Scenario The director of marketing believes the company's future success depends on maximizing the number of annual memberships Therefore, your team wants to understand how casual riders and annual members use Cyclistic bikes differently. From these insights, your team will design a new marketing strategy to convert casual riders into annual members Installing packages first of all we will now import the important packages we need for now . # Install required packages # tidyverse for data import and wrangling # lubridate for date functions # ggplot for visualization **Importing Packages** library(tidyverse) ## — Attaching packages — — tidyverse 1.3.2 — ## **✓** ggplot2 3.3.6 **✓** purrr 0.3.4 ## **✓** tibble 3.1.8 **✓** dplyr 1.0.10 ## **✓** tidyr 1.2.0 **✓** stringr 1.4.1 ## **✓** readr 2.1.2 **✓** forcats 0.5.2 ## — Conflicts —— - tidyverse\_conflicts() — ## \* dplyr::filter() masks stats::filter() ## # dplyr::lag() masks stats::lag() library(lubridate) ## Attaching package: 'lubridate' ## The following objects are masked from 'package:base': ## date, intersect, setdiff, union library(janitor) ## Attaching package: 'janitor' ## The following objects are masked from 'package:stats': chisq.test, fisher.test library(skimr) library(hydroTSM) ## Loading required package: zoo ## Attaching package: 'zoo' ## The following objects are masked from 'package:base': as.Date, as.Date.numeric ## Loading required package: xts ## Attaching package: 'xts' ## The following objects are masked from 'package:dplyr': ## first, last ## ## Attaching package: 'hydroTSM' ## The following object is masked from 'package:tidyr': extract Let's involve into the project ▶ download the data we need from this link as it's available by Motivate International Inc. under this license ▶ after this step now it's time to put all data into R d1 <- read.csv("C:/Users/BLU-RAY/Desktop/Divvy-TripData/Work\_Data\_Sheets\_CSV/Trip\_Travles\_1\_To\_12\_From\_2020\_To\_20 22/Trips\_of \_last\_12\_months/202109-divvy-tripdata.csv") d2 <- read.csv("C:/Users/BLU-RAY/Desktop/Divvy-TripData/Work\_Data\_Sheets\_CSV/Trip\_Travles\_1\_To\_12\_From\_2020\_To\_2 022/Trips\_of \_last\_12\_months/202110-divvy-tripdata.csv") 22/Trips\_of \_last\_12\_months/202111-divvy-tripdata.csv") d4 <- read.csv("C:/Users/BLU-RAY/Desktop/Divvy-TripData/Work\_Data\_Sheets\_CSV/Trip\_Travles\_1\_To\_12\_From\_2020\_To\_20 22/Trips\_of \_last\_12\_months/202112-divvy-tripdata.csv") d5 <- read.csv("C:/Users/BLU-RAY/Desktop/Divvy-TripData/Work\_Data\_Sheets\_CSV/Trip\_Travles\_1\_To\_12\_From\_2020\_To\_2 022/Trips\_of \_last\_12\_months/202201-divvy-tripdata.csv") d6 <- read.csv("C:/Users/BLU-RAY/Desktop/Divvy-TripData/Work\_Data\_Sheets\_CSV/Trip\_Travles\_1\_To\_12\_From\_2020\_To\_20 22/Trips\_of \_last\_12\_months/202202-divvy-tripdata.csv") d7 <- read.csv("C:/Users/BLU-RAY/Desktop/Divvy-TripData/Work\_Data\_Sheets\_CSV/Trip\_Travles\_1\_To\_12\_From\_2020\_To\_2 022/Trips\_of \_last\_12\_months/202203-divvy-tripdata.csv") d8 <- read.csv("C:/Users/BLU-RAY/Desktop/Divvy-TripData/Work\_Data\_Sheets\_CSV/Trip\_Travles\_1\_To\_12\_From\_2020\_To\_20 22/Trips\_of \_last\_12\_months/202204-divvy-tripdata.csv") d9 <- read.csv("C:/Users/BLU-RAY/Desktop/Divvy-TripData/Work\_Data\_Sheets\_CSV/Trip\_Travles\_1\_To\_12\_From\_2020\_To\_20 22/Trips\_of \_last\_12\_months/202205-divvy-tripdata.csv") d10 <- read.csv("C:/Users/BLU-RAY/Desktop/Divvy-TripData/Work\_Data\_Sheets\_CSV/Trip\_Travles\_1\_To\_12\_From\_2020\_To\_2 022/Trips\_of \_last\_12\_months/202206-divvy-tripdata.csv") d11 <- read.csv("C:/Users/BLU-RAY/Desktop/Divvy-TripData/Work\_Data\_Sheets\_CSV/Trip\_Travles\_1\_To\_12\_From\_2020\_To\_ 2022/Trips\_of \_last\_12\_months/202207-divvy-tripdata.csv") d12 <- read.csv("C:/Users/BLU-RAY/Desktop/Divvy-TripData/Work\_Data\_Sheets\_CSV/Trip\_Travles\_1\_To\_12\_From\_2020\_To\_2 022/Trips\_of \_last\_12\_months/202208-divvy-tripdata.csv") ▶ Now we need to bind all this data into one Ddata <- rbind(d1, d2, d3, d4, d5, d6, d7, d8, d9, d10, d11, d12) ▶ make a great view for our current data : summary(Ddata) ride\_id ended\_at rideable\_type started\_at ## Length:5883043 Length:5883043 Length: 5883043 Length: 5883043 Class :character Class :character Class :character Class :character Mode :character Mode :character Mode :character Mode :character ## ## start\_station\_name start\_station\_id end\_station\_name end\_station\_id Length:5883043 Length:5883043 Length:5883043 Length: 5883043 Class :character Class :character Class :character Class :character Mode :character Mode :character Mode :character Mode :character ## ## ## start\_lat start\_lng end\_lat end\_lng ## Min. :41.64 Min. :-87.84 Min. :41.39 Min. :-88.97 1st Qu.:-87.66 Median :41.90 Median :-87.64 Median :41.90 Median :-87.64 Mean :41.90 Mean :-87.65 Mean :41.90 Mean :-87.65 3rd Qu.:41.93 3rd Qu.:-87.63 3rd Qu.:41.93 3rd Qu.:-87.63 Max. :45.64 Max. :-73.80 Max. :42.37 Max. :-87.50 ## NA's :5727 NA's :5727 member\_casual Length: 5883043 Class :character Mode :character ## ## glimpse(Ddata) ## Rows: 5,883,043 ## Columns: 13 <chr> "9DC7B962304CBFD8", "F930E2C6872D6B32", "6EF7213790... ## \$ ride\_id <chr> "electric\_bike", "electric\_bike", "electric\_bike", ... ## \$ rideable\_type <chr> "2021-09-28 16:07:10", "2021-09-28 14:24:51", "2021... ## \$ started\_at ## \$ ended\_at <chr> "2021-09-28 16:09:54", "2021-09-28 14:40:05", "2021... <chr> "", "", "", "", "", "", "", "", "TA13070001... ## \$ start\_station\_id ## \$ end\_station\_id ## \$ start\_lat <dbl> 41.89000, 41.94000, 41.81000, 41.80000, 41.88000, 4... ## \$ start\_lng <dbl> -87.68000, -87.64000, -87.72000, -87.72000, -87.740... ## \$ end\_lat <dbl> 41.89, 41.98, 41.80, 41.81, 41.88, 41.88, 41.74, 41... ## \$ end\_lng <dbl> -87.67, -87.67, -87.72, -87.72, -87.71, -87.74, -87... ## \$ member\_casual <chr> "casual", "casual", "casual", "casual", "casual", "... skim\_without\_charts(Ddata) Data summary Ddata Name Number of columns 13 Column type frequency: 9 character numeric 4 Group variables None Variable type: character skim\_variable n\_missing complete\_rate min max empty n\_unique whitespace 0 16 5883043 0 ride\_id 16 0 1 0 rideable\_type 11 13 0 3 0 1 started\_at 0 19 19 4912339 0 19 0 4919944 0 ended at 19 0 884365 0 start\_station\_name 1 0 64 1439 start\_station\_id 0 0 44 884363 1273 0 1 0 0 64 946303 1453 0 end\_station\_name 0 0 0 946303 1282 end\_station\_id 44 0 6 0 2 0 1 6 member\_casual Variable type: numeric n\_missing skim\_variable complete\_rate mean sd p0 p25 p50 p75 p100 0 41.90 0.05 41.64 41.88 41.90 41.93 45.64 start\_lat 1 0 1 -87.65 0.03 -87.84 -87.66 -87.64 -87.63 -73.80 start\_Ing end\_lat 5727 1 41.90 0.05 41.39 41.88 41.90 41.93 42.37 5727 1 -87.65 0.03 -88.97 -87.66 -87.64 -87.63 -87.50 end\_Ing ► Cleaning our data : old\_NOR <- nrow(Ddata) #to see the number of old data New\_Data <- distinct(Ddata) # to return data without any duplication</pre> New\_NOR <- nrow(New\_Data) #to see the number after get duplicated if (old\_NOR == New\_NOR) { print("This data doesn't have any duplicate numbers") print("This data have duplicated number = " + old\_NOR-New\_NOR) ## [1] "This data doesn't have any duplicate numbers" ▶ Now we need to return all data we need to use : Now will start our time with analyze : unique(Ddata\$rideable\_type) # to check the unique kinds of rideables ## [1] "electric\_bike" "classic\_bike" "docked\_bike' unique(Ddata\$member\_casual) # to check the unique kinds of riders ## [1] "casual" "member" Ddata <- Ddata %>% select(2, 3, 4, 13) # the current data required Ddata\$date <- as.Date(Ddata\$started\_at)#converting it into Date type</pre> Ddata <- Ddata %>% mutate( start\_year = year(started\_at), start\_month = month(started\_at), start\_day = day(started\_at)) Ddata <- Ddata %>%arrange(date) #sorting the data by date Ddata <- Ddata %>% mutate(season = time2season(date,out.fmt = "seasons")) # Convert dates to seasons Ddata\$day\_of\_week <- format(as.Date(Ddata\$date), "%A") #adding day column Ddata\$day\_of\_week <- ordered(Ddata\$day\_of\_week, levels=c("Sunday", "Monday", "Tuesday", "Wednesday", "Thursday", "Friday", "Saturday")) # ordering day of the week But what about if our end date lower than start one? let's check it! Ddata %>% filter(ended\_at < started\_at) %>% count() #here will know about the number of negative date ## 1 135 Ddata <- Ddata %>% filter(ended\_at>started\_at) #assigned the new data without any negative inputs str(Ddata) ## 'data.frame': 5882437 obs. of 10 variables: ## \$ rideable\_type: chr "electric\_bike" "electric\_bike" "electric\_bike" "electric\_bike" ... ## \$ started\_at : chr "2021-09-01 16:32:56" "2021-09-01 15:12:59" "2021-09-01 15:35:38" "2021-09-01 02:16:04" ## \$ ended\_at : chr "2021-09-01 16:49:38" "2021-09-01 15:28:53" "2021-09-01 15:48:42" "2021-09-01 02:23:49" ## \$ member\_casual: chr "member" "casual" "casual" "... ## \$ date : Date, format: "2021-09-01" "2021-09-01" ... ## \$ start\_year : num 2021 2021 2021 2021 2021 ... ## \$ start\_month : num 9 9 9 9 9 9 9 9 9 ... ## \$ start\_day : int 1 1 1 1 1 1 1 1 1 ... ## \$ season : chr "autumm" "autumm" "autumm" ... ## \$ day\_of\_week : Ord.factor w/ 7 levels "Sunday"<"Monday"<..: 4 4 4 4 4 4 4 4 4 4 ... Now back to our analyze by getting the ride length Ddata <- Ddata %>% mutate(Ride\_Length = as.numeric(difftime(Ddata\$ended\_at,Ddata\$started\_at))) # to return the r ide length of the bikers in seconds Ddata <- Ddata %>% mutate(Ride\_Length\_in\_mins = as.numeric(difftime(Ddata\$ended\_at,Ddata\$started\_at,units = "min s"))) # to return the ride length of the bikers in minutes colSums(is.na(Ddata)) #to check the na data started\_at ended\_at rideable\_type member\_casual 0 0 start\_day ## date start\_year start\_month ## day\_of\_week Ride\_Length Ride\_Length\_in\_mins season 0 Give a look to our current data to make sense of it: summary(Ddata\$Ride\_Length) #to know what's the maximum and minimum and other details of our ride Min. 1st Qu. Median Mean 3rd Qu. 1 363 643 1185 1160 2442301 aggregate(Ddata\$Ride\_Length ~ Ddata\$member\_casual, FUN = max)# Comparing members and Ddata\$member\_casual Ddata\$Ride\_Length ## 1 casual 2442301 ## 2 member 93594 aggregate(Ddata\$Ride\_Length ~ Ddata\$member\_casual, FUN = min)# Comparing members and casual users min Ddata\$member\_casual Ddata\$Ride\_Length ## 1 casual ## 2 member 1 aggregate(Ddata\$Ride\_Length ~ Ddata\$member\_casual, FUN = median)# Comparing members and casual users median Ddata\$member\_casual Ddata\$Ride\_Length ## 1 casual ## 2 member 538 aggregate(Ddata\$Ride\_Length ~ Ddata\$member\_casual, FUN = mean) # Comparing members and casual users mean Ddata\$member\_casual Ddata\$Ride\_Length ## 1 casual 1758.0725 ## 2 member 771.3586 Now we got a great summary of our current data, now let's pivot it!: #Step 1 let's know number of rides per day of member and casual number\_of\_rides\_per\_day <- Ddata%>%group\_by(member\_casual,Ddata\$start\_day)%>%summarise(number\_of\_rides\_general=n ()) ## `summarise()` has grouped output by 'member\_casual'. You can override using the ## `.groups` argument. number\_of\_rides\_per\_day ## # A tibble: 62 × 3 ## # Groups: member\_casual [2] ## member\_casual `Ddata\$start\_day` number\_of\_rides\_general ....sta 1 6 7 8 <chr> <int> ## 1 casual 71452 ## 2 casual 79798 ## 3 casual 78103 ## 4 casual 80508 ## 5 casual 90814 ## 6 casual 76515 ## 7 casual 65522 59206 ## 8 casual ## 9 casual 95279 ## 10 casual 10 97610 ## # ... with 52 more rows #Step 2 let's know number of rides per month of member and casual number\_of\_rides\_per\_month <- Ddata%>%group\_by(member\_casual,Ddata\$start\_month)%>%summarise(number\_of\_rides\_genera l=n()) ## `summarise()` has grouped output by 'member\_casual'. You can override using the ## `.groups` argument. number\_of\_rides\_per\_month ## # A tibble: 24 × 3 ## # Groups: member\_casual [2] member\_casual `Ddata\$start\_month` number\_of\_rides\_general <dbl> ## 1 casual 1 18517 ## 2 casual 2 21414 ## 3 casual 3 89874 ## 4 casual 4 126398 ## 5 casual 280387 ## 6 casual 6 369022 ## 7 casual 7 406013 ## 8 casual 358886 ## 9 casual 9 363840 ## 10 casual 10 257203 ## # ... with 14 more rows #step 3 let's know number of rides with kind of the ridable number\_of\_rides\_per\_ridable <- Ddata %>%group\_by(member\_casual,Ddata\$rideable\_type)%>%summarise(number\_of\_rides\_g eneral=n()) ## `summarise()` has grouped output by 'member\_casual'. You can override using the ## `.groups` argument. number\_of\_rides\_per\_ridable ## # A tibble: 5 × 3 ## # Groups: member\_casual [2] ## member\_casual `Ddata\$rideable\_type` number\_of\_rides\_general ## <chr> <chr> <int> ## 1 casual classic\_bike 1031461 docked\_bike 207975 ## 2 casual ## 3 casual electric\_bike 1228731 ## 4 member classic\_bike 1865008 ## 5 member electric\_bike 1549262 number\_or\_rider\_per\_season <- Ddata%>%group\_by(member\_casual,Ddata\$season)%>%summarise(number\_of\_rides\_general=n ()) ## `summarise()` has grouped output by 'member\_casual'. You can override using the ## `.groups` argument. number\_or\_rider\_per\_season ## # A tibble: 8 × 3 ## # Groups: member\_casual [2] member\_casual `Ddata\$season` number\_of\_rides\_general ## <chr> <chr> <int> ## 1 casual autumm 727927 ## 2 casual spring 496659 ## 3 casual summer 1133921 ## 4 casual winter 109660 1019161 ## 5 member autumm 793393 ## 6 member spring ## 7 member summer 1244488 ## 8 member 357228 winter after knowing current requirements of riders to know what's the things affect on them, let's test their time in riding: #Calculate ride length per member and casual in day Avg\_Time\_per\_day <- aggregate(Ddata\$Ride\_Length\_in\_mins ~Ddata\$member\_casual + Ddata\$start\_day,FUN = mean) Avg\_Time\_per\_day Ddata\$member\_casual Ddata\$start\_day Ddata\$Ride\_Length\_in\_mins ## 1 casual 1 27.48500 ## 2 member 1 12.32544 ## 3 casual 2 30.93040 2 12.90488 ## 4 member 3 ## 5 casual 31.00935 ## 6 member 12.80193 ## 7 casual 4 28.79256 ## 8 member 4 12.67550 5 ## 9 33.48997 casual ## 10 member 5 13.38879 ## 11 6 32.31350 casual 6 ## 12 12.90608 member ## 13 7 26.74881 casual ## 14 member 12.56800 8 ## 15 26.14086 casual ## 16 member 8 12.19394 ## 17 9 31.98205 casual 9 ## 18 member 13.27059 ## 19 10 33.35144 casual ## 20 member 10 13.35841 ## 21 casual 11 31.04680 ## 22 member 11 12.97376 ## 23 casual 12 29.92877 ## 24 member 12 12.86569 ## 25 13 29.84805 casual ## 26 13 12.73913 member ## 27 14 31.04128 casual ## 28 member 14 13.10473 ## 29 casual 15 30.06442 ## 30 member 15 12.44426 ## 31 16 28.80507 casual ## 32 member 16 13.07055 ## 33 17 31.57768 casual ## 34 member 17 12.94526 ## 35 casual 18 28.02731 ## 36 member 18 12.76420 ## 37 casual 19 29.39967 ## 38 13.29609 member 19 ## 39 20 casual 27.84312 ## 40 member 20 12.82546 ## 41 21 casual 29.23942 ## 42 member 21 12.87108 ## 43 22 26.72870 casual ## 44 member 22 12.35749 ## 45 23 29.67047 casual ## 46 23 member 13.24159 ## 47 24 26.20994 casual ## 48 12.79854 member 24 25.94940 ## 49 casual 12.66816 ## 50 25 member 29.30685 ## 51 casual 26 ## 52 12.92902 member 26 ## 53 casual 27 26.17286 ## 54 member 27 12.64487 ## 55 28 27.72289 casual 12.56899 ## 56 member 28 ## 57 29 27.86271 casual ## 58 29 12.60325 member 27.94567 ## 59 casual 30 ## 60 member 30 13.17438 ## 61 31 25.07403 casual ## 62 member 31 12.99424 #Calcualte ride length per member and casual in month Avg\_Time\_per\_month <- aggregate(Ddata\$Ride\_Length\_in\_mins~Ddata\$member\_casual + Ddata\$start\_month,FUN = mean) Avg\_Time\_per\_month Ddata\$member\_casual Ddata\$start\_month Ddata\$Ride\_Length\_in\_mins ## 1 30.38238 casual 11.98179 ## 2 member 1 26.71095 casual 11.40589 ## 4 member ## 5 3 32.62536 casual member 11.95894 ## 7 29.53687 casual ## 8 member 11.49297 ## 9 30.87270 casual ## 10 13.36743 member 32.10152 ## 11 6 casual 14.00039 ## 12 member 29.28123 ## 13 casual ## 14 member 13.71940 ## 15 29.31318 casual 13.38542 ## 16 member ## 17 9 27.81882 casual ## 18 9 13.73658 member ## 19 10 28.67832 casual ## 20 member 10 12.50311 ## 21 11 23.13548 casual ## 22 member 11 11.31012 23.49732 ## 23 casual 12 ## 24 11.00568 member #Calculate ride length per member and casual in type of ridable Avg\_Time\_per\_Ride <- aggregate(Ddata\$Ride\_Length\_in\_mins~Ddata\$member\_casual + Ddata\$rideable\_type,FUN = mean) Avg\_Time\_per\_Ride Ddata\$member\_casual Ddata\$rideable\_type Ddata\$Ride\_Length\_in\_mins ## 1 casual classic\_bike 28.66531 ## 2 13.79840 member classic\_bike ## 3 docked\_bike 103.11653 casual electric\_bike 17.34103 casual 11.72148 ## 5 member electric\_bike #Calculate ride length per member and casual in season Avg\_Time\_per\_season <- aggregate(Ddata\$Ride\_Length\_in\_mins~Ddata\$member\_casual+Ddata\$season,FUN = mean) Avg\_Time\_per\_season Ddata\$member\_casual Ddata\$season Ddata\$Ride\_Length\_in\_mins 27.43484 member autumm 12.68162 30.84989 ## 3 casual spring ## 4 12.44435 member spring ## 5 summer 30.20917 casual ## 6 13.69516 member summer 25.28747 ## 7 casual winter ## 8 member winter 11.34414 in our last destination now it's time for some little visualize so we are in need to export this data now for tableau for some viz with excel! #Exporting our data out write.csv(Ddata, "C:/Users/BLU-RAY/Desktop/Divvy-TripData/Result Data/Total\_Data.csv") write.csv(number\_of\_rides\_per\_day, "C:/Users/BLU-RAY/Desktop/Divvy-TripData/Result Data/number\_of\_rides\_per\_day.cs write.csv(number\_of\_rides\_per\_month, "C:/Users/BLU-RAY/Desktop/Divvy-TripData/Result Data/number\_of\_rides\_per\_mont write.csv(number\_of\_rides\_per\_ridable, "C:/Users/BLU-RAY/Desktop/Divvy-TripData/Result Data/number\_of\_rides\_per\_ri dable.csv") write.csv(number\_or\_rider\_per\_season, "C:/Users/BLU-RAY/Desktop/Divvy-TripData/Result Data/number\_of\_rides\_per\_sea write.csv(Avg\_Time\_per\_day, "C:/Users/BLU-RAY/Desktop/Divvy-TripData/Result Data/Avg\_time\_per\_day.csv") write.csv(Avg\_Time\_per\_month, "C:/Users/BLU-RAY/Desktop/Divvy-TripData/Result Data/Avg\_time\_per\_month.csv") write.csv(Avg\_Time\_per\_Ride, "C:/Users/BLU-RAY/Desktop/Divvy-TripData/Result Data/Avg\_Time\_per\_Ride.csv") write.csv(Avg\_Time\_per\_season, "C:/Users/BLU-RAY/Desktop/Divvy-TripData/Result Data/Avg\_Time\_per\_Season.csv")

How Does a Bike-Share Navigate Speedy Success?

Welcome to the Cyclistic bike-share analysis! in this scenario will discuess casual riders and annual members use Cyclistic bikes differently till we

Mahmoud Essam

Introduction:

can convert casual riders into annual members.

2022-09-21