

LUKE ZHANG

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EDUCATION

UNIVERSITY OF SOUTHERN CALIFORNIA

Bachelor of Science: Economics and Mathematics

Los Angeles, CA
August 2013 – May 2017

- *Academics:* Coursework in Economics, Statistics, and Calculus
- *Activities:* SC/SC USC Solar Car Team, Alpha Phi Omega National Service Fraternity
- *Honors:* USC Dornsife College of Letters, Arts, & Sciences Dean's List (2014)

SHANGHAI HIGH SCHOOL INTERNATIONAL DIVISION (SHSID)

Shanghai High School International Division Diploma

Shanghai, CN
September 2009 – June 2013

- *Academics:* GPA 3.92/4.3
- *Activities:* President of Model United Nations, Chair of Social Activities for Association of Student Body (ASB)
- *Honors:* Advanced Placement (AP) Scholar with Distinction, Honor Student

WORK & LEADERSHIP EXPERIENCE

QIMING VENTURE PARTNERS, INC.

Intern Analyst—Venture Capital

Shanghai, CN
June 2014—August 2014

- Researched and identified new investment opportunities focusing on the mobile healthcare development
- Evaluated market positioning, modeling and valuations of 5 specific companies using financial criteria such as annualized return on equity and EBITDA margins; resulted in venture capitalist firm conducting due diligence on 2 companies
- Assessed AgNovos Healthcare for potential investment opportunity to research and develop market-entering strategies
- Analyzed mobile healthcare in healthcare market and concluded that key factors were immaturity and branding issues, which made such investments not viable; resulted in firm not proceed in that direction in the immediate future

SC/SC USC SOLAR CAR TEAM

Business Development Team—Early Stage Start-Up Student Organization

Los Angeles, CA
November 2014 – Present

- Analyzing strategies for constructing a functional solar car to compete in the World Solar Challenge Race in Australia and American Solar Challenge Race in the U.S.
- Researching and updating plan goals on statuses of fundraising efforts and strategic plan initiatives
- Developing sponsorship packets and the “Leave-Behind” to raise more than \$200,000.

Alpha Phi Omega

President, Pledge Education

Los Angeles, CA
September 2014-Present

- Led pledges to successfully fulfill requirements including fundraising for the chapter
- Organized large scale service and interchapter events by supervising pledge executive committee members
- Created new service event for the elderly; led to wide reception amongst the active chapter members

Model United Nations Club

President

Shanghai, CN
September 2010 – June 2013

- Led school's largest club to win “Best Large Delegation” award Ivy League Model United Nations Conference China 2012
- Organized first international conference attendance for school club at Harvard Model United Nations Conference 2014
- Recruited over 50 members to club with successful classroom-storming as main source of promotional campaign

ADDITIONAL

- *Technical skills:* Java Programming, Microsoft Office (Word, Powerpoint, Excel), Microsoft Visual Basic, Adobe Photoshop, Adobe Dreamweaver (basic)
- *Languages:* Native in English, Proficient in Mandarin Chinese
- *Interests:* Basketball, pocket billiards, golf, table-tennis, travel