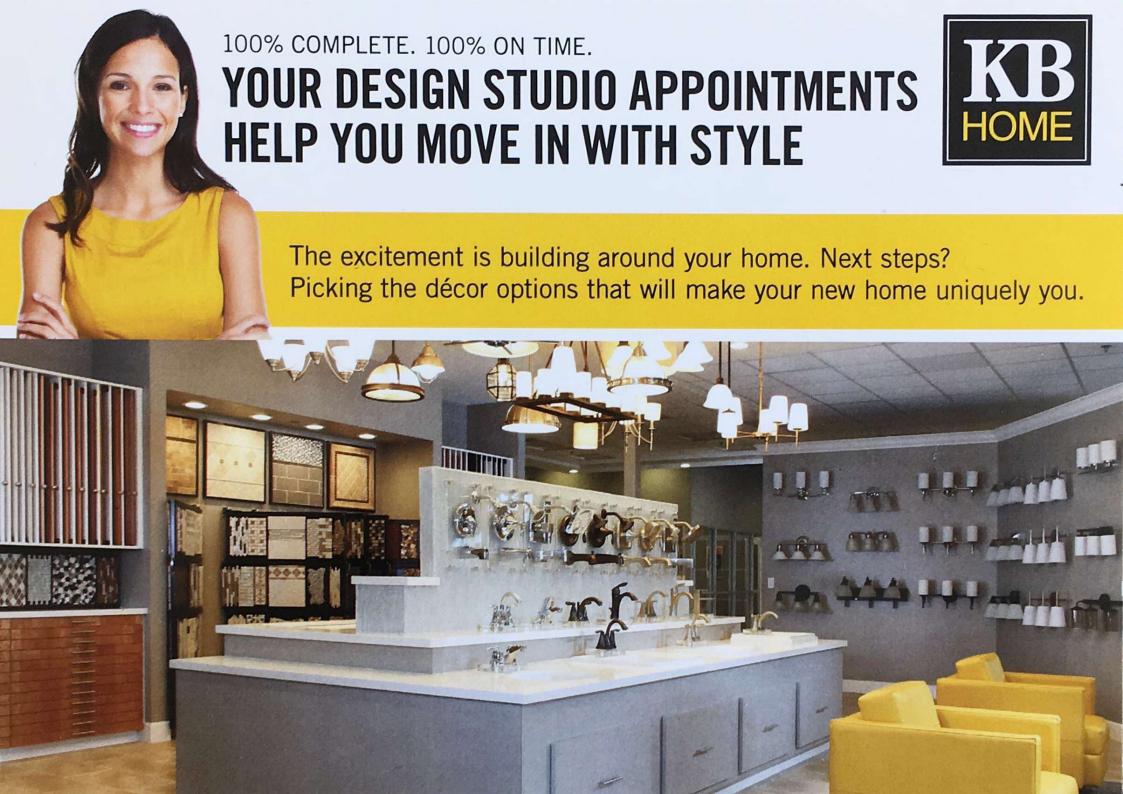
Warranty

- 10 Year KB Home Limited Structural Warranty
- 2 Year KB Home Limited Mechanical Warranty
- 1 Year KB Home Limited Cosmetic Warranty

 Homeowner
Homeowner
Sales

For more information on La Ventilla Villas (888) KB-HOMES or Kbhome.com 12.16.16





YOUR DESIGN STUDIO APPOINTMENTS HELP YOU MOVE IN WITH STYLE



Here's how we'll make that happen:

- Selection Appointment (approximately 3 hours): At this browse appointment, we will determine your budget, choose selections for your home and answer any of your questions.
- Final Appointment (2 hours): This appointment must be completed within 21 days of the contract. All data will be entered to finalize your home selections.
- 3 Your appointment will be the most successful if you arrange childcare for your children.

DESIGN STUDIO PREVIEW: Wednesdays, 4—7pm

10429 S. 51st St., Ste. 100, Phoenix, AZ 85044 • (480) 758-3015
From I-10, take Exit 157/Elliott Rd. heading west. Turn right on S. 51st St. to Design Studio .1 mi. ahead on right.

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