Smart Recommendations Report

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Product ID	Product Name	Total Sales	Gross Sales (PKR)	Gross Margin %	ITR	Rank	Recommendation
189	AcneRelief Gel	20820	4050.00	44.44%	107.14	1	Promote & Restock
102	Augmentin	15130	15130.00	-28.49%	777.60	1	Promote & Restock
104	Vitamin C Tablets	11590	3670.00	-161.58%	480.00	1	Promote & Restock
106	Disprin	5560	5380.00	91.75%	7.40	2	Promote & Restock
101	Panadol	18320	18320.00	73.47%	100.21	2	Promote & Restock
103	Dove Face Wash	12960	12960.00	-19.60%	999.99	3	Promote & Restock
166	AcneFix	20940	20940.00	54.44%	515.68	4	Monitor Closely
105	Brufen	6870	4630.00	52.05%	74.00	5	Monitor Closely
119	Antacid	9620	9620.00	53.22%	86.54	8	Low Priority
180	AntiAging Cream	2400	2400.00	45.83%	32.91	8	Low Priority
121	Amoxicillin	860	860.00	6.98%	23.53	10	Low Priority
131	Cough Syrup	390	390.00	38.46%	4.80	11	Low Priority
111	Ibuprofen	390	390.00	38.46%	4.36	11	Low Priority
108	Calcium Tablets	540	540.00	-22.22%	14.67	11	Low Priority
137	Shampoo	390	390.00	-92.31%	33.33	11	Low Priority
145	BB Cream	390	390.00	-592.31%	540.00	11	Low Priority
120	Cetirizine	1520	1520.00	47.37%	24.62	12	Low Priority
113	Zinc Tablets	240	240.00	-8.33%	6.93	12	Low Priority
114	Paracetamol	300	300.00	60.00%	2.53	13	Low Priority
149	Electrolyte Powder	300	300.00	0.00%	12.00	13	Low Priority
130	Loratadine	300	300.00	0.00%	6.00	13	Low Priority
142	Hand Cream	130	130.00	-38.46%	6.00	13	Low Priority
140	Sunscreen	130	130.00	-130.77%	30.00	13	Low Priority
143	Hair Serum	300	300.00	-150.00%	27.27	13	Low Priority
146	Multivitamin	300	300.00	-400.00%	40.00	13	Low Priority

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134	Paracetamol	480	480.00	75.00%	1.60	14	Low Priority
194	HairVital	0	0.00	0.00%	0.00	14	Low Priority
188	ProbioticMax	0	0.00	0.00%	0.00	14	Low Priority
197	Nasal Spray	0	0.00	0.00%	0.00	14	Low Priority
178	KidneyFlush	0	0.00	0.00%	0.00	14	Low Priority
200	FaceHydration Gel	0	0.00	0.00%	0.00	14	Low Priority
183	HairCare Serum	0	0.00	0.00%	0.00	14	Low Priority
181	DetoxHerbs	0	0.00	0.00%	0.00	14	Low Priority
141	Digestive Enzyme	480	480.00	-275.00%	120.00	14	Low Priority
177	BabyCare Lotion	0	0.00	0.00%	0.00	15	Low Priority
164	OmegaPlus	0	0.00	0.00%	0.00	15	Low Priority
187	VisionPlus	0	0.00	0.00%	0.00	15	Low Priority
182	ColdRelief	0	0.00	0.00%	0.00	15	Low Priority
196	Vitamin C Serum	0	0.00	0.00%	0.00	15	Low Priority
167	HerbalFresh	0	0.00	0.00%	0.00	15	Low Priority
198	AntiDandruff Shampoo	0	0.00	0.00%	0.00	15	Low Priority
153	Nasal Spray	0	0.00	0.00%	0.00	15	Low Priority
175	SkinBright Serum	0	0.00	0.00%	0.00	15	Low Priority
165	PainShield	0	0.00	0.00%	0.00	16	Low Priority
162	CoughEase	0	0.00	0.00%	0.00	16	Low Priority
154	Makeup Remover	0	0.00	0.00%	0.00	16	Low Priority
176	IronMax	0	0.00	0.00%	0.00	16	Low Priority
148	Face Mask	480	480.00	-212.50%	75.00	16	Low Priority
115	Cough Syrup	520	520.00	42.31%	10.91	17	Low Priority
171	BoneCare	0	0.00	0.00%	0.00	17	Low Priority
174	RespiraBoost	0	0.00	0.00%	0.00	17	Low Priority
160	Fever Medicine	0	0.00	0.00%	0.00	17	Low Priority
168	CardioBoost	0	0.00	0.00%	0.00	17	Low Priority
199	Electrolyte Drink	0	0.00	0.00%	0.00	17	Low Priority

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186	FootCare Lotion	0	0.00	0.00%	0.00	17	Low Priority
195	JointEase	0	0.00	0.00%	0.00	17	Low Priority
192	BoneHealth Plus	0	0.00	0.00%	0.00	17	Low Priority
158	Foot Cream	0	0.00	0.00%	0.00	18	Low Priority