

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended April 3, 2022

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission file number: 1-2207**

**THE WENDY'S COMPANY**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**38-0471180**

(I.R.S. Employer Identification No.)

**One Dave Thomas Blvd.**

**Dublin, Ohio**

(Address of principal executive offices)

**43017**

(Zip Code)

**(614) 764-3100**

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class           | Trading Symbol(s) | Name of each exchange on which registered |
|-------------------------------|-------------------|---|
| Common Stock, \$.10 par value | WEN               | The Nasdaq Stock Market LLC               |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

|                         |   |                          |
|-------------------------|---|--------------------------|
| Large accelerated filer | <input checked="" type="checkbox"/> Accelerated filer | <input type="checkbox"/> |
| Non-accelerated filer   | <input type="checkbox"/> Smaller reporting company    | <input type="checkbox"/> |
|                         | Emerging growth company                               | <input type="checkbox"/> |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

There were 214,246,760 shares of The Wendy's Company common stock outstanding as of May 4, 2022.

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**THE WENDY'S COMPANY AND SUBSIDIARIES**  
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**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements.**

**THE WENDY'S COMPANY AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(In Thousands Except Par Value)

|   | April 3,<br>2022 | January 2,<br>2022 |
|---|------------------|--------------------|
|   | (Unaudited)      |                    |
| ASSETS  |                  |                    |
| Current assets:   |                  |                    |
| Cash and cash equivalents   | \$ 741,216       | \$ 249,438         |
| Restricted cash   | 32,627           | 27,535             |
| Accounts and notes receivable, net  | 118,151          | 119,540            |
| Inventories   | 5,945            | 5,934              |
| Prepaid expenses and other current assets   | 32,101           | 30,584             |
| Advertising funds restricted assets   | 149,787          | 159,818            |
| Total current assets  | 1,079,827        | 592,849            |
| Properties  | 895,684          | 906,867            |
| Finance lease assets  | 242,917          | 244,279            |
| Operating lease assets  | 793,727          | 812,620            |
| Goodwill  | 775,534          | 775,278            |
| Other intangible assets   | 1,273,006        | 1,280,791          |
| Investments   | 51,453           | 49,870             |
| Net investment in sales-type and direct financing leases  | 302,783          | 299,707            |
| Other assets  | 148,168          | 139,130            |
| Total assets  | \$ 5,563,099     | \$ 5,101,391       |
| LIABILITIES AND STOCKHOLDERS' EQUITY  |                  |                    |
| Current liabilities:  |                  |                    |
| Current portion of long-term debt   | \$ 29,250        | \$ 24,250          |
| Current portion of finance lease liabilities  | 17,211           | 15,513             |
| Current portion of operating lease liabilities  | 47,178           | 47,315             |
| Accounts payable  | 33,152           | 41,163             |
| Accrued expenses and other current liabilities  | 129,168          | 140,783            |
| Advertising funds restricted liabilities  | 151,690          | 157,901            |
| Total current liabilities   | 407,649          | 426,925            |
| Long-term debt  | 2,836,838        | 2,356,416          |
| Long-term finance lease liabilities   | 561,238          | 559,587            |
| Long-term operating lease liabilities   | 833,466          | 853,328            |
| Deferred income taxes   | 271,627          | 267,710            |
| Deferred franchise fees   | 88,476           | 88,102             |
| Other liabilities   | 109,270          | 112,918            |
| Total liabilities   | 5,108,564        | 4,664,986          |
| Commitments and contingencies   |                  |                    |
| Stockholders' equity:   |                  |                    |
| Common stock, \$0.10 par value; 1,500,000 shares authorized;<br>470,424 shares issued; 215,375 and 215,849 shares outstanding, respectively | 47,042           | 47,042             |
| Additional paid-in capital  | 2,922,042        | 2,898,633          |
| Retained earnings   | 354,681          | 344,198            |
| Common stock held in treasury, at cost; 255,049 and 254,575 shares, respectively  | (2,822,148)      | (2,805,268)        |
| Accumulated other comprehensive loss  | (47,082)         | (48,200)           |
| Total stockholders' equity  | 454,535          | 436,405            |
| Total liabilities and stockholders' equity  | \$ 5,563,099     | \$ 5,101,391       |

See accompanying notes to condensed consolidated financial statements.

**THE WENDY'S COMPANY AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(In Thousands Except Per Share Amounts)

|                                      | <b>Three Months Ended</b> |                          |
|--------------------------------------|---------------------------|--------------------------|
|                                      | <b>April 3,<br/>2022</b>  | <b>April 4,<br/>2021</b> |
|                                      | <b>(Unaudited)</b>        |                          |
| Revenues:                            |                           |                          |
| Sales                                | \$ 209,275                | \$ 189,057               |
| Franchise royalty revenue and fees   | 128,976                   | 122,830                  |
| Franchise rental income              | 57,871                    | 58,876                   |
| Advertising funds revenue            | 92,521                    | 89,440                   |
|                                      | <u>488,643</u>            | <u>460,203</u>           |
| Costs and expenses:                  |                           |                          |
| Cost of sales                        | 185,053                   | 156,850                  |
| Franchise support and other costs    | 11,816                    | 7,686                    |
| Franchise rental expense             | 28,936                    | 32,566                   |
| Advertising funds expense            | 97,800                    | 94,238                   |
| General and administrative           | 62,346                    | 52,622                   |
| Depreciation and amortization        | 33,231                    | 31,542                   |
| System optimization gains, net       | (3,534)                   | (516)                    |
| Reorganization and realignment costs | 464                       | 4,934                    |
| Impairment of long-lived assets      | 616                       | 635                      |
| Other operating income, net          | (2,966)                   | (3,476)                  |
|                                      | <u>413,762</u>            | <u>377,081</u>           |
| Operating profit                     | 74,881                    | 83,122                   |
| Interest expense, net                | (26,365)                  | (28,786)                 |
| Investment income, net               | 2,111                     | 3                        |
| Other income, net                    | 207                       | 126                      |
| Income before income taxes           | 50,834                    | 54,465                   |
| Provision for income taxes           | (13,432)                  | (13,099)                 |
| Net income                           | <u>\$ 37,402</u>          | <u>\$ 41,366</u>         |
| Net income per share:                |                           |                          |
| Basic                                | \$ .17                    | \$ .19                   |
| Diluted                              | .17                       | .18                      |

See accompanying notes to condensed consolidated financial statements.

**THE WENDY'S COMPANY AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(In Thousands)

|   | <b>Three Months Ended</b> |                  |
|---|---------------------------|------------------|
|   | <b>April 3,</b>           | <b>April 4,</b>  |
|   | <b>2022</b>               | <b>2021</b>      |
|   | <b>(Unaudited)</b>        |                  |
| Net income                              | \$ 37,402                 | \$ 41,366        |
| Other comprehensive income:             |                           |                  |
| Foreign currency translation adjustment | 1,118                     | 2,220            |
| Other comprehensive income              | 1,118                     | 2,220            |
| Comprehensive income                    | <u>\$ 38,520</u>          | <u>\$ 43,586</u> |

See accompanying notes to condensed consolidated financial statements.

**THE WENDY'S COMPANY AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
(In Thousands)

|   | <b>Common<br/>Stock</b> | <b>Additional<br/>Paid-In<br/>Capital</b> | <b>Retained<br/>Earnings</b> | <b>Common Stock<br/>Held in<br/>Treasury</b> | <b>Accumulated<br/>Other<br/>Comprehensive<br/>Loss</b> | <b>Total</b>      |
|---|-------------------------|---|------------------------------|--|---|-------------------|
| (Unaudited)   |                         |   |                              |  |   |                   |
| Balance at January 2, 2022  | \$ 47,042               | \$ 2,898,633                              | \$ 344,198                   | \$ (2,805,268)                               | \$ (48,200)   | \$ 436,405        |
| Net income  | —                       | —   | 37,402                       | —  | —   | 37,402            |
| Other comprehensive income  | —                       | —   | —                            | —  | 1,118   | 1,118             |
| Cash dividends  | —                       | —   | (26,911)                     | —  | —   | (26,911)          |
| Repurchases of common stock,<br>including accelerated share<br>repurchase | —                       | 18,750                                    | —                            | (18,750)                                     | —   | —                 |
| Share-based compensation  | —                       | 6,348                                     | —                            | —  | —   | 6,348             |
| Common stock issued upon<br>exercises of stock options                    | —                       | 237                                       | —                            | 1,354  | —   | 1,591             |
| Common stock issued upon vesting<br>of restricted shares                  | —                       | (1,989)                                   | —                            | 459  | —   | (1,530)           |
| Other   | —                       | 63  | (8)                          | 57   | —   | 112               |
| Balance at April 3, 2022  | <u>\$ 47,042</u>        | <u>\$ 2,922,042</u>                       | <u>\$ 354,681</u>            | <u>\$ (2,822,148)</u>                        | <u>\$ (47,082)</u>                                      | <u>\$ 454,535</u> |
| Balance at January 3, 2021  | \$ 47,042               | \$ 2,899,276                              | \$ 238,674                   | \$ (2,585,755)                               | \$ (49,641)   | \$ 549,596        |
| Net income  | —                       | —   | 41,366                       | —  | —   | 41,366            |
| Other comprehensive income  | —                       | —   | —                            | —  | 2,220   | 2,220             |
| Cash dividends  | —                       | —   | (20,156)                     | —  | —   | (20,156)          |
| Repurchases of common stock   | —                       | —   | —                            | (56,084)                                     | —   | (56,084)          |
| Share-based compensation  | —                       | 5,151                                     | —                            | —  | —   | 5,151             |
| Common stock issued upon<br>exercises of stock options                    | —                       | (20)                                      | —                            | 683  | —   | 663               |
| Common stock issued upon vesting<br>of restricted shares                  | —                       | (2,996)                                   | —                            | 817  | —   | (2,179)           |
| Other   | —                       | 49  | (5)                          | 44   | —   | 88                |
| Balance at April 4, 2021  | <u>\$ 47,042</u>        | <u>\$ 2,901,460</u>                       | <u>\$ 259,879</u>            | <u>\$ (2,640,295)</u>                        | <u>\$ (47,421)</u>                                      | <u>\$ 520,665</u> |

See accompanying notes to condensed consolidated financial statements.

**THE WENDY'S COMPANY AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In Thousands)

|  | <b>Three Months Ended</b> |                          |
|--|---------------------------|--------------------------|
|  | <b>April 3,<br/>2022</b>  | <b>April 4,<br/>2021</b> |
|  | <b>(Unaudited)</b>        |                          |
| Cash flows from operating activities:  |                           |                          |
| Net income   | \$ 37,402                 | \$ 41,366                |
| Adjustments to reconcile net income to net cash provided by operating activities:        |                           |                          |
| Depreciation and amortization  | 33,231                    | 31,542                   |
| Share-based compensation   | 6,348                     | 5,151                    |
| Impairment of long-lived assets  | 616                       | 635                      |
| Deferred income tax  | 4,527                     | (1,116)                  |
| Non-cash rental expense, net   | 6,874                     | 10,152                   |
| Change in operating lease liabilities  | (11,615)                  | (11,607)                 |
| Net receipt of deferred vendor incentives  | 7,711                     | 6,522                    |
| System optimization gains, net   | (3,534)                   | (516)                    |
| Distributions received from joint ventures, net of equity in earnings                    | 898                       | 1,409                    |
| Long-term debt-related activities, net   | 1,717                     | 1,677                    |
| Cloud computing arrangements expenditures  | (4,656)                   | —                        |
| Changes in operating assets and liabilities and other, net                               | (58,537)                  | 615                      |
| Net cash provided by operating activities  | <u>20,982</u>             | <u>85,830</u>            |
| Cash flows from investing activities:  |                           |                          |
| Capital expenditures   | (12,496)                  | (10,364)                 |
| Franchise development fund   | (955)                     | —                        |
| Acquisitions   | —                         | 4,879                    |
| Dispositions   | 263                       | 3                        |
| Notes receivable, net  | 141                       | 397                      |
| Net cash used in investing activities  | <u>(13,047)</u>           | <u>(5,085)</u>           |
| Cash flows from financing activities:  |                           |                          |
| Proceeds from long-term debt   | 500,000                   | —                        |
| Repayments of long-term debt   | (6,063)                   | (11,900)                 |
| Repayments of finance lease liabilities  | (4,076)                   | (2,659)                  |
| Deferred financing costs   | (10,209)                  | —                        |
| Repurchases of common stock  | —                         | (55,611)                 |
| Dividends  | (26,911)                  | (20,156)                 |
| Proceeds from stock option exercises   | 1,591                     | 972                      |
| Payments related to tax withholding for share-based compensation                         | (1,530)                   | (2,308)                  |
| Net cash provided by (used in) financing activities                                      | <u>452,802</u>            | <u>(91,662)</u>          |
| Net cash provided by (used in) operations before effect of exchange rate changes on cash | <u>460,737</u>            | <u>(10,917)</u>          |
| Effect of exchange rate changes on cash  | 305                       | 823                      |
| Net increase (decrease) in cash, cash equivalents and restricted cash                    | <u>461,042</u>            | <u>(10,094)</u>          |
| Cash, cash equivalents and restricted cash at beginning of period                        | 366,966                   | 418,241                  |
| Cash, cash equivalents and restricted cash at end of period                              | <u>\$ 828,008</u>         | <u>\$ 408,147</u>        |

See accompanying notes to condensed consolidated financial statements.



**THE WENDY'S COMPANY AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(In Thousands Except Per Share Amounts)

**(1) Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements (the “Financial Statements”) of The Wendy’s Company (“The Wendy’s Company” and, together with its subsidiaries, the “Company,” “we,” “us” or “our”) have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) for interim financial information and, therefore, do not include all information and footnotes required by GAAP for complete financial statements. In our opinion, the Financial Statements contain all adjustments of a normal recurring nature necessary to present fairly our financial position as of April 3, 2022 and the results of our operations and cash flows for the three months ended April 3, 2022 and April 4, 2021. The results of operations for the three months ended April 3, 2022 are not necessarily indicative of the results to be expected for the full 2022 fiscal year. The Financial Statements should be read in conjunction with the audited consolidated financial statements for The Wendy’s Company and notes thereto included in our Annual Report on Form 10-K for the fiscal year ended January 2, 2022 (the “Form 10-K”).

In March 2020, the World Health Organization declared the novel strain of coronavirus (“COVID-19”) a global pandemic. We continue to monitor the dynamic nature of the COVID-19 pandemic on our business, results and financial condition; however, we cannot predict the ultimate duration, scope or severity of the COVID-19 pandemic or its ultimate impact on our results of operations, financial condition and prospects.

The principal 100% owned subsidiary of the Company is Wendy’s International, LLC and its subsidiaries (“Wendy’s”). The Company manages and internally reports its business in the following segments: (1) Wendy’s U.S., (2) Wendy’s International and (3) Global Real Estate & Development. See Note 18 for further information.

We report on a fiscal year consisting of 52 or 53 weeks ending on the Sunday closest to or on December 31. All three-month periods presented herein contain 13 weeks. All references to years, quarters and months relate to fiscal periods rather than calendar periods.

Our significant interim accounting policies include the recognition of advertising funds expense in proportion to advertising funds revenue.

**(2) Revenue**

***Disaggregation of Revenue***

The following tables disaggregate revenue by segment and source:

|  | <b>Wendy’s U.S.</b> | <b>Wendy’s<br/>International</b> | <b>Global Real<br/>Estate &amp;<br/>Development</b> | <b>Total</b>      |
|--|---------------------|----------------------------------|---|-------------------|
| <b><i>Three Months Ended April 3, 2022</i></b> |                     |                                  |   |                   |
| Sales at Company-operated restaurants          | \$ 206,501          | \$ 2,774                         | \$ —  | \$ 209,275        |
| Franchise royalty revenue                      | 97,920              | 13,825                           | —   | 111,745           |
| Franchise fees                                 | 15,405              | 1,271                            | 555   | 17,231            |
| Franchise rental income                        | —                   | —                                | 57,871  | 57,871            |
| Advertising funds revenue                      | 87,485              | 5,036                            | —   | 92,521            |
| Total revenues                                 | <u>\$ 407,311</u>   | <u>\$ 22,906</u>                 | <u>\$ 58,426</u>                                    | <u>\$ 488,643</u> |

**THE WENDY'S COMPANY AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(In Thousands Except Per Share Amounts)

|  | <u>Wendy's U.S.</u> | <u>Wendy's<br/>International</u> | <u>Global Real<br/>Estate &amp;<br/>Development</u> | <u>Total</u>      |
|--|---------------------|----------------------------------|---|-------------------|
| <b><i>Three Months Ended April 4, 2021</i></b> |                     |                                  |   |                   |
| Sales at Company-operated restaurants          | \$ 189,057          | \$ —                             | \$ —  | \$ 189,057        |
| Franchise royalty revenue                      | 96,764              | 11,570                           | —   | 108,334           |
| Franchise fees                                 | 11,930              | 1,443                            | 1,123   | 14,496            |
| Franchise rental income                        | —                   | —                                | 58,876  | 58,876            |
| Advertising funds revenue                      | 84,203              | 5,237                            | —   | 89,440            |
| Total revenues                                 | <u>\$ 381,954</u>   | <u>\$ 18,250</u>                 | <u>\$ 59,999</u>                                    | <u>\$ 460,203</u> |

***Contract Balances***

The following table provides information about receivables and contract liabilities (deferred franchise fees) from contracts with customers:

|   | <u>April 3,<br/>2022 (a)</u> | <u>January 2,<br/>2022 (a)</u> |
|---|------------------------------|--------------------------------|
| Receivables, which are included in "Accounts and notes receivable, net" (b) | \$ 52,032                    | \$ 49,168                      |
| Receivables, which are included in "Advertising funds restricted assets"    | 59,596                       | 65,497                         |
| Deferred franchise fees (c)   | 98,429                       | 97,186                         |

- (a) Excludes funds collected from the sale of gift cards, which are primarily reimbursed to franchisees upon redemption at franchised restaurants and do not ultimately result in the recognition of revenue in the Company's condensed consolidated statements of operations.
- (b) Includes receivables related to "Sales" and "Franchise royalty revenue and fees."
- (c) Deferred franchise fees are included in "Accrued expenses and other current liabilities" and "Deferred franchise fees" and totaled \$9,953 and \$88,476, respectively, as of April 3, 2022, and \$9,084 and \$88,102, respectively, as of January 2, 2022.

Significant changes in deferred franchise fees are as follows:

|  | <u>Three Months Ended</u> |                          |
|--|---------------------------|--------------------------|
|  | <u>April 3,<br/>2022</u>  | <u>April 4,<br/>2021</u> |
| Deferred franchise fees at beginning of period | \$ 97,186                 | \$ 97,785                |
| Revenue recognized during the period           | (2,283)                   | (4,337)                  |
| New deferrals due to cash received and other   | 3,526                     | 1,799                    |
| Deferred franchise fees at end of period       | <u>\$ 98,429</u>          | <u>\$ 95,247</u>         |

**THE WENDY'S COMPANY AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(In Thousands Except Per Share Amounts)

***Anticipated Future Recognition of Deferred Franchise Fees***

The following table reflects the estimated franchise fees to be recognized in the future related to performance obligations that are unsatisfied at the end of the period:

**Estimate for fiscal year:**

|            |                  |
|------------|------------------|
| 2022 (a)   | \$ 8,550         |
| 2023       | 6,367            |
| 2024       | 6,184            |
| 2025       | 5,999            |
| 2026       | 5,886            |
| Thereafter | 65,443           |
|            | <u>\$ 98,429</u> |

- (a) Represents franchise fees expected to be recognized for the remainder of 2022, which includes development-related franchise fees expected to be recognized over a duration of one year or less.

**(3) Acquisitions**

The Company completed no significant acquisitions of restaurants from franchisees during the three months ended April 3, 2022 and April 4, 2021.

During 2021, the Company acquired 93 restaurants from a franchisee for total net cash consideration of \$127,948. The fair values of the identifiable net assets related to the acquisition were provisional amounts as of January 2, 2022, pending final purchase accounting adjustments. The Company finalized the purchase price allocation during the three months ended April 3, 2022, which resulted in no adjustments to the fair values of the identifiable net assets related to the acquisition.

**(4) System Optimization Gains, Net**

The Company's system optimization initiative includes a shift from Company-operated restaurants to franchised restaurants over time, through acquisitions and dispositions, as well as facilitating franchisee-to-franchisee restaurant transfers ("Franchise Flips"). As of January 1, 2017, the Company completed its plan to reduce its ongoing Company-operated restaurant ownership to approximately 5% of the total system. While the Company has no plans to move its ownership away from approximately 5% of the total system, the Company expects to continue to optimize the Wendy's system through Franchise Flips, as well as evaluating strategic acquisitions of franchised restaurants and strategic dispositions of Company-operated restaurants to existing and new franchisees, to further strengthen the franchisee base, drive new restaurant development and accelerate reimages. During the three months ended April 3, 2022, the Company facilitated five Franchise Flips. During the three months ended April 4, 2021, the Company facilitated no Franchise Flips.

Gains and losses recognized on dispositions are recorded to "System optimization gains, net" in our condensed consolidated statements of operations. Costs related to acquisitions and dispositions under our system optimization initiative are recorded to "Reorganization and realignment costs," which are further described in Note 5. All other costs incurred related to facilitating Franchise Flips are recorded to "Franchise support and other costs."

**THE WENDY'S COMPANY AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(In Thousands Except Per Share Amounts)

The following is a summary of the disposition activity recorded as a result of our system optimization initiative:

|  | <b>Three Months Ended</b> |                          |
|--|---------------------------|--------------------------|
|  | <b>April 3,<br/>2022</b>  | <b>April 4,<br/>2021</b> |
| Post-closing adjustments on sales of restaurants (a) | \$ 3,447                  | \$ 515                   |
| Gain on sales of other assets, net (b)               | 87                        | 1                        |
| System optimization gains, net                       | <u>\$ 3,534</u>           | <u>\$ 516</u>            |

(a) Represents the recognition of deferred gains as a result of the resolution of certain contingencies related to the extension of lease terms for restaurants previously sold to franchisees.

(b) During the three months ended April 3, 2022 and April 4, 2021, the Company received net cash proceeds of \$168 and \$3, respectively, primarily from the sale of surplus and other properties.

The Company also received cash proceeds of \$95 during the three months ended April 3, 2022 related to a note receivable issued in connection with the sale of the Manhattan Company-operated restaurants during 2021.

#### ***Assets Held for Sale***

As of April 3, 2022 and January 2, 2022, the Company had assets held for sale of \$3,485 and \$3,541, respectively, primarily consisting of surplus properties. Assets held for sale are included in "Prepaid expenses and other current assets."

#### **(5) Reorganization and Realignment Costs**

The following is a summary of the initiatives included in "Reorganization and realignment costs:"

|  | <b>Three Months Ended</b> |                          |
|--|---------------------------|--------------------------|
|  | <b>April 3,<br/>2022</b>  | <b>April 4,<br/>2021</b> |
| System optimization initiative             | \$ 407                    | \$ 4,678                 |
| Other reorganization and realignment plans | 57                        | 256                      |
| Reorganization and realignment costs       | <u>\$ 464</u>             | <u>\$ 4,934</u>          |

#### ***System Optimization Initiative***

The Company recognizes costs related to acquisitions and dispositions under its system optimization initiative. During the three months ended April 3, 2022, the Company recognized costs totaling \$407, which were primarily comprised of professional fees and other costs associated with the Company's acquisition of 93 franchise-operated restaurants in Florida during the fourth quarter of 2021. During the three months ended April 4, 2021, the Company recognized costs totaling \$4,678, which were primarily comprised of the write-off of certain lease assets and lease termination fees associated with the bankruptcy sale process of NPC Quality Burgers, Inc. ("NPC"). As previously announced, NPC, formerly the Company's largest franchisee, filed for chapter 11 bankruptcy in July 2020 and completed a process during the three months ended April 4, 2021 under which all of NPC's Wendy's restaurants were sold to Wendy's approved franchisees. The Company expects to recognize a gain of approximately \$900, primarily related to the write-off of certain NPC-related lease liabilities, upon final termination of the leases.

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The following is a summary of the costs recorded as a result of our system optimization initiative:

|   | <b>Three Months Ended</b> |                          | <b>Total<br/>Incurred Since<br/>Inception</b> |
|---|---------------------------|--------------------------|---|
|   | <b>April 3,<br/>2022</b>  | <b>April 4,<br/>2021</b> |   |
| Severance and related employee costs          | \$ —                      | \$ —                     | \$ 18,898                                     |
| Professional fees                             | 294                       | 235                      | 23,971  |
| Other (a)                                     | 96                        | 1,354                    | 7,714   |
|   | 390                       | 1,589                    | 50,583  |
| Accelerated depreciation and amortization (b) | —                         | —                        | 25,398  |
| NPC lease termination costs (c)               | 17                        | 3,089                    | 2,873   |
| Share-based compensation (d)                  | —                         | —                        | 5,013   |
| Total system optimization initiative          | <u>\$ 407</u>             | <u>\$ 4,678</u>          | <u>\$ 83,867</u>                              |

- (a) The three months ended April 4, 2021 includes transaction fees of \$1,350 associated with the NPC bankruptcy sale process.
- (b) Primarily includes accelerated amortization of previously acquired franchise rights related to the Company-operated restaurants in territories that have been sold to franchisees in connection with our system optimization initiative.
- (c) The three months ended April 4, 2021 includes the write-off of lease assets of \$1,609 and lease termination fees paid of \$1,480.
- (d) Represents incremental share-based compensation resulting from the modification of stock options and performance-based awards in connection with the termination of employees under our system optimization initiative.

The table below presents a rollforward of our accruals for our system optimization initiative, which were included in "Accrued expenses and other current liabilities" as of April 4, 2021.

|                   | <b>Balance<br/>January 2,<br/>2022</b> | <b>Charges</b>  | <b>Payments</b>   | <b>Balance<br/>April 3,<br/>2022</b> |
|-------------------|--|-----------------|-------------------|--------------------------------------|
| Professional fees | —                                      | 294             | (294)             | —                                    |
| Other             | —                                      | 96              | (96)              | —                                    |
|                   | <u>\$ —</u>                            | <u>\$ 390</u>   | <u>\$ (390)</u>   | <u>\$ —</u>                          |
|                   | <b>Balance<br/>January 3,<br/>2021</b> | <b>Charges</b>  | <b>Payments</b>   | <b>Balance<br/>April 4,<br/>2021</b> |
| Professional fees | \$ 1,230                               | 235             | (1,461)           | \$ 4                                 |
| Other             | —                                      | 1,354           | (1,354)           | —                                    |
|                   | <u>\$ 1,230</u>                        | <u>\$ 1,589</u> | <u>\$ (2,815)</u> | <u>\$ 4</u>                          |

***Other Reorganization and Realignment Plans***

Costs incurred under the Company's other reorganization and realignment plans were not material during the three months ended April 3, 2022 and April 4, 2021. The Company does not expect to incur any material additional costs under these plans.

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**(6) Investments**

The following is a summary of the carrying value of our investments:

|  | <b>April 3,<br/>2022</b> | <b>January 2,<br/>2022</b> |
|--|--------------------------|----------------------------|
| Equity method investments              | \$ 39,346                | \$ 39,870                  |
| Other investments in equity securities | 12,107                   | 10,000                     |
|  | <u>\$ 51,453</u>         | <u>\$ 49,870</u>           |

***Equity Method Investments***

Wendy's has a 50% share in a partnership in a Canadian restaurant real estate joint venture ("TimWen") with a subsidiary of Restaurant Brands International Inc., a quick-service restaurant company that owns the Tim Hortons® brand (Tim Hortons is a registered trademark of Tim Hortons USA Inc.). In addition, the Company has a 20% share in a joint venture in Brazil (the "Brazil JV"). The Company has significant influence over these investees. Such investments are accounted for using the equity method, under which our results of operations include our share of the income (loss) of the investees in "Other operating income, net."

Presented below is activity related to our investment in TimWen and the Brazil JV included in our condensed consolidated financial statements:

|  | <b>Three Months Ended</b> |                          |
|--|---------------------------|--------------------------|
|  | <b>April 3,<br/>2022</b>  | <b>April 4,<br/>2021</b> |
| Balance at beginning of period   | \$ 39,870                 | \$ 44,574                |
| Equity in earnings for the period  | 2,508                     | 2,167                    |
| Amortization of purchase price adjustments (a)   | (731)                     | (595)                    |
|  | 1,777                     | 1,572                    |
| Distributions received   | (2,675)                   | (2,981)                  |
| Foreign currency translation adjustment included in "Other comprehensive income" and other | 374                       | 578                      |
| Balance at end of period   | <u>\$ 39,346</u>          | <u>\$ 43,743</u>         |

- (a) Purchase price adjustments that impacted the carrying value of the Company's investment in TimWen are being amortized over the average original aggregate life of 21 years.

***Other Investments in Equity Securities***

During 2021, the Company made an investment in equity securities of \$10,000. During the three months ended April 3, 2022, the Company recognized a gain of \$2,107 as a result of an observable price change for a similar investment of the same issuer.

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**(7) Long-Term Debt**

Long-term debt consisted of the following:

|  | <b>April 3,<br/>2022</b>   | <b>January 2,<br/>2022</b> |
|--|----------------------------|----------------------------|
| Series 2022-1 Class A-2 Notes:   |                            |                            |
| 4.236% Series 2022-1 Class A-2-I Notes, anticipated repayment date 2029  | \$ 100,000                 | \$ —                       |
| 4.535% Series 2022-1 Class A-2-II Notes, anticipated repayment date 2032 | 400,000                    | —                          |
| Series 2021-1 Class A-2 Notes:   |                            |                            |
| 2.370% Series 2021-1 Class A-2-I Notes, anticipated repayment date 2029  | 446,625                    | 447,750                    |
| 2.775% Series 2021-1 Class A-2-II Notes, anticipated repayment date 2031 | 645,125                    | 646,750                    |
| Series 2019-1 Class A-2 Notes:   |                            |                            |
| 3.783% Series 2019-1 Class A-2-I Notes, anticipated repayment date 2026  | 367,000                    | 368,000                    |
| 4.080% Series 2019-1 Class A-2-II Notes, anticipated repayment date 2029 | 412,875                    | 414,000                    |
| Series 2018-1 Class A-2 Notes:   |                            |                            |
| 3.884% Series 2018-1 Class A-2-II Notes, anticipated repayment date 2028 | 454,813                    | 456,000                    |
| 7% debentures, due in 2025   | 85,472                     | 85,175                     |
| Unamortized debt issuance costs  | (45,822)                   | (37,009)                   |
|  | <u>2,866,088</u>           | <u>2,380,666</u>           |
| Less amounts payable within one year                                     | (29,250)                   | (24,250)                   |
| Total long-term debt   | <u><u>\$ 2,836,838</u></u> | <u><u>\$ 2,356,416</u></u> |

**Senior Notes**

Wendy's Funding, LLC, a limited-purpose, bankruptcy-remote, wholly-owned indirect subsidiary of The Wendy's Company, is the master issuer (the "Master Issuer") of outstanding senior secured notes under a securitized financing facility that was entered into in June 2015. On April 1, 2022, the Master Issuer completed a financing transaction with respect to this facility under which the Master Issuer issued fixed rate senior secured notes in the following 2022-1 series: Class A-2-I with an initial principal amount of \$100,000 and Class A-2-II with an initial principal amount of \$400,000 (collectively, the "Series 2022-1 Class A-2 Notes"). Interest and principal payments on the Series 2022-1 Class A-2 Notes are payable on a quarterly basis. The legal final maturity date of the Series 2022-1 Class A-2 Notes is March 2052. If the Master Issuer has not repaid or refinanced the Series 2022-1 Class A-2 Notes prior to their respective anticipated repayment dates, additional interest will accrue pursuant to the indenture governing the Series 2022-1 Class A-2 Notes. The net proceeds from the sale of the Series 2022-1 Class A-2 Notes will be used for general corporate purposes, which may include funding for growth initiatives, return of capital to shareholders and debt retirement. The Series 2022-1 Class A-2 Notes have scheduled principal payments of \$2,500 in 2022, \$5,000 annually from 2023 through 2028, \$97,500 in 2029, \$4,000 annually from 2030 through 2031 and \$362,000 in 2032.

The Series 2022-1 Class A-2 Notes are secured by a security interest in substantially all of the assets of the Master Issuer and certain other limited-purpose, bankruptcy-remote, wholly-owned indirect subsidiaries of the Company that act as guarantors, except for certain real estate assets and subject to certain limitations. The Series 2022-1 Class A-2 Notes are subject to substantially the same series of covenants and restrictions as the Company's outstanding Series 2021-1 Class A-2 Notes, Series 2019-1 Class A-2 Notes and Series 2018-1 Class A-2 Notes.

Under the securitized financing facility, the Master Issuer has issued outstanding Series 2021-1 Variable Funding Senior Secured Notes, Class A-1 (the "Class A-1 Notes"), which allow for the drawing of up to \$300,000 on a revolving basis using various credit instruments, including a letter of credit facility. No amounts were borrowed under the Class A-1 Notes during the three months ended April 3, 2022.

During the three months ended April 3, 2022, the Company incurred debt issuance costs of \$10,232 in connection with the issuance of the Series 2022-1 Class A-2 Notes. The debt issuance costs will be amortized to "Interest expense, net" through the anticipated repayment dates of the Series 2022-1 Class A-2 Notes utilizing the effective interest rate method.

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**(8) Fair Value Measurements**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Valuation techniques under the accounting guidance related to fair value measurements are based on observable and unobservable inputs. Observable inputs reflect readily obtainable data from independent sources, while unobservable inputs reflect our market assumptions. These inputs are classified into the following hierarchy:

- Level 1 Inputs - Quoted prices for identical assets or liabilities in active markets.
- Level 2 Inputs - Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.
- Level 3 Inputs - Pricing inputs are unobservable for the assets or liabilities and include situations where there is little, if any, market activity for the assets or liabilities. The inputs into the determination of fair value require significant management judgment or estimation.

**Financial Instruments**

The following table presents the carrying amounts and estimated fair values of the Company's financial instruments:

|  | April 3,<br>2022   |               | January 2,<br>2022 |               | Fair Value<br>Measurements |
|--|--------------------|---------------|--------------------|---------------|----------------------------|
|  | Carrying<br>Amount | Fair<br>Value | Carrying<br>Amount | Fair<br>Value |                            |
| <b>Financial assets</b>                    |                    |               |                    |               |                            |
| Cash equivalents                           | \$ 415,000         | \$ 415,000    | \$ —               | \$ —          | Level 1                    |
| Other investments in equity securities (a) | 12,107             | 12,107        | 10,000             | 10,000        | Level 2                    |
|  |                    |               |                    |               |                            |
| <b>Financial liabilities</b>               |                    |               |                    |               |                            |
| Series 2022-1 Class A-2-I Notes (b)        | 100,000            | 99,320        | —                  | —             | Level 2                    |
| Series 2022-1 Class A-2-II Notes (b)       | 400,000            | 398,680       | —                  | —             | Level 2                    |
| Series 2021-1 Class A-2-I Notes (b)        | 446,625            | 395,442       | 447,750            | 439,283       | Level 2                    |
| Series 2021-1 Class A-2-II Notes (b)       | 645,125            | 565,517       | 646,750            | 642,352       | Level 2                    |
| Series 2019-1 Class A-2-I Notes (b)        | 367,000            | 358,853       | 368,000            | 381,579       | Level 2                    |
| Series 2019-1 Class A-2-II Notes (b)       | 412,875            | 405,113       | 414,000            | 439,792       | Level 2                    |
| Series 2018-1 Class A-2-II Notes (b)       | 454,813            | 445,307       | 456,000            | 473,693       | Level 2                    |
| 7% debentures, due in 2025 (b)             | 85,472             | 97,425        | 85,175             | 101,142       | Level 2                    |

(a) The fair value of our other investments in equity securities is based on our review of information provided by the investment manager, which is based on observable price changes in orderly transactions for a similar investment of the same issuer.

(b) The fair values were based on quoted market prices in markets that are not considered active markets.

The carrying amounts of cash, accounts payable and accrued expenses approximate fair value due to the short-term nature of those items. The carrying amounts of accounts and notes receivable, net (both current and non-current) approximate fair value due to the effect of the related allowance for doubtful accounts. Our cash equivalents are the only financial assets measured and recorded at fair value on a recurring basis.



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**Non-Recurring Fair Value Measurements**

Assets and liabilities remeasured to fair value on a non-recurring basis resulted in impairment that we have recorded to "Impairment of long-lived assets" in our condensed consolidated statements of operations.

Total impairment losses may reflect the impact of remeasuring long-lived assets held and used (including land, buildings, leasehold improvements, favorable lease assets and right-of-use assets) to fair value as a result of (1) declines in operating performance at Company-operated restaurants and (2) the Company's decision to lease and/or sublease the land and/or buildings to franchisees in connection with the sale or anticipated sale of restaurants, including any subsequent lease modifications. The fair values of long-lived assets held and used presented in the tables below represent the remaining carrying value and were estimated based on either discounted cash flows of future anticipated lease and sublease income or discounted cash flows of future anticipated Company-operated restaurant performance.

Total impairment losses may also include the impact of remeasuring long-lived assets held for sale. The fair values of long-lived assets held for sale presented in the tables below represent the remaining carrying value and were estimated based on current market values. See Note 9 for further information on impairment of our long-lived assets.

|               | April 3,<br>2022 | Fair Value Measurements |             |                 |
|---------------|------------------|-------------------------|-------------|-----------------|
|               |                  | Level 1                 | Level 2     | Level 3         |
| Held and used | \$ 325           | \$ —                    | \$ —        | \$ 325          |
| Held for sale | 1,467            | —                       | —           | 1,467           |
| Total         | <u>\$ 1,792</u>  | <u>\$ —</u>             | <u>\$ —</u> | <u>\$ 1,792</u> |

|               | January 2,<br>2022 | Fair Value Measurements |             |                 |
|---------------|--------------------|-------------------------|-------------|-----------------|
|               |                    | Level 1                 | Level 2     | Level 3         |
| Held and used | \$ 1,618           | \$ —                    | \$ —        | \$ 1,618        |
| Held for sale | 371                | —                       | —           | 371             |
| Total         | <u>\$ 1,989</u>    | <u>\$ —</u>             | <u>\$ —</u> | <u>\$ 1,989</u> |

**(9) Impairment of Long-Lived Assets**

The Company records impairment charges as a result of (1) the deterioration in operating performance of certain Company-operated restaurants, (2) the Company's decision to lease and/or sublease properties to franchisees in connection with the sale or anticipated sale of Company-operated restaurants, including any subsequent lease modifications, and (3) closing Company-operated restaurants and classifying such surplus properties as held for sale.

The following is a summary of impairment losses recorded, which represent the excess of the carrying amount over the fair value of the affected assets and are included in "Impairment of long-lived assets:"

|  | Three Months Ended |                  |
|--|--------------------|------------------|
|  | April 3,<br>2022   | April 4,<br>2021 |
| Company-operated restaurants                   | \$ 367             | \$ 446           |
| Restaurants leased or subleased to franchisees | 194                | 189              |
| Surplus properties                             | 55                 | —                |
|  | <u>\$ 616</u>      | <u>\$ 635</u>    |

**(10) Income Taxes**

The Company's effective tax rate for the three months ended April 3, 2022 and April 4, 2021 was 26.4% and 24.1%, respectively. The Company's effective tax rate varied from the U.S. federal statutory rate of 21% for the three months ended April 3, 2022 primarily due to state income taxes.

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There were no significant changes to the unrecognized tax benefits or related interest and penalties for the three months ended April 3, 2022. During the next twelve months, we believe it is reasonably possible the Company will reduce unrecognized tax benefits by up to \$936 due to lapses of statutes of limitations.

The current portion of refundable income taxes was \$7,206 and \$11,901 as of April 3, 2022 and January 2, 2022, respectively, and is included in "Accounts and notes receivable, net." There were no long-term refundable income taxes as of April 3, 2022 and January 2, 2022.

**(11) Net Income Per Share**

The calculation of basic and diluted net income per share was as follows:

|  | <b>Three Months Ended</b> |                          |
|--|---------------------------|--------------------------|
|  | <b>April 3,<br/>2022</b>  | <b>April 4,<br/>2021</b> |
| Net income   | \$ 37,402                 | \$ 41,366                |
| Common stock:  |                           |                          |
| Weighted average basic shares outstanding              | 215,619                   | 223,334                  |
| Dilutive effect of stock options and restricted shares | 2,548                     | 3,393                    |
| Weighted average diluted shares outstanding            | 218,167                   | 226,727                  |
| Net income per share:                                  |                           |                          |
| Basic  | \$ .17                    | \$ .19                   |
| Diluted  | \$ .17                    | \$ .18                   |

Basic net income per share for the three months ended April 3, 2022 and April 4, 2021 was computed by dividing net income amounts by the weighted average number of shares of common stock outstanding. Diluted net income per share was computed by dividing net income by the weighted average number of basic shares outstanding plus the potential common share effect of dilutive stock options and restricted shares. We excluded potential common shares of 3,295 and 1,870 for the three months ended April 3, 2022 and April 4, 2021, respectively, from our diluted net income per share calculation as they would have had anti-dilutive effects.

**(12) Stockholders' Equity**

***Dividends***

During the first quarter of 2022 and 2021, the Company paid dividends per share of \$.125 and \$.09, respectively.

***Repurchases of Common Stock***

In February 2022, our Board of Directors authorized a repurchase program of up to \$100,000 of our common stock through February 28, 2023, when and if market conditions warrant and to the extent legally permissible (the "February 2022 Authorization"). On April 1, 2022, the Company's Board of Directors approved an increase of \$150,000 to the February 2022 Authorization, resulting in an aggregate authorization of \$250,000 that continues to expire on February 28, 2023. During the three months ended April 3, 2022, no shares were repurchased under the February 2022 Authorization. Subsequent to April 3, 2022 through May 4, 2022, the Company repurchased 1,156 shares under the February 2022 Authorization with an aggregate purchase price of \$23,521, excluding commissions of \$16.

In February 2020, our Board of Directors authorized a repurchase program for up to \$100,000 of our common stock through February 28, 2021, when and if market conditions warranted and to the extent legally permissible (the "February 2020 Authorization"). In July 2020, the Company's Board of Directors approved an extension of the February 2020 Authorization by one year, through February 28, 2022. In addition, in May 2021, August 2021 and November 2021, the Board of Directors

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approved increases of \$50,000, \$70,000 and \$80,000, respectively, to the February 2020 Authorization, resulting in an aggregate authorization of \$300,000 that continued to expire on February 28, 2022. In November 2021, the Company entered into an accelerated share repurchase agreement (the "2021 ASR Agreement") with a third-party financial institution to repurchase common stock as part of the February 2020 Authorization. Under the 2021 ASR Agreement, the Company paid the financial institution an initial purchase price of \$125,000 in cash and received an initial delivery of 4,910 shares of common stock, representing an estimated 85% of the total shares expected to be delivered under the 2021 ASR Agreement. In February 2022, the Company completed the 2021 ASR Agreement and received an additional 715 shares of common stock. The total number of shares of common stock ultimately purchased by the Company under the 2021 ASR Agreement was based on the average of the daily volume-weighted average prices of the common stock during the term of the 2021 ASR Agreement, less an agreed upon discount. In total, 5,625 shares were delivered under the 2021 ASR Agreement at an average purchase price of \$22.22 per share. With the completion of the 2021 ASR Agreement in February 2022 as described above, the Company completed the February 2020 Authorization.

During the three months ended April 4, 2021, the Company repurchased 2,763 shares under the February 2020 Authorization with an aggregate purchase price of \$56,046, of which \$1,196 was accrued at April 4, 2021, and excluding commissions of \$38.

***Accumulated Other Comprehensive Loss***

The following table provides a rollforward of accumulated other comprehensive loss, which is entirely comprised of foreign currency translation:

|                                | <b>Three Months Ended</b> |                          |
|--------------------------------|---------------------------|--------------------------|
|                                | <b>April 3,<br/>2022</b>  | <b>April 4,<br/>2021</b> |
| Balance at beginning of period | \$ (48,200)               | \$ (49,641)              |
| Foreign currency translation   | 1,118                     | 2,220                    |
| Balance at end of period       | <u>\$ (47,082)</u>        | <u>\$ (47,421)</u>       |

**(13) Leases**

***Nature of Leases***

The Company operates restaurants that are located on sites owned by us and sites leased by us from third parties. In addition, the Company owns sites and leases sites from third parties, which it leases and/or subleases to franchisees. At April 3, 2022, Wendy's and its franchisees operated 7,016 Wendy's restaurants. Of the 408 Company-operated Wendy's restaurants, Wendy's owned the land and building for 158 restaurants, owned the building and held long-term land leases for 140 restaurants and held leases covering the land and building for 110 restaurants. Wendy's also owned 486 and leased 1,221 properties that were either leased or subleased principally to franchisees. The Company also leases restaurant, office and transportation equipment.

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**Company as Lessee**

The components of lease cost are as follows:

|                                       | <b>Three Months Ended</b> |                          |
|---------------------------------------|---------------------------|--------------------------|
|                                       | <b>April 3,<br/>2022</b>  | <b>April 4,<br/>2021</b> |
| Finance lease cost:                   |                           |                          |
| Amortization of finance lease assets  | \$ 4,064                  | \$ 3,508                 |
| Interest on finance lease liabilities | 10,645                    | 10,293                   |
|                                       | <u>14,709</u>             | <u>13,801</u>            |
| Operating lease cost                  | 20,661                    | 23,361                   |
| Variable lease cost (a)               | 14,803                    | 15,188                   |
| Short-term lease cost                 | 1,433                     | 1,326                    |
| Total operating lease cost (b)        | <u>36,897</u>             | <u>39,875</u>            |
| Total lease cost                      | <u>\$ 51,606</u>          | <u>\$ 53,676</u>         |

(a) Includes expenses for executory costs of \$9,608 and \$10,063 for the three months ended April 3, 2022 and April 4, 2021, respectively, for which the Company is reimbursed by sublessees.

(b) Includes \$28,925 and \$32,552 for the three months ended April 3, 2022 and April 4, 2021, respectively, recorded to "Franchise rental expense" for leased properties that are subsequently leased to franchisees. Also includes \$7,294 and \$6,681 for the three months ended April 3, 2022 and April 4, 2021, respectively, recorded to "Cost of sales" for leases for Company-operated restaurants.

**Company as Lessor**

The components of lease income are as follows:

|   | <b>Three Months Ended</b> |                          |
|---|---------------------------|--------------------------|
|   | <b>April 3,<br/>2022</b>  | <b>April 4,<br/>2021</b> |
| Sales-type and direct-financing leases: |                           |                          |
| Selling profit                          | \$ 480                    | \$ 1,912                 |
| Interest income (a)                     | 7,740                     | 7,489                    |
|   |                           |                          |
| Operating lease income                  | 43,314                    | 44,122                   |
| Variable lease income                   | 14,557                    | 14,754                   |
| Franchise rental income (b)             | <u>\$ 57,871</u>          | <u>\$ 58,876</u>         |

(a) Included in "Interest expense, net."

(b) Includes sublease income of \$43,165 and \$43,250 recognized during the three months ended April 3, 2022 and April 4, 2021, respectively. Sublease income includes lessees' variable payments to the Company for executory costs of \$9,535 and \$9,874 for the three months ended April 3, 2022 and April 4, 2021, respectively.

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**(14) Supplemental Cash Flow Information**

The following table includes supplemental non-cash investing and financing activities:

|   | <b>Three Months Ended</b> |                          |
|---|---------------------------|--------------------------|
|   | <b>April 3,<br/>2022</b>  | <b>April 4,<br/>2021</b> |
| Supplemental non-cash investing and financing activities: |                           |                          |
| Capital expenditures included in accounts payable         | \$ 6,522                  | \$ 5,461                 |
| Finance leases  | 7,207                     | 5,539                    |

The following table includes a reconciliation of cash, cash equivalents and restricted cash:

|  | <b>April 3,<br/>2022</b> | <b>January 2,<br/>2022</b> |
|--|--------------------------|----------------------------|
| Reconciliation of cash, cash equivalents and restricted cash at end of period: |                          |                            |
| Cash and cash equivalents  | \$ 741,216               | \$ 249,438                 |
| Restricted cash  | 32,627                   | 27,535                     |
| Restricted cash, included in Advertising funds restricted assets               | 54,165                   | 89,993                     |
| Total cash, cash equivalents and restricted cash                               | <u>\$ 828,008</u>        | <u>\$ 366,966</u>          |

***Franchise Development Fund***

In August 2021, the Company announced the creation of a \$100,000 strategic build to suit development fund to drive additional new restaurant growth. The Company expects the development fund to drive approximately 80 to 90 new franchise restaurants from 2022 to 2025. Capital expenditures related to the fund are included in "Franchise development fund" in the condensed consolidated statements of cash flows.

**(15) Transactions with Related Parties**

Except as described below, the Company did not have any significant changes in or transactions with its related parties during the current fiscal period since those reported in the Form 10-K.

***TimWen Lease and Management Fee Payments***

A wholly-owned subsidiary of Wendy's leases restaurant facilities from TimWen, which are then subleased to franchisees for the operation of Wendy's/Tim Hortons combo units in Canada. During the three months ended April 3, 2022 and April 4, 2021, Wendy's paid TimWen \$4,350 and \$4,026, respectively, under these lease agreements. In addition, TimWen paid Wendy's a management fee under the TimWen joint venture agreement of \$54 during each of the three months ended April 3, 2022 and April 4, 2021, which has been included as a reduction to "General and administrative."

***Transactions with Yellow Cab***

Certain family members and affiliates of Mr. Nelson Peltz, our Chairman, and Mr. Peter May, our Senior Vice Chairman, as well as Mr. Matthew Peltz, our Vice Chairman, hold indirect, minority ownership interests in operating companies managed by Yellow Cab Holdings, LLC ("Yellow Cab"), a Wendy's franchisee, that as of April 3, 2022 owned and operated 82 Wendy's restaurants. During the three months ended April 3, 2022 and April 4, 2021, the Company recognized \$3,067 and \$1,659, respectively, in royalty, advertising fund, lease and other income from Yellow Cab and related entities. As of April 3, 2022 and January 2, 2022, \$984 and \$974, respectively, was due from Yellow Cab for such income, which is included in "Accounts and notes receivable, net" and "Advertising funds restricted assets."

**THE WENDY'S COMPANY AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(In Thousands Except Per Share Amounts)

**(16) Guarantees and Other Commitments and Contingencies**

Except as described below, the Company did not have any significant changes in guarantees and other commitments and contingencies during the current fiscal period since those reported in the Form 10-K. Refer to the Form 10-K for further information regarding the Company's additional commitments and obligations.

***Lease Guarantees***

Wendy's has guaranteed the performance of certain leases and other obligations, primarily from former Company-operated restaurant locations now operated by franchisees, amounting to \$89,294 as of April 3, 2022. These leases extend through 2045. We have had no judgments against us as guarantor of these leases as of April 3, 2022. In the event of default by a franchise owner where Wendy's is called upon to perform under its guarantee, Wendy's has the ability to pursue repayment from the franchise owner. The liability recorded for our probable exposure associated with these lease guarantees was not material as of April 3, 2022.

***Letters of Credit***

As of April 3, 2022, the Company had outstanding letters of credit with various parties totaling \$22,121. Substantially all of the outstanding letters of credit include amounts outstanding against the 2021-1 Class A-1 Notes. See Note 7 for further information. We do not expect any material loss to result from these letters of credit.

**(17) Legal and Environmental Matters**

The Company is involved in litigation and claims incidental to our business. We provide accruals for such litigation and claims when payment is probable and reasonably estimable. We believe we have adequate accruals for all of our legal and environmental matters. We cannot estimate the aggregate possible range of loss for our existing litigation and claims for various reasons, including, but not limited to, many proceedings being in preliminary stages, with various motions either yet to be submitted or pending, discovery yet to occur and/or significant factual matters unresolved. In addition, most cases seek an indeterminate amount of damages and many involve multiple parties. Predicting the outcomes of settlement discussions or judicial or arbitral decisions is thus inherently difficult and future developments could cause these actions or claims, individually or in aggregate, to have a material adverse effect on the Company's financial condition, results of operations, or cash flows of a particular reporting period.

We previously described certain legal proceedings in the Form 10-K. As of April 3, 2022, there were no material developments in those legal proceedings.

**(18) Segment Information**

Revenues by segment were as follows:

|                                  | <b>Three Months Ended</b> |                          |
|----------------------------------|---------------------------|--------------------------|
|                                  | <b>April 3,<br/>2022</b>  | <b>April 4,<br/>2021</b> |
| Wendy's U.S.                     | \$ 407,311                | \$ 381,954               |
| Wendy's International            | 22,906                    | 18,250                   |
| Global Real Estate & Development | 58,426                    | 59,999                   |
| Total revenues                   | <u>\$ 488,643</u>         | <u>\$ 460,203</u>        |

**THE WENDY'S COMPANY AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(In Thousands Except Per Share Amounts)

The following table reconciles profit by segment to the Company's consolidated income before income taxes:

|   | <b>Three Months Ended</b> |                          |
|---|---------------------------|--------------------------|
|   | <b>April 3,<br/>2022</b>  | <b>April 4,<br/>2021</b> |
| Wendy's U.S. (a)                              | \$ 104,824                | \$ 112,087               |
| Wendy's International (a)                     | 5,453                     | 7,684                    |
| Global Real Estate & Development              | 27,607                    | 26,253                   |
| Total segment profit                          | \$ 137,884                | \$ 146,024               |
| Unallocated franchise support and other costs | 6                         | —                        |
| Advertising funds deficit                     | (1,243)                   | (1,264)                  |
| Unallocated general and administrative (b)    | (31,005)                  | (25,107)                 |
| Depreciation and amortization                 | (33,231)                  | (31,542)                 |
| System optimization gains, net                | 3,534                     | 516                      |
| Reorganization and realignment costs          | (464)                     | (4,934)                  |
| Impairment of long-lived assets               | (616)                     | (635)                    |
| Unallocated other operating income, net       | 16                        | 64                       |
| Interest expense, net                         | (26,365)                  | (28,786)                 |
| Investment income, net                        | 2,111                     | 3                        |
| Other income, net                             | 207                       | 126                      |
| Income before income taxes                    | <u>\$ 50,834</u>          | <u>\$ 54,465</u>         |

(a) Wendy's U.S. includes advertising fund expense of \$2,556 and \$3,534 for the three months ended April 3, 2022 and April 4, 2021, respectively, and Wendy's International includes advertising fund expense of \$838 for the three months ended April 3, 2022, all of which related to the Company's funding of incremental advertising. In addition, Wendy's International includes other international-related advertising expense of \$642 for the three months ended April 3, 2022.

(b) Includes corporate overhead costs, such as employee compensation and related benefits.

## **(19) New Accounting Standards**

### *Financial Instruments*

In August 2020, the Financial Accounting Standards Board ("FASB") issued an amendment that simplifies the accounting for certain financial instruments with characteristics of liabilities and equity, including convertible instruments and contracts on an entity's own equity. The amendment simplifies accounting for convertible instruments by removing major separation models required under current accounting guidance. In addition, the amendment removes certain settlement conditions that are required for equity contracts to qualify for the derivative scope exception, which will permit more equity contracts to qualify for the exception, and also simplifies the diluted earnings per share calculation in certain areas. The Company adopted this amendment during the first quarter of 2022. The adoption of this guidance did not have a material impact on our condensed consolidated financial statements.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

### **Introduction**

This "Management's Discussion and Analysis of Financial Condition and Results of Operations" of The Wendy's Company ("The Wendy's Company" and, together with its subsidiaries, the "Company," "we," "us," or "our") should be read in conjunction with the accompanying unaudited condensed consolidated financial statements and the related notes included elsewhere within this report and "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the fiscal year ended January 2, 2022 (the "Form 10-K"). There have been no material changes as of April 3, 2022 to the application of our critical accounting policies as described in Item 7 of the Form 10-K. Certain statements we make under this Item 2 constitute "forward-looking statements" under the Private Securities Litigation Reform Act of 1995. See "Special Note Regarding Forward-Looking Statements and Projections" in "Part II. Other Information" of this report. You should consider our forward-looking statements in light of the risks discussed in "Item 1A. Risk Factors" in "Part II. Other Information" of this report and our unaudited condensed consolidated financial statements, related notes and other financial information appearing elsewhere in this report, the Form 10-K and our other filings with the Securities and Exchange Commission (the "SEC").

The Wendy's Company is the parent company of its 100% owned subsidiary holding company, Wendy's Restaurants, LLC ("Wendy's Restaurants"). Wendy's Restaurants is the parent company of Wendy's International, LLC (formerly known as Wendy's International, Inc). Wendy's International, LLC is the indirect parent company of (1) Quality Is Our Recipe, LLC ("Quality"), which is the owner and franchisor of the Wendy's restaurant system in the United States (the "U.S.") and all international jurisdictions except for Canada, and (2) Wendy's Restaurants of Canada Inc., which is the owner and franchisor of the Wendy's restaurant system in Canada. As used herein, unless the context requires otherwise, the term "Company" refers to The Wendy's Company and its direct and indirect subsidiaries, and "Wendy's" refers to Quality when the context relates to the ownership or franchising of the Wendy's restaurant system and to Wendy's International, LLC when the context refers to the Wendy's brand.

Wendy's is primarily engaged in the business of operating, developing and franchising a system of distinctive quick-service restaurants serving high quality food. Wendy's opened its first restaurant in Columbus, Ohio in 1969. Today, Wendy's is the second largest quick-service restaurant company in the hamburger sandwich segment in the U.S. based on traffic share, and the third largest globally with 7,016 restaurants in the U.S. and 31 foreign countries and U.S. territories as of April 3, 2022.

Each Wendy's restaurant offers an extensive menu specializing in hamburger sandwiches and featuring filet of chicken breast sandwiches, which are prepared to order with the customer's choice of toppings and condiments. Wendy's menu also includes chicken nuggets, chili, french fries, baked potatoes, freshly prepared salads, soft drinks, Frosty<sup>®</sup> desserts and kids' meals. In addition, Wendy's restaurants sell a variety of promotional products on a limited time basis. Wendy's also offers breakfast across the U.S. system and in Canada. Wendy's breakfast menu features a variety of breakfast sandwiches such as the Breakfast Baconator<sup>®</sup>, sides such as seasoned potatoes, and a beverage platform that includes our vanilla and chocolate Frostyccino<sup>™</sup> iced coffee.

The Company is comprised of the following segments: (1) Wendy's U.S., (2) Wendy's International and (3) Global Real Estate & Development. Wendy's U.S. includes the operation and franchising of Wendy's restaurants in the U.S. and derives its revenues from sales at Company-operated restaurants and royalties, fees and advertising fund collections from franchised restaurants. Wendy's International includes the operation and franchising of Wendy's restaurants in countries and territories other than the U.S. and derives its revenues from sales at Company-operated restaurants and royalties, fees and advertising fund collections from franchised restaurants. Global Real Estate & Development includes real estate activity for owned sites and sites leased from third parties, which are leased and/or subleased to franchisees, and also includes our share of the income of our TimWen real estate joint venture. In addition, Global Real Estate & Development earns fees from facilitating franchisee-to-franchisee restaurant transfers ("Franchise Flips") and providing other development-related services to franchisees. In this "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations," the Company reports on the segment profit for each of the three segments described above. The Company measures segment profit using segment adjusted earnings before interest, taxes, depreciation and amortization ("EBITDA"). Segment adjusted EBITDA excludes certain unallocated general and administrative expenses and other items that vary from period to period without correlation to the Company's core operating performance. See "Results of Operations" below and Note 18 to the Condensed Consolidated Financial Statements contained in Item 1 herein for segment financial information.



The Company's fiscal reporting periods consist of 52 or 53 weeks ending on the Sunday closest to December 31. All three-month periods presented herein contain 13 weeks. All references to years, quarters and months relate to fiscal periods rather than calendar periods.

## **Executive Overview**

### ***Our Business***

As of April 3, 2022, the Wendy's restaurant system was comprised of 7,016 restaurants, with 5,969 Wendy's restaurants in operation in the U.S. Of the U.S. restaurants, 402 were operated by the Company and 5,567 were operated by a total of 226 franchisees. In addition, at April 3, 2022, there were 1,047 Wendy's restaurants in operation in 31 foreign countries and U.S. territories. Of the international restaurants, 1,041 were operated by franchisees and six were operated by the Company in the United Kingdom (the "U.K.").

The revenues from our restaurant business are derived from two principal sources: (1) sales at Company-operated restaurants and (2) franchise-related revenues, including royalties, national advertising funds contributions, rents and franchise fees received from Wendy's franchised restaurants. Company-operated restaurants comprised approximately 5% of the total Wendy's system as of April 3, 2022.

Wendy's operating results are impacted by a number of external factors, including commodity costs, labor costs, intense price competition, unemployment and consumer spending levels, general economic and market trends and weather. The COVID-19 pandemic has had and may continue to have the effect of heightening the impact of many of these factors.

Wendy's long-term growth opportunities include investing in accelerated global growth through (1) building our breakfast daypart, (2) accelerating our implementation of consumer-facing digital platforms and technologies and (3) expanding the Company's footprint through global restaurant expansion.

### ***Key Business Measures***

We track our results of operations and manage our business using the following key business measures, which includes a non-GAAP financial measure:

- **Same-Restaurant Sales** - We report same-restaurant sales commencing after new restaurants have been open for 15 continuous months and as soon as reimaged restaurants reopen. Restaurants temporarily closed for more than one week are excluded from same-restaurant sales. The table summarizing same-restaurant sales below in "Results of Operations" provides the same-restaurant sales percent changes.
- **Restaurant Margin** - We define restaurant margin as sales from Company-operated restaurants less cost of sales divided by sales from Company-operated restaurants. Cost of sales includes food and paper, restaurant labor and occupancy, advertising and other operating costs. Restaurant margin is influenced by factors such as price increases, the effectiveness of our advertising and marketing initiatives, featured products, product mix, fluctuations in food and labor costs, restaurant openings, remodels and closures and the level of our fixed and semi-variable costs.
- **Systemwide Sales** - Systemwide sales is a non-GAAP financial measure, which includes sales by both Company-operated restaurants and franchised restaurants. Franchised restaurants' sales are reported by our franchisees and represent their revenues from sales at franchised Wendy's restaurants. The Company's consolidated financial statements do not include sales by franchised restaurants to their customers. The Company's royalty and advertising funds revenues are computed as percentages of sales made by Wendy's franchisees. As a result, sales by Wendy's franchisees have a direct effect on the Company's royalty and advertising funds revenues and profitability.

The Company calculates same-restaurant sales and systemwide sales growth on a constant currency basis. Constant currency results exclude the impact of foreign currency translation and are derived by translating current year results at prior year average exchange rates. The Company believes excluding the impact of foreign currency translation provides better year over year comparability.

Same-restaurant sales and systemwide sales exclude sales from Argentina and Venezuela due to the highly inflationary economies of those countries. The Company considers economies that have had cumulative inflation in excess of 100% over a three-year period as highly inflationary.

The Company believes its presentation of same-restaurant sales, restaurant margin and systemwide sales provide a meaningful perspective of the underlying operating performance of the Company's current business and enables investors to better understand and evaluate the Company's historical and prospective operating performance. The Company believes that these metrics are important supplemental measures of operating performance because they highlight trends in the Company's business that may not otherwise be apparent when relying solely on GAAP financial measures. The Company believes investors, analysts and other interested parties use these metrics in evaluating issuers and that the presentation of these measures facilitates a comparative assessment of the Company's operating performance. With respect to same-restaurant sales and systemwide sales, the Company also believes that the data is useful in assessing consumer demand for the Company's products and the overall success of the Wendy's brand.

The non-GAAP financial measure discussed above does not replace the presentation of the Company's financial results in accordance with GAAP. Because all companies do not calculate non-GAAP financial measures in the same way, this measure as used by other companies may not be consistent with the way the Company calculates such measure.

### ***First Quarter Financial Highlights***

- Revenue increased 6.2% to \$488.6 million in the first quarter of 2022 compared to \$460.2 million in the first quarter of 2021;
- Global same-restaurant sales increased 2.4%, U.S. same-restaurant sales increased 1.1% and international same-restaurant sales increased 14.1% compared to the first quarter of 2021;
- Company-operated restaurant margin was 11.6% in the first quarter of 2022, a decrease of 540 basis points compared to the first quarter of 2021; and
- Net income decreased 9.6% to \$37.4 million in the first quarter of 2022 compared to \$41.4 million in the first quarter of 2021.

### ***Breakfast***

Wendy's long-term growth opportunities include investing in accelerated global growth, which includes building upon our breakfast daypart. Since the launch of breakfast across the U.S. system in March 2020, systemwide sales have benefited from this new daypart, with average weekly U.S. breakfast sales representing approximately \$2,500 per restaurant during the three months ended April 3, 2022. The Company launched breakfast in Canada on May 2, 2022, which has increased the percentage of global systemwide restaurants serving breakfast to approximately 95%. The Company expects to fund a total of \$16.0 million of incremental advertising during 2022 to support the breakfast daypart, which the Company expects will continue to drive trial and acceleration of the Company's breakfast offering in the U.S. and Canada.

### ***Digital***

Wendy's long-term growth opportunities include accelerated implementation of consumer-facing digital platforms and technologies. The Company has invested significant resources to focus on consumer-facing technology, including activating mobile ordering via Wendy's mobile app, launching the Wendy's Rewards loyalty program and establishing delivery agreements with third-party vendors. The Company's digital business continues to grow and represented approximately 10.6% of global systemwide sales during the three months ended April 3, 2022. The Company is also partnering with key technology providers to help execute our digital, restaurant technology and enterprise technology initiatives and support our technology innovation and growth.

### ***New Restaurant Development***

Wendy's long-term growth opportunities include expanding the Company's footprint through global restaurant expansion. To promote new restaurant development, the Company has provided franchisees with certain incentive programs for qualifying new restaurants, including technical assistance fee waivers and reductions in royalty and national advertising payments. In addition, the Company has development agreements in place with a number of franchisees that contractually obligate such franchisees to open additional Wendy's restaurants over a specified timeframe. During the three months ended April 3, 2022,

the Company and its franchisees added 67 net new restaurants across the Wendy's system. The Company expects net new restaurant growth of 5% to 6% in 2022 and expects to reach 8,500 to 9,000 systemwide restaurants by the end of 2025.

### **Debt Financing**

On April 1, 2022, the Company completed a debt financing transaction under which the Company issued fixed rate senior secured notes in the following 2022-1 series: Class A-2-I with an interest rate of 4.236% and initial principal amount of \$100.0 million (the "Class A-2-I Notes") and Class A-2-II with an interest rate of 4.535% and initial principal amount of \$400.0 million (the "Class A-2-II Notes" and, collectively, the "Series 2022-1 Class A-2 Notes"). The anticipated repayment dates of the Class A-2-I Notes and the Class A-2-II Notes will be March 2029 and March 2032, respectively. See "Liquidity and Capital Resources" below and Note 7 to the Condensed Consolidated Financial Statements contained in Item 1 herein for further information on the Company's debt financing transaction.

### **Results of Operations**

The tables included throughout this Results of Operations set forth in millions the Company's condensed consolidated results of operations for the first quarter of 2022 and 2021.

|                                      | <b>First Quarter</b> |                |                 |
|--------------------------------------|----------------------|----------------|-----------------|
|                                      | <b>2022</b>          | <b>2021</b>    | <b>Change</b>   |
| Revenues:                            |                      |                |                 |
| Sales                                | \$ 209.3             | \$ 189.1       | \$ 20.2         |
| Franchise royalty revenue and fees   | 128.9                | 122.8          | 6.1             |
| Franchise rental income              | 57.9                 | 58.9           | (1.0)           |
| Advertising funds revenue            | 92.5                 | 89.4           | 3.1             |
|                                      | <u>488.6</u>         | <u>460.2</u>   | <u>28.4</u>     |
| Costs and expenses:                  |                      |                |                 |
| Cost of sales                        | 185.1                | 156.9          | 28.2            |
| Franchise support and other costs    | 11.8                 | 7.7            | 4.1             |
| Franchise rental expense             | 28.9                 | 32.6           | (3.7)           |
| Advertising funds expense            | 97.8                 | 94.2           | 3.6             |
| General and administrative           | 62.3                 | 52.6           | 9.7             |
| Depreciation and amortization        | 33.2                 | 31.5           | 1.7             |
| System optimization gains, net       | (3.5)                | (0.5)          | (3.0)           |
| Reorganization and realignment costs | 0.5                  | 4.9            | (4.4)           |
| Impairment of long-lived assets      | 0.6                  | 0.6            | —               |
| Other operating income, net          | (3.0)                | (3.4)          | 0.4             |
|                                      | <u>413.7</u>         | <u>377.1</u>   | <u>36.6</u>     |
| Operating profit                     | 74.9                 | 83.1           | (8.2)           |
| Interest expense, net                | (26.4)               | (28.8)         | 2.4             |
| Investment income, net               | 2.1                  | —              | 2.1             |
| Other income, net                    | 0.2                  | 0.2            | —               |
| Income before income taxes           | 50.8                 | 54.5           | (3.7)           |
| Provision for income taxes           | (13.4)               | (13.1)         | (0.3)           |
| Net income                           | <u>\$ 37.4</u>       | <u>\$ 41.4</u> | <u>\$ (4.0)</u> |

|  | First Quarter   |                     |                 |                     |
|--|-----------------|---------------------|-----------------|---------------------|
|  | 2022            | % of Total Revenues | 2021            | % of Total Revenues |
| <i>Revenues:</i>                         |                 |                     |                 |                     |
| Sales                                    | \$ 209.3        | 42.8 %              | \$ 189.1        | 41.1 %              |
| Franchise royalty revenue and fees:      |                 |                     |                 |                     |
| Franchise royalty revenue                | 111.7           | 22.9 %              | 108.3           | 23.5 %              |
| Franchise fees                           | 17.2            | 3.5 %               | 14.5            | 3.2 %               |
| Total franchise royalty revenue and fees | 128.9           | 26.4 %              | 122.8           | 26.7 %              |
| Franchise rental income                  | 57.9            | 11.9 %              | 58.9            | 12.8 %              |
| Advertising funds revenue                | 92.5            | 18.9 %              | 89.4            | 19.4 %              |
| Total revenues                           | <u>\$ 488.6</u> | <u>100.0 %</u>      | <u>\$ 460.2</u> | <u>100.0 %</u>      |

|  | First Quarter   |               |                 |               |
|--|-----------------|---------------|-----------------|---------------|
|  | 2022            | % of Sales    | 2021            | % of Sales    |
| <i>Cost of sales:</i>                            |                 |               |                 |               |
| Food and paper                                   | \$ 68.3         | 32.6 %        | \$ 54.8         | 29.0 %        |
| Restaurant labor                                 | 70.5            | 33.7 %        | 60.1            | 31.8 %        |
| Occupancy, advertising and other operating costs | 46.3            | 22.1 %        | 42.0            | 22.2 %        |
| Total cost of sales                              | <u>\$ 185.1</u> | <u>88.4 %</u> | <u>\$ 156.9</u> | <u>83.0 %</u> |

|                   | First Quarter |            |         |            |
|-------------------|---------------|------------|---------|------------|
|                   | 2022          | % of Sales | 2021    | % of Sales |
| Restaurant margin | \$ 24.2       | 11.6 %     | \$ 32.2 | 17.0 %     |

The table below presents certain of the Company's key business measures, which are defined and further discussed in the "Executive Overview" section included herein.

|   | First Quarter |            |
|---|---------------|------------|
|   | 2022          | 2021       |
| <i>Key business measures:</i>           |               |            |
| U.S. same-restaurant sales:             |               |            |
| Company-operated                        | 2.9 %         | 13.0 %     |
| Franchised                              | 1.0 %         | 13.6 %     |
| Systemwide                              | 1.1 %         | 13.5 %     |
| International same-restaurant sales (a) | 14.1 %        | 7.9 %      |
| Global same-restaurant sales:           |               |            |
| Company-operated                        | 2.9 %         | 13.0 %     |
| Franchised (a)                          | 2.4 %         | 13.0 %     |
| Systemwide (a)                          | 2.4 %         | 13.0 %     |
| Systemwide sales (b):                   |               |            |
| U.S. Company-operated                   | \$ 206.5      | \$ 189.1   |
| U.S. franchised                         | 2,505.8       | 2,458.3    |
| U.S. systemwide                         | 2,712.3       | 2,647.4    |
| International Company-operated          | 2.8           | —          |
| International franchised (a)            | 356.7         | 303.6      |
| International systemwide (a)            | 359.5         | 303.6      |
| Global systemwide (a)                   | \$ 3,071.8    | \$ 2,951.0 |

(a) Excludes Argentina and Venezuela due to the impact of the highly inflationary economies of those countries.

(b) During the first quarter of 2022 and 2021, global systemwide sales increased 4.2% and 12.5%, respectively, U.S. systemwide sales increased 2.4% and 13.1%, respectively, and international systemwide sales increased 19.2% and 7.3%, respectively, on a constant currency basis.

|   | First Quarter                |                    |                                       |                             |            |
|---|------------------------------|--------------------|---------------------------------------|-----------------------------|------------|
|   | U.S.<br>Company-<br>operated | U.S.<br>Franchised | International<br>Company-<br>operated | International<br>Franchised | Systemwide |
| <i>Restaurant count:</i>                    |                              |                    |                                       |                             |            |
| Restaurant count at January 2, 2022         | 403                          | 5,535              | 5                                     | 1,006                       | 6,949      |
| Opened                                      | —                            | 45                 | 1                                     | 47                          | 93         |
| Closed (a)                                  | (2)                          | (12)               | —                                     | (12)                        | (26)       |
| Net purchased from (sold by)<br>franchisees | 1                            | (1)                | —                                     | —                           | —          |
| Restaurant count at April 3, 2022           | 402                          | 5,567              | 6                                     | 1,041                       | 7,016      |

(a) Excludes restaurants temporarily closed.

**Sales**

|       | First Quarter |          |         |
|-------|---------------|----------|---------|
|       | 2022          | 2021     | Change  |
| Sales | \$ 209.3      | \$ 189.1 | \$ 20.2 |

The increase in sales for the first quarter of 2022 was primarily due to (1) the Company's acquisition of 93 franchise-operated restaurants in Florida during the fourth quarter of 2021, (2) a 2.9% increase in Company-operated same-restaurant sales and (3) net new restaurant development. These increases were partially offset by the sale of 47 Company-operated restaurants in New York during the second quarter of 2021. Company-operated same-restaurant sales increased due to higher average check, partially offset by a decrease in customer count. Company-operated same-restaurant sales benefited from government stimulus payments to consumers during the first quarter of 2021, which did not recur in the first quarter of 2022.

**Franchise Royalty Revenue and Fees**

|                           | First Quarter   |                 |               |
|---------------------------|-----------------|-----------------|---------------|
|                           | 2022            | 2021            | Change        |
| Franchise royalty revenue | \$ 111.7        | \$ 108.3        | \$ 3.4        |
| Franchise fees            | 17.2            | 14.5            | 2.7           |
|                           | <u>\$ 128.9</u> | <u>\$ 122.8</u> | <u>\$ 6.1</u> |

The increase in franchise royalty revenue during the first quarter of 2022 was primarily due to (1) a 2.4% increase in global franchise same-restaurant sales and (2) a net increase in the number of franchise restaurants in operation during the first quarter of 2022 compared to the first quarter of 2021. Franchise same-restaurant sales increased during the first quarter of 2022 due to higher average check, partially offset by a decrease in customer count. Franchise same-restaurant sales benefited from government stimulus payments to consumers during the first quarter of 2021, which did not recur in the first quarter of 2022.

The increase in franchise fees during the first quarter of 2022 was primarily due to higher fees for providing information technology services to franchisees, reflecting the one-month waiver of technology fees during the first quarter of 2021, partially offset by the accelerated recognition of franchise fees associated with canceled development agreements during the first quarter of 2021.

**Franchise Rental Income**

|                         | First Quarter |         |          |
|-------------------------|---------------|---------|----------|
|                         | 2022          | 2021    | Change   |
| Franchise rental income | \$ 57.9       | \$ 58.9 | \$ (1.0) |

The decrease in franchise rental income during the first quarter of 2022 was primarily due to the impact of terminating existing leases where the Company was lessor in connection with the Company's acquisition of franchise-operated restaurants in Florida during the fourth quarter of 2021. This decrease was partially offset by the impact of the sale of Company-operated restaurants in New York during the second quarter of 2021.

**Advertising Funds Revenue**

|                           | First Quarter |         |        |
|---------------------------|---------------|---------|--------|
|                           | 2022          | 2021    | Change |
| Advertising funds revenue | \$ 92.5       | \$ 89.4 | \$ 3.1 |

The increase in advertising funds revenue during the first quarter of 2022 was primarily due to an increase in franchise same-restaurant sales in the U.S. and Canada.

**Cost of Sales, as a Percent of Sales**

|  | First Quarter |        |        |
|--|---------------|--------|--------|
|  | 2022          | 2021   | Change |
| Food and paper                                   | 32.6 %        | 29.0 % | 3.6 %  |
| Restaurant labor                                 | 33.7 %        | 31.8 % | 1.9 %  |
| Occupancy, advertising and other operating costs | 22.1 %        | 22.2 % | (0.1)% |
|  | 88.4 %        | 83.0 % | 5.4 %  |

The increase in cost of sales, as a percent of sales, during the first quarter of 2022 was primarily due to (1) higher commodity costs, (2) an increase in restaurant labor rates, (3) a decrease in customer count and (4) the impact of the Company's investments to support the entry into the U.K. market. These impacts were partially offset by (1) higher average check and (2) the net favorable impact of the Company's acquisition and disposition of restaurants during 2021.

**Franchise Support and Other Costs**

|                                   | First Quarter |        |        |
|-----------------------------------|---------------|--------|--------|
|                                   | 2022          | 2021   | Change |
| Franchise support and other costs | \$ 11.8       | \$ 7.7 | \$ 4.1 |

The increase in franchise support and other costs during the first quarter of 2022 was primarily due to an increase in costs incurred to provide information technology and other services to franchisees.

**Franchise Rental Expense**

|                          | First Quarter |         |          |
|--------------------------|---------------|---------|----------|
|                          | 2022          | 2021    | Change   |
| Franchise rental expense | \$ 28.9       | \$ 32.6 | \$ (3.7) |

The decrease in franchise rental expense during the first quarter of 2022 was primarily due to the impact of assigning certain leases to franchisees.

**Advertising Funds Expense**

|                           | First Quarter |         |        |
|---------------------------|---------------|---------|--------|
|                           | 2022          | 2021    | Change |
| Advertising funds expense | \$ 97.8       | \$ 94.2 | \$ 3.6 |

On an interim basis, advertising funds expense is recognized in proportion to advertising funds revenue. The Company expects advertising funds expense to exceed advertising funds revenue by approximately \$21.0 million for 2022, which includes (1) the Company's previously announced decision to fund up to \$16.0 million of incremental advertising and (2) the amount by which advertising funds revenue exceeded advertising funds expense in prior years (excluding the Company's funding of incremental advertising) of approximately \$5.0 million. During the first quarter of 2022, advertising funds expense increased due to an increase in franchise same-restaurant sales in the U.S. and Canada.

**General and Administrative**

|  | First Quarter |         |        |
|--|---------------|---------|--------|
|  | 2022          | 2021    | Change |
| Employee compensation and related benefits | \$ 33.0       | \$ 28.6 | \$ 4.4 |
| Travel-related expenses                    | 2.2           | 0.5     | 1.7    |
| Share-based compensation                   | 6.3           | 5.1     | 1.2    |
| Professional fees                          | 9.6           | 8.7     | 0.9    |
| Other, net                                 | 11.2          | 9.7     | 1.5    |
|  | \$ 62.3       | \$ 52.6 | \$ 9.7 |

The increase in general and administrative expenses during the first quarter of 2022 was primarily due to (1) an increase in employee compensation and related benefits, reflecting investments in resources to support the Company's development and digital organizations, (2) an increase in travel-related expenses, (3) higher share-based compensation and (4) higher professional fees, primarily as a result of costs associated with the Company's enterprise resource planning ("ERP") implementation.

**Depreciation and Amortization**

|   | First Quarter  |                |               |
|---|----------------|----------------|---------------|
|   | 2022           | 2021           | Change        |
| Restaurants                             | \$ 21.8        | \$ 19.4        | \$ 2.4        |
| Technology support, corporate and other | 11.4           | 12.1           | (0.7)         |
|   | <u>\$ 33.2</u> | <u>\$ 31.5</u> | <u>\$ 1.7</u> |

The increase in depreciation and amortization during the first quarter of 2022 was primarily due to depreciation and amortization on assets acquired from a franchisee in Florida during the fourth quarter of 2021.

**System Optimization Gains, Net**

|                                | First Quarter |          |          |
|--------------------------------|---------------|----------|----------|
|                                | 2022          | 2021     | Change   |
| System optimization gains, net | \$ (3.5)      | \$ (0.5) | \$ (3.0) |

System optimization gains, net for the first quarter of 2022 and 2021 were primarily comprised of post-closing adjustments on previous sales of restaurants. See Note 4 to the Condensed Consolidated Financial Statements contained in Item 1 herein for further information.

**Reorganization and Realignment Costs**

|  | First Quarter |               |                 |
|--|---------------|---------------|-----------------|
|  | 2022          | 2021          | Change          |
| System optimization initiative             | \$ 0.4        | \$ 4.7        | \$ (4.3)        |
| Other reorganization and realignment plans | 0.1           | 0.2           | (0.1)           |
|  | <u>\$ 0.5</u> | <u>\$ 4.9</u> | <u>\$ (4.4)</u> |

As part of the Company's system optimization initiative, the Company expects to continue to optimize the Wendy's system through strategic restaurant acquisitions and dispositions, as well as by facilitating Franchise Flips. During the three months ended April 3, 2022, the Company recognized costs associated with its system optimization initiative totaling \$0.4 million, which were primarily comprised of professional fees and other costs associated with the Company's acquisition of 93 franchise-operated restaurants in Florida during the fourth quarter of 2021. During the three months ended April 4, 2021, the Company recognized costs totaling \$4.7 million, which were primarily comprised of the write-off of certain lease assets and lease termination fees associated with the bankruptcy sale process of NPC Quality Burgers, Inc. ("NPC"). The Company expects to recognize a gain of approximately \$0.9 million, primarily related to the write-off of certain NPC-related lease liabilities upon final termination of the leases. See Note 5 to the Condensed Consolidated Financial Statements contained in Item 1 herein for further information regarding the NPC bankruptcy sale process.

Costs incurred under the Company's other reorganization and realignment plans were not material during the three months ended April 3, 2022 and April 4, 2021. The Company does not expect to incur any material additional costs under these plans.

**Impairment of Long-Lived Assets**

|                                 | First Quarter |        |        |
|---------------------------------|---------------|--------|--------|
|                                 | 2022          | 2021   | Change |
| Impairment of long-lived assets | \$ 0.6        | \$ 0.6 | \$ —   |

Impairment charges for the first quarter of 2022 and 2021 primarily reflected the deterioration in operating performance of certain Company-operated restaurants.



**Other Operating Income, Net**

|                            | First Quarter   |                 |               |
|----------------------------|-----------------|-----------------|---------------|
|                            | 2022            | 2021            | Change        |
| Gains on sales-type leases | \$ (0.5)        | \$ (1.9)        | \$ 1.4        |
| Lease buyout               | (0.8)           | —               | (0.8)         |
| Other, net                 | (1.7)           | (1.5)           | (0.2)         |
|                            | <u>\$ (3.0)</u> | <u>\$ (3.4)</u> | <u>\$ 0.4</u> |

The decrease in other operating income, net during the first quarter of 2022 was primarily due to lower gains on new and modified sales-type leases, partially offset by lease buyout activity.

**Interest Expense, Net**

|                       | First Quarter |         |          |
|-----------------------|---------------|---------|----------|
|                       | 2022          | 2021    | Change   |
| Interest expense, net | \$ 26.4       | \$ 28.8 | \$ (2.4) |

Interest expense, net decreased during the first quarter of 2022 primarily due to the impact of completing the refinancing of a portion of the Company's securitized financing facility in the second quarter of 2021.

**Investment Income, Net**

|                        | First Quarter |      |        |
|------------------------|---------------|------|--------|
|                        | 2022          | 2021 | Change |
| Investment income, net | \$ 2.1        | \$ — | \$ 2.1 |

During the first quarter of 2022, the Company recognized a gain of \$2.1 million on an investment in equity securities as a result of an observable price change.

**Provision for Income Taxes**

|                              | First Quarter |         |          |
|------------------------------|---------------|---------|----------|
|                              | 2022          | 2021    | Change   |
| Income before income taxes   | \$ 50.8       | \$ 54.5 | \$ (3.7) |
| Provision for income taxes   | (13.4)        | (13.1)  | (0.3)    |
| Effective tax rate on income | 26.4 %        | 24.1 %  | 2.3 %    |

Our effective tax rates for the first quarter of 2022 and 2021 were impacted by variations in income before income taxes, adjusted for recurring items such as non-deductible expenses and state income taxes, as well as non-recurring discrete items. The increase in the effective tax rate for the first quarter of 2022 compared with the first quarter of 2021 was primarily due to an increase in state income taxes, including discrete changes to state deferred taxes.

**Segment Information**

See Note 18 to the Condensed Consolidated Financial Statements contained in Item 1 herein for further information regarding the Company's segments.

**Wendy's U.S.**

|                           | First Quarter   |                 |                |
|---------------------------|-----------------|-----------------|----------------|
|                           | 2022            | 2021            | Change         |
| Sales                     | \$ 206.5        | \$ 189.1        | \$ 17.4        |
| Franchise royalty revenue | 97.9            | 96.8            | 1.1            |
| Franchise fees            | 15.4            | 11.9            | 3.5            |
| Advertising fund revenue  | 87.5            | 84.2            | 3.3            |
| Total revenues            | <u>\$ 407.3</u> | <u>\$ 382.0</u> | <u>\$ 25.3</u> |
| Segment profit            | \$ 104.8        | \$ 112.1        | \$ (7.3)       |

The increase in Wendy's U.S. revenues during the first quarter of 2022 was primarily due to (1) the Company's acquisition of 93 franchise-operated restaurants in Florida during the fourth quarter of 2021, (2) an increase in same-restaurant sales and (3) higher fees for providing information technology services to franchisees, reflecting the one-month waiver of technology fees during the first quarter of 2021. Same-restaurant sales increased during the first quarter of 2022 primarily due to higher average check, partially offset by a decrease in customer count. These increases were partially offset by the sale of 47 Company-operated restaurants in New York during the second quarter of 2021.

The decrease in Wendy's U.S. segment profit during the first quarter of 2022 was primarily due to higher cost of sales, as a percent of sales for Company-operated restaurants driven by the same factors as described above for "Cost of Sales, as a Percent of Sales" (excluding the impact of the U.K. market). These impacts were partially offset by higher revenues.

#### *Wendy's International*

|                           | First Quarter  |                |               |
|---------------------------|----------------|----------------|---------------|
|                           | 2022           | 2021           | Change        |
| Sales                     | \$ 2.8         | \$ —           | \$ 2.8        |
| Franchise royalty revenue | 13.8           | 11.6           | 2.2           |
| Franchise fees            | 1.3            | 1.4            | (0.1)         |
| Advertising fund revenue  | 5.0            | 5.2            | (0.2)         |
| Total revenues            | <u>\$ 22.9</u> | <u>\$ 18.2</u> | <u>\$ 4.7</u> |
| Segment profit            | \$ 5.5         | \$ 7.7         | \$ (2.2)      |

The increase in Wendy's International revenues during the first quarter of 2022 was primarily due to (1) the opening of Company-operated restaurants in the U.K. beginning in the second quarter of 2021 and (2) an increase in same-restaurant sales. Same-restaurant sales increased during the first quarter of 2022 due to (1) an increase in customer count and (2) higher average check.

The decrease in Wendy's International segment profit during the first quarter of 2022 was primarily due to (1) higher general and administrative expenses and (2) higher advertising fund expense, reflecting the Company's funding of incremental advertising to support the launch of breakfast in Canada on May 2, 2022. These changes were partially offset by higher revenues.

#### *Global Real Estate & Development*

|                         | First Quarter  |                |                 |
|-------------------------|----------------|----------------|-----------------|
|                         | 2022           | 2021           | Change          |
| Franchise fees          | \$ 0.5         | \$ 1.1         | \$ (0.6)        |
| Franchise rental income | 57.9           | 58.9           | (1.0)           |
| Total revenues          | <u>\$ 58.4</u> | <u>\$ 60.0</u> | <u>\$ (1.6)</u> |
| Segment profit          | \$ 27.6        | \$ 26.3        | \$ 1.3          |

The decrease in Global Real Estate & Development revenues during the first quarter of 2022 was primarily due to lower franchise rental income. See "Franchise Rental Income" above for further information.

The increase in Global Real Estate & Development segment profit during the first quarter of 2022 was primarily due to a decrease in franchise rental expense, reflecting the impact of assigning certain leases to franchisees. This change was partially offset by lower revenues.

## Liquidity and Capital Resources

### Cash Flows

Our primary sources of liquidity and capital resources are cash flows from operations and borrowings under our securitized financing facility. Our principal uses of cash are operating expenses, capital expenditures, repurchases of common stock and dividends to stockholders.

Our anticipated cash requirements for the remainder of 2022, exclusive of operating cash flow requirements, consist principally of:

- capital expenditures of approximately \$77.5 million to \$87.5 million, resulting in total anticipated cash capital expenditures for the year of approximately \$90.0 million to \$100.0 million;
- cash dividends aggregating approximately \$80.3 million as discussed below in “Dividends;” and
- potential stock repurchases of up to \$250.0 million, of which \$23.5 million was repurchased subsequent to April 3, 2022 through May 4, 2022, as discussed below in “Stock Repurchases.”

Based on current levels of operations, the Company expects that available cash and cash flows from operations will provide sufficient liquidity to meet operating cash requirements for the next 12 months.

We currently believe we have the ability to pursue additional sources of liquidity if needed or desired to fund operating cash requirements or for other purposes. However, there can be no assurance that additional liquidity will be readily available or available on terms acceptable to us.

The table below summarizes our cash flows from operating, investing and financing activities for the first three months of 2022 and 2021:

|   | First Quarter   |                  |                 |
|---|-----------------|------------------|-----------------|
|   | 2022            | 2021             | Change          |
| Net cash provided by (used in):                                       |                 |                  |                 |
| Operating activities  | \$ 21.0         | \$ 85.8          | \$ (64.8)       |
| Investing activities  | (13.0)          | (5.1)            | (7.9)           |
| Financing activities  | 452.8           | (91.7)           | 544.5           |
| Effect of exchange rate changes on cash                               | 0.2             | 0.9              | (0.7)           |
| Net increase (decrease) in cash, cash equivalents and restricted cash | <u>\$ 461.0</u> | <u>\$ (10.1)</u> | <u>\$ 471.1</u> |

### Operating Activities

Cash provided by operating activities consists primarily of net income, adjusted for non-cash expenses such as depreciation and amortization, deferred income tax and share-based compensation, and the net change in operating assets and liabilities. Cash provided by operating activities was \$21.0 million and \$85.8 million in the first quarter of 2022 and 2021, respectively. The change was primarily due to (1) an increase in payments for incentive compensation for the 2021 fiscal year paid in 2022, (2) the timing of payments for marketing expenses of the national advertising funds, (3) lower net income, adjusted for non-cash expenses and (4) cash paid for cloud computing arrangements, primarily related to the Company’s ERP implementation.

### Investing Activities

Cash used in investing activities was \$13.0 million and \$5.1 million in the first quarter of 2022 and 2021, respectively. The change was primarily due to (1) the net settlement of deposits associated with the Company’s consortium bid to acquire NPC’s Wendy’s restaurants of \$4.9 million in the first quarter of 2021 and (2) an increase in capital expenditures of \$2.1 million.

## *Financing Activities*

Cash provided by (used in) financing activities was \$452.8 million and \$(91.7) million in the first quarter of 2022 and 2021, respectively. The change was primarily due to (1) a net increase in cash provided by long-term debt activities of \$495.6 million, reflecting the impact of the completion of the Company's debt financing transaction during the first quarter of 2022 and (2) a decrease in the repurchases of common stock of \$55.6 million. These changes were partially offset by an increase in dividends of \$6.8 million.

### ***Long-Term Debt, Including Current Portion***

Wendy's Funding, LLC, a limited-purpose, bankruptcy-remote, wholly-owned indirect subsidiary of The Wendy's Company, is the master issuer (the "Master Issuer") of outstanding senior secured notes under a securitized financing facility that was entered into in June 2015. On April 1, 2022, the Master Issuer completed a financing transaction with respect to this facility under which the Master Issuer issued the Series 2022-1 Class A-2 Notes with initial principal amounts totaling \$500.0 million. The net proceeds from the sale of the Series 2022-1 Class A-2 Notes will be used for general corporate purposes, which may include funding for growth initiatives, return of capital to shareholders and debt retirement.

Under the securitized financing facility, the Master Issuer has issued outstanding Series 2021-1 Variable Funding Senior Secured Notes, Class A-1 (the "Class A-1 Notes"), which allow for the drawing of up to \$300.0 million on a revolving basis using various credit instruments, including a letter of credit facility. No amounts were borrowed under the Class A-1 Notes during the three months ended April 3, 2022.

Except as described above, there were no material changes to the terms of any debt obligations since January 2, 2022. The Company was in compliance with its debt covenants as of April 3, 2022. See Note 7 to the Condensed Consolidated Financial Statements contained in Item 1 herein for further information related to our long-term debt obligations.

### ***Dividends***

On March 15, 2022, the Company paid quarterly cash dividends per share of \$.125, aggregating \$26.9 million. On May 11, 2022, the Company announced a dividend of \$.125 per share to be paid on June 15, 2022 to stockholders of record as of June 1, 2022. If the Company pays regular quarterly cash dividends for the remainder of 2022 at the same rate as declared in the second quarter of 2022, the Company's total cash requirement for dividends for the remainder of 2022 will be approximately \$80.3 million based on the number of shares of its common stock outstanding at May 4, 2022. The Company currently intends to continue to declare and pay quarterly cash dividends; however, there can be no assurance that any additional quarterly dividends will be declared or paid or of the amount or timing of such dividends, if any.

### ***Stock Repurchases***

In February 2022, our Board of Directors authorized a repurchase program of up to \$100.0 million of our common stock through February 28, 2023, when and if market conditions warrant and to the extent legally permissible (the "February 2022 Authorization"). On April 1, 2022, the Company's Board of Directors approved an increase of \$150.0 million to the February 2022 Authorization, resulting in an aggregate authorization of \$250.0 million that continues to expire on February 28, 2023. During the three months ended April 3, 2022, no shares were repurchased under the February 2022 Authorization. Subsequent to April 3, 2022 through May 4, 2022, the Company repurchased 1.2 million shares under the February 2022 Authorization with an aggregate purchase price of \$23.5 million, excluding commissions.

In February 2020, our Board of Directors authorized a repurchase program for up to \$100.0 million of our common stock through February 28, 2021, when and if market conditions warranted and to the extent legally permissible (the "February 2020 Authorization"). In July 2020, the Company's Board of Directors approved an extension of the February 2020 Authorization by one year, through February 28, 2022. In addition, in May 2021, August 2021 and November 2021, the Board of Directors approved increases of \$50.0 million, \$70.0 million and \$80.0 million, respectively, to the February 2020 Authorization, resulting in an aggregate authorization of \$300.0 million that continued to expire on February 28, 2022. In November 2021, the Company entered into an accelerated share repurchase agreement (the "2021 ASR Agreement") with a third-party financial institution to repurchase common stock as part of the February 2020 Authorization. Under the 2021 ASR Agreement, the Company paid the financial institution an initial purchase price of \$125.0 million in cash and received an initial delivery of 4.9 million shares of common stock, representing an estimated 85% of the total shares expected to be delivered under the 2021 ASR Agreement. In February 2022, the Company completed the 2021 ASR Agreement and received an additional 0.7 million shares of common stock. The total number of shares of common stock ultimately purchased by the Company under the 2021

ASR Agreement was based on the average of the daily volume-weighted average prices of the common stock during the term of the 2021 ASR Agreement, less an agreed upon discount. In total, 5.6 million shares were delivered under the 2021 ASR Agreement at an average purchase price of \$22.22 per share. With the completion of the 2021 ASR Agreement in February 2022 as described above, the Company completed the February 2020 Authorization.

### ***Cloud Computing Arrangements***

In addition to the anticipated cash requirements for capital expenditures noted above, the Company expects to spend approximately \$30.0 million during 2022 on cloud computing arrangements (“CCA”), primarily related to the Company’s ERP implementation. The Company’s cash expenditures related to CCA amounted to \$4.7 million during the three months ended April 3, 2022.

### **General Inflation, Commodities and Changing Prices**

Inflationary pressures on labor and commodity price increases directly impacted our consolidated results of operations during the three months ended April 3, 2022, and we expect this to continue throughout the remainder of 2022. We attempt to manage any inflationary costs and commodity price increases through selective menu price increases and changes in product mix. Delays in implementing such menu price increases, competitive pressures, consumer spending levels and other factors may limit our ability to recover such cost increases in the future. Inherent volatility experienced in certain commodity markets, such as those for beef, chicken, pork, cheese and grains, could have a significant effect on our results of operations and may have an adverse effect on us in the future. The extent of any impact will depend on our ability to manage such volatility through product mix and selective menu price increases.

### **Seasonality**

Wendy’s restaurant operations are moderately seasonal. Wendy’s average restaurant sales are normally higher during the summer months than during the winter months. Because our business is moderately seasonal, results for a particular quarter are not necessarily indicative of the results that may be achieved for any other quarter or for the full fiscal year.

### **Item 3. *Quantitative and Qualitative Disclosures about Market Risk.***

This “Quantitative and Qualitative Disclosures about Market Risk” should be read in conjunction with “Item 7A. Quantitative and Qualitative Disclosures about Market Risk” in our annual report on Form 10-K for the fiscal year ended January 2, 2022 (the “Form 10-K”).

As of April 3, 2022, there were no material changes from the information contained in the Form 10-K, except as described below.

#### ***Interest Rate Risk***

Following the Company’s debt financing transaction that was completed on April 1, 2022, our long-term debt, including the current portion, aggregated \$2,916.4 million as of April 3, 2022 (excluding unamortized debt issuance costs and the effect of purchase accounting adjustments). The Company’s predominantly fixed-rate debt structure reduces its exposure to interest rate increases that could adversely affect its earnings and cash flows. The Company is exposed to interest rate increases under its Series 2021-1 Class A-1 Notes and other lines of credit; however, the Company had no outstanding borrowings under the 2021-1 Class A-1 Notes and other lines of credit as of April 3, 2022. See “Liquidity and Capital Resources” in “Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations” and Note 7 to the Condensed Consolidated Financial Statements contained in Item 1 herein for further information regarding the Company’s debt financing transaction.

#### **Item 4. *Controls and Procedures.***

##### **Evaluation of Disclosure Controls and Procedures**

The management of the Company, under the supervision and with the participation of the Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”)) as of April 3, 2022. Based on such evaluations, the Chief Executive Officer and Chief Financial Officer concluded that as of April 3, 2022, the disclosure controls and procedures of the Company were effective at a reasonable assurance level in (1) recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act and (2) ensuring that information required to be disclosed by the Company in such reports is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

##### **Changes in Internal Control Over Financial Reporting**

There were no changes in the internal control over financial reporting of the Company during the first quarter of 2022 that materially affected, or are reasonably likely to materially affect, its internal control over financial reporting.

##### **Inherent Limitations on Effectiveness of Controls**

There are inherent limitations in the effectiveness of any control system, including the potential for human error and the possible circumvention or overriding of controls and procedures. Additionally, judgments in decision-making can be faulty and breakdowns can occur because of a simple error or mistake. An effective control system can provide only reasonable, not absolute, assurance that the control objectives of the system are adequately met. Accordingly, the management of the Company, including its Chief Executive Officer and Chief Financial Officer, does not expect that the control system can prevent or detect all error or fraud. Finally, projections of any evaluation or assessment of effectiveness of a control system to future periods are subject to the risks that, over time, controls may become inadequate because of changes in an entity’s operating environment or deterioration in the degree of compliance with policies or procedures.

## PART II. OTHER INFORMATION

### Special Note Regarding Forward-Looking Statements and Projections

This Quarterly Report on Form 10-Q and oral statements made from time to time by representatives of the Company may contain or incorporate by reference certain statements that are “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995 (the “Reform Act”). Generally, forward-looking statements include the words “may,” “believes,” “plans,” “expects,” “anticipates,” “intends,” “estimate,” “goal,” “upcoming,” “outlook,” “guidance” or the negation thereof, or similar expressions. In addition, all statements that address future operating, financial or business performance, strategies or initiatives, future efficiencies or savings, anticipated costs or charges, future capitalization, anticipated impacts of recent or pending investments or transactions and statements expressing general views about future results or brand health are forward-looking statements within the meaning of the Reform Act. Forward-looking statements are based on our expectations at the time such statements are made, speak only as of the dates they are made and are susceptible to a number of risks, uncertainties and other factors. For all of our forward-looking statements, we claim the protection of the safe harbor for forward-looking statements contained in the Reform Act. Our actual results, performance and achievements may differ materially from any future results, performance or achievements expressed or implied by our forward-looking statements. Many important factors could affect our future results and cause those results to differ materially from those expressed in or implied by our forward-looking statements. Such factors include, but are not limited to, the following:

- the disruption to our business from the novel coronavirus (COVID-19) pandemic and the impact of the pandemic on our results of operations, financial condition and prospects;
- the impact of competition or poor customer experiences at Wendy’s restaurants;
- adverse economic conditions or disruptions, including in regions with a high concentration of Wendy’s restaurants;
- changes in discretionary consumer spending and consumer tastes and preferences;
- impacts to our corporate reputation or the value and perception of our brand;
- the effectiveness of our marketing and advertising programs and new product development;
- our ability to manage the accelerated impact of social media;
- our ability to protect our intellectual property;
- food safety events or health concerns involving our products;
- our ability to achieve our growth strategy through new restaurant development and our Image Activation program;
- our ability to effectively manage the acquisition and disposition of restaurants or successfully implement other strategic initiatives;
- risks associated with leasing and owning significant amounts of real estate, including environmental matters;
- our ability to achieve and maintain market share in the breakfast daypart;
- risks associated with our international operations, including our ability to execute our international growth strategy;
- changes in commodity and other operating costs;
- shortages or interruptions in the supply or distribution of our products and other risks associated with our independent supply chain purchasing co-op;
- the impact of increased labor costs or labor shortages;
- the continued succession and retention of key personnel and the effectiveness of our leadership structure;

- risks associated with our digital commerce strategy, platforms and technologies, including our ability to adapt to changes in industry trends and consumer preferences;
- our dependence on computer systems and information technology, including risks associated with the failure, misuse, interruption or breach of our systems or technology or other cyber incidents or deficiencies;
- risks associated with our securitized financing facility and other debt agreements, including compliance with operational and financial covenants, restrictions on our ability to raise additional capital, the impact of our overall debt levels and our ability to generate sufficient cash flow to meet our debt service obligations and operate our business;
- risks associated with our capital allocation policy, including the amount and timing of equity and debt repurchases and dividend payments;
- risks associated with complaints and litigation, compliance with legal and regulatory requirements and an increased focus on environmental, social and governance issues;
- risks associated with the availability and cost of insurance, changes in accounting standards, the recognition of impairment or other charges, the impact of reorganization and realignment initiatives, changes in tax rates or tax laws and fluctuations in foreign currency exchange rates;
- conditions beyond our control, such as adverse weather conditions, natural disasters, hostilities, social unrest, health epidemics or pandemics or other catastrophic events; and
- other risks and uncertainties affecting us and our subsidiaries referred to in our Annual Report on Form 10-K filed with the SEC on March 1, 2022 (see especially “Item 1A. Risk Factors” and “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations”) and in our other current and periodic filings with the SEC.

In addition to the factors described above, there are risks associated with our predominantly franchised business model that could impact our results, performance and achievements. Such risks include our ability to identify, attract and retain experienced and qualified franchisees, our ability to effectively manage the transfer of restaurants between and among franchisees, the business and financial health of franchisees, the ability of franchisees to meet their royalty, advertising, development, reimagining and other commitments, participation by franchisees in brand strategies and the fact that franchisees are independent third parties that own, operate and are responsible for overseeing the operations of their restaurants. Our predominantly franchised business model may also impact the ability of the Wendy’s system to effectively respond and adapt to market changes. Many of these risks have been or in the future may be heightened due to the business disruption and impact from the COVID-19 pandemic.

All future written and oral forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to above. New risks and uncertainties arise from time to time, and factors that we currently deem immaterial may become material, and it is impossible for us to predict these events or how they may affect us. We assume no obligation to update any forward-looking statements after the date of this Quarterly Report on Form 10-Q as a result of new information, future events or developments, except as required by federal securities laws, although we may do so from time to time. We do not endorse any projections regarding future performance that may be made by third parties.

### **Item 1. *Legal Proceedings.***

The Company is involved in litigation and claims incidental to our business. We provide accruals for such litigation and claims when payment is probable and reasonably estimable. The Company believes it has adequate accruals for all of its legal and environmental matters. We cannot estimate the aggregate possible range of loss for our existing litigation and claims for various reasons, including, but not limited to, many proceedings being in preliminary stages, with various motions either yet to be submitted or pending, discovery yet to occur and/or significant factual matters unresolved. In addition, most cases seek an indeterminate amount of damages and many involve multiple parties. Predicting the outcomes of settlement discussions or judicial or arbitral decisions is thus inherently difficult and future developments could cause these actions or claims, individually or in aggregate, to have a material adverse effect on the Company’s financial condition, results of operations, or cash flows of a particular reporting period.



**Item 1A. Risk Factors.**

In addition to the information contained in this report, you should carefully consider the risk factors disclosed in our Form 10-K, which could materially affect our business, financial condition or future results. Except as described elsewhere in this report, there have been no material changes from the risk factors previously disclosed in our Form 10-K.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

The following table provides information with respect to repurchases of shares of our common stock by us and our “affiliated purchasers” (as defined in Rule 10b-18(a)(3) under the Exchange Act) during the first quarter of 2022:

**Issuer Repurchases of Equity Securities**

| <b>Period</b>                              | <b>Total Number of Shares Purchased (1)</b> | <b>Average Price Paid per Share</b> | <b>Total Number of Shares Purchased as Part of Publicly Announced Plans</b> | <b>Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans (2)</b> |
|--|---|-------------------------------------|---|---|
| January 3, 2022 through February 6, 2022   | 2,134                                       | \$22.59                             | —   | \$18,750,022  |
| February 7, 2022 through March 6, 2022 (3) | 779,820                                     | \$25.94                             | 714,909   | \$100,000,000   |
| March 7, 2022 through April 3, 2022        | —   | \$—                                 | —   | \$250,000,000   |
| <b>Total</b>                               | <b>781,954</b>                              | <b>\$25.94</b>                      | <b>714,909</b>  | <b>\$250,000,000</b>  |

- (1) Includes 67,045 shares of common stock reacquired by the Company from holders of share-based awards to satisfy certain requirements associated with the vesting or exercise of the respective award. The shares were valued at the fair market value of the Company’s common stock on the vesting or exercise date of such awards, as set forth in the applicable plan document.
- (2) In February 2020, our Board of Directors authorized the repurchase of up to \$100.0 million of our common stock through February 28, 2021, when and if market conditions warranted and to the extent legally permissible (the “February 2020 Authorization”). In July 2020, our Board of Directors approved an extension of the February 2020 Authorization by one year, through February 28, 2022. In May 2021, August 2021 and November 2021, our Board of Directors approved increases of \$50.0 million, \$70.0 million and \$80.0 million, respectively, to the February 2020 Authorization, resulting in an aggregate authorization of \$300.0 million that expired on February 28, 2022. In February 2022, our Board of Directors authorized the repurchase of up to \$100.0 million of our common stock through February 28, 2023, when and if market conditions warrant and to the extent legally permissible (the “February 2022 Authorization”). On April 1, 2022, our Board of Directors approved an increase of \$150.0 million to the February 2022 Authorization, resulting in an aggregate authorization of \$250.0 million that continues to expire on February 28, 2023.
- (3) In February 2022, the Company completed the 2021 ASR Agreement and received 0.7 million shares of common stock. With the completion of the 2021 ASR Agreement, the Company completed the February 2020 Authorization.

Subsequent to April 3, 2022 through May 4, 2022, the Company repurchased 1.2 million shares under the February 2022 Authorization with an aggregate purchase price of \$23.5 million, excluding commissions.

**Item 6. Exhibits.**

| <b>EXHIBIT<br/>NO.</b> | <b>DESCRIPTION</b>   |
|------------------------|--|
| 4.1                    | Amended and Restated Base Indenture, dated as of April 1, 2022, by and between Wendy's Funding, LLC, as Master Issuer, and Citibank, N.A., as Trustee and Securities Intermediary, incorporated herein by reference to Exhibit 4.1 of The Wendy's Company Current Report on Form 8-K filed on April 4, 2022 (SEC file no. 001-02207).  |
| 4.2                    | Series 2022-1 Supplement to Amended and Restated Base Indenture, dated as of April 1, 2022, by and between Wendy's Funding, LLC, as Master Issuer of the Series 2022-1 fixed rate senior secured notes, Class A-2 and Citibank, N.A., as Trustee and Series 2022-1 Securities Intermediary, incorporated herein by reference to Exhibit 4.2 of The Wendy's Company Current Report on Form 8-K filed on April 4, 2022 (SEC file no. 001-02207).   |
| 10.1                   | 2022-1 Class A-2 Note Purchase Agreement, dated as of March 23, 2022, by and among The Wendy's Company, the subsidiaries of The Wendy's Company party thereto and Barclays Capital Inc. and Jefferies LLC, each acting on behalf of itself and as a representative of the initial purchasers, incorporated herein by reference to Exhibit 10.1 of The Wendy's Company Current Report on Form 8-K filed on March 24, 2022 (SEC file no. 001-02207).   |
| 10.2                   | Fifth Amendment to the Management Agreement, dated as of April 1, 2022, by and among Wendy's Funding, LLC, as Master Issuer, certain subsidiaries of Wendy's Funding, LLC party thereto, Wendy's International, LLC, as Manager, and Citibank, N.A., as Trustee, incorporated herein by reference to Exhibit 10.1 of The Wendy's Company Current Report on Form 8-K filed on April 4, 2022 (SEC file no. 001-02207).   |
| 10.3                   | Form of Long-Term Performance Unit Award Agreement for 2022 under the Wendy's Company 2020 Omnibus Award Plan * **   |
| 31.1                   | Certification of the Chief Executive Officer of The Wendy's Company, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*   |
| 31.2                   | Certification of the Chief Financial Officer of The Wendy's Company, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*   |
| 32.1                   | Certifications of the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*   |
| 101                    | The following financial information from The Wendy's Company's Quarterly Report on Form 10-Q for the quarter ended April 3, 2022 formatted in Inline eXtensible Business Reporting Language: (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Operations, (iii) the Condensed Consolidated Statements of Comprehensive Income, (iv) the Condensed Consolidated Statements of Stockholders' Equity, (v) the Condensed Consolidated Statements of Cash Flows, and (vi) Notes to Condensed Consolidated Financial Statements. |
| 104                    | The cover page from The Wendy's Company's Quarterly Report on Form 10-Q for the quarter ended April 3, 2022, formatted in Inline XBRL and contained in Exhibit 101.  |

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\* Filed herewith.

\*\* Identifies a management contract or compensatory plan or arrangement.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE WENDY'S COMPANY  
(Registrant)

Date: May 11, 2022

By: /s/ Gunther Plosch

Gunther Plosch

Chief Financial Officer

(On behalf of the registrant)

Date: May 11, 2022

By: /s/ Leigh A. Burnside

Leigh A. Burnside

Senior Vice President, Finance and

Chief Accounting Officer

(Principal Accounting Officer)

**CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER  
OF THE WENDY'S COMPANY, PURSUANT TO SECTION 302  
OF THE SARBANES-OXLEY ACT OF 2002**

I, Todd A. Penegor, certify that:

1. I have reviewed this quarterly report on Form 10-Q of The Wendy's Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 11, 2022

/s/ Todd A. Penegor  
Todd A. Penegor  
President and Chief Executive Officer

**CERTIFICATION OF THE CHIEF FINANCIAL OFFICER  
OF THE WENDY'S COMPANY, PURSUANT TO SECTION 302  
OF THE SARBANES-OXLEY ACT OF 2002**

I, Gunther Plosch, certify that:

1. I have reviewed this quarterly report on Form 10-Q of The Wendy's Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 11, 2022

/s/ Gunther Plosch  
Gunther Plosch  
Chief Financial Officer

**CERTIFICATIONS OF THE CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned officers of The Wendy's Company, a Delaware corporation (the "Company"), does hereby certify, to the best of such officer's knowledge, that in connection with the Quarterly Report on Form 10-Q of the Company for the quarter ended April 3, 2022 (the "Form 10-Q"):

1. the Form 10-Q fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 11, 2022

/s/ Todd A. Penegor  
Todd A. Penegor  
President and Chief Executive Officer

Date: May 11, 2022

/s/ Gunther Plosch  
Gunther Plosch  
Chief Financial Officer