

Sheng ‘Sean’ Wang

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EDUCATION

University of Southern California, Los Angeles, CA

Expected May 2016

Bachelor of Science in Business Administration

Bachelor of Arts in Philosophy, Politics & Law

WORK EXPERIENCE

McKinsey & Company, Inc., Shanghai, China

June – August 2013

Summer Research Intern/Part-time Assistant (PTA)

- Served as designated PTA to multiple projects across several industry practices, including automobile, pharmaceutical, insurance, consumer packaged goods, etc.
- Examined global market and performed due diligence to identify potential international M&A targets
- Analyzed competition dynamics between multinational corporations and local companies by studying market landscape, product characteristics, customer preference and competitive advantage of MNCs and local players
- Researched and built case summary pages on how digital in the consumer sector is used across the value chain
- Investigated market penetration through making cold calls

Accenture Consulting (Shanghai) Co., Ltd, Shanghai, China

July – August 2012

Intern

- Implemented an innovative Nursing System at a local hospital
- Taught nurses at the hospital to use the Nursing System and answered their questions
- Investigated updated versions of the Nursing System; reported remaining problems and improvements suggestions to system provider and development team to cope with clients' need
- Communicated with administrative departments of the hospital to encourage implementations of the system throughout the hospital

Shanghai Sinoman Industry Co., Ltd, Shanghai, China

Summer 2010, 2011

Liaison Officer / Director's Assistant

- Drafted and finalized agreements, contracts, and other related documents for various projects ranging from international M&A to large volume foreign investment projects
- Prepared and designed presentation to support director in conveying information to participating companies
- Facilitated and translated both written and oral communication between international clients and local parties

CAMPUS LEADERSHIP INVOLVEMENT

USC Alpha Phi Omega (National Co-ed Service Fraternity), Los Angeles, CA

January – May 2013

Pledge Uncle

- Organized and led pledging program to prepare pledges for active membership and future leadership roles
- Planned several chapter-wide events throughout the semester to promote fellowship
- Served as guidance and support system for pledges to successfully complete the pledging program

USC Shoah Foundation Institute, Los Angeles, CA

May – July 2012

Student Worker

- Inspected physical conditions of original testimony video-recording tapes; prepared tapes for digital migration
- Ensured testimony videos were migrated properly with no major quality defects
- Archived interviewee background information; packed migrated testimony tapes to be shipped to storage
- Produced copies of testimonies for families of interviewees and other requests

Marshall & Beyond Event Planning Committee, Los Angeles, CA

December 2011 – March 2012

Facilities Committee Member

- Coordinated with the event planning committee to organize an annual Marshall event for 120 people
- Reserved event venue, determined dinner menu, set up and decorated venue on the day of the event

AIM Consulting, USC – Blackberry Team, Los Angeles, CA

October 2011 – December 2011

Strategic Planner

- Drafted on-campus marketing plans and compelling campaign ideas, geared toward college students, of Blackberry products
- Organized events and implemented marketing campaign to enhance brand-awareness on campus