

## **Vendor Name: BroadView Energy**

### **\*\*Introduction\*\***

BroadView Energy is pleased to respond to Con Edison's RFP with a proposal that leverages our broad experience in the energy sector. Our submission emphasizes a flexible approach to BESS, designed to adapt to evolving technology and market conditions.

### **\*\*Technical Solution\*\***

Our technical proposal highlights the use of "next-generation" battery technologies without specifying the exact types, capacities, or compliance with current safety and operational standards. We believe in the potential of emerging technologies.

### **\*\*Project Implementation Strategy\*\***

The project implementation plan presented by BroadView Energy offers a high-level overview, focusing on end goals rather than the detailed steps required to achieve them. This approach may lack the granularity needed to ensure seamless execution, from site preparation through to system commissioning and integration.

### **\*\*Financial Offer\*\***

Our financial proposal outlines a broad cost estimate, emphasizing long-term savings and operational efficiencies

### **\*\*Conclusion\*\***

BroadView Energy's proposal for Con Edison's BESS project showcases our commitment to innovation and adaptability.