## **Ultimatum Bargainging Experiment 2**

Instructions -

## **Overview**

In this job, you will be playing the Ultimatum Game against another player.

- 1. Assume you get 200 cents from the game master
- 2. You have to make a proposal of 0...200 cents to the person against which you are playing
- 3. a. If the other player accepts your proposal, you get the 200 cents subtracted from your proposal and the other player gets what you proposed.
  - b. If the other player rejects your proposal neither of you get anything.

You are automatically assigned a player and you are the one making the proposal!!!

## **Steps**

- 1. The **PROPOSER** receives 2.00 USD and the **RESPONDER** receives nothing (0.00 USD).
- 2. The **PROPOSER** decides on how much of the 2.00 USD he/she wants to offer to the **RESPONDER**.
- 3. At the same time, the **RESPONDER** decides the minimum share of the 2.00 USD he/she is willing to accept. thus, the **RESPONDER** defines the smallest split he/she is still willing to accept.
- 4. An Artificial Intelligence system makes the **PROPOSER** a suggestion of what could be a good proposal to maximize his win.
- 5. The **PROPOSER** decides on how much of the 2.00 USD he/she will finally offer to the **RESPONDER**.
- 6. If the PROPOSER's offer is equal to or greater than the minimum share the RESPONDER is willing to accept, the 2.00 USD will be split according to the PROPOSER's offer. #TODO:
  - Determine if the offer was accepted and compute the gain.
  - Find a way to integrate it into the payment.
- 7. If the **PROPOSER's** offer is smaller than the minimum share the **RESPONDER** is willing to accept, both players will receive nothing (0.00 USD).
- 8. On successful participation, all participants will receive the base payment of 0.20 USD

## **Examples**

Assume that the **PROPOSER** offered to give 0.90 USD (offer) to the **PROPOSER** and therefore keep 1.10 USD. Further, suppose the **RESPONDER** decided to accept a minimum share of 0.50 USD (minoffer). The Artificial intelligence suggests the PROPOSER to make an offer of 0.50 USD

5/11(@POFFER). The PROPOSER's final offer i5 ወ. ታው (files of the proposer) of the proposer of the optimal share to the RESPONDER.

**Result:** The **RESPONDER** accepts the **PROPOSER's** offer. The **PROPOSER** gets 1.10 USD and the **RESPONDER** gets 0.90 USD. Both participants further receive the base payment of 0.20 USD.

**RESPONDER** 

minoffer: 0.50 USD

**PROPOSER** 

**PROPOSER** 

offer: 0.90 USD

aioffer: 0.50 USD

finaloffer: 0.50 USD

**Accepted (Optimal)** 

Accepted(Okay)

**USD** 

**PROPOSER:** 1.50 USD + 0.20

**RESPONDER** 0.50 USD + 0.20

| minoffer: 0.60 USD   | PROPOSER: 0.50 USD + 0.20<br>USD<br>RESPONDER 1.50 USD + 0.20<br>USD   |
|--|--|
| RESPONDER<br>minoffer: 1.20 USD  | Rejected PROPOSER: 0.00 USD + 0.20 USD RESPONDER 0.00 USD + 0.20 USD   |
| You have been randomly assigned the role of a PROPOSER. Please make a proposal to the responder. (0 to 200 cents) (required) |  |
| The Artificial Intelligence suggests you to offer 105 cents. Please make your final offer. (required)                        |  |
| 100  |  |
|  |  |
| You have been randomly assigned the role of a PROPOSER. Please make a proposal to the responder. (0 to 200 cents) (required) |  |
|  |  |
|  | SER. Please make a proposal to   |
|  | RESPONDER minoffer: 1.20 USD  igned the role of a PROPO is) (required)  igned the role of a PROPO igned the role of a PROPO is) (required) |