

Pricing Promotions

Redwood: Create Promotions That Add Free Items

Use Oracle Pricing to set up a pricing promotion that adds a free item to your sales order. For example, buy one item and get another one for free, or buy two items from a category and get another item for free. Oracle Order Management will automatically add the free item as a new order line when you save the sales order.

Use the new Promotion Item benefit type when you add a benefit to a promotion line. Use it to identify the free item, the item's quantity and unit of measure, and the item's value. You can create more than one benefit and provide more than one free item.

Assume you have this promotion:

- Get one free SH-003 Item with every sales order.
- Get 5 Free SH-LCM-002 With Every Sales order.

Steps to Enable















Use the Opt In UI to enable this feature.

Done

[View All History](#)

Name	Always Enabled From	Help	Enable	View History	Features	Setup
Order Management						
Items						
Pricing						
Channel Revenue Management						
Supply Chain and Order Management Business Intelligence Analytics						
Application Extensions						
Global Order Promising						

Done

Feature	Always Enabled From	Help	Opt In Task	Enable	View History	Select
Adjust Price According to the Item's Category						Continue price lists
▲ Set Your Options for Pricing Calculation						
Use Amounts in the Transaction Currency to Calculate Tax						
Use Closed Lines to Help Price Items						
Evaluate Block Pricing Tiers Across All Lines	25C					
Redwood: Create Promotions That Add Free Items	25C					
Redwood: Apply Promotions According to Items on Sales Orders	25C					

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🔔

🔇

✂️

👤

Edit Features: Pricing ?

Done

View ▾

📄

🔗 Detach

🔍

🔧

📄

Feature	Always Enabled From	Help	Opt In Task	Enable	View History	Selected
Adjust Price According to the Item's Category						Continue price lists
<div>▲ Set Your Options for Pricing Calculation</div> <div>Use Amounts in the Transaction Currency to Calculate Tax</div>						
Use Closed Lines to Help Price Items						
Evaluate Block Pricing Tiers Across All Lines	25C					
Redwood: Create Promotions That Add Free Items	25C					
Redwood: Apply Promotions According to Items on Sales Orders	25C					

Feature Name : Adjust Price According to the Item's Category X

☒ Continue to use existing product categories for price lists
 ☒ Continue to use existing product categories for shipping charge lists

Save and Close

Cancel

- Tips And Considerations
- The free item doesn't contribute to any eligibility rule.
 - You can provide a free item without having to meet any conditions or requirements.

Access Requirements

Users who are assigned a configured job role that contains these privileges can access this feature:

- Manage Draft Pricing Promotions (QP_MANAGE_DRAFT_PRICING_PROMOTIONS)
- Manage Pricing Promotions (QP_MANAGE_PRICING_PROMOTIONS)
- View Pricing Promotions (QP_VIEW_PRICING_PROMOTIONS)
- Activate Pricing Promotions (QP_APPROVE_PRICING_PROMOTIONS)
- Manage Dynamic Rules (QP_MANAGE_DYNAMIC_RULES)

Author: Ahmed Elshayeb

- The screenshot displays the Oracle Identity Cloud Service interface. At the top, there's a navigation bar with the Oracle logo and various utility icons. The main header shows 'Roles' with a help icon. On the right, there are buttons for 'Create Role' and 'Compare Roles'. A left-hand sidebar contains navigation links for Roles, Users, Analytics, Certificates, User Categories, Single Sign-On, and API Authentication.

The central area features a search bar with the following elements:

 - *Search**: A dropdown menu currently set to 'Roles and Privileges'.
 - Job roles;Duty roles;Abstract roles;Otl**: Another dropdown menu.
 - Pricing Administrator**: The search query entered in the input field.
 - A magnifying glass icon to initiate the search.

Below the search bar, it indicates 'Search Result Count : 1'. A detailed view of the found role is shown in a light blue box:

Name	Pricing Administrator
Code	ORA_QP_PRICING_ADMINISTRATOR_JOB
Description	Manages price execution setup, customer pricing profile, pricing segments, pricing strategies and pricing rules.

To the right of this box, there are controls for 'Expand Toward' (set to 'Privileges') and a 'Show' button. Below these are two buttons: 'Export to Excel' and 'Load Indirect Relationships'.

A table lists the privileges associated with the role:

Role Name	Role Code	Inherited by Role Name	Inherited by Role Code
Pricing Rules and Stra...	ORA_QP_PRICING_...	Pricing Administrator	ORA_QP_PRICING_A...
Use REST Service - G...	ORA_PER_REST_SE...	Pricing Administrator	ORA_QP_PRICING_A...
Pricing Rules and Stra...	ORA_QP_PRICING_...	Pricing Administrator	ORA_QP_PRICING_A...
Pricing Setup Manage...	ORA_QP_PRICING_S...	Pricing Administrator	ORA_QP_PRICING_A...
Pricing Rules and Stra...	ORA_QP_PRICING_...	Pricing Administrator	ORA_QP_PRICING_A...
Use REST Service - G...	ORA_PER_REST_SE...	Pricing Administrator	ORA_QP_PRICING_A...
Pricing Rules and Stra...	ORA_QP_PRICING_...	Pricing Administrator	ORA_QP_PRICING_A...

Author: Ahmed Elshayeb

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Roles

Users

Analytics

Certificates

User Categories

Single Sign-On

API Authentication

Roles ?

Create RoleCompare Roles

*SearchRoles and PrivilegesJob roles;Duty roles;Abstract roles;OthPricing Administrator

Search Result Count : 1

NamePricing Administrator

CodeORA_QP_PRICING_ADMINISTRATOR

DescriptionManages price execution setup, pricing profile, pricing segment strategies and pricing rules.

Expand TowardPrivileges

Export to ExcelLoad Indirect Relationships

Copy Options

☐ Copy top role

☒ Copy top role and inherited roles

Copy RoleCancel

		Inherited by Role Name	Inherited by Role Code
		Pricing Administrator	ORA_QP_PRICING_A...
Use REST Service - G...	ORA_PER_REST_SE...	Pricing Administrator	ORA_QP_PRICING_A...
Pricing Rules and Stra...	ORA_QP_PRICING_...	Pricing Administrator	ORA_QP_PRICING_A...
Pricing Setup Manage...	ORA_QP_PRICING_S...	Pricing Administrator	ORA_QP_PRICING_A...
Pricing Rules and Stra...	ORA_QP_PRICING_...	Pricing Administrator	ORA_QP_PRICING_A...
Use REST Service - G...	ORA_PER_REST_SE...	Pricing Administrator	ORA_QP_PRICING_A...
Pricing Rules and Stra...	ORA_QP_PRICING_...	Pricing Administrator	ORA_QP_PRICING_A...

Author: Ahmed Elshayeb

- 1 Basic Information
- 2 Function Security Policies
- 3 Permission Groups
- 4 Data Security Policies
- 5 Role Hierarchy
- 6 Segregation of Duties
- 7 Users
- 8 Summary

Copy Role SH Pricing Administrator: Basic Information

Back | Next | Cancel

*Role Name SH Pricing Administrator

*Role Code SH_QP_PRICING_ADMINISTRATOR_JOB

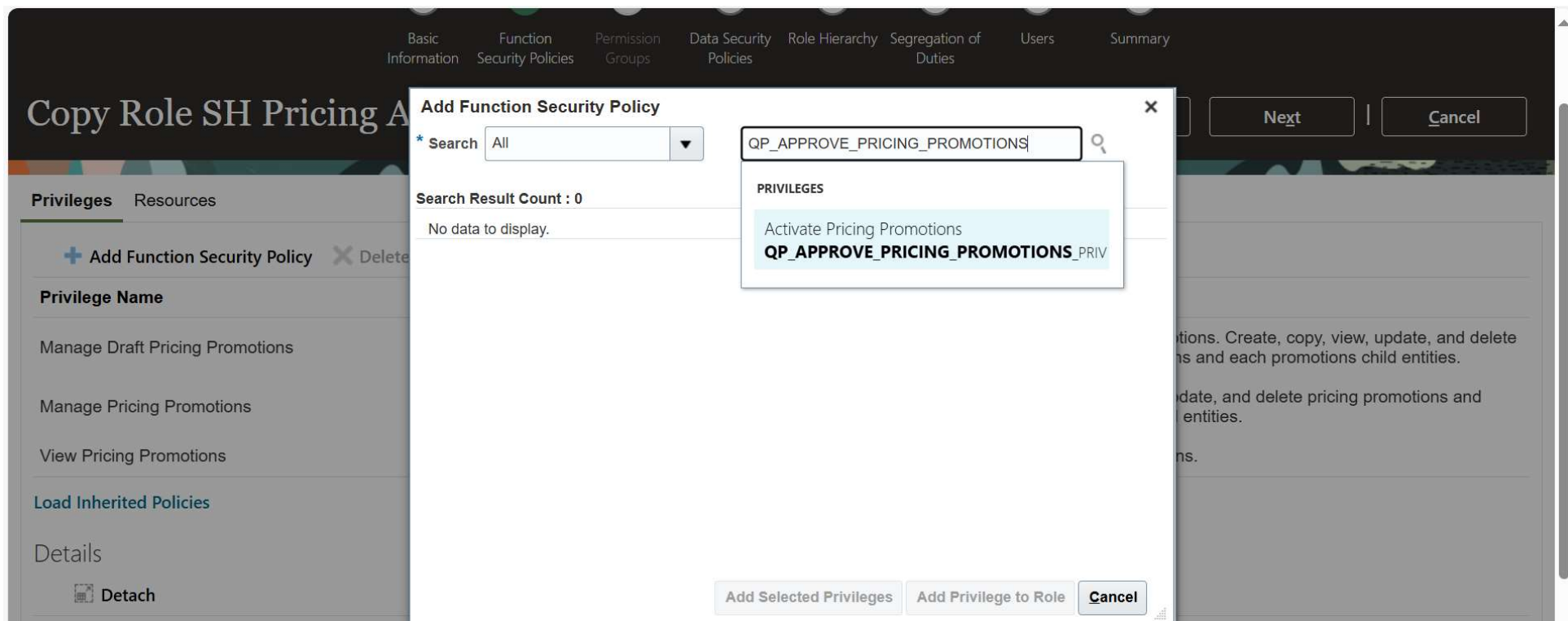
Role Category SCM - Job Roles

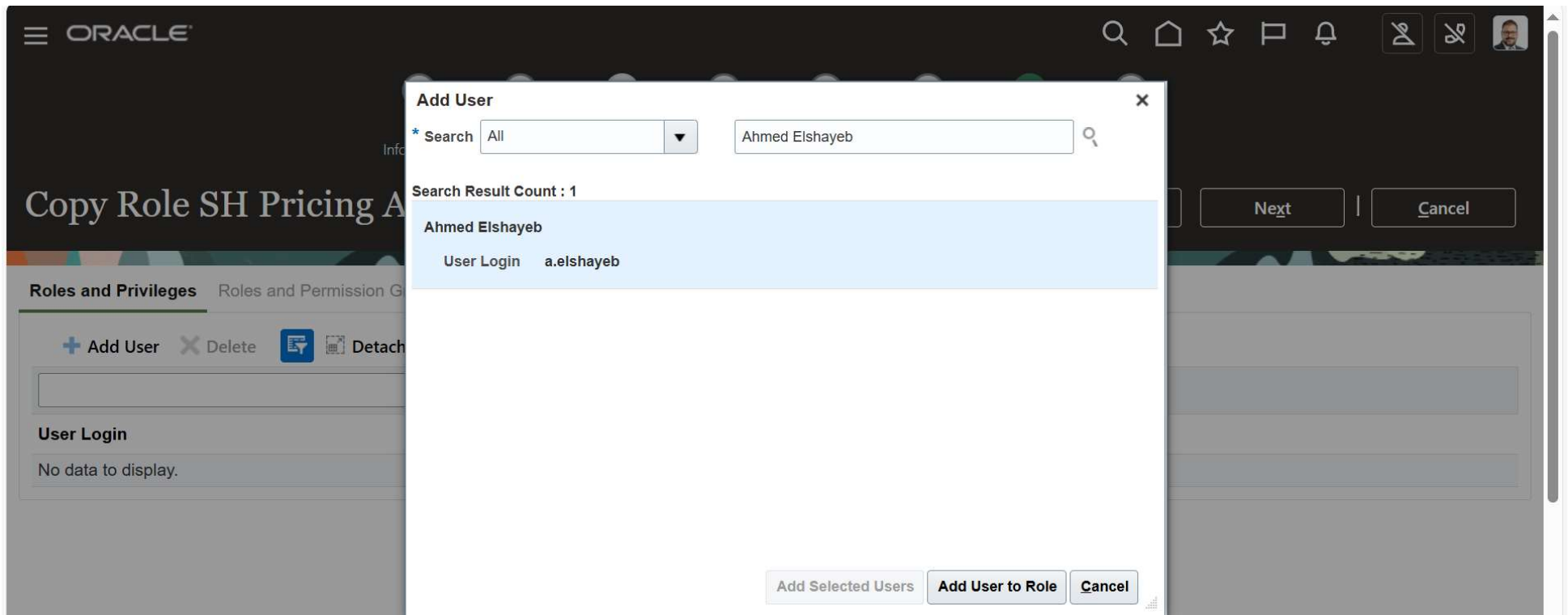
Enable Permission Groups

Manages price execution setup, customer pricing profile, pricing segments, pricing strategies and pricing rules.

Role ☐

Description
Manages price execution setup, customer pricing profile, pricing segments, pricing strategies and pricing rules. and Pricing Promotions





User Data Access

Create Sales Order Before Apply Promotion

Author: Ahmed Elshayeb

Order: SH Large Customer1 - 98461 - Processing ?

Total: 20.00
Actions
Refresh
Done

Currency = US Dollar

Customer SH Large Customer1 (1068744)

Contact

Contact Method

Ordered Date 05/04/25 12:09 AM

Purchase Order

Order Type

Business Unit SH BU

Bill-to Customer SH Large Customer1

Bill-to Account 117134

Ship-to Customer SH Large Customer1

Ship-to Address Cairo,CAIRO CAIRO

Sales Credits

Sales Agreement

Order Lines ?

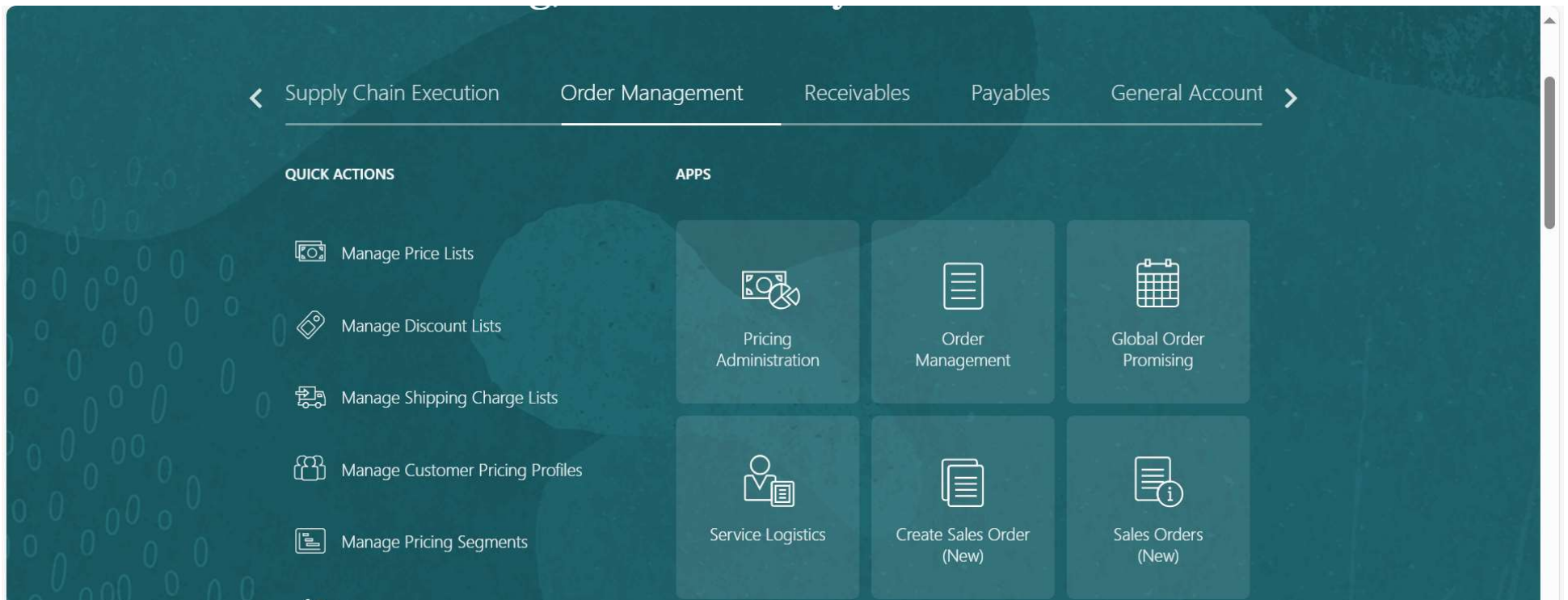
Apply Hold
Return or End
Show All

View
Freeze
Detach

	Item	Status	Duration	Period	Quantity	UOM	Your Pr
1	SH-001 - يا مسهيل	Awaiting Shipping			1	Ea	Sale Price

- Use Case scenario 1:** Get one free specific item with every sales order.
Add one quantity free item of item: SH-001 with 0 value, for any SO total value is >= 1000 USD.

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Overview

Overview ?

Pricing Rules

Shipping Rules

Updated Pricing Rules

View

Format

Freeze

Detach

Wrap

Last Updated

After

25/03/25 02:00 AM

Last Updated By

Me

Reset

Pricing Entity	Name	Description	Currency	Status	Created By	C
Price lists	SH Small Price List	SH Small Price List	USD	Approved	a.elshayeb	2
Price lists	SH Distributor Price List	SH Distributor Price List	USD	Approved	a.elshayeb	2
Price lists	SH Large Price List	SH Large Price List	USD	Approved	a.elshayeb	2

Pricing Charges

Manage Price Lists

Manage Returns Price Li

Manage Cost Lists

Manage Discount Lists

Manage Discount Lists - I

Manage Pricing Promotio

Shipping Charges

Manage Shipping Charge

Pricing Rules

Search Pricing Rules

Manage Guidelines

Pricing Strategies

Manage Customer Pricin

Manage Pricing Segment

Manage Pricing Strategie

Manage Pricing Strategy

Manage Currency Conve

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Pricing Promotions

Create Promotion

Search by promotions, benefits, eligibility conditions

Status

Promotion Start Date Range

Filters

Delete

Number
SH_1

Name
SH Get one free

Start Date
05/04/25 12:00 AM

End Date

Description
Get one free specific item with every sales order

+

Duplicate

Delete

<input type="checkbox"/>	Number	Name	Description	Benefits	Eligibility Conditions	Additional Buy Items	Action
	<div>Promotion Line Number 1</div>	<div>Promotion Line Name Get one free</div>	<div>Promotion Line Description specific item with every sales order</div>				

Cancel

Apply

No data to display.

Apply

New Promotion

Draft

Cancel
Save
Activate
Done

Promotion information

Number
SH_1

Name
SH Get one free

Start Date
05/04/25 12:00 AM

End Date

Description
Get one free specific item with every sales order

+
Duplicate
Delete

	Number	Name	Description	Benefits	Eligibility Conditions	Additional Buy Items	Action
<input checked="" type="checkbox"/>	1	Get one free	Get one free specific item with every sales order	Add	Add	Add	

Add Benefits

A *benefit* is an *incentive* that provides a reason to motivate your customer to purchase an item. Click **Add** in the Benefits column, then set the values.

Author: Ahmed Elshayeb

Promotion

Name
SH Get one free

Description
Get one free

i

 Use AI Assist to generate promotion details

+*

 AI Assist

+

Duplicate

-

 Number of items to give away
1

SH Get one free: Get one free Benefits

Add Benefit

Simple Rule

Tier Based Rule

Promotion Item

Cancel

Save

Author: Ahmed Elshayeb

Name

SH Get one free

Description

Get one free

Add Benefit

New benefit

Benefit Name

Get one free Benefit

Benefit Type

Free promotion item

Item

SH-003

Quantity

UOM

Free Item Value

SH-003

یا مسهل یارب

Required

Required

Required

Required

×

✓

Cancel

Save

Promotion

SH Get one free: Get one free Benefits

Name

SH Get one free

Description

Get one free

Use AI Assist to generate content

AI Assist

+

Duplicate

-

Number of items

1

Add Benefit

New benefit

Benefit Name

Get one free Benefit

Benefit Type

Free promotion item

Item

SH-003

Quantity

1

UOM

Ea

Free Item Value

0

Currency

USD

×

✓

Cancel

Save

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Promotion

SH Get one free: Get one free Benefits

Name

SH Get one free

Description

Get one free

Use AI Assist to create

AI Assist

+

Duplicate

-

Number of items

1

Add Benefit

New benefit

Benefit Name

Get one free Benefit

Benefit Type

Free promotion item

Item

SH-003

Quantity

1

UOM

Ea

Free Item Value

0

Currency

USD

×

✓

Apply

Cancel

Save

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Promotion

SH Get one free

Promotion

SH Get one free

SH Get one free the Large Price

Use AI Assist to see

AI Assist

+ Duplicat

Number

1

SH Get one free: Get one free Benefits

Add Benefit

Get SH-004

Benefit Type
Free promotion item

Item
SH-LCM-002

Quantity
5

UOM
Ea

Free Item Value
0

Currency
USD

Get one free Benefit

Benefit Type
Free promotion item

Item
SH-003

Quantity
1

UOM
Ea

Free Item Value
0

Currency
USD

Cancel

Save

We Can Use AI Assist for Generate Description

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Promotion SH_1

Draft

Cancel
Save
Activate
Done

SH Get one free

Promotion information

Name
SH Get one free

Start Date
05/04/25 12:00 AM

End Date

Description
SH Get one free includes: Get one SH-LCM-002 and one SH-003 item free with every sales order. Buy one to get the offer.

AI Assist

+
Duplicate
Delete

	Number	Name	Description	Benefits	Eligibility Conditions	Additional Buy Items	Action
<input type="checkbox"/>	1	Get one free	Get one free specific item with every sales order	Details	Add	Add	

Add an Eligibility Condition

Create an eligibility rule that uses a pricing strategy or payment term to determine whether the order is eligible for a pricing promotion.

Use the pricing strategy to automatically match the promotion to your pricing objective. As an alternative, add a payment term to your eligibility rule so you can reward each customer who agrees to the term that meets your strategy.






- Use a friendly rule builder to set up more complex eligibility conditions for a promotion line according to an order line, customer, or the item's attributes.
- Adding a group adds OR logic to your eligibility conditions.

Note

- You can add a pricing strategy to an eligibility rule even if you haven't approved the strategy. This way you can set up and test your strategies and rules before you assign the strategy.

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Promotion SH_1

Draft

Cancel

Save

Activate

Done

SH Get one free


Promotion information

Name


SH Get one free

Start Date

05/04/25 12:00 AM





End Date



Description


SH Get one free includes: Get one SH-LCM-002 and one SH-003 item free with every sales order. Buy one to get the offer.






 AI Assist



Duplicate

Delete



	Number 	Name 	Description 	Benefits	Eligibility Conditions	Additional Buy Items	Action
<input checked="" data-bbox="136 881 157 898" type="checkbox"/>	1	Get one free	Get one free specific item with every sales order	Details	Add	Add	

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Promotion

SH Get one free

Promotion

SH Get one free

Use AI Assist to see

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+

Duplicate

Number

1

SH

Billing address city

Billing address country

Billing address county

Billing address postal code

Billing address province

Billing address state

Business unit

Currency

Attribute

Required

SH Large Customer

Active

Yes

Cancel

Save

ORACLE

Promotion

SH Get one free

Promotion

SH Get one free

SH Get one free

Use AI Assist to see

AI Assist

+ Duplicat

Number

1

SH Get one free: Get one free Eligibility Conditions

Rule Name

SH Large Customer

Description

SH Large Customer

Active

Yes

Rules

Operator

All

+

Operator

All

Attribute

Business unit

Operator

Is one of

Value

SH

SH BU

Cancel

Save

Author: Ahmed Elshayeb

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Promotion

SH Get one free

Promotion

SH Get one free

Use AI Assist to see

AI Assist

+

Duplicate

Number

1

SH

Line amount

Line quantity

Order total

Payment term

Pricing strategy

Shipment method

Shipping address city

Shipping address country

Attribute

Required

ility Conditions

Description

SH Large Customer

Active

Yes

+

Operator

All

Attribute

Operator

Value

Cancel

Save

ORACLE

Promotion

SH Get one free

Promotion

SH Get one free

Use AI Assist to see

AI Assist

Duplicate

Number

1

SH Get one free: Get one free Eligibility Conditions

Rule Name

SH Large Customer

Description

SH Large Customer

Active

Yes

Rules

Operator

All

+

Operator

All

Attribute

Pricing strategy

Operator

Is one of

Value

SH

SH Distributor Pricing strategy

SH Large Pricing strategy

SH Small Price Pricing strategy

Cancel

Save

Author: Ahmed Elshayeb

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Promotion

SH Get one free

Promotion

SH Get one free

Use AI Assist to see

AI Assist

+

Duplicate

Number

1

Operator

All

+

Operator

All

Attribute

Order total

Operator

Greater than or equals

Value

1,000

Operator

All

Attribute

Pricing strategy

Operator

Is one of

Value

SH Large Pricing strategy x

Operator

All

Attribute

Business unit

Operator

Is one of

Value

SH BU x

Save

We Can Use AI Assist for Generate Description

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Home

Notifications

Undo

Redo

User Profile

Promotion SH_1

Draft

Cancel

Save

Activate

Done

SH Get one free

Promotion information

Name

SH Get one free

Start Date

05/04/25 12:00 AM

End Date

Description

SH Get one free includes: Get one free SH-LCM-002 and one free SH-003 item with every order. Buy one to qualify. Based on a sales order total of \$1000 or more, using the Large Pricing strategy and for the SH BU.

211/1000

AI Assist

+

Duplicate

Delete

	Number	Name	Description	Benefits	Eligibility Conditions	Additional Buy Items	Action
<input checked="" type="checkbox"/>	1	Get one free	Get one free specific item with every sales order	Details	Details	Add	

Save

Active

ORACLE

Home

Notifications

Cancel

Save

Activate

Done

Promotion SH_1

Draft

SH Get one free

Promotion information

Name

SH Get one free

Start Date

05/04/25 12:00 AM

End Date

Description

SH Get one free includes: Get one free SH-LCM-002 and one free S the Large Pricing strategy and for the SH BU.

Use AI Assist to see a different version, get more details, or edit details.

AI Assist

+

Duplicate

Delete

Activate promotion?

Cancel

Confirm

	Number	Name	Description	Benefits	Eligibility Conditions	Additional Buy Items	Action
<input checked="" type="checkbox"/>	1	Get one free	Get one free specific item with every sales order	Details	Details	Add	

Create Sales Order

The free item line will be created automatically with 1 item of SH-003 with 0 value and SH-LCM-002 With 2 Value if the SO total is >=1000 once you click save on the SO.

Author: Ahmed Elshayeb

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Search

Home

Star

Flag

Notification

Print

Close

User

Create Order: SH Large Customer2 - 98462 - Draft

Currency = US Dollar

Total: 0.00 | Actions | Save | Submit | Cancel

Last Saved 05/04/25 01:10 AM

CustomerSH Large Customer2

Contact

Contact Method

* Ordered Date05/04/25 01:10 AM

Purchase Order

Order Type

Business UnitSH BU

Bill-to CustomerSH Large Customer2

View Pricing Strategy and Segment

Pricing SegmentSH Large Segment

Segment ExplanationThe applicable pricing segment for this transaction is Pricing Segment=SH Large Segment Precedence=100 because Revenue Potential=SH Very High Customer Size=SH Large Cost To Serve=SH Very High Customer Value=SH Very High Customer Rating=SH Very High

Strategy NameSH Large Pricing strategy

Strategy ExplanationThe applicable pricing strategy for this transaction is Pricing Strategy=SH Large Pricing strategy Precedence=10 because Pricing Segment=SH Large Segment Business Unit=SH BU

Done

Order Lines

Select Item

Actions View Update Lines Freeze Detach

Item	On Hand	Period	Selling Profit Center	Your Price	Quantity	Amount
No data to display.						

Columns Hidden 44

Total: **1,600.00** Actions ▼ Save ▼ Submit Cancel

Business Unit	SH BU
Bill-to Customer	SH Large Customer2
Bill-to Account	117135
Ship-to Customer	SH Large Customer2
Ship-to Address	Cairo,CAIRO CAIRO
Sales Agreement	
Sales Credits	

Add

Example format: #,##0.###

Edit Order: SH Large Customer2 - 98462 - Draft

Total: 1,600.00

Actions

Save

Submit

Cancel

Currency = US Dollar

Last Saved 05/04/25 01:20 AM

Customer SH Large Customer2

Contact

Contact Method

* Ordered Date 05/04/25 01:10 AM

Purchase Order

Order Type

Business Unit SH BU

Bill-to Customer SH Large Customer2

Bill-to Account 117135

Ship-to Customer SH Large Customer2

Ship-to Address Cairo,CAIRO CAIRO

Sales Agreement

Sales Credits

Order Lines

Select Item

Add

Actions View

Update Lines

Freeze

Detach

	Item	On Hand		Your Price	Quantity	Amount
1	SH-001- يا مسهل	In Stock	Sale Price	20	50	1,000.00
2	SH-002- يا مسهل	In Stock	Sale Price	30	20	600.00
3	SH-LCM-002- Landed Cost Items		Sale Price	0	5	0.00
4	SH-003- يا مسهل		Sale Price	0	1	0.00

Rows Selected 1 Columns Hidden 46