

Brian Matthew Whitman

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SUMMARY OF QUALIFICATIONS

- Capable of rapid learning and clear communication for high level client facing roles
- Business Administration and Psychology Double Major, Neuroscience minor
- A professional, team oriented, motivator looking for an opportunity to advance his career

EDUCATION

Lenoir Rhyne University

Studied 1 year

Overall GPA: 4.00

University of North Carolina Wilmington

Graduation: May 2019

Overall GPA: 3.655

Successful performance as a full time student while working 20-25 hours per week

University of Hertfordshire: Hatfield, United Kingdom

Summer 2017

Summer Study Abroad Program, Coursework in International Business

HONORS

- Pi Sigma Epsilon South Atlantic Regional Conference 2018- 2nd place in ProAm Sell-a-thon
- Honors College
- UNCW Excellence in Engagement Award 2017
- Dean's List
- Appointed Student Mentor for Campus Recreation

INTERNSHIP AND RESEARCH EXPERIENCE

Sales Internship with Aruza Pest Control

Summer 2018

Sold and managed 121 pest service accounts raising over \$50,000 in revenue in 3 months

Charlotte, NC

Neuropsychology Research Assistant

Fall 2016-Summer 2017

Administered electronic cross-cultural neuro-psych battery, archived research.

Wilmington, NC

WORK EXPERIENCE

Gartner - Account Manager

June 2019-Present

- Arms client C-Level executives with research and analyst interactions to execute critical business challenges. Requires rapid decision making, strong communication, close attention to detail, professional persistence, and executive presence.

UNCW Seahawk Adventures- Program Assistant

January 2017-May 2018

- Assists program coordinator with scheduling, training, and logistics as well as represents program in Department-wide initiatives.

UNCW Seahawk Adventures-Trip Leader

October 2015-May 2018

- Leads UNCW students on kayaking, paddle boarding, surfing, camping and hiking trips. Over 450 hours logged in the field

UNCW Seahawk Adventures- Climbing Wall Supervisor

January 2016- May 2018

- Ensures student safety on rock wall and belaying climbers.

Inbound Team Member- Target Distribution Center

Summer 2016

- Processed incoming freight with a team of others to various locations in the distribution center. 12-hour overnight shifts called for strong work ethic and physical endurance.

Assistant Manager/Lifeguard- Aquatech pool management - (2014-2016)

- Summer job ensuring the safety of pool tenants that requires multiple safety certifications and high attention to detail.

PROFESSIONAL ACTIVITIES

Pi Sigma Epsilon - Professional Sales and Marketing Fraternity

January 2018-Present

Attend yearly Carolina Outdoor Adventure Leadership Summit Conference

January 2016- May 2018

Currently Enrolled in UNC Chapel Hill Coding Bootcamp

Begins August 2020