PRC:POZ:Whitepaper for Fusion Sourcing Setup Overview (Doc ID 1323509.1)

In this Document

APPLIES TO:

Oracle Fusion Sourcing - Version 11.1.1.5.1 and later
Oracle Fusion Sourcing Cloud Service
Information in this document applies to any platform.
Negotiation Style, Negotiation Type, Attribute List, Cost Factor

PURPOSE

This paper gives a functional overview on the setups required for using Oracle Fusion Sourcing.

SCOPE

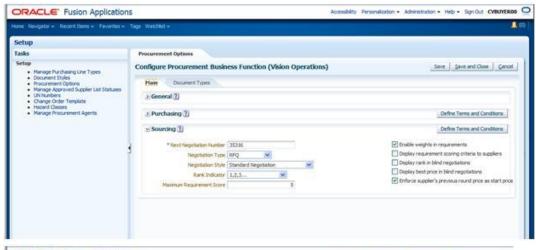Oracle Fusion Procurement products version 1.0
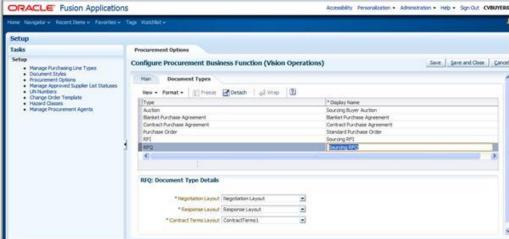
DETAILS

INTRODUCTION

This paper gives a functional overview on the setups required for using Oracle Fusion Sourcing version 1.0, as part of the Fusion Procurement products. It highlights the differences and similarities between Fusion and Oracle E-Business Suite Sourcing.

PROCUREMENT OPTIONS

As part of the Procurement products, Fusion Sourcing moves its own specific configuration settings into the general Procurement Options page. In contrast, in E-Business Suite this was maintained within the Sourcing product/responsibility.

These options are similar to those in E-Business Suite, however the values are setup according to the current Procurement Business Unit (within which negotiations are created). Also, there are several new options.

- Next Negotiation Number - This is a way for the negotiation numbers to be restarted from a specific point. They cannot be reset to a number that has already been used. This feature allows greater control over the numbering sequence.
- Negotiation Type - This allows customers to re-title the standard sourcing document types (RFI, RFQ, Auction) to whatever fits the use of negotiations within their organizations (e.g. RFQ becomes Tender). When linked with the Negotiation Styles functionality (to select the feature functionality of each of the standard document types), the flexibility is now there to provide a personal negotiation process.

Terms and Conditions

This now uses the current user's language to store the text entered. In E-Business Suite this has a language list of values on the same page, however Fusion Sourcing stores the page against the current active language.
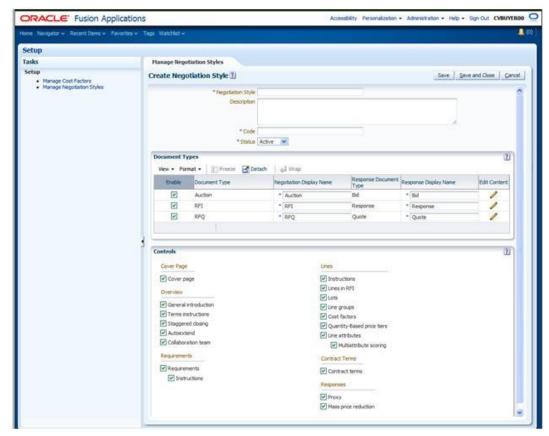
Cost Factors

While much of this is similar to E-Business Suite, when Cost Factors are stored (for each Procurement Business Unit) there are a few small features available to speed entry and accuracy:

- Duplicate List - The duplicate icon in the Cost Factor table allows creation of common Cost Factor lists that can be quickly adjusted to meet specific needs.
- Blind Search - Fusion Sourcing allows wide searching criteria to be used so existing Cost Factors can be readily found.
- Default Saved Search - A common feature of many pages, its implementation in the Cost Factors search page allows quick creation of standard searches and their immediate display.

Create/Edit and Manage Negotiation Styles

As mentioned above, the standard document types can now be given new Display Names, to fit business-specific requirements. In addition, the supplier responses to negotiations can be similarly retitled using the "Response Display Name" field in this page.

Negotiation Styles allow a new "Default Content" feature that sets the values to use where more specific ones are not recorded. Here, the new Instructions field accepts rich-text for display to users so they understand more about using the negotiation. This also accepts token values (@MyToken@) that enhances the text wth actual data from the negotiation process or system to further enhance meaning.
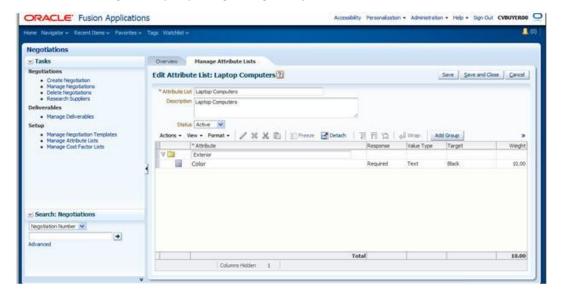

Delete Negotiation

Along with small enhancements to the Searching page, the standard process used in E-Business Suite is also in existance here. The only notable difference is that with the revision of the notification process for Fusion Sourcing, suppliers set notifications when a Negotiation is Canceled, however do not get a notification when one is Deleted.

Reusable Lists

To enabled line items to have a set of standard attributes against which suppliers can respond (beyond quality and price) the Attribute List feature is included in Fusion Sourcing, as it was in E-Business Suite. Fusion Sourcing enhances this mainly by leveraging the enhanced UI features to allow drag-and-drop sequencing, editing directly in the results table as well as rich-text formats.

Two additional reusable list features that are not included in the Fusion Sourcing v1.0 are Invitation Lists and Requirements Lists. The supplier invitation process has been streamlined anyhow, plus the header Requirements List can be simulated using the copy and duplicate negotiation features in the product.

Notifications

Fusion Sourcing, when compared to E-Business Suite Sourcing does not include the following standard notifications.

- Response Disqualification Notification sent to all Invitees and Respondents
- Large Negotiation Notifications
- Online Discussion Message Notifications
- Award Approval Notifications
- Negotiation Approval Notifications
- Two Phase Evaluation Notifications
- PO Creation and Allocation Failed Notifications

This is for a variety of reasons; some of these features are not included whereas others have improvements or replacement features offering similar functionality.
In addition, the following E-Business Suite Sourcing notifications (or their equivalents) are includes in the Fusion Sourcing product:

- Negotiation Supplier Invitation Notifications
- Negotiation Canceled Notification
- Collaboration Team Notifications
- Response Disqualification Notification to Disqualified Supplier
- Negotiation Amendment Acknowledgment Notification
- Negotiation Award Notification
- Negotiation creation confirmation Notification
- Negotiation Extend Notification
- Negotiation Response Submitted Notification
- Negotiation Additional Round Invitation to Uninvited Suppliers Notification
- Negotiation Early Close Notification

These include standard feature improvements with the Fusion Sourcing product, and the following is a list of new or significantly enhanced notifications in Fusion Sourcing.

- Negotiation Pause and Resume Notifications
- Attachments to Supplier Invitation Notifications
- Notifications UI looks cleaner and content is better organized
- Notification statuses - Assigned, Expired, Withdrawn
- Advanced worklist table
- Additional notification actions

Fusion Sourcing notifications with have simply three statuses:

- Open - meaning the notification is assigned ready for action
- Expired - meaning the notification is outdated. These are read-only and are searchable, but are not shown in the default worklist
- Withdrawn - meaning the notification is canceled, usually due to a cancellation of a negotiation. These have all action buttons removed and are hidden from the default worklist views.

It should also be noted that the Notification Subscription features is not part of Fusion Sourcing v1.0, although the Fusion Human Task Workflow features can be used to implement the same feature.

CONCLUSION

With improvements both in the product features and the user interface Fusion Sourcing enhances the E-Business Suite product to focus on greater ease of use and satisfaction of the core Procurement Sourcing business needs.

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