



# The Future is collective

Building bridges between the legacy and decentralized ecosystems to fund public goods.

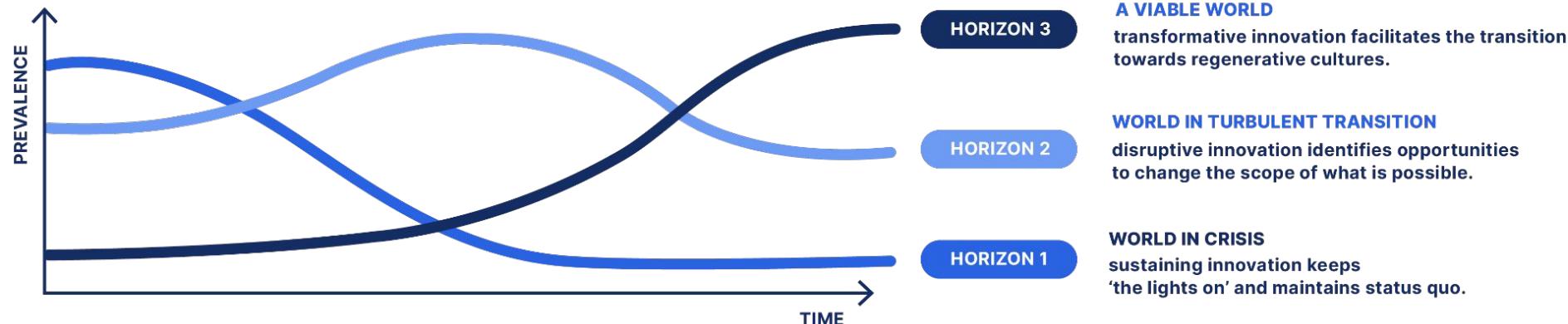
Pia Mancini, Co-founder & CEO, Open Collective

## TL;DR

If we want to make **philanthropy tech** for people who are already winners, then we continue like this. If we want to lift people out of poverty and **co-design, co-create** this tech with them then we must bridge the legacy system and help people over.

Thought Framework: What used to be is no longer fit for our needs. **But what will be, is not fully here yet.**

# Three horizons framework applied to the transition towards a regenerative culture



Daniel Christian Wahl &  
International Futures Forum

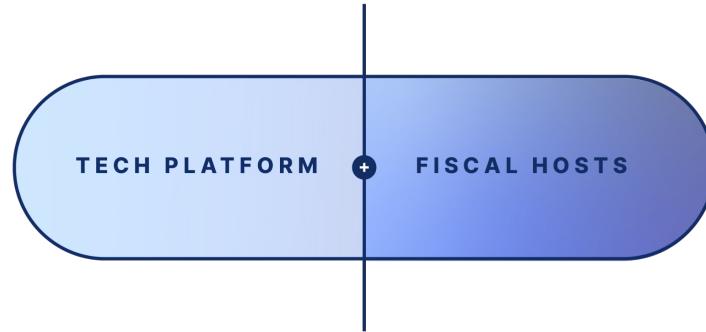
future we want

OLD WAYS

**Open Collective:** Sustaining  
decentralized communities  
since 2016.

We are a legal, admin and financial infrastructure for decentralized communities to **unlock access to money**.

We created an open finance platform **and** a network of 245 **nonprofits** around the world to help:



- fundraising
- transparent budgets
- open source software
- open source
- transparent payments
- international community
- proof of income
- reporting & compliance
- nonprofit status
- employment & benefits
- learning programs
- tax deductible receipts

It all started with a need to  
fund **Open Source** projects.

“

**The original ethos of the web  
is a desire not only to idly exist  
within the world, but also to  
take part in its collective creation.**

– IDO NAHARI

## Attributes:

- **NON-EXCLUDABLE PUBLIC GOOD (IT'S NOT SCARCE)**
- **NO MARGINAL COST FOR ANOTHER PERSON TO USE THE CODE (THERE'S NO COST FOR THE USER)**

“

**“Open Source Software  
is not free. Somebody  
else paid for it.”**

– TOBIAS KOPPERS

# Community **Imbalances:**

- POSTING AN ISSUE HAS \$0 COST.
- COMPANIES ARE HOOKED ON OPEN SOURCE
- MORE PEOPLE ARE EXTRACTING VALUE FROM A REPO THAN THOSE MAINTAINING IT.
- SHARED CODE BUT NOT SHARED RESPONSIBILITY
- IT'S EASY TO START A PROJECT, DIFFICULT TO LEAVE IT.

Mikeal Rogers

## MASSIVE PAIN POINT

In the open source world,  
formal contracts and  
partnership agreements don't  
happen the way they do in  
the business world.



**SwiftOnSecurity**  
@SwiftOnSecurity

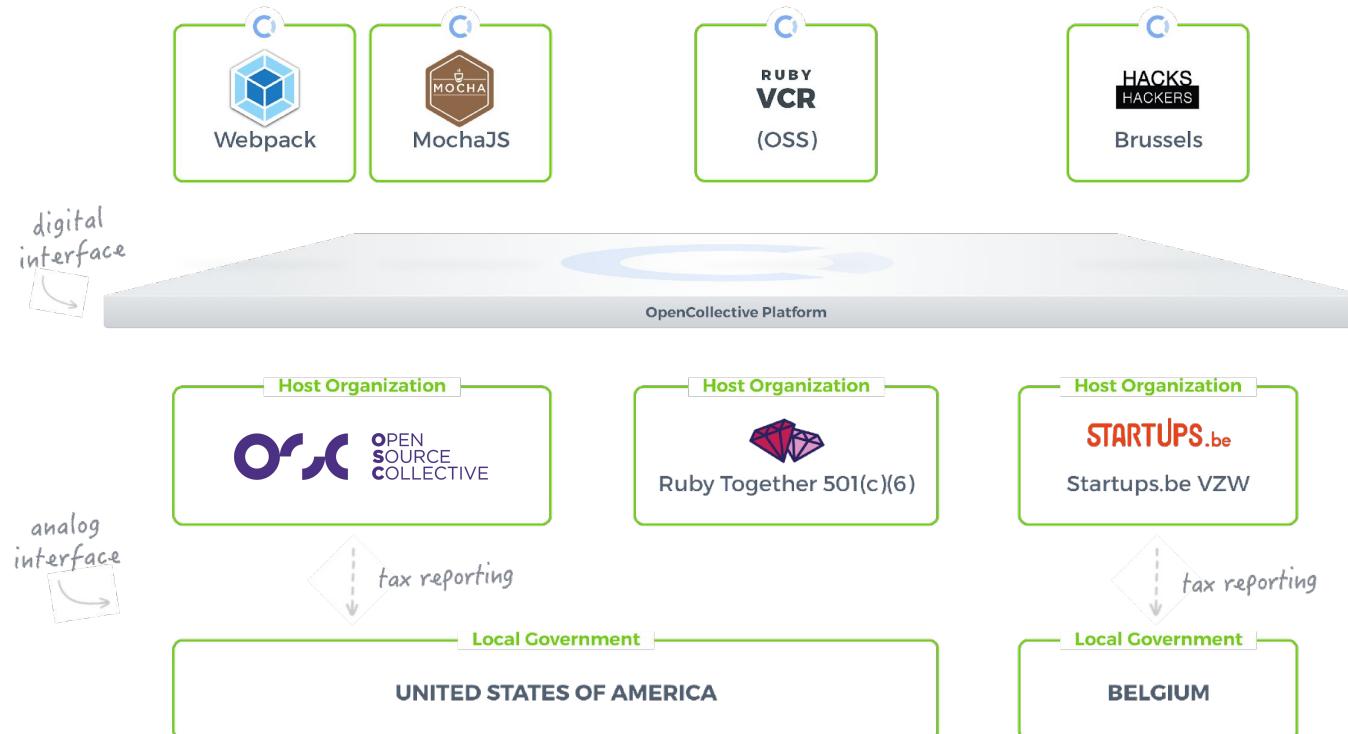
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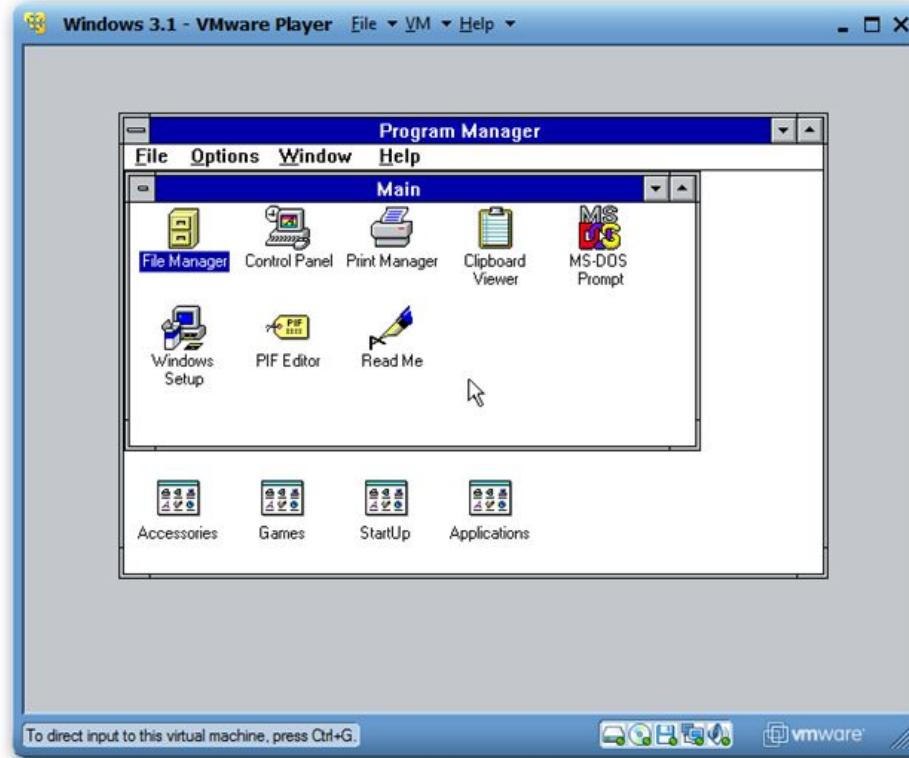
I'm convinced that many Developers have NO FREAKING IDEA how business actually works and what Operations departments have to go through to make things happen.

Enrolling a new vendor is more than difficult - it's DEMORALIZING. It eats souls. If you make it Easy you are a God.

3:30 AM - 28 Nov 2018



Yes, we will go through your sponsor's vendor setup process for you.



**3,343**

Open Source  
Projects

**30M**

in Project  
Directed Funding

We are now funding multiple  
**public goods**, commons,  
grassroots communities, social  
and political movements.

## IMPACT Solidarity Economy



BUSHWICK  
AYUDA MUTUA



HARDSHIP  
SOLIDARITY FUND



CHICAGO COMMUNITY  
JAIL SUPPORT



## IMPACT Climate Justice



FRIDAYS FOR FUTURE



XR BELGIUM



CLIMATEACTION.TECH



## IMPACT Global Movements



NO JUSTICE NO PRIDE



DISABLED AND HERE



WOMEN WHO CODE  
(MANILA + GLOBAL)



## IMPACT Civic Participation



ABQ FREE FRIDGES



KOLA NUT  
COLLABORATIVE



MEALS OF GRATITUDE



**+65M**

into the hands of  
communities

**15,000**

communities have  
joined the platform

# Our approach to Sustainability: **grassroots cultures of governance +tech**



Sustainability refers to the **resilience** and the **thriving** of projects, the **communities** and the **individuals** that surround them.

Communities compensate their members through our constellation:

**+23M** in payments in the last **12 months**

What can we **bridge** with the legacy system to make decentralized communities **sustainable?**

-  TAX-DEDUCTIBILITY FOR DONORS IN 30+ COUNTRIES
-  INVOICES
-  PAYSTUBS
-  INSURANCE
-  BENEFITS
-  EMPLOYMENT

**The trade-off:** power dynamics  
with existing legal entities.

We are here to offer a **bridge** from **legacy system to DAOs**.

To co-create & co-design philanthropy tech with **grassroots culture** and **low tech** solutions.

# A **fiat bridge** for DAOs





ALL FOR CLIMATE

A black laptop is open, displaying the homepage of the All For Climate website. The background of the site is dark green. At the top left is the 'ALL FOR CLIMATE' logo with a small globe icon. To the right are links for 'DOCS', 'JOIN US', and 'DONATE'. Below the logo, the text 'WE ARE' is visible. The main title 'A SHARED NONPROFIT FOR COLLECTIVES WORKING ON SOCIAL &amp; CLIMATE JUSTICE' is displayed in large, white, sans-serif capital letters. To the right of the text is a graphic illustration of three diverse people (two women and one man) standing together, looking up towards the right. A large green globe is partially visible behind them. Wavy white lines radiate from the center of the globe. A small downward-pointing arrow is located at the bottom center of the screen.

[FAQ](#)[HOW DEMOCRATIC FUNDING WORKS](#)[BLOG](#)[Sign In](#)

### Sign Up to be notified for our next round

Subscribe for FundOSS updates

Do you want your project included in a future round?

Create your collective on



FundOSS pilot round ended a year ago

Thanks to you, we raised

# \$ 94,574

We couldn't have done it without you.

We're blown away by the response FundOSS's pilot launch has gotten. We can't thank you enough for making this funding round a success.

[Learn More about Democratic Funding](#) or share on



Twitter



Facebook

Brought to you with ❤️ from



SYNTHETIX

OCF

👉 Scroll to see the other 55 amazing collectives we're sustaining! 👈

# Pay attention here plz:

Democratizing is not about just  
about opening access, it is about  
**open access and shared and  
participatory governance**

The challenges did not change  
with the changes in technology.

They are the same:  
**Participation is hard.**



What would happen  
if the **community**  
**owned the tech**  
platform together?

**Pay attention again:**

**Democratic Culture is upstream of democratic institutions.**

Thank you 

Do not sleep on culture. If culture and the humanity gets away from you, then **no consensus mechanism is going to save your community.**

“

**The people closest to the  
pain must be the closest  
to the solutions.**

– THE CENTER FOR ECONOMIC DEMOCRACY

# Bake in **grassroots governance culture**

- ▶ ARTIST ORGANIZER FELLOWS
- ▶ LEARNING IN PUBLIC
- ▶ SOLIDARITY SCHOOL
- ▶ P2P LEARNING
- ▶ CONTEXT SETTING
- ▶ CO-DESIGN AND CO-CREATION
- ▶ WHISTLEBLOWER POLICIES
- ▶ CONFLICT RESOLUTION
- ▶ ETHICAL FRAMEWORK

# Recap

- ▶ Democratic culture is **upstream** of democratic institutions
- ▶ Sustainability is about **communities** and **individuals**
- ▶ We are in a **transition horizon**. It's messy but we need to be informed by long term perspective.
- ▶ Be **balanced** and provide opportunities to bridge the systems.
- ▶ Governance is hard. Build **sandboxes**.
- ▶ Be **radically honest** about negative externalities.



# Let's talk!

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@piamancini

piam.eth

# The Future is Collective



Bridging the legacy & web3 systems

**Pia Mancini**

CEO & Co-founder Open Collective

Section 1

# **Section 1 title here.**

# Section 1 title here.

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    - **Ligula**

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Section 2

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# Section 2 details with a main point. Enter title here.

**Enter your main point / statement here.**



**Enter your main point / statement  
here.**

# Here's the timeline.

## Event 1



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## Event 2



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## Event 3



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# Thank you!

**Your Name**

Your title, your organization  
email@emailaddress.com



@twitterhandle