

# Setting the Target

## Precise Estimands and the Gap Between Theory and Empirics



Ian Lundberg

Princeton Sociology  
ilundberg@princeton.edu

Rebecca Johnson

Dartmouth Quantitative  
Social Science  
rebecca.ann.johnson  
@dartmouth.edu

Brandon M. Stewart

Princeton Sociology  
bms4@princeton.edu

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Paper on SocArxiv [[link](#)]. Replication code on GitHub [[link](#)]. Slides on GitHub [[link](#)].  
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National Institute of Child Health & Human Development of the National Institutes  
of Health under Award Number P2CHD047879.

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“[Variables] empirically perform as **theoretically predicted**,  
by displaying statistically significant  
**effects net of other variables** in the right direction”

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State the research goal  
separately from the estimation strategy



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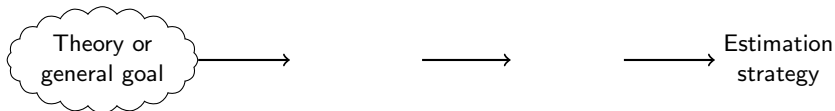
**Solution:**

Our **diagnosis** for the source  
of many methodological problems

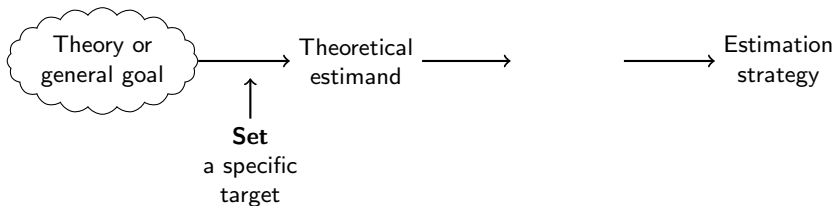
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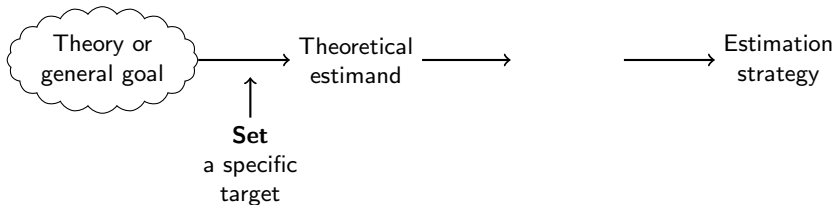
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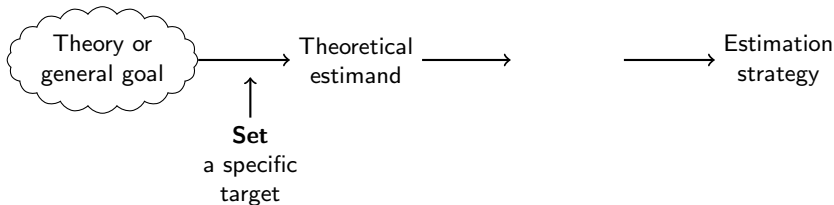


## Definition

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A **unit-specific quantity**  
aggregated over a  
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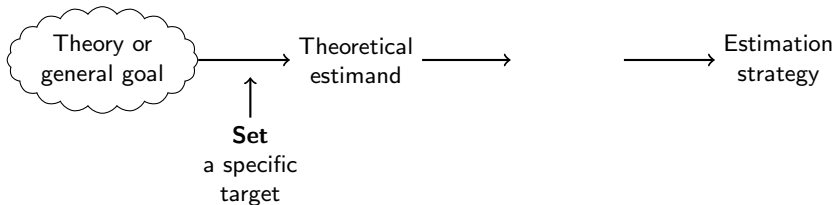
## Definition

A **unit-specific quantity**  
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## Example

$$\frac{1}{\text{Size of U.S. adult population}} \sum_{i \text{ in U.S. adult population}} \left( \text{Employed}_i \right)$$

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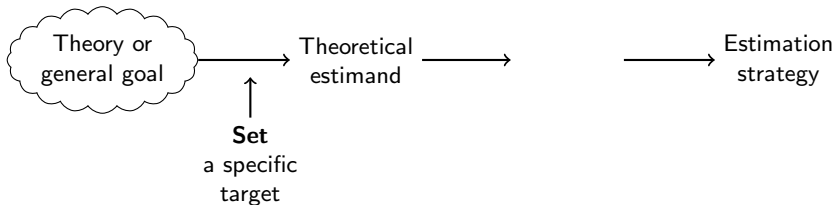
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## Example

$$\frac{1}{\text{Size of U.S. adult population}} \sum_{i \text{ in U.S. adult population}} \left( \underbrace{\text{Employed}_i(\text{Job training})}_{\text{Employment if received job training}} - \underbrace{\text{Employed}_i(\text{No job training})}_{\text{Employment if did not receive job training}} \right)$$

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## Definition

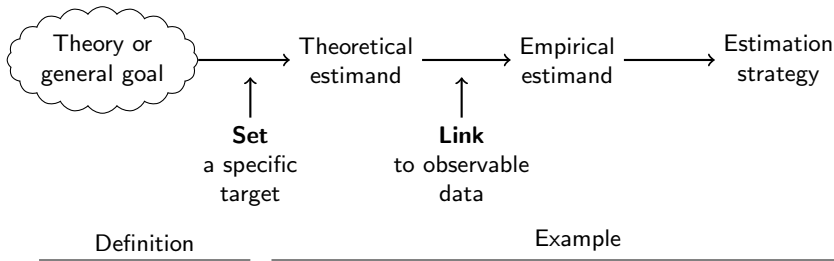
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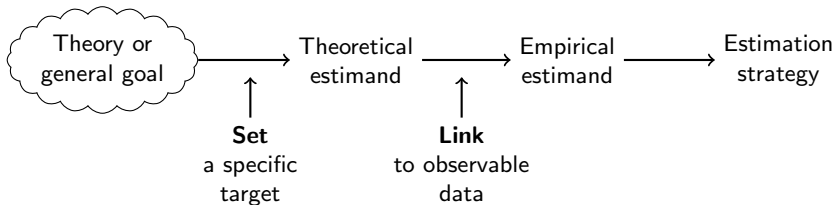
Liebersen 1987, Abbott 1988, Freedman 1991, Xie 2013, Hernán 2018

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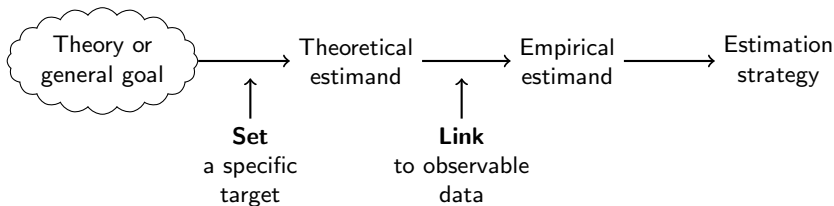


Definition

Example

A quantity involving  
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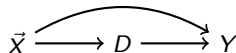


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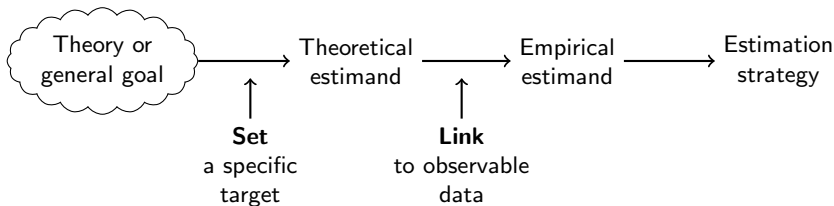
A quantity involving  
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## Example

$$\theta = \underbrace{\frac{1}{n} \sum_{i=1}^n}_{\text{Sample average}} \left( \underbrace{\mathbb{E}(Y \mid \vec{X} = \vec{x}_i, D = 1)}_{\text{Expected outcome among those treated}} - \underbrace{\mathbb{E}(Y \mid \vec{X} = \vec{x}_i, D = 0)}_{\text{Expected outcome among those untreated}} \right)$$



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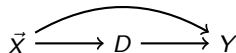


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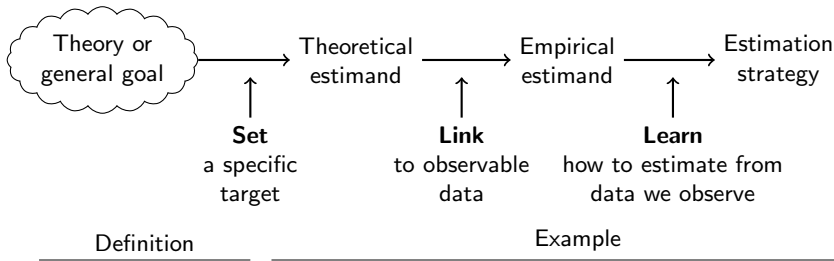
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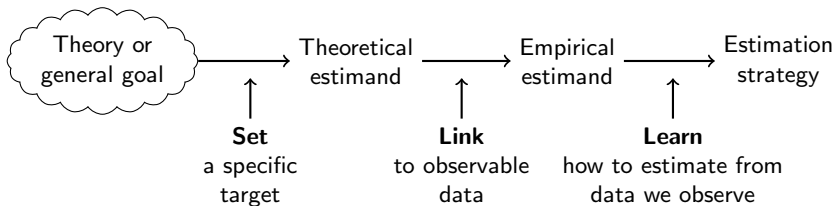


Pearl 2009, Imbens and Rubin 2015,  
Morgan and Winship 2015, Elwert and Winship 2014

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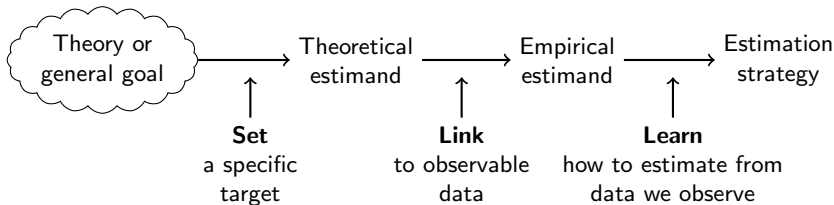


Definition

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An algorithm  
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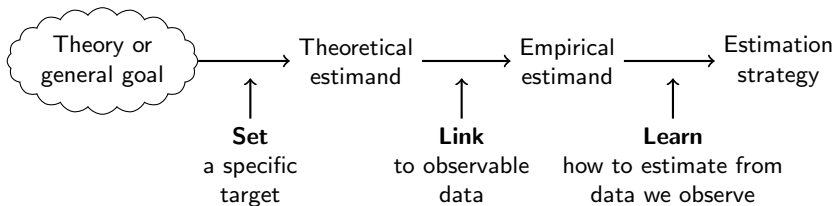
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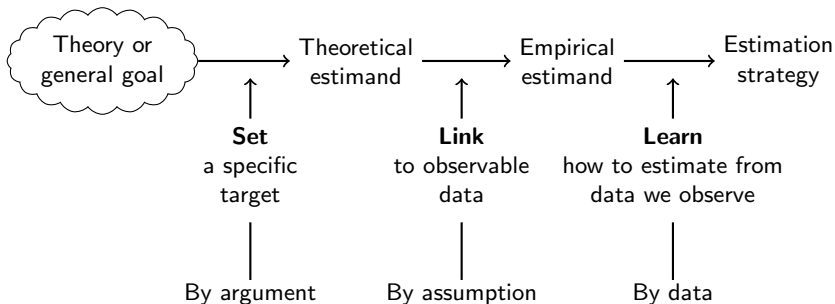
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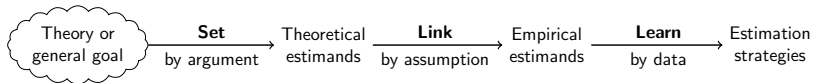
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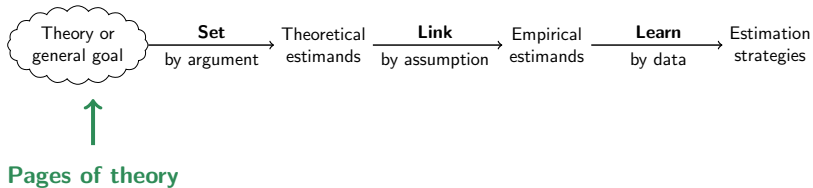
Young 2009, Watts 2014, Berk et al. 2019, Molina and Garip 2019

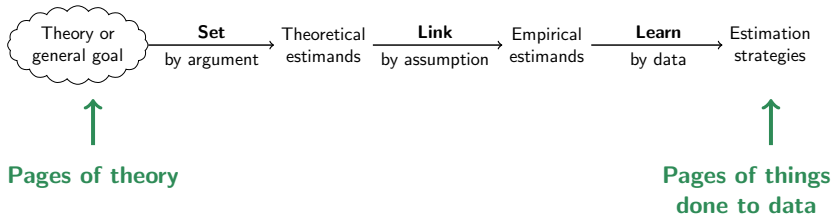
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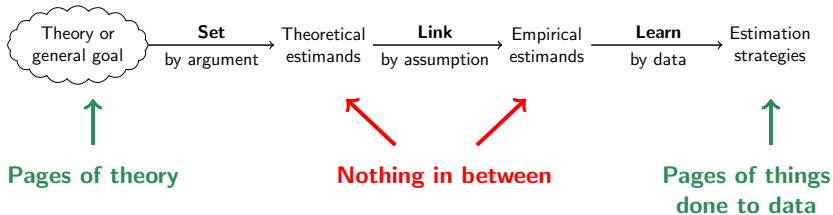














## Systematic Review

All 32 articles  
in ASR 2018  
using  
quantitative  
data



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Clarity about **causal claims** (if any)



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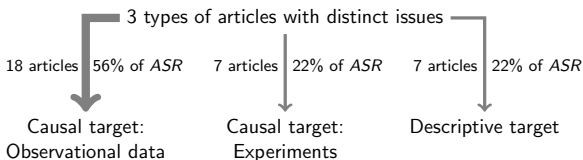
Clarity about the **target population**



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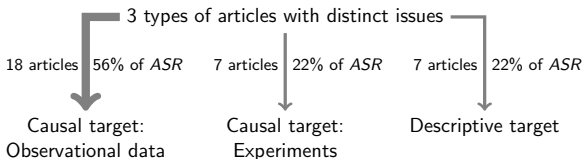




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articles was clear

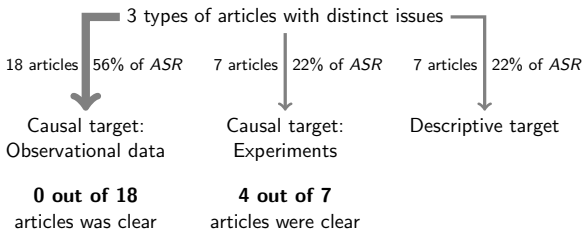
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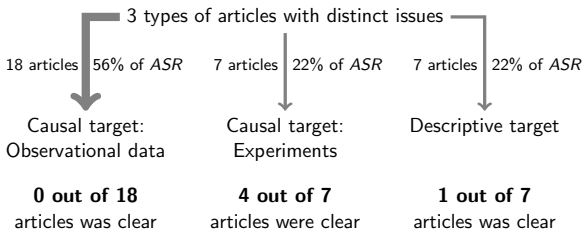
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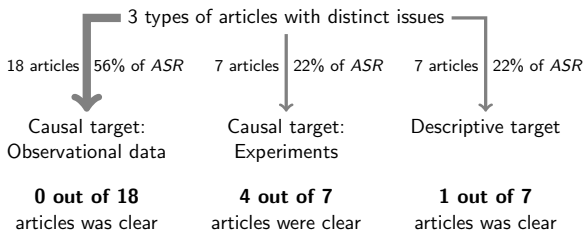
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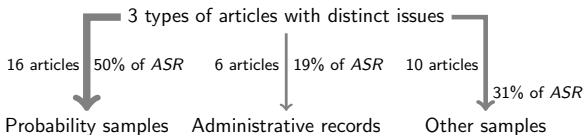
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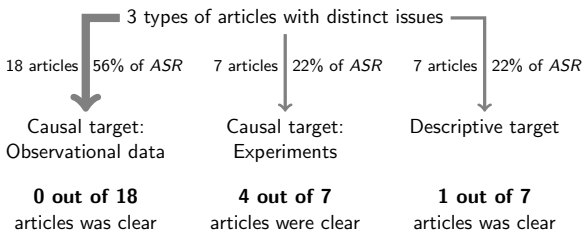




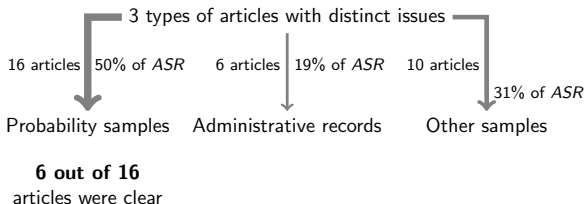
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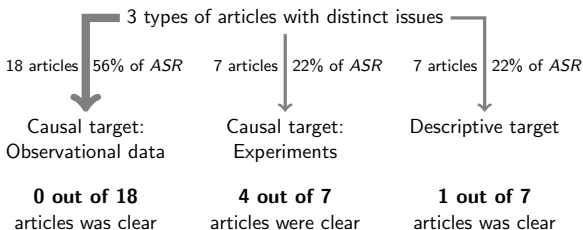




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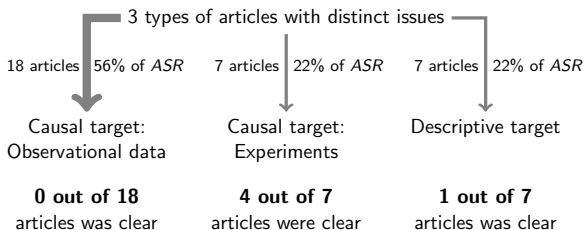




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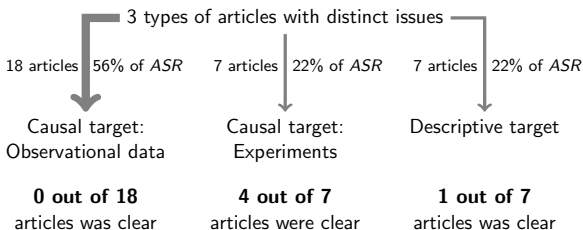




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## Consequences

Clarity about the **target population**



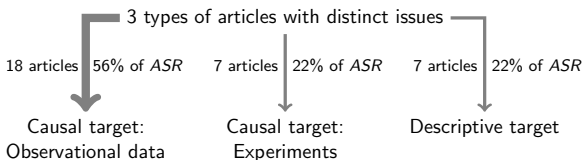




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## Consequences

Confusion about theory

**0 out of 18** articles was clear

**4 out of 7** articles were clear

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Clarity about the **target population**

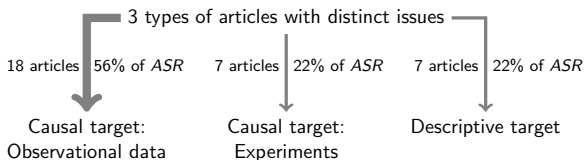




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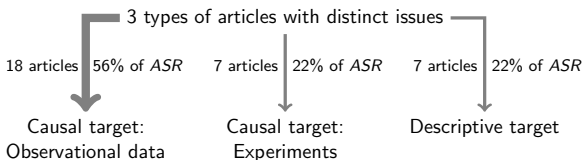




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Clarity about the **target population**

Confusion about methods

Confusion about conflicting studies





Angrist and Evans 1998



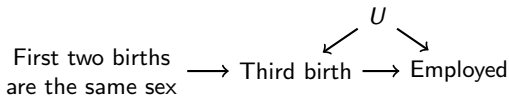
First two births  
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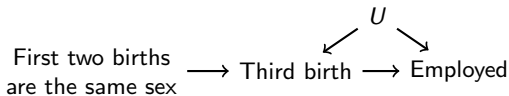


First two births  
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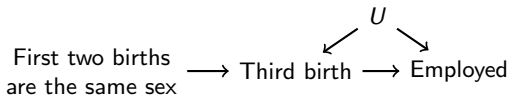
Angrist and Evans 1998



Target population is limited:

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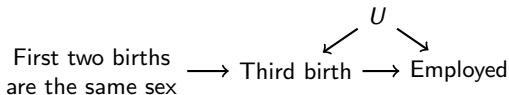




Target population is limited:

- At most 53% of mothers have 2+ children

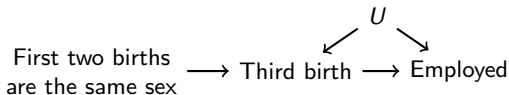
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Target population is limited:

- At most 53% of mothers have 2+ children
- The complier population is at most 7%

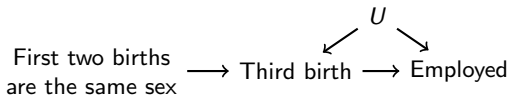
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Target population is limited:

- At most 53% of mothers have 2+ children
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- Target population: at most  $53\% \times 7\% = 4\%$  of mothers

Angrist and Evans 1998



Target population is limited:

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- Target population: at most  $53\% \times 7\% = 4\%$  of mothers

Causal contrast is limited:

- Having 3 vs. 2 children

Angrist and Evans 1998



## Vague statement

Effect of motherhood  
on employment



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Effect of motherhood  
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## Precise statement



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Effect of motherhood  
on employment

## Precise statement

Effect of having **3 vs. 2 children**

**causal  
contrast**





## Vague statement

Effect of motherhood  
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target population



## Precise statement

Effect of having **3 vs. 2 children**

[ among those with at least two children who  
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Effect of motherhood  
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causal  
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Not just problems with instruments.



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— Causal contrast is vague when the treatment is continuous



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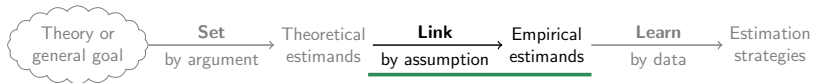
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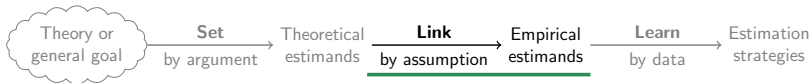
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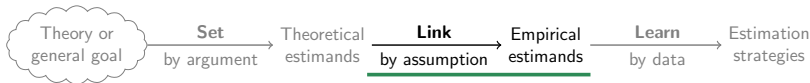
- Causal contrast is vague when the treatment is continuous
- Target population is vague if there are issues of common support



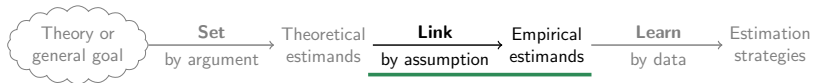




## Identification assumptions



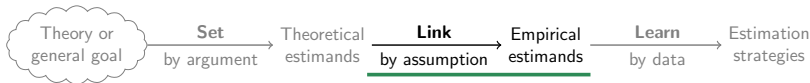
**Identification assumptions**  
are essential even for claims that  
appear to be **non-causal**



Fryer 2019. See a fuller critique by Knox et al. 2020.

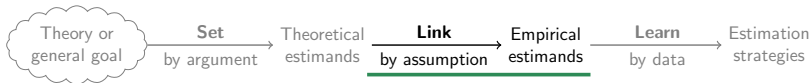
Lundberg, Johnson, and Stewart. Setting the Target: Precise Estimands and the Gap Between Theory and Empirics





**Evidence:** Police use lethal force at the same rate against black and white civilians who are stopped.

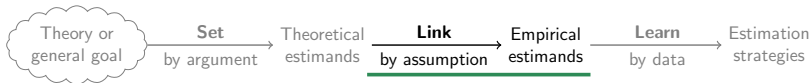
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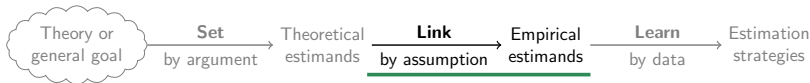
**Claim:** Police are unbiased

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- Evidence:** Police use lethal force at the same rate against black and white civilians who are stopped.
- Claim:** Police are unbiased
- Why wrong:** Only the most dangerous whites are stopped.  
We should expect **more** force used against whites.

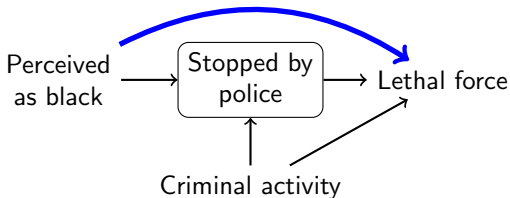
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A **statistical model** enters here (and only here)



Pal and Waldfogel 2017

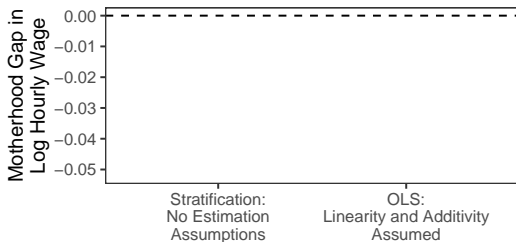


$$\hat{\theta} = \frac{1}{n} \sum_{i=1}^n \left( \hat{E}(Y \mid \vec{X} = \vec{x}_i, \text{Motherhood} = \text{Mother}) \right. \\ \left. - \hat{E}(Y \mid \vec{X} = \vec{x}_i, \text{Motherhood} = \text{Non-mother}) \right)$$

Pal and Waldfogel 2017



$$\hat{\theta} = \frac{1}{n} \sum_{i=1}^n \left( \hat{E}(Y \mid \vec{X} = \vec{x}_i, \text{Motherhood} = \text{Mother}) - \hat{E}(Y \mid \vec{X} = \vec{x}_i, \text{Motherhood} = \text{Non-mother}) \right)$$

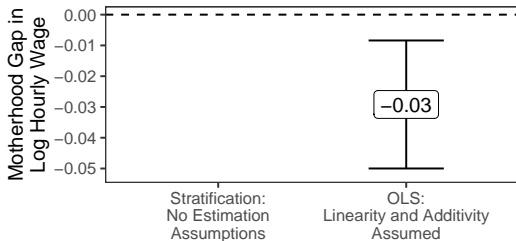


Pal and Waldfogel 2017





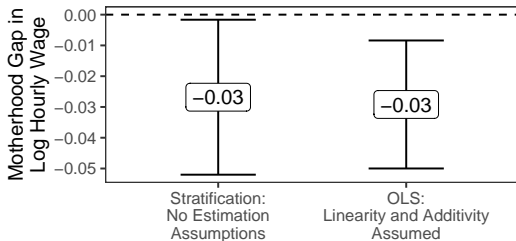
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Pal and Waldfogel 2017



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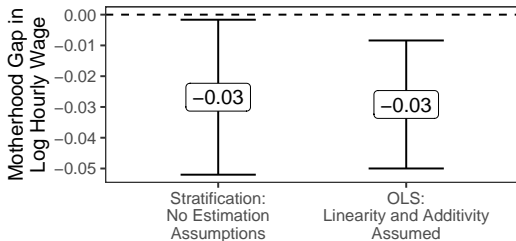


Pal and Waldfogel 2017

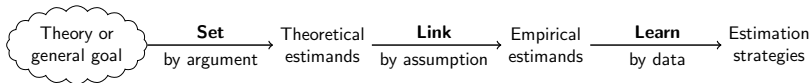


Setting the empirical estimand frees us to learn under more **credible** estimation assumptions

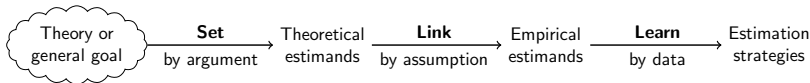
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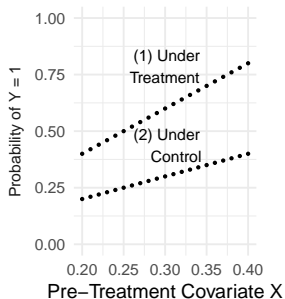
Pal and Waldfogel 2017

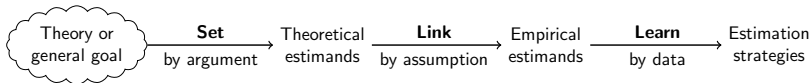


Precise estimands would **clarify confusion** in the literature

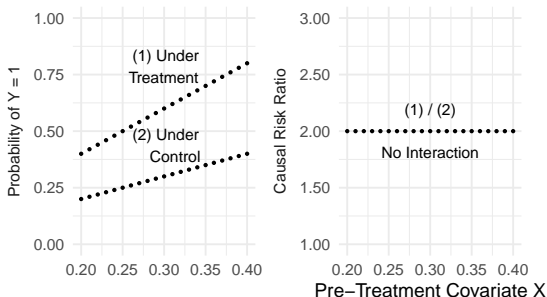


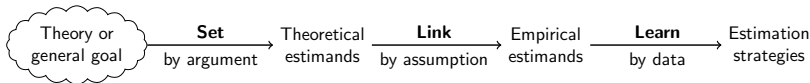
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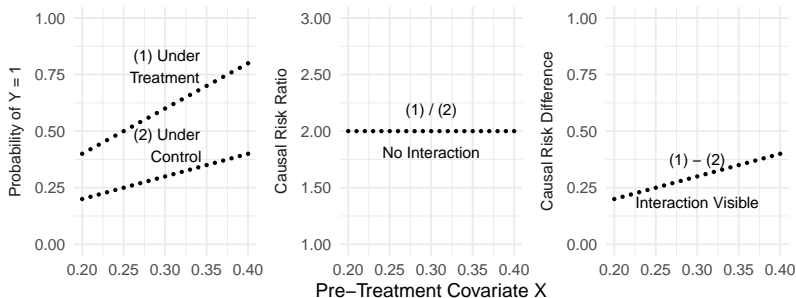


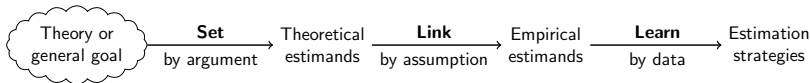
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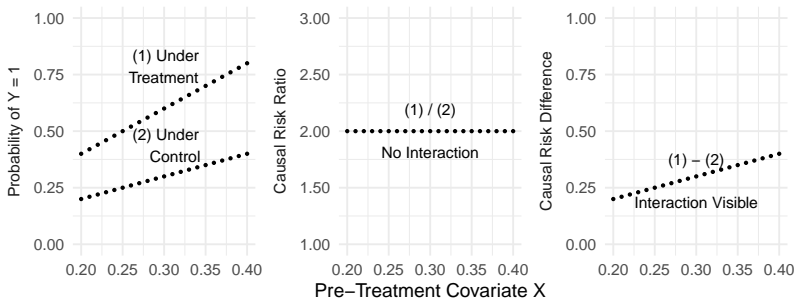


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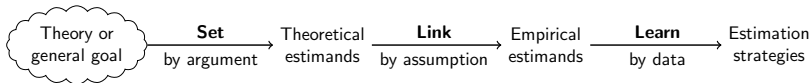


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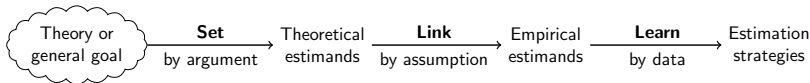
It depends on the **estimand**





The **target tautology** is widespread

→ goals are defined by procedures done to data

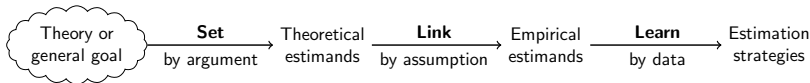


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Instead, we should **set the target** nonparametrically

→ could be approximated by many candidate procedures



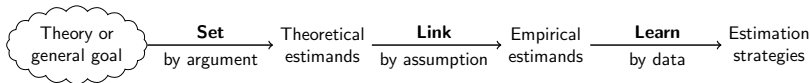
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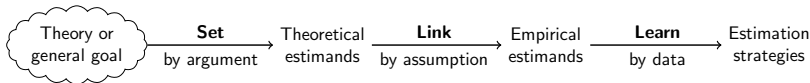
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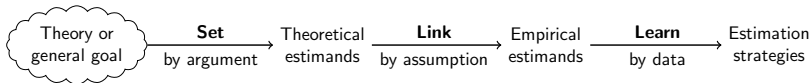
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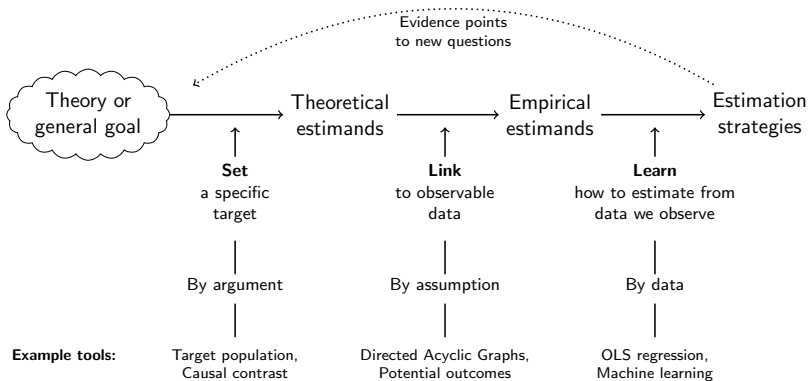
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- ▶ Estimands help the **community** to clarify the contribution of each paper



[Paper](#) on SocArxiv.  
[Replication code](#) on GitHub.  
[Slides](#) on GitHub.