

切肤之痛

Daniel Teng

2018 中国·深圳



The greatest obstacle to
discovery is not ignorance – it
is the illusion of knowledge



Unpopular



Danie

- 老公/老
- G²Rail 主
- Drive
- Scrum
- CSM &

Regional Scrum Gathering

fb/the idealist



If you know me
based on who I was a
year ago, you don't
know me at all.
My growth game is strong.
Allow me to
reintroduce myself.



G² Rail – 云智行



- 铁路车票 (点到点)
- 铁路通票
- 城市轨道交通旅游
- 景观列车
- 细碎旅游产品
- 购物退税





100%

点对点

火车通票

城市交通

团队预订

出发车站

Roma Termini(罗马火车总站(特米尼))

到达车站

MILANO(米兰(所有站))

请输入出发日期

2018-04-26

请输入出发时间

05:00

成人乘客数目

1

少年乘客数目

0

查询

点对点

布鲁塞尔 - 法兰克福	€44.90 EUR
慕尼黑 - 柏林	€19.90 EUR
威尼斯 - 罗马	€35.90 EUR
佛罗伦萨 - 威尼斯	€24.90 EUR
法兰克福 - 慕尼黑	€19.90 EUR
法兰克福 - 柏林	€19.90 EUR
罗马 - 佛罗伦萨	€14.90 EUR
罗马 - 米兰	€34.90 EUR

火车通票

德国全境铁路通票	€180.00 EUR
瑞士铁路通票	€225.00 EUR
荷比卢铁路通票	€130.00 EUR
意大利铁路通票	€160.00 EUR
英国铁路通票	€182.00 EUR
法国铁路通票	€182.00 EUR
法国+荷比卢铁路通票	€256.00 EUR
西班牙+葡萄牙火车通票	€256.00 EUR

城市交通

柏林城市旅游交通卡	€19.90 EUR
法兰克福旅游交通卡	€10.50 EUR
慕尼黑旅游交通卡	€12.90 EUR
科隆旅游交通卡	€9.00 EUR
罗马旅游交通卡	€29.00 EUR
米兰旅游交通卡	€19.00 EUR
巴塞罗那旅游交通卡	€20.00 EUR
英国希思罗机场快线	€28.00 EUR

景观

伯尔尼冰川快车(瑞士)	€37.00 EUR
莱茵河谷列车(德国)	€21.00 EUR
杜罗河谷列车(葡萄牙)	€55.00 EUR
金色山口列车(瑞士)	€16.50 EUR
少女峰登山列车(瑞士)	€140.00 EUR
赛梅林铁路(奥地利)	€26.00 EUR
黑森林列车(德国)	€36.00 EUR
四季列车(挪威)	€97.00 EUR

Frustrations

- Verba non Facta
 - Library rats
- Chauffeurs
 - Those who talk, don' t do
 - Those who do, don' t talk



Παθήματα μαθήματα

- Pathemata Mathemata

“YOUR BEST
TEACHER IS
YOUR LAST
MISTAKE.”

Ralph Nader



Awakening People
.com

Negativa

- over Positiva
- Useful over “True”
- Let evolution do the job

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Agencies

- Coach, Mentor, Consultant, Manager
- Overeducated non practitioners
 - Library rats
 - Certificates, Titles, Awards
- Transaction based
 - instead of outcome based
- Pleasing peers and authority
- Source of complexity
- Seek Rental



Team

- Virtue Signaling
 - High “motivated”
 - Highly skilled expert
- Talk != Do
- Not in context
- When in crisis
- Modern slavery
- Collective Decision Making

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Innovations

- Brain storming
- Prize/Abundance as a curse
 - Lab, incubators, competition, mentors
 - Fund raising
- Hard
 - Business Model
 - Technology
 - Marketing
 - User experience

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Useful (So Far)

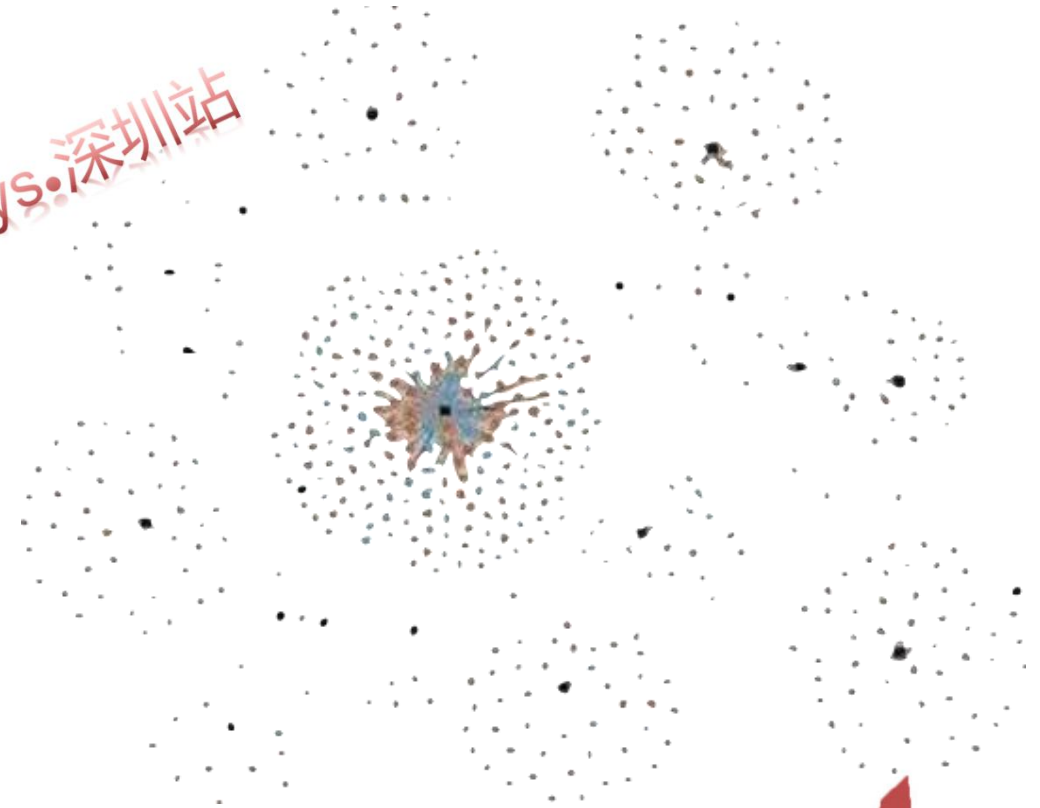
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Organization

- Synkyndineo
- The speed from idea to business
- Least Labelled
- Few wolves
- Enrollment
- Small world of network

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Innovation

- Soft innovations
 - instead of Hard Innovations
- The Dip
- Leading to AHA
 - Small mistakes
 - Churning
 - Hyperlinking
 - Remixing

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Individual

- Don't Do Virtue Signaling
- Don't Seek Renting
- Start a real Business
 - Solve real problem
- Skin in the Game
- Get away from agency

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切肤之痛

Facta

Soft Innovations

Virtue Signaling

Pathemata Mathemata

Useful

Seek Rental

Wolf

Enrollment

Least Labeled

Library rats

Overeducated non practitioners

Prize as a curse



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THANKS

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