



Business Development Analyst – Intern | 4-12 Months | Singapore & Kuala Lumpur

UMAI is a software provider that helps restaurants to save time and increase revenues by automating manual tasks, minimize last minute cancellations, upsell customers more effectively and provide more personalized service.

The team has extensive experience in building internet companies and has been part of building some of the largest e-commerce ventures in the Asia Pacific Region. Founded by the former MD of Foodpanda.sg, the largest food delivery service in Singapore, and a member of the founding-team of Nova Founders Capital, one of the largest digital marketing agencies in South East Asia.

This is not a formal corporate role. We are looking for someone who has a “hustle” attitude, who is results driven, who is comfortable with ambiguity, which is a self-starter and has a sense of humor.

Your Tasks

- Support strategic and daily business in one or more of our departments in both Singapore and Kuala Lumpur, all of which are internationally focused.
- Take over your own project(s), where you'll be responsible for leading a team and developing a strategic plan in areas such as business development, process implementation and optimization, marketing, recruitment, and more.
- Take part in expanding the business in current markets, as well as develop it in new markets alongside a highly entrepreneurial and international team.

Your Profile

- You have studied or are studying Business, Economics, Computer Science, or similar subjects.
- You have an entrepreneurial way of thinking and interest or experience in project management or entrepreneurship (e.g. working student jobs or internships, or through a company you have founded).
- You have a keen interest in the startup world.

What We Offer

- An opportunity to work with some of the best entrepreneurs in the world
- Insight into all relevant aspects of founding a company, and the opportunity to build up an impactful, international network
- A dynamic and highly motivated team with flat hierarchies
- Great working atmosphere in an international environment
- Challenging and diversified tasks with direct responsibility

Apply

If you are interested in this position and would like to become part of the The UMAI International team, apply [here](#)