# **Revenue Rescue Analytics Report**

Generated on: 2025-05-28 10:37:15

### **■** Business Impact Summary:

Churn Loss: \$140,000.00

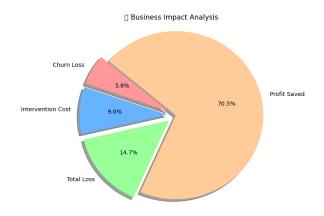
Intervention Cost: \$217,800.00

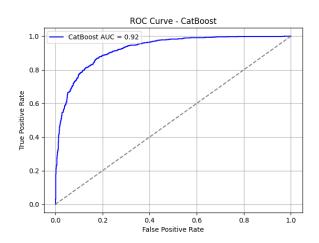
Total Loss: \$357,800.00 Profit Saved: \$1,712,200.00

### **■** Classification Report:

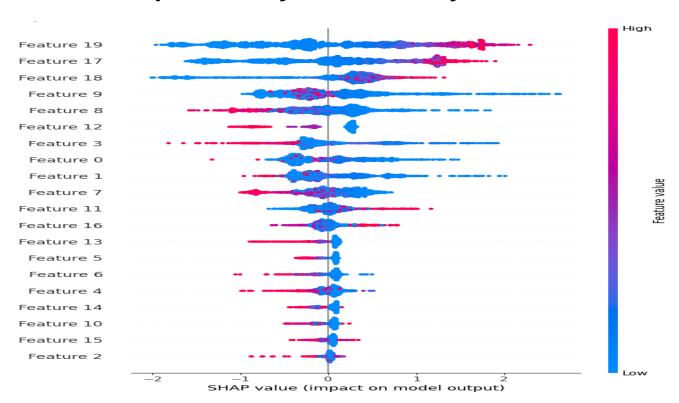
| precision    | recall f1-score |      |        | support |    |      |      |
|--------------|-----------------|------|--------|---------|----|------|------|
| 0            | 0.86            | 0.   | 82     | 0.8     | 34 | 102  | 21   |
| 1            | 0.83            | 0.   | 87 0.8 |         | 85 | 1049 |      |
| accurac      | У               |      |        | 0.8     | 5  | 207  | 0    |
| macro avg    |                 | 0.85 | 0.8    | 0.85    |    | 5    | 2070 |
| weighted avg |                 | 0.85 |        | 0.85    |    | 85   | 2070 |

#### ■ ROC-AUC Score: 0.9233





# ■ Model Explainability: SHAP Analysis



#### **Top 10 Most Influential Features:**

MonthlyCharges\_to\_Tenure: 0.8431

MonthlyCharges\_MonthlyCharges\_to\_Tenure: 0.6787

MonthlyCharges\_to\_Tenure\_TotalCharges\_to\_Tenure: 0.5036

PaperlessBilling\_MonthlyCharges\_to\_Tenure: 0.4575 PaymentMethod\_MonthlyCharges\_to\_Tenure: 0.3809

Contract: 0.3549

TechSupport\_MonthlyCharges\_to\_Tenure: 0.3523 StreamingTV\_MonthlyCharges\_to\_Tenure: 0.3455 StreamingMovies\_MonthlyCharges\_to\_Tenure: 0.3358

tenure\_InternetService: 0.2638