

Jeffery D. Gao

(267) 934-2016 | jeffgao@wharton.upenn.edu
4024 Sansom St, Philadelphia PA 19104

EDUCATION

University of Pennsylvania

GPA: 3.61/4.00

Expected Graduation May 2019

Philadelphia, PA

- **The Wharton School:** B.S. in Economics, Concentrations in Finance and Management
- **College of Arts and Sciences:** B.A. in International Relations
- **Honors and Activities:** Policy Research Scholar Certificate in Technology Public Policy
- **Relevant Coursework:** Corporate Finance, Financial Accounting, Business Statistics, Microeconomics, Macroeconomics

Gleneagle Secondary School

GPA: 4.00/4.00

Jun 2015

Coquitlam, CAN

- **Scores:** SAT: 2220; Math - 720; Writing - 740; Critical Reading - 760
- **Awards:** AP National Scholar (Canada), TALON Leadership Award (1 recipient in graduating class)

WORK EXPERIENCE

Mastercard

Jun 2017 – Present

Intern at Center for Inclusive Growth

Purchase, NY

- Gathering, evaluating, and reporting data on various global programs and initiatives driving Mastercard's inclusive growth strategy
- Developing 50+ slide report on company-wide Business Unit Charitable Giving to present to management committee
- Optimizing grant-approval, data reporting, and communication processes by creating streamlined process manuals

Wharton Alumni Angel Network

Nov 2016 – Present

Deal Screening Intern

Los Angeles, CA

- Screening and providing diligence for early-stage start-ups including market research, financial analysis, and competitor analysis
- Synthesizing research in order to provide investment recommendations for angel investors in the Los Angeles area

US-ASEAN Business Council

May 2016 – Aug 2016

Policy & Research Intern

Washington, DC

- Reported to CEO for projects in analyzing member companies' financial statements in order to assess presence in SE Asia, culminating into a 20-page report that outlined investment of over a dozen key US companies in the region
- Served as a liaison between US & foreign government trade officials in order to gather data on both state and private investment
- Researched ICT, Defense, and Indonesian trade regulations to send analysis to over 1300 company representatives

EXTRACURRICULAR ACTIVITIES

YouthHack Philadelphia

Oct 2015 – Present

Co-President

Philadelphia, PA

- Leads the strategic direction of the Philadelphia branch of the international YouthHack entrepreneurship program
- Hosts workshops with local entrepreneurs and VCs while mentoring 14 student entrepreneurs from idea to execution

Wharton China Business Society

Oct 2015 – Present

VP of Corporate Affairs for Spring Tour

Philadelphia, PA

- Leads 3 committee members to foster and maintain relationships with Hong Kong companies for a 5-day trip over spring break
- Allocates a budget of around \$34,000 to provide opportunities for 20 students to visit Hong Kong

Phi Gamma Nu Professional Business Fraternity

Nov 2016 – Present

Current: President; Previous: Professional Chair, Rush Chair, Pledge Advisor

Philadelphia, PA

- Leads fraternity's strategic direction in recruiting, professional and personal development, and partnerships
- Increased external financial sponsorship from businesses by 100% compared to previous semester

Other Clubs: Wharton Investment & Trading Group, Foreign Exchange Club, Marketing Undergraduate Student Establishment, Enactus

ADDITIONAL INFORMATION

Languages: English (Native), Mandarin Chinese (Native), Spanish (Limited Proficiency)

Skills: Microsoft Excel, Word, & PowerPoint; Adobe Photoshop & Lightroom

Awards:

- **Runner-up in Case Competition** – Deloitte Undergraduate Case Competition Jan 2017
- **Third in Case Competition** – 11th Annual Marketing, Advertising, and Retailing Conference Jan 2016
- **Elected Prime Minister of Adventure in Citizenship** – Rotary International May 2015

Interests: Hiking, snowboarding, podcasts, salt and freshwater angling, following consumer electronics and geopolitical news