

# Jingren (Andy) Zhang

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## EDUCATION

University of Southern California, Los Angeles, CA

Bachelor of Science, Economics/Mathematics

December 2016

Minor: Business Finance

Honors: USC Associates Scholarship and University Scholarship for four years, Dean's List (Fall 2014, Spring 2014, Fall 2015)

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## PROJECT EXPERIENCE

- Performed historical stock index analysis using Excel spreadsheet to evaluate market efficiency and performance based on the CAPM model
  - Conducted market research in the Finnish tech industry via analyzing the revenue growth, competition, market penetration level, as well as SWOT analysis of typical Finnish tech firms
  - Executed statistical analysis on given data set using STATA to identify statistically significant variables in a multivariable regression model
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## WORK EXPERIENCE

### Jian's Kitchen & Flooring

Sales Representative/Stock Keeper

Artesia, CA

Summer 2014, Summer 2015, Summer 2016

- Marketed services to customers, including implementing a new customer catalog that effectively increased new customer base by 100% during the last summer employed
- Started a catalog of unused materials in stock using Excel spreadsheet upon discovering the lack of usage of leftover items
- Projected overall cost efficiency using Excel based on historical costs
- Created cabinet labels to better present our products to customers

### UCLA Downtown Labor Center

Office Assistant

Los Angeles, CA

June 2012 – July 2012

- Made invitation phone calls to perspective guests at a major fundraising event
  - Organized a catalog of items for the purpose of events planning using Excel spreadsheet
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## EXTRACURRICULAR ACTIVITIES

Alpha Phi Omega National Service Fraternity

Fall 2015 – Current

- Provided administrative support for major fraternity events
  - Developed strong leadership skills through organizing individual pledge service events
  - Made and subsequently distributed sandwiches to the homeless on Skid Row
  - Guided high students through college the application process at Kid City
  - Offered tutoring support to youngsters at Jordan Downs
  - Played with and supported kids with disabilities
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## SKILLS/QUALIFICATIONS

- Experience working with database analysis through various Microsoft Excel functions such as VLOOKUP, Solver, etc.
- Basic proficiency working with Microsoft Access
- Solved analytical problems using R and STATA in past statistics projects
- Progressing proficiency in SQL through current coursework
- High level of interpersonal skills through previous experience interacting with clients and potential customers