

Regional Employment Clusters

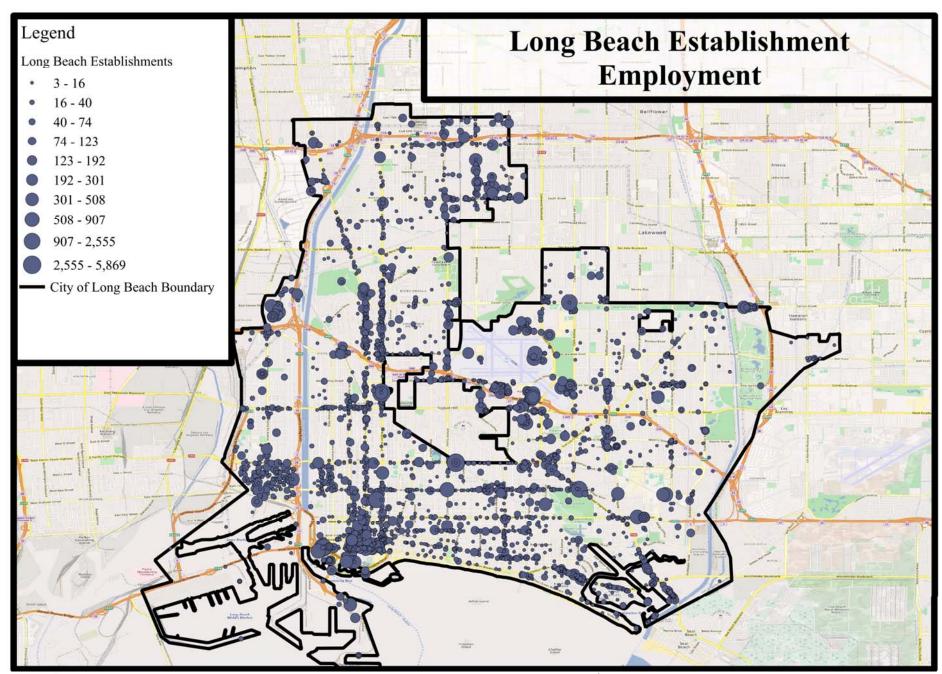
Robert A. Kleinhenz, Ph.D. Economist & Executive Director of Research Beacon Economics, LLC

Economic Development Commission City of Long Beach

Employment by Industry

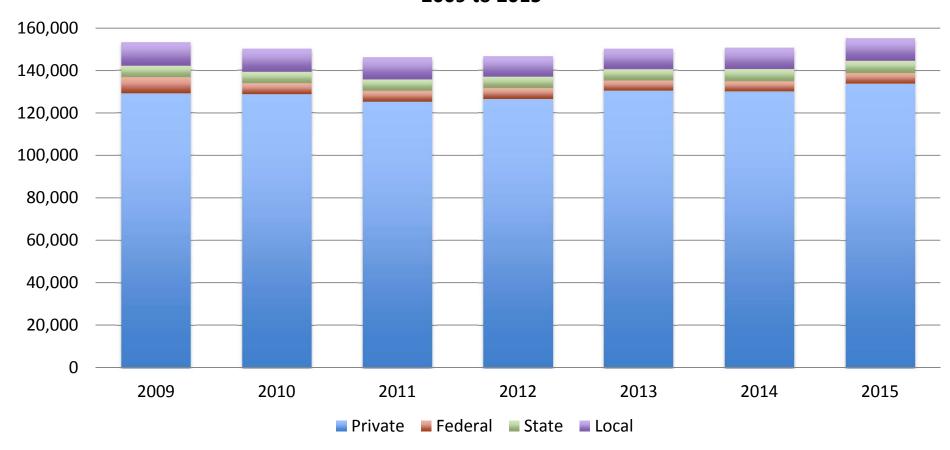
Employment in the City of Long Beach, 2015

			Growth Since 2010 (%)		
Industry	Employment	Change	Long Beach	LA County	Location Quotient
Prof, Sci, Tech, and Management	14,026	4,674	50.0	12.0	1.1
Health Care	30,748	3,879	14.4	53.8	1.3
Leisure and Hospitality	20,290	3,256	19.1	. 25.7	1.1
Other Services	7,287	1,199	19.7	-33.0	1.2
Retail Trade	13,604	1,032	8.2	7.7	0.9
Construction	4,298	940	28.0	20.4	0.9
Wholesale Trade	4,834	560	13.1	10.0	0.6
NR/Mining	718	405	129.3	-16.4	2.2
Real Estate	3,282	275	9.2	10.5	1.1
Transport/Warehouse/Util.	11,293	263	2.4	13.9	1.9
Education	1,113	125	12.6	6.2	0.3
Information	1,573	-217	-12.1	. 7.0	0.2
Finance and Insurance	3,126	-218	-6.5	-3.5	0.6
Manufacturing	8,954	-2,872	-24.3	-4.3	0.7
Admin Support	8,817	-8,083	-47.8	15.3	0.9
Total Private	133,964	5,216	4.1	12.2	
State Government	5,819	545	10.3	2.2	2.3
Federal Government	4,993	-291	-5.5	-9.4	2.9
Local Government	10,601	-389	-3.5	-2.2	0.7
Total	155,377	5,080	3.4	10.1	_



Employment by Ownership

Employment by Ownership 2009 to 2015



Key Industries

LOCAL SERVING – *largest number of jobs*

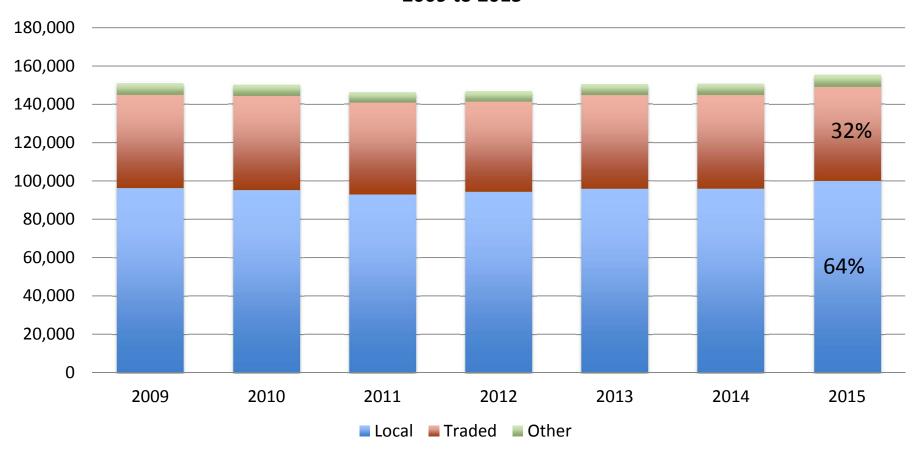
- Health Services
- Retail Trade
- Leisure & Hospitality-Food & Beverage
- Government, Including Education

TRADED or EXPORT-ORIENTED – sources of new growth

- Good Movement: Trans & Warehouse/Whsl Trade
- Manufacturing: Food Processing, IT, Aerospace, Bio
- Prof, Scientific & Tech/Info Tech
- Biosciences
- Tourism & Entertainment-Hotels, Arts, Recreation
- Agriculture

Employment Clusters

Traded vs. Local Cluster Employment 2009 to 2015



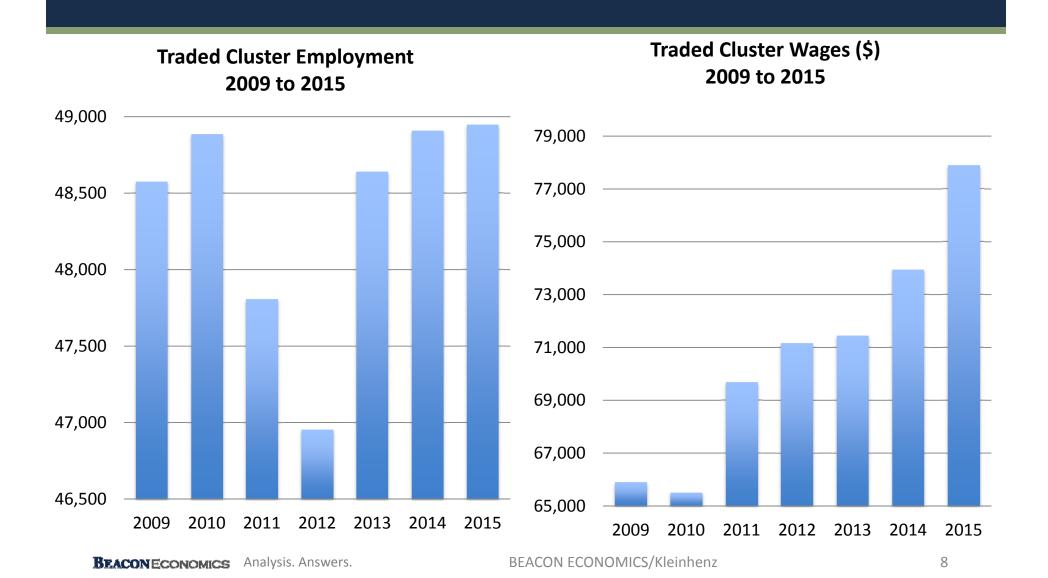
Traded Cluster Employment Characteristics

Traded Cluster Employment Characteristics, 2015

Traded Total	1,080	48.9	370	0.8	7.1	-
Distribution and Electronic Commerce	167	4.3	-368	-7.9	17.5	0.6
Hospitality and Tourism	79	4.1	340	9.1	9.7	0.9
Business Services	199	10.1	2,079	25.8	23.0	0.9
Education and Knowledge Creation	198	7.6	736	10.7	5.1	1.2
Aerospace Vehicles and Defense	12	4.3	-4668	-52.2	-5.9	3.8
Transportation and Logistics	100	8.9	868	10.8	6.8	5.3
Cluster	Estab. Count*	Total Emp. (000s)	Grov Long Beach	wth Since 200 Long Beach (%)	9 CA (%)	Location Quotient

^{*}Measures establishments with more than 3 employees.

Traded Cluster Overview



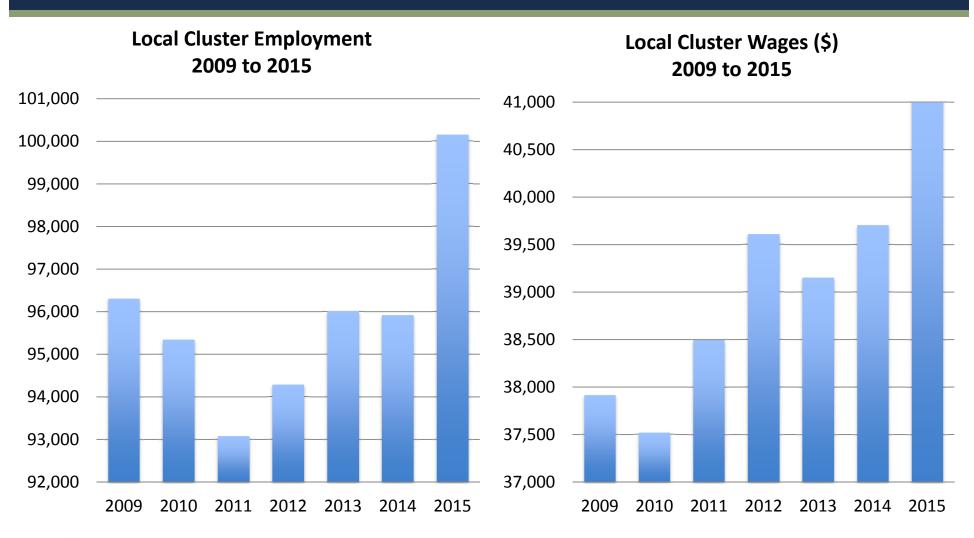
Local Cluster Employment Characteristics

Local Cluster Employment Characteristics, 2015

			Growth Since 2009			
	Estab.	Total Emp.	Long	Long Beach		Location
Cluster	Count*	(000s)	Beach	(%)	CA (%)	Quotient
Local Hospitality Establishments	705	17	2,848	20.1	-79.8	6.7
Local Health Services	634	25.2	1568	6.6	20.0	1.4
Local Entertainment and Media	62	1.8	-109	-5.6	-38.3	1.4
Local Community and Civic Organizations	149	10.8	2,324	27.5	31.9	1.3
Local Personal Services (Non-Medical)	195	2.8	325	13.4	19.2	0.9
Local Logistical Services	70	2.7	-64	-2.3	16.7	0.9
Local Commercial Services	314	10.4	-3,347	-24.4	22.2	0.9
Local Education and Training	178	8.9	-697	-7.3	0.0	0.9
Local Motor Vehicle Products and Services	210	4.1	329	8.7	13.1	0.9
Local Food and Beverage Processing and						
Distribution	156	4.5	297	7.1	9.4	0.9
Local Financial Services	112	2	-170	-8.0	0.2	0.8
Local Real Estate, Construction, and						
Development	199	4.5	35	0.8	9.9	0.7
Local Retailing of Clothing and General						
Merchandise	110	3.4	507	17.7	10.1	0.6
Local Total	3,181	100.1	3,838	4.0	-1.2	

^{*}Measures establishments with more than 3 employees.

Local Cluster Overview



Wages by Industry

Average Wage in the City of Long Beach, 2015

		Growth Since 2009 (%)		2009 (%)	
Industry	Avg. Wage (\$)	Long Beach	ng Beach LA County		Wage Differential (%)
Admin Support	39,697	,	41.1	11.1	3.4
NR/Mining	122,457	,	40.3	-7.1	60.1
Information	70,216	5	33.5	16.1	-36.6
Transport/Warehouse/Util.	91,519		25.3	17.1	48.1
Real Estate	60,249		25.0	30.2	-10.1
Construction	69,292		23.6	11.5	16.4
Finance and Insurance	82,842		22.2	21.1	-28.5
Wholesale Trade	77,813		16.0	12.4	26.1
Other Services	33,907	,	12.6	50.6	-11.2
Retail Trade	29,514		11.4	11.8	-14.2
Leisure and Hospitality	21,479		10.7	8.2	-39.4
Prof, Sci, Tech, and Management	79,191		6.9	16.2	-21.6
Health Care	42,516	5	3.0	-15.1	1.0
Manufacturing	87,674		2.6	10.3	38.2
Education	33,802		1.0	16.2	-38.8
Total Private	52,534		13.8	10.3	-8.4
Federal Government	86,084		13.8	15.3	6.8
Local Government	57,217	,	11.9	11.9	-12.9
State Government	60,407	,	10.6	25.7	-17.6
Total	54,226		13.3	10.5	-7.7

Traded Cluster Wage Characteristics

Traded Cluster Wage Characteristics, 2015

		Growth Since 2009		
Cluster	Avg. Annual Wage (\$000s)	Long Beach (%)	CA (%)	Wage Differential (%)
Transportation and Logistics	96.3	34.7	27.1	49.9
Aerospace Vehicles and Defense	122.5	27.7	12.1	13.4
Education and Knowledge Creation	52.6	0.5	44.3	-41.3
Business Services	79.0	28.6	32.8	-26.8
Hospitality and Tourism	33.7	30.8	21.1	-16.0
Distribution and Electronic Commerce	79.1	18.0	18.9	5.1
Traded Total	77.9	18.2	32.4	-15.7

Local Cluster Wage Characteristics

Local Cluster Wage Characteristics, 2015

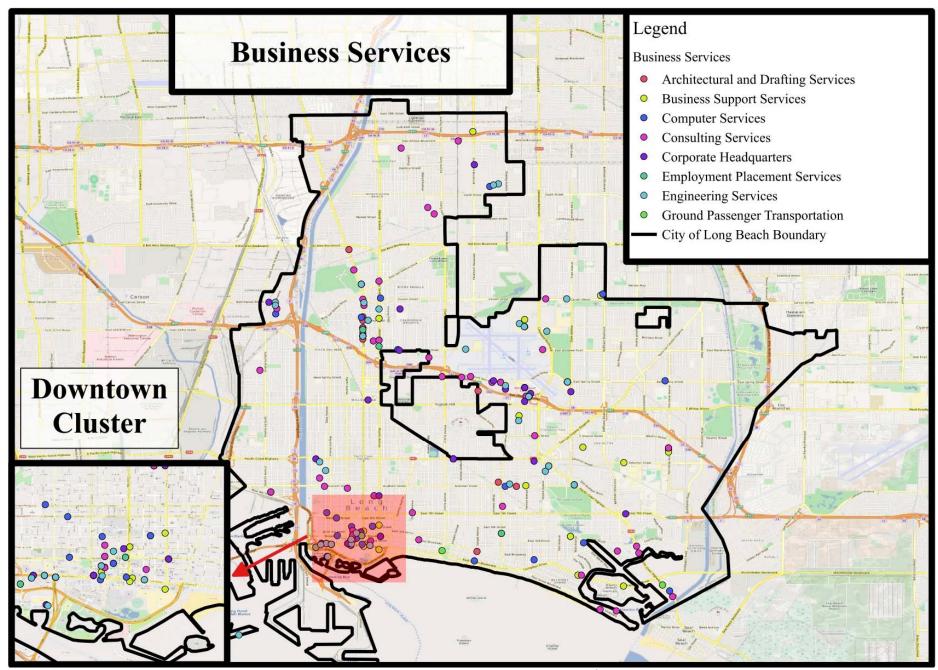
		Growth Since 2009		
	Avg. Annual Wage			Wage Differential
Cluster	(\$000s)	Long Beach (%) (CA (%)	(%)
Local Hospitality Establishments	18.8	10.5	32.3	-18.1
Local Health Services	57.4	7.4	16.4	-9.6
Local Entertainment and Media	21.9	4.2	7.9	-51.1
Local Community and Civic Organizations	18.9	-2.1	-5.8	-14.5
Local Personal Services (Non-Medical)	23.8	5.9	13.0	-21.1
Local Logistical Services	49.1	20.3	11.1	5.6
Local Commercial Services	49.5	23.2	9.9	-3.8
Local Education and Training	54.1	8.2	9.1	11.4
Local Motor Vehicle Products and Services	46.3	23.1	17.5	7.0
Local Food and Beverage Processing and				
Distribution	29.2	10.2	12.9	-18.2
Local Financial Services	62.6	18.3	27.5	-20.4
Local Real Estate, Construction, and Development	64.7	27.6	18.0	5.5
Local Retailing of Clothing and General				
Merchandise	19.7	5.4	8.5	-19.6
Local Total	41.3	8.9	21.1	-13.0

Traded Cluster Employment Characteristics

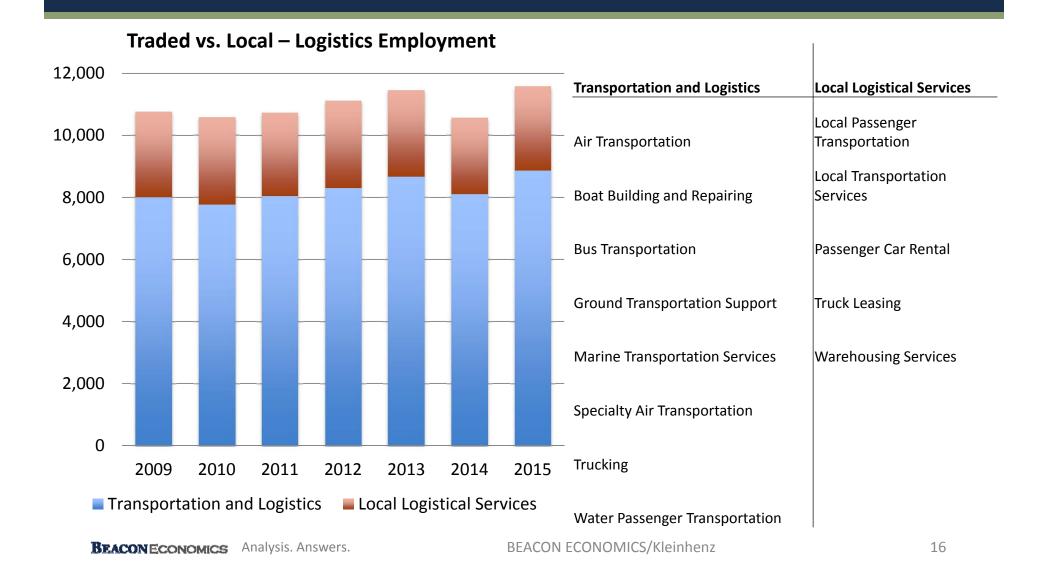
Traded Cluster Employment Characteristics, 2015

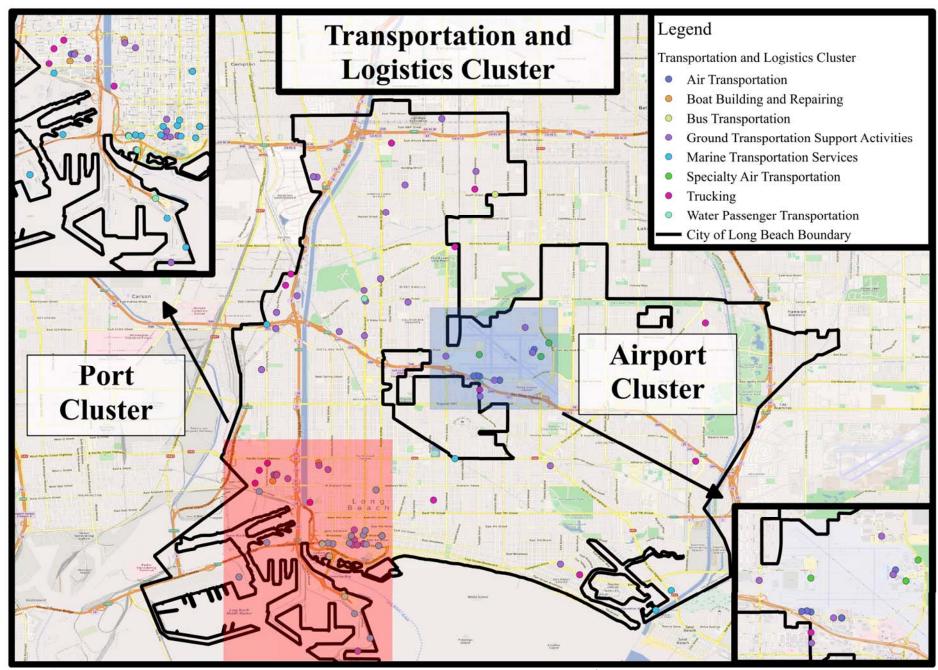
	1,080 48.9 370 0.8 7.1	
Cluster Count* (000s) Beach (%) Q Transportation and Logistics 100 8.9 868 10.8 6.8 Aerospace Vehicles and Defense 12 4.3 -4668 -52.2 -5.9 Education and Knowledge Creation 198 7.6 736 10.7 5.1 Business Services 199 10.1 2,079 25.8 23.0	nerce 167 4.3 -368 -7.9 17.5	0.6
Cluster Count* (000s) Beach (%) Q Transportation and Logistics 100 8.9 868 10.8 6.8 Aerospace Vehicles and Defense 12 4.3 -4668 -52.2 -5.9 Education and Knowledge Creation 198 7.6 736 10.7 5.1	79 4.1 340 9.1 9.7	0.9
Cluster Count* (000s) Beach (%) Q Transportation and Logistics 100 8.9 868 10.8 6.8 Aerospace Vehicles and Defense 12 4.3 -4668 -52.2 -5.9	199 10.1 2,079 25.8 23.0	0.9
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Cluster Count* (000s) Beach (%) (%) Q	12 4.3 -4668 -52.2 -5.9	3.8
	100 8.9 868 10.8 6.8	5.3
Growth Since 2009	Estab. Total Emp. Long Long Beach CA Loca	cation uotient

^{*}Measures establishments with more than 3 employees.

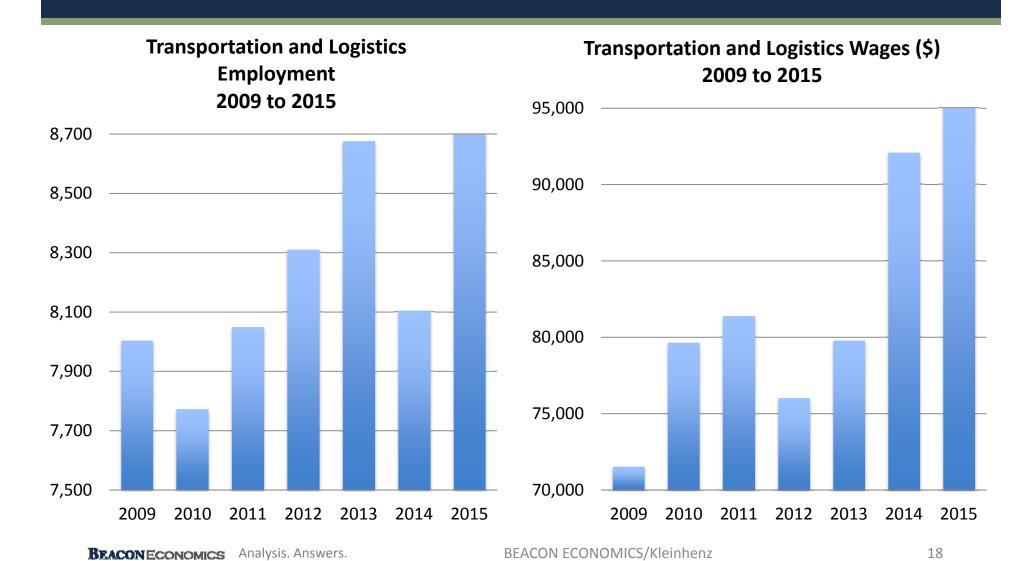


Traded vs. Local – Logistics





Transportation and Logistics



Transportation and Logistics Subclusters

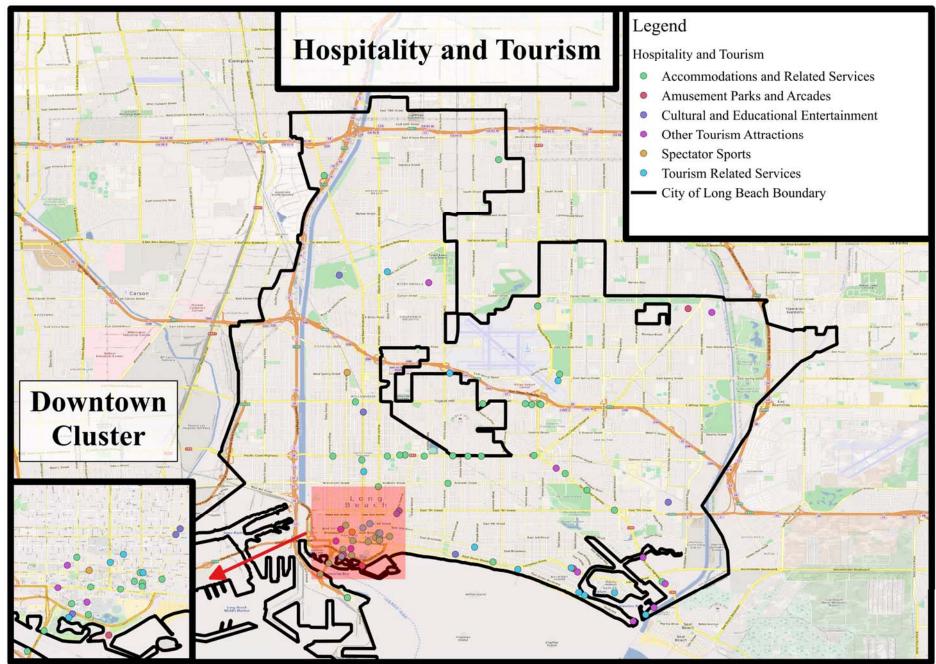
Transportation and Logistics Subcluster Employment Characteristics, 2015

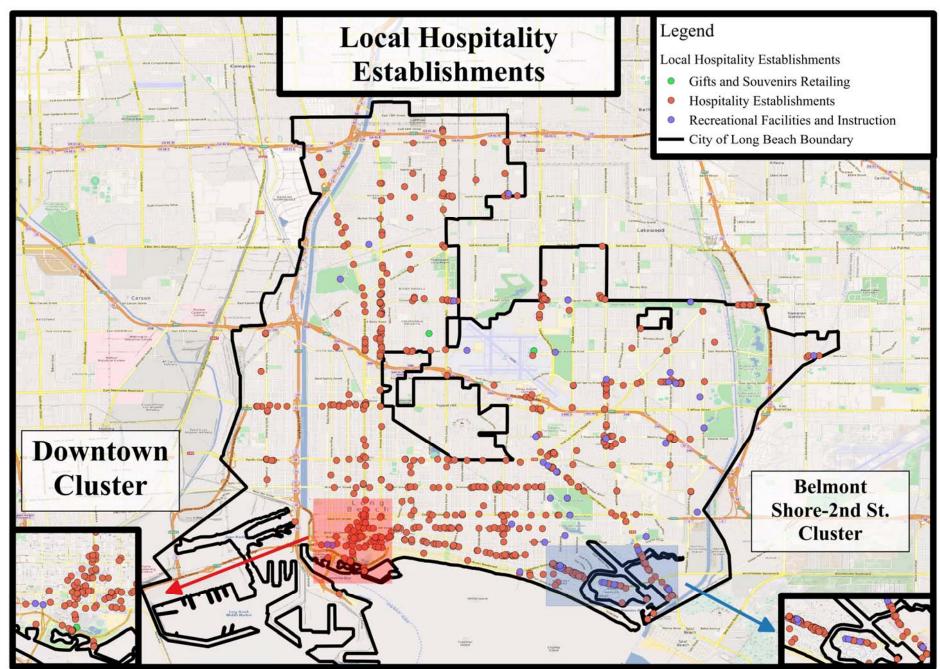
Cluster Total	100	8.9	868	10.8	6.8	96.3
Trucking	8	0.1	25	27.5	6.0	46
Water Passenger Transportation	4	0.3	120	74.6	13.7	36.3
Ground Transportation Support Activities	43	1.1	200	22.6	34.8	81.3
Marine Transportation Services	28	6.4	7	0.1	-5.8	105.4
Subcluster	Estab. Count*	Total Emp. (000s)		Long Beach (%)	CA (%)	Avg. Annual Wage (\$000s)

^{*}Measures establishments with more than 3 employees.

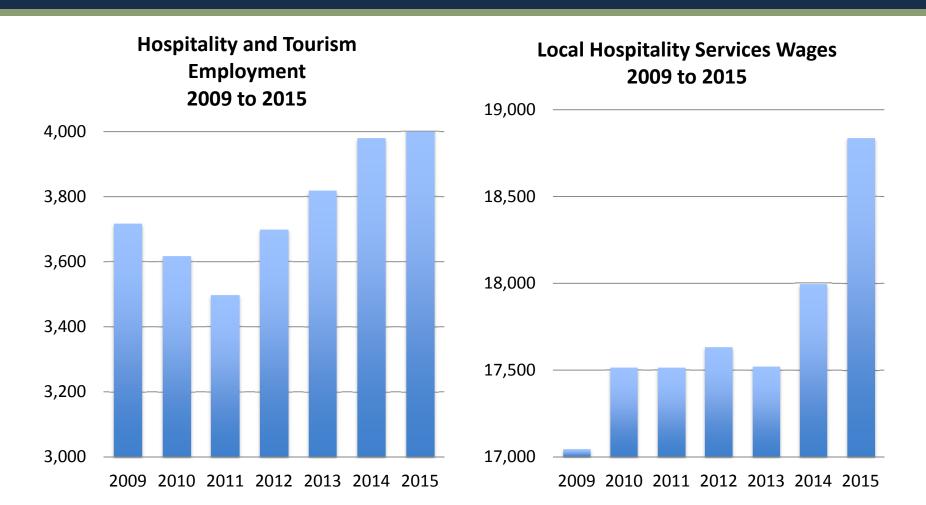
Traded vs. Local – Leisure and Hospitality







Hospitality and Tourism



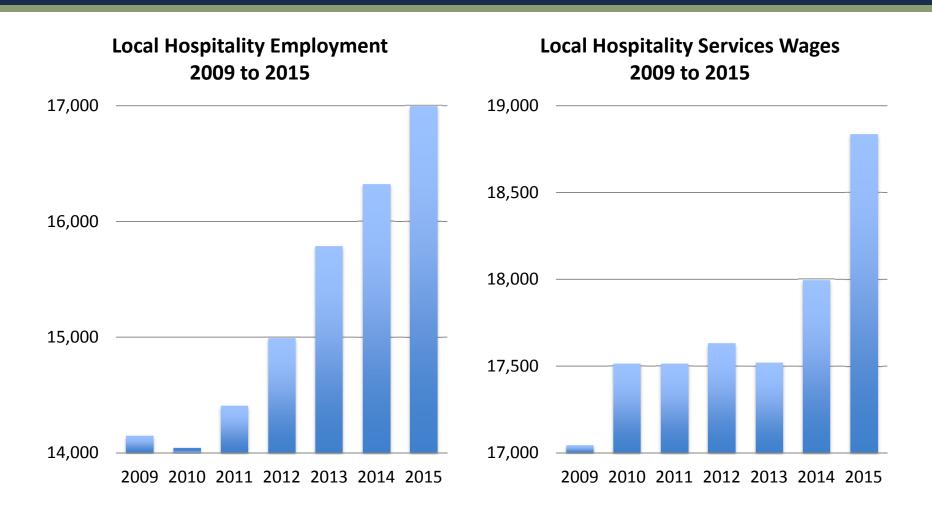
Hospitality and Tourism Subclusters

Hospitality and Tourism Subcluster Employment Characteristics, 2015

	Estab.	Total Emp. Growth Sind		h Since 2009		Avg. Annual	
Subcluster	Count*	(000s)	Long Beach Lor	ng Beach (%) CA	(%)	Wage (\$000s)	
Accommodations and Related							
Services	42	2.8	480	21.1	12.4	33.3	
Tourism Related Services	16	0.6	-196	-24.2	6.1	37.3	
Cultural and Educational							
Entertainment	7	0.5	65	14.3	13.5	33.8	
Other Tourism Attractions	9	0.1	-12	-10.3	10.5	19.1	
Cluster Total	79	4.1	340	9.1	9.7	33.7	

^{*}Measures establishments with more than 3 employees.

Local Hospitality Establishments



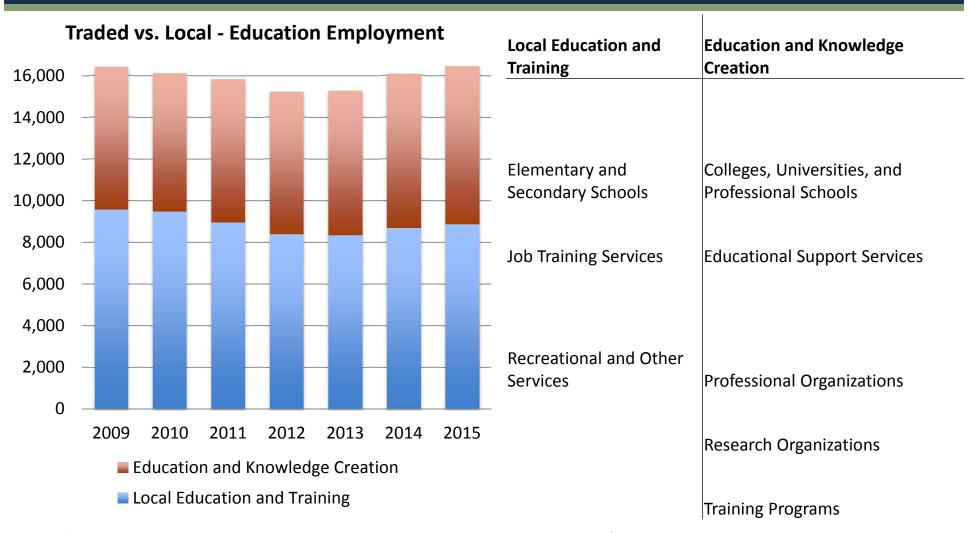
Local Hospitality Establishments Subclusters

Local Hospitality Subcluster Employment Characteristics, 2015

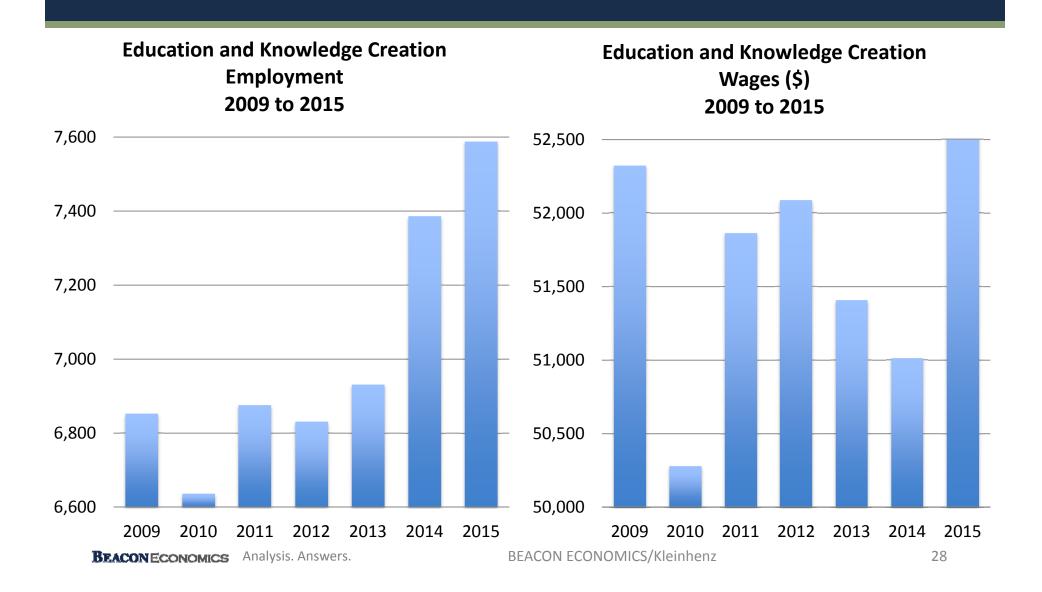
Cluster Total	705	17	2,848	20.1	-79.8	18.8
Gifts and Souvenirs Retailing	13	0.2	127	125.2	0.7	21.7
Recreational Facilities and In	36	0.9	110	13.8	12.1	19.9
Hospitality Establishments	656	15.9	2,611	19.7	-91.2	18.7
Subcluster	Estab. Count*	Total Emp. (000s)	Long Beach	Long Beach (%)	CA (%)	(\$000s)
			Growth Since 2009			Avg. Annual Wage

^{*}Measures establishments with more than 3 employees.

Traded vs. Local – Education



Education and Knowledge Creation



Education and Knowledge Creation Subclusters

Education and Knowledge Creation Subcluster Employment Characteristics, 2015

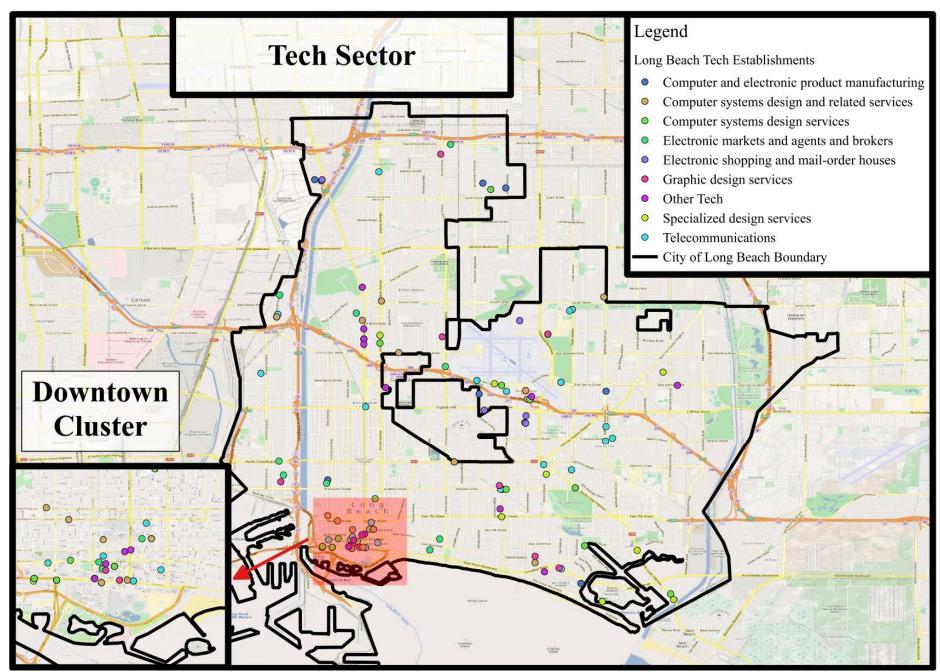
			Growth Since 2009			
						Avg. Annual Wage
Subcluster	Estab. Count*	Total Emp. (000s)	Long Beach	Long Beach (%)	CA (%)	(\$000s)
Colleges, Universities, and						
Professional Schools	164	7.1	608	9.4	-1.2	53
Training Programs	16	0.3	35	15.1	16.5	46.9
Research Organizations	7	0.1	29	32.6	21.9	45
Educational Support						
Services	8	0.1	33	45.1	20.0	46.4
Cluster Total	198	7.6	736	10.7	5.1	52.6

^{*}Measures establishments with more than 3 employees.

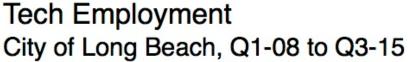
Tech Sector Profile

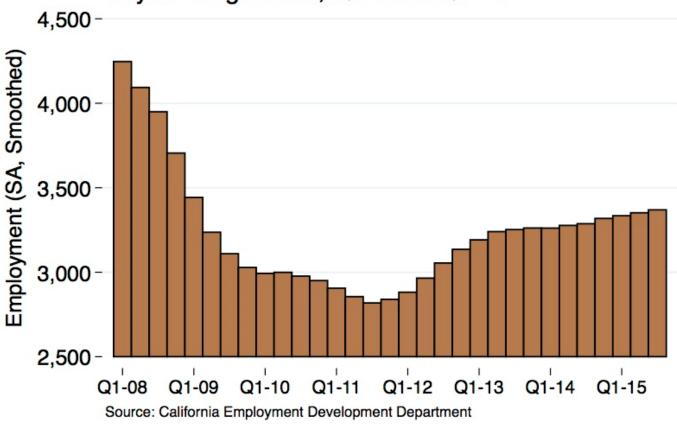
City of Long Beach Tech Employment and Wages by Industry, Q3-15

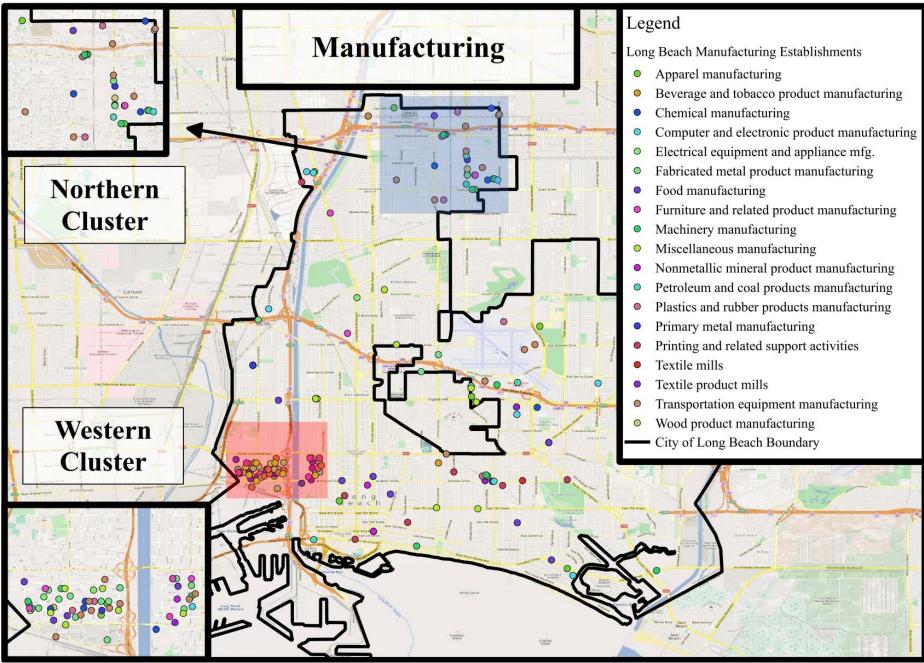
		Employment Growth				
Industry Code	Industry Name	Employment	5-Year (%)	YoY (%)	Avg. Annual Wage (\$)	
334	Computer and Electronic Mfg.	422	+15.7	+14.9	76,822	
4251	Wholesale E-Markets	300	+21.4	+2.9	80,250	
45411	Electronic Shopping	303	+233.1	+75.6	74,814	
517	Telecommunications	936	-11.6	-11.2	77,655	
5414	Specialized Design Svcs.	144	+40.8	+11.5	66,316	
54143	Graphic Design Svcs.	309	+47.2	-0.9	77,564	
54151	Computer Systems Design	199	-32.1	-16.1	81,149	
541512	Computer Sys. Design Svcs.	389	+29.7	+2.7	91,782	
Misc.	Other Tech	366	+18.2	+6.7	92,343	
Total	Total Tech	3,369	+13.2	+2.5	80,467	

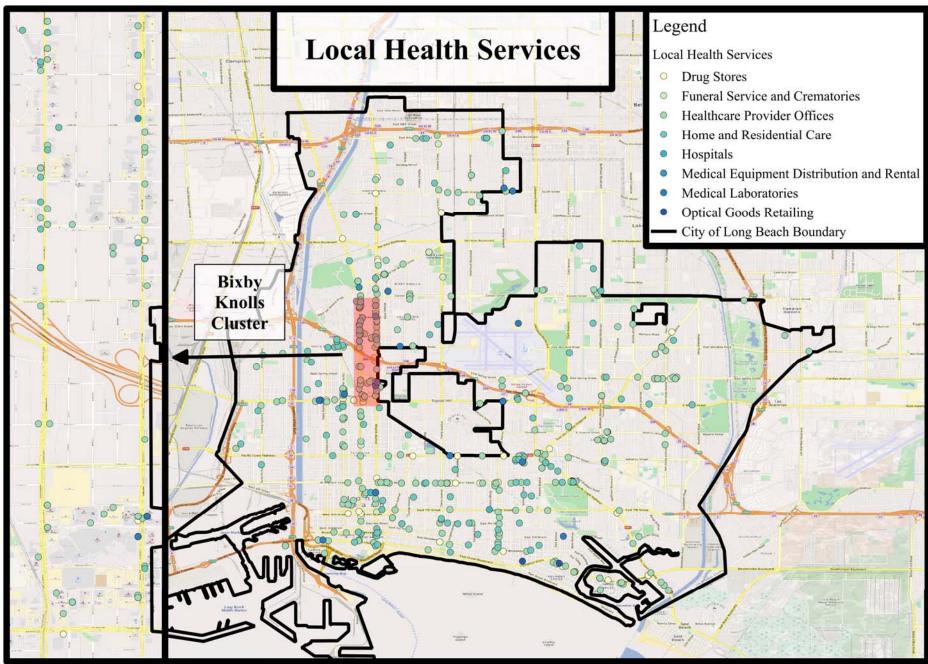


Tech Sector Employment

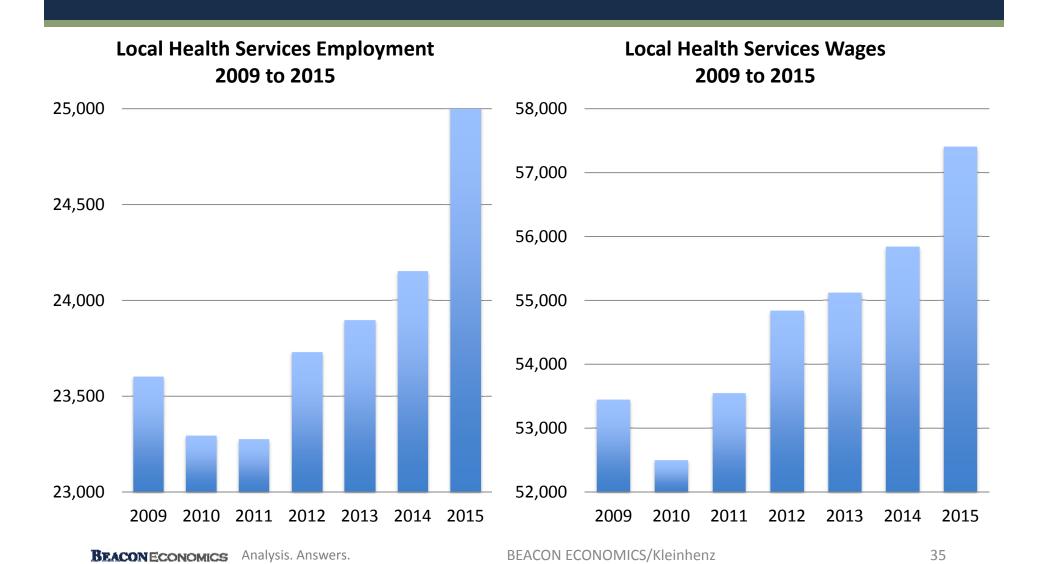








Local Health Services



Local Health Services Subclusters

Local Health Services Subcluster Employment Characteristics, 2015

			Growth Since 2009			
						Avg. Annual Wage
Subcluster	Estab. Count*	Total Emp. (000s)	Long Beach	Long Beach (%)	CA (%)	(\$000s)
Hospitals	4	10.1	-211	-2.0	13.0	73.2
Healthcare Provider Offices	437	7.2	831	13.0	31.6	64.2
Home and Residential Care	108	6.4	915	16.5	20.1	26.7
Drug Stores	57	0.9	5	0.6	-7.3	45.4
Medical Laboratories	17	0.3	15	5.6	21.6	74.6
Cluster Total	634	25.2	1,568	6.6	20.0	57.4

^{*}Measures establishments with more than 3 employees.

Subsector Employment

Fastest Growing Subsectors in the City of Long Beach, Q3-15

	<u>Employment</u>		Avg. Annual Wage			
Subsector	Level (000s)	YoY Change (000s)	Level (\$000s)	YoY Growth (%)		
Food Svcs. and Drinking Places	15.8	0.5	18.4	3.7		
Support Activities for						
Transportation	8.0	1.2	91.6	-6.7		
Mgmt of Companies	5.2	1.2	74.2	-11		
Nursing and Residential Care	4.6	0.3	28.4	-0.5		
	2.4	0.3	70.7	1.0		
Durable Goods Wholesalers	3.4	0.2	72.7	-1.8		
Specialty Trade Contractors	2.9	0.3	59.3	-1.4		
Membership Associations and						
Orgs.	2.9	0.3	29.3	-2.4		
General Merchandise Stores	2.3	0.3	18.8	-0.3		
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