

PROFESSIONAL EXPERIENCE

Technical Solutions Manager (Agents and Database)

Google



Jan 2023 – Present

Identifying patterns from customer requirements to build solutions that address key market gaps and create portfolio strategy for significant customer value, prioritize requirements through market and competitive research define strategy for the solution, successful launching and landing

- Leading a cross functional team on multiple work stream efforts focused on Agent Development Kit, Launched [adk-samples](#) with 3.5k stars with a Vertex product [Agent Garden](#) with 40k visitors a month.
- Successfully launched and landed natural language to SQL solution that aligned with the overall product vision, resulting in a \$200M pipeline and serving 123 strategic customers ([Solution](#), [Blog](#), [Walk through](#))
- Authored requirement documents, roadmaps, defined strategy, building cross-functional collaboration, landing with 5 strategic customers and scaling globally
- Close partnership with Cloud AI Research on [SQLPaLM](#) to Enterprise adoption, leveraging expertise to bring Agent Research in the area of memory to Enterprises
- Led a diverse 19-member team from 3 product areas to launch a [Developer Productivity with Generative AI](#) solution, presented at the company sales kickoff (1500+ audience)
- Driving technical strategy for the future key initiatives with Office of CTO , Cloud AI Research , Product management and other partners

Customer Engineer (AI)

Google



Jul 2017 – Dec 2022

Helping Enterprises with their Innovation journey, showcasing the value of GCP, handle objections in a constructive manner and challenge customers on where they should be focusing their efforts

- Increased product adoption by 120% by providing technical support and guidance to customers during the life cycle of their journey including enablement, prototype, business value showcasing, production
- One of the top 15 in East to complete [ML Certification](#) and [Data Engineer Certification](#)
- Worked closely with a Top-20 biller in the United States responsible for NLP use cases

AWS Solutions Architect

DXC



Jan 2015 – Jan 2017

- Architected dxc.technology's AWS deployment. This was an on prem to cloud workload and vital for the new brand launch
- Partnered with key decision-makers to analyze the benefits of integrating AWS into our existing on-premises and private cloud environments.

Performance Solutions Architect

DXC (Contract to Fulltime)



Apr 2007 – Apr 2015

ACCOMPLISHMENTS

Generated \$600M pipeline as technology leader for Generative AI solutions, managing 3 portfolios and launching 2 impactful solutions.

Increased consumption rate by 150% as New England AI Specialist, collaborating across strategic, enterprise, and corporate accounts.

Demonstrated expertise in all aspects of software delivery, excelling in Product Management and Engineering leadership for over 20 years.

PUBLICATIONS

Architecture for converting natural language to SQL queries

[tdcommons.org](#)



Mar 2024

[End to End pipeline for NL2SQL architectures with Caching, Dynamic extraction of schema, Creation of SQL, Validation and Execution](#)

Entity standardization with Google Cloud

[Google Cloud Blog](#)



Oct 2022

[Walk through of the implementation architecture](#)

TALKS

Project IT Pro

[How Agentic AI Delivers ROI](#)



Jan 2025

Code Forward

[Talk to code , limits of today and possibilities of tomorrow](#)



Dec 2023

Google I/O

[Making complex problems simple AI for everyone](#)



May 2023

EDUCATION

Masters in Information Systems Management

[Harvard University Extension School](#)

Bachelors in Computer Science and Engineering

[University of Madras – SRM Engineering College](#)

CERTIFICATION

Machine Learning Engineer and Data Engineer

[Google Cloud](#)

Solutions Architect Professional

[Amazon Web Services](#)