

Jeffery D. Gao

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EDUCATION

University of Pennsylvania

GPA: 3.61/4.00

Expected Graduation May 2019
Philadelphia, PA

- **The Wharton School:** B.S. in Economics, Concentrations in Management and Finance
- **College of Arts and Sciences:** Minor. in International Relations
- **Honors and Activities:** Policy Research Scholar Certificate in Technology Public Policy

Gleneagle Secondary School

GPA: 4.00/4.00

Jun 2015
Coquitlam, CAN

- **Scores:** SAT: 2220; Math - 720; Writing - 740; Critical Reading - 760
- **Awards:** AP National Scholar (Canada), TALON Leadership Award for exemplary leadership (1 recipient in graduating class),

WORK EXPERIENCE

Capital One

Incoming Product Management & Analytics Intern

Jun 2018 – August 2018
McLean, VA

- Will be using data analytics, customer interviews, and design-thinking to design digital financial solutions

Wharton Alumni Angel Network

Deal Screening Intern

Nov 2016 – Oct 2017
Los Angeles, CA

- Providing due-diligence on start-ups including market research, analysis of financial information, and competitor analysis
- Advised on a clinical trials AI company by verifying market data, assessing revenues estimates, and evaluating risks
- Screening early-stage start-ups to evaluate investment attractiveness and profitability for angel investors in the LA area

Mastercard

Intern at Center for Inclusive Growth

Jun 2017 – Aug 2017
Purchase, NY

- Gathering, evaluating, and reporting data on various global programs and initiatives driving Mastercard's inclusive growth strategy resulting in halving the grant process turnaround time and increasing grant reporting efficiency by 25%
- Pitching other process improvement projects involving deconstructing silos of communication among different functions
- Developing 50+ slide report on company-wide Business Unit Charitable Giving to present to management committee

US-ASEAN Business Council

Policy & Research Intern

May 2016 – Aug 2016
Washington, DC

- Researched new information and communications technology, defense, and Indonesian draft trade regulations in order to inform over 1300 company representatives of important developments in international trade
- Reported to CEO to analyze private companies' investments into Southeast Asia in order to onboard new member companies

EXTRACURRICULAR ACTIVITIES

Youthhack Philadelphia

Co-President

Oct 2015 – Present
Philadelphia, PA

- Manages a core group of 20 individuals in order to run 3 programs in teaching entrepreneurship to over 120 individuals
- Hosts workshops, speaker sessions, and hackathons with local entrepreneurs and VCs from First Round Capital and DRF

Phi Gamma Nu Professional Business Fraternity

President

Nov 2016 – Present
Philadelphia, PA

- Executing the vision of a 50+ person professional business fraternity by building partnerships with corporate sponsors, students, as well as professors and administration resulting in a 100% increase in corporate sponsorships compared to previous semester
- Manages an executive committee of 5 in order to facilitate day-to-day operations of the fraternity

Other Clubs: MUSE (Social Impact Practice), Enactus, Wharton China Business Society

ADDITIONAL INFORMATION

Languages: English (Native), Mandarin Chinese (Fluent)

Skills: Microsoft Excel, Word, Outlook, OneNote & PowerPoint; Adobe Photoshop & Lightroom

Awards:

- **Runner-up in Case Competition** – Deloitte Undergraduate Case Competition Jan 2017
- **Third in Case Competition** – 11th Annual Marketing, Advertising, and Retailing Conference Jan 2016

Interests: Salt and freshwater angling, snowboarding, listening to entrepreneurship podcasts, hiking, and camping