

# Grundlagen der künstlichen Intelligenz – Rational Decisions

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# Organization

- 1 Introduction to Utility Theory
- 2 Utility Functions
  - Dominance
  - Preference Structure
- 3 Decision Trees
- 4 Decision Networks
- 5 The Value of Information

The content is covered in:

- S. Russell and P. Norvig, “Artificial Intelligence: A Modern Approach”, section “Making Simple Decisions”
- D. Barber, “Bayesian Reasoning and Machine Learning”
- R. D. Shachter, “Evaluating Influence Diagrams”, Operations Research, Vol. 34, No. 6, pp. 871-882, 1986

# Learning Outcomes

- You understand the principle of maximum expected utility.
- You understand the required constraints for rational preferences.
- You understand that preferences lead to utility.
- You understand that utility is individual and know why it is helpful to normalize it.
- You can explain strict dominance and stochastic dominance for multiattribute utilities.
- You can select value functions for deterministic and stochastic preference structures.
- You can create *decision networks* for a given decision problem.
- You can compute the value of information.

# Overview of Probabilistic Methods

Summary

This lecture focuses on actions in static environments.

	Static environment	Dynamic environment
Without actions	Bayesian networks (lecture 9)	Hidden Markov models (lecture 10)
<u>With actions</u>	Decision networks (lecture 11)	Markov decision processes (lecture 12)

## Basic Idea



decision theory = probability theory + utility theory.

For now, we assume an episodic environment so that one can choose actions based on the *immediate* outcome.

### Probability theory

- We denote the probabilistic outcome of an action  $a$  as  $\text{Result}(a)$ , which is a random variable.
- The probability of an outcome given the evidence  $e$  is written as

$$P(\text{Result}(a) = s' | a, e).$$

### Utility theory

- We capture agents' preferences with **utility functions**  $U(s)$ ;  $s$  is a state.
- The **expected utility**  $EU(a|e)$  given the evidence  $e$  is

$$EU(a|e) = \sum_{s'} P(\text{Result}(a) = s' | a, e) U(s').$$

## Maximum Expected Utility

The principle of **maximum expected utility** is formalized as follows:

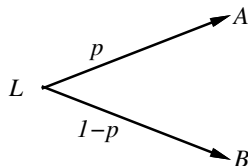
$$\textit{action} = \arg \max_a EU(a|\mathbf{e}).$$

- In a sense, the above maximization can be seen as the ultimate goal of artificial intelligence.
- ✗ In practice, there are many obstacles:
  - Estimating the state  $s$  of the world requires perception, learning, knowledge representation, and inference.
  - Computing  $P(\text{Result}(a) = s' | a, \mathbf{e})$  requires a complete causal model of the world and NP-hard inference in (very large) Bayesian networks.
  - Computing  $U(s')$  often requires searching or planning, because an agent may not know how good a state is until it knows where it can get from that state.

# Preferences

- Utility is based on preferences.
- An agent chooses among **prizes** ( $A$ ,  $B$ , etc.) and **lotteries**, i.e., situations with uncertain prizes:

$\nearrow$  with certain  
 $\nearrow$  prob  
 Lottery  $L = [p, A; (1 - p), B]$   
 (pairs of prizes and probabilities)



We introduce preferences between prizes, which is denoted by

- $A \succ B$        $A$  preferred to  $B$
- $A \sim B$       indifference between  $A$  and  $B$  (either one is fine)
- $A \succsim B$        $A$  preferred to  $B$  or indifference between them

# Rational Preferences: Constraints

**Idea:** preferences of a rational agent must obey constraints.

**Constraints** (also known as **axioms of utility theory**):

- Orderability (The agent cannot avoid deciding)

$$(A \succ B) \vee (B \succ A) \vee (A \sim B)$$

- Transitivity

$$(A \succ B) \wedge (B \succ C) \Rightarrow (A \succ C)$$

- Continuity:

$$A \succ B \succ C \Rightarrow \exists p \quad [p, A; 1 - p, C] \sim B$$

- Substitutability (Also holds if we substitute  $\succ$  for  $\sim$ )

$$A \sim B \Rightarrow [p, A; 1 - p, C] \sim [p, B; 1 - p, C]$$

- ~~Monotonicity~~

$$A \succ B \Rightarrow (p > q \Leftrightarrow [p, A; 1 - p, B] \succ [q, A; 1 - q, B])$$

- ~~Decomposability~~

$$[p, A; 1 - p, \underbrace{[q, B; 1 - q, C]}_{\text{another lottery}}] \sim [p, A; (1 - p)q, B; (1 - p)(1 - q), C]$$



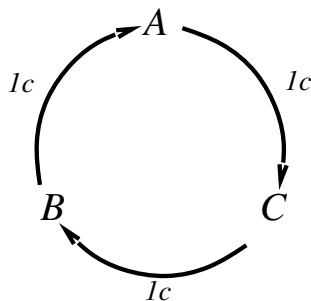
## Rational Preferences: Violation

Violating the constraints leads to self-evident irrationality.

**Example:** an agent with intransitive preferences can be induced to give away all its money

*"Irrational Agent"*

- If  $B \succ C$ , then an agent who has  $C$  would pay (say) 1 cent to get  $B$ .
- If  $A \succ B$ , then an agent who has  $B$  would pay (say) 1 cent to get  $A$ .
- If  $C \succ A$ , then an agent who has  $A$  would pay (say) 1 cent to get  $C$ .



# Preferences Lead to Utility

From the axioms of preferences, we can derive the following consequences (for the proof see Neumann and Morgenstern, 1944):

- **Existence of Utility Function:** There exists a function  $U$  such that

$$U(A) > U(B) \Leftrightarrow A \succ B,$$

$$U(A) = U(B) \Leftrightarrow A \sim B.$$

- **Expected Utility of a Lottery:** The utility of a lottery is

$$U([p_1, s_1; \dots; p_n, s_n]) = \sum_i p_i U(s_i).$$

\* The preceding theorems establish that a utility function exists, but not that it is unique. An agent's behavior would not change when changing the utility to

$$U'(s) = aU(s) + b, \quad a \in \mathbb{R}^+, b \in \mathbb{R}.$$

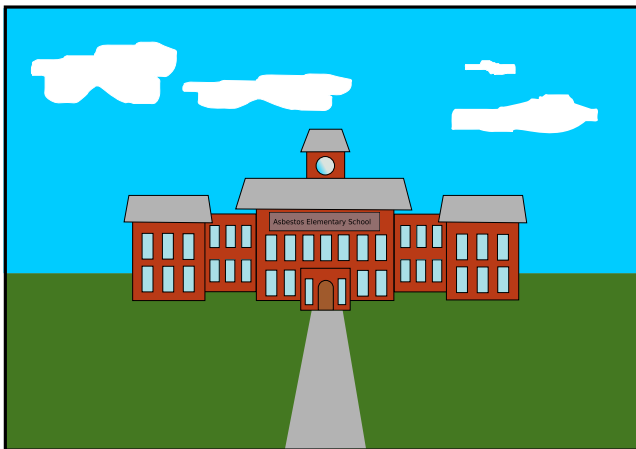
Note: in a deterministic setting one often uses the term value function or ordinal utility function instead of utility function.

## Tweedback Question

How much would you pay to avoid playing Russian roulette with a million-barreled revolver?

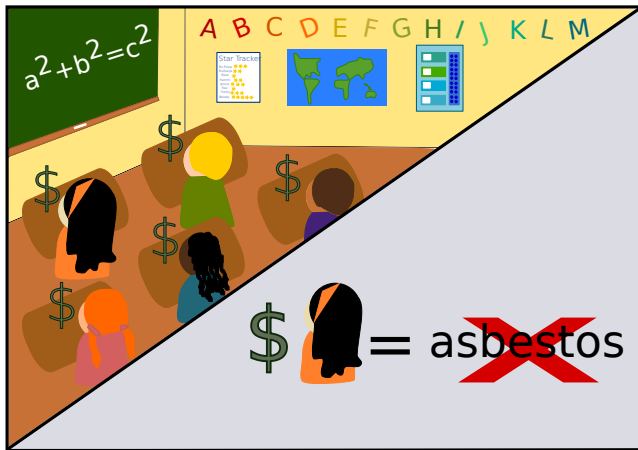
- A €10
- B €100
- C €1,000
- D €10,000
- E €100,000
- F €1,000,000
- G more than €1,000,000

## Utility: Prize on Life (1)



Ross Shachter relates an experience with a government agency that commissioned a study on removing asbestos from schools.

# Utility: Prize on Life (2)



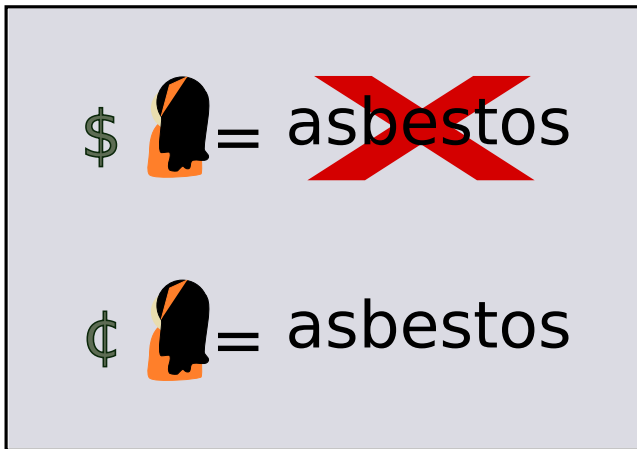
The decision analysts performing the study assumed a particular dollar value for the life of a school-age child, and argued that the rational choice under that assumption was to remove the asbestos.

## Utility: Prize on Life (3)



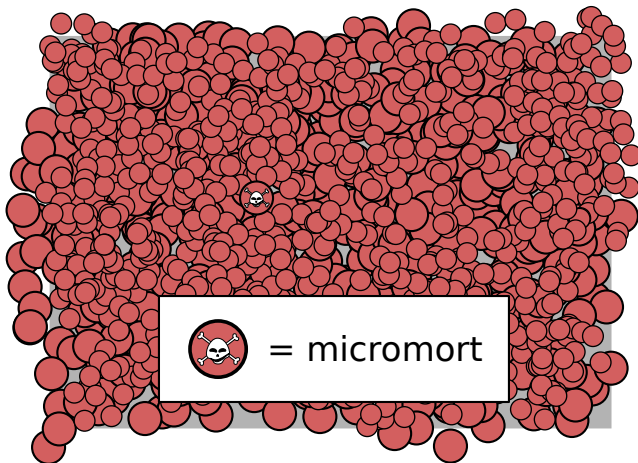
The agency, morally outraged at the idea of setting the value of a life, rejected the report out of hand.

## Utility: Prize on Life (4)



It then decided against asbestos removal – implicitly asserting a lower value for the life of a child than that assigned by the analysts.

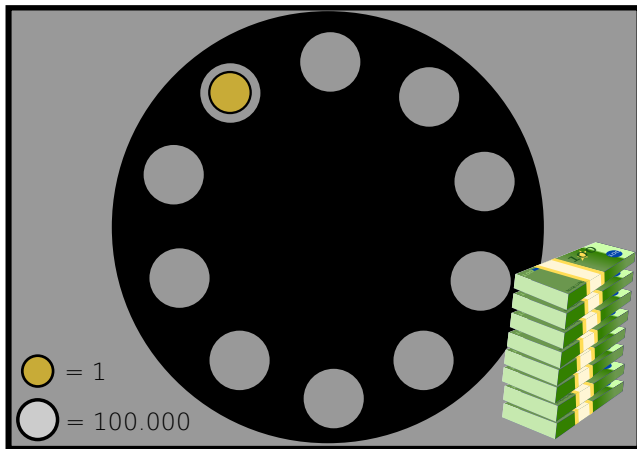
## Utility: Prize on Life (5)



A common “currency” for life used in medical and safety analysis is the **micromort**, a one in a million chance of death.













## Utility: Prize on Life (6)



People would pay huge amounts (typically more than €10,000) to avoid playing Russian roulette with a million-barreled revolver.

# Utility: Prize on Life (7)

370 km		$\approx$	1	
400		per		lifetime
	€10.000	for		
		=	€50	per 

Driving a car for 370 km is approximately a micromort, which are about 400 micromorts for the lifetime of a car. People are willing to pay about €10,000 for a safer car that halves the risk of death. This corresponds to €50 per micromort.

## Tweedback Question

You are a participant of a game show.

The game show master offers you to

A win €1,000,000, or

B flip a coin to potentially win €2,500,000.

What is your preference?

## Utility of Money (1)

- Money is an obvious candidate for a utility function due to its versatility.
- Does money behave as a utility function?

### Television game show

You have the following choice:

- Win €1,000,000, or
- flip a coin to potentially win €2,500,000.

Most people would take €1,000,000. Is this irrational?

**Expected value:**

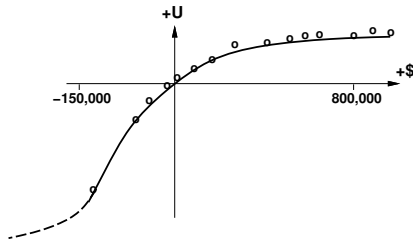
$$0.5 \cdot 0 + 0.5 \cdot 2,500,000 = €1,250,000 > €1,000,000.$$

## Utility of Money (2)

**Introduce:**  $\hat{s}_n \hat{=}$  possessing  $\text{€}n$ .

**Expected utility:**  $EU(\text{Accept}) = 0.5U(s_k) + 0.5U(s_{k+2,500,000})$ ,  
 $EU(\text{Decline}) = U(s_{k+1,000,000})$

Utility is not directly proportional to money for most individuals, e.g.,



**Assume:**  $U(s_k) = 5$ ,  $U(s_{k+1,000,000}) = 8$ ,  $U(s_{k+2,500,000}) = 9$ .

**Result:**  $EU(\text{Accept}) = 7$ ,  $EU(\text{Decline}) = 8 \rightarrow$  Decision is rational! Money is not necessarily a utility function.

# Multiattribute Utility

- How can we handle utility functions of many attributes  $\mathbf{X} = X_1, \dots, X_n$ ?  
E.g., what is  $U(\text{Deaths}, \text{Noise}, \text{Cost})$  when choosing a site for an airport?
- A complete vector of assignments is denoted by  $\mathbf{x} = \langle x_1, \dots, x_n \rangle$ . We assume that higher values correspond to higher utilities.
- How can complex utility functions be assessed from preference behavior?

## Solution strategies

- Idea 1 (**dominance**): identify conditions under which decisions can be made without complete identification of  $U(x_1, \dots, x_n)$
- Idea 2 (**preference structure**): identify various types of independence in preferences and derive consequent canonical forms for  $U(x_1, \dots, x_n)$

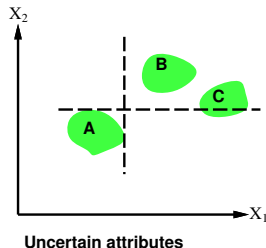
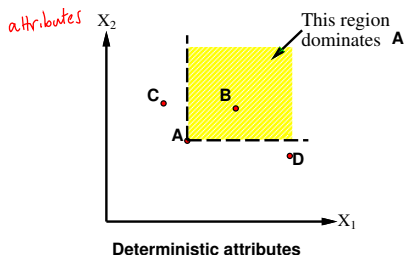
# Strict Dominance

1.1

## Strict dominance

Choice  $B$  strictly dominates choice  $A$  iff

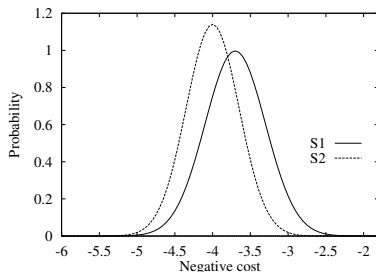
$$\forall i \quad X_i(B) \geq X_i(A) \quad (\text{and hence } U(B) \geq U(A))$$



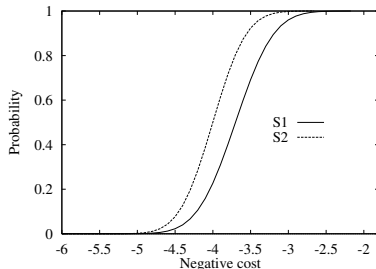
Strict dominance seldom holds in practice.

# Stochastic Dominance (1)

probability distribution



cumulative distribution



## Stochastic dominance 1.2

Distribution  $p_1$  stochastically dominates distribution  $p_2$  iff

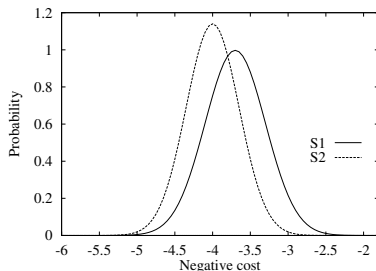
$$\forall t \quad \int_{-\infty}^t p_1(x) dx \leq \int_{-\infty}^t p_2(x) dx,$$

meaning that the cumulative distribution of  $p_1$  is always smaller than the cumulative distribution of  $p_2$ .

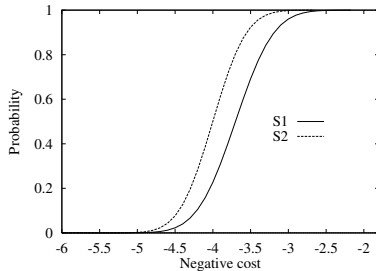


# Stochastic Dominance (2)

probability distribution



cumulative distribution



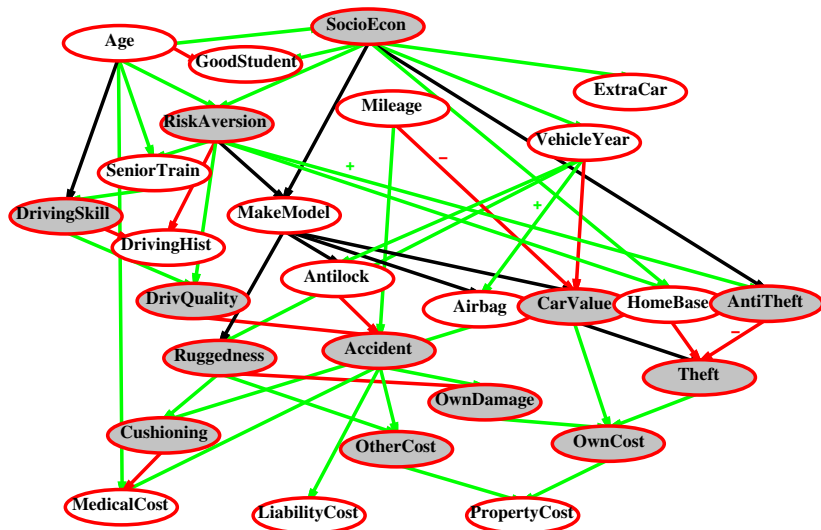
If  $U$  is monotonic in  $x$ , then  $A_1$  with outcome distribution  $p_1$  stochastically dominates  $A_2$  with outcome distribution  $p_2$ :

$$\int_{-\infty}^{\infty} p_1(x)U(x)dx \geq \int_{-\infty}^{\infty} p_2(x)U(x)dx$$

Stochastic dominance can often be determined without exact distributions using qualitative reasoning, e.g., construction cost increases with distance from city (cost is uncertain):

$S_1$  is closer to the city than  $S_2 \Rightarrow S_1$  stochastically dominates  $S_2$  on cost.

Label the arcs + or -



# Preference Structure: Deterministic

## Preference independence

Two attributes  $X_1$  and  $X_2$  are preferentially independent of  $X_3$  iff preference between  $\langle x_1, x_2, x_3 \rangle$  and  $\langle x'_1, x'_2, x_3 \rangle$  does not depend on  $x_3$ .

Example: airport problem with  $\langle \text{Noise}, \text{Cost}, \text{Safety} \rangle$ :

$\langle 20,000 \text{ suffer}, \text{€}4.6 \text{ billion}, x \text{ deaths/mpm} \rangle$  vs.

$\langle 70,000 \text{ suffer}, \text{€}4.2 \text{ billion}, x \text{ deaths/mpm} \rangle$  does not depend on  $x$ .

## Mutual preference independence (Leontief, 1947)

If every pair of attributes is preferentially independent of its complement, then every subset of attributes is preferentially independent of its complement.

## Theorem (Debreu, 1960)

Mutual preference independence  $\Rightarrow \exists$  additive value function:

$$V(x_1, \dots, x_n) = \sum_i V_i(x_i)$$

Hence assess  $n$  single-attribute functions; often a good approximation otherwise.

# Preference Structure: Stochastic

2.2

Consider preferences over lotteries.

## Utility independence

A set of attributes **X** is utility-independent of **Y** iff preferences over lotteries in X do not depend on attributes in Y.

## Mutual utility independence

Each subset is utility independent of its complement

⇒ ∃ multiplicative utility function (Keeney, 1974):

$$U = k_1 U_1 + k_2 U_2 + k_3 U_3 + k_1 k_2 U_1 U_2 + k_2 k_3 U_2 U_3 + k_3 k_1 U_3 U_1 + k_1 k_2 k_3 U_1 U_2 U_3$$

For conciseness, we use  $U_i$  to mean  $U_i(x_i)$ . Only 3 single-attribute utility functions and 3 constants  $k_i$ .

# Decision Trees

Decision trees are a method for graphically organizing sequential decision processes.

Components of a decision tree:

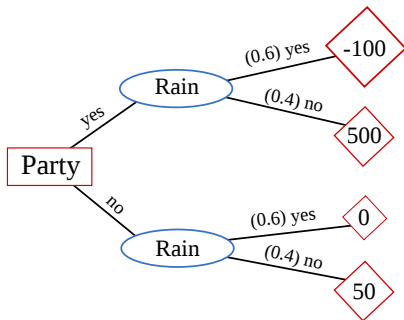
- **Decision nodes** (rectangles): Decision nodes have branches for each alternative decision.
- **Utility nodes** (diamonds): Utility nodes are leaf nodes and represent the utility value of each branch.
- **Chance nodes** (ovals): Chance nodes represent random variables.

**Expected utility of any decision:** weighted summation of all branches from the decision to all reachable leaves from the decision.

# Decision Trees: Example (1)

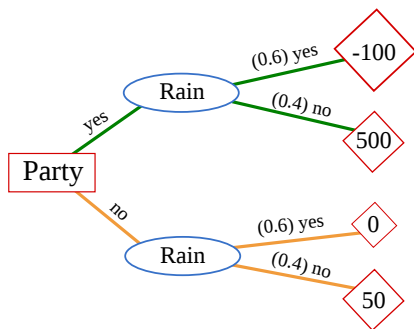
Should you go ahead with a fund-raising garden party or not?

- If it rains during the party, you will lose money, since very few people will come.
- If you won't go ahead with the party and it doesn't rain, you can do something else fun.
- The probability of rain is  $P(\text{rain}) = 0.6$ .
- The utilities are:  
 $U(\text{party}, \text{rain}) = -100$ ,  
 $U(\text{party}, \text{no rain}) = 500$ ,  
 $U(\text{no party}, \text{rain}) = 0$ ,  
 $U(\text{no party}, \text{no rain}) = 50$ .



## Decision Trees: Example (2)

Should you go ahead with a fund-raising garden party or not?



$$EU(\text{party}) = \sum_{r \in \{\text{rain}, \text{no rain}\}} P(r)U(r, \text{party}) = 0.6 \cdot (-100) + 0.4 \cdot 500 = 140$$

$$EU(\text{no party}) = \sum_{r \in \{\text{rain}, \text{no rain}\}} P(r)U(r, \text{no party}) = 0.6 \cdot 0 + 0.4 \cdot 50 = 20$$

# Decision Trees: Discussion

## Benefits of decision trees:

- General method
- Explicit encoding of utilities and probabilities associated with each decision and event
- Especially helpful for small, sequential decision processes

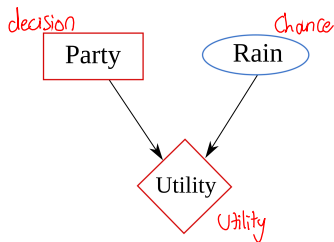
**But:** Representing the tree can become exponentially complex with increasing number of sequential decisions.

Decision networks (also known as influence diagrams) enable a more compact description of the decision problem.



# Decision Networks (aka Influence Diagrams)

\* Add decision nodes and utility nodes to Bayesian networks to enable rational decision making.

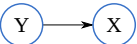


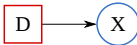
Components of a decision network:

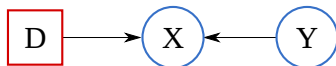
- **Decision nodes** (rectangles): Decision maker has a choice of actions.
- **Utility nodes** (diamonds): Represent the agent's utility function, where the parents directly influence the value.
- **Chance nodes** (ovals): Represent random variables as in Bayesian networks.

# Decision Networks: Syntax (1)

## 1 Links to Random Variables:

 : Random variable  $X$  conditionally depends on the state of parental random variable  $Y$ .

 : State of random variable  $X$  will be revealed as the decision  $D$  is taken.



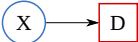
## 2 Links to Utility Nodes:

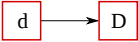
- The utility function depends on the parents of the utility node.
- Parents of the utility node can be random variables and decision nodes.
- We assume that there is at most one utility node in a decision network.

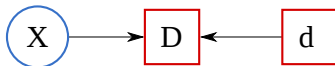


## Decision Networks: Syntax (2)

### 3 Information Links (links to decision nodes):

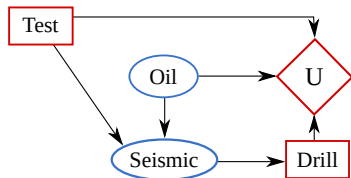
 : State of variable  $X$  will be known *before* the decision  $D$  is taken.

 : Decision  $d$  is known *before* the decision  $D$  is taken.



### Example

- Oil company wants to buy ocean-drilling rights.
- First, the company has to decide to carry out a seismic test. Its result is represented by the variable *Seismic*, and depends on whether there is oil present.
- Based on this result, the company has to decide whether or not to drill for oil.



# Partial Ordering of the Nodes



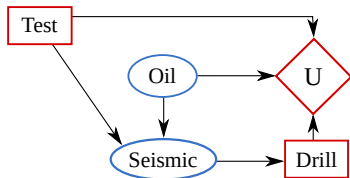
Decision networks define a **partial ordering** (no order implied amongst variables within  $X_n$ ) of their nodes (exceptions exist):

$$X_0 < D_1 < X_1 < D_2, \dots, X_{n-1} < D_n < X_n,$$

with  $X_k$  being the variables revealed between decisions  $D_k$  and  $D_{k+1}$ .

## Obtaining Partial Orders

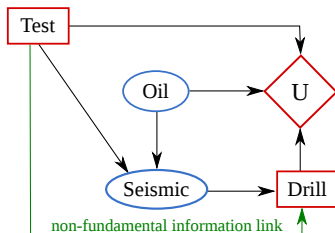
- ① Identify the first decision  $D_1$  and all variables  $X_0$  to make that decision.  
**Oil-drilling example:** Test.
- ② Identify the next decision  $D_2$  and the variables  $X_1$  that are revealed after decision  $D_1$  and before decision  $D_2$ , etc. to obtain  $X_0 < D_1 < X_1 < D_2, \dots$   
**Oil-drilling example:** Test < Seismic < Drill.
- ③ Place any unrevealed variables at the end of the ordering.  
**Oil-drilling example:** Test < Seismic < Drill < Oil.



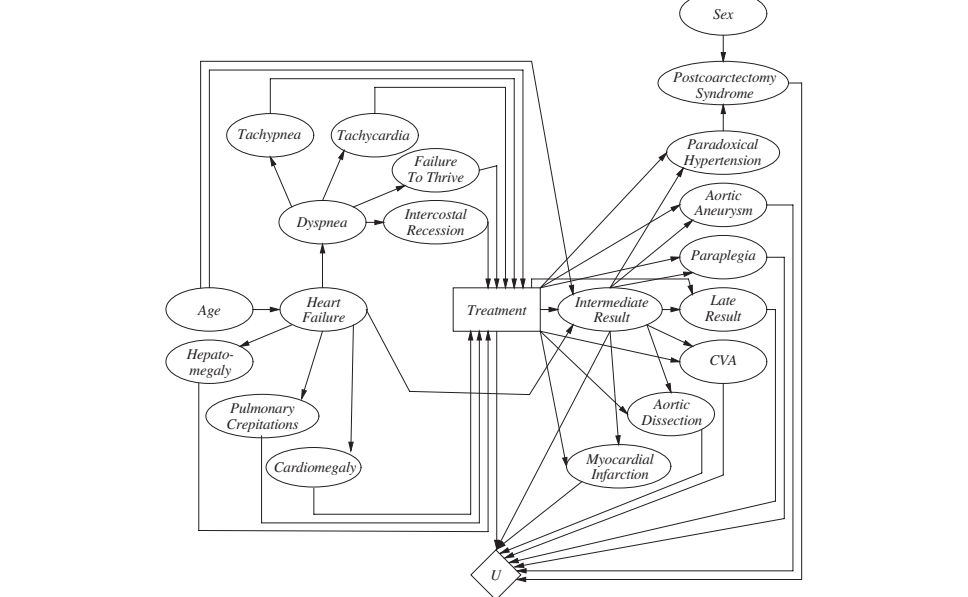
# Fundamental Information Links

- \* An information link is fundamental, if its removal would change the partial ordering.
- \* No forgetting assumption: all past decisions and revealed variables are available at the current decision.
- \* Due to the *no forgetting assumption*, we only need to draw fundamental information links.

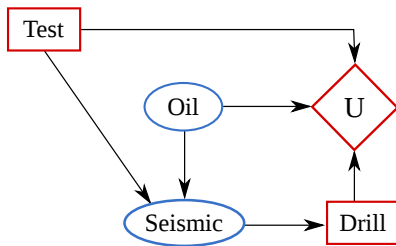
## Example:



## Decision Network for Aortic Coarctation



# Evaluating Decision Networks



- ① Set the evidence variables for the current state.
- ② For each possible value of the decision node:
  - ① Set the decision node to that value.
  - ② Calculate the posterior probabilities for the parent nodes of the utility node, using a standard probabilistic inference algorithm.
  - ③ Calculate the resulting utility for the action.
- ③ Return the action with the highest utility.

# Motivation for Evaluating Information

- Usually, there are costs which have to be taken into account when carrying out tests to acquire information about the state of a random variable.
- So far, we have not taken into account if it is worth obtaining a specific piece of information.
- One of the most important aspects in decision making is to ask the right questions.

Example: a doctor has to carefully select the diagnostic tests and questions most important to the patient.

- **Information value theory** guides an agent to choose what information to acquire.



## A Simple Example

### Problem

- Oil company buys one of  $n$  indistinguishable blocks of ocean-drilling rights.
- One block contains oil worth  $\text{€}C$ , while the others are worthless.
- The asking price of each block is  $\text{€}C/n$ .
- A seismologist can tell if oil is in block 3.
- How much should the company pay for this service?

### Solution

- With probability  $(1/n)$ , the survey indicates oil in block 3. The company buys the block and makes a profit of  $C - C/n = (n-1)C/n$ .
- With probability  $(n-1)/n$ , the survey says that there is no oil. Buying another block increases the chances to  $1/(n-1)$  so that the expected profit is  $C/(n-1) - C/n = C/(n(n-1))$ .
- The expected profit is  $\frac{1}{n} \frac{(n-1)C}{n} + \frac{n-1}{n} \frac{C}{n(n-1)} = \frac{C}{n}$ : Maximum payment for the seismologist should be  $C/n$ .

# General Formula (1)

## Basic idea

expected value of information

- = expected value of best action given the information at no charge
- expected value of best action without information.

## Value of information

The phrase **value of information (VOI)** refers to the value of evidence of a random variable  $E_j$ , that is, we learn  $E_j = e_j$ .

Given the initial evidence  $\mathbf{e}$ , the value of the current best action  $\alpha$  is

$$MEU(\alpha|\mathbf{e}) = \max_a \sum_{s'} P(\text{Result}(a) = s' | a, \mathbf{e}) U(s')$$

and the value of the new best action  $\alpha_{e_j}$  (after new evidence  $E_j = e_j$ ) is

$$MEU(\alpha_{e_j}|\mathbf{e}, e_j) = \max_a \sum_{s'} P(\text{Result}(a) = s' | a, \mathbf{e}, e_j) U(s')$$

## General Formula (2)

$E_j$  is a random variable whose value is currently unknown.

To determine the value of discovering  $E_j$ , we must average over all possible values  $e_{jk}$ , using our *current* beliefs about its value:

\*

$$VOI_{\mathbf{e}}(E_j) = \left( \sum_k P(E_j = e_{jk} | \mathbf{e}) MEU(\alpha_{e_{jk}} | \mathbf{e}, E_j = e_{jk}) \right) - MEU(\alpha | \mathbf{e}).$$

# General Formula: Oil Example (1)

$a_i$ :	buy rights of block $i$
$s' \in \{oil, noOil\}$ :	state models whether oil has been found

We choose block 1 without loss of generality when no survey is bought:

$$\begin{aligned}
 MEU(\alpha|\mathbf{e}) &= \max_a \sum_{s'} P(\text{Result}(a) = s' | a, \mathbf{e}) U(s') \\
 &= \sum_{s'} P(\text{Result}(a_1) = s' | a_1, \mathbf{e}) U(s') \\
 &= P(\text{Result}(a_1) = oil | a_1, \mathbf{e}) U(oil) \\
 &\quad + P(\text{Result}(a_1) = noOil | a_1, \mathbf{e}) U(noOil) \\
 &= \frac{1}{n} \left( C - \frac{C}{n} \right) + \frac{n-1}{n} \left( -\frac{C}{n} \right) = 0
 \end{aligned}$$

## General Formula: Oil Example (2)

$a_i$ :	buy rights of block $i$
$s' \in \{oil, noOil\}$ :	state models whether oil has been found
$e_1$ :	oil in block 3
$e_2$ :	no oil in block 3

When there is oil in block 3, we choose block 3:

$$\begin{aligned}
 MEU(\alpha_{e_1} | \mathbf{e}, e_1) &= \max_a \sum_{s'} P(\text{Result}(a) = s' | a, \mathbf{e}, e_1) U(s') \\
 &= \sum_{s'} P(\text{Result}(a_3) = s' | a_3, \mathbf{e}, e_1) U(s') \\
 &= P(\text{Result}(a_3) = oil | a_3, \mathbf{e}, e_1) U(oil) \\
 &\quad + P(\text{Result}(a_3) = noOil | a_3, \mathbf{e}, e_1) U(noOil) \\
 &= 1(C - \frac{C}{n}) + 0(-\frac{C}{n}) = C - \frac{C}{n}
 \end{aligned}$$

## General Formula: Oil Example (3)

$a_i$ :	buy rights of block $i$
$s' \in \{oil, noOil\}$ :	state models whether oil has been found
$e_1$ :	oil in block 3
$e_2$ :	no oil in block 3

When there is no oil in block 3, we choose any other block (here: block 1):

$$\begin{aligned}
 MEU(\alpha_{e_2} | \mathbf{e}, e_2) &= \max_a \sum_{s'} P(\text{Result}(a) = s' | a, \mathbf{e}, e_2) U(s') \\
 &= \sum_{s'} P(\text{Result}(a_1) = s' | a_1, \mathbf{e}, e_2) U(s') \\
 &= P(\text{Result}(a_1) = oil | a_1, \mathbf{e}, e_2) U(oil) \\
 &\quad + P(\text{Result}(a_1) = noOil | a_1, \mathbf{e}, e_2) U(noOil) \\
 &= \frac{1}{n-1} \left( C - \frac{C}{n} \right) + \frac{n-2}{n-1} \left( -\frac{C}{n} \right)
 \end{aligned}$$

## General Formula: Oil Example (4)

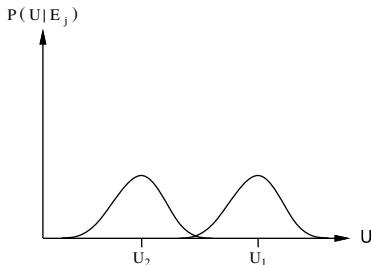
$a_i$ :	buy rights of block $i$
$s' \in \{oil, noOil\}$ :	state models whether oil has been found
$e_1$ :	oil in block 3
$e_2$ :	no oil in block 3

Value of information (VOI):

$$\begin{aligned}
 VOI_e(E) &= \left( \sum_k P(E = e_k | \mathbf{e}) MEU(\alpha_{e_k} | \mathbf{e}, E = e_k) \right) - \underbrace{MEU(\alpha | \mathbf{e})}_{=0} \\
 &= P(E = e_1 | \mathbf{e}) MEU(\alpha_{e_1} | \mathbf{e}, E = e_1) + P(E = e_2 | \mathbf{e}) MEU(\alpha_{e_2} | \mathbf{e}, E = e_2) \\
 &= \frac{1}{n} \left( C - \frac{C}{n} \right) + \frac{n-1}{n} \left( \frac{1}{n-1} \left( C - \frac{C}{n} \right) + \frac{n-2}{n-1} \left( -\frac{C}{n} \right) \right) \\
 &= \frac{Cn - C}{n^2} + \frac{Cn - C + (n-2)(-C)}{n^2} \\
 &= \frac{Cn - C + C}{n^2} = \frac{C}{n}
 \end{aligned}$$

## General Formula: Road Example (1)

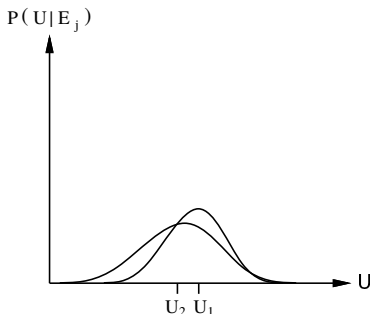
- Suppose  $a_1$  and  $a_2$  are two different routes through some mountains:
  - $a_1$  is a straight highway through a low pass.
  - $a_2$  is a winding dirt road over the top.
- $a_1$  is clearly preferable although both are likely blocked by avalanches.
- Expected utility  $U_1$  is therefore clearly greater than  $U_2$ .
- Satellite reports  $E_j$  on road conditions result in new expectations  $U'_1$  and  $U'_2$ .
- Satellite reports in this case are not worth much since it is unlikely that the new information will change the plan.





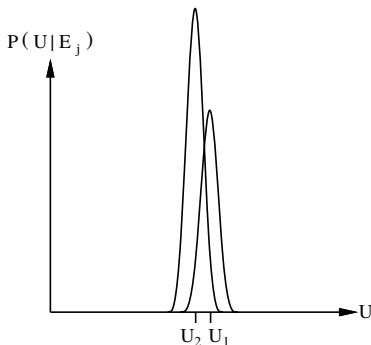
## General Formula: Road Example (2)

- Now suppose  $a_1$  and  $a_2$  are similar winding dirt roads, where one is only slightly shorter.
- $U_1$  and  $U_2$  are quite close, but the utility distributions are fairly broad.
- The difference in utilities will be high, given the information whether a road is blocked or not.
- Satellite reports in this case are very valuable.



## General Formula: Road Example (3)

- Now suppose  $a_1$  and  $a_2$  are similar winding dirt roads, where one is only slightly shorter.
- The probability of road blocking is low for both routes.
- $U_1$  and  $U_2$  are quite close and the utility distributions are fairly narrow.
- Satellite reports in this case are not valuable since the utility difference will be small.



# Properties of VOI

- **Nonnegative** – in *expectation*

$$\forall \mathbf{e}, E_j \quad VOI_{\mathbf{e}}(E_j) \geq 0$$

- **Nonadditive** – consider, e.g., obtaining  $E_j$  twice

$$VOI_{\mathbf{e}}(E_j, E_k) \neq VOI_{\mathbf{e}}(E_j) + VOI_{\mathbf{e}}(E_k)$$

- **Order-independent**

$$VOI_{\mathbf{e}}(E_j, E_k) = VOI_{\mathbf{e}}(E_j) + VOI_{\mathbf{e}, e_j}(E_k) = VOI_{\mathbf{e}}(E_k) + VOI_{\mathbf{e}, e_k}(E_j)$$

# Summary

- **Decision theory** puts together probability theory and utility theory.
- Utility theory shows that an agent with consistent preferences can be described as possessing a utility function.
- A **rational agent** selects actions that maximize the expected utility.
- **Stochastic dominance** helps making unambiguous decisions.
- **Decision trees** and **decision networks** provide a simple formalism for expressing and solving decision problems.
- The **value of information** supports the decision for gathering more information or not.