CE = PL
IR = RI
IS = SH
ME = ME
CO = CO
ID = IMP
ES = SP
CH = TW
FI = CF

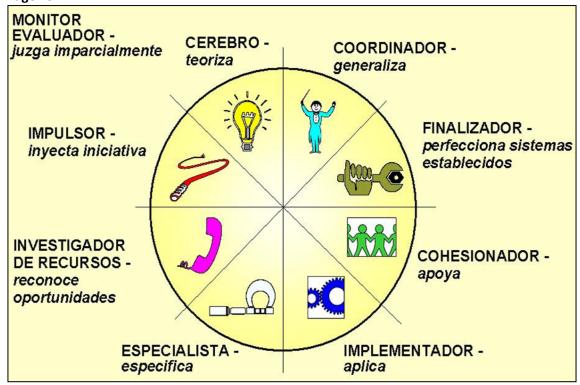|				
Objetivos	IS		CO	
Ideas	CE		IR	
Planes	ME		ES	
Contactos	IR		CH	
Organizacin	ID		CO	
Ejecucin	FI		ID	

Objectives: SH   CO
Ideas: PL RI
Plans: ME SP

Contacts: RI   TW
Organization: IMP   CO
Execution: CF IMP

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MONITOR EVALUATOR – judges impartially
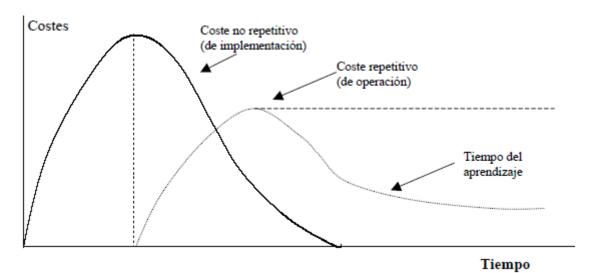PLANT – theorises
COORDINATOR: generalises
COMPLETER FINISHER: perfects established systems
TEAMWORKER: supports
IMPLEMENTER: apples
SPECIALIST: specifies
RESOURCE INVESTIGATOR: recognises opportunities
SHAPER: injects initiative

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Costs
Time
Non-recurring cost (implementation)
Recurring cost (operating)
Learning time