# Preference Inference Using Stan

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#### Win Vector LLC

- Win Vector LLC is a statistics, machine learning, and data science consultancy and training organization.
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#### Outline

- What is Stan
- The problem
  - Some history
- Solution
  - Experiments/Results
  - Methods
- Conclusions/recommendations



# What is Stan?



#### Stan

- A Markov Chain Monte Carlo sampler
- Can be used for complicated Bayesian inference
  - Guesses likely values of parameters, and nuisance variables conditioned on observed data.
  - Returns distributional answers, allowing us to see if there incompatible solution.
- A massive piece of software.



# The Problem



#### The Situation

- Users (or user personas) have intrinsic unobserved preferences or valuations
  - •Personas are either representatives of a group of users or a label collecting together a group of users.
  - This lets us assume we can collect a lot of per-persona data.
- We observe user behaviors
  - Typical observation: we presented 5 alternatives and the user purchased one.
  - Observation contaminated both by presentation position and alternative items in the presentation.
- Can we estimate persona preferences from persona behaviors?
  - Often called "learning to rank."
  - · We can use estimated preferences to plan (a lot more than just predicting future list behaviors).



#### Our Goal

- Estimate the user (or user cohort) *intrinsic* preferences (independent of presentation position and other items).
  - Allows us to rate items with respect to user to retrieve, sort, estimate utilities and so on.
  - Eliminates some systems, such as xgb.XGBRanker (as it reproduces predictions over whole lists
  - From: https://xgboost.readthedocs.io/en/stable/python/examples/learning to rank.html#sphx-glr-python-examples-learning-to-rank-py

```
X_test, clicks_test, y_test, qid_test = sort_ltr_samples(
    test.X,
    test.y,
    test.qid,
    test.click,
    with respect to the alternatives, not utility. Would have to "sum test.pos,
    out" many proposed panels to get intrinsic utility.)
```



#### Our Thesis

- Factor overall system performance into the product of:
  - "Model Structure" (how well the explanatory variables can reproduce scores).
    - We used logistic regression (great at converting yes/no observations back into coefficients and probability scores).
  - "Presentation Un-Censoring Hygiene" (how well we account for the censoring effects of presentation on the problem). We are treating this as a required user supplied causal structure.
    - May involve joining in some "facts about presentation" and "user profile" interactions.
- To improve: must know where we actually are losing quality.
  - Stan can simulate inverting presentation censorship.



## Example Problems

- User is shown 5 products online and clicks on one.
- User tastes 5 wines and buys at most one.
  - (repeat with 100 users thought to be in same persona)



We wish they would tell us their numerical valuation of each wine!



# Leaning to Rank History

- Tradition: each field develops solutions ignoring all other fields
  - BIG topic in search engines
    - Joachims, T. (2002), "Optimizing Search Engines using Clickthrough Data", Proceedings of the ACM Conference on Knowledge Discovery and Data Mining
    - Tie-Yan Liu (2009), "Learning to Rank for Information Retrieval", Foundations and Trends in Information Retrieval, 3 (3): 225–331
- Huge survey: <a href="https://en.wikipedia.org/wiki/Learning-to-rank">https://en.wikipedia.org/wiki/Learning-to-rank</a>
  - Claims that logistic regression does not work
    - "Bill Cooper proposed logistic regression for the same purpose in 1992 and used it with his Berkeley research group to train a successful ranking function for TREC. Manning et al. suggest that these early works achieved limited results in their time due to little available training data and poor machine learning techniques."

# Maybe Things Can Be Easy?

• If: most of the unobserved activation lists have fewer than two activations.

#### • Then:

- Most of the unobserved activation lists are then identical to the observed selection lists.
- Problem is solvable by direct item-wise logistic regression.
- Example: online shopping with low activation rates.



# Maybe Things are Difficult?

- Presentation position may be a strong influence
  - Users may be biased to pick earlier presentation positions, forget earlier positions, or even not even try/look-at later positions!
  - Item quality may correlate with presentation position.
  - What other items are in the list or panel having an effect (such as high priced irrelevant alternatives).
- Data is noisy
  - User may make different choice when re-presented
- Data is low fidelity or censored
  - Selecting 1 out of 5 positions is only 2.3 bits of information
- No-select lists may be coming from an unknown mixture of two sources
  - Motivated Shoppers (with intent to buy, so non-buying strong evidence against all presented wines).
  - Idle Browsers (with no intent to buy, so non-buying against any wine).
  - These are not the same persona! Need per-user variables to sort these users out.
  - Punishes highly desirable selections more than less desirable selections.

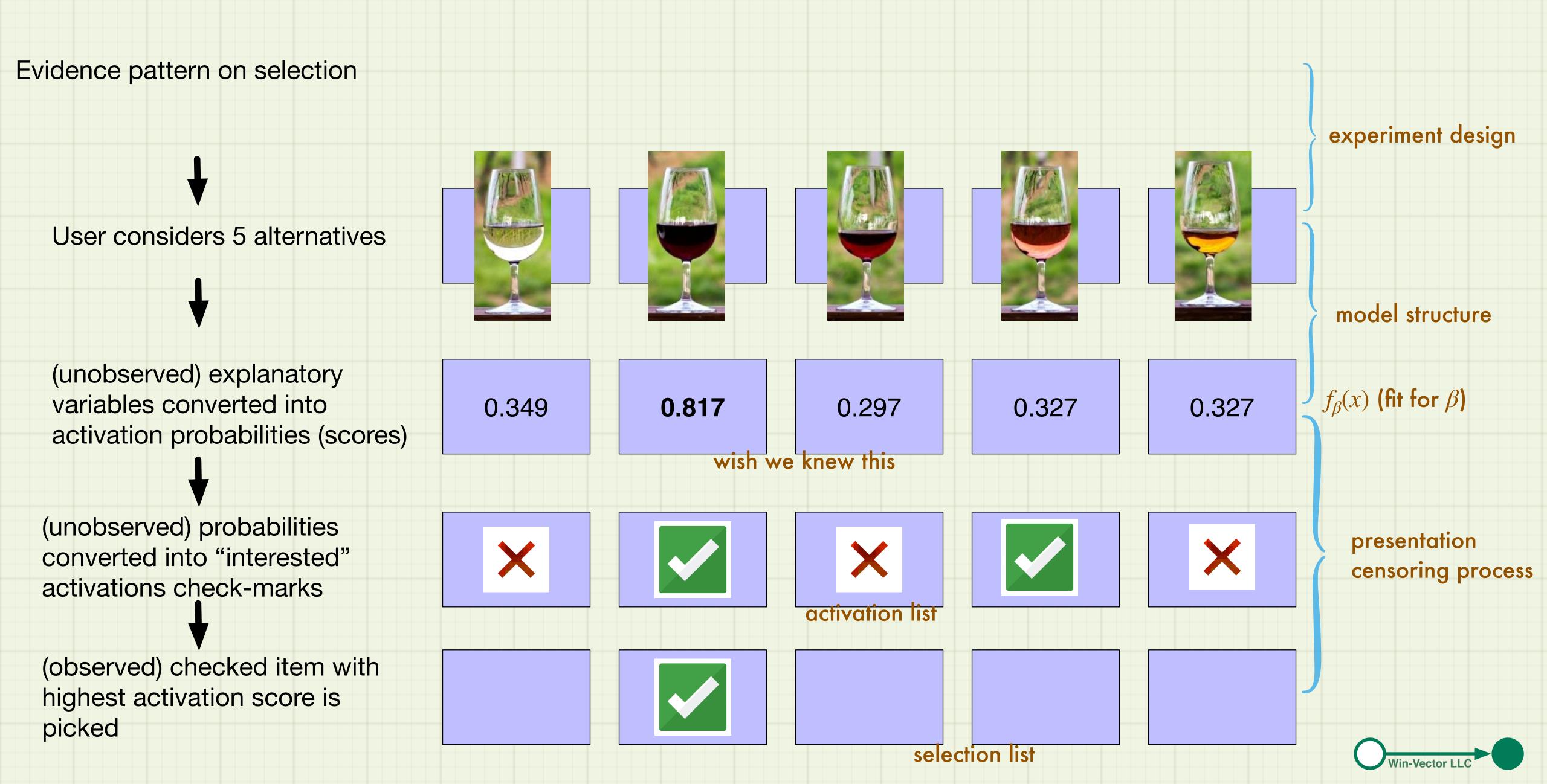


# Our "Wine" Example

Artificial Problem		group	position	example_index	<b>x</b> 1	<b>x2</b>	хЗ	score	hidden_activation	selected
	0	0	0	7	0.00	1.00	1.00	0.295	False	False
Know answer	1	0	1	2	0.00	0.00	0.10	0.257	False	False
	2	0	2	3	0.00	1.00	1.00	0.304	False	False
<ul> <li>3 explanatory variables: x1, x2, x3</li> </ul>	3	0	3	8	0.00	1.00	1.00	0.288	False	False
	4	0	4	10	0.00	1.00	1.00	0.348	False	False
Visible Data	5	1	0	1	1.00	6.00	0.00	0.546	True	False
	6	1	1	0	12.00	1.00	0.00	0.796	True	True
<ul> <li>Panels of 5 wines tasted in one sitting</li> </ul>	7	1	2	3	0.00	1.00	1.00	0.326	True	False
	8	1	3	7	0.00	1.00	1.00	0.309	False	False
explanatory variables	9	1	4	2	0.00	0.00	0.10	0.210	True	False
	10	2	0	6	0.00	1.00	1.00	0.349	False	False
<ul> <li>selected (if any) wine</li> </ul>	11	2	1	0	12.00	1.00	0.00	0.817	True	True
	12	2	2	5	0.00	1.00	1.00	0.297	False	False
	13	2	3	10	0.00	1.00	1.00	0.327	True	False
thought to be in same persona cluster.	14	2	4	8	0.00	1.00	1.00	0.327	False	False



#### The (Assumed) Data Generating Process



# Solution



#### Stan Model

- Guess:  $\beta$  (coefficient vector including intercept),  $\zeta$  (hidden per chosen selection vector noise term).
- Let  $x_{i,j}$  denote the vector of explanatory values for the *i*th example's *j*th alternative

We model the hidden scores as being distributed normal( $x_{i,j} \cdot \beta, \sigma$ ) (or  $\zeta_i \sim \text{normal}(0,\sigma)$ ).

For lists with no selection model:

$$P[data_i | \beta, \zeta_i] \sim \prod_j (1 - \text{sigmoid}(x_{i,j} \cdot \beta))$$

(No selection arrises from failing to select any of the alternatives.)

For lists with a selection *s* model:

$$\mathsf{P}[data_i \,|\, \beta, \zeta_i] \sim \mathsf{sigmoid}(x_{i,s} \cdot \beta + \zeta_i) \prod_{j,j \neq s} (1 - \mathsf{sigmoid}(x_{i,j} \cdot \beta)(1 - \Phi(x_{i,j} \cdot \beta \,|\, x_{i,s} \cdot \beta + \zeta_i, \sigma))$$

(For a selection to prevail it must be activated, and none of the alternative must simultaneously activate and exceed the selection's score. We (optionally) condition on an explicit  $\zeta_i$  is to make the terms conditionally independent and justify multiplying.

- Set up Stan to sample  $\beta$ ,  $\zeta$  such that  $P[\beta, \zeta]P[data | \beta, zeta]$  is large. These are going to be such that  $P[\beta | data]$  is large (i.e. this is the that is  $\beta$  implied by our observation data).
- · Could add terms to account for rejections by uninterested browsers (i.e. whole lists rejected independent of item valuation).



#### The Actual Stan Code

```
data {
 int<lower=1> n_vars; // number of variables per alternative
 int<lower=5, upper=5> n_alternatives; // number of items per presentation list
 int<lower=1> m_examples; // number of examples
 array[m_examples] int<lower=0, upper=n_alternatives> pick_index; // which item is picked, 0 means no pick
 matrix[m_examples, n_vars] x_passed_1; // explanatory variables
 matrix[m_examples, n_vars] x_passed_2; // explanatory variables
 matrix[m_examples, n_vars] x_passed_3; // explanatory variables
 matrix[m_examples, n_vars] x_passed_4; // explanatory variables
 matrix[m_examples, n_vars] x_passed_5; // explanatory variables
parameters {
  real beta_0; // model parameters
 vector[n_vars] beta; // model parameters
 vector[m examples] noise in pick link;
transformed parameters {
 array[n_alternatives] vector[m_examples] link; // link values
 link[1] = beta_0 + x_passed_1 * beta;
 link[2] = beta_0 + x_passed_2 * beta;
  link[3] = beta_0 + x_passed_3 * beta;
 link[4] = beta_0 + x_passed_4 * beta;
 link[5] = beta_0 + x_passed_5 * beta;
model {
   // basic priors
 beta_0 \sim normal(0, 10);
 beta \sim normal(0, 10);
 noise_in_pick_link ~ normal(0, 0.1);
   // log probability of observed situation
  for (row_i in 1:m_examples) {
   if (pick_index[row_i] <= 0) {</pre>
     for (sel_j in 1:n_alternatives) {
       target += log1m(inv_logit(link[sel_j][row_i])); // non-activation odds
   } else {
     for (sel_j in 1:n_alternatives) {
       if (sel_j == pick_index[row_i]) {
          target += log(inv_logit(link[pick_index[row_i]][row_i] + noise_in_pick_link[row_i])); // probability we indicate
         else {
          target += log1m(inv_logit(link[sel_j][row_i]) // probability potential spoiler indicates
                            * (1 - normal_cdf(link[pick_index[row_i]][row_i] + noise_in_pick_link[row_i] | link[sel_j][row_i], 0.1))); // probability potential spoiler outscores
```

# Our Experiment: Activation Probabilities

	example_index	<b>x1</b>	<b>x2</b>	х3	data generation process	model from visible selections	model from pair differences	Stan model MCMC	Stan model optimizer
0	0	12.0	1.0	0.0	0.80	0.80	0.99	0.80	0.80
1	1	1.0	6.0	0.0	0.55	0.39	0.94	0.56	0.56
2	2	0.0	0.0	0.1	0.24	0.04	0.51	0.26	0.32
3	3	0.0	1.0	1.0	0.31	0.10	0.73	0.31	0.34

Notice the Stan models dominate.



## Models Compared

- Model from visible selections: treat each item selection or non-selection as a positive or negative example. Also called "item-wise" ranking. A nice logistic regression solution for comparison.
- Model from pair differences: encode each pair in a list where one wine is picked and one is not as an example. A common "let's be clever trick."
- Stan Model MCMC: encode an entire probability model (including guessing unseen quantities) and then use a Markov chain to sample high likelihood values. The big dog.
- Stan Model Optimizer: use the above encoding as a "loss", and hope something as simple as standard optimizer can find a high likelihood solution. "Cheap Stan" (could use other numeric platforms like PyTorch for this).



# Details: Feature Encoding

x(item = 6425, position = 2) =

	6425
fixed acidity	6.0
volatile acidity	0.34
citric acid	0.29
residual sugar	6.1
chlorides	0.046
free sulfur dioxide	29.0
total sulfur dioxide	134.0
density	0.99462
рН	3.48
sulphates	0.57
alcohol	10.7
is_red	False
posn_0	0
posn_1	0
posn_2	1
posn_3	0
posn_4	0

Feature table lookup

Encoding of presentation position. Could also encode demographics of participant Especially useful if we interact the demographic variables with the feature variables.



## Details: Difference Encoding

- Exploit linear structure to directly encode differences
  - Explanatory variables: encode comparison pairs (with different outcomes).
    - For example: item 6425 in position 2 **picked** and item 1569 in position 2 **not picked** encoded as:

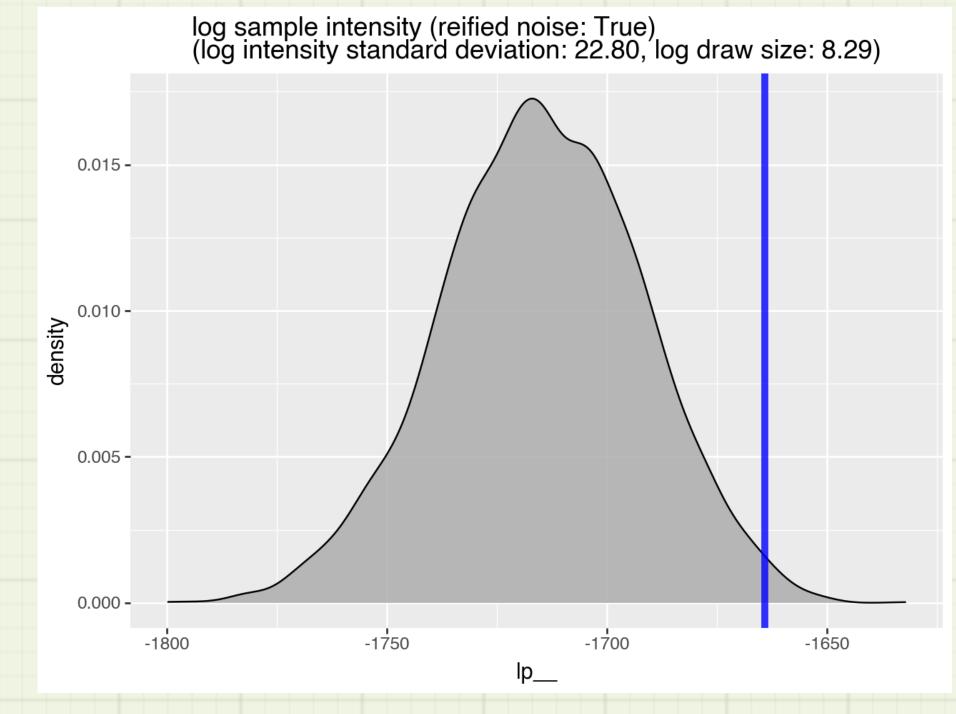
```
x_i = x(item = 6425, position = 2) - x(item = 1569, position = 0)
```

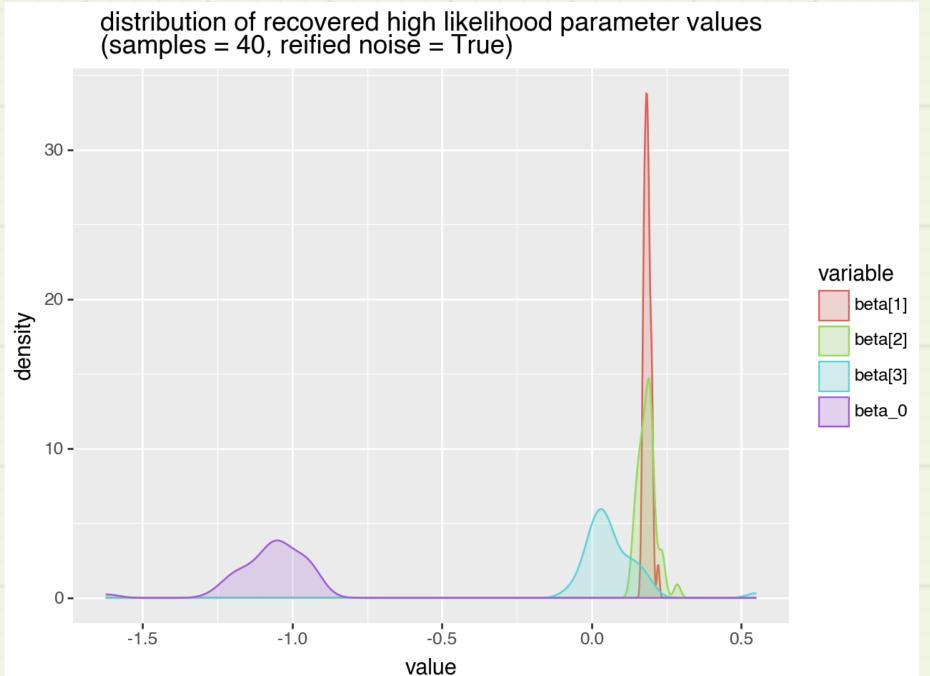
- •The subtraction enforces that features have the same interpretation in picks and non-picks.
- Outcomes encodes as "True".
- Outcomes/dependent variables must vary
  - So also encode a "False" outcome for  $-x_i$
- Encoding not natural or obvious.



# Stan Diagnostics

- Check distribution of returned \_\_\_1p.
  - Confirms Markov chain converged and model is identifiable.
  - The standard deviation should not be too much larger than the log of the number of samples.
    - This isn't always practical.
- Check distribution of parameter estimates with high \_\_\_1p.
  - · Confirms model is identifiable.
  - Confirms we are looking at a dominant estimate and not a mixture of incompatible estimates.





#### Our Results: Model Coefficients

	model	beta_0	<b>x1</b>	<b>x2</b>	х3
0	data generation process	-1.20	0.20	0.20	0.20
1	model from visible selections	-3.13	0.34	0.39	0.50
2	model from pair differences	0.00	0.32	0.41	0.57
3	Stan model MCMC	-1.05	0.19	0.18	0.05
4	Stan model optimizer	-0.73	0.16	0.13	-0.06

	example_index	<b>x1</b>	<b>x2</b>	х3	data generation process	model from visible selections	model from pair differences	Stan model MCMC	Stan model optimizer
0	0	12.0	1.0	0.0	0.80	0.80	0.99	0.80	0.80
1	1	1.0	6.0	0.0	0.55	0.39	0.94	0.56	0.56
2	2	0.0	0.0	0.1	0.24	0.04	0.51	0.26	0.32
3	3	0.0	1.0	1.0	0.31	0.10	0.73	0.31	0.34

#### Not Just a Prevalence Issue

	model	beta_0	<b>x1</b>	<b>x2</b>	х3	recovered prevalence
0	model from visible selections	-1.78	0.34	0.39	0.50	0.38
1	model from pair differences	-1.85	0.32	0.41	0.57	0.38

	example_index	<b>x1</b>	<b>x2</b>	х3	data generation process	model from visible selections	model from pair differences
0	0	12.0	1.0	0.0	0.80	0.94	0.92
1	1	1.0	6.0	0.0	0.55	0.71	0.72
2	2	0.0	0.0	0.1	0.24	0.15	0.14
3	3	0.0	1.0	1.0	0.31	0.29	0.29



#### Conclusions

- There are examples where easy inference of preference doesn't work.
- Only Stan was powerful to let us pick our assumed presentation censoring process.
  - The other systems impose a presentation behavior.
- Stan is great for prototyping solution methods and experimenting with how much model structure and presentation hygiene you wish to capture.
  - Dropping the modeled errors made for a smaller model that was nearly as effective.
  - Can export inferred parameters and use them elsewhere.
  - Doesn't Stan in production.



#### Tools Used

- Stan, Python, and R
  - All code and data shared here:

https://github.com/WinVector/Examples/tree/main/rank

generate\_example.ipynb

LearningToRank.pdf



# Thank you

