

# Cyber Gov Labs

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## Company Profile,

**An e-Government Cloud Service Company**

### I. Organizational Background

Cyber Gov Labs is a registered business entity operating with e-Government vision. We are a company with both top-down and bottom-up mission, meaning we plan and carry out boots-on-the-ground projects while cooperate with regulatory organization -ministry level- to strive success of our client's objectives. This requires a great deal of careful planning, communication, and local involvement for each project.

#### I.1. Vision

Our vision as a company is to see the following:

- More open governments
- More accountable governments
- More responsive governments

## I.2. Mission

Our mission as a company is to accomplish the following:

- Providing an e-Government platform
- Enabling collaborative government
- Making IT sustainable government

## I.3. Strategy

We equipped our mission with two approaches as a strategy:

### I.3.1. Top Down

- Develop a software-as-a-service app for ministry level organization
- Imposed a standard in the apps for their subordinates or counterparts
- Provide API for the services

### I.3.2. Bottom Up

- Develop simple open-source apps for API service client
- Build a community for the service users
- Strengthen the community by letting them develop their own local apps
- Ensure standard compliance by providing data access via API only

## I.4. Business Model

### I.4.1. Project Based

There is tricky situation in government procurement process especially when it come to software. There are well known problem that plague the software procurement process, silos and poor software requirement specification, not to mention price markup and arranged auction/bidding. So we select our project carefully so that we don't involve in such scandal. We only proceed with projects that funded by non-government budget, usually provided by

international donor. The project will full fill the top-down mission. This proposal is an effort to proceed the project-based business model.

#### **I.4.2. Subscription Based**

Addressing the above problem, the law and procurement practice has becoming a rigid procedure. On the other hand a well design software development requires strong and long-term fund support. While donor support usually ceased when the program finished. If the project done the sustainability preparation poorly then the software will not survive. Especially when the software is in the operation phase that needs maintenance effort. Subscription model for software-as-a-service based application is one way to maintain sustainability of the software.

## **II. Portfolio**

### **II.1. KPU RI**

Komisi Pemilihan Umum RI

#### **II.1.1. SIDALIH v1**

#### **II.1.2. Election Result Open Data**

#### **II.1.3. SIDALIH v3**

#### **II.1.4. SIDALIH v4**

### **II.2. BAPPENAS**

Badan Perencanaan Pembangunan Nasional

#### **II.2.1. KRISNA**

#### **II.2.2. DAK**

II.2.3. Monev PHLN

II.3. MCA

Millenium Challenge Account

II.3.1. PMaP3

II.4. KEMENPANRB

Kementerian Pendayagunaan Aparatur Negara

II.4.1. SPBE

II.4.2. KRISNA

III. Donor Relation

III.1. IFES

International Foundation for Electoral System

III.2. PROSPERA

Australia Indonesia Partnership for Economic Development

III.3. KSI

Knowledge Sector Indonesia

## IV. Expertise

### IV.1. Design and Development

#### IV.1.1. SCRUM Framework

#### IV.1.2. Government 2.0 Platform Services

#### IV.1.3. SPBE Maturity Framework

### IV.2. Team

#### IV.2.1. Wibisono Sastrodiwiryono, MTI, PSM 1 (CTO)

#### IV.2.2. Harry Sufehmi, MSc (CFOO)

#### IV.2.3. Adhiawan Soegiharto, MTI, CISA (CFO)

## V. Strategic Partner

### V.1. e-Government Laboratory of University of Indonesia

### V.2. Center for Study Government Administration and Reform of University of Indonesia