Capstone

October 10, 2025

```
[4]: from bs4 import BeautifulSoup
  import pandas as pd
  import numpy as np
  import seaborn as sns
  import matplotlib.pyplot as plt
  from textblob import TextBlob
  import requests

#create lists to store data within.

Names = []
  Cities = []
  Posted_on = []
  Ratings = []
  Reviews = []
  Occasion = []
```

```
[5]: #fetch the data from site(FlowerAura)
url = "https://www.floweraura.com/reviews/p/6617/10-red-roses-bouquet?page="
for i in range(1,51):
    cnp = url+str(i)
    url_new = cnp

    r = requests.get(url_new)

    soup = BeautifulSoup(r.text, "html.parser")
    soup

main = soup.find("div",{"class":"review-left-container"})
    sub = main.find_all("div",{"class":"new-review-card-container"})

for i in sub:
    name= i.find("span",{"class":"review-author-name"})
    Names.append(name.text.title())
```

```
city= i.find_all("span", {"class": "review-meta-details"})
             Cities.append(city[0].text.title())
             try:
                 Occasion.append(city[1].text.title())
             except:
                 Occasion.append(np.nan)
             date = i.find_all("span")
             try:
                 Posted_on.append(date[4].text)
             except:
                 Posted_on.append(np.nan)
             rating = i.find("span",{"class":"star-count-container"})
             Ratings.append(rating.text)
             review = i.find_all("div")
             Reviews.append(review[-1].text)
[6]: # Raw dataframe
     df = pd.DataFrame({"Names":Names, "Cities":Cities, "Posted_on":
      -Posted on, "Occasion": Occasion, "Reviews": Reviews, "Ratings": Ratings})
     df
[6]:
                               Cities
                                                        Posted_on \
                    Names
     0
            Suraj Chaunal
                                Noida Posted On: 23rd Sep 2025
            Bakiyalakshmi
                            Bangalore Posted On: 22nd Sep 2025
     1
     2
              Pulak.Pal77
                              Kolkata Posted On: 19th Sep 2025
     3
                    Inaya
                              Udaipur Posted On: 31st Aug 2025
     4
          Nallapandiyan D Coimbatore Posted On: 11th Jul 2025
     . .
                                  Goa
                                        Posted On: 6th Sep 2023
     495
                   Shweta
                                        Posted On: 9th Sep 2023
     496
                     Arun
                            Hyderabad
     497
              Prernasaini
                              Gurgaon
                                        Posted On: 8th Sep 2023
     498
           Jhanvi Jaiswal
                               Mumbai
                                        Posted On: 7th Sep 2023
     499
               Shashikala
                             Varanasi
                                        Posted On: 5th Sep 2023
                            Occasion \
     0
                Occassion : Birthday
     1
             Occassion : Anniversary
     2
                Occassion : Birthday
     3
                                 {\tt NaN}
     4
                Occassion : Birthday
     495
          Occassion : Love & Romance
```

```
496
                                  NaN
     497
                                  NaN
     498
                                  NaN
     499
                Occassion : Birthday
                                                      Reviews Ratings
     0
          the flowers were fresh and colorful. TBH they ...
                                                                  5
                                                                  5
     1
          Very fresh flowers, delivered on time with bea...
     2
                                 Roses quality is very nice.
                                                                    5
     3
                          Very beautifull on tome delivered.
     4
                             Thanks for the timely delivery.
                                                                     4
     495
                             Tnx... it was on time n perfect
                                                                  5
     496
                                      Thanks for the flowers
                                                                    4
     497
                                           Thank you so much
                                                                    5
     498
          Thankyou somuch for helping and making my surp...
                                                                  5
     499
                                                     Loved it
                                                                    5
     [500 rows x 6 columns]
[7]: #lets get dates as date's standard format:-
     a = "Posted On : 31st Aug 2025"
     x = a.index(":")
     print(a[x+2:])
    31st Aug 2025
[8]: #create function which will extract all dates & occasions within the DF in
      ⇔there standard format:-
     def extract(value):
         try:
             x = value.index(":")
             return value[x+2:]
         except:
             return np.nan
     df["Posted on"] = df["Posted on"].apply(extract)
     df["Occasion"] = df["Occasion"].apply(extract)
     df
[8]:
                    Names
                                Cities
                                            Posted_on
                                                              Occasion \
     0
            Suraj Chaunal
                                 Noida
                                        23rd Sep 2025
                                                              Birthday
                             Bangalore
     1
            Bakiyalakshmi
                                       22nd Sep 2025
                                                           Anniversary
     2
              Pulak.Pal77
                               Kolkata
                                       19th Sep 2025
                                                              Birthday
     3
                    Inaya
                               Udaipur
                                        31st Aug 2025
                                                                   NaN
     4
          Nallapandiyan D
                            Coimbatore 11th Jul 2025
                                                              Birthday
                                         6th Sep 2023 Love & Romance
     495
                   Shweta
                                   Goa
```

```
Hyderabad
                                          9th Sep 2023
     497
                                          8th Sep 2023
              Prernasaini
                                Gurgaon
                                                                     NaN
                                          7th Sep 2023
     498
           Jhanvi Jaiswal
                                 Mumbai
                                                                     NaN
     499
                Shashikala
                              Varanasi
                                          5th Sep 2023
                                                                Birthday
                                                       Reviews Ratings
          the flowers were fresh and colorful. TBH they ...
     0
                                                                    5
     1
          Very fresh flowers, delivered on time with bea...
     2
                                  Roses quality is very nice.
                                                                      5
     3
                          Very beautifull on tome delivered.
     4
                              Thanks for the timely delivery.
                                                                      4
     495
                             Tnx... it was on time n perfect
                                                                    5
     496
                                       Thanks for the flowers
                                                                      4
     497
                                            Thank you so much
                                                                      5
     498
          Thankyou somuch for helping and making my surp...
                                                                    5
     499
                                                      Loved it
                                                                      5
     [500 rows x 6 columns]
[9]: #removing all suffix:-
     rep = ["th", "st", "rd", "nd"]
     for i in rep:
         df["Posted_on"] = df["Posted_on"].str.replace(i,"")
     df
[9]:
                     Names
                                 Cities
                                           Posted_on
                                                              Occasion \
     0
            Suraj Chaunal
                                  Noida
                                         23 Sep 2025
                                                              Birthday
     1
            Bakiyalakshmi
                             Bangalore
                                         22 Sep 2025
                                                          Anniversary
     2
              Pulak.Pal77
                                Kolkata
                                         19 Sep 2025
                                                              Birthday
                     Inaya
     3
                                Udaipur
                                         31 Aug 2025
                                                                   NaN
     4
          Nallapandiyan D
                            Coimbatore
                                         11 Jul 2025
                                                              Birthday
     495
                    Shweta
                                    Goa
                                          6 Sep 2023
                                                       Love & Romance
                                                                   {\tt NaN}
     496
                                          9 Sep 2023
                      Arun
                             Hyderabad
     497
              Prernasaini
                                Gurgaon
                                          8 Sep 2023
                                                                   NaN
     498
           Jhanvi Jaiswal
                                 Mumbai
                                          7 Sep 2023
                                                                   NaN
     499
                Shashikala
                              Varanasi
                                          5 Sep 2023
                                                              Birthday
                                                       Reviews Ratings
     0
          the flowers were fresh and colorful. TBH they ...
                                                                    5
     1
          Very fresh flowers, delivered on time with bea...
     2
                                  Roses quality is very nice.
                                                                      5
     3
                          Very beautifull on tome delivered.
     4
                             Thanks for the timely delivery.
```

NaN

496

Arun

```
496
                                       Thanks for the flowers
                                                                     4
      497
                                            Thank you so much
                                                                     5
      498
           Thankyou somuch for helping and making my surp...
      499
                                                     Loved it
                                                                     5
      [500 rows x 6 columns]
[10]: df.info()
     <class 'pandas.core.frame.DataFrame'>
     RangeIndex: 500 entries, 0 to 499
     Data columns (total 6 columns):
          Column
                      Non-Null Count
      #
                                      Dtype
      0
                      500 non-null
          Names
                                      object
          Cities
                      500 non-null
      1
                                      object
      2
          Posted on
                     500 non-null
                                      object
      3
          Occasion
                      388 non-null
                                      object
      4
          Reviews
                      500 non-null
                                      object
      5
          Ratings
                      500 non-null
                                      object
     dtypes: object(6)
     memory usage: 23.6+ KB
[11]: df["Posted on"] = pd.to datetime(df["Posted on"])
      df["Ratings"] = df["Ratings"].astype("float")
      df["Polarity"] = [TextBlob(i).sentiment.polarity for i in df["Reviews"]]
      df["Subjectivity"] = [TextBlob(i).subjectivity for i in df["Reviews"]]
      df
[11]:
                     Names
                                 Cities Posted_on
                                                           Occasion \
             Suraj Chaunal
                                  Noida 2025-09-23
      0
                                                          Birthday
      1
             Bakiyalakshmi
                             Bangalore 2025-09-22
                                                       Anniversary
      2
               Pulak.Pal77
                                Kolkata 2025-09-19
                                                           Birthday
      3
                     Inaya
                                Udaipur 2025-08-31
                                                                NaN
      4
           Nallapandiyan D
                            Coimbatore 2025-07-11
                                                          Birthday
      495
                    Shweta
                                    Goa 2023-09-06
                                                   Love & Romance
      496
                             Hyderabad 2023-09-09
                      Arun
                                                                NaN
      497
               Prernasaini
                                Gurgaon 2023-09-08
                                                                NaN
      498
            Jhanvi Jaiswal
                                 Mumbai 2023-09-07
                                                                NaN
      499
                              Varanasi 2023-09-05
                Shashikala
                                                          Birthday
                                                      Reviews
                                                                Ratings Polarity \
      0
           the flowers were fresh and colorful. TBH they ...
                                                                  5.0 0.262500
           Very fresh flowers, delivered on time with bea...
      1
                                                                  5.0 0.532381
      2
                                  Roses quality is very nice.
                                                                    5.0 0.780000
      3
                          Very beautifull on tome delivered.
                                                                    5.0 0.200000
```

Tnx... it was on time n perfect

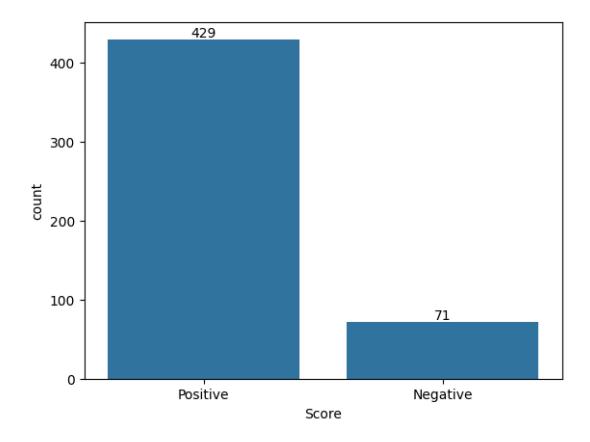
5

495

```
Thanks for the timely delivery.
                                                                     4.0 0.200000
      495
                              Tnx... it was on time n perfect
                                                                  5.0 1.000000
                                       Thanks for the flowers
                                                                    4.0 0.200000
      496
      497
                                             Thank you so much
                                                                     5.0 0.200000
      498
                                                                  5.0 0.408333
           Thankyou somuch for helping and making my surp...
      499
                                                      Loved it
                                                                     5.0 0.700000
           Subjectivity
               0.400000
      0
               0.740476
      1
      2
               1.000000
      3
               0.300000
      4
               0.200000
      495
               1.000000
      496
               0.200000
      497
               0.200000
      498
               0.758333
      499
               0.800000
      [500 rows x 8 columns]
[12]: #adding Polarity to know how it has been performing:-
      p = df["Polarity"].mean()
      if p <= 0:
          print("Negative")
          print("Positive")
     Positive
[13]: def score(value):
          if value <= 0:</pre>
              return"Negative"
          else:
              return"Positive"
      df["Score"] = df["Polarity"].apply(score)
[13]:
                                 Cities Posted_on
                     Names
                                                           Occasion \
      0
             Suraj Chaunal
                                  Noida 2025-09-23
                                                           Birthday
                              Bangalore 2025-09-22
      1
             Bakiyalakshmi
                                                        Anniversary
      2
               Pulak.Pal77
                                Kolkata 2025-09-19
                                                           Birthday
      3
                      Inaya
                                Udaipur 2025-08-31
                                                                NaN
                                                           {\tt Birthday}
      4
           Nallapandiyan D Coimbatore 2025-07-11
```

4

```
495
                    Shweta
                                   Goa 2023-09-06 Love & Romance
      496
                             Hyderabad 2023-09-09
                      Arun
                                                               NaN
      497
               Prernasaini
                               Gurgaon 2023-09-08
                                                               NaN
      498
            Jhanvi Jaiswal
                                Mumbai 2023-09-07
                                                               NaN
      499
                Shashikala
                              Varanasi 2023-09-05
                                                          Birthday
                                                      Reviews Ratings Polarity \
      0
           the flowers were fresh and colorful. TBH they ...
                                                                 5.0 0.262500
      1
           Very fresh flowers, delivered on time with bea...
                                                                 5.0 0.532381
      2
                                 Roses quality is very nice.
                                                                   5.0 0.780000
      3
                          Very beautifull on tome delivered.
                                                                   5.0 0.200000
      4
                             Thanks for the timely delivery.
                                                                   4.0 0.200000
      . .
      495
                             Tnx... it was on time n perfect
                                                                 5.0 1.000000
                                      Thanks for the flowers
      496
                                                                   4.0 0.200000
      497
                                            Thank you so much
                                                                   5.0 0.200000
      498
           Thankyou somuch for helping and making my surp...
                                                                 5.0 0.408333
      499
                                                                   5.0 0.700000
                                                     Loved it
           Subjectivity
                            Score
      0
               0.400000 Positive
      1
               0.740476 Positive
      2
               1.000000 Positive
      3
               0.300000 Positive
      4
               0.200000 Positive
               1.000000 Positive
      495
      496
               0.200000 Positive
      497
               0.200000 Positive
      498
               0.758333 Positive
      499
               0.800000 Positive
      [500 rows x 9 columns]
[14]: #adding barplot to get the idea of positive and negative reviews:-
      ax = sns.countplot(x=df["Score"], data = df)
      ax.bar_label(container = ax.containers[0])
      plt.show()
```





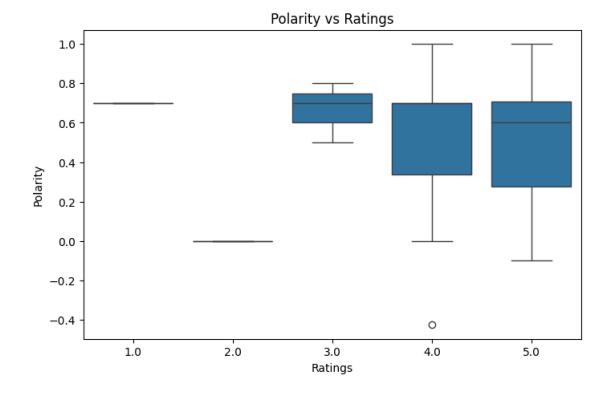


```
[19]: # finding correlation between ratings and polarity:-

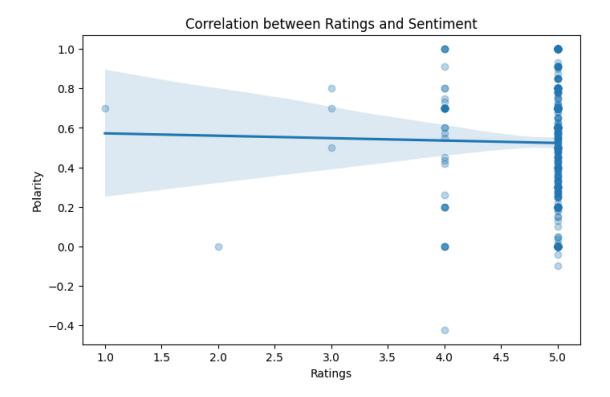
correlation = df["Ratings"].corr(df["Polarity"])
print("Correlation between Ratings and Polarity:", correlation)
```

Correlation between Ratings and Polarity: -0.014541348587567443

```
[20]: plt.figure(figsize=(8,5))
    sns.boxplot(x="Ratings", y="Polarity", data=df)
    plt.title("Polarity vs Ratings")
    plt.show()
```



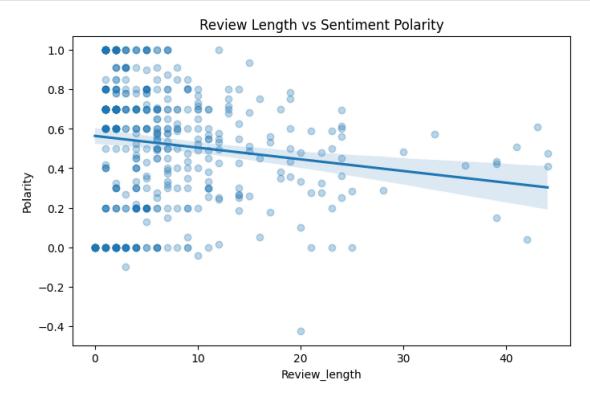
```
[21]: plt.figure(figsize=(8,5))
    sns.regplot(x="Ratings", y="Polarity", data=df, scatter_kws={"alpha":0.3})
    plt.title("Correlation between Ratings and Sentiment")
    plt.show()
```

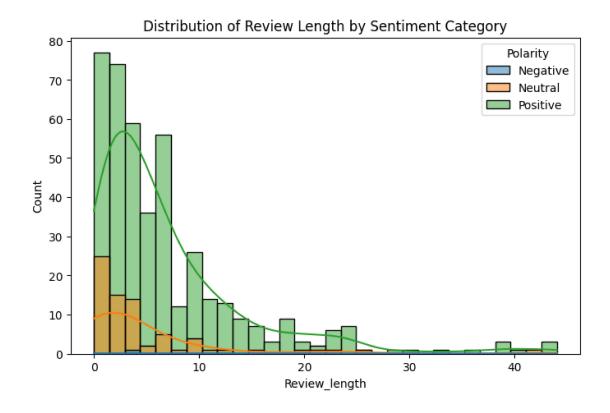


```
[22]: #calculatig review length written by customers whether it is Positive or
       ⇔negative:-
      df["Review_length"] = df["Reviews"].apply(lambda x: len(str(x).split())) #__
       \hookrightarrow word count
      df["Review_length"]
[22]: 0
             14
      1
             17
      2
              5
      3
              5
              5
      495
              7
      496
              4
      497
              4
      498
             44
      499
      Name: Review_length, Length: 500, dtype: int64
[23]: corr = df["Review_length"].corr(df["Polarity"])
      print("Correlation between Review Length and Sentiment Polarity:", corr)
```

Correlation between Review Length and Sentiment Polarity: -0.14094743322237901

```
[24]: plt.figure(figsize=(8,5))
    sns.regplot(x="Review_length", y="Polarity", data=df, scatter_kws={"alpha":0.3})
    plt.title("Review Length vs Sentiment Polarity")
    plt.show()
```







```
Average Sentiment per Rating → Clear upward trend → higher rating = more upward trend → higher rating = more upward trend
 ⇒positive sentiment.
Review Length \vdash Longer reviews reflected stronger emotions (either highly \sqcup
 ⇔satisfied or quite unhappy ).
3. Key Insights
What Customers Loved
Freshness
Fragrance
Elegant packaging
Quick & smooth delivery
Beautiful presentation
Common Complaints
Late deliveries
Inconsistent flower quality
Slightly higher pricing
Patterns Observed
Happy customers → write longer, descriptive reviews
Unhappy customers → leave short, sharp complaints
4. Recommendations
Fix Delivery Issues - Streamline logistics to ensure timely deliveries.
Maintain Quality → Consistency in freshness & flower quality will reduce ⊔
 ⇔negatives.
Leverage Strengths → Highlight fragrance, freshness & premium packaging in_
 ⇔ads/social media.
\parallel Engage Customers 
ightharpoonup Encourage satisfied buyers to share reviews & photos_{\sqcup}
 →online for organic promotion.
```

```
Price Positioning → If priced higher, market the bouquet as a premium, luxury ⇒ experience.

In a nutshell: Customers adore the freshness, fragrance & presentation of the ⇒Red Roses ,
but addressing delivery speed & quality consistency will elevate ⇒ FlowerAura's bouquet into an undisputed favorite ...
```