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A screenshot of a presentation slide titled "Solving Time Series Problems". The slide includes the author's information: "John Mount, Ph.D.", "Win Vector LLC", "jmount@win-vector.com", and "https://www.win-vector.com". Below this is a link to the schedule: "<https://odsc.com/california/odsc-west-schedule-2024/>". It also mentions "Tutorials | Workshops, 30 Oct Day 2, 3:30 PM" at "Hyatt Regency San Francisco Airport, 1333 Old Bayshore Highway, Burlingame, CA 94010". A note states "All slides, code and data are shared here: <https://github.com/WinVector/Examples/tree/main/TimeSeries#readme>". At the bottom, there is a small thumbnail of the previous slide.

2

Hold on this slide until ready to start.

A screenshot of a presentation slide titled "Motivation". It contains a quote: "One of the biggest mistakes in my data science career was not paying enough attention to time series models. Time series is everywhere—finance, sales, marketing—and it can drastically improve your decision-making process." attributed to "Mark Eltsefon, Staff Scientist at Meta". Below the quote is a link: "https://www.linkedin.com/posts/mark-eltsefon_datascience-timeseries-activity-7253363004694491137-94D8?utm_source=share&utm_medium=member_desktop". At the bottom, there is a small thumbnail of the previous slide.

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Forecasting problems tend to be high value.

Outline

- Motivation
- Who I am
- What is time series forecasting?
- Families of methodologies
- Our example problem
- The liar's graph and out of sample evaluation
- Solving the problem using Stan
- What is Stan?
- Results/Observations



We will fill in some details as we go.

Who I am

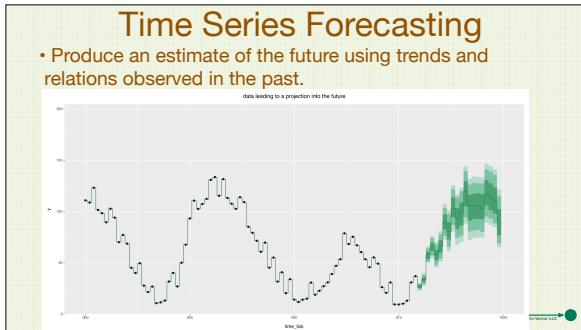
- John Mount, General Partner at Win Vector LLC.
- Co-author of *Practical Data Science with R*, 2nd edition, Manning, 2020.
- Co-author of the `vtreat` R package for re-encoding high cardinality explanatory variables.
- Win Vector LLC is a statistics, machine learning, and data science consultancy and training organization.
- Specialize in solution design, technology evaluation, and prototyping.
- We help greatly speed up solution and production deployment.
- Looking for some more engagements!
 - Please contact: jmount@win-vector.com.
- Please follow us on the Win Vector blog: <https://win-vector.com/blog-2/>



What is Time Series Forecasting?

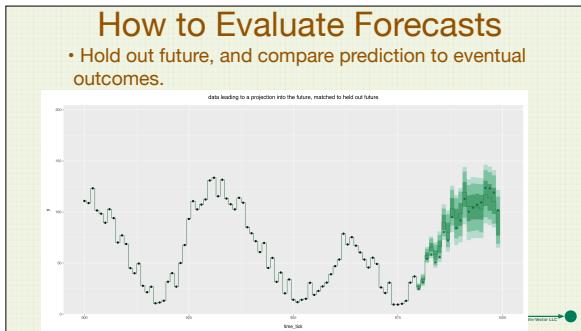
(a slightly heterodox view)

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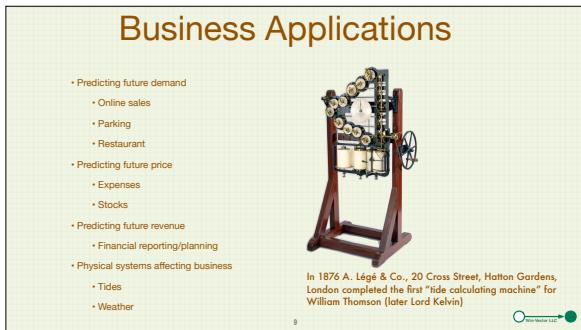
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The dots are actual counts as a function of time, and the green line is the central prediction with uncertainty bands.



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A prediction is good if it matches future data. Don't get bullied out of this.



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de-Motivation

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"We have found that choosing the wrong model or parameters can often yield poor results, and it is unlikely that even experienced analysts can choose the correct model and parameters efficiently given this array of choices."

– Facebook research announcement of Prophet, 2017
<https://research.facebook.com/blog/2017/2/prophet-forecasting-at-scale/>



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It is easy to get your hand caught in the gears.

Example

From a manual on how to fit an ARIMA time series forecast model.

Two pages of deep technical analysis justifying the modeling choices and confirming technical modeling assumptions.



Followed by failing to call out that this is obviously a degenerate fit!



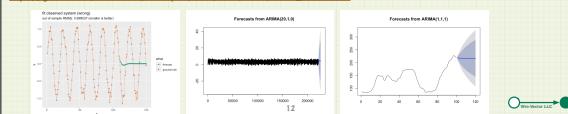
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At no point in the training period was the curve flat. But that is precisely the predicted expected value. Yes, models of expected tend to have less variance than actuals <https://win-vector.com/2024/06/15/good-models-do-not-match-variance/>. However, this is a degenerate fit. Most references avoid making the obvious by the simple expedient of never showing the final graph. Can't over emphasize the importance of insisting on method-agnostic hold out tests.

More Examples of Degenerate Fits

- No amount of worrying over specialist statistics can replace looking at anticipated out of sample performance.
- Under the “you don’t learn from success” rubric: there are, unfortunately, a lot of learning opportunities with ARIMA.

Quickly learn to recognize degenerate fits with more examples:
<https://win-vector.com/2023/05/07/a-time-series-apology/>
https://github.com/WinVector/Examples/blob/main/Tides/TideR_ARIMA.md



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Each of these is a degenerate fit. Some are from “auto ARIMA” which claims to pick the right parameters. One of these is even from a package help page.

Between Scylla and Charybdis

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- Fitting/forecasting time series is indeed a specialists task
 - Issues of run-away system dynamics (unit roots)
 - Degenerate parameter relations biasing estimates and quality evaluations
- However, many of the specialized systems are *not* appropriate for business applications
 - Can't specify nature of external regressors
 - Assume external shocks are noise (they are not) or fully causal (may be instead merely usefully correlated).
 - Example scientific time series: inferring the level of an aquifer from noisy measurements of inflow and outflow.
 - Default quality evaluation ignores anticipated future performance in favor of explaining past data
- Can fail by ignoring the special nature of time series, or fail by not respecting the business requirements.



We have to sail between two dangers: under modeling and over-modeling.

Families of Methodologies

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Methodology Families

- ARIMA derived methods
- Brute force methods
- Decomposition or attribution methods
- Hidden state inference

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ARIMA derived methods

- "Auto regression integrated moving average"
- Fit for a conserved relation between observations
- AR example $\hat{y}_t = \hat{E}[y_t] = 1.975y_{t-1} - y_{t-2}$ for many t
- Push that forward as our prediction

$$\begin{aligned}y_1 &= 1.975y_0 - y_{-2} \\y_{t+1} &= 1.975y_t - y_{t-1} \\y_{t+2} &= 1.975y_{t+1} - \hat{y}_t \\&\vdots \\y_{t+k} &= 1.975y_{t+k-1} - \hat{y}_{t+k-2}\end{aligned}$$
- Can run away!
- Regression with ARIMA residuals:

$$(1 - \phi_1B - \phi_2B^2)(y_t - \beta_0 - \beta_1y_t - \beta_2y_{t-2}) = c + (1 - \theta_1B - \theta_2B^2)y_t$$
- Very powerful
 - Can dominate other solution method when only measuring loss or fit quality.
 - Highly technical (avoiding issues such as "unit roots").
 - Wrongly thought of as "the only way to solve time series problems."

https://github.com/WinVector/Examples/blob/main/TimeSeries/ts_example.md
https://github.com/WinVector/Examples/blob/main/TimeSeries/sm_example.ipynb

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Among the most powerful methods. The “get k steps out by running a 1 step out process k times” is very powerful, but also very sensitive.

Brute force

- Treat as a standard machine learning problem
- Model $\hat{y}_{t+k} = \hat{E}[y_{t+k}] = f_k(y_t, \dots, y_{t-w})$ for $k = 1, \dots, u$
- Fit for all the $f_k()$
 - Linear methods
 - <https://win-vector.com/2023/05/07/a-time-series-apologia/>
- Neural net methods such as LSTM

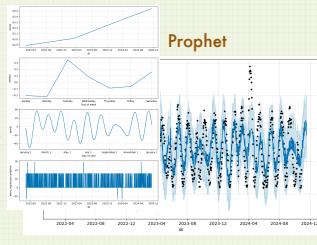
https://github.com/WinVector/Examples/blob/main/TimeSeries/nested_model_example.ipynb

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Not actually a bad idea. Misses a lot of the traps in forecasting by ignoring them. Kind of treated as “not allowed” until deep learning had great success with it. Low explainability even with linear methods, as we are a bundle of different models.

Decomposition or Attribution

- Fit past to things we know future values of:
 - Month of year ...
- Use the combination of the future values of these things as our future prediction.



https://github.com/WinVector/Examples/blob/main/TimeSeries/Prophet_example.ipynb

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Fit the past to things we know the future of: such as seasonal averages. Use this fit to project into the future. Very useful in attributing or explaining past effects. Tends to under-perform ARIMA on model quality evaluation—but returns more explainable results and useful data decompositions.

Hidden State Inference

- Includes methods such as EM and particle filters
- Guess hidden state and parameters β, ζ

$$\text{Estimate } \hat{\beta} = \hat{E}[\beta] = \frac{\int_{\beta, \zeta} d_{\beta, \zeta} P[\text{training data} | \beta, \zeta] \beta}{\int_{\beta, \zeta} d_{\beta, \zeta} P[\text{training data} | \beta, \zeta]}$$

https://github.com/WinVector/Examples/blob/main/TimeSeries/Stan_solv.ipynb

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Computationally expensive, but very versatile. This is the method we will pursue in this session.

Opinion

- Good time series and system identification solutions combine a few ideas from a few of these methodological themes.
 - Many of the methodologies simplify if you delegate the solution to a systematic solver.
- Most of the solving methods are excessively technical and restrictive.
 - There are in fact issues with time series forecasting require expert packages.
 - If the package wasn't built for your application, you may not be able to adapt it to your application. You are instead forced to adapt your goals to the package.
- A case where there are more packages in Python, but more good packages in R.



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Notice that none of the methods are “just a linear regression”

Our Example Problem

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External Regressors

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- For many business applications we need to model future values as a function of past values and additional facts called “external regressors.”
- This is where it all goes wrong.
 - ARMAX, ARIMAX, SARIMAX, transfer functions, regression with ARIMA residuals all claim to solve this.
 - No two of them seem to be solving the same problem (if you can even find a description of what problem they claim to solve).
 - <https://win-vector.com/2024/07/15/armax-offerings-remain-a-muddle/>
 - The ARIMAX model muddle <https://robjhyndman.com/hyndtsight/arimax/>
- To the extent time series modeling is magic, it obscures out the effects of external regressors.

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Our Notional Example Problem

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- We are modeling a restaurant
- We imagine number of diners on a given day is related to number of guests in the last two days.
 - These are called “lags” or the auto-regressive portion of the model.
 - In practice we would also add most recent same day of week as a lag.
- Improve prediction and utility of prediction by bringing in information
 - We have transient external regressors such as events being near our restaurant.
 - We have durable external regressors such as price changes and restaurant reviews.
 - Usually also add a few more easy external regressors to represent seasonality (day of week, month of year, and so on).
- Can also model this as two sub-populations of guests: loyal and transient
 - The issue is: these subpopulations are not labeled in our training data!

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As Equations

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$$\begin{aligned} \text{loyal_guests}_{\text{date}} &= \beta_{\text{loyal}} + \beta_1 \text{loyal_guests}_{\text{date}-1} + \beta_2 \text{loyal_guests}_{\text{date}-2} + \beta_{\text{review}} x_{\text{review}, \text{date}-1} \\ \text{transient_guests}_{\text{date}} &= \beta_{\text{tmp}} + \beta_{\text{events}} x_{\text{events}, \text{date}} \\ \text{total_guests}_{\text{date}} &= \text{loyal_guests}_{\text{date}} + \text{transient_guests}_{\text{date}} \end{aligned}$$



- These equations are our specification of the problem. Under different assumptions we would write different equations.
 - Subtle point: we are modeling realized values, not the traditional expected values.
 - We only observe **total_guests** (not **loyal_guests** or **transient_guests**).
 - In practice we benefit from a lot more external regressors- such as reservations by date.
- Without controllable external regressors forecasting devolves into Cassandra's curse.

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This immediately requires bi-temporal notation: what was known about date A on date B. We will use “date” and “time” as synonyms in this talk.

The Equations in Detail

$$\begin{aligned} \text{loyal_guests}_{\text{date}} &= \beta_{\text{loyal}} + \beta_1 \text{loyal_guests}_{\text{date}-1} + \beta_2 \text{loyal_guests}_{\text{date}-2} + \beta_{\text{review}} x_{\text{review}, \text{date}-1} \\ \text{total_guests}_{\text{date}} &= \text{loyal_guests}_{\text{date}} + \beta_{\text{imp}} + \beta_{\text{events}} x_{\text{events}, \text{date}} \end{aligned}$$

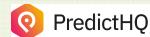
- $x_{\text{review}}, x_{\text{events}}$ * features engineered by the data scientist.
- Notice we only know about reviews in the past, but claim to know about events in the future.
- $\text{total_guests}_{\text{date}}$ observed
- $\text{loyal_guests}_{\text{date}}$ unobserved (to be inferred)
 - Classic Bayesian set up. Our population is a mixture of unlabeled sub-populations with different behaviors. Could divide into even more sub-populations if we cared.
- $\beta_{\text{loyal}}, \beta_{\text{imp}}, \beta_1, \beta_2, \beta_{\text{review}}, \beta_{\text{events}}$, the linear model coefficients to be inferred
 - We call $\beta_{\text{loyal}}, \beta_1, \beta_2$ the "durable" auto-regressive portion of the model.
 - We call β_{review} a "durable" effect, associated with a durable external regressor.
 - We call β_{events} a "transient" or "impermanent" effect, associated with a transient external regressor.

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How can we know events in the future?

- Buy the information from somebody that curates records about future events.



(Not an endorsement, I just used them for a couple of clients.
Some notes of mine on problems in using *past* predictions of the future:
<https://win-vector.com/2024/09/please-version-data/>)

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Can Standard Packages Solve This?

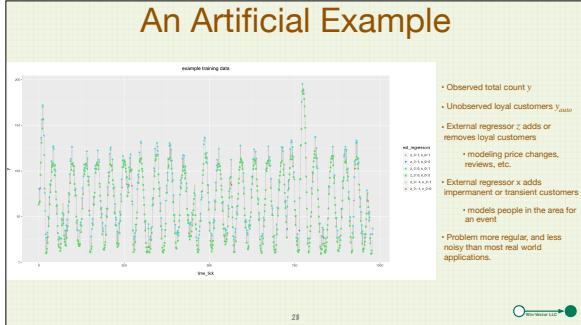
$$\begin{aligned} \text{loyal_guests}_{\text{date}} &= \beta_{\text{loyal}} + \beta_1 \text{loyal_guests}_{\text{date}-1} + \beta_2 \text{loyal_guests}_{\text{date}-2} + \beta_{\text{review}} x_{\text{review}, \text{date}-1} \\ \text{total_guests}_{\text{date}} &= \text{loyal_guests}_{\text{date}} + \beta_{\text{imp}} + \beta_{\text{events}} x_{\text{events}, \text{date}} \end{aligned}$$

- If we force $\beta_{\text{review}} = 0$, then this is "regression with ARIMA residuals" variation of ARIMAX.
- If we force $\beta_{\text{events}} = 0$, then this is the sort of system social scientists want to study policy changes (such as tariffs or seatbelt laws). Also called an ARMAX variation (may or may not in fact be).
- None of the ARIMA style packages we surveyed offered structural choice or control. The equations the package solves either match yours, or do not.

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An Artificial Example

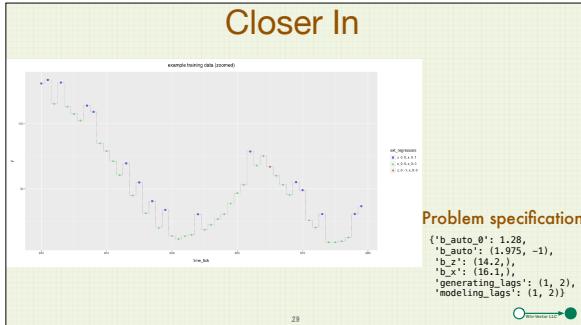


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Time series methods tend to be really good at modeling $\sin(x)$. So if they are not good at noised up copies of $\sin(x)$, what good are they going to be on brutal real world data?

No real world data is ever this easy, so using the methodology does take some engineering (adding more lags, feature engineering and so on).

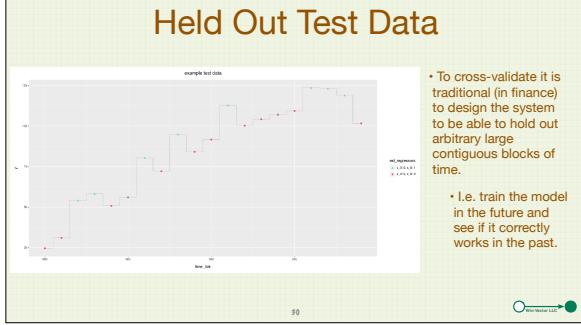
Closer In



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b_z is our data generating durable effect coefficient, and b_x is our transient effect coefficient. We generate the data and then see if the system can recover these coefficients from unlabeled data.

Held Out Test Data



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- To cross-validate it is traditional (in finance) to design the system to be able to hold out arbitrary large contiguous blocks of time.

- i.e. train the model in the future and see if it correctly works in the past.

The Liar's Graph and Out of Sample Evaluation

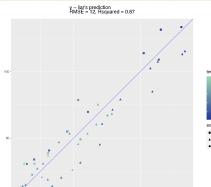
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The Liar's Graph

- If you take away one thing today, please take away this.

- Most common scatter plots of "time series performance" plot how well $\hat{y}_t \sim y_t$
- This is often "one tick out performance" even if your application requires predicting many time periods out!
- Do NOT get conned by the complicated diagnostics and the scatter plot. Insist on seeing the model applied.

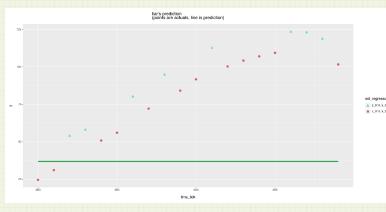


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Look at Out of Sample Predictions!

- This and the scatter plot on the previous slide are plotting the performance of the model $\hat{y}_t = y_{t-1}$.
- Once you get out of the training region this is just the horizontal line.
- It is a "good model", just not implantable; as eventually you do not know y_{t-1} .



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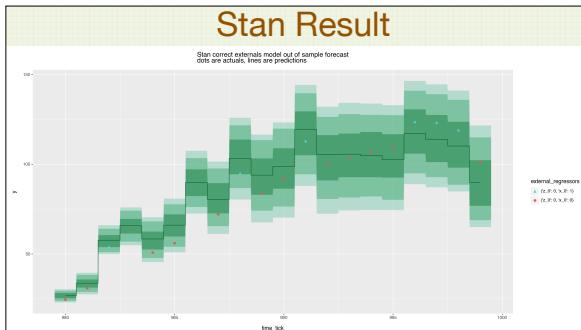
Solving the Problem

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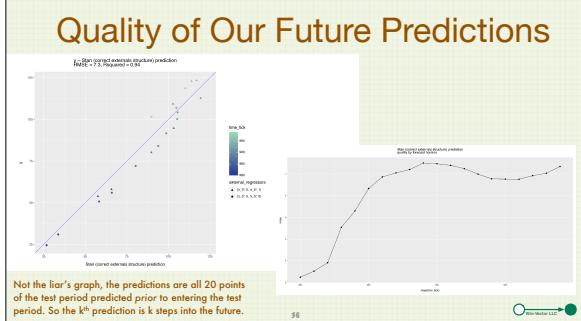
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We get predictions, and they are indeed close the future realized actuals (not seen during training or forecasting). In this, all predictions are made with only information available at time = 979.

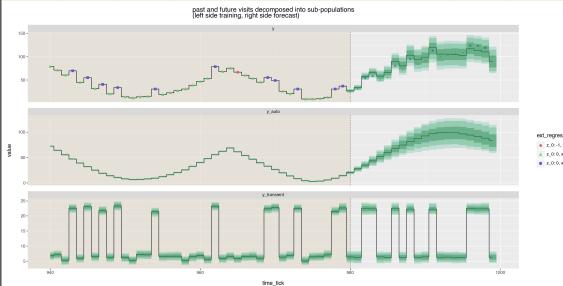


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Quality of Our Future Predictions



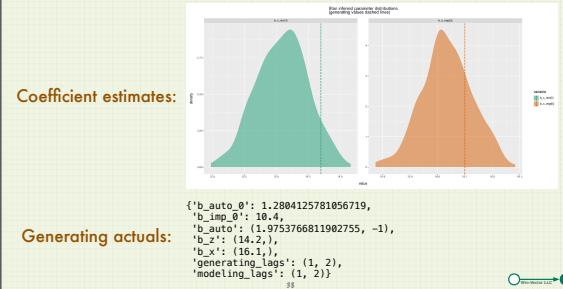
And We Factor The Observations!



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Even the historic factorization can be valuable to the business. y_{auto} is the loyal or durable customers, $y_{transient}$ are the transient or impulse customers, and y is the sum of the y_{loyal} and $y_{transient}$. Only y is observed, and only in the training region.

And We Get Coefficient Estimates!



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Again even estimating b_z (the durable external regressor effects) and b_x (the transient external regressor effects) can be very valuable.

How We Solve

- Copy our equations into "Stan"
 - And "turn the crank."
-
- ```
y_auto[3:(N_y_observed + N_y_future)] ~ normal(
 b_auto_0
 + b_auto[1] * y_auto[2:(N_y_observed + N_y_future - 1)]
 + b_auto[2] * y_auto[1:(N_y_observed + N_y_future - 2)]
 + b_x_dur[1] * x_dur_1[3:(N_y_observed + N_y_future)],
 b_var_y_auto);
y ~ normal(
 y_auto
 + b_imp_0 + b_x_imp[1] * x_imp_1,
 b_var_y);
```

Complete workbook: [https://github.com/WinVector/Examples/blob/main/TimeSeries/Stan\\_soln.ipynb](https://github.com/WinVector/Examples/blob/main/TimeSeries/Stan_soln.ipynb)

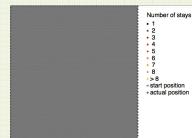
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## What is Stan?



## Stan

- A Markov Chain Monte Carlo sampler
- Can be used for complicated Bayesian inference
  - Guesses likely values of parameters, and nuisance variables, and unobserved intermediate state conditioned on observed data.
- Returns distributional answers.
- Subsumes the implementation portion of many other systems/ideas (such as “particle filters” and “importance sampling”).
- Fairly high dependency (requires C++ compiler and linker)
- May eventually see competition from Torch based alternatives



## What We Did

- Asked Stan to use hidden state methods to solve an ARIMAX style formulation of the problem.
- We directly controlled how different regressors last over time.
- We directly specified two sub-populations of customers (with different behavior) that we only observe the sum of.
  - We asked Stan to “un-stir” the mixture.



## Why it all Works

- We want to infer parameters  $\beta$  and hidden state  $\zeta$  given data. That is pick  $\beta, \zeta$  such that  $P[\beta, \zeta | data]$  is maximal.
- By Bayes' Law  $P[\beta, \zeta | data] = P[\beta, \zeta]P[data | \beta, \zeta]/P[data]$ .
- Can ignore  $P[data]$  as it is free of our parameter estimates.
- Therefore: picking  $\beta, \zeta$  such that  $P[\beta, \zeta]P[data | \beta, \zeta]$  is large is the same as picking such that  $P[\beta, \zeta | data]$  is large.
- Structural mis-specification *much* more risky than "wrong priors" when we have a lot of training data.

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(splash slide, move from quickly)

## The Stan Solution in Detail

[https://github.com/WinVector/Examples/blob/main/TimeSeries/Stan\\_soln.ipynb](https://github.com/WinVector/Examples/blob/main/TimeSeries/Stan_soln.ipynb)

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(may or may not go into the workbook)

## What we get from Stan

| lp__ | accept_stat__ | stepsize__ | treedepth__ | n_leapfrog__ | divergent__ | energy__ | b_auto_0 | b_imp_0  | b_auto[0] | ...       | y[990] | y[991]  | y[9]    |
|------|---------------|------------|-------------|--------------|-------------|----------|----------|----------|-----------|-----------|--------|---------|---------|
| 0    | -3019.91      | 0.969951   | 0.007176    | 9.0          | 5110        | 0.0      | 3550.90  | 0.277782 | 61.9530   | -0.15871  | -      | 475881  | 1173720 |
| 1    | -2993.15      | 0.942758   | 0.007176    | 8.0          | 255.0       | 0.0      | 3522.84  | 0.282451 | 61.3590   | -1.18025  | -      | 68.0751 | 82.6558 |
| 2    | -2988.29      | 0.942758   | 0.007176    | 8.0          | 468.0       | 1.0      | 3520.00  | 0.282455 | 61.3590   | -1.18045  | -      | 92.3231 | 88.8000 |
| 3    | -2941.40      | 0.950402   | 0.007176    | 9.0          | 5110        | 0.0      | 3530.03  | 0.276555 | 58.3999   | -0.14937  | -      | 70.2251 | 69.8000 |
| 4    | -2996.77      | 0.924559   | 0.007176    | 9.0          | 5110        | 0.0      | 3530.41  | 0.276237 | 61.7220   | -0.04539  | -      | 411799  | 52.5990 |
| ...  | ...           | ...        | ...         | ...          | ...         | ...      | ...      | ...      | ...       | ...       | ...    | ...     | 77.0    |
| 3995 | -2379.51      | 0.980328   | 0.001044    | 10.0         | 1023.0      | 0.0      | 2925.12  | 0.303021 | 58.8410   | 0.004686  | -      | 49.0182 | 61.9598 |
| 3996 | -2335.98      | 0.875501   | 0.001044    | 10.0         | 1023.0      | 0.0      | 2845.10  | 0.320605 | 58.9828   | -0.002070 | -      | 28.0628 | 60.1108 |
| 3997 | -2326.53      | 0.952666   | 0.001044    | 10.0         | 1023.0      | 0.0      | 2864.31  | 0.332946 | 58.2201   | -0.003032 | -      | 23.797  | 60.3516 |
| 3998 | -2362.56      | 0.844985   | 0.001044    | 10.0         | 1023.0      | 0.0      | 2879.90  | 0.337036 | 57.9300   | -0.09393  | -      | 23.9624 | 76.7686 |
| 3999 | -2344.09      | 0.990001   | 0.001044    | 10.0         | 1023.0      | 0.0      | 2830.88  | 0.309108 | 58.9706   | -0.023010 | -      | 40.2663 | 88.4054 |

4000 rows x 2035 columns

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Each row is a sample. The columns we are interested in for a given row are the parameters ("b\_\*") and hidden state ("y[\*]", "y\_auto[\*]", "y\_future[\*]"). One thing to keep in mind: the estimated state and parameters in a given row are mutually consistent as they were picked with the plausibility  $(\exp(lp_{\text{row}}) / Z, \text{ for some } Z)$  high. It is a domain question if and when we can average these across rows.

## Our Thesis

In business forecasting: ability to specify actionable structure beats technique in forecasting.

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By actionable structure I mean properly structured external regressors that are under our control.

## Follow up resources

- This talk
  - <https://github.com/WinVector/Examples/tree/main/TimeSeries#readme>
- Some of the Perils of Time Series Forecasting
  - <https://win-vector.com/2023/05/25/some-of-the-perils-of-time-series-forecasting/>
- A Time Series Apologia
  - <https://win-vector.com/2023/05/07/a-time-series-apologia/>
- Please Version Data
  - <https://win-vector.com/2024/09/09/please-version-data/>
- The `vtreat` data preparation system
  - <https://github.com/WinVector/pyvtreat>
  - <https://github.com/WinVector/vtreat>

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Thank you

All materials: <https://github.com/WinVector/Examples/tree/main/TimeSeries#readme>

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## Part of Our Using Stan to Solve Problems Training Offering

- The series currently includes:
  - [Dealing with range censored data, or tobit style regression.](#)
  - [Learning rank preferences from observed actions.](#)
  - [Time series with external explanatory variables.](#)
- Please contact [jmount@win-vector.com](mailto:jmount@win-vector.com) for custom data science research, training and consulting.

All materials: <https://github.com/WinVector/Examples/tree/main/TimeSeries#readme>

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## Appendices

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## ARIMAX Solutions

- [https://github.com/WinVector/Examples/blob/main/TimeSeries/ts\\_example.md](https://github.com/WinVector/Examples/blob/main/TimeSeries/ts_example.md)
- [https://github.com/WinVector/Examples/blob/main/TimeSeries/sm\\_example.ipynb](https://github.com/WinVector/Examples/blob/main/TimeSeries/sm_example.ipynb)

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Just going to show the R versions. Or skip.

## Ad-Hoc Nested Regression Solution

- [https://github.com/WinVector/Examples/blob/main/TimeSeries/nested\\_model\\_example.ipynb](https://github.com/WinVector/Examples/blob/main/TimeSeries/nested_model_example.ipynb)
- <https://win-vector.com/2023/05/07/a-time-series-apologia/>

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## A Few Things From Experience

- At first it feels like forecasting software binding fitting and prediction together is a mistake.
- Violates the very useful `sklearn` separate `.fit()` and `.predict()` API by forcing a `.fit_predict()` pattern.
- However, part of forecast inference is to also estimate un-observed details of past state. So fitting is in fact not separate from forecasting.
- And you may want to re-run with different values of future external regressors under your control.
  - Such as offering a discount on a day that is predicted to have low attendance.
- Our own `vtreeat` high cardinality variable re-encoding package uses the same restriction to prevent over fitting.
- Stan great for prototyping
  - Not forced to use full Stan methodology in production.
- Can, in many cases, export inferences from Stan for use by simpler implementations.

• <https://win-vector.com/2019/07/03/replicating-a-linear-model/>

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