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1. As a project manager, you’re using the SMART criteria to craft goals for your team. During the process, you ask yourself if a goal is aligned to the organization or the company’s goals. Which SMART criteria does this question represent? 1 / 1 point

- ☐ Specific
- ☐ Measurable
- ☐ Attainable
- ☒ Relevant
- ☐ Time-bound

☒ Correct

2. As a project manager it is your responsibility to maintain the limits of the project. Which of the following are ways that scope creep is likely to affect your project? Select all that apply. 1 / 1 point

☒ Losses to your bottom line

☒ Correct

☒ Schedule delays

☒ Correct

☒ Increased risk

☒ Correct

☐ Team member turnover

3. Consider the following scenario: 0 / 1 point

The Janco Car Company is about to deliver new cars to its affiliate dealerships. Right before shipping, several dealerships say they cannot receive the cars because of showroom schedules. Janco had not planned for the various dealerships’ showroom schedules. The dealerships ask for Janco to reorganize the car shipping schedule, costing Janco hundreds of thousands of dollars. Which of the following steps could Janco have taken to help prevent scope creep?

- ☐ Move the cars via airlines to keep the timelines in place
- ☐ Include product delivery scheduling in the project scope
- ☒ Use legal avenues to make the dealerships alter showroom schedules
- ☐ Send the shipping schedule to all dealerships after delivery

☒ Incorrect

Please review [the video on monitoring project scope](#)<sup>↗</sup>.

4. Fill in the blank: The goal of a project helps to determine the \_\_\_\_\_. 1 / 1 point

- ☒ deliverables
- ☐ culture
- ☐ presentation
- ☐ stakeholders

☒ Correct

5. What is part of a project launch? 0 / 1 point

- ☐ Budgeting the deliverables for success
- ☐ Presenting the final deliverable to the client
- ☐ Measuring the success of the project
- ☒ Defining and managing the project scope

☒ Incorrect  
Please review [the video about project launch](#).

6. Consider the following scenario: The Director of Product requests that the project manager do what they can to finish the project early. However, the Director states that they cannot spend any additional funds. Using the triple constraint model, what trade-off could the project manager use to meet the Director of Product’s request?

1 / 1 point

- ☐ Change the budget
- ☐ Change the project goal
- ☐ Change the team
- ☒ Change the project scope

☒ Correct  
Please review [the video that covers the triple constraint model](#).

7. Which of the following is the best example of success criteria?

1 / 1 point

- ☒ Create a new product feature that increases customer engagement by 10%.
- ☐ Implement a successful onboarding process for new employees.
- ☐ Launch a new website on time and on budget.
- ☐ Make a new user interface that is easier to use.

☒ Correct

8. What’s a main difference between the adoption and engagement metrics?

1 / 1 point

- ☐ Adoption is an external metric. Engagement is an internal metric.
- ☒ Adoption is generally a one-time occurrence. Engagement is ongoing.
- ☐ Adoption replaces a business metric. Engagement compliments other business metrics.
- ☐ Adoption requires more expensive tools. Engagement requires less expensive tools.

☒ Correct

9. As a project manager, your team has been tasked to come up with a new service that increases revenue by 4% within one year. The team implements a new service, a website has gone live, catalogs have been printed and delivered, orders have been received, and revenue starts to go up. How can you show that you’ve successfully landed this project?

1 / 1 point

- ☐ Demonstrate a 4% increase in customer engagement after implementation.
- ☒ Demonstrate a 6% increase in revenue one year after implementation.
- ☐ Demonstrate a 6% increase in revenue two months after implementation.
- ☐ Demonstrate implementation of website, delivery of catalogs, and new orders.

☒ Correct

10. As a project manager you are writing OKRs for your team. How many key results should you try to develop for each of your project objectives?

1 / 1 point

- ☐ One
- ☒ Two or three
- ☐ At least six
- ☐ Four or five

☒ Correct