Shaheer Ahmed
Software Engineer

An energetic and imaginative engineer with exceptional problem solving skills looking for a career change in software. Passionate to work on innovating new ideas. Capable of working in a team. Able to execute various tasks simultaneously

Lahore, Pakistan or Remote   +92 341 2159040   shaheerahmed49@gmail.com

PROFESSIONAL EXPERIENCE

Motive - formerly KeepTruckin   Apr 2022 – Present
Account Executive, Lahore
- Being a part of the sales team the main goals were to bring in potential customers, pitch product details to would-be clients and, increase revenue/profits
- Made 100+ calls per day resulting in 25+ sales lead over time and increasing revenue by 50k USD
- Demonstrated strong communication through managing virtual meetings for prospective clients. Satisfied customer queries related to product features and design

IBEX   Feb 2021 – Apr 2022
Customer Support and Sales Executive, Lahore
- Joined as a customer support executive and later on became part of the sales executive team. My role here was to work closely with customer relations and later on to improve company sales
- Boosted customer retention on a daily basis. Resolved disputes and provided solutions to queries of customers who bought products at Walmart, USA
- In my capacity as a sales executive made sales of various appliances including routers, television sets, phone services for Spectrum, Central Link and, Frontier among others

Multan International Airport   Nov 2018 – Sep 2020
Electrical Engineer, Multan
- As part of the electrical engineers team the tasks here were to maintain high uptime of the generators and general upkeep of electrical equipment. Also, occasional collaboration with other departments on electrical malfunctions was required
- Generation and maintenance of adequate power in a risk free manner to minimize electrical incidents by more than 30%
- Prevented damage to passenger boarding bridges through utilization of distance sensors which saved millions in rupees

CERTIFICATIONS

Python and SQL Certified   Feb 2020
(www.sololearn.com)

PERSONAL PROJECTS

Movie Recommendation App   Aug 2022 –Sept 2022
Made a java spring app that recommend movies/seasons
User signs in and select the movies/seasons they liked or disliked
They then get suggestions based on similarities to other users

Instagram App   Jul 2022 –Aug 2022
Created a small instagram like app with minimal guidance
User sign ups and logins to the app then upload images to a Node.js backend
The client side shows the images in a custom carousel control
Utilization of vanilla javascript and bootstrap grids in UI

Blog App   May 2022 – Jul 2022
Designed a blog app using Django framework
User is authenticated and authorized then creates a blog post
On the client side the blog post can be deleted as well as edited
Used django modules and pyenv virtual environment

SKILLS & COMPETENCIES

C/C++, Java, Python, Node.js, SQL, Git, Jwt, OAuth2
Html, CSS, Javascript, DOM, Jquery, Json, Bootstrap
Knowledge of Agile/Scrum methodologies and software development life cycle (SDLCs)
Familiar with source control management (SCM/VCS), test driven development (TDD) and, operations
Windows, Linux, and Android platforms
Xilinks, Matlab, Proteus, Modelsim
Microsoft Office Suite (Word, Excel, Powerpoint etc)

QUALIFICATIONS

University of Engineering and Technology (UET)   Taxila, Pakistan
Bachelor of Electronics Engineering   Nov 2012 – Nov 2016

TRANSFERABLE SKILLS & ACHIEVEMENTS
- Selected for the final interview in the Central Superior Services (CSS) exams of 2017 - 18
- Able to juggle multiple priorities simultaneously
- Learning new technologies and keeping abreast of market developments