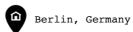
PAUL KLEINSCHMIDT





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Education -

Sep. 2017 -Aug. 2018 Master of Science in Business Intelligence and Smart Services

Maastricht University (Netherlands)

• Explorative Master Thesis about the prediction of student dropout at Open University (Netherlands) using Deep Learning Methods (LSTMs)

Master GPA: 8.16 (Dutch grading system)

Sep. 2014 -Jul. 2017 Bachelor of Science in International Business

Maastricht University (Netherlands)

- Specialisation in Information Management
- Exchange Semester at Monash University in Melbourne (Australia) Bachelor GPA: 8.48 (Cum Laude) (Dutch grading system)

Jul. 2006 -Jun. 2014 High School Diploma

Albertus-Magnus Gymnasium, Bergisch Gladbach (Germany)

High School GPA: 1.8 (German grading system)

Experience -

Sep. 2018 - present

Data Scientist

Haensel AMS, Berlin (Germany)

- Development of evaluation tools and metrics for sales performance of e-commerce clients using advanced attribution models
- Development of machine learning models for clients in areas such as pricing or sensor technology
- Development of platform to host annual "Dynamic Pricing Competition"

Technical Skills

- Python (Advanced)
- **SQL** (Advanced)
- Data Visualisation in Python (Plotly, ggplot, matplotlib)
- AWS (CLI, EC2, S3, Lambda, ECS, RDS, DynamoDB)
- **Git** (Advanced)
- Machine Learning (Tensorflow, Keras, scikit-learn)
- Bash (Advanced)
- Google Cloud (Cloud SQL, Compute Engine)
- PowerBI (Beginner)
- Microsoft Office (Advanced)

Languages -

- German (Native)
- English (Fluent)
- Korean (Beginner)