



Dee Andrews
City of Long Beach
Councilmember, Sixth District

Date: Tuesday, July 11, 2017

To: Honorable Mayor and Members of the City Council

From: Councilmember Dee Andrews, Sixth District *DA*
Councilwoman Lena Gonzalez, First District *LG*
Councilmember Daryl Supernaw, Fourth District *DS*
Vice Mayor Rex Richardson, Ninth District *RR*

Subject: Assembly of a Business Retention Team for Molina Healthcare

RECOMMENDATION:

Request the City Manager to assemble a business retention team for Molina Healthcare comprised of all necessary departments, county and state agencies, business leaders, economic development officials, and Molina Healthcare executives, to develop a strategy and identify all available benefits and opportunities to attract and retain Molina Healthcare's key operations and health care services in the City of Long Beach.

DISCUSSION:

Molina Healthcare is one of the top three private employers in the City of Long Beach, and a leader in providing health care services. In 1980, Dr. C. David Molina opened his first clinic in Long Beach, after noticing low-income, uninsured or non-English speaking patients coming to the emergency room in need of general health care services, yet not always getting the right care and information. Since then, Molina Healthcare has developed and flourished in the healthcare industry, and with over 35 years of delivering quality health care, and employing local, it has become a great partner to the City.

Recently, Molina Healthcare has been facing challenges, changes in leadership, and media attention. As of March 2017, Molina has moved four hundred employees from Long Beach to San Pedro. The city is currently unaware of Molina Healthcare's projected steps, but it is imperative to take proactive measures to extend assistance and engage in discussion with Molina Healthcare about its future. Job stability and local residents employed is a top priority for Long Beach.

The City of Long Beach has previously implemented "team" strategies successfully to retain other business leaders such as the Boeing C-17 program in Long Beach. This same approach is requested for Molina Healthcare. This business retention team should include representatives from City departments, county and state agencies, business leaders, economic development officials, and Molina Healthcare executives. The team should explore every option that could assist Molina Healthcare in remaining in the city and continue to contribute their wellness services as well as their local hiring measures.

The business retention team shall present its finding and recommendations no later than 120 days at a regularly scheduled Council meeting.

FISCAL IMPACT

No fiscal impact.