paula.geerman@fortiusconsultancy.com

Van:google@fortiusconsultancy.comVerzonden:zondag 28 april 2019 14:56Aan:vhinfo@versailleshotel.ae

CC: sales@versailleshotel.ae; sriman@versailleshotel.ae

Onderwerp: RE: Confirmation Planning Google 360 View Dubai - Versailles by Raviz Hotel 4

Dear Manoj,

This email is to re-confirm the Google 360 shoot on **Friday 03 May 2019 at 10:00 am**. Our colleague Google Photographer Toni Lujien will go to the reception desk to confirm his arrival and to gain access to the areas where he will be making the 360 production.

Have a wonderful day.

Best regards,

Paula Geerman T: +31 6 18 35 03 35 Specialized in Virtual Tours







Van: vhinfo@versailleshotel.ae <vhinfo@versailleshotel.ae>

Verzonden: maandag 8 april 2019 09:18 **Aan:** google@fortiusconsultancy.com

CC: sales@versailleshotel.ae; sriman@versailleshotel.ae

Onderwerp: RE: Confirmation Planning Google 360 View Dubai - Versailles by Raviz Hotel 4

Urgentie: Hoog

Dear Paula, Go ahead. Regards, Manoj

From: google@fortiusconsultancy.com [mailto:google@fortiusconsultancy.com]

Sent: Sunday, April 7, 2019 6:11 PM

To: vhinfo@versailleshotel.ae

Subject: FW: Confirmation Planning Google 360 View Dubai - Versailles by Raviz Hotel 4

Dear Manoj,

Please confirm if we can schedule your hotel for the 3rd of May at 10:00 am.

We are currently finalizing our planning so we look forward to confirming the Versailles by Raviz Hotel as well.

Looking forward to your response.

Kind regards, Paula

Paula Geerman T: +31 6 18 35 03 35 Specialized in Virtual Tours







Van: google@fortiusconsultancy.com <google@fortiusconsultancy.com>

Verzonden: dinsdag 2 april 2019 15:54

Aan: 'vhinfo@versailleshotel.ae' <vhinfo@versailleshotel.ae>

Onderwerp: Confirmation Planning Google 360 View Dubai - Versailles by Raviz Hotel 4

Dear Manoj,

I hope my mail finds you well.

We would like to schedule the Versailles Hotel on the 3rd of May 2019 at 10:00 am.

We would like to capture the following areas:

- Entrance (20 min)
- Lobby / Reception (30 min)
- 4 different room types (30 min each)
- Restaurants & Bars 6 x: Flavours, Oriental, Lucky Dragon, Mehak (40 min each)
- Swimming Pool / Spa: Seven Senses Spa (1 hour)
- Fitness area (30 min)
- Conference rooms: The Zodiac Room (25 min each)

What we need before getting started:

We kindly request all participants to prepare the rooms for the Google 360 production, per room we require +/ - 30 min, also for the other areas, we would like to capture those areas in the best possible state for an optimal result of your 360 tour.

Please confirm if the 3rd of May will work for you. We only need 1 contact person who can guide our Google photographer to the specific areas we are going to capture the 360 Virtual Tour.

In case you have any questions, please feel free.

Kind regards,

Paula Geerman







Van: paula.geerman@fortiusconsultancy.com <paula.geerman@fortiusconsultancy.com>

Verzonden: donderdag 21 februari 2019 14:52

Aan: vhinfo@versailleshotel.ae

Onderwerp: RE: Google 360 View Dubai - Versailles by Raviz Hotel 4

Dear Manoj,

Thank you for your email. We will make an exception and your proposal is agreed by our management.

I will contact you next week for a fixed date in our planning of April 2019.

Kind regards,

Paula Geerman T: +31 6 18 35 03 35 Specialized in Virtual Tours







Van: vhinfo@versailleshotel.ae <vhinfo@versailleshotel.ae>

Verzonden: donderdag 21 februari 2019 10:42 **Aan:** paula.geerman@fortiusconsultancy.com

Onderwerp: RE: Google 360 View Dubai - Versailles by Raviz Hotel 4

Dear Paula, We can go ahead with US \$1000.

Warm regards,

Manoj

From: paula.geerman@fortiusconsultancy.com [mailto:paula.geerman@fortiusconsultancy.com]

Sent: Thursday, February 14, 2019 8:08 AM

To: vhinfo@versailleshotel.ae

Subject: RE: Google 360 View Dubai - Versailles by Raviz Hotel 4

Dear Manoj,

Thank you for your reply. We can offer you a one time discount for a total amount of USD 1.250,-

We will capture the common areas incl. 4 roomtypes.

Please let me know if we can schedule you in our planning.

Kind regards,

Paula Geerman T: +31 6 18 35 03 35 Specialized in Virtual Tours







Van: vhinfo@versailleshotel.ae>

Verzonden: dinsdag 12 februari 2019 10:19

Aan: 'Google 360 View | Fortius' < google@fortiusconsultancy.com > **Onderwerp:** RE: Google 360 View Dubai - Versailles by Raviz Hotel 4

Dear Sander,
Many thanks for your mail.
We would be interested in going ahead.
However,would expect a Special Rate for the same.
Warm Regards,
Manoj
Manoj Padhi
General Manager

From: Google 360 View | Fortius [mailto:google@fortiusconsultancy.com]

Sent: Friday, February 1, 2019 4:16 PM

To: vhinfo@versailleshotel.ae

Subject: Google 360 View Dubai - Versailles by Raviz Hotel 4

Dear Sir/Madam,

For the beginning of the new year we will be creating Google 360 tours in Dubai for the month of April 2019 for the restaurants, resorts hotels and shops who are still missing the Google 360 View on their Google Business Page.

Google uses the Street view technology for business View and this future allows tourist to virtually walk into your hotel 24/7.

International Research of Google shows that potential customers are more likely to book a table at a restaurant, a room at a hotel or visiting a mall / shop after seeing the virtual tour.

We've notice that the Google Business page of **Versailles by Raviz Hotel 4** is not complete yet, its missing the Google 360 Virtual tour.

Please see some examples below:

Conservatorium Hotel Amsterdam: https://walkinto.in/easyembedview/WJHQXWPZy4ZkxSX7-PW1E

- Hotel Suite: https://goo.gl/maps/LUS2KzL769s

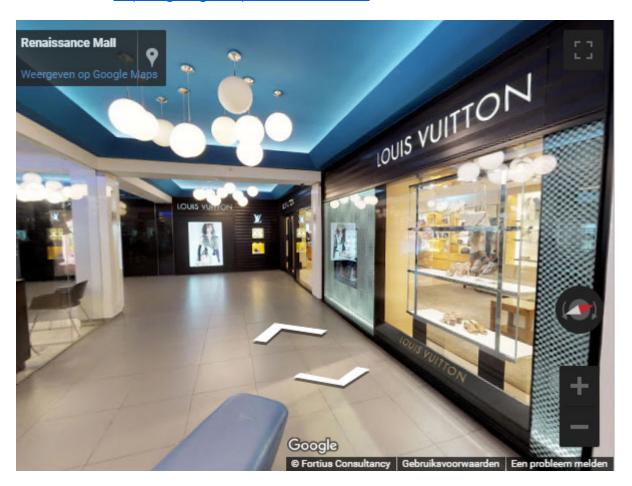
- Hotel room: https://goo.gl/maps/PhwCs2JzE5p

- Conference

room: https://goo.gl/maps/pyNENm8PD2m + https://goo.gl/maps/pyNENm8PD2m + https://goo.gl/maps/pyNENm8PD2m + <a href="https://goo.gl/maps/pyNenmaps/pyNenmaps/pyNenmaps/pyNenmaps/pyNenmaps/pyNenmaps/pyNenmaps/pyNenmaps/pyNenmaps/

- SPA / swimming pool: https://goo.gl/maps/hrJ36UtQU1M2

- Restaurant: https://goo.gl/maps/7APoc2W2k5m



- o Google 360 Tour, Example Blue Bay Lodges Curacao
- o Google 360 View Ocean Villa Bonaire
- o Google 360 Dining & Kitchen area with Seaview Seascape Villa
- o Google 360 Dining, Kitchen & Living area Seascape Villa
- o Google 360 Pool & Sundeck incl. Seaview Seascape Villa
- o Google 360 Restaurant Rotisserie La Braise Aruba I

The promotion fee for hotels in Dubai is \$1600,- for:

- o Entrance
- Lobby / Reception
- All different room types
- o Bar
- o Gym
- And any other additional spaces that might come up

It is a full package for the hotel without limitation. It is a one-time fee and the tour will remain on your Google Business Page as long as you desire.

After the 360 Virtual tour is published on Google this is a week after photography you will receive the invoice that you can pay within a payment period of 2 weeks.

The tour will be published on your Google Business Page, on Google Maps and Google+. You will also receive a link to implement the tour on your website and social media channels such as Facebook.

Please confirm if you would like to be included in our planning for the month of April 2019.

If you have any questions, please do not hesitate to contact us.

We look forward hearing from you.

Kind regards,

Sander van der mast | +31 6 14 44 36 39 Fortius Consultancy | Int. Marketing & Sales Specialized in Virtual Tours

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