A B C D E

Income Statement

Division Sports Cycles Scenario Actual

| | 2017 | | | January |
|-------------------------------|------------------|--|----|-----------|
| Revenue | | | | |
| Product | \$ 6 772 384 | ***** | \$ | 454 597 |
| Services | \$ 7 514 358 | **** | \$ | 821 687 |
| Other | \$ 5 429 403 | M | \$ | 426 510 |
| Gross Sales | \$ 19 716 145 | *** | \$ | 1 702 794 |
| | | | | |
| Cost of Goods Sold | \$ 1 929 043 | / | \$ | 113 053 |
| Other Direct Charges | \$ 352 138 | | \$ | 42 667 |
| Cost of Sales | \$ 2 281 181 | | \$ | 155 720 |
| | | | | ** |
| Gross Margin | \$ 17 434 964 | < | \$ | 1 547 074 |
| | | 11 | | |
| Payroll | \$ 3 331 289 | ~~~~ | \$ | 264 290 |
| General and Adminstrative | \$ 331 049 | "manhad in | \$ | 29 536 |
| Travel | \$ 244 869 | ~~~ | \$ | 23 473 |
| Marketing | \$ 125 089 | | \$ | 11 340 |
| Outsourcing / - | \$ 126 086 | A Comme | \$ | 9 562 |
| Utilities | \$ 122 200 | | \$ | 9 410 |
| Operating Expenses | \$ 4 280 582 | ~~~ | \$ | 347 611 |
| | | | | |
| EBITDA | \$ 13 154 382 | >> | \$ | 1 199 463 |
| | | | | |
| Interest Expense | \$ 11 851 | \\\ | \$ | 1 038 |
| Interest Income | \$ 12 813 | \\\\ | \$ | 1 227 |
| Depreciation and Amortization | \$ 11 044 | \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\ | \$ | 661 |
| Earnings Before Tax | \$ 13 144 300 | ~~\\\ | \$ | 1 198 991 |
| _ | | | _ | |
| Taxes | \$ 2 234 531 | | \$ | 203 828 |
| Net Income | \$ 10 909 769 | ~ | \$ | 995 163 |

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| 5 | | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | | |
| 8 | F | ebruary | | March | | April | | May | | June | | July | |
| 9 | | | | | | | | | | | | | |
| 10 | 687 | 7802fdfdq | \$ | 469 902 | \$ | 335 846 | \$ | 776 667 | \$ | 806 250 | \$ | 552 036 | |
| 11 | \$ | 679 306 | \$ | 568 503 | \$ | 715 827 | \$ | 627 459 | \$ | 822 625 | \$ | 271 114 | |
| 12 | \$ | 767 295 | \$ | 799 314 | \$ | 408 533 | \$ | 353 862 | \$ | 261 403 | \$ | 344 075 | |
| 13 | \$ ' | 1 446 601 | \$ | 1 837 719 | \$ | 1 460 206 | \$ | 1 757 988 | \$ | 1 890 278 | \$ | 1 167 225 | |
| 14 | | | | | | | | | | | | _ | |
| 15 | \$ | 134 668 | \$ | 192 784 | \$ | 199 522 | \$ | 163 169 | \$ | 109 389 | \$ | 187 568 | |
| 16 | \$ | 14 921 | \$ | 42 007 | \$ | 10 264 | \$ | 48 864 | \$ | 10 360 | \$ | 42 378 | |
| 17 | \$ | 149 589 | \$ | 234 791 | \$ | 209 786 | \$ | 212 033 | \$ | 119 749 | \$ | 229 946 | |
| 18 | | | | | | | | | . 1 | | | | |
| 19 | \$ | 1 297 012 | \$ | 1 602 928 | \$ | 1 250 420 | \$ | 1 545 955 | \$ | 1 770 529 | \$ | 937 279 | |
| 20 | | | 1 | | 71 | | | | | | | | |
| 21 | \$ | 282 301 | \$ | 266 021 | \$ | 272 333 | \$ | 285 359 | \$ | 256 072 | \$ | 289 430 | |
| 22 | \$ | 28 709 | \$ | 27 579 | \$ | 27 862 | \$ | 26 750 | \$ | 26 970 | \$ | 27 847 | |
| 23 | \$ | 22 902 | \$ | 21 680 | \$ | 19 232 | \$ | 23 077 | \$ | 20 839 | \$ | 19 461 | |
| 24 | \$ | 11 514 | \$ | 11 207 | \$ | 9 186 | \$ | 9 243 | \$ | 10 003 | \$ | 11 092 | |
| 25 | \$ | 10 787 | \$ | 11 809 | \$ | 9 949 | \$ | 9 559 | \$ | 9 753 | \$ | 11 761 | |
| 26 | \$ | 9 646 | \$ | 9 969 | \$ | 10 758 | \$ | 9 183 | \$ | 10 777 | \$ | 11 249 | |
| 27 | \$ | 365 859 | \$ | 348 265 | \$ | 349 320 | \$ | 363 171 | \$ | 334 414 | \$ | 370 840 | |
| 28 | _ | MA 175 | 7 | | 1 | 221 123 | | 1 100 =0 | | 1 100 11= | | =00.10 5 | |
| 29 | \$ | 931 153 | \$ | 1 254 663 | \$ | 901 100 | \$ | 1 182 784 | \$ | 1 436 115 | \$ | 566 439 | |
| 30 | _ | 1 100 | | 20- | A | 4.050 | • | 705 | • | 4 400 | • | 4 000 | |
| 31 | \$ | 1 430 | | 627 | \$ | 1 352 | | 765 | | 1 190 | | 1 082 | |
| 32 | \$ | 1 372 | \$ | 544 | \$ | 1 172 | | | \$ | 821 | \$ | 891 | |
| 33 | \$ | | \$ | 1 119 | | | \$ | | | 1 274 | | 883 | |
| 34 | \$ | 929 /53 | \$ | 1 253 461 | \$ | 899 835 | \$ | 1 182 611 | \$ | 1 434 4/2 | \$ | 565 365 | |
| 35 | φ. | 150.050 | φ | 040.000 | ተ | 150.070 | ተ | 204.044 | ተ | 242.000 | ተ | 06 440 | |
| 36 | \$ | 158 058 | ф | 213 088 | ф | 152 972 | ф | 201 044 | ф | 243 860 | ф | 96 112 | |
| 37 | c | 774 005 | • | 4 040 272 | ø | 740,000 | ø | 004 507 | ø | 4 400 640 | ø | 460.050 | |
| 38 | \$ | 777 695 | Þ | 1 040 373 | Þ | 746 863 | Þ | 981 567 | Þ | 1 190 612 | Þ | 469 253 | |
| 39 | | | | | | | | | | | | | |

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|----|----------|-----------|----------|--|----|-----------|-------------|-----------|---------------------|-----------|------|
| 1 | | | | | | | | • | _ | | |
| 2 | | | | | | ADVENT | TUR | E WORKS | 7 | | |
| 3 | | | | | | | | cycl | $\mathbf{\epsilon}$ | ^ | |
| 5 | | | | | | | | - | | | |
| 6 | | | | | | | | | | | |
| 7 | | | | | | | | | | | |
| 8 | | August | S | September | | October | | November | | December | |
| 9 | | | | | | | | | | | |
| 10 | \$ | 346 734 | \$ | 787 205 | \$ | 720 496 | \$ | 686 963 | \$ | 835 688 | |
| 11 | \$ | 797 991 | \$ | 823 966 | \$ | 304 521 | \$ | 758 665 | \$ | 322 694 | |
| 12 | \$ | 277 433 | \$ | 289 814 | \$ | 386 539 | \$ | 625 447 | \$ | 489 178 | |
| 13 | \$ | 1 422 158 | \$ | 1 900 985 | \$ | 1 411 556 | \$ | 2 071 075 | \$ | 1 647 560 | |
| 14 | | | | | | | | | | | |
| 15 | \$ | 170 346 | \$ | 130 920 | \$ | 180 119 | \$ | 184 725 | \$ | 162 780 | 1 |
| 16 | \$ | 31 445 | \$ | 15 208 | \$ | 34 418 | \$ | 37 529 | \$ | 22 077 | |
| 17 | \$ | 201 791 | \$ | 146 128 | \$ | 214 537 | \$ | 222 254 | \$ | 184 857 | " ^. |
| 18 | | | | | | | | | , IX | | |
| 19 | \$ | 1 220 367 | \$ | 1 754 857 | \$ | 1 197 019 | \$ | 1 848 821 | \$ | 1 462 703 | . / |
| 20 | | | 1 | No. of the last of | 71 | | , | | • | | |
| 21 | \$ | 280 307 | \$ | 278 656 | \$ | 272 674 | \$ | 299 784 | \$ | 284 062 | 1 |
| 22 | \$ | 27 680 | \$ | 28 375 | \$ | 25 474 | \$ | 27 514 | \$ | 26 753 | |
| 23 | \$ | 15 504 | \$ | 21 117 | \$ | 20 102 | \$ | 16 322 | \$ | 21 160 | |
| 24 | \$ | 10 761 | \$ | 9 032 | \$ | 10 366 | \$ | 9 571 | \$ | 11 774 | 7 |
| 25 | \$ | 10 702 | \$ | 10 545 | \$ | 10 347 | \$ | 10 593 | \$ | 10 719 | |
| 26 | \$ | 9 763 | \$ | 9 445 | \$ | 11 218 | \$ | 10 579 | \$ | 10 203 | احمر |
| 27 | \$ | 354 717 | \$ | 357 170 | \$ | 350 181 | \$ | 374 363 | \$ | 364 671 | |
| 28 | Ė | 1 | | | } | | j | | · | | |
| 29 | \$ | 865 650 | \$ | 1 397 687 | \$ | 846 838 | \$ | 1 474 458 | \$ | 1 098 032 | |
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| 31 | \$ | 1 261 | \$ | 1 240 | \$ | 645 | \$ | 552 | \$ | 669 | |
| 32 | \$ | 1 361 | \$ | 1 187 | \$ | 760 | \$ | 1 126 | \$ | 873 | |
| 33 | \$ | 582 | | 601 | \$ | 845 | | 948 | • | 817 | |
| 34 | \$ | 865 168 | | 1 397 033 | | 846 108 | | | | 1 097 419 | |
| 35 | Ť | | <u> </u> | | ~ | 2.0.100 | | | <u> </u> | | |
| 36 | \$ | 147 079 | \$ | 237 496 | \$ | 143 838 | \$ | 250 594 | \$ | 186 561 | |
| 37 | Ψ | | Ψ | 207 100 | 4 | | Ψ | 200 001 | Ψ | .00001 | |
| 38 | \$ | 718 089 | \$ | 1 159 537 | \$ | 702 270 | \$ | 1 223 490 | \$ | 910 858 | |
| 39 | <u>Ψ</u> | , 10 003 | Ψ | 1 100 007 | Ψ | IUL LIU | Ψ | 1 220 700 | Ψ | 310 000 | |