



Bhrigu Sharma

Business Analyst

SUMMARY

- As an emerging technology Business Analyst, I've spearheaded the development of several products for Fintech and Supply Chain sector using blockchain technology and assisted in implementing over a dozen POCs for various clients globally.
- I am involved in a wide spectrum of activities which include conceptualizing functional designs, process workflows and implement automated business solutions to improve current processing time, reduce inefficiencies and increase ROI.
- I have a strong background in planning and monitoring, executing project requirements, ability to proactively communicate and collaborate with clients to design, develop and deploy large-scale enterprise software systems.
- My objective is to bring out the true potential of emerging technologies through innovative business solutions to meet a company's strategic, tactical and operational requirements.

EDUCATION

Master of Business Administration
University Business School, Panjab Univ.
2017

Stream

Human Resource

Bachelor of Technology
Himachal Pradesh University, HPU
2014

Stream

Electronics and Communication Engineering

PROFESSIONAL EXPERIENCE

Block Gemini, Dubai

07/2018 – present

As a key member of blockchain innovation team, I am accountable for creating accurate process flow diagrams for each unique use case.

Key Deliverables

- Interact with clients and design customised solution offering.
- Assess business & technology architecture and blockchain implementation.
- Develop wireframes, sitemaps and content inventories for multiple products, along with performing competitor analysis to identify best practices and potential product enhancements.
- Work closely with development, quality assurance and production support, managing SDLC touch points between all groups.
- Collaborate with UX/UI Designers to complete Wireframing and Visual Design journeys.
- Assist marketing team in evaluating pre-sales market opportunities and initiating corporate communications with potential enterprise clients.

Hashcove (UK), India Office

04/2017 – 07/2018

Lead the team in modelling multiple blockchain applications built from ground up by defining product vision and taking end to end ownership.

Key Deliverables

- Perform market research to assist in development of project scope, define requirements and propose changes.
- Responsible for creating user stories, UML diagrams, mock-ups, mind maps and use cases.
- Review QA cycles, co-ordinate user acceptance testing (UAT) and comprehensive documentation for project deliverables and status reporting.
- Assist in finalizing a product roadmap and identifying a go to market strategy for the product
- Participate in developing, monitoring and optimizing company's marketing strategy.

SKILLS & COMPETENCIES

Microsoft Office Suite	■	■	■	■	■
Requirement Gathering	■	■	■	■	■
Documentation	■	■	■	■	■
Wireframing	■	■	■	■	■
Agile Methodologies	■	■	■	■	■
User Acceptance Testing	■	■	■	■	■
SQL	■	■	■	■	■
Team leadership	■	■	■	■	■
Problem solving	■	■	■	■	■
Analytical thinking & planning	■	■	■	■	■

CERTIFICATION

- Data Science specialization* UPEX Academy (*ongoing)
- IBM Blockchain Essentials, 2018
- Introduction to blockchain and cryptocurrencies, UDEMY

INTERESTS

- Reading and discussing ideas around business and management
- Keen on emerging Technologies
- Playing Team sports

LANGUAGES

ENGLISH



HINDI



PROFESSIONAL EXPERIENCE

Monalisa Healthcare Ltd.

04/2013 – 03/2014

Ensure that high level quality standards are efficiently maintained for each product and provide useful insights for minimizing defects.

Key Deliverables

- Assisted technical support department in troubleshooting product returns and after-sales support to ensure customer satisfaction.
- Identified and solved electronic design problems, resulting in more efficient and cost-effective products.
- Testing Integrated Circuits Conducting inspection to ensure safety standards.
- Identify faults and document test data.

PROJECTS

Crypto-currency Exchange

Spearheaded the execution of Crypto currency exchange built from scratch that involved market research, feasibility analysis, preparing wireframes, documenting functional and non-functional requirements, resource allocation and creating test plans.

Tristar Logistic and Supply Chain Solution

Assisted in conceptualization and incorporating the business process for Tristar Supply chain solution, which is being developed as a product for various industries to track and trace the documents, assigning or verifying physical products and sharing real time information with concerned stakeholders.

Blockchain Based Clearing Solution

Analysed current disparate clearing process in stock exchanges and implemented a private blockchain based solution for real time clearing and settlement. The solution enables any exchange-matching engine to clear trades post execution through a private blockchain, across equities and futures, with real time risk management, reporting and other financial transfer instructions.

Peer to Peer lending Platform

Responsible for gathering requirements and product delivery of a peer to peer lending platform. The platform allowed peer to peer borrowing or lending among all the registered entities within the system. Which resulted in complete removal of the middlemen and other facilitating institutions traditionally involved in the practice of lending and borrowing, thus allowing lesser spread and better rates of interest.

KEY ACHIEVEMENTS

- Represented my company at Smart Dubai, a government entity, to present our blockchain solutions for electric vehicle charging, collections management and virtual power plant.
- Co-created a solution with UNESCO for developing an ecosystem using blockchain technology to verify educational credentials.
- Educating and identifying use cases for multiple organizations with regards to the application of blockchain technology.