

Uday Sharma

Date of Birth: 7th August 1988

Father's Name: Mr. Kishan Prasad Sharma

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SUMMARY: I am a self-oriented person and an effective team member. I want to grow as a Merchandiser being a part of a growth oriented organization that recognizes and values individual contribution.

Responsibilities:

- ✓ Product Development
- ✓ Prospective order Planning
- ✓ Costing's and price negotiations
- ✓ Order Confirmation and Pre-Production Planning Complete Order Prosecution till Shipment
- ✓ Assuring quality of the product
- ✓ Take Care of New Development and Digital

Specialties:

- ✓ Proven Prioritization
- ✓ Self-Management
- ✓ Strong Follow up
- ✓ Price Negotiation with Vendors
- ✓ Research and Development for New Quality and Design Make CAD in Photoshop with Excellent Speed

Specialties: Merchandising and designing fashion jewelry, High Fashion Garments and Scarves.

June 15 - Till Date **Sahu Exports (Noida)**

(Senior Merchandiser) (Buyer – Joie / Scantury Clothing / Lucky Brand)

- Making TNA according to buyer order lead time.
- Follow up with testing lab including FPT/GPT
- Taking approvals on LAB DIP, Mock, FIT samples.
- Order Trims and Fabric with Fabric team and Accessories team.
- Follow up with suppliers, mills and printers.
- Production Planning with PPC department.
- Attending buyer meetings / Cost meeting to meet buyer target.
- Strong follow up with production team to ship goods on time.
- Follow up with buying team and buyer to get all approval on samples and submissions on time.
- All internal task doing with KPLANNER and APPS application.

- July 13 – June 15 Arvind Kumar & Co (Noida)**
(Senior Merchandiser) (Buyers – Antica Sartoria)
- Develop new Samples according to buyer selections
 - Co-ordination with sampling co-coordinators, masters and other team members.
 - Follow up production status for quality and meeting delivery dates.
 - To co-ordinate with production manager from planning to execution of the order
 - To deal with fabricators, dyers and other team members to get the best product.
 - To manage diverse activities like sourcing of fabrics and accessories.
 - To understand the colors, moods and seasons and thereafter to design & develop value added goods Accordingly.
 - Interfacing with the buyers / buying agencies for order and sampling related issues and status updates.
 - Product layout planning for new stores in conjunction with category head, operations & store planning Teams.
- May 12- June 13 V.P. International (Gurgaon)**
(Designer cum Merchandiser) (Buyer- Debenhams / ICC Company / TJ MAXX)
- Make new Scarves Designs on CAD Photoshop.
 - Make all new samples and development detail in ERP (TEXMA).
 - Preparing Buyer's new developments as per specification.
 - Daily correspondent with Buyers.
 - Take care of new developments related Fashion Accessories.
 - Keep all New Quality Record and Make Catalogue for Buyer Presentation.
 - Daily Update New samples and Development sample record with Taking Digitals.
 - Make Presentation every month with new collection and designs for Buyer.
 - Coordinate with buyer's Design teams for new Developments.
 - Chasing with Suppliers.
 - Manage Stock of Balance samples from Production and Fabrics.
 - Manage Showroom for Buyer visit as per Buyer's mood board.
- July 10- April 12 KANAHIYA EXPORTS (Noida)**
(Merchandiser) (Buyer –LPP.SA)
- Coordinate with Sampling coordinators and Designers
 - Preparing sample as per specification
 - Make all new samples and development detail in ERP (TEXMA).
 - Take care of new developments related Fashion Accessories.
 - Sample Coding and Manage Showroom.
 - Daily Update New samples and Development sample record with Taking Digitals.
- July 09 – March-10 ALLIED EXPORT INDUSTRIES (Noida)**
(Trainee Merchandiser)
- Assist with Merchandising and Sampling
 - Helped with Quality Control
 - Proper record keeping and storage of master samples as per buyer list
 - Keep the record of all Buyers Correspondence.

EDUCATION:

(2005 - 2007) NATIONAL INSTITUTE OF OPEN SCHOOL

Class XII (Equivalent to 'A' Levels)

Courses included: Business Studies, Mathematics & Accountancy

(2008) NIIT (New Delhi)

Computer Hardware and Networking (A+)

(2009 - 2011) APPAREL TRAINING & DESIGN CENTRE

FASHION DESIGNING AND TECHNOLOGY (B+)

ADDITIONAL SKILLS:

IT Skills Computer Literate:

- ✓ MS Office (Word | Excel | PowerPoint | Outlook)
- ✓ Adobe Photoshop (Excellent Speed)
- ✓ Corel Draw
- ✓ Adobe InDesign
- ✓ Adobe Illustrator
- ✓ Smart Draw CAD
- ✓ ERP (TEXMA)
- ✓ OS XP | Windows 7 | Windows 8 | Mac Leopard
- ✓ Hardware and Networking
- ✓ Knowledge of All Kind of Software's

PERSONAL INTERESTS: Listening Music | Travelling | Reading Biographies and Nobles.

LANGUAGES: Hindi (Native Speaker) & English (Working Knowledge)

DECLARATION: I hereby declare that the information furnished above is true to the best of my knowledge.

(Uday Sharma)