



# Yogesh Sharma

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## ABOUT ME

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Secure a responsible career opportunity with an MNC, where I can utilize my skills to achieve goals of the company that focuses on customer satisfaction and customer experience.

## SKILLS & PROFICIENCIES

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MS Word ,  
MS Excel & MS Powerpoint

## HOBBIES & INTERESTS

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Listening to Music  
Travelling  
Cooking

## CERTIFICATION & VOLUNTEER WORK

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Digital Marketing & Social Media For A New Business  
Udemy- Completed 2 hours of Digital Marketing and Social Media For A New Business online course- Feb, 2019

## WORK HISTORY

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### **Equitas small finance LTD., Delhi**

Senior sales officer

December-2022

Providing used commercial vehicle loan

Direct client Interaction

### **Tata Motors Finance Solutions Ltd., Delhi**

Business Development Manager

December 2020 - November-2022

Provide vehicle loan

Repurchase of used vehicles

Client Interaction

### **Samprave India Pvt. Ltd. (Channel Partners Tata Motors ), Delhi**

Business Development Manager

June 2019 - April 2020

Acquired professional training as

Business Development Manager. My role was to interact with clients, understanding their requirement, making them aware regarding companies products and ensuring timely delivery and customer satisfaction.

## EDUCATIONAL BACKGROUND

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Dayalbagh Educational Institute, Agra  
Bachelor's Degree in Business Administration (BBA)  
2016-2019

Acquired professional skills to pursue career as a management professional.