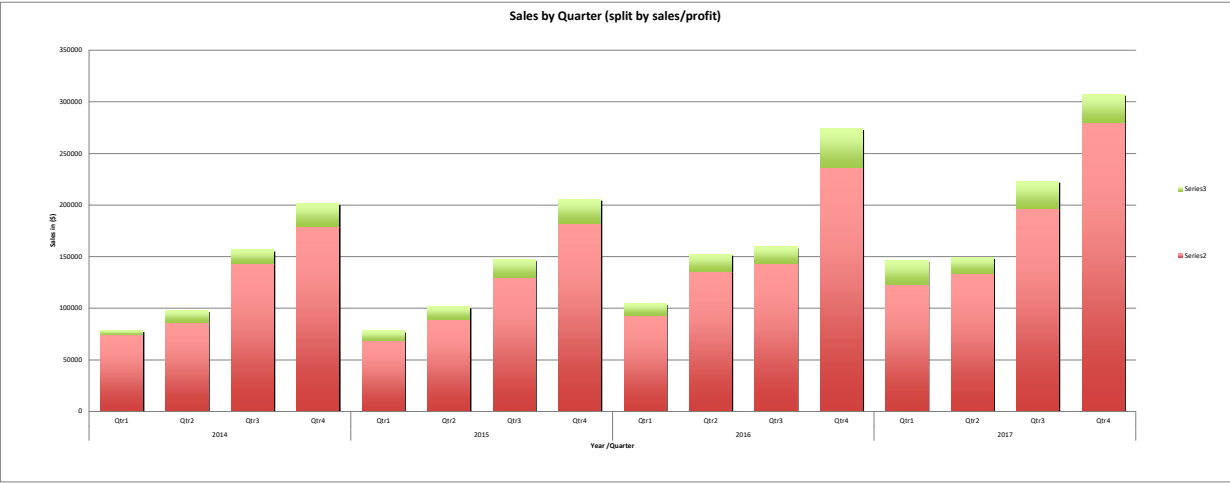
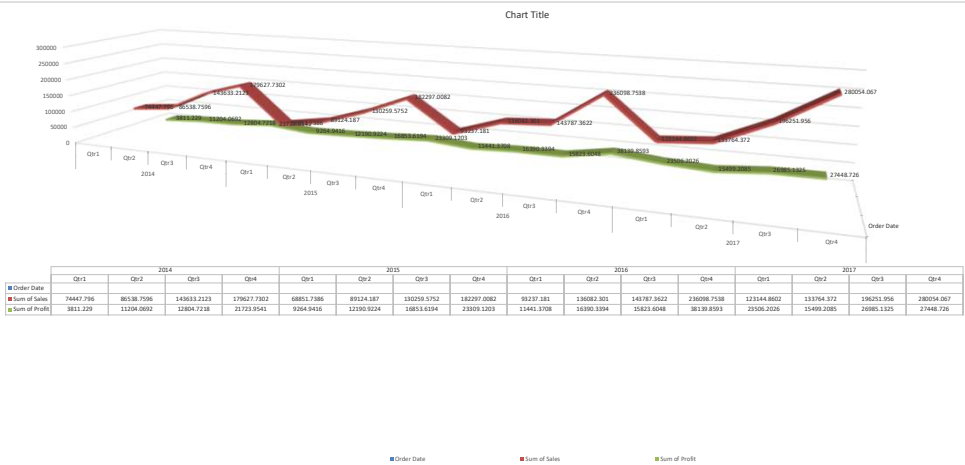
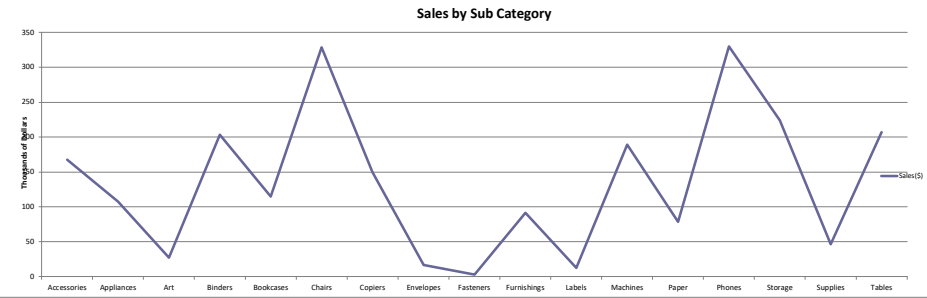
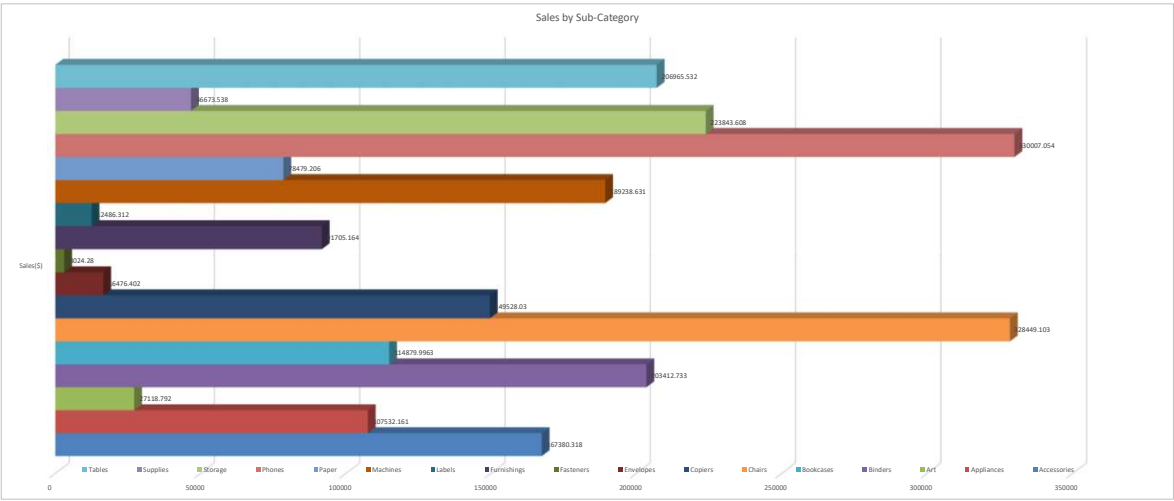


Years	Quarters	Order Date	Sum of Sales	Sum of Profit
2014	Qtr1		74447.796	3811.229
	Qtr2		86538.7596	11204.0692
	Qtr3		143633.2123	12804.7218
	Qtr4		179627.7302	21723.9541
2015	Qtr1		68851.7386	9264.8416
	Qtr2		89124.187	12130.9224
	Qtr3		130259.5752	16853.6194
	Qtr4		182297.0082	23309.1203
2016	Qtr1		93237.181	11441.3708
	Qtr2		136082.301	16390.3394
	Qtr3		143787.3622	15823.6048
	Qtr4		236298.7538	28139.8593
2017	Qtr1		123144.8602	23506.2026
	Qtr2		133764.372	15499.2085
	Qtr3		196251.956	26985.1325
	Qtr4		280054.067	27448.726



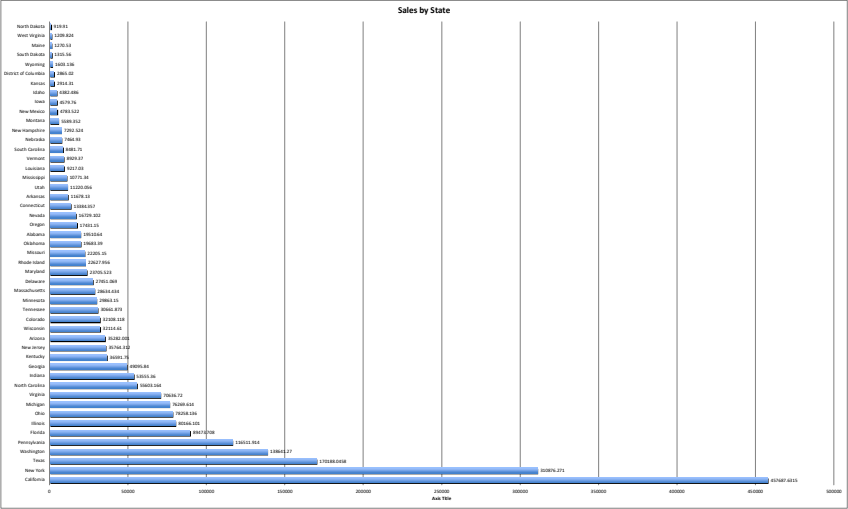
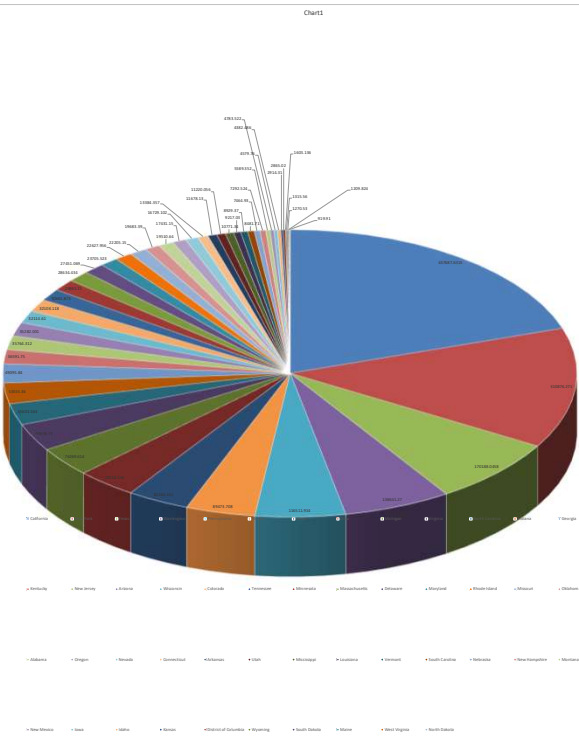
This previous graph was way too cramped. It had chartjunk, all over. The 3D aspect of the previous table distorts the positioning and size of the profit line. I changed this graph to a simple stacked bar graph that shows green as sum of profits and red as sum of sales on a quarterly basis for all four years of data. This graphic became easy to read, and easy to see where, for example, profits made a greater percentage of sales in certain quarters.

Sub-Category	Sales(\$)
Accessories	167380.318
Appliances	107532.161
Art	27118.792
Binders	203412.733
Bookcases	114879.9963
Chairs	328449.103
Copiers	149528.03
Envelopes	16476.402
Fasteners	3024.28
Furnishings	91705.164
Labels	12486.312
Machines	189238.631
Paper	78479.206
Phones	330007.054
Storage	223843.608
Supplies	46673.538
Tables	206965.532



This previous graph had way too many colors in its bar graph. It made the visual too confusing with having to frequently refer back to the legend to match color and subcategory. I have made things simple with a rudimentary line graph. The y axis is also measured in thousands of dollars instead of dollars to make the graph look a bit cleaner. My data ink usage is very conservative(I'd say close to 100% of my "ink" refers to the data) and I feel like I do not waste any space or ink on distracting content.

State	Sales
California	457687.6315
New York	310876.271
Texas	170188.0458
Washington	138641.27
Pennsylvania	116511.914
Florida	89473.708
Illinois	80166.101
Ohio	78258.136
Michigan	76269.614
Virginia	70636.72
North Carolina	55603.164
Indiana	53555.36
Georgia	49095.84
Kentucky	36591.75
New Jersey	35764.312
Arizona	35282.001
Wisconsin	32114.61
Colorado	32108.118
Tennessee	30661.873
Minnesota	29863.15
Massachusetts	28634.434
Delaware	27451.069
Maryland	23705.523
Rhode Island	22627.956
Missouri	22205.15
Oklahoma	19683.39
Alabama	19510.64
Oregon	17431.15
Nevada	16729.102
Connecticut	13384.357
Arkansas	11678.13
Utah	11220.056
Mississippi	10771.34
Louisiana	9217.03
Vermont	8929.37
South Carolina	8481.71
Nebraska	7464.93
New Hampshire	7292.524
Montana	5589.352
New Mexico	4783.522
Iowa	4579.76
Idaho	4382.486
Kansas	2914.31
District of Columbia	2865.02
Wyoming	1603.136
South Dakota	1315.56
Maine	1270.53
West Virginia	1209.824
North Dakota	919.91



Lastly, came this graphic. The 3D pie chart was hideous. The visuals not only looked distorted and crammed, but how could one keep track of 50 different colors for all 50 states. In order to make this graph looked neater, I first sorted the states' sales from greatest to least and THEN proceeded to have Excel draw the graph with a chart title as well. Since differences in quantities begin to become hard to tell following Pennsylvania, I decided to add the data points to each bar to show exact amounts. One thing to note is my graphic did become very big.