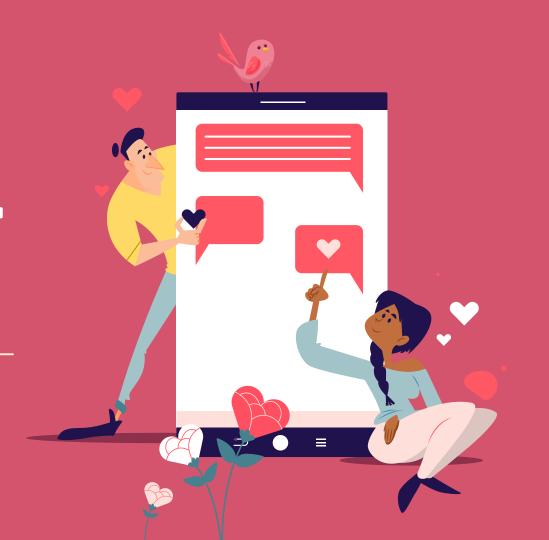
# SELF PERCEPTION & TINDER

RUI, SOUMYA, SONALI, DIKSHA, MAHAK, ZAHIDA







## ANY GUESSES FOR WHO THEY ARE?





## ANY GUESSES FOR WHO THEY ARE?

A COUPLE THAT JUST MET ON TINDER, 50 YEARS FROM NOW



#### WHY IMPROVE?

Biggest dating application by far, with 500M users worldwide; 1 in 3 adults in the United States (Pew Research, 2019)

\$3m revenue per 1m users, annual turnover:1.6bn



#### WHY IMPROVE?

Biggest dating application by far, with 500M users worldwide; 1 in 3 adults in the United States (Pew Research, 2019)

Only 1 in 5 users is active after 15 days.

\$3m revenue per 1m users, annual turnover:1.6bn

Even a mere 5% increase in retention within the application could lead to a 25% increase in revenue. (Harvard Business Review, 2010)



## PROBLEM STATEMENT

User-Interface application recommendations for Tinder to reduce potential negative impact on self- perception.

#### **TABLE OF CONTENTS**



#### **OUR RESEARCH**

What we've accomplished



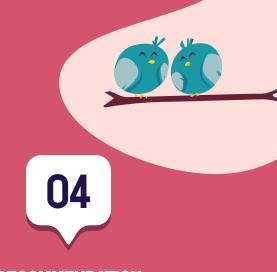
#### **KEY RESULTS**

Outcomes of focus groups & survey



#### **LIMITATIONS**

Problems & ethical considerations



#### **RECOMMENDATION**

Our proposal to Tinder



#### **APPROACH**

**METHOD** 

V

**SAMPLE** 

V

**ANALYSES** 

Mixed Method

Survey & Focus Groups Ages 18-35

Users & Non-users

Convenience Sampling

A/B Testing on Mockups

Binomial Testing on Survey Data

Coding on Transcripts

#### **SURVEYS**



25 Multiple Choice Questions
Two Paths
Convenience Sampling
A/B testing on Mockups
Binomial testing

#### **FOCUS GROUPS**



2 Focus Groups
4-6 participants in each group
Convenience Sampling
A/B Testing on Mockups

#### **MOCKUPS**



#### **ORIGINAL**

This is the current layout of Tinder upon opening the app.



#### BIO

The proportion of the photo was changed so that the bio is equally displayed.

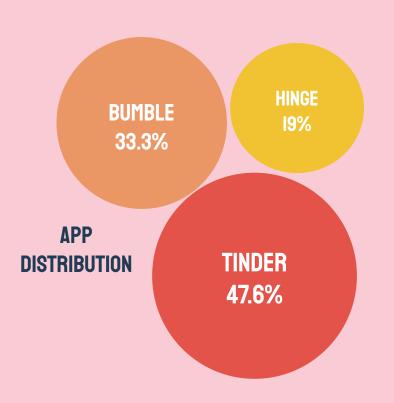


#### **DISMISS PROFILE BUTTON**

The two red arrows signal "dismiss" so that the user can skip a profile, rather than reject it with the "X" button.



#### **SURVEY RESULTS**



#### **MOCKUP PREFERENCE**



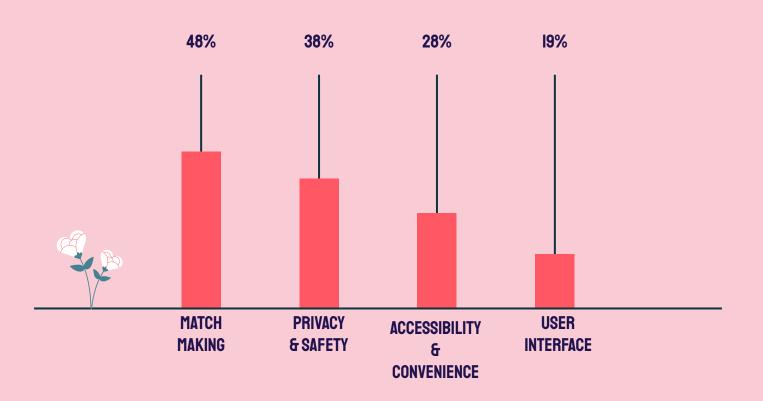
#### **SATISFACTION LEVELS**



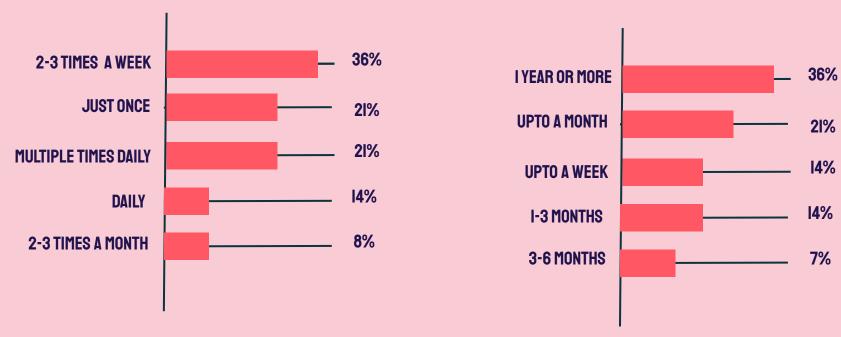
#### **COMFORT LEVEL WHEN UPLOADING PHOTO**



#### WHAT CONTRIBUTED TO YOUR EXPERIENCE USING THE APP(S)?



#### **USAGE FREQUENCY**





#### **FOCUS GROUP HIGHLIGHTS**

### **Most Common Themes & Codes**

- Identity
  - Self-Perception
  - Social Perception
- Vulnerability
  - Safety Concerns
  - Insecurity
- Change
  - Feature Suggestions



#### **FOCUS GROUP HIGHLIGHTS**

SCAMS BASIC CONVERSATION

PICTURES ARE ATTENTION & VALIDATION

CULTURAL DEPENDENTAN PERFECT PICTURES

CATFISHING IMPRESSING OTHERS CERTAIN PHYS. FEAT. NEEDED

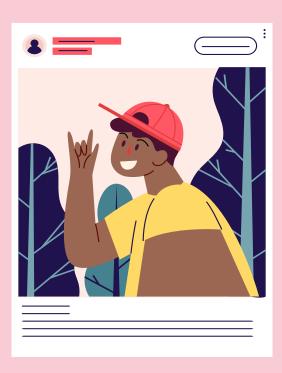
UNWANTED SEXUAL ADVANCES CONFIDENCE IS NEEDED

**EFFORT** LACK OF DIVERSITY

APPS ARE SUPERFICIAL PRIVACY CONCERNS
CLOUT CHASING FEAR OF FAILURE



#### **RECOMMENDATION #1**



## **Utilize lower-half of layout to include Bio with Photo**

- Reduce dependence on physical attributes
- Provide more information for potential romantic partners to make decisions

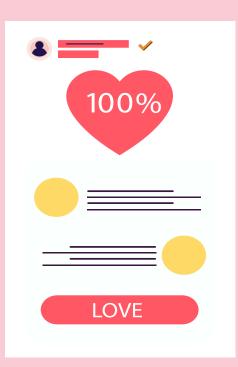
#### **RECOMMENDATION #2**

## Let the "Reject" button remain as is

- "Dismiss" button has no significant preference advantage to justify change
- User confusion & misinterpretation



#### **RECOMMENDATION #3**



#### **Verified Mark next to profile**

- Help users reduce anxieties around safety & privacy
- Provide more comfort and confidence in romantic dating pool



#### **LIMITATION #1**



#### **Limited Scope of Analysis**

- Focus on UI recommendations may overlook other important factors.
- May not adequately address the broader context and potential confounding variables.

#### **LIMITATION #2**

#### **Convenience Sampling**

- Could add bias into the findings, or skew the results.
- Sample may be unrepresentative of the population



#### **LIMITATION #3**



## Limited Sample Size

- Limits the ability to reliably identify important effects or associations
- Statistical Power may be impacted.

## THANKS!

