

# Jeffery D. Gao

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3820 Locust Walk MB 713, Philadelphia PA 19104

## EDUCATION

### University of Pennsylvania

GPA: 3.61/4.00

Expected Graduation May 2019

Philadelphia, PA

- **The Wharton School:** B.S. in Economics, Concentrations in Finance and Marketing
- **College of Arts and Sciences:** B.A. in International Relations
- **Honors and Activities:** Policy Research Scholar Certificate in Technology Public Policy
- **Relevant Coursework:** Corporate Finance, Financial Accounting, Business Statistics, Microeconomics, Macroeconomics

### Gleneagle Secondary School

GPA: 4.00/4.00

Jun 2015

Coquitlam, CAN

- **Scores:** SAT: 2220; Math - 720; Writing - 740; Critical Reading - 760
- **Awards:** AP National Scholar (Canada), TALON Leadership Award (1 recipient in graduating class),

## WORK EXPERIENCE

### Wharton Alumni Angel Network

*Deal Screening Intern*

Nov 2016 – Present

Los Angeles, CA

- Screening early-stage start-ups to evaluate investment attractiveness and profitability for angel investors in the LA area
- Doing due-diligence on start-ups including market research, analysis of financial information, and competitor analysis

### US-ASEAN Business Council

*Policy & Research Intern*

May 2016 – Aug 2016

Washington, DC

- Reported to CEO for projects in analyzing member companies' financial statements in order to assess presence in SE Asia, culminating into a 20-page report that outlined investment of over a dozen key US companies in the region
- Liaised with US & foreign government trade officials in order to gather data on both state and private investment
- Researched ICT, Defense, and Indonesian trade regulations to send analysis to over 1300 company representatives

### IonicTechnology.ca

*Founder*

Oct 2013 – Sep 2015

Vancouver, CAN

- Founded e-commerce & wholesaling business for Near Field Communication stickers, a mobile data transfer technology
- Utilized search engine optimization and marketing to bring in 2000 monthly visitors, shipping 4000 products to 6 countries
- Drove traffic and engagement through writing analysis and news relating to technological developments in consumer technology

## EXTRACURRICULAR ACTIVITIES

### Youthhack

*Head of Freshstart Program*

Oct 2015 – Present

Philadelphia, PA

- Hosts workshops with local entrepreneurs and VCs while mentoring 14 young student entrepreneurs from idea to execution
- Works with students to develop pet adoption app, college mentoring app, & all-natural water purification tablet

### Wharton China Business Society

*VP of Corporate Affairs for Spring Tour*

Oct 2015 – Present

Philadelphia, PA

- Leads 3 committee members to forge and maintain relationships with Hong Kong companies for a 5-day trip over spring break
- Works with a budget of around \$34,000 in order to provide opportunities for 20 students to visit Hong Kong

### Phi Gamma Nu Professional Business Fraternity

*Professional Chair, Rush Chair, Pledge Advisor*

Nov 2016 – Present

Philadelphia, PA

- Leads teams on various roles including contacting corporate sponsors, hosting professional events, organizing professional workshops, leading fraternity recruitment efforts, and assisting in bonding over pledging activities

**Other Clubs:** Wharton Investment & Trading Group, Marketing Undergraduate Student Establishment, Enactus, FDT Forex Club

## ADDITIONAL INFORMATION

**Languages:** English (Native), Mandarin Chinese (Fluent), Spanish (Limited Proficiency)

**Skills:** Microsoft Excel, Word, & PowerPoint; Adobe Photoshop & Lightroom

**Awards:**

- **Runner-up in Case Competition** – Deloitte Undergraduate Case Competition Jan 2017
- **Elected Prime Minister of Adventure in Citizenship** – Rotary International May 2015
- **“Best Overall” in National Shad Entrepreneurship Cup** – Shad Valley International Nov 2014

**Interests:** Hiking, snowboarding, salt and freshwater angling, following consumer electronics and geopolitical news