Brian Matthew Whitman

Palm City, Florida, United States ✉ bman1402@gmail.com ☐ 8284936060 in https://www.linkedin.com/in/brian-m-whitman/

☁ https://betterbusinessbrian.github.io/Updated_Portfolio/

SUMMARY

Driven life-long learner seeking to broaden horizons for professional career. Strong executive presence, communication skills, and adaptability. Experience in client executive facing roles and currently undergoing technical training in fullstack development.

EXPERIENCE

Account Manager
Gartner   **June 2019 - September 2020, Fort Myers, FL**
· Armed C-level executives with research and analyst interactions to inform and execute on critical business challenges.
· Required rapid decision making, strong communication, attention to detail, professional persistence and executive presence.

Trip Leader, Rock Wall Supervisor, Program Assistant
UNCW Seahawk Adventures   **October 2015 - May 2018, Wilmington, NC**
· Joined college's guiding program as a freshmen and worked 20-25 hours a week for 3 years.
· Guided kayaking, camping, paddleboarding, surfing, hiking trips and rock climbing.
· Lead trips department in training, planning, and logistics as Program Assistant.

Inbound Team Member
Target Distribution Center   **Summer 2016, Hickory NC**
· Processed incoming freight with a team.
· 12 hour overnight shifts called for string work ethic, physical endurance, and camaraderie with factory floor.

EDUCATION

B.S. Business Administration- Marketing, B.A. Psychology
Minor in Neuroscience · University of North Carolina Wilmington · Wilmington, NC · 2019 · 3.66

INVOLVEMENT

Research Assistant
UNC Wilmington · UNCW Research Assitance · Fall 2016-Summer 2017
· Administered cross-cultural neuro-psych batteries, archived research.

Member of academic co-ed fraternity
UNC Wilmington · Pi Sigma Epsilon · Jan 2018-May 2019
· Participated in professional development workshops, fundraisers, and sales competitions
· PSE Regional Sales Competetion- 2nd Place
· PSE National Competetion- Finalist
· UNCW nCino Sales Competetion- 1st Place

Student
UNC Chapel Hill · Full Stack Development Bootcamp · August 2020- Present
· create and collaborate on projects with a focus on practical learning
· In progress learning MERN stack

SKILLS

Front End Development: HTML, CSS, Javascript

Customer Retention: building case studies delivering and communicating value

Planning: Executed on hundreds of adventure guiding trips, dozens being overnight trips with novice participants

Web Conference Hosting: hosted video meetings for 7 client technology companies as well as organized internal meetings and events

Adaptability: comfortable with change and rapidly adapt to new skill requirements