

NWMLS YTD 2020

MLS SUMMARY REPORT

This report includes all property types and all areas, including out-of-area.

All pending dollar figures shown are based on list price

	JAN.	FEB.	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPT.	OCT.	NOV.	DEC.	Y-T-D
NWMLS GENERAL													
1. Companies	2,193	2,203	2,221	2,218	2,210	2,214	2,214						2,210 A
2. Offices	2,422	2,433	2,452	2,449	2,439	2,441	2,442						2,440 A
3. Sales Assoc.	29,986	30,127	30,130	29,925	29,796	29,880	29,987						29,976 A
LISTINGS													
4. Inventory	15,308	15,140	17,316	18,286	18,120	16,988	17,407						16,938 A
5. New Listings	7,815	9,204	11,996	8,779	11,284	12,367	14,411						75,856 T
6. New/Office	3.23	3.78	4.89	3.58	4.63	5.07	5.90						4.44 A
7. New/Assoc.	0.26	0.31	0.40	0.29	0.38	0.41	0.48						0.36 A
PENDING UNITS													
8. Reported	8,506	9,680	10,097	8,132	11,909	13,800	14,802						76,926 T
9. Lost	628	612	691	659	800	915	1,032						5,337 T
10. Net	7,878	9,068	9,406	7,473	11,109	12,885	13,770						71,589 T
11. Per Office	3.25	3.73	3.84	3.05	4.55	5.28	5.64						4.19 A
12. Per Assoc.	0.26	0.30	0.31	0.25	0.37	0.43	0.46						0.34 A
PENDING VOLUME													
13. Gross	\$4,413,556,086	\$5,135,165,374	\$5,181,800,787	\$4,057,319,804	\$6,181,587,037	\$7,460,840,914	\$8,049,303,083						\$40,479,573,085 T
14. Lost	\$261,326,336	\$269,545,921	\$297,108,381	\$285,808,401	\$354,379,318	\$405,890,565	\$453,189,761						\$2,327,248,683 T
15. Net	\$4,152,229,750	\$4,865,619,453	\$4,884,692,406	\$3,771,511,403	\$5,827,207,719	\$7,054,950,349	\$7,596,113,322						\$38,152,324,402 T
16. Vol/Office	\$1,714,381	\$1,999,844	\$1,992,126	\$1,540,021	\$2,389,179	\$2,890,189	\$3,110,612						\$2,233,764 A
17. Vol/Assoc.	\$138,472	\$161,504	\$162,121	\$126,032	\$195,570	\$236,109	\$253,314						\$181,875 A
18. Med Price	\$424,900	\$434,894	\$425,000	\$419,970	\$429,000	\$445,000	\$447,850						\$432,373 A
19. Avg Price	\$518,876	\$530,492	\$513,202	\$498,933	\$519,069	\$540,641	\$543,798						\$523,573 A
20. % Cross	98.51%	98.73%	98.55%	98.95%	98.80%	98.86%	98.47%						98.70%
CLOSED SALES													
21. Units	5,722	5,976	7,521	6,448	6,660	9,326	11,070						52,723 T
22. Volume	\$2,753,109,424	\$3,049,376,347	\$4,007,380,345	\$3,382,727,816	\$3,346,520,448	\$5,034,921,567	\$6,088,120,208						\$27,662,156,155 T
23. Med Price	\$404,925	\$425,000	\$437,500	\$435,000	\$426,725	\$442,500	\$453,210						\$432,123 A
24. Avg Price	\$481,145	\$510,270	\$532,825	\$524,617	\$502,481	\$539,880	\$549,966						\$520,169 A

A = Average

T = Total

NWMLS YTD 2020

ACTIVITY REPORT - NEW CONSTRUCTION UNITS

This report includes residential & condo listings only.

	JAN.	FEB.	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPT.	OCT.	NOV.	DEC.	Y-T-D
Active Listings													
Residential	1,956	1,742	1,882	2,032	2,069	1,863	1,710						1,893 A
Condominium	304	260	290	348	346	320	316						312 A
Total	2,260	2,002	2,172	2,380	2,415	2,183	2,026						2,205 A
New Listings													
Residential	1,357	1,350	1,264	737	1,061	1,185	1,219						8,173 T
Condominium	208	179	196	150	131	122	167						1,153 T
Total	1,565	1,529	1,460	887	1,192	1,307	1,386						9,326 T
Pending Sales													
Residential	1,543	1,618	1,232	736	1,086	1,461	1493						9,169 T
Condominium	192	215	132	73	102	152	152						1,018 T
Total	1,735	1,833	1,364	809	1,188	1,613	1,645						10,187 T
Pending Lost													
Residential	82	81	68	70	72	94	88						555 T
Condominium	8	8	6	8	4	4	2						40 T
Total	90	89	74	78	76	98	90						595 T
Net Pending Sales													
Residential	1,461	1,537	1,164	666	1,014	1,367	1,405						8,614 T
Condominium	184	207	126	65	98	148	150						978 T
Total	1,645	1,744	1,290	731	1,112	1,515	1,555						9,592 T
Closed Sales													
Residential	832	936	1,121	611	544	826	975						5,845.00
Condominium	67	108	142	73	44	91	96						621.00
Total	899	1,044	1,263	684	588	917	1,071						6,466.00

A = Average
T = Total

NWMLS YTD 2020

ACTIVITY REPORT

This report includes residential & condo listings only.

All Pending dollar figures shown are based on list price.

	JAN.	FEB.	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPT.	OCT.	NOV.	DEC.	Y-T-D
NWMLS GENERAL													
1. Companies	2,193	2,203	2,221	2,218	2,210	2,214	2,214						2,210 A
2. Offices	2,422	2,433	2,452	2,449	2,439	2,441	2,442						2,440 A
3. Sales Assoc.	29,986	30,127	30,130	29,925	29,796	29,880	29,987						29,976 A
LISTINGS													
4. Inventory	7,791	7,655	9,418	10,282	10,357	9,670	10,259						9,347 A
5. New Listings	6,517	7,786	10,291	7,641	9,871	10,709	12,514						65,329 T
6. New/Office	2.69	3.20	4.20	3.12	4.50	4.39	5.12						3.89 A
7. New/Assoc.	0.22	0.26	0.34	0.26	0.33	0.36	0.42						0.31 A
PENDING UNITS													
8. Reported	7,388	8,355	8,880	7,207	10,389	11,916	12,682						66,817 T
9. Lost	561	537	617	592	723	792	877						4,699 T
10. Net	6,827	7,818	8,263	6,615	9,666	11,124	11,805						62,118 T
11. Per Office	2.82	3.21	3.37	2.70	3.96	4.56	4.83						3.64 A
12. Per Assoc.	0.23	0.26	0.27	0.22	0.32	0.37	0.39						0.29 A
PENDING VOLUME													
13. Gross	\$3,981,211,870	\$4,700,681,842	\$4,801,298,958	\$3,793,849,583	\$5,794,845,663	\$6,957,210,335	\$7,500,026,270						\$37,529,124,521 T
14. Lost	\$239,087,362	\$245,003,796	\$280,781,842	\$263,078,728	\$335,020,868	\$368,189,091	\$409,705,361						\$2,140,867,048 T
15. Net	\$3,742,124,508	\$4,455,678,046	\$4,520,517,116	\$3,530,770,855	\$5,459,824,795	\$6,589,021,244	\$7,090,320,909						\$35,388,257,473 T
16. Vol/Office	\$1,545,056	\$1,831,351	\$1,843,604	\$1,441,719	\$2,238,551	\$2,699,312	\$2,903,489						\$2,071,869 A
17. Vol/Assoc.	\$124,796	\$147,897	\$150,034	\$117,987	\$183,240	\$220,516	\$236,446						\$168,702 A
18. Med Price	\$442,475	\$455,900	\$449,925	\$439,500	\$454,950	\$475,000	\$479,000						\$456,679 A
19. Avg Price	\$538,875	\$562,619	\$540,687	\$526,412	\$557,787	\$583,855	\$591,391						\$557,375 A
20. % Cross	99.04%	99.19%	98.99%	99.44%	99.41%	99.35%	99.25%						99.24% A
CLOSED SALES													
21. Units	5,074	5,265	6,735	5,866	5,957	8,312	9,840						47,049 T
22. Volume	\$2,571,061,283	\$2,853,330,793	\$3,782,762,963	\$3,238,988,701	\$3,203,694,680	\$4,805,949,543	\$5,815,004,289						\$26,270,792,252 T
23. Med Price	\$422,750	\$445,000	\$458,900	\$452,031	\$449,950	\$465,000	\$484,995						\$454,089 A
24. Avg Price	\$506,713	\$541,943	\$561,657	\$552,163	\$537,803	\$578,194	\$590,956						\$552,776 A

A = Average

T = Total

© 2020 Northwest Multiple Listing Service

ALL RIGHTS RESERVED. This material may not be published, broadcast, rewritten or redistributed without prior permission.

NWMLS YTD 2020

ACTIVITY REPORT - NEW CONSTRUCTION VOLUME

This report includes residential & condo listings only.

All Pending dollar figures shown are based on list price

	JAN.	FEB.	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPT.	OCT.	NOV.	DEC.	Y-T-D
Gross Pending Vol.													
Residential	\$1,057,930,910	\$1,111,901,895	\$775,326,413	\$459,218,630	\$729,672,519	\$963,045,776	\$960,571,657						\$6,057,667,800 T
Condominium	\$116,974,203	\$141,502,241	\$80,607,408	\$55,329,679	\$71,041,031	\$108,329,598	\$94,626,263						\$668,410,423 T
Total	\$1,174,905,113	\$1,253,404,136	\$855,933,821	\$514,548,309	\$800,713,550	\$1,071,375,374	\$1,055,197,920						\$6,726,078,223 T
Lost Pending Vol.													
Residential	\$45,375,094	\$43,727,558	\$37,127,275	\$39,874,221	\$40,952,515	\$49,504,513	\$45,546,087						\$302,107,263 T
Condominium	\$4,484,775	\$5,129,240	\$3,698,880	\$3,541,480	\$2,390,560	\$2,900,835	\$1,314,940						\$23,460,710 T
Total	\$49,859,869	\$48,856,798	\$40,826,155	\$43,415,701	\$43,343,075	\$52,405,348	\$46,861,027						\$325,567,973 T
Net Pending Vol.													
Residential	\$1,012,555,816	\$1,068,174,337	\$738,199,138	\$419,344,409	\$688,720,004	\$913,541,263	\$915,025,570						\$5,755,560,537 T
Condominium	\$112,489,428	\$136,373,001	\$76,908,528	\$51,788,199	\$68,650,471	\$105,428,763	\$93,311,323						\$644,949,713 T
Total	\$1,125,045,244	\$1,204,547,338	\$815,107,666	\$471,132,608	\$757,370,475	\$1,018,970,026	\$1,008,336,893						\$6,400,510,250 T
Avg. Pending Price													
Residential	\$685,632	\$687,208	\$629,323	\$623,938	\$671,890	\$659,169	\$643,384						\$657,220 A
Condominium	\$609,241	\$658,150	\$610,662	\$757,941	\$696,481	\$712,695	\$622,541						\$666,816 A
Total	\$677,179	\$683,799	\$627,517	\$636,030	\$674,001	\$664,213	\$641,458						\$657,742 A
Closed Volume													
Residential	\$538,291,099	\$638,549,804	\$761,655,421	\$409,951,473	\$350,669,485	\$563,565,763	\$664,553,756						\$3,927,236,801 T
Condominium	\$40,335,315	\$69,808,176	\$93,602,674	\$52,893,162	\$28,777,380	\$61,415,227	\$69,018,073						\$415,850,007 T
Total	\$578,626,414	\$708,357,980	\$855,258,095	\$462,844,635	\$379,446,865	\$624,980,990	\$733,571,829						\$4,343,086,808 T
Avg. Closed Price													
Residential	\$646,984	\$682,211	\$679,443	\$670,952	\$644,613	\$682,283	\$681,594						\$669,726 A
Condominium	\$602,020	\$646,372	\$659,174	\$724,564	\$654,031	\$674,893	\$718,938						\$668,570 A
Total	\$643,633	\$678,504	\$677,164	\$676,673	\$645,318	\$681,550	\$684,941						\$669,683 A

A = Average