



# Designing Complex Experiments: Some Recent Developments

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1. What are the **goals** and **context** for the use of experimental data and results?
2. What are **challenges** in achieving goals?
3. How can we **design experiments** to better achieve goals?



# Overview



Inspiration from Tech



Working backwards from post-experiment



Challenges



Design strategies



Staggered rollout experiments



Adaptive experiments



Interference

## Experiments in tech firms

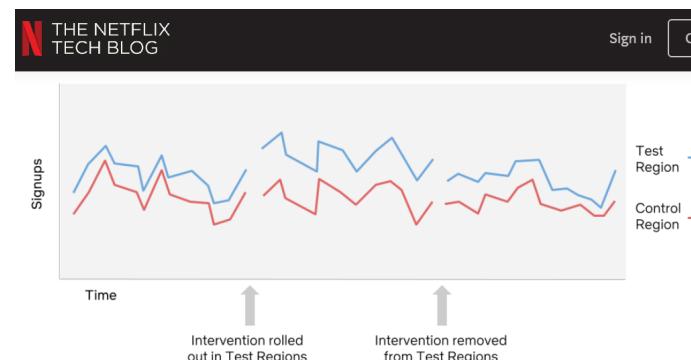
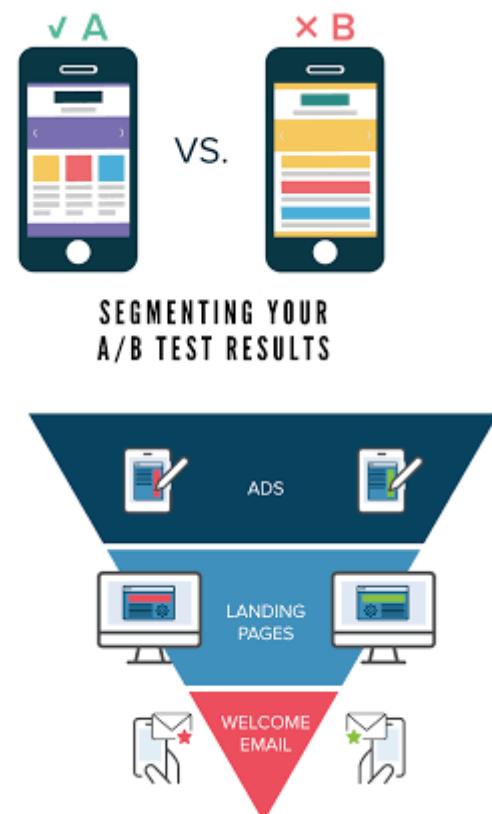
Widespread adoption & research  
Integral to innovation, business ops  
Many open methodological ?s  
Short term, partial eqm focus

## Tech changing economics and experiments

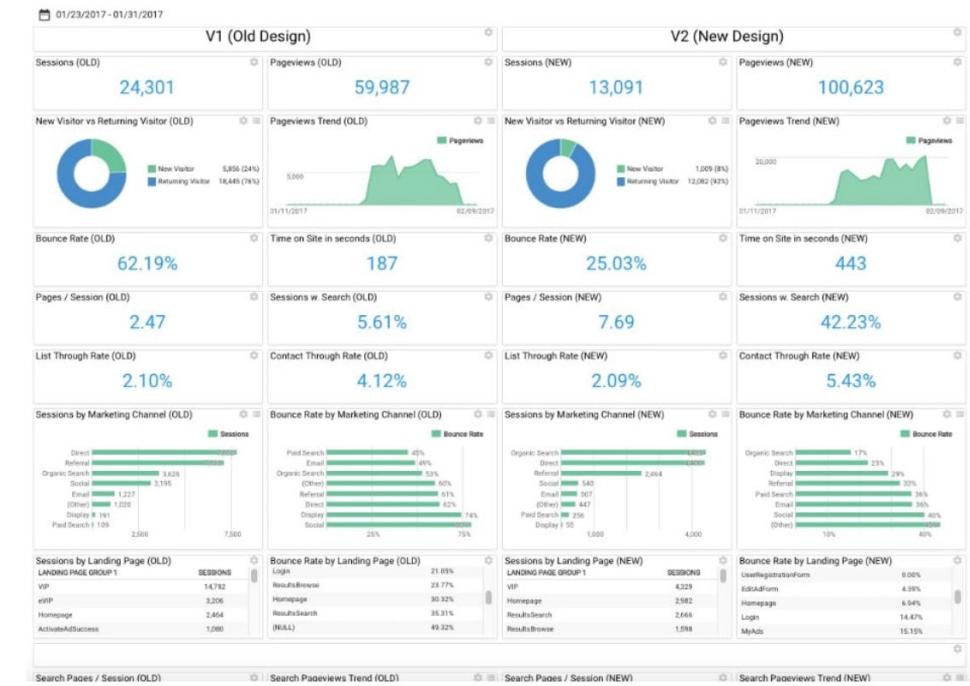
Digitization: business, gov't, society  
Economist as foundational innovator: idea generation, architect, product designer  
Economist as incremental innovator: embedded in the build, refine, & optimize cycle

## Economic frameworks changing tech and experiments

Economics of outcomes, eqm, impact  
Theory of data-driven decision-making for orgs/policy-makers  
Applied econometrics in analysis  
Resource allocation problem for scarce experimental units  
Optimize design to achieve objectives



Above: Screenshots from online blogs about A/B testing



## Reimagining Experimentation Analysis at Netflix



Netflix Technology Blog [Follow](#)  
Sep 10 · 8 min read ★

[Toby Mao](#), [Sri Sri Perangur](#), [Colin McFarland](#)

Another day, another custom script to analyze an A/B test. Maybe you've done this before and have an old script lying around. If it's new, it's probably going to take some time to set up, right? Not at Netflix.



## Foundational Innovation

### Theory of Impact

- Goals & mechanisms
- Institutional context
- Economic, behavioral, social theories
- Dynamics, equilibrium, spillovers
- Informed by related obs. studies & experiments
- Proposed outcomes based on economic frameworks

### Scope of Intervention

- Regulation or market shaping
- Firm, org., or locality
- Service provider vs. consumer in marketplaces

## Incremental Innovation

- Off-policy (counterfactual) evaluation
- Heterogeneous treatment effects (HTE) of prior policies
- Combine w/ “foundation models” and/or external data

### Refine Interventions

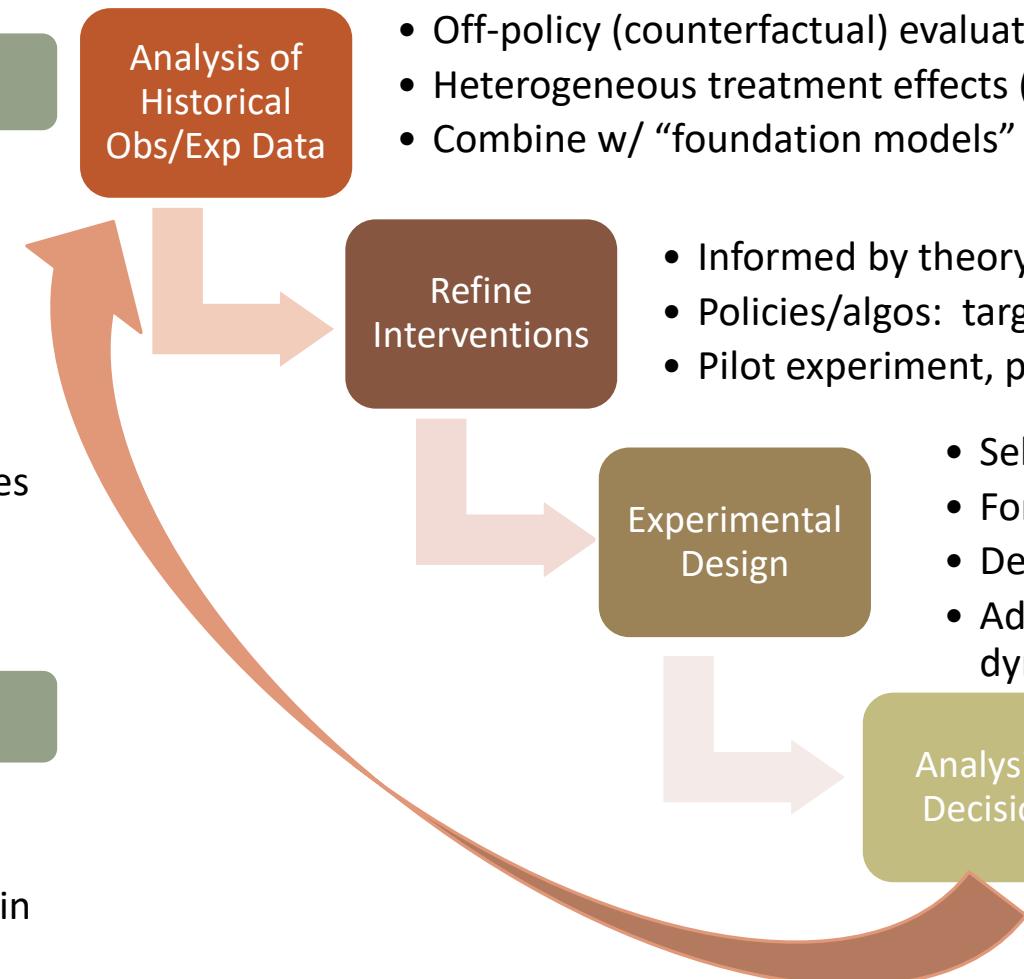
- Informed by theory and analysis
- Policies/algos: targeted treatment assignment, rec systems
- Pilot experiment, poss. recruited subjects

### Experimental Design

- Select and validate outcome measures
- Formulate hypotheses and goals
- Design: unit, timing, measures, size, analysis plan
- Adv. experiments: adaptive, staggered rollout, dynamic treatments

### Analysis & Decisions

- Revisit outcome measure properties
- “On-policy” evaluation, HTE
- Estimate optimal targeted policies
- Generalizable & tactical insights
- Deployment & decisions
- More experiments?



## Foundational Innovation

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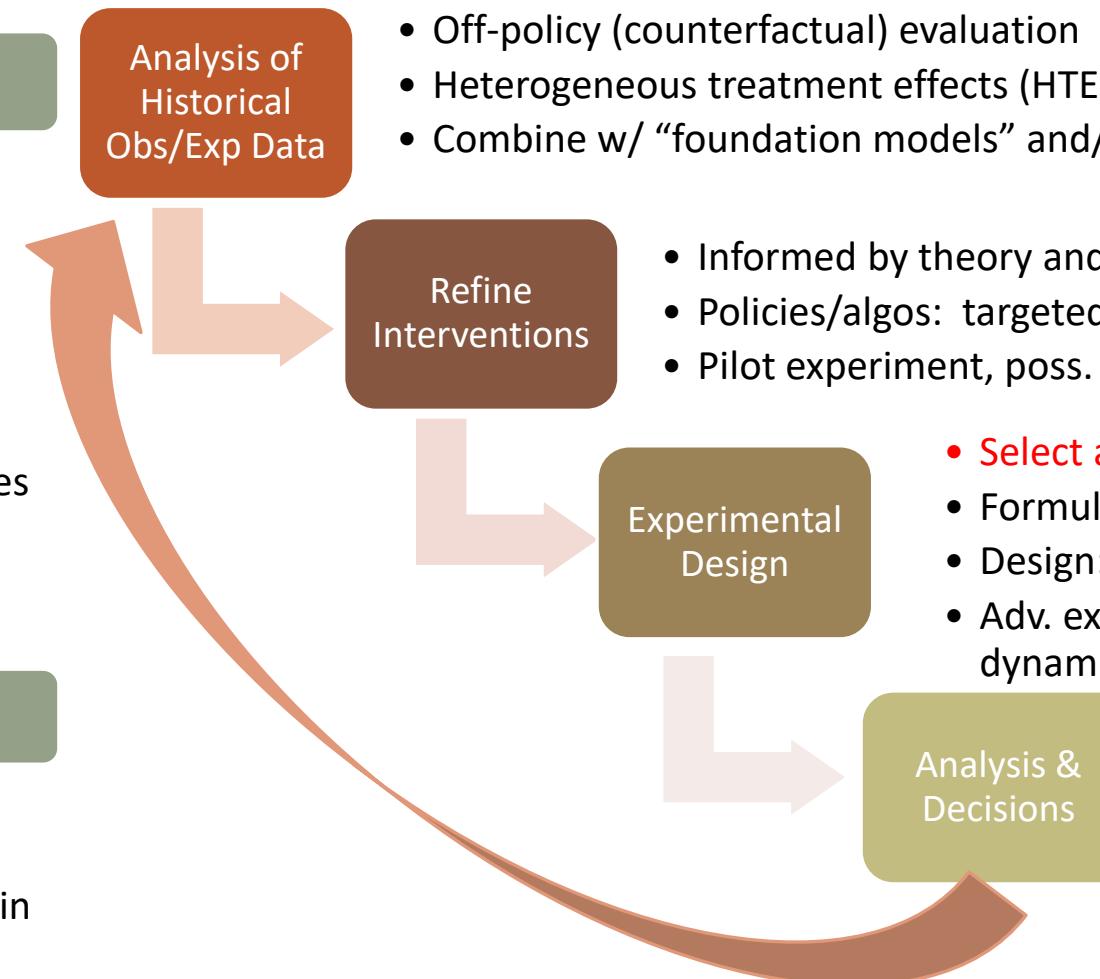
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# Potential Goals

- **Demonstration** of impact for further development
  - Is there anything in this category of interventions that does anything for anyone?
- **Insight** for future foundational innovation
  - ATE, HTE
  - Which arms hurt, help, or neither
  - Which outcomes are affected, and identify tradeoffs in outcomes
- **Deployment** decisions (possibly targeted)
  - What is best on average?
  - For whom should we deploy, given resource constraints?
- **Welfare of those in the experiment** vs. use of learning afterwards

# Examples of Challenges & Tradeoffs in Meeting Goals

Internal and external validity for relevant hypotheses

What to pre-specify vs. post-hoc

- **Pre-specified** vs. comprehensive w/ **multiple hypothesis testing** vs. **data-driven hypothesis generation** & sample splitting
- Outcome selection, transformation and modeling

Multiple arms, multiple subgroups

- **Lack of overlap** of collected data with post-experiment policy evaluation & optimization leads to **high variance** for policy evaluation and optimization
- **Recommendation system:** Algorithms that prioritize items for each individual. Two levels of “treatment,” algorithm and item. Overlap especially challenging.
- Number of arms to test
  - Eggs in baskets: better precision on fewer arms vs. diversified portfolio of arms

Generic versus tailored intervention design

- Find something that works ok for most people vs.
- Interventions that work well for some and poorly for others (amenable to finding HTE & targeted policies)

Exploration vs. Exploitation – experimental subject outcomes

Tradeoffs in outcome selection/collection/modeling (cost, response rate, timing)

Design process to evaluate tradeoffs & optimize may use pilots, semi-synthetic simulations, scenario planning

# Working Backwards: How Will Analyst Evaluate Policies?

## On-policy evaluation:

Compare outcomes across treatment arms

## Common challenges

Low signal-to-noise for key outcomes, e.g. fat tails

How to transform or combine outcomes

Selective attrition/non-response (e.g. Lee Bounds)

Interference

Adaptively collected data

## Approaches to reduce variance & refine outcomes

- Change the question/outcome
  - Redefine functional form for outcome
  - Combine outcomes into a surrogate index (Athey, Chetty, Imbens, Kang, 2019)
  - Study combination outcomes (e.g. product of two binary outcomes, for ex. Agrawal, Athey, Kanodia, Palikot (2023)) or conditional outcomes
- Model outcomes/adjust for covariates or lagged outcomes
  - Predictive model from historical cross-section or experimental data
    - E.g. study  $Y_i - \mu_0(X_i)$  or  $Y_i/\mu_0(X_i)$
  - Panel data methods
    - Attentive to staggered rollout issues, recent econometrics literature
    - TWFE, Synthetic Control, Matrix Completion, SDID
- Model/restrict treatment effects
  - How they vary with covariates/predicted baseline (e.g. additive vs. multiplicative)
  - How they shift distribution of outcomes
$$\tau(u) = F_1^{-1}(u) - F_0^{-1}(u) = h(F_0^{-1}(u), \theta) - F_0^{-1}(u).$$
    - Model  $h$  as, e.g. linear or multiplicative, without functional form of  $F$
    - Athey et al (JRSS-B 2023) propose semi-parametric efficient estimation approach, demonstrate benefits with fat tails (see R:parTreat)
- Issues for pre-analysis plans
  - How to spell out plans for model selection, e.g. cross-validated predictive model in control group
  - How many variations of outcomes to pre-specify

# Working Backwards: Staggered Rollout Designs

Here: focus on Xiong, Athey, Bayati & Imbens (Mgmt Science, 2023)

**Planned Analysis:** Estimate ATE using matrix completion w/ staggered rollout design, e.g. Athey, Bayati, Doudchenko, Imbens, Khosravi (Mgmt Science, 2021)

**Optimization:** Minimize var of ATE

## Synthetic control design

Selects units for (simultaneous) treatment, anticipating synthetic control estimation

Doudchenko et al. 2021a,b, Abadie and Zhao 2021

## Stepped wedge designs (clinical trials)

Hussey and Hughes 2007, Hemming et al. 2015, Li, Turner, and Preisser 2018

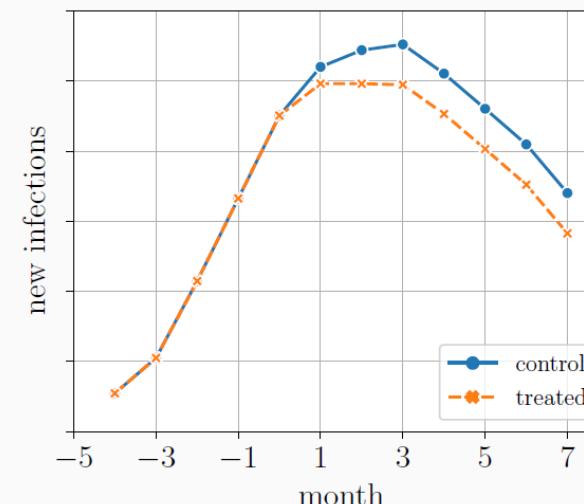
No time-varying carryover effects

## Estimation of carryover effects

Minimax temporal experimental design (Basse, Ding, and Toulis 2019)

Switchback design (Bojinov, Simchi-Levi, and Zhao 2020)

- Estimating treatment effects in panel data with staggered rollouts
  - Units  $i \in \{1, \dots, N\}$  observed in time periods  $s \in \{1, \dots, T\}$
  - Design: Treatment assignment  $Z_{is} \in \{0, 1\}$
  - Potential outcomes:  $Y_{is}(z_{i,s-\ell}, \dots, z_{is})$  may depend on the history of treatment to date, with known  $\ell$  periods of history that matter
  - Observed outcomes:  $Y_{is} = Y_{is}(Z_{i,s-\ell}, \dots, Z_{is})$
- Staggered rollout designs commonly encountered in observational data:
  - Products/promotions released in different regions at different times
  - State regulations adopted over time



Note: another example of multi-dimensional outcomes

Cumulative effect of treatment for  $j$  periods with  $\ell = 2$  and  $\tau_0, \tau_1, \tau_2 < 0$

# Working Backward: Staggered Rollout Experiments

Multiple outcomes aggregated into weighted average for purposes of experiment optimization

**Question:** How should analyst design a staggered rollout experiment?

- How fast should rollout occur?
- How does rollout depend on hypothesized maximum duration of carryover effects?
- How can historical data be used to optimize design?
- Can an adaptive design, where analyst updates speed of rollout and termination based on data collected during experiment, improve performance?

**Formal objective:** Propose experimental designs that optimize the precision of post-experiment estimates of treatment effects

**Focus on environment with:** Irreversible treatment adoption pattern  
 $(Z_{is} \leq Z_{i,s+1})$

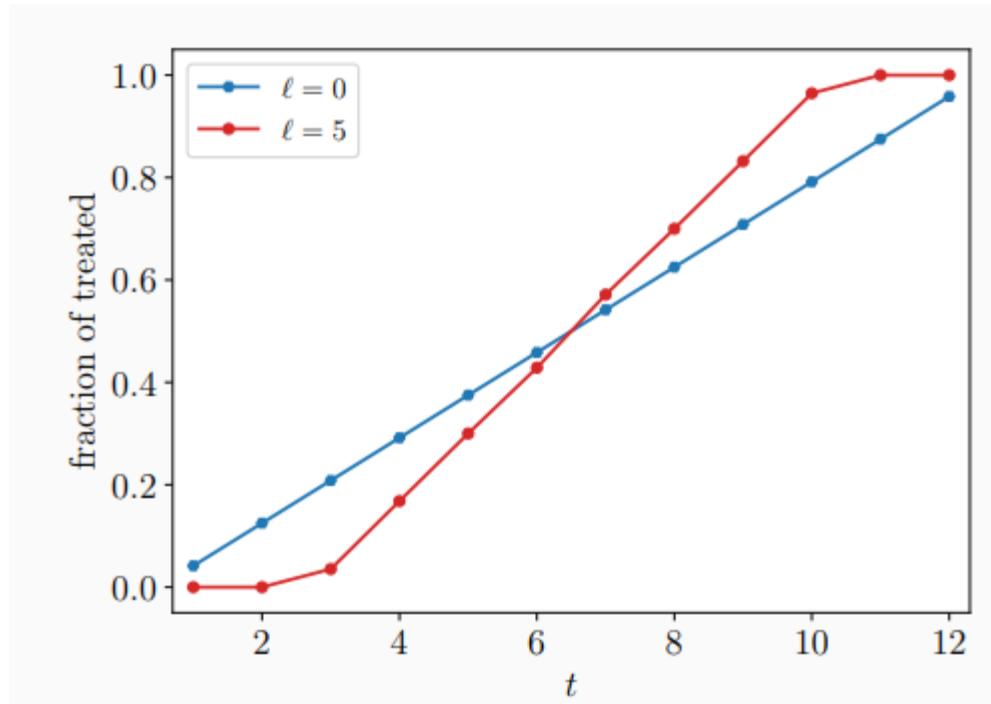
	Time					
SF	1	1	1	...	...	
BOS	0	1	1	...	...	
ATL	0	0	1	...	...	
:	:	:	:			
:	:	:	:			

0 denotes control and 1 denotes treated

# Characterizing the Solution to the (non-adaptive) Experimental Design Optimization Problem

**Non-adaptive experiments:**  $N$  and  $T$  are set, and treatment decisions are made, pre-experiment

- Assume after experiment will use GLS to estimate **instantaneous and lagged treatment effects** from **nonstationary** observed outcomes
- **Analytical optimality conditions** for the designs that maximize linearly combined precisions of estimated instantaneous and lagged effects
- Propose an **algorithm** to choose a treatment design based on the optimality conditions. The design has **two** features
  - ⇒ Fraction of treated units per period takes an **S-shaped curve**: Treatment **rollouts slowly** at the **beginning** and **end**, and **quickly** in the **middle**
  - Bigger  $\ell$  leads to more pronounced **S**
  - ⇒ This rollout pattern is imposed for **each stratum** of units with the same **observed** and **estimated latent covariate** values



# Adaptive Experimental Design for Staggered Rollouts

Goal: Most precisely estimate average treatment effects (i.e., increase  $\text{Prec}(\hat{\tau}_0; Z)$ ) with valid inference, while using the least sample size

Two adaptive decisions:

- Stop the experiment early if the desired precision is achieved (i.e., max duration is  $T_{\max}$ , and duration  $\tilde{T} \in [T_{\max}]$  is a random variable)
- Speed of treatment rollout for the next time period is determined after each period's outcomes are collected

# Designing the Adaptive Experiment

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## Design choices

1. Treatment design (rollout speed)
  - Adaptively choose as we gather more information about  $\sigma^2$  during the experiment
2. Termination rule

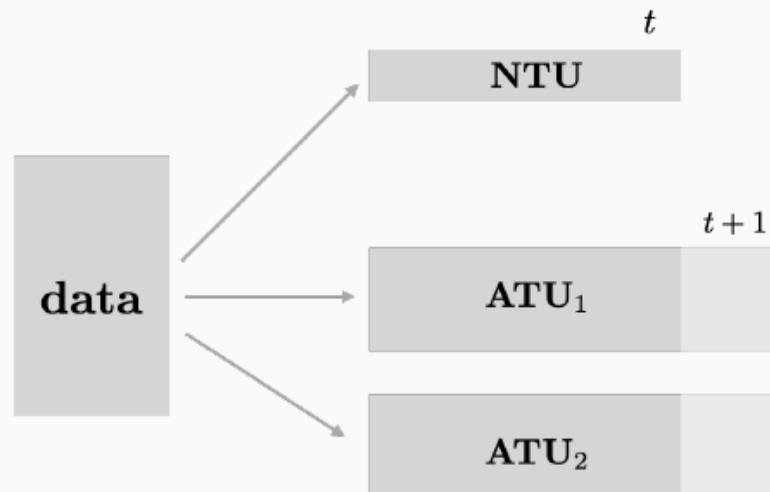
Design in order to **enable efficient estimation** and valid inference for treatment effect **after experiment**

- Use as many observations as possible

Propose the Precision-Guided Adaptive Experiment (PGAE) algorithm

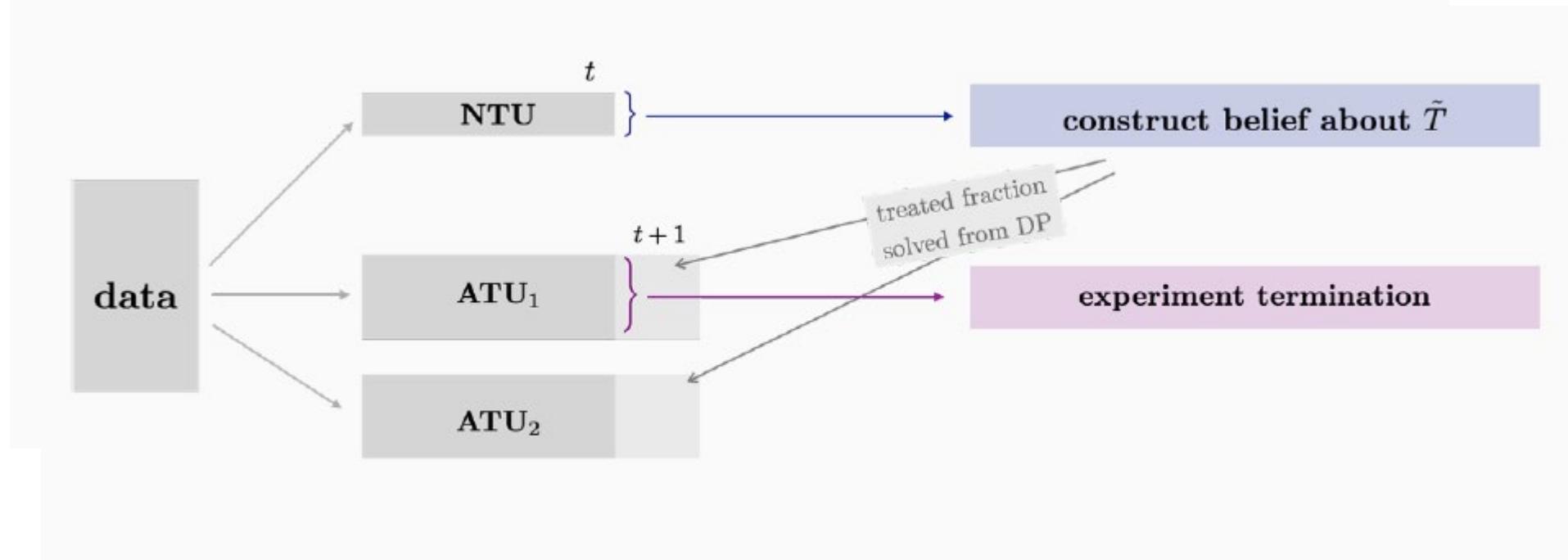
- Simultaneously achieves more efficient rollout and stopping, with efficient post-experiment estimation
- Uses **sample splitting** and **dynamic programming**

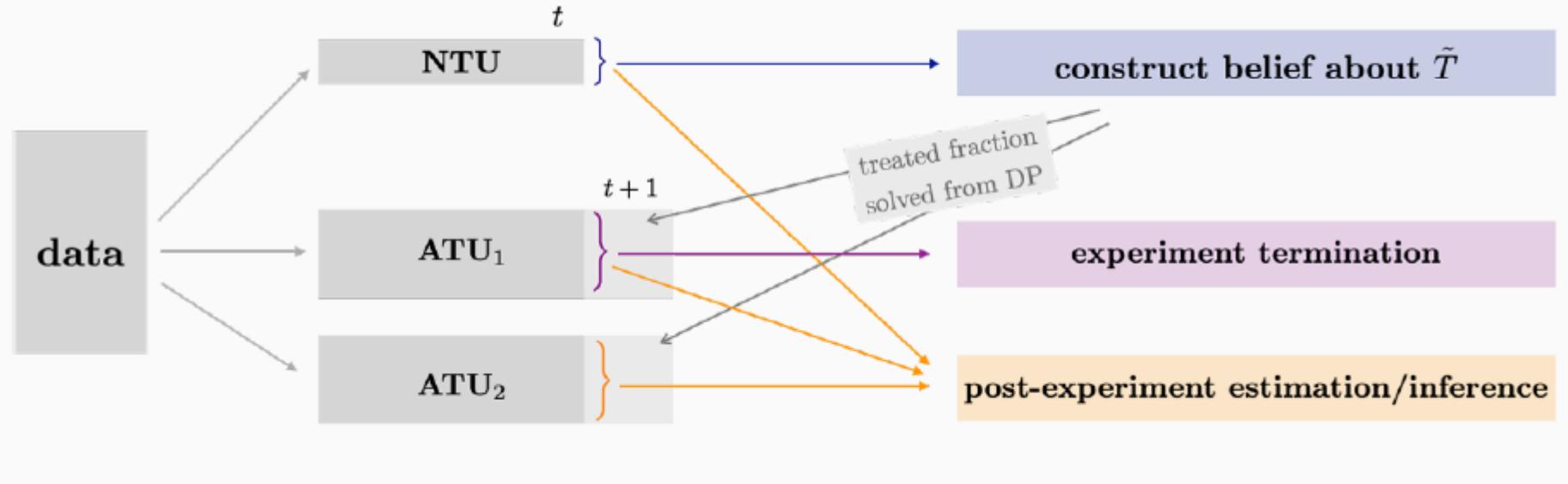
- **NTU**: Treatment design set pre-experiment (a small set)
  - Set as  $\omega_{bm,s} = (2s - 1)/(2T_{\max})$  (optimal solution for  $T_{\max}$ )
- **ATU**: Treatment design chosen adaptively



At time  $t$ , optimize  $\omega_{t+1}$  for ATU<sub>1</sub> and ATU<sub>2</sub> through dynamic programming (DP)

- In the DP, no intermediate cost and terminal cost is the precision at termination, i.e.,  $\text{Prec}(\hat{\tau}_0; Z_{:,1:\tilde{T}}) = (N\tilde{T}/\sigma^2) \cdot g_\tau(\omega, \tilde{T})$
- Solve  $\omega_{t+1}$  from DP based on the belief about  $\tilde{T}$





- The adaptivity of the design, with the termination time depending on early values of the outcomes, comes at no cost in the estimation of  $\tau_0$ 
  - Compare with a series of experiments with the same distribution of termination times, the average variance of  $\hat{\tau}_{\text{all}, \tilde{T}}$  is the same
- Adaptive treatment decisions improve the estimation precision of  $\tau_0$

# Semi-synthetic application: Adaptive staggered rollouts

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**Imaginary experiment:** city-level vaccine campaign to fight influenza

**Data:** month-city observations on influenza aggregated from MarketScan insurance data; DGP based on data from October to April from 2007-2017

- Artificially assumes flu season lasts longer when analyzing longer potential experiment lengths

**Results:** Adaptive design lowers estimation error by 20% at lower experiment cost

- Leads to **substantial early stopping**
  - When max possible # months is greater than 7, stop at less than half the max # months.
- Adaptive rollout speeds up as algorithm predicts an early finish

**Note:** This exact method has not been implemented in practice to my knowledge.

- Industry just beginning to move from ad-hoc midstream decisions, simulation-based planning or heuristics
- Illustrates the ideas of experimental design as a formal optimization problem.

# Working Backwards: Takeaways

Experimental Design as an Optimization Problem

Adaptivity improves performance but must be carefully designed to avoid costs

## Non-adaptive approach

- Challenge:
  - Power; heterogeneous units & time shocks
- Analysis at the end:
  - ATE using post-experiment outcome modeling of latent time and unit effects
- Design choices:
  - (Stratified) rollout of treatment, length of experiment
- Optimization:
  - Algorithm for rollout design, characterization of solution (manually compare lengths of exp.)

## Adaptive approach:

- Design choices:
  - Stopping time (since data-driven, becomes stochastic)
  - Rollout of treatment
- Optimization:
  - Structure algorithm so that data can be re-used for estimating treatment effects; adaptive based on estimates of variance, NOT estimates of outcomes
  - Algorithm optimizes rollout & stopping based on current beliefs about variance

## Adaptivity tradeoff:

- Optimizing DURING the exp. ***potentially*** sacrifices ability to analyze AFTER
  - Xiong et al shows careful sample splitting and design can ameliorate tradeoff- **no eff. loss!**
  - Xiong et al is adaptive based on learned variance, not learned treatment effect
- Outcomes in early periods correlated w/ assignment in later periods
- Later, we discuss statistical issues with analyzing adaptively collected data, see e.g.:
  - Andrews, Kitagawa, McCloskey (2019), Hadad, Hirschberg, Zhan, Wager & Athey (PNAS, 2021) & Zhan, Ren, Athey & Zhou (KDD, 2021, Mgmt Sci 2023), Deshpande, Mackey, Syrgkanis, Taddy (2019), Howard, Ramdas, McAuliffe, Sekhon (2021), etc.

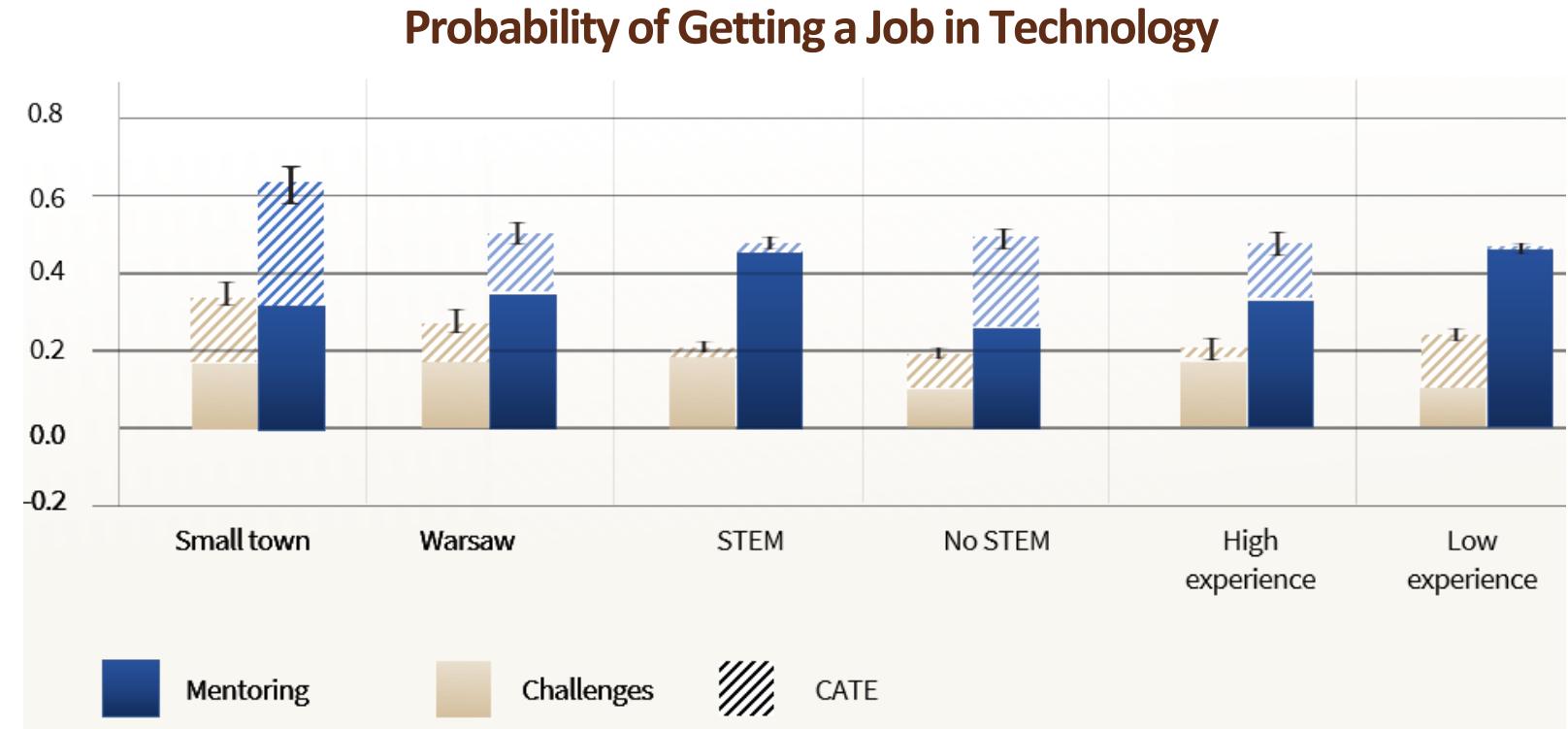
Goal: Estimate & Deploy  
Targeted Treatment  
Assignment Policy

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# Heterogeneous Treatment Effects

1. Pre-specified or hypothesis driven
2. Comprehensive with MHT corrections
  - See e.g. List, Shaikh, Xu 2017
3. Data-driven hypothesis generation
  - E.g. Causal trees (Athey & Imbens, 2016), causal forests (Wager & Athey, 2018)

Can also consider het. in outcomes (e.g. Ludwig, Mullainathan & Spiess 2017)



Athey & Palikot (2023) created & implemented Challenges program in collaboration with DareIT to help women transition sectors into IT in Poland

2 programs, 2 distinct randomized experiments, 2 control group baselines. Whiskers show standard errors for CATEs.

# Off-policy evaluation

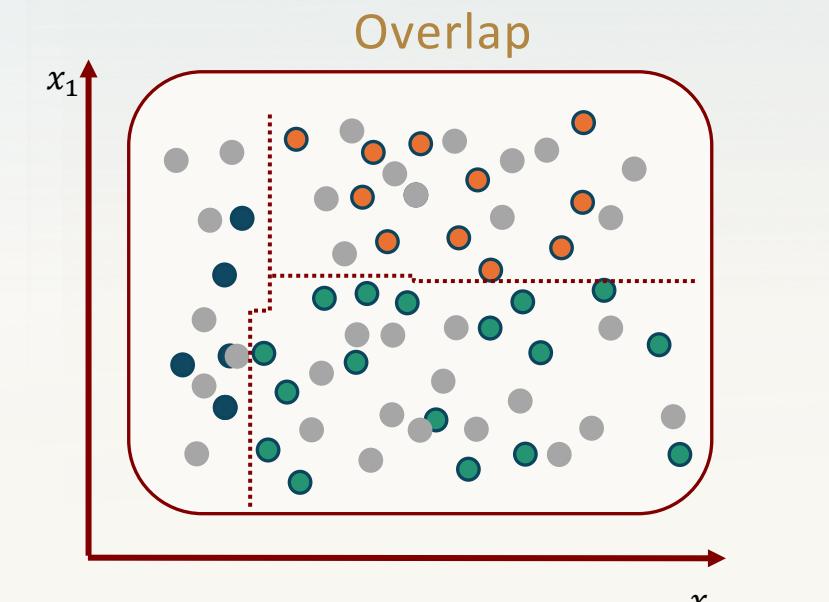
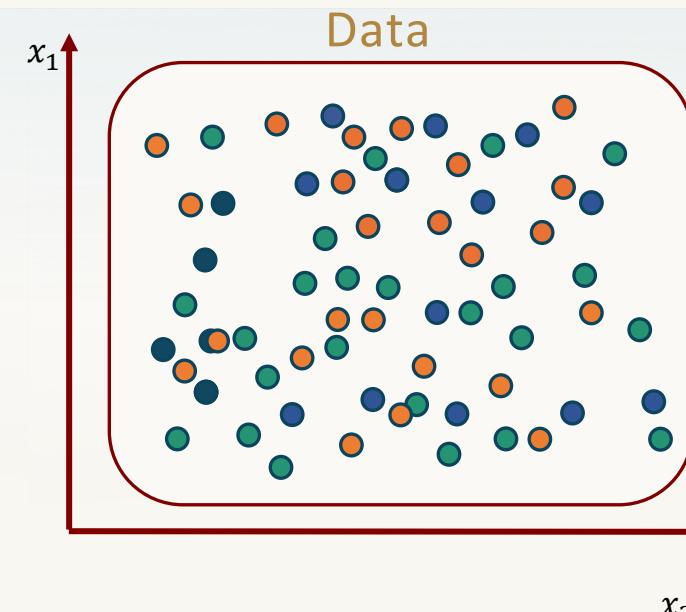
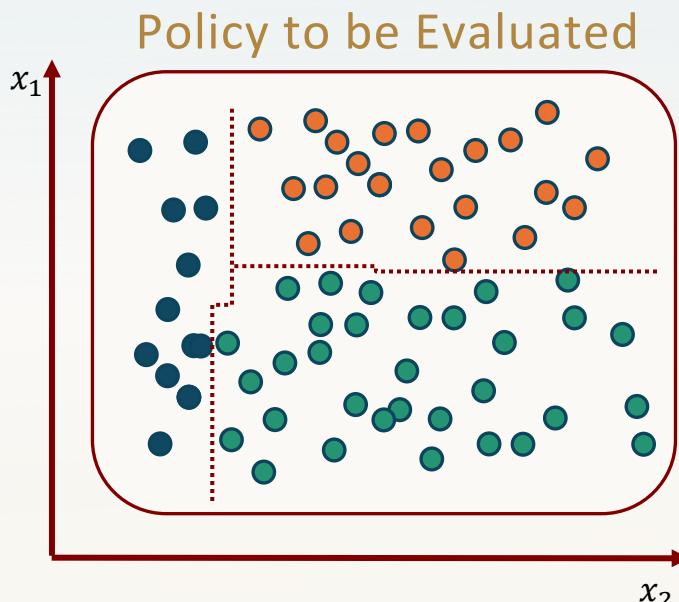
1. Policy assigns an arm based on covariates and overall capacity  $\pi: \mathcal{X} \times \mathcal{Q} \rightarrow \mathcal{A}$

Potential outcome:  $Y(a)$ , Expected value of policy:  $V(\pi) = \mathbb{E}_X[Y(\pi(X, q))]$

2. Off-Policy Estimators

$\hat{V}(\pi)$  can be estimated using sample means for overlapping observations (simple RCT)

Our application blends 2 RCTs, samples; outcome modeling, propensity weighting, or AIPW (w/cross-fitting)



# Estimating and Evaluating Treatment Assignment Prioritization Rules

## Estimate optimal policy

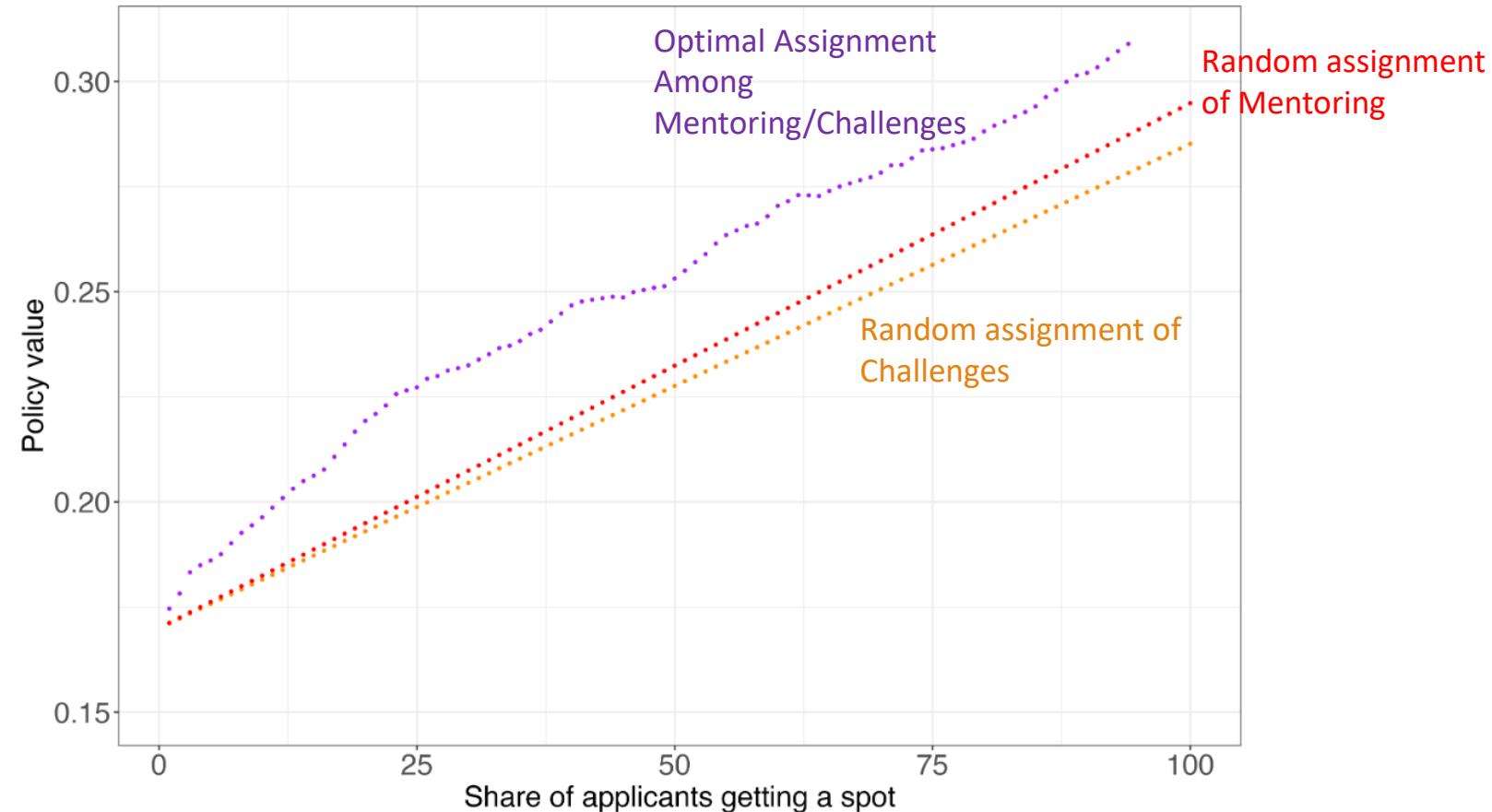
- For each program  $a$  and cov.  $x$ , estimate  $\hat{t}_a(x)$
- Optimization algorithm:
  - Prioritize the program and indiv characteristics that are most effective given capacity

## Evaluate using test set

For more on methods,  
see also:

- Sverdrup, Wu, Athey & Wager (2023) & software in R:grf
- Yadlowsky, Fleming, Shah, Brunskill, and Wager (2021)

The value of targeting as a function of program capacity ( $q$ )



# Off Policy Evaluation & Estimation: Important Points from Design Perspective

Overlap in historical data critical for variance of estimates:

$$Var(\hat{\mathbb{E}}_{X_i}[Y_i(\pi(X_i))]) = \frac{\sigma^2}{N} \frac{1}{Pr(A_i=\pi(X_i))}$$

- Historical deterministic targeted policy -> lack overlap

Policy estimation  $\hat{\pi}$ : by evaluating many policies (Athey & Wager, 2021; Zhou, Athey & Wager, 2023; grf, policyTree in R)

- Quality of the policy estimate is worse if you optimize over a larger/more complex policy set  $\Pi$
- Is proportional to the **largest** variance in set of considered policies:

$$\sup \pi \in \Pi Var(\hat{\mathbb{E}}_{X_i}[Y_i(\pi(X_i))])$$

Working backward:

- Adaptive design/iterative exp assigns treatments based on covariates to **manage overlap** for (uncertain) future
- Policy learning during & after may **restrict policy class**, e.g. drop arms or use tree policies (Athey et al, 2022)
- Theory: Krishnamurthy, Zhan, Athey, Brunskill, 2023; Krishnamurthy, Propp, Athey, 2023;

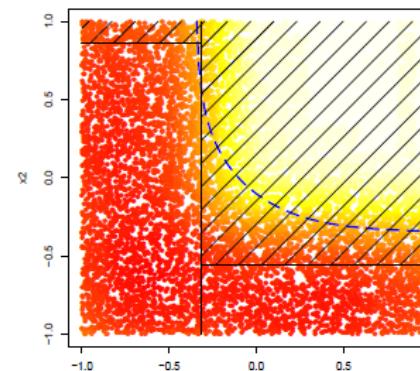
## Allowable Policies

Nonparametric, e.g. causal forest (Wager & Athey 2018; Athey, Tibshirani & Wager 2019), based on  $\hat{\tau}_i(X_i) > 0$

- Theoretically higher value
- Overfitting, hard to describe, non-monotone
- See eg Manski (2004), Hirano & Porter (2009), Stoye (2009), Kitagawa & Tetenov (2018)

## Tree policy

- Athey & Wager, 2021; policyTree
- May do better in practice (regularize)
- Easy to describe, track segments



# Tradeoffs between multiple outcomes

Targeting to improve one outcome might improve or hurt a different outcome

- May be tradeoff at individual level
- May be that you treat different people to maximize different outcomes

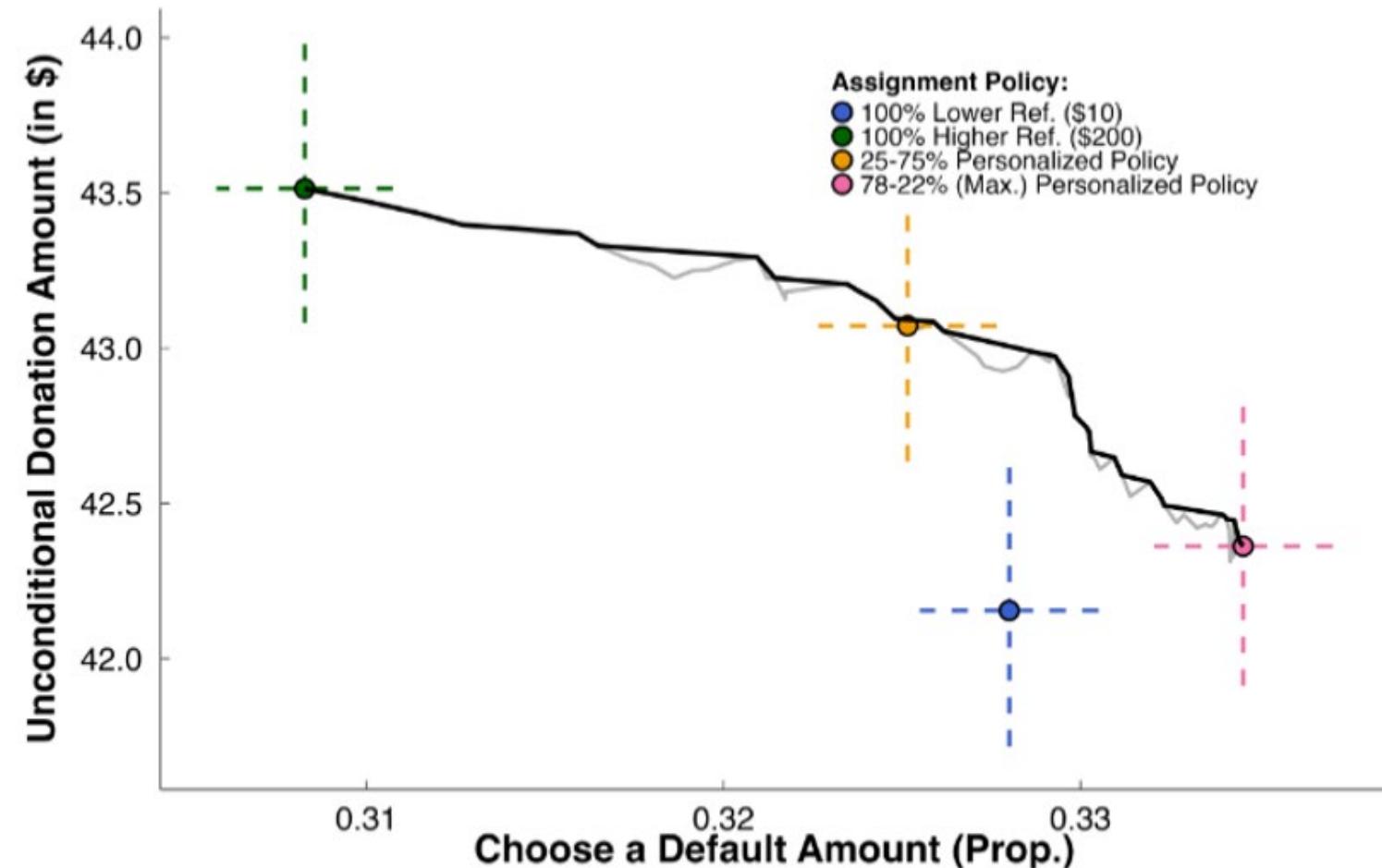
One option: maximize weighted sum of outcomes

- Constrain avg. of each outcome? For subgroups?
- Upweight vulnerable subgroups?

Signal-to-noise affects tradeoff

- May be much better for some outcomes than others, often better for short-term/simple engagement outcomes like clicks

Figure 10: Trade-Off between Unconditional Donation and Choosing a Default



Experiment randomizing the buttons for charitable donations for hundreds of thousands of PayPal donors, removing intermediate \$75 button and replacing with either \$10 or \$200  
Athey, Koutou, and Nath, 2024 WP

# Iterative Experimentation to Develop Targeted Treatment Assignment Policies

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# Iterative experimentation and policy estimation

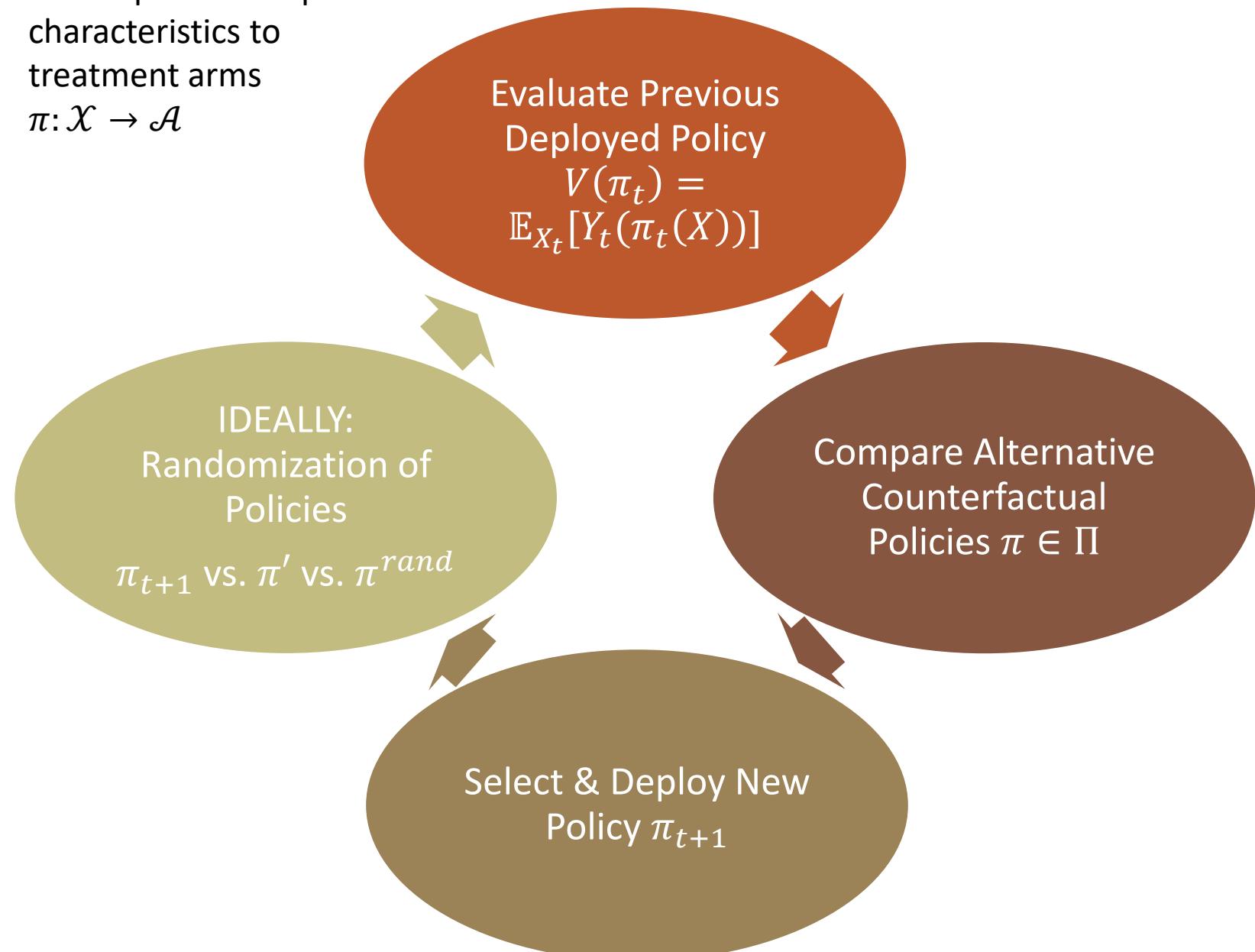
Collect data via randomization to do off-policy evaluation of alternative targeted policies

- See e.g. Hitsch et al., 2024; Simester et al., 2020a; Yoganarasimhan et al., 2023

Deploy and test performance

- Hitsch et al. (2024)
- Simester et al., 2020a
- Yang et al., 2023

Recall: policies map characteristics to treatment arms  
 $\pi: \mathcal{X} \rightarrow \mathcal{A}$



# Iterative Experimentation: Sequence of On-Policy Evaluation & New Policy Estimation

**Goal:** Deploy algorithm assigning call times to farmers based on engagement history; bandwidth constrained

**Algorithm:** *Input:* past data. *Output:* estimated policy assigning call times to each farmer,  $\pi: \mathcal{X} \rightarrow \mathcal{A}$

**Design:** Sequence of experiments with 2 levels of randomization.

Week 1 (Uniform),  $n = N$

1	2	..	..	91	
Call Time					Farmer ID
1/91	1/91	..	..	1/91	1
1/91	1/91	..	..	1/91	2
1/91	1/91	..	..	1/91	..
1/91	1/91	..	..	1/91	..
1/91	1/91	..	..	1/91	n

**Benefits of design:** Data from Week  $t$  enables evaluation of deployed policy, *and* estimation/evaluation of alternative/new policies

**Caution:** Pool data with care; assignments in week  $t$  depend on past data

Week 2 (Uniform),  $n = 2N/3$

1	2	..	..	91	
Call Time					Farmer ID
1/91	1/91	..	..	1/91	1
1/91	1/91	..	..	1/91	2
1/91	1/91	..	..	1/91	..
1/91	1/91	..	..	1/91	..
1/91	1/91	..	..	1/91	n

Week 2 (Deploy  $\hat{\pi}$ ),  $n = N/3$

1	2	..	..	91	
Call Time					Farmer ID
0	0	..	..	1	1
1	0	..	..	0	2
1	0	..	..	0	..
0	0	..	..	1	..
1	0	..	..	0	n

Week 3 (Uniform),  $n = 2N/3$

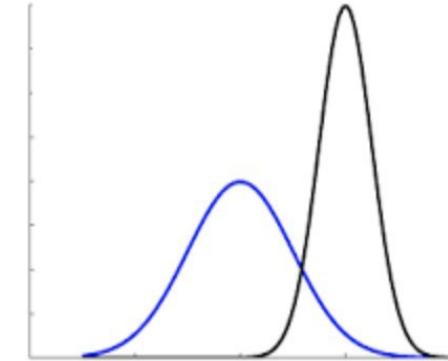
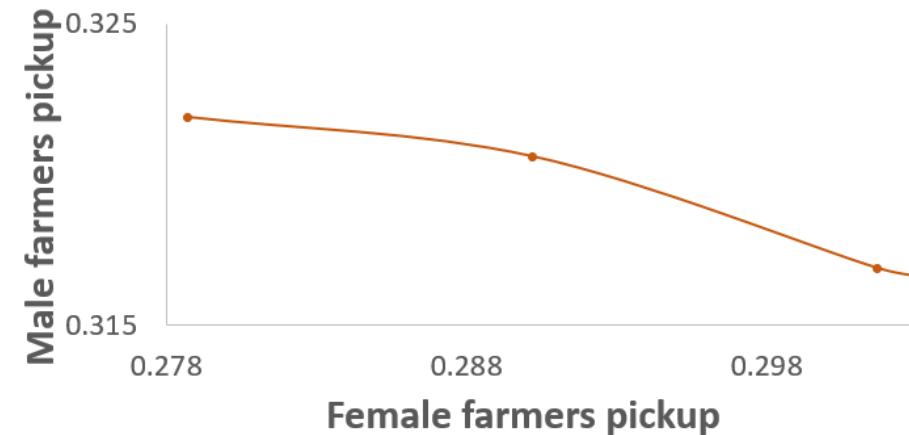
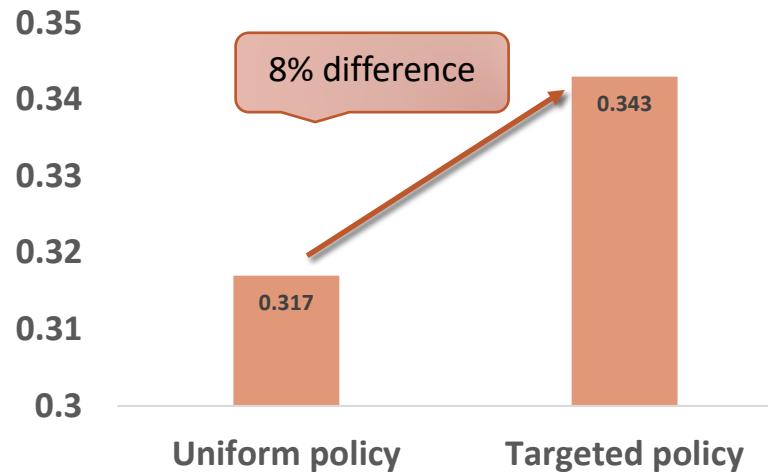
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1/91	1/91	..	..	1/91	1
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1/91	1/91	..	..	1/91	..
1/91	1/91	..	..	1/91	..
1/91	1/91	..	..	1/91	n

Process Continue

Week 3 (Deploy  $\hat{\pi}$ ),  $n = N/3$

1	2	..	..	91	
Call Time					Farmer ID
0	0	..	..	1	1
1	0	..	..	0	2
1	0	..	..	0	..
0	0	..	..	1	..
1	0	..	..	0	n

# Impact of Personalization in Call Times



## Value of Targeting

- Estimate targeted policy under capacity constraints (new methods)
- 8% gain in engagement.
- Potential to reach 26,000-33,000 additional farmers with educational content.

## Tradeoffs between Outcomes

- Scarce bandwidth per hour
- Female farmers lower average engagement. Can re-optimize giving them greater weight
- Can improve engagement from women by 9% if we reduce men's engagement by 1.7%

## Shocks/external validity

- On-policy estimates worse than off-policy predictions
- Show: Pref./Tech. Shocks.
- Distribution Shifts.
- Weight more recent data for better perf. (tradeoff w/ variance)

# Adaptive Experiments: Bandits & Contextual Bandits

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# Bandits: Goals

1. Regret
2. Learn good policy
3. Hypothesis testing/  
precise estimation

## Key Tradeoffs

Exploration vs.  
Exploitation

Exploitation targets  
optimal policy but risks  
low overlap with it

Overlap w/ optimal  
policy vs. overlap with  
all policies to be  
evaluated

### Low “Regret” – DURING Experiment

- Dropping harmful arms (e.g. medical)
- Expected outcomes of subjects DURING experiment

### Policy Learning - AFTER Experiment

- “Policy Learning” (Kasy & Sautmann) or “Simple Regret” (ML)
- Very little theory for *contextual* bandit (Qin and Russo, 2022,  
Krishnamurthy, Zhan, Athey & Brunskill, NeurIPS 2023)
- When does it help? Pure RCT puts lower bound on overlap

### Tight standard errors, specific hypothesis tests at END

- Best arm/policy vs. control?
- Policy learning and pure RCT keep exploring forever—always some benefit to more learning
- Real world policy learning *often doesn't converge in time*
- Policy makers are going to pick one choice and want to know how good it is, compare to baseline, do budgeting/planning etc.
- To optimize need to be aware what happens after experiment ends
- Adaptivity requires special treatment for hypothesis at end

**Tradeoffs: bandits can be designed to manage**

# Goal: Adaptive pilot to inform email design for nudge

Want to find the best arms at the end

See Rosenberg et al 2021 tutorial:  
[https://gsbdi.github.io/ml\\_for\\_behavioral\\_science/index.html](https://gsbdi.github.io/ml_for_behavioral_science/index.html)

Practitioner's guide:  
<https://www.gsb.stanford.edu/faculty-research/publications/practitioners-guide-designing-adaptive-experiments>

From: EnforcementWarning@finance.nyc.gov  
Subject: Take Action Now to Avoid Booting or Towing

C = control



Dear Customer,

This is a courtesy notice to let you know that at least one vehicle associated with your email address has accrued nearly \$350 in unpaid parking or camera summons judgment debt. A vehicle with more than \$350 in judgment debt may be booted or towed to recover the outstanding amount due – and if the owner of these plates owns other vehicles, those vehicles may also be subject to booting or towing.

We urge you to visit [www.nyc.gov/citypay](http://www.nyc.gov/citypay) to pay or dispute the outstanding summonses associated with the vehicles or vehicles shown below. Please note that you may have other vehicles at risk of booting. You can search all of the plates you own at [www.nyc.gov/citypay](http://www.nyc.gov/citypay).

For more information about disputing a ticket, including who is eligible to request a hearing, you may visit [www.nyc.gov/disputeticket](http://www.nyc.gov/disputeticket).

This is the only email you will receive on this matter. If you have questions, you may contact us at 311. This mailbox is unattended. To contact the NYC Department of Finance, visit [www.nyc.gov/contactfinance](http://www.nyc.gov/contactfinance). Contacting us without payment will not prevent your vehicle from being booted. Please visit a DOF business center if you need immediate assistance or to establish a payment plan if you qualify.

Sincerely,  
The New York City Department of Finance

Plate	State	Type
ABC6789	NY	PAS

From: [NYCparking@finance.nyc.gov](mailto:NYCparking@finance.nyc.gov)  
Subject: Your vehicle is at risk of being booted

A

Dear NYC Driver,

A [vehicle type] with plate [plate #] associated with this email has unpaid parking fines. If you or the vehicle owner do not pay or dispute by [DATE]\*, this vehicle will be booted or towed.

- To pay tickets, click [Pay my parking ticket](#) and use this violation number: [oldest summons #]
- If you think this is a mistake and want to dispute a ticket, click [Dispute a ticket](#)
- If you are interested in a payment plan, click [Learn about payment options](#)

Need some help? We answer questions at [Contact Finance](#) or you can come by in person to one of our [Business Centers](#).

Remember, you or the vehicle owner must take action by [DATE]\* or this vehicle and any other associated vehicle(s) will be at risk of being booted or towed.

Thank you in advance,  
NYC Department of Finance

P.S. This email address was previously used to pay a parking ticket for the vehicle(s) listed below. All vehicles registered to the owner are at risk of being booted or towed.

\*Booting or towing may occur before listed date



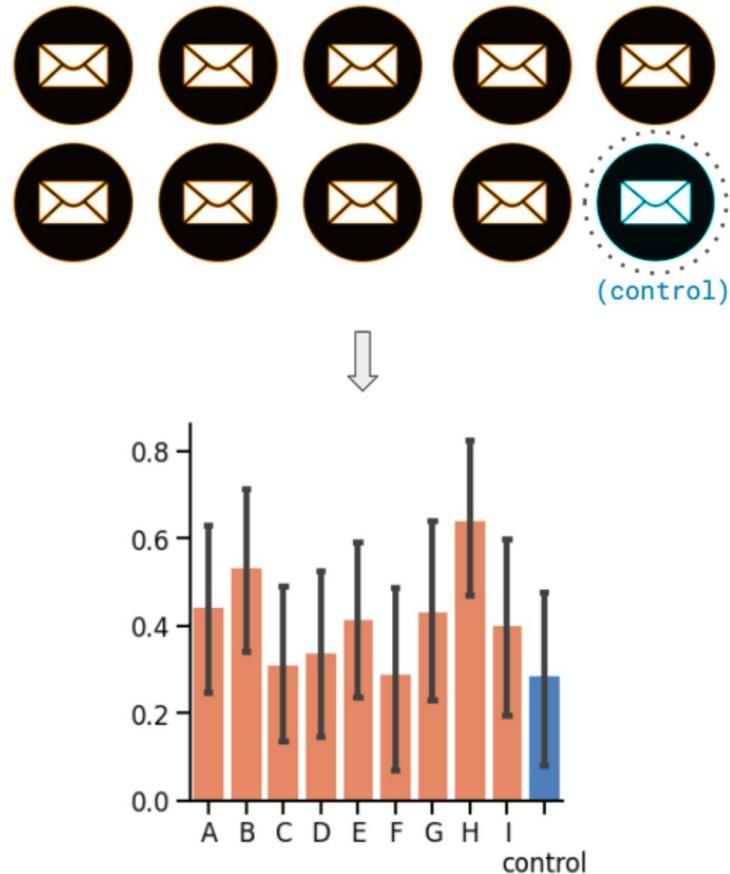
Prototype B:  
No personalization in 1<sup>st</sup> sentence

# Experiments in practice: Email nudges

Challenges with many arms

## Suboptimal design: Ten-armed RCT

- Requires large sample size.
- Some arms may be bad enough that precise estimates are not useful.
- Some arms may be good but similar, irrelevant which is chosen.

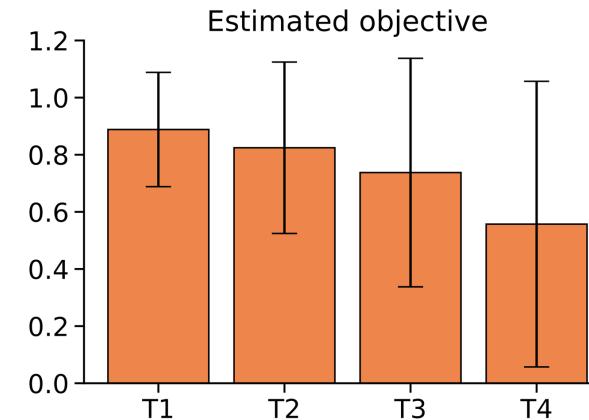
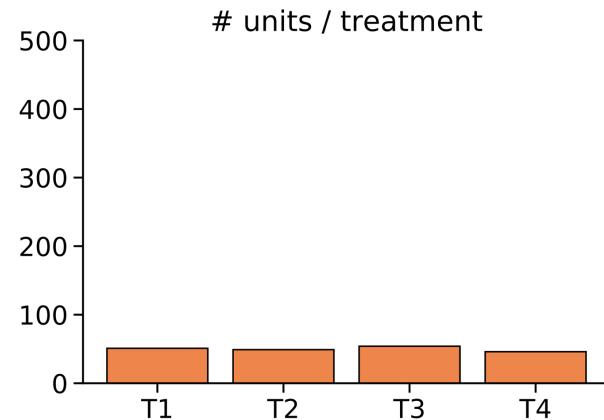
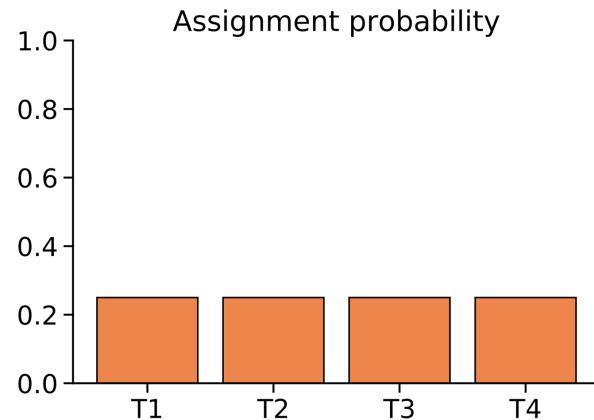


# Adaptive experimentation

Learning by design

## Multi-armed bandits

An example of adaptive design



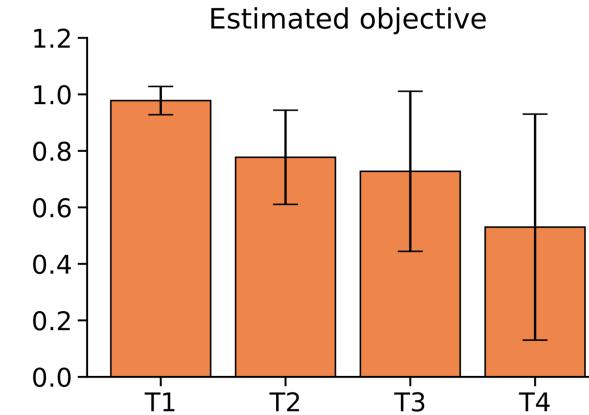
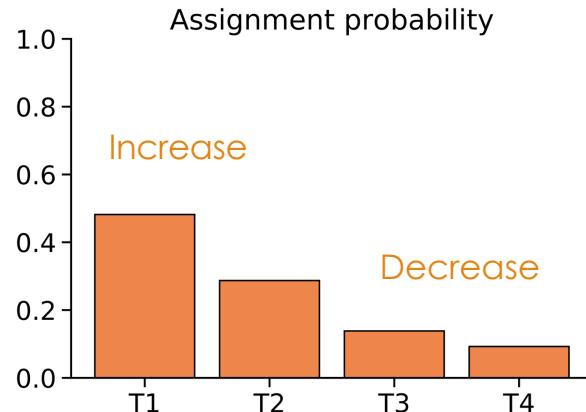
**Step 1:** At the beginning of the experiment, assign treatments uniformly at random

# Adaptive experimentation

Learning by design

## Multi-armed bandits

An example of adaptive design



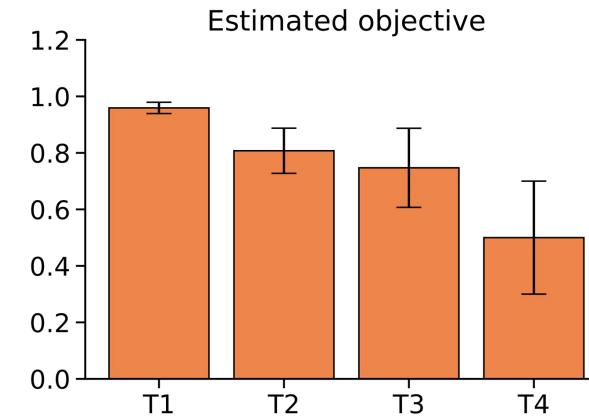
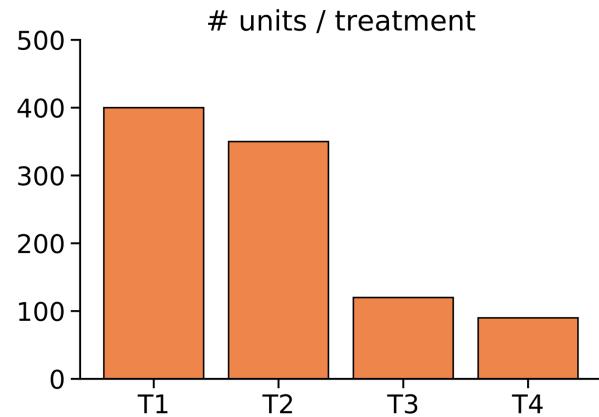
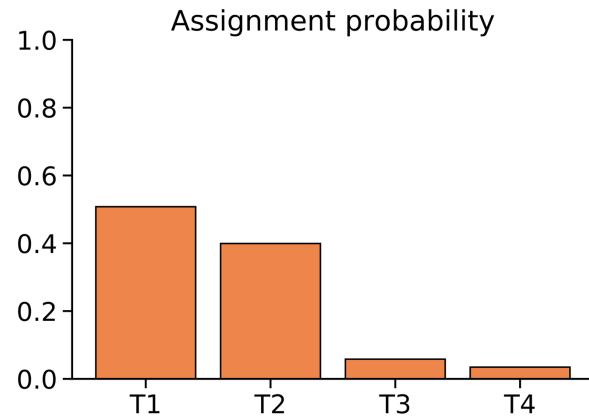
**Step 2:** Once some data has been collected, **increase** the probability of assignment to more **promising arms**.

# Adaptive experimentation

## Learning by design

### Multi-armed bandits

An example of adaptive design



**Step k:** Repeat this procedure in batches, increasing probabilities of assignment as we become more certain about which treatments are good.

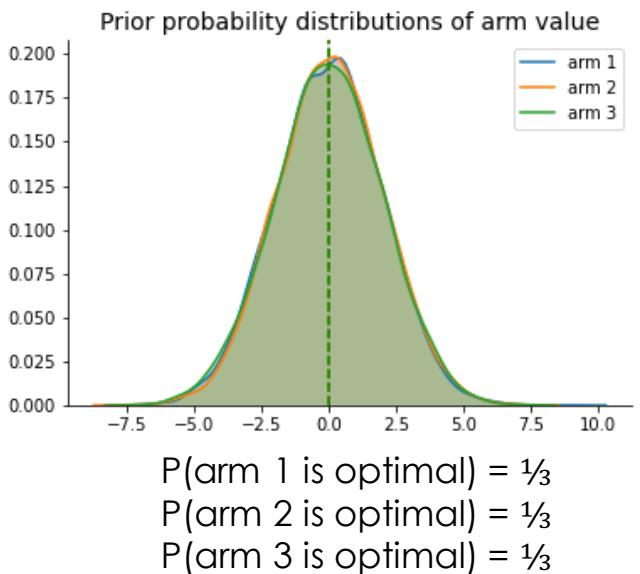
# Adaptive experimentation

## Learning by design

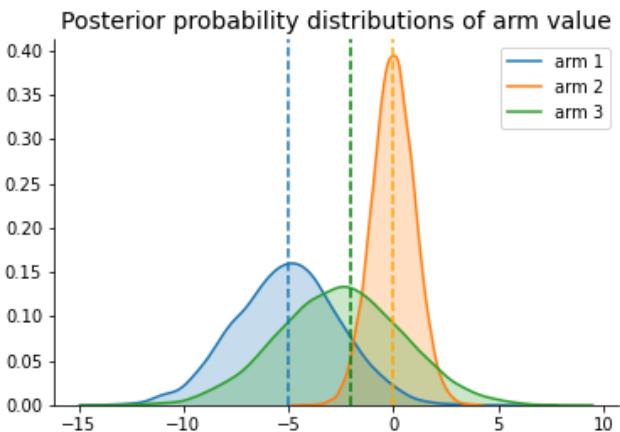
### Thompson sampling

#### A Bayesian multi-armed bandit algorithm

1. Start with a **prior** distribution on arm values.
2. Collect first batch of data by assigning treatments uniformly at random.



3. Observe outcomes and **update the posterior** distribution.
4. Next batch, assign treatments according to their **posterior probability of being optimal**. (Repeat)



Dashed orange box:

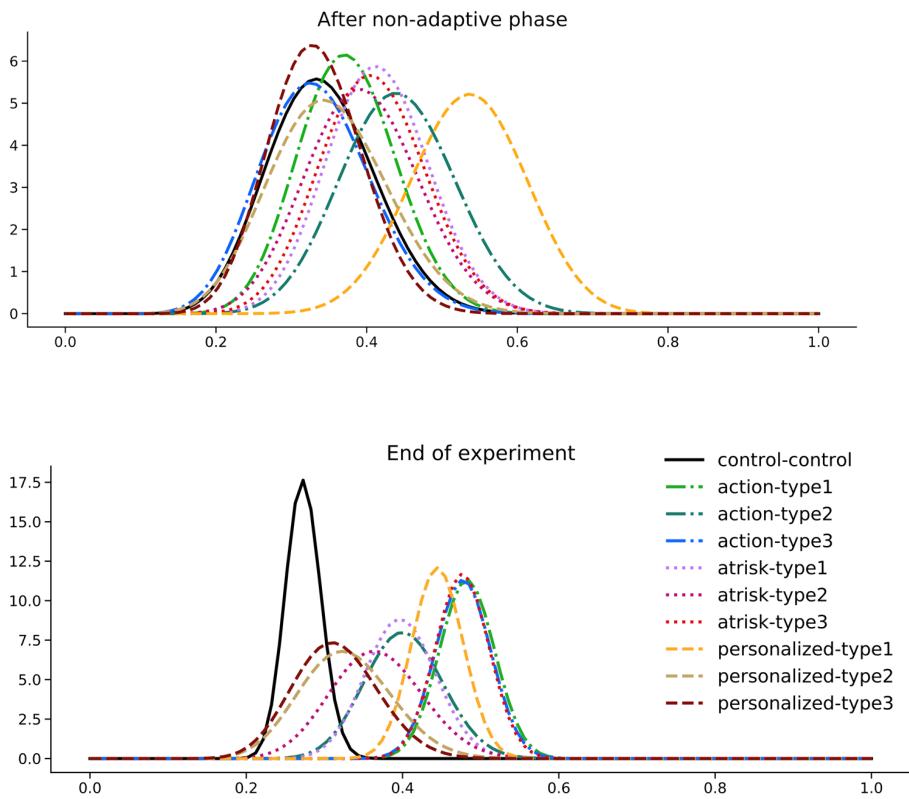
$$P(\text{arm 1 is optimal} | \text{Data}) = 0.05$$
$$P(\text{arm 2 is optimal} | \text{Data}) = 0.70$$
$$P(\text{arm 3 is optimal} | \text{Data}) = 0.25$$

The **Thompson Sampling** heuristic dictates these assignment probabilities.

Has good properties balancing exploration & exploitation.

# Adaptive experimentation

## Pilot experiment result for email nudge

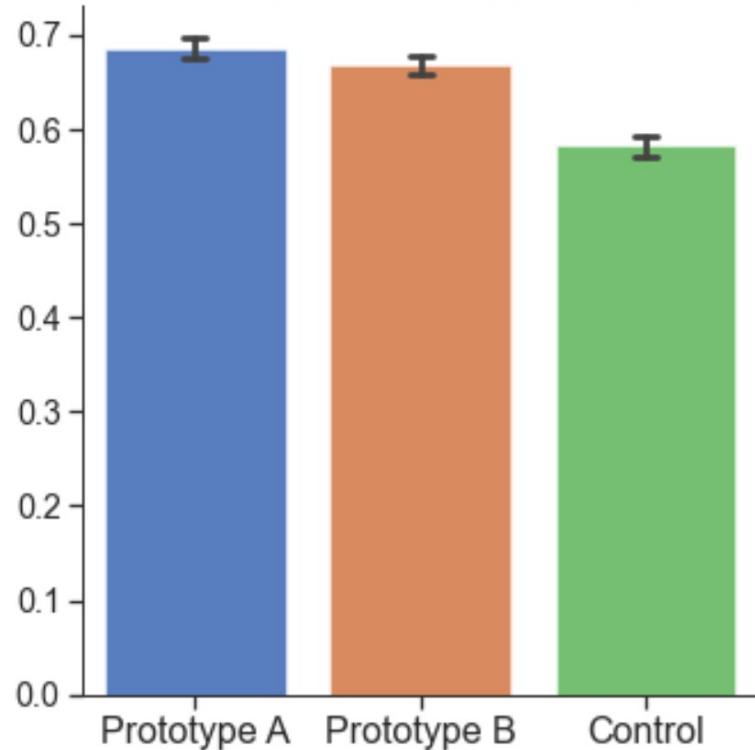


- Data was collected via an adaptive experiment, where more units assigned to the treatments that were doing better
  - Modified Thompson sampling algorithm (ensuring a minimum # of obs allocated to control).
  - Better: “Exploration sampling” to target policy learning. Here little difference (didn’t converge).
- Experiment allowed us to learn that
  - Control is indeed suboptimal; three prototypes “in the lead”.

[Left] Snapshots of posterior distributions of the probability that a participant will engage with each email prototype after initial phase of experiment and at the end of the experiment.

# Experiments in practice: Email nudges for NY Dept of Finance

Results from main experiment



Pilot experiment informed selection of two prototypes  
(note: due to organizational constraints, these ended up being slightly different from pilot winners).  
Main experiment was an RCT with ~22k actual NYC drivers.

[Left] Main experiment results, showing average outcome (defined as indicator of payment or dispute within two weeks of receiving the email).

# Check out our shiny app!

You can try different arm means, and different algorithms

<https://gclab.shinyapps.io/bernoulli-bandit/>

Prob[Y(1) = 1] equals...  
0 0.1 0.2 0.3 0.4 0.5 0.6 0.7 0.8 0.9 1  
0.7

Prob[Y(2) = 1] equals...  
0 0.1 0.2 0.3 0.4 0.5 0.6 0.7 0.8 0.9 1  
0.6

Prob[Y(3) = 1] equals...  
0 0.1 0.2 0.3 0.4 0.5 0.6 0.7 0.8 0.9 1  
0.45

Number of simulations...  
3 100 1,000  
103 203 403 603 803 1,000

Algorithm...  
 Thompson sampling  
 Epsilon-greedy  
 Random

Run Experiment

## Data-collection

Algorithm...  
 Random  
 Thompson sampling  
 Epsilon-greedy

Initial phase length (% of total length)...  
0 0.1 0.2 0.3 0.4 0.5 0.6 0.7 0.8 0.9 1  
1

Assignment probability floor...  
0.01 0.025 0.125  
0.01 0.022 0.034 0.046 0.058 0.07 0.082 0.094 0.106 0.118 0.125

Number of batches...  
1 10 100  
1 11 21 31 41 51 61 71 81 91 100

Control condition  
 Fix proportion at 1/K  
 Algorithmic default

# Instability is often a problem

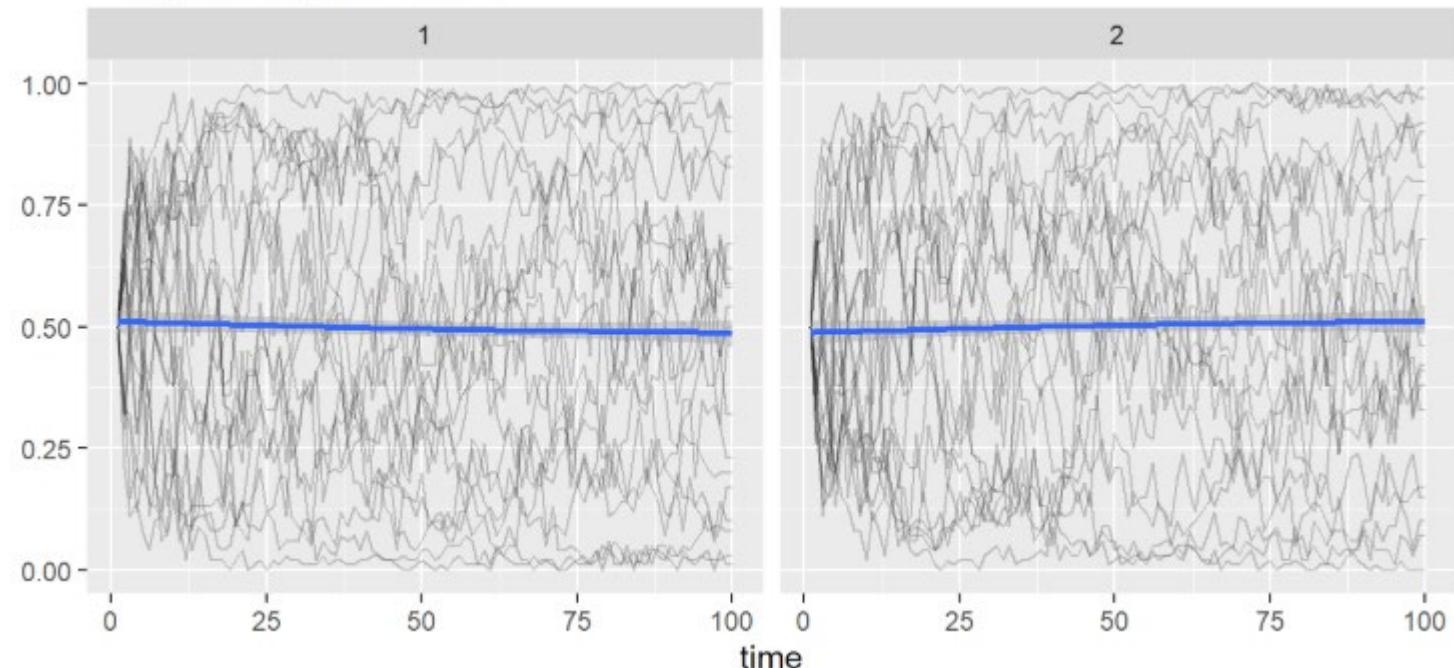
Bandit may not have converged before you run out of money/experimental units

Heuristics for stopping can be used if you have sufficient budget (but creates an additional form of adaptivity to address in analysis)

Recall earlier discussion of adaptivity after experiment, e.g. Hadad, Hirschberg, Zhan, Wager & Athey, PNAS 2021 & references therein

## Case of equally good arms

Assignment probabilities



## Testing Hypotheses After Bandit

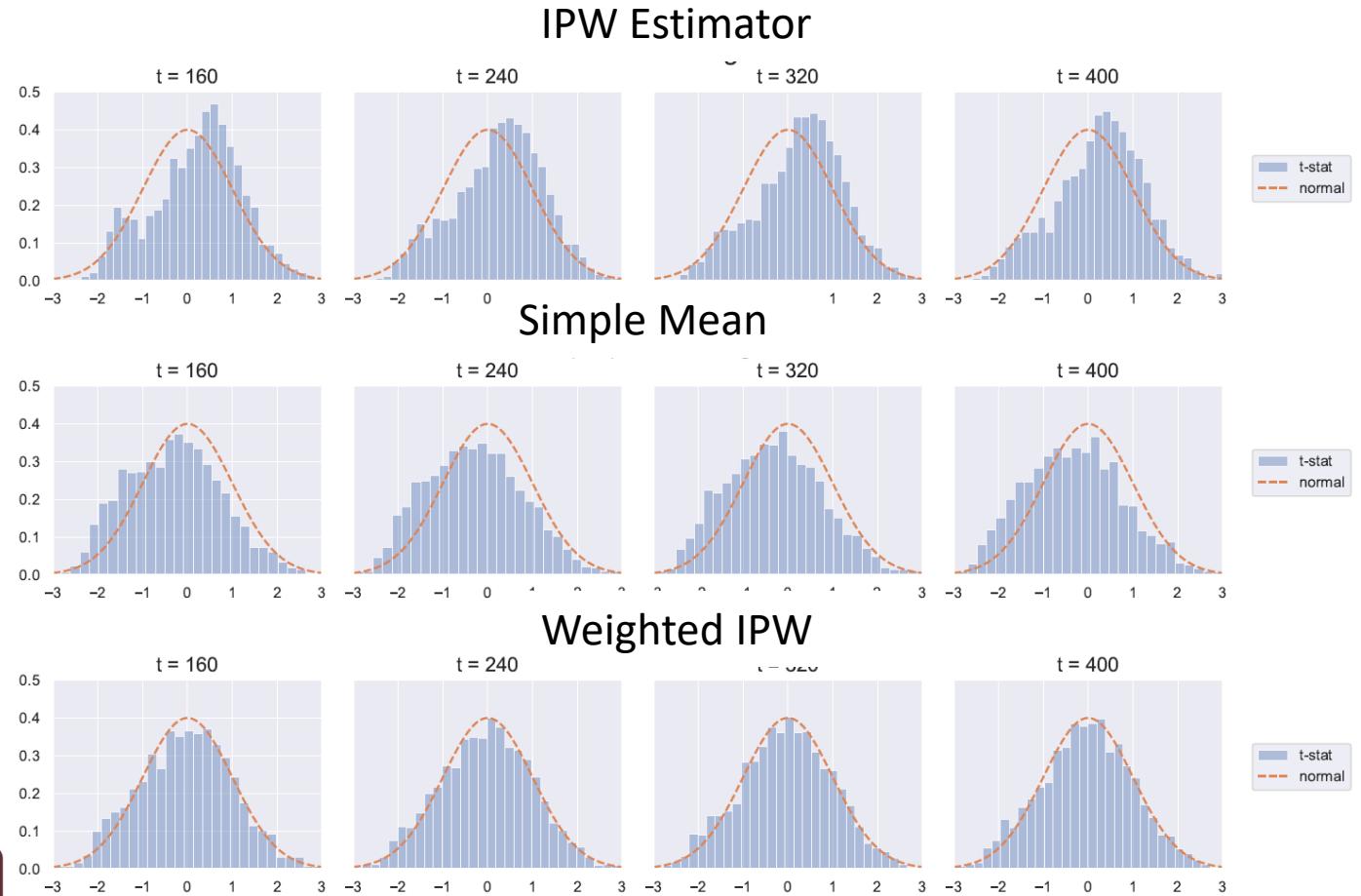
- Simple mean is biased estimator of true arm mean, and estimator is often multi-modal
  - If an arm does badly initially, receives lower assignment probability later, upweighting initial bad outcomes—low mean, low sample size go together
- Weighting by inverse of assignment probability (IPW) restores “equal weighting of each batch,” eliminates bias
- IPW is not asymptotically normal (variance & mean pf estimates are still related)

**Solution:** adaptively weight data to stabilize variance, retain consistency, restore normality  
(Hadad et al, 2021 PNAS)

Introduce *evaluation weights*  $h_t(w)$ .

Adaptively-Weighted Augmented Inverse Propensity Score Estimator

$$\hat{Q}_T^{AW}(w) := \sum_{t=1}^T \frac{h_t(w)}{\sum_{s=1}^T h_s(w)} \left\{ \frac{\mathbb{I}\{W_t = w\}}{e_t(w)} Y_t + \left(1 - \frac{\mathbb{I}\{W_t = w\}}{e_t(w)}\right) \hat{\mu}_t \right\}$$

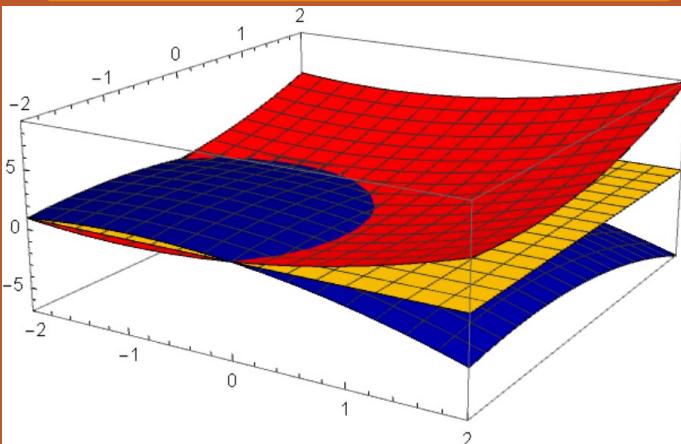


See also Andrews, Kitagawa, McCloskey (2019), Zhan, Ren, Athey & Zhou (KDD, 2021, Mgmt Sci 2023), Deshpande, Mackey, Syrgkanis, Taddy (2019), Howard, Ramdas, McAuliffe, Sekhon (2021), etc.

# Adaptive Experiments and Targeted Treatments

System interacts with its environment, taking actions or assigning treatments

Outcomes for different arms depend on contexts

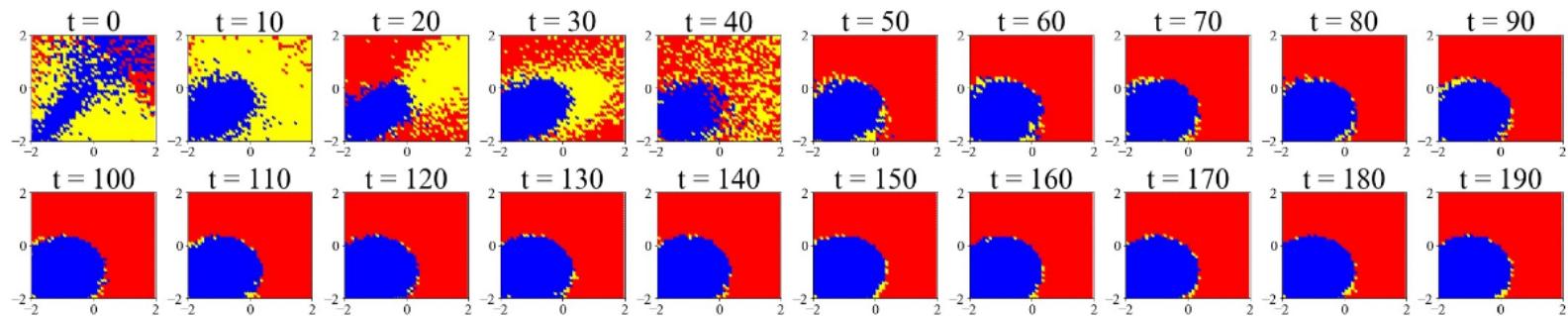


## Contextual bandits:

- Learn a targeted treatment assignment policy mapping from individual characteristics to treatments

$$\pi: \mathcal{X} \rightarrow \mathcal{A}$$

- Consider batches of subjects
- Outcome modeling** approach: After each batch, estimate a model mapping characteristics to (counterfactual) outcomes for each treatment  $f_k(x, a)$
- Then apply bandit heuristics as each  $x$  in next batch arrives



# Real-World Applications of Contextual Bandits

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# Contextual Bandits in a Survey Experiment on Charitable Giving: Within-Experiment Outcomes versus Policy Learning

Athey et al 2022

Design a “contextual bandit” - an **adaptive experiment** with multiple arms

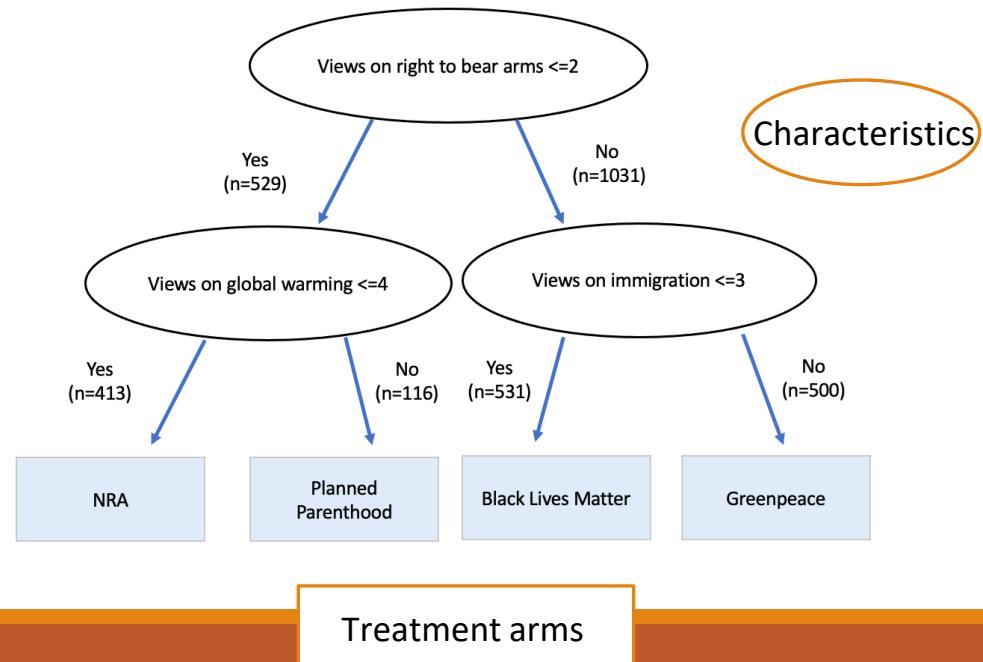
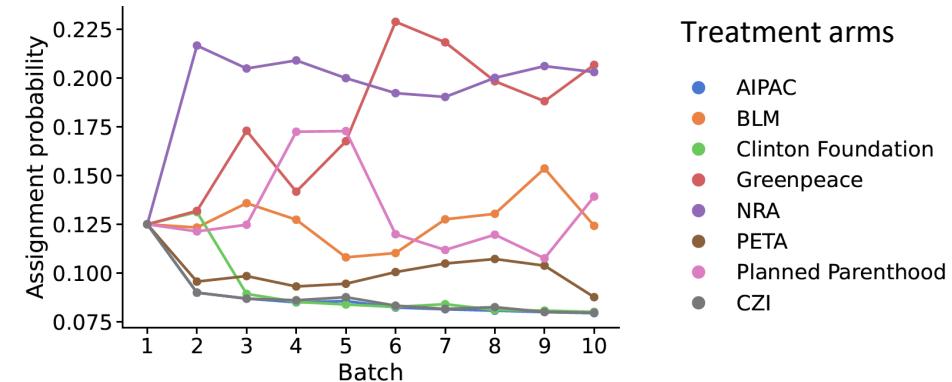
Tension arises between

- Cumulative regret (**within-experiment outcomes**), and
- Finding best policy to use AFTER experiment (“**policy learning**”)

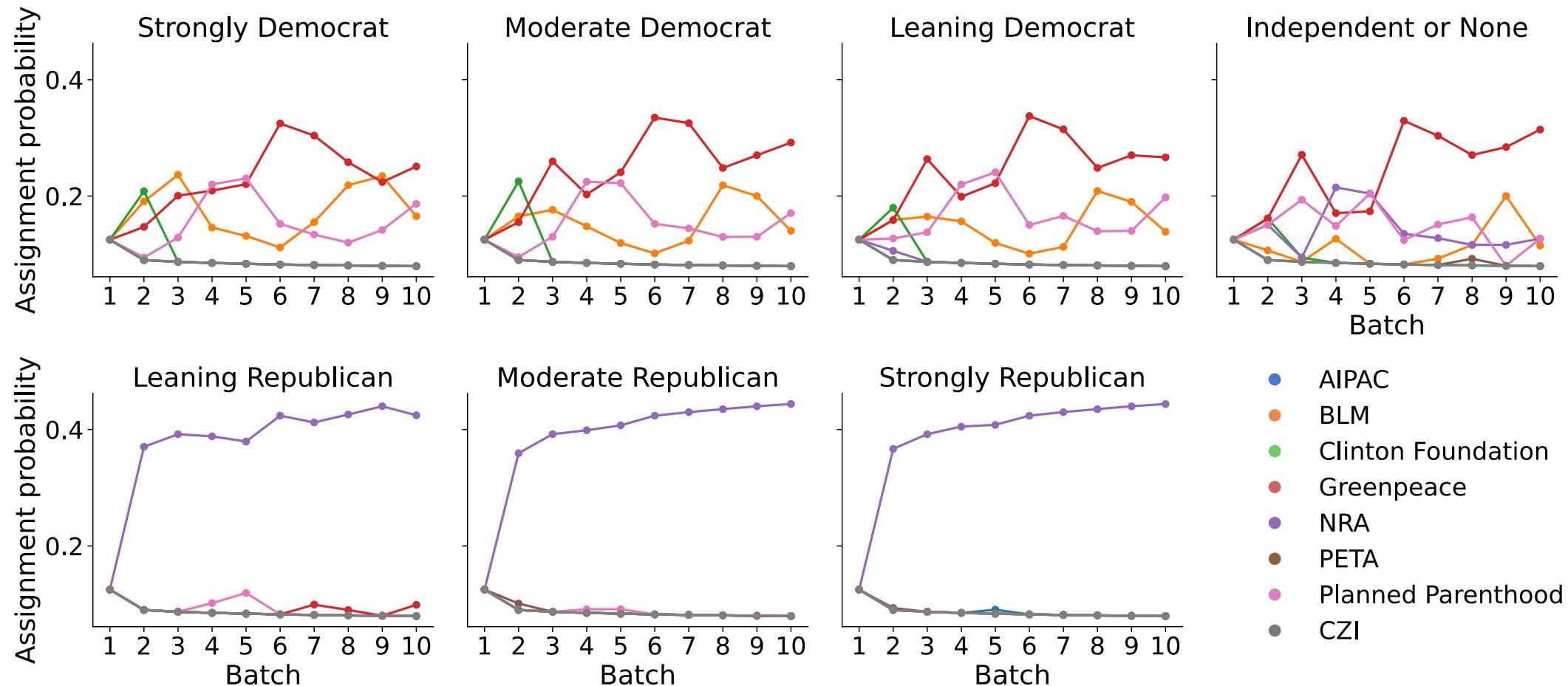
Propose a heuristic algorithm that **balances the two goals**.

**Implement** in charitable giving field experiment.

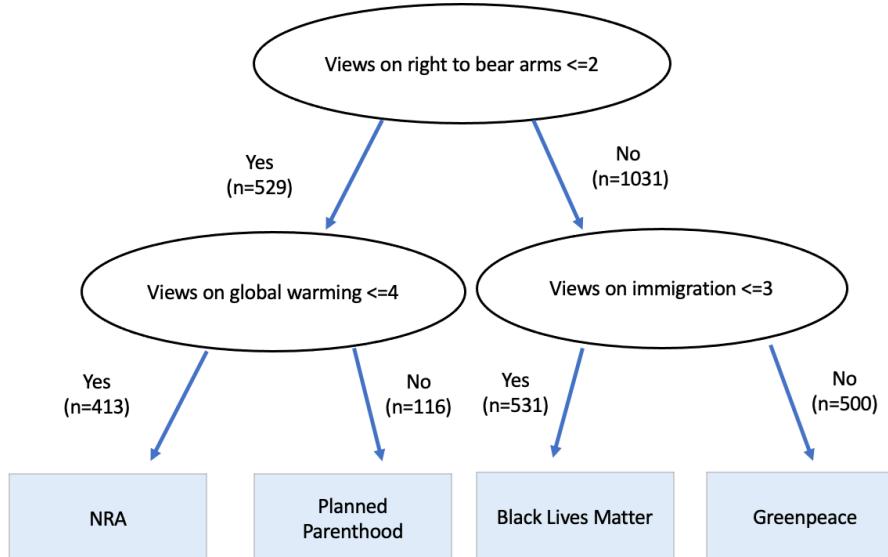
**Compare** with other existing contextual bandit algorithms using semi-synthetic data based on our experimental data.



# Contextual bandit over time



# Targeted policy vs. best non-targeted policy



	Value	Std.err	Diff	Std.err	p-value
Best non-targeted policy (Greenpeace)	4.687	0.208			
Targeted policy	5.653	0.216	0.966	0.300	0.001

Please drag the slider to indicate your estimate, with **-10 being extremely dissatisfied**, and **10 being extremely satisfied**.

-10 -9 -8 -7 -6 -5 -4 -3 -2 -1 0 1 2 3 4 5 6 7 8 9 10

Views on immigration: The US government needs to get tougher on immigration

Views on global warming: The US government should do more to prevent global warming

Views on right to bear arms: The right to bear arms should be limited

1- Strongly disagree, 2 - Somewhat disagree, 3 - Neither agree nor disagree, 4 - Somewhat agree, 5 - Strongly agree

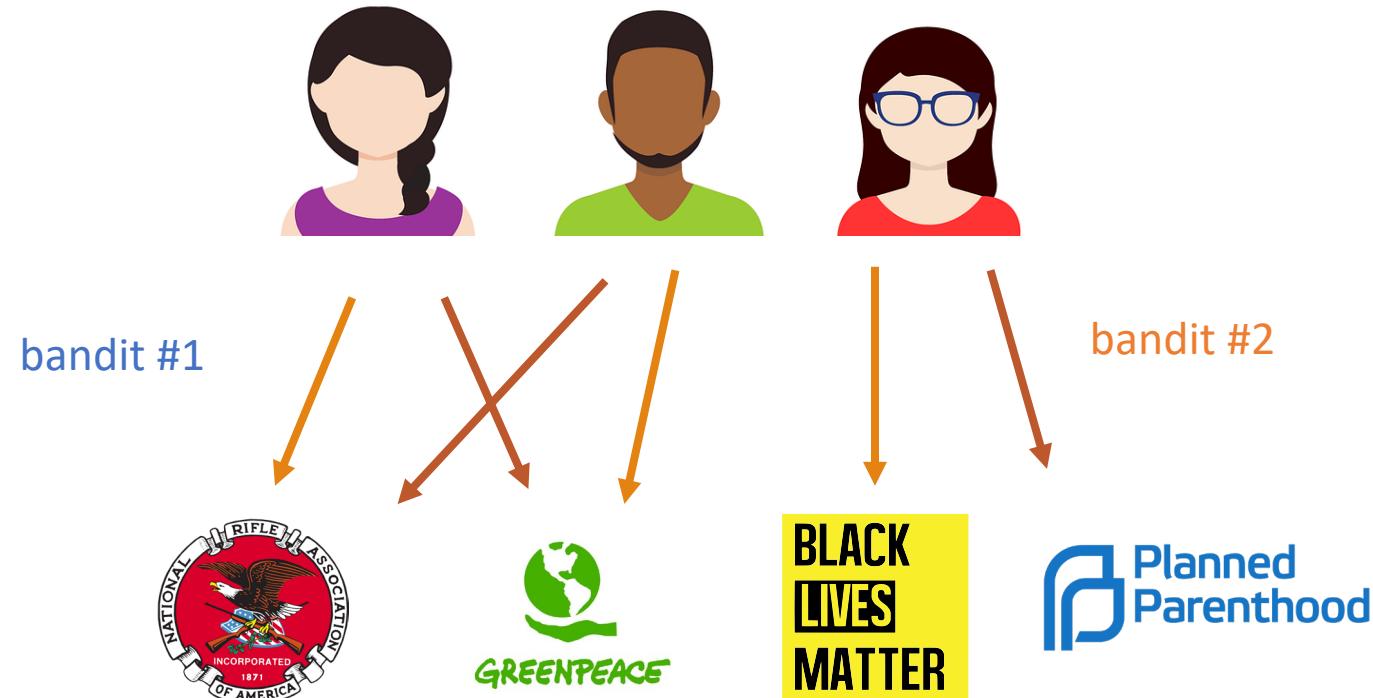
# Simulations based on semi-synthetic data

Contextual bandits algorithms guide data collection ⇒

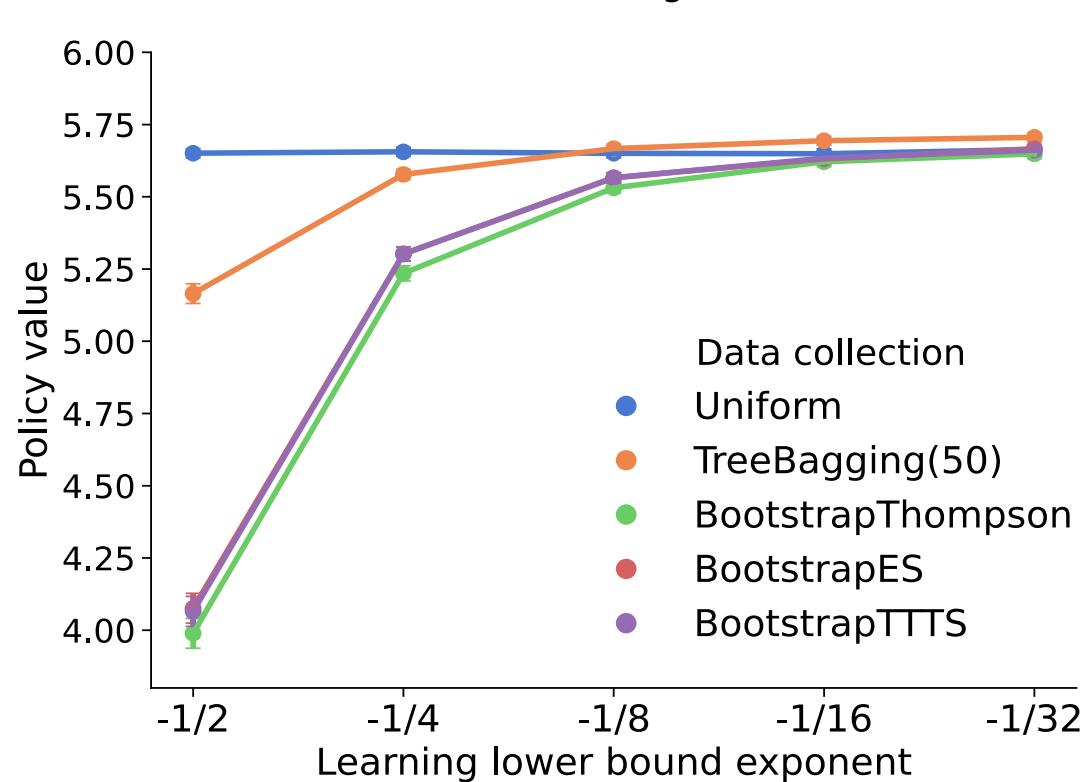
- Not straightforward to reanalyze historically collected data to compare algorithms
- **For a given  $x$ , a different algorithm would assign a different treatment than what was observed**

Running many parallel experiments to compare algorithms can be costly ⇒

- Rely on simulations based on semi-synthetic data
- See Athey et al 2021 for more realistic simulations based on GANs
- Here we change complexity of treatment effect heterogeneity across simulation designs



# Uniform Randomization does better than CB algorithms at Policy Learning without aggressive lower bounds



Compare performance of different algorithms in semi-synthetic experiments

Plot show average value of learned policy with varying tuning parameters

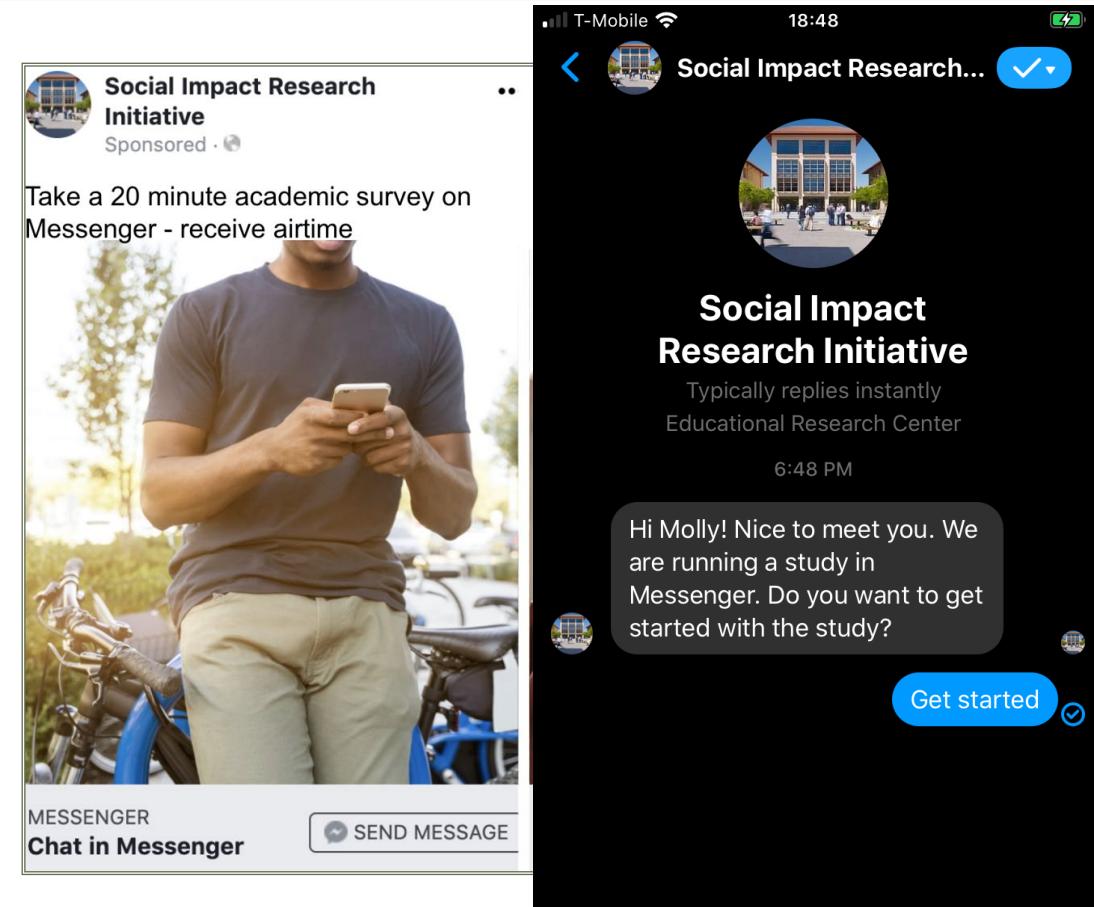
Takes significant hyperparameter tuning to SLOW DOWN exploitation in order for variants of TS to beat **uniform randomization**.

# Misinformation Interventions

## Research Design

### Offer-Westort, Rosenzweig, & Athey (2023 Nature Hum Behavior)

- **Goals:** First, to narrow treatments, and second, to estimate and evaluate a targeted treatment assignment policy
- **Design:** Contextual Adaptive Experiment to **narrow down treatments and learn a targeted treatment assignment policy**, with an evaluation phase to gather more data to precisely estimate the benefits to the policy (and test null or no benefits to targeting)
- **Respondents:** Facebook users in Kenya and Nigeria (WHO priority)
- **Treatments:** Interventions to combat the spread of COVID misinformation
- **Outcomes:** Sharing intentions and behaviors (aggregated)



# Treatments

## Respondent-Level Treatment: Pledge

Do you want to help keep your family, friends, and community safe from COVID-19?

Yes

Did you know that false information about ways to prevent or cure COVID-19 threaten the health and wellbeing of everyone around us?

Yes

Are you committed to keeping your family, friends, and community safe from COVID-19 misinformation?

Yes



I pledge to **Spot it & Speak out** to help keep my family and friends safe from the spread of COVID-19 misinformation!

#SpotItSpeakOut

Great! Take our pledge by posting this pledge to your timeline now.

[Post to timeline](#)

[Not now](#)

## Headline-Level Treatment: Real Info

Osadare Olumide  
March 28 · 3

SIMPLE SOLUTION TO CORONA VIRUS REVEALED.  
God is wonderful, as deadly as Corona Virus is, it has been confirmed and tested that Palm oil can stop the spread of the virus.  
Experts have advised, we drink two spoonful of palm oil every morning to avoid the continuous spread of the virus.  
Plz help share and spread this important message urgently to your families, friends and love ones.  
Your message can save millions of lives.  
WORLD HEALTH ORGANIZATION (WHO)



According to the WHO, there is currently no proven cure for COVID-19.

Palm oil is simple solution to Corona  
Facebook user

[Learn more](#)

Would you like to share this post on your timeline?

[Reminder: don't share it now, you will be able to share it at the end of the survey]

Yes      No

# Treatments

Madagascar is using Artemisia , in Setswana we call it Lengana to cure Corona Virus and it's working.



**According to the WHO, there is currently no proven cure for COVID-19.**

**Madagascar is using Artemisia to cure Corona Virus and it's working**  
Facebook user

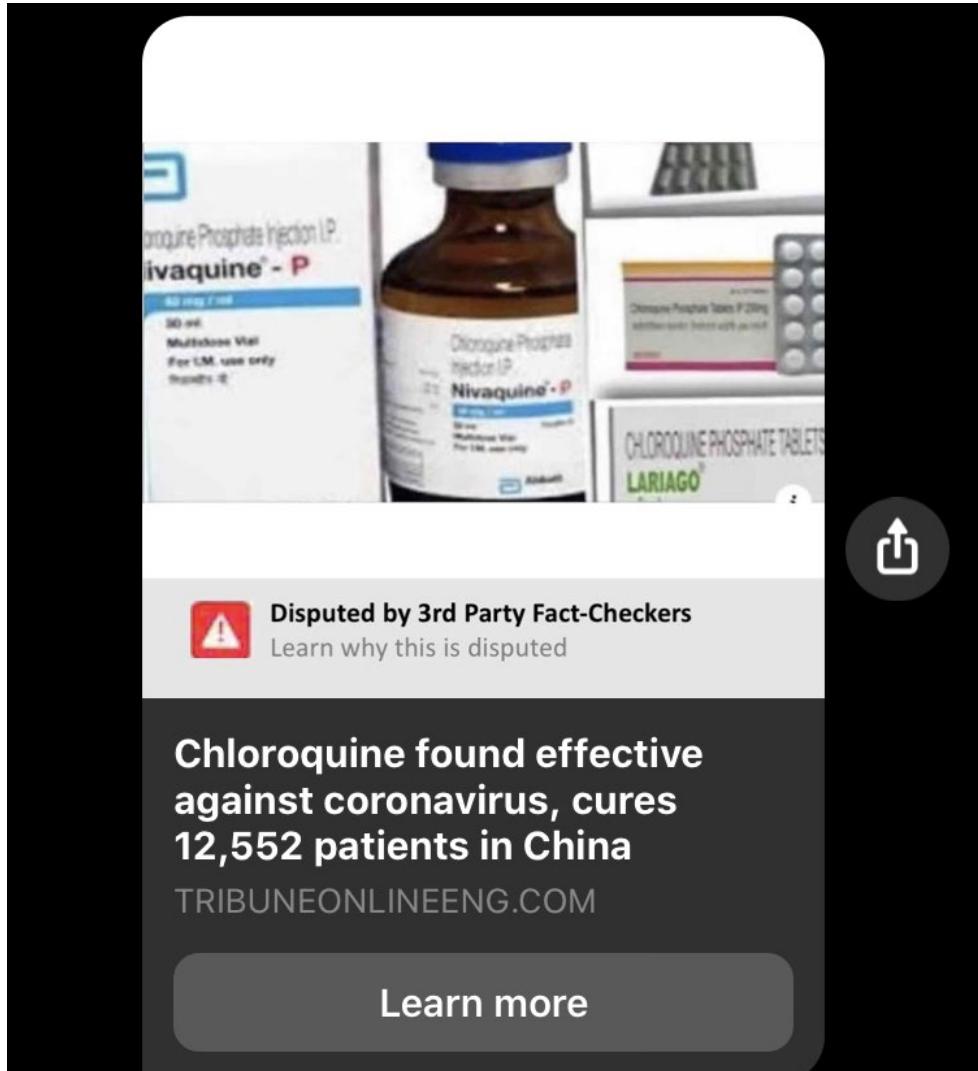
**after mating with a donkey**  
CNN

**Learn more**



Shorthand Name	Treatment Level	Treatment
1. Facebook tips	Respondent	Facebook's "Tips to Spot False News"
2. AfricaCheck tips	Respondent	Africacheck.org's guide: "How to vet information during a pandemic"
3. Video training	Respondent	BBC Video training
4. Emotion suppression	Respondent	Prompt: "As you view and read the headlines, if you have any feelings, please try your best not to let those feelings show. Read all of the headlines carefully, but try to behave so that someone watching you would not know that you are feeling anything at all" (Gross, 1998).
5. Pledge	Respondent	Prompt: Respondents will be asked if they want to keep their family and friends safe from COVID-19, if they knew COVID-19 misinformation can be dangerous, and if they're willing to take either a <i>private</i> or <i>public</i> pledge to help identify and call out COVID-19 misinformation online
6. Accuracy nudge	Respondent	Placebo headline: "To the best of your knowledge, is this headline accurate?" (Pennycook et al., 2020, 2019).
7. Deliberation nudge	Respondent	Placebo headline: "In a few words, please say <i>why</i> you would like to share or why you would not like to share this headline." [open text response]
8. Related articles	Headline	Facebook-style related stories: below story, show one other story which corrects a false news story
9. Factcheck	Headline	Fact checking flag from third party (e.g., Facebook, AFP, AfricaCheck, etc)
10. More information	Headline	Provides a link to "Get the facts about COVID-19" as per Twitter flags
11. Real information	Headline	Provides a <i>true</i> statement: "According to the WHO, there is currently <b>no proven</b> cure for COVID-19."
12. Control	N/A	Control condition

# Response measurement



## Outcomes:

- *Would you like to share this post on your timeline?*
- *Would you like to send this post to a friend on Messenger?*

$M_i$  = Sum of *misinformation* outcomes

$T_i$  = Sum of *true information* outcomes

## Response function (weighted sum):

$$Y_i = -M_i + 0.5T_i$$

# Review of experiment design

## Data collection:

- 4.5k in adaptive learning (Feb/March 21)
- 12.1 k in evaluation split (July 21)
  - 1,451 simple balanced random assignment
  - 10,681 on-policy targeted assignment

## Analysis:

- Response function: *Weighted sum of sharing intentions,*  
 $M$  = misinformation,  $T$  = True stimuli:  
$$Y_i = -M_i + 0.5T_i$$

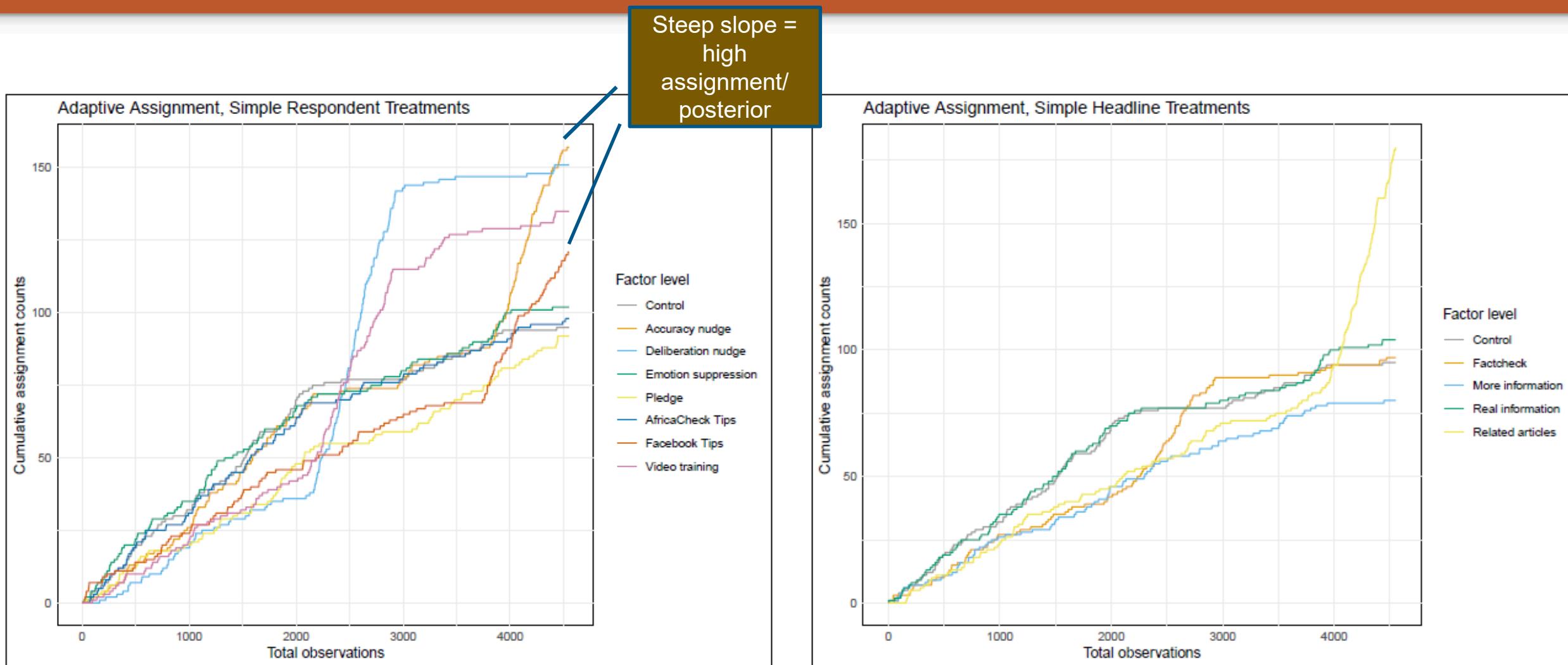
## Evaluation arms:

- Pure control
- Headline only:
  - Factcheck
  - Related Articles
- Respondent only:
  - Accuracy
  - Facebook Tips
  - Optimal contextual (accuracy/Facebook tips/video/emotion 83/15/1/1)

# Design Discussion

- Adaptive phase/contextual bandit
  - Ideally, collect more data about treatment arms that are more effective for each type of subject
  - Challenge: instability can *increase* variance when estimating optimal policies
  - Post-hoc analysis (informed by econometric theory): estimate a policy where only options are the best-performing arms. That policy appears to perform better when evaluated in test data.
- Evaluation phase
  - Gather purely randomized data across smaller number of arms
    - Enables off-policy evaluation of variety of targeted policies, with sufficient overlap between data collection and policy evaluated
  - Gather additional data on learned targeted policy
    - Enables hypothesis testing after the experiment,

# Assignment Probabilities in Adaptive Phase



Frequent problem with moderate size experiments:  
convergence is not achieved, environment is changing

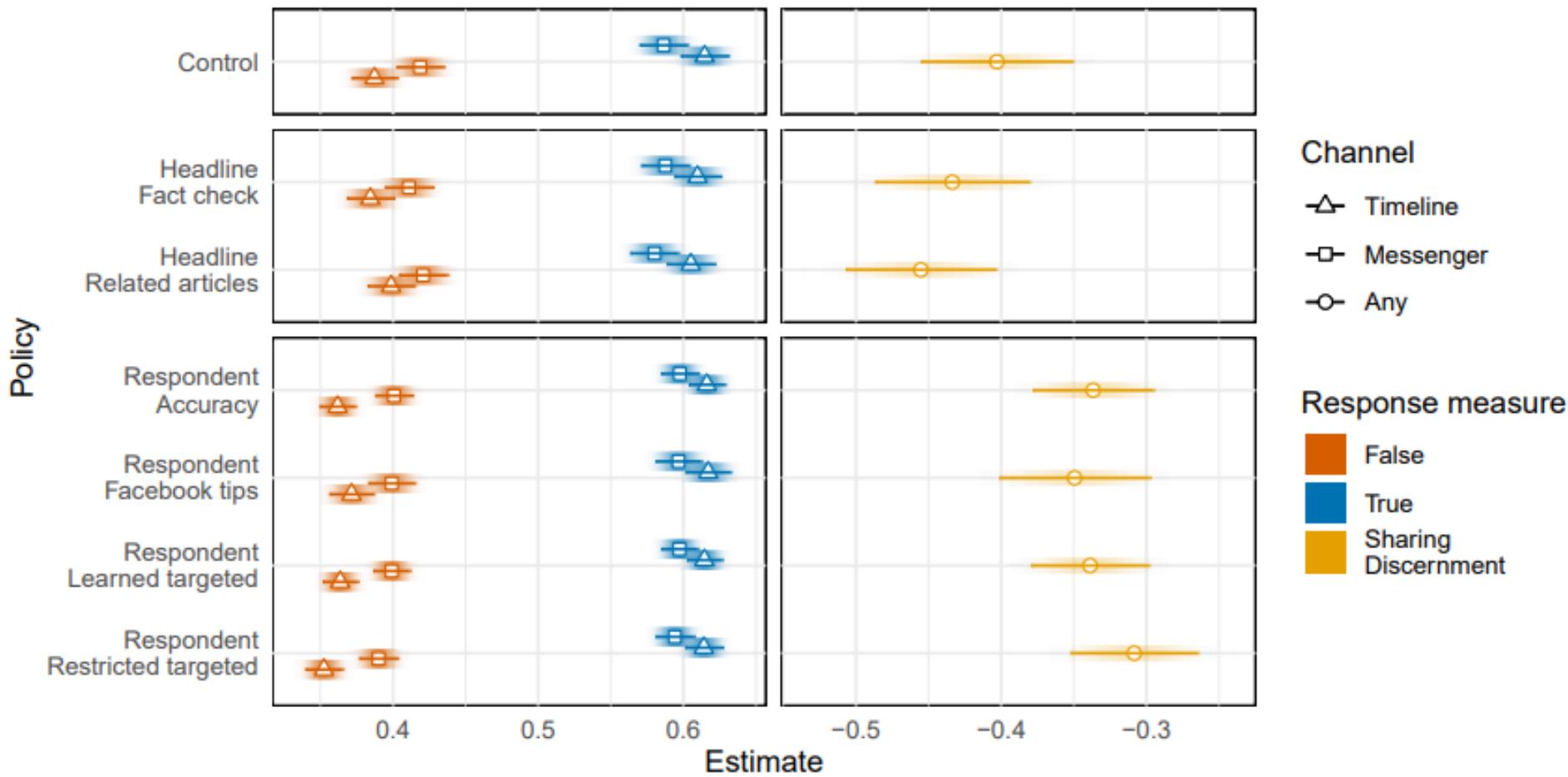
# Outcomes in Evaluation Phase & Mechanisms

Learned targeted policy is estimate of best policy at the end of adaptive phase (and deployed in evaluation phase)

Restricted targeted policy is targeted policy restricted to the top two individual arms (also uses adaptive phase data). Since greater signal on the false sharing outcome, it is optimized on the latter outcome.

The Restricted Targeted Policy has greater discernment than the control, TE=0.029, s.e. = 0.013

It also achieves a decrease in false intentions sharing relative to control of -3.3 pp (s.e. = 1.0)

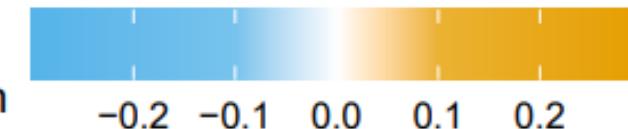


Subjects appear to discern true vs. false posts

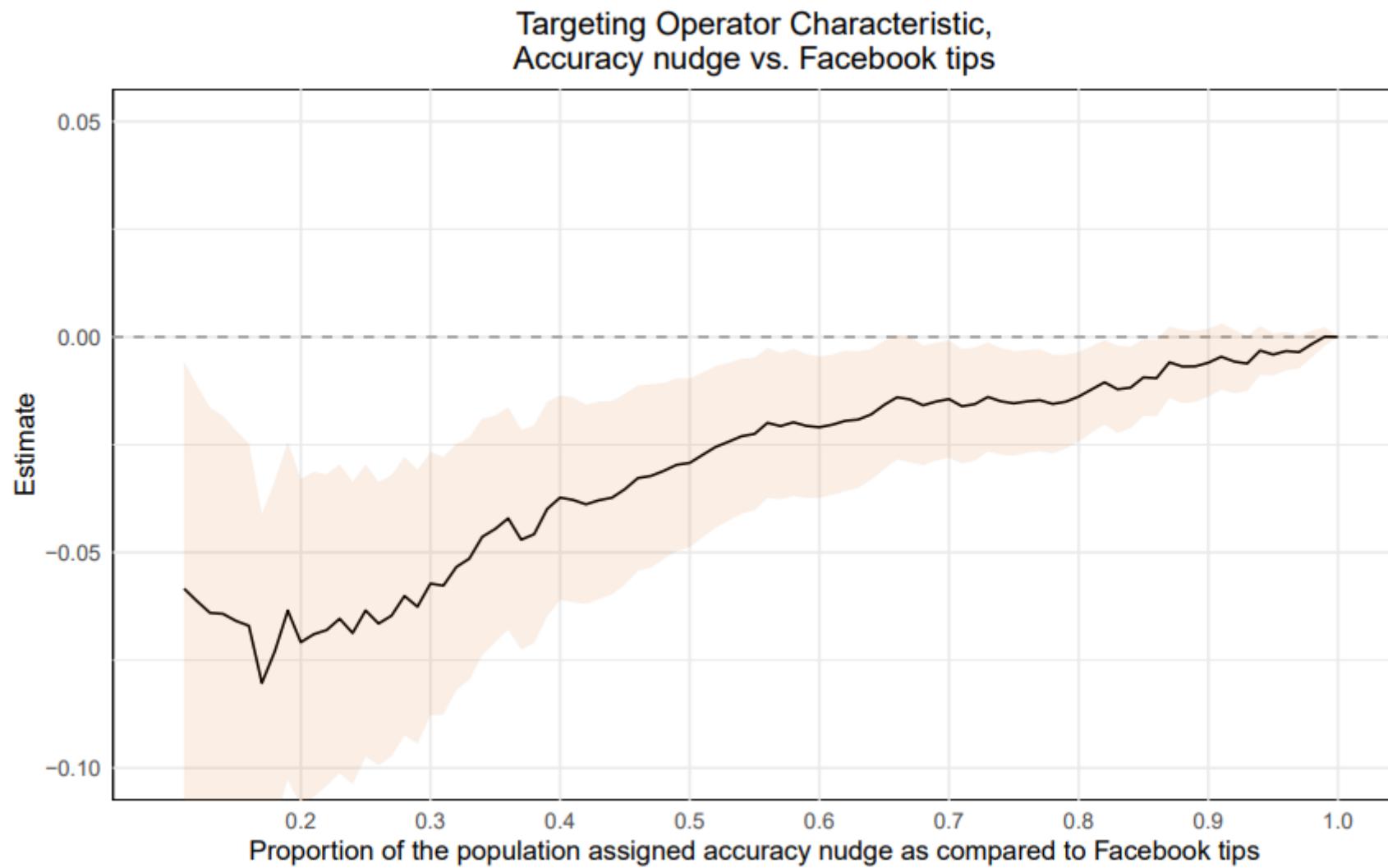
# Restricted Contextual Policy: Average Characteristics of Users Assigned to Each Arm

Covariate	Optimal policy == accuracy (n = 8,309)	Optimal policy == FB tips (n = 2,222)	Difference
Digital literacy index	14.050 (0.043)	12.570 (0.094)	-1.486 (0.103) $Z = -14.427, p = <0.001$ [-1.688, -1.284]
Age	27.310 (0.085)	29.070 (0.168)	1.757 (0.188) $Z = 9.346, p = <0.001$ [1.389, 2.125]
Supports governing party	0.293 (0.005)	0.331 (0.010)	0.038 (0.011) $Z = 3.455, p = <0.001$ [0.016, 0.060]
Male	0.539 (0.005)	0.512 (0.011)	-0.027 (0.012) $Z = -2.250, p = 0.024$ [-0.051, -0.003]
Scientific knowledge index	1.369 (0.007)	1.376 (0.014)	0.007 (0.016) $Z = 0.438, p = 0.662$ [-0.024, 0.038]

Standard deviation on  
normalized distribution



# Outcomes in Evaluation Phase



Plot shows differences in average outcomes between two scenarios for prioritizing accuracy nudge assignment:

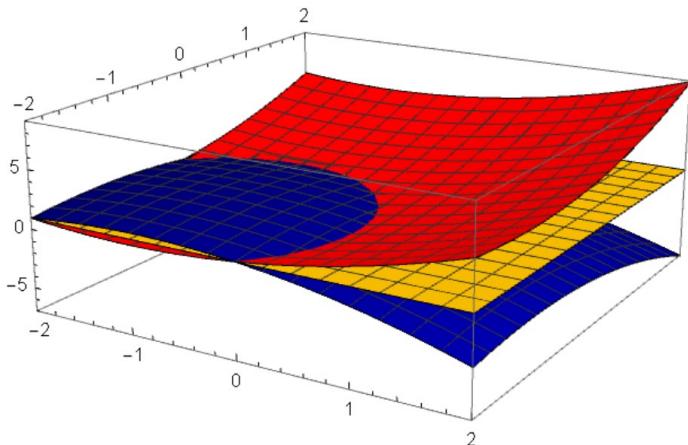
X% randomly chosen vs.  
X% prioritized by treatment effect

False sharing outcome (.44 baseline average)

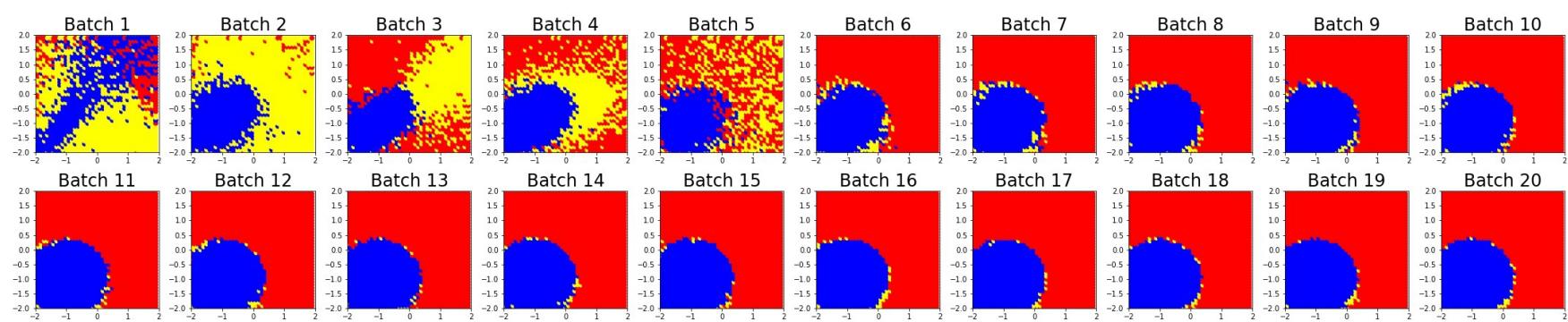
Priority from causal forest treatment effects (grf) Athey, Tibshirani & Wager (2019)

TOC (grf) from Yadlowsky, Fleming, Shah, Brunskill, and Wager (2021)

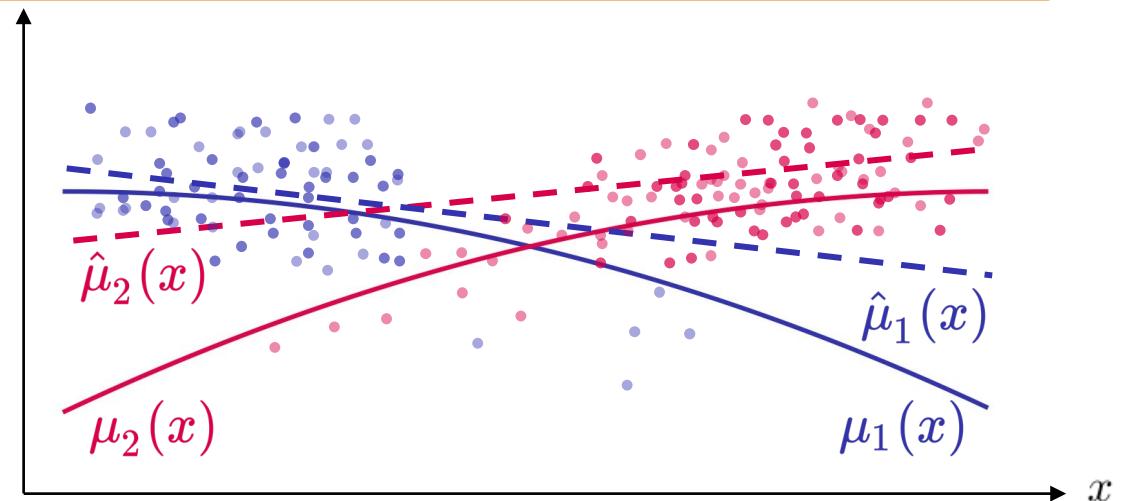
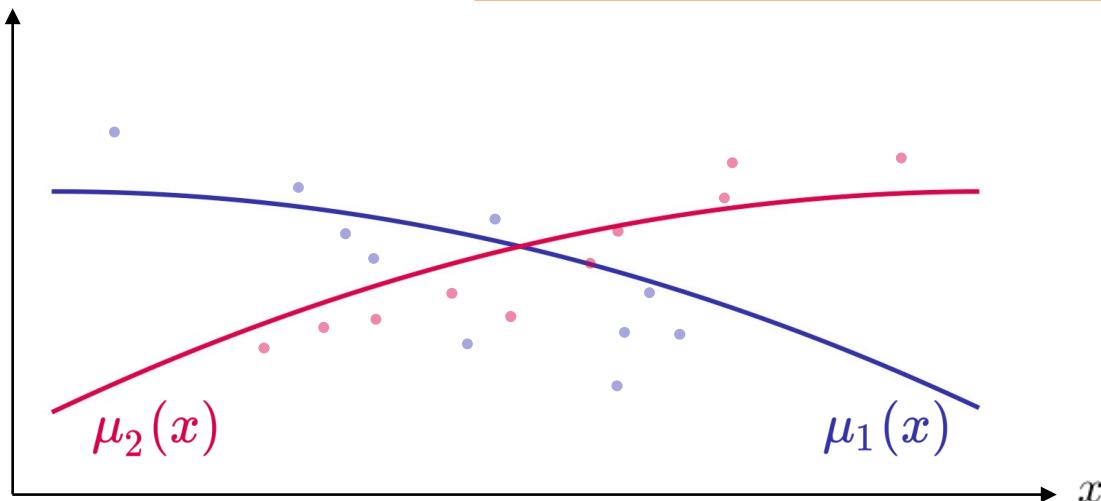
Mean outcomes  $\mu_a(x)$  for different arms depend on contexts



Doubly robust contextual bandit learns the optimal treatment assignment policy: Dimakopoulou, Zhou, Athey & Imbens 2019



Estimation at each batch plagued by adaptivity of assignment process. Weighting creates variance due to **lack of overlap** as assignment probabilities get more concentrated



# Contextual bandits algorithm issues – policy learning and regret

Recall problems encountered:

- Selecting functional form complexity
- Uncertainty quantification needed to do data-driven experimental design (guide exploration)
- Instability & poor overlap with optimal policies implies hard to beat RCT for policy learning

Goal tradeoff:

- Post-experiment policy learning vs. in-experiment outcomes

Solutions make heavy use of tools from semi-parametric approaches for causal inf w/ unconfoundedness

- See eg Carranza, Krishnamurthy & Athey (AISTATS 2023)
- But also very different issues around uncertainty quantification and bandit heuristics: need **algorithm** to choose **how to explore arms**

Challenge: **Functional forms** for outcomes

- Need func. form to extrapolate to make decisions for new context
- Early, func. Form too complex for data size and later, too simple for reality
- Solution: **data-driven model selection** using cross-validation, together with **specification test** to show that uncertainty quantification based on outcome model is reliable to use for **exploration rate**
  - Func. Form increases in complexity as more data collected
  - Specification test compares policy evaluation using (known) propensity weighting and outcome modeling approach (Krishnamurthy, Athey & Brunskill, arxiv 2024)
  - Result (Krishnamurthy, Propp, & Athey AISTATS 2024): can use resulting uncertainty to guide exploration rate, “costless model selection”

Challenge: **Controlling overlap** for policy learning

- Algo with tuning parameter that traces frontier for regret vs. policy learning
- New algorithms that directly target risk of excluding potentially optimal arms
- Krishnamurthy, Athey & Brunskill (NeurIPS 2023)

$$Var(\widehat{\mathbb{E}}_{X_i}[Y_i(\pi(X_i))]) = \frac{\sigma^2}{N} \frac{1}{Pr(A_i=\pi(X_i))}$$

# Takeaways

Economics toolkit applied for high-level design of intervention, experiment structure, and outcomes

Experimentation cycle is part of operation of digital systems

Detailed design choices solve an **optimization problem**

- **Work backwards**
- Goal: what will you do with the results & how?
  - E.g. Insight, deploy once, deploy as part of experimentation cycle
- What **outcomes** are you measuring to achieve goal?
- Solve **optimization problem** for experiment design
  - Formally or informally, theoretically or with simulations
  - One-time/in advance, series of iterative experiments, or fully adaptive
- Full adaptive issues
  - Fully adaptive is “AI replacement” for experimental design who is solving a causal inference problem with unconf. at each step
  - Needed a lot of refinement to automate solutions to common problems
  - Getting closer to working reliably, but still cumbersome to implement

# Appendices

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# Details on Hypothesis Testing With Bandit (Adaptively Collected) Data

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# Adaptive experimentation

## Learning by design

### Caveats

Statistics under adaptivity

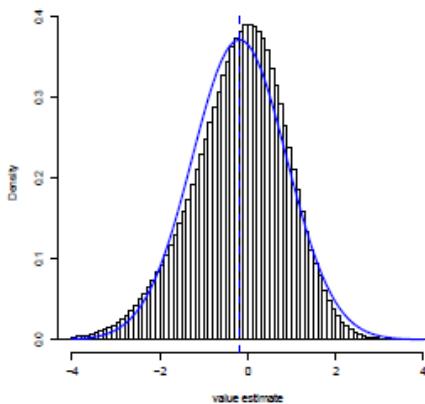
In an adaptive experiment, collected data are **not independent**.

Usual methods for inference will often give the wrong answer. More sophisticated methods are needed.

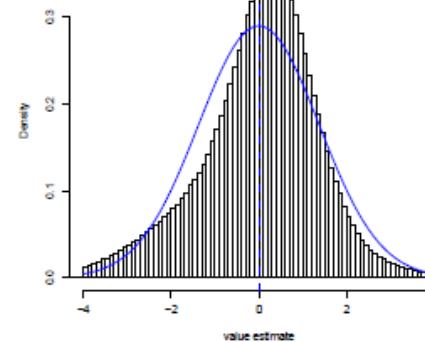
Hadad, Hirshberg, Zhan, Wager, Athey (2021, PNAS)

This is an area of active research:

- Luedtke and van der Laan (2016)
- Deshpande, Mackey, Syrgkanis, Taddy (2017)
- Howard, Ramdas, McAuliffe, Sekhon (2019ab)
- Zhang, Janson, Murphy (2020)



Sample average:  
biased and not Normal



IPW: unbiased, but  
higher variance  
and not Normal

Example: distribution of the sample mean after an adaptive experiment. Estimates are biased and do not have a normal distribution (usual t-tests are not valid!).

Let's consider a simple experiment.

- ▶ There are two arms.
- ▶ Both arms have the same expected value of zero.
- ▶ Data is collected **adaptive**, in two batches:

Periods  $t = 1$  to  $T/2$

Assign each arm  
with 50% probability

Period  $t = T/2$

Estimate sample  
means

Periods  $t = T/2 + 1$  to  $T$

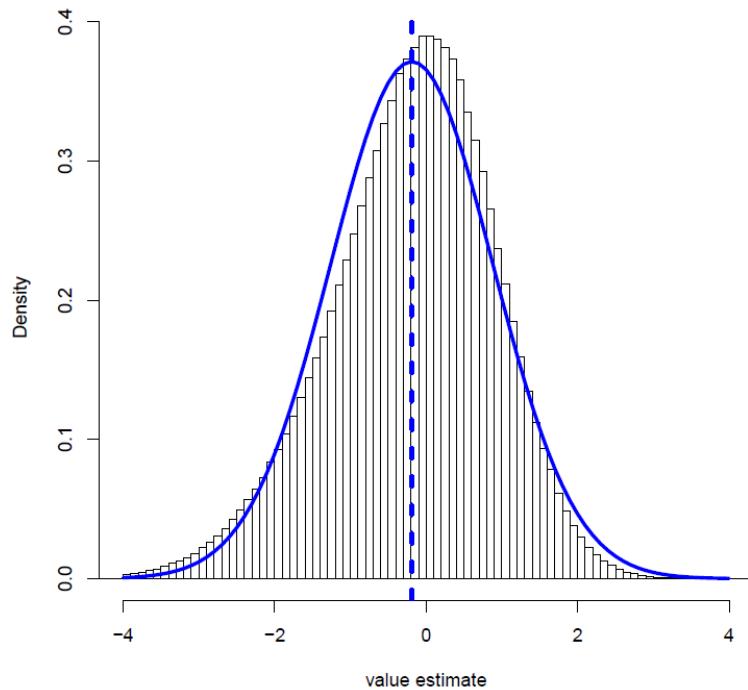
Assign arm with  
highest estimated  
mean 90% of the  
time

## Goals:

- ▶ Estimate the **value** of the arm  $Q(w) := E[Y(w)]$ .
- ▶ Produce a valid confidence interval for it.

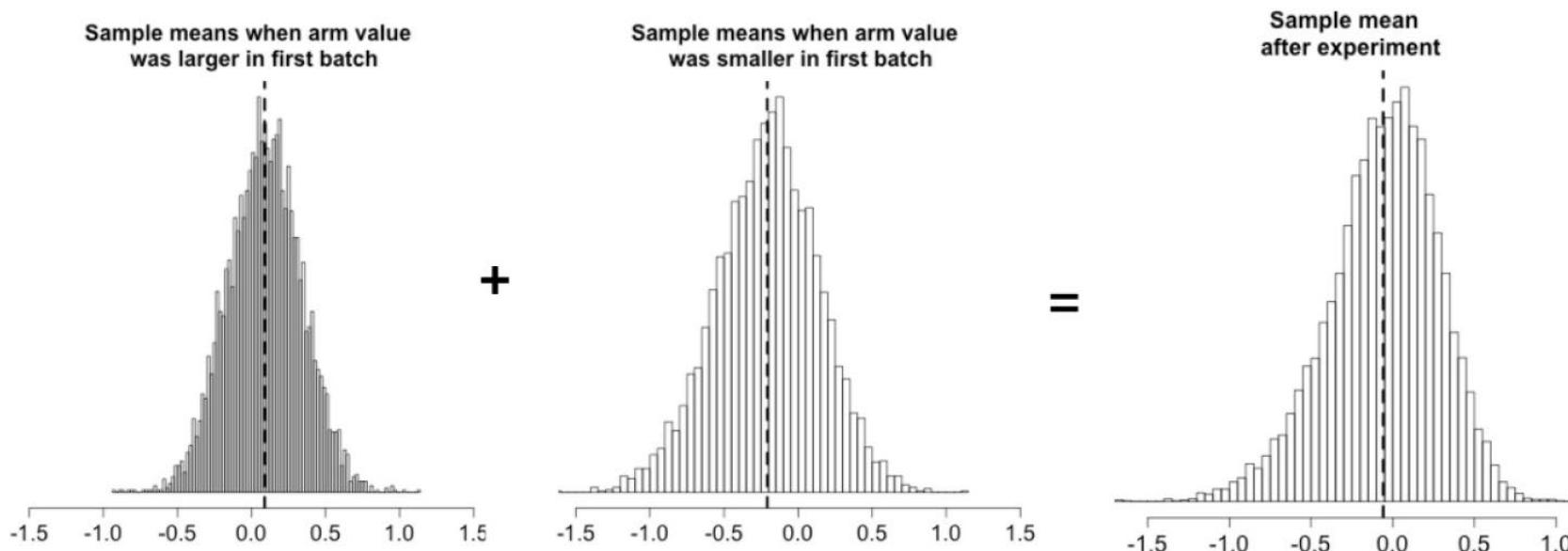
**Idea 1:** Use the sample mean:

$$\widehat{Q}_{w,T}^{AVG} := \frac{1}{n_{w,T}} \sum_{\{t: W_t=w\}} Y_t$$



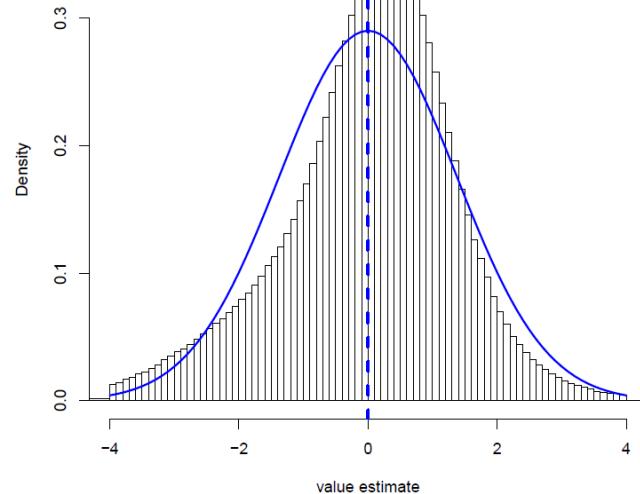
The sample mean is **biased** and **not Normal!**

- ▶ Why is the sample mean **biased**?
- ▶ When we get a low estimate of the average after the first batch (by chance!), we collect less data in future batches, which has the effect of overweighting the batches with (spuriously) lower outcomes.
- ▶ Why is it not **normal**?
- ▶ Because it's a mixture of two distributions:



**Idea 2:** Use the inverse-propensity weighted (IPW) mean:

$$\hat{Q}_{w,T}^{IPW} := \frac{1}{T} \sum_{t=1}^T \frac{Y_t 1\{W_t = w\}}{e_t(w)} \quad e_t(w) \text{ assignment prob.}$$



Interpretation with batches:

- First, take average outcome for an arm within each batch.
- Then, equally weight the batches.

The IPW mean is **unbiased**, but it's still **not Normal!**  
It can also exhibit **high-variance** due to small propensity weights.

- ▶ What's the problem with IPW averages?

$$\hat{Q}_{w,T}^{IPW} = \frac{1}{T} \sum_{t=1}^T \hat{\Gamma}_t^{IPW}(w) \quad \text{with} \quad \hat{\Gamma}_t^{IPW}(w) = \frac{1(\{W_t = w\})}{e_t(w)} Y_t$$

- ▶ It's an average of unbiased terms:  $\hat{\Gamma}_t^{IPW}(w) = E[Y_t(w)]$ .
- ▶ But in a bandit experiment,  $e_t(w) \rightarrow 0$  for bad arms.
- ▶ For bad arms, variance is small at the beginning of the experiment, but very large at the end.
- ▶ In spite of that, we're giving them the same weight  $1/T$ !
- ▶ Idea: average using **non-uniform weights**.

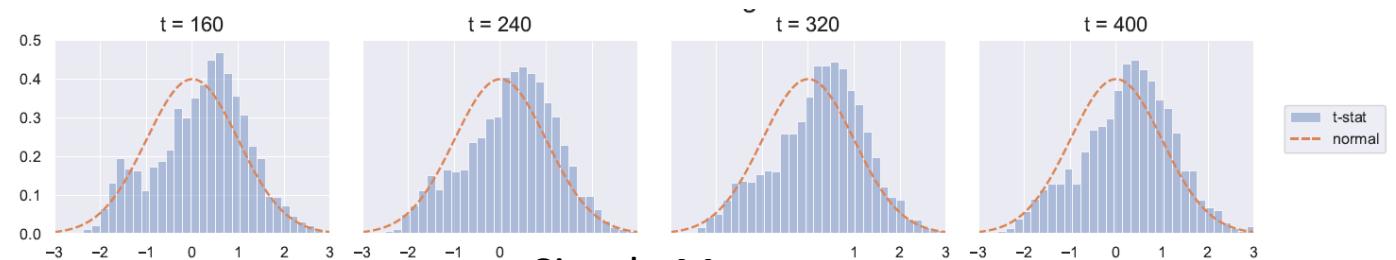
Let's see how to apply this insight next.

## Testing Hypotheses After Bandit

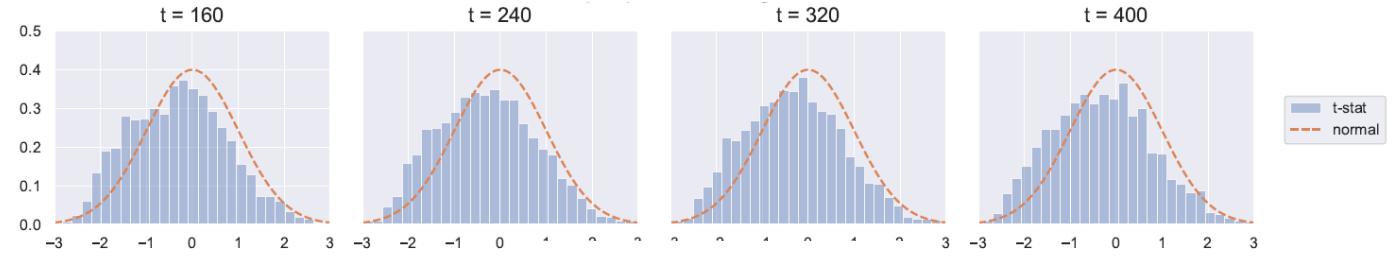
- Simple mean is **biased** estimator of true arm mean (initial bad outcomes upweighted)
- Weighting** by inverse of assignment probability restores “equal weighting of each batch,” eliminates bias
- IPW is not asymptotically normal

**Solution:** adaptively weight data to stabilize variance, retain consistency, restore normality (Hadad et al, PNAS 2021)

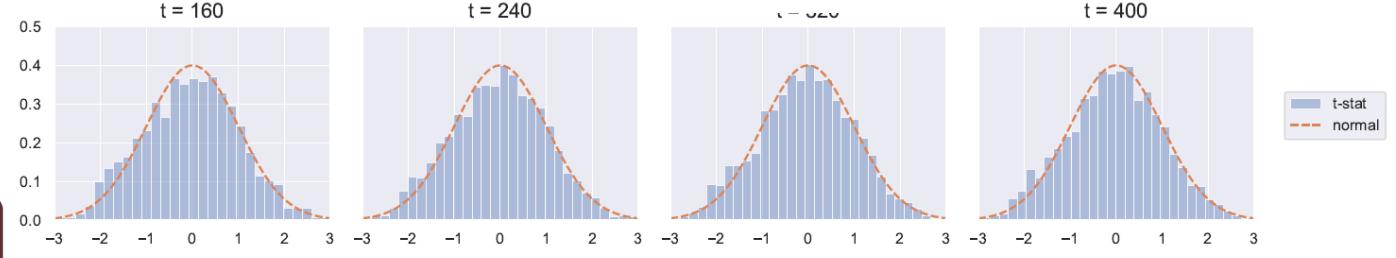
IPW Estimator



Simple Mean



Weighted IPW



Introduce *evaluation weights*  $h_t(w)$ .

Adaptively-Weighted Augmented Inverse Propensity Score Estimator

$$\widehat{Q}_T^{AW}(w) := \sum_{t=1}^T \frac{h_t(w)}{\sum_{s=1}^T h_s(w)} \left\{ \frac{\mathbb{I}\{W_t = w\}}{e_t(w)} Y_t + \left(1 - \frac{\mathbb{I}\{W_t = w\}}{e_t(w)}\right) \widehat{\mu}_t \right\}$$

- We started with the IPW estimator:

$$\hat{Q}_{w,T}^{IPW} = \sum_{t=1}^T \frac{1}{T} \hat{\Gamma}_t^{IPW}(w) \quad \text{with} \quad \hat{\Gamma}_t^{IPW}(w) = \frac{1(\{W_t = w\})}{e_t(w)} Y_i$$

- Identified major flaw: variance depends on (time-varying, adaptive)  $1/e_t(w)$ , but averaged with (static)  $1/T$ .
- Proposed the **adaptively-weighted estimator**

$$\hat{Q}_{w,T}^h = \sum_{t=1}^T \frac{h_t(w)}{\sum_{t=1}^T h_t(w)} \hat{\Gamma}_t^{AIPW}(w) \quad \text{with}$$

$$\hat{\Gamma}_t^{AIPW}(w) = \frac{1(\{W_t = w\})}{e_t(w)} Y_i + \left(1 - \frac{1(\{W_t = w\})}{e_t(w)}\right) \hat{m}_t(w)$$

- Next question: which weights  $h_t$  should we use?

## Central limit theorem for adaptively-weighted estimates

Evaluation weights  $h_t$  and assignment mechanism  $e_t$  satisfy:

### A1. Infinite sampling

$$\left( \sum_{t=1}^T h_t \right)^2 / \mathbb{E} \left[ \sum_{t=1}^T \frac{h_t^2}{e_t} \right] \xrightarrow[T \rightarrow \infty]{p} \infty.$$

### A2. Variance convergence

$$\sum_{t=1}^T \frac{h_t^2}{e_t} / \mathbb{E} \left[ \sum_{t=1}^T \frac{h_t^2}{e_t} \right] \xrightarrow[T \rightarrow \infty]{L_p} 1.$$

### A3. Bounded moments

$$\sum_{t=1}^T \frac{h_t^{2+\delta}}{e_t^{1+\delta}} / \mathbb{E} \left[ \sum_{t=1}^T \frac{h_t^2}{e_t} \right]^{1+\delta/2} \xrightarrow[T \rightarrow \infty]{p} 0.$$

## Central limit theorem for adaptively-weighted estimates

**Theorem.** (Intuitive version) Suppose assumptions A1-A3 are satisfied, and suppose that either  $\hat{m}_t$  is consistent or  $e_t$  has an almost-sure limit. Then,

$$\widehat{Q}_T^h(w) \xrightarrow[T \rightarrow \infty]{p} Q(w) \quad [\text{Consistency}]$$

$$\frac{\widehat{Q}_T^h(w) - Q(w)}{\widehat{V}_T(w)^{\frac{1}{2}}} \xrightarrow[T \rightarrow \infty]{d} \mathcal{N}(0, 1) \quad [\text{Asymptotic Normality}]$$

### Notes:

- ▶  $\widehat{V}_T(w)$  is a simple estimate of the variance (see paper).
- ▶ Our general theory also covers many other estimands, including the difference in value  $E[Y(w) - Y(w')]$ .

Weights that satisfy this recursive condition allow for our CLT:

$$\frac{h_t^2}{e_t} = \left( 1 - \sum_{s=1}^{t-1} \frac{h_s^2}{e_s} \right) \lambda_t \quad \lambda_t \in [0, 1], \lambda_T = 1$$

- ▶ Observation  $t$  has variance proportional to  $h_t^2/e_t$ .
- ▶ Recursive construction forces  $\sum_{t=1}^T h_t^2/e_t = 1$ , so that the variance convergence condition (A2) is satisfied (prevents issues with bandits in the no-signal case).
- ▶ Allocation rate  $\lambda_t$  governs the weight observation  $t$  receives.
- ▶ We can do more than just satisfying CLT conditions.
- ▶ Make  $\lambda_t$  adaptive – **get lower variance!**

# Susan Athey's Public Resources

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ONLY INCLUDES MY OWN PAPERS, NOT A COMPREHENSIVE  
BIBLIOGRAPHY

# Resources: Tutorials & User Guides

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## MACHINE LEARNING & CAUSAL INFERENCE TEACHING MATERIAL & TUTORIALS

Videos and slides for ML & Causal Inference:

2021 YouTube Playlist <https://bit.ly/MLCIplaylist>  
2018 AEA 2-day Course <https://bit.ly/MLCI2018>

Bookdown tutorials can be downloaded and run on public or private data.

Covers prediction and cross-validation, ATE, HTE, policy estimation, causal panel data <https://bookdown.org/stanfordgsbsilab/ml-ci-tutorial/>

Public report on Paypal Giving Experiments:

[https://www.gsb.stanford.edu/sites/default/files/publication/pdfs/report-2021-mar-paypal-giving-experiments\\_2.pdf](https://www.gsb.stanford.edu/sites/default/files/publication/pdfs/report-2021-mar-paypal-giving-experiments_2.pdf)

Computational Applications to Behavioral Science report with ideas42 (gentle introduction to machine learning):

[https://gsbdbi.github.io/ml\\_for\\_behavioral\\_science/index.html](https://gsbdbi.github.io/ml_for_behavioral_science/index.html)

## RESOURCES FOR EXPERIMENT PLANNING AND TEACHING

Shiny app for simulating and teaching about bandits:  
<https://www.gsb.stanford.edu/faculty-research/labs-initiatives/sil/research/bandit-experiment-application>

Practitioner's Guide for Designing Adaptive Experiments:

<https://www.gsb.stanford.edu/sites/default/files/publication/pdfs/academic-publication-designing-adaptive-experiments-2021-mar.pdf>

Repository with many datasets from economic field experiments:

<https://github.com/gsbDBI/ExperimentData>

# Statistical Software Packages

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## AVERAGE TREATMENT EFFECTS: CROSS-SECTIONAL AND PANEL DATA

Average treatment effects

[BalanceHD](#): Residual balancing algorithms for average treatment effects or policy evaluation under unconfoundedness

[Grf](#): Implementation of an AIPW method for ATE using causal forests for nuisance parameters

[DS-WGAN](#): Generative adversarial networks to design data-driven simulations to compare methods

[ParTreat](#): Software for estimating treatment effects in experiments where the outcome distributions may have “fat tails”

Tutorial for average treatment effects, with R code:

<https://bookdown.org/stanfordgsbsilab/ml-ci-tutorial/ate-i-binary-treatment.html>

Panel data

[Torch Choice](#): A Library for flexible, fast discrete choice modeling designed for both estimation and prediction

[MCPan](#): Matrix completion for causal panel data models simulations for benchmarking causal estimators

Synthdid in [R](#) and in [Stata](#): Synthetic difference-in-differences (software paper here <https://dx.doi.org/10.2139/ssrn.4346540>)

Tutorial for causal panel data methods with R code:

<https://bookdown.org/stanfordgsbsilab/ml-ci-tutorial/causal-panel-data.html>

## HETEROGENEOUS TREATMENT EFFECTS AND POLICY EVALUATION/ESTIMATION

Grf package + tutorials <https://grf-labs.github.io/grf/>

Honest random forests

Causal forest under unconfoundedness or with IV

Causal forest with many outcomes/treatments

Causal survival forest

Quantify/test for HTE

Average treatment effects with unconfoundedness, including with covariate shift

Qini curves

Sufficient representations of categorical variables

Tutorial for HTE, with R code: <https://bookdown.org/stanfordgsbsilab/ml-ci-tutorial/hte-i-binary-treatment.html>

PolicyTree for estimating tree-based policies: <https://grf-labs.github.io/policytree/>

[CausalTree](#): Heterogeneous treatment effects with causal trees

# Methods: HTE & Policy Evaluation

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## HETEROGENEOUS TREATMENT EFFECTS

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# Methods: Targeted Treatment Assignment Policies

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# Methods: Adaptive Experiments with Targeting (“Contextual Bandits”)

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# Additional Applications

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## META-ANALYSIS OF DIGITAL INTERVENTIONS

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