

atliq__hardware__db

February 6, 2025

```
[1]: %load_ext sql
```

```
[3]: %sql mysql+pymysql://root:techoexpert321!!@localhost:3310/
```

```
[3]: %sql CREATE DATABASE IF NOT EXISTS atliq__hardware__db;
```

```
* mysql+pymysql://root:***@localhost:3310/
1 rows affected.
```

```
[3]: []
```

```
[4]: %sql SHOW DATABASES;
```

```
* mysql+pymysql://root:***@localhost:3310/
mysql+pymysql://root:***@localhost:3310/atliq__hardware__db
25 rows affected.
```

```
[4]: [('atliq__hardware__db',),
      ("b'atliq__hardware__db'",),
      ('ci_testing',),
      ('classicmodels',),
      ('customer_product',),
      ('dannys_dinner',),
      ('demo',),
      ('ecommerce',),
      ('gdb023',),
      ('information_schema',),
      ('international_debt_stats',),
      ('loan',),
      ('meal_planner',),
      ('mysql',),
      ('performance_schema',),
      ('php_testing',),
      ('pizza_db',),
      ('products',),
      ('sakila',),
      ('sample_data',),
      ('spotify_db',),
      ('supermarket_sales',),
```

```

('sys',),
('task_portal',),
('university_db',)]

```

```
[5]: %sql mysql+pymysql://root:techoexpert321!!@localhost:3310/atliq_hardware_db
```

```
[6]: %sql SHOW TABLES;
```

```

mysql+pymysql://root:***@localhost:3310/
* mysql+pymysql://root:***@localhost:3310/atliq_hardware_db
6 rows affected.

```

```
[6]: [('dim_customer',),
      ('dim_product',),
      ('fact_gross_price',),
      ('fact_manufacturing_cost',),
      ('fact_pre_invoice_deductions',),
      ('fact_sales_monthly',)]
```

```
[13]: %sql Select * From dim_customer;
```

```

mysql+pymysql://root:***@localhost:3310/
* mysql+pymysql://root:***@localhost:3310/atliq_hardware_db
209 rows affected.

```

```
[13]: [(70002017, 'Atliq Exclusive', 'Brick & Mortar', 'Direct', 'India', 'India',
'APAC'),
      (70002018, 'Atliq e Store', 'E-Commerce', 'Direct', 'India', 'India', 'APAC'),
      (70003181, 'Atliq Exclusive', 'Brick & Mortar', 'Direct', 'Indonesia', 'ROA',
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      (70003182, 'Atliq e Store', 'E-Commerce', 'Direct', 'Indonesia', 'ROA',
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      (70004070, 'Atliq e Store', 'E-Commerce', 'Direct', 'Japan', 'ROA', 'APAC'),
      (70005163, 'Atliq e Store', 'E-Commerce', 'Direct', 'Pakistan', 'ROA', 'APAC'),
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'APAC'),
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'APAC'),
      (70008169, 'Atliq Exclusive', 'Brick & Mortar', 'Direct', 'Australia', 'ANZ',
'APAC'),
      (70008170, 'Atliq e Store', 'E-Commerce', 'Direct', 'Australia', 'ANZ',
'APAC'),
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(70009133, 'Atliq Exclusive', 'Brick & Mortar', 'Direct', 'Newzealand', 'ANZ',
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 'APAC'),
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 'APAC'),
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 'EU'),
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 (70021096, 'Atliq e Store', 'E-Commerce', 'Direct', 'United Kingdom', 'NE',
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 (70022085, 'Atliq e Store', 'E-Commerce', 'Direct', 'USA', 'NA', 'NA'),
 (70023031, 'Atliq Exclusive', 'Brick & Mortar', 'Direct', 'Canada', 'NA',
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 (70023032, 'Atliq e Store', 'E-Commerce', 'Direct', 'Canada', 'NA', 'NA'),
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 'LATAM'),
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 (80006154, 'Synthetic', 'Brick & Mortar', 'Distributor', 'Philippines', 'ROA',
 'APAC'),
 (80006155, 'Novus', 'Brick & Mortar', 'Distributor', 'Philippines', 'ROA',
 'APAC'),
 (80007195, 'Sage', 'Brick & Mortar', 'Distributor', 'South Korea', 'ROA',
 'APAC'),

(80007196, 'Leader', 'Brick & Mortar', 'Distributor', 'South Korea', 'ROA',
 'APAC'),
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 (90002001, 'Reliance Digital', 'Brick & Mortar', 'Retailer', 'India', 'India',
 'APAC'),
 (90002002, 'Croma', 'Brick & Mortar', 'Retailer', 'India', 'India', 'APAC'),
 (90002003, 'Ezone', 'Brick & Mortar', 'Retailer', 'India', 'India', 'APAC'),
 (90002004, 'Vijay Sales', 'Brick & Mortar', 'Retailer', 'India', 'India',
 'APAC'),
 (90002005, 'Lotus', 'Brick & Mortar', 'Retailer', 'India', 'India', 'APAC'),
 (90002006, 'Viveks', 'Brick & Mortar', 'Retailer', 'India', 'India', 'APAC'),
 (90002007, 'Girias', 'Brick & Mortar', 'Retailer', 'India', 'India', 'APAC'),
 (90002008, 'Amazon', 'E-Commerce', 'Retailer', 'India', 'India', 'APAC'),
 (90002009, 'Flipkart', 'E-Commerce', 'Retailer', 'India', 'India', 'APAC'),
 (90002010, 'Ebay', 'E-Commerce', 'Retailer', 'India', 'India', 'APAC'),
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 'APAC'),
 (90002012, 'Electricalsociety', 'Brick & Mortar', 'Retailer', 'India', 'India',
 'APAC'),
 (90002013, 'Electricalslytical', 'Brick & Mortar', 'Retailer', 'India',
 'India', 'APAC'),
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 'APAC'),
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 (90002016, 'Amazon ', 'E-Commerce', 'Retailer', 'India', 'India', 'APAC'),
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 'ROA', 'APAC'),
 (90003180, 'Amazon ', 'E-Commerce', 'Retailer', 'Indonesia', 'ROA', 'APAC'),
 (90004061, 'Info Stores', 'Brick & Mortar', 'Retailer', 'Japan', 'ROA',
 'APAC'),
 (90004062, 'Flawless Stores', 'Brick & Mortar', 'Retailer', 'Japan', 'ROA',
 'APAC'),
 (90004063, 'Electricalsbea Stores', 'Brick & Mortar', 'Retailer', 'Japan',
 'ROA', 'APAC'),
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 (90004065, 'Neptune', 'Brick & Mortar', 'Retailer', 'Japan', 'ROA', 'APAC'),
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 'APAC'),
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 (90005162, 'Amazon ', 'E-Commerce', 'Retailer', 'Pakistan', 'ROA', 'APAC'),

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 'APAC'),
 (90006156, 'Amazon ', 'E-Commerce', 'Retailer', 'Philippines', 'ROA', 'APAC'),
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 'APAC'),
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 'APAC'),
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 'ANZ', 'APAC'),
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 'APAC'),
 (90009129, 'Leader', 'Brick & Mortar', 'Retailer', 'Newzealand', 'ANZ',
 'APAC'),
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 'APAC'),
 (90010046, 'Amazon ', 'E-Commerce', 'Retailer', 'Bangladesh', 'ROA', 'APAC'),
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 (90011186, 'Elite', 'Brick & Mortar', 'Retailer', 'France', 'SE', 'EU'),
 (90011187, 'Chip 7', 'Brick & Mortar', 'Retailer', 'France', 'SE', 'EU'),
 (90011188, 'Elkjøp', 'Brick & Mortar', 'Retailer', 'France', 'SE', 'EU'),
 (90011189, 'UniEuro', 'Brick & Mortar', 'Retailer', 'France', 'SE', 'EU'),
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 (90012039, 'Currys (Dixons Carphone)', 'Brick & Mortar', 'Retailer', 'Germany',
 'NE', 'EU'),
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 (90012041, 'Amazon ', 'E-Commerce', 'Retailer', 'Germany', 'NE', 'EU'),
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 (90013119, "Argos (Sainsbury's)", 'Brick & Mortar', 'Retailer', 'Italy', 'SE', 'EU'),
 (90013120, 'Coolblue', 'Brick & Mortar', 'Retailer', 'Italy', 'SE', 'EU'),
 (90013121, 'Boulanger', 'Brick & Mortar', 'Retailer', 'Italy', 'SE', 'EU'),
 (90013122, 'Radio Popular', 'Brick & Mortar', 'Retailer', 'Italy', 'SE', 'EU'),
 (90013123, 'Expert', 'Brick & Mortar', 'Retailer', 'Italy', 'SE', 'EU'),
 (90013124, 'Amazon ', 'E-Commerce', 'Retailer', 'Italy', 'SE', 'EU'),
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 (90014136, 'Reliance Digital', 'Brick & Mortar', 'Retailer', 'Netherlands', 'NE', 'EU'),
 (90014137, 'Media Markt', 'Brick & Mortar', 'Retailer', 'Netherlands', 'NE', 'EU'),
 (90014138, 'Mbit', 'Brick & Mortar', 'Retailer', 'Netherlands', 'NE', 'EU'),
 (90014139, 'Elkjøp', 'Brick & Mortar', 'Retailer', 'Netherlands', 'NE', 'EU'),
 (90014140, 'Radio Popular', 'Brick & Mortar', 'Retailer', 'Netherlands', 'NE', 'EU'),
 (90014141, 'Amazon ', 'E-Commerce', 'Retailer', 'Netherlands', 'NE', 'EU'),
 (90015144, 'Sound', 'Brick & Mortar', 'Retailer', 'Norway', 'NE', 'EU'),
 (90015145, 'Synthetic', 'Brick & Mortar', 'Retailer', 'Norway', 'NE', 'EU'),
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 (90015149, 'UniEuro', 'Brick & Mortar', 'Retailer', 'Norway', 'NE', 'EU'),
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 (90016172, 'Power', 'Brick & Mortar', 'Retailer', 'Poland', 'NE', 'EU'),
 (90016173, 'Expert', 'Brick & Mortar', 'Retailer', 'Poland', 'NE', 'EU'),
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 (90019203, 'Amazon ', 'E-Commerce', 'Retailer', 'Sweden', 'NE', 'EU'),
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 (90020098, 'Electricalsquipo Stores', 'Brick & Mortar', 'Retailer', 'Austria', 'NE', 'EU'),
 (90020099, 'Integration Stores', 'Brick & Mortar', 'Retailer', 'Austria', 'NE', 'EU'),
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 (90020101, 'Euronics', 'Brick & Mortar', 'Retailer', 'Austria', 'NE', 'EU'),
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 (90021092, 'UniEuro', 'Brick & Mortar', 'Retailer', 'United Kingdom', 'NE', 'EU'),
 (90021093, 'Chip 7', 'Brick & Mortar', 'Retailer', 'United Kingdom', 'NE', 'EU'),

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(90022073, 'Control', 'Brick & Mortar', 'Retailer', 'USA', 'NA', 'NA'),
(90022074, 'Flipkart', 'E-Commerce', 'Retailer', 'USA', 'NA', 'NA'),
(90022075, 'BestBuy', 'Brick & Mortar', 'Retailer', 'USA', 'NA', 'NA'),
(90022076, 'Circuit City', 'Brick & Mortar', 'Retailer', 'USA', 'NA', 'NA'),
(90022077, 'Radio Shack', 'Brick & Mortar', 'Retailer', 'USA', 'NA', 'NA'),
(90022078, 'Costco', 'Brick & Mortar', 'Retailer', 'USA', 'NA', 'NA'),
(90022079, 'walmart', 'Brick & Mortar', 'Retailer', 'USA', 'NA', 'NA'),
(90022080, 'Staples', 'Brick & Mortar', 'Retailer', 'USA', 'NA', 'NA'),
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(90022082, 'Amazon ', 'E-Commerce', 'Retailer', 'USA', 'NA', 'NA'),
(90022083, 'Ebay', 'E-Commerce', 'Retailer', 'USA', 'NA', 'NA'),
(90023022, 'Nomad Stores', 'Brick & Mortar', 'Retailer', 'Canada', 'NA', 'NA'),
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'NA'),
(90023026, 'Relief', 'Brick & Mortar', 'Retailer', 'Canada', 'NA', 'NA'),
(90023027, 'Costco', 'Brick & Mortar', 'Retailer', 'Canada', 'NA', 'NA'),
(90023028, 'walmart', 'Brick & Mortar', 'Retailer', 'Canada', 'NA', 'NA'),
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'LATAM', 'LATAM'),
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'LATAM', 'LATAM'),
(90026205, 'Amazon ', 'E-Commerce', 'Retailer', 'Mexico', 'LATAM', 'LATAM'),
(90027207, 'Amazon ', 'E-Commerce', 'Retailer', 'Brazil', 'LATAM', 'LATAM')]
```

0.0.1 1) Provide the list of markets in which customer “Atliq Exclusive” operates its business in the APAC region.

```
[23]: %%sql
Select distinct(market) as Market From dim_customer Where customer = "Atliq
↪Exclusive" AND region = "APAC"
```

```
mysql+pymysql://root:***@localhost:3310/
* mysql+pymysql://root:***@localhost:3310/atliq_hardware_db
8 rows affected.
```



```
[23]: [('India',),
      ('Indonesia',),
      ('Japan',),
      ('Philippines',),
      ('South Korea',),
      ('Australia',),
      ('Newzealand',),
      ('Bangladesh',)]
```

0.0.2 2) What is the percentage of unique product increase in 2021 vs. 2020? The final output contains these fields, unique_products_2020 unique_products_2021 percentage_chg

```
[29]: %%sql
with cte as(
select
    count(distinct(case when fiscal_year=2020 then product_code end)) as
    ↪unique_products_2020,
    count(distinct(case when fiscal_year=2021 then product_code end)) as
    ↪unique_products_2021
from fact_sales_monthly)

select unique_products_2020, unique_products_2021,
    ↪concat(round(((unique_products_2021 - unique_products_2020) /
    ↪unique_products_2020)*100,2),'%') as percentage_chg from cte;s

mysql+pymysql://root:***@localhost:3310/
* mysql+pymysql://root:***@localhost:3310/atliq_hardware_db
1 rows affected.
```

```
[29]: [(245, 334, '36.33%')]
```

0.0.3 3) Provide a report with all the unique product counts for each segment and sort them in descending order of product counts. The final output contains 2 fields, segment product_count

```
[35]: %%sql
Select segment, count(product_code) as product_count From dim_product Group By
    ↪segment Order By count(product_code) Desc

mysql+pymysql://root:***@localhost:3310/
* mysql+pymysql://root:***@localhost:3310/atliq_hardware_db
6 rows affected.
```

```
[35]: [('Notebook', 129),
      ('Accessories', 116),
      ('Peripherals', 84),
      ('Desktop', 32),
```

```
('Storage', 27),  
('Networking', 9)]
```

0.0.4 4) Follow-up: Which segment had the most increase in unique products in 2021 vs 2020? The final output contains these fields, segment product_count_2020 product_count_2021 difference

```
[36]: %%sql  
with cte as  
(  
  select  
    d.segment,  
    count(distinct(case when fs.fiscal_year=2020 then d.product_code end))  
    ↪as product_count_2020,  
    count(distinct(case when fs.fiscal_year=2021 then d.product_code end))  
    ↪as product_count_2021  
  from dim_product d  
  join fact_sales_monthly fs on d.product_code=fs.product_code  
  group by d.segment  
)  
select  
  segment,  
  product_count_2020,  
  product_count_2021,  
  (product_count_2021-product_count_2020) as difference  
from cte  
order by difference desc;
```

```
mysql+pymysql://root:***@localhost:3310/  
* mysql+pymysql://root:***@localhost:3310/atliq_hardware_db  
6 rows affected.
```

```
[36]: [('Accessories', 69, 103, 34),  
      ('Notebook', 92, 108, 16),  
      ('Peripherals', 59, 75, 16),  
      ('Desktop', 7, 22, 15),  
      ('Storage', 12, 17, 5),  
      ('Networking', 6, 9, 3)]
```

0.0.5 5) Get the products that have the highest and lowest manufacturing costs. The final output should contain these fields product_code product manufacturing_cost

```
[43]: %%sql  
select fm.product_code, d.product, round(fm.manufacturing_cost,2) as  
    ↪manufacturing_cost from fact_manufacturing_cost fm  
join dim_product as d on fm.product_code = d.product_code
```

```
where manufacturing_cost = (select min(manufacturing_cost) from
↳fact_manufacturing_cost) or
    manufacturing_cost = (select max(manufacturing_cost) from
↳fact_manufacturing_cost);
```

```
mysql+pymysql://root:***@localhost:3310/
* mysql+pymysql://root:***@localhost:3310/atliq_hardware_db
2 rows affected.
```

```
[43]: [('A2118150101', 'AQ Master wired x1 Ms', Decimal('0.89')),
      ('A6120110206', 'AQ HOME Allin1 Gen 2', Decimal('240.54'))]
```

0.0.6 6) Generate a report which contains the top 5 customers who received an average high pre_invoice_discount_pct for the fiscal year 2021 and in the Indian market. The final output contains these fields, customer_code customer average_discount_percentage

```
[45]: %%sql
select f.customer_code, c.customer, avg(pre_invoice_discount_pct) as average
↳From fact_pre_invoice_deductions f
join dim_customer c On f.customer_code = c.customer_code
Where fiscal_year = 2021 AND c.market='India' Group By f.customer_code, c.
↳customer Order By average Desc Limit 5;
```

```
mysql+pymysql://root:***@localhost:3310/
* mysql+pymysql://root:***@localhost:3310/atliq_hardware_db
5 rows affected.
```

```
[45]: [(90002009, 'Flipkart', Decimal('0.30830000')),
      (90002006, 'Viveks', Decimal('0.30380000')),
      (90002003, 'Ezone', Decimal('0.30280000')),
      (90002002, 'Croma', Decimal('0.30250000')),
      (90002016, 'Amazon ', Decimal('0.29330000'))]
```

0.0.7 7) Get the complete report of the Gross sales amount for the customer “Atliq Exclusive” for each month. This analysis helps to get an idea of low and high-performing months and take strategic decisions. The final report contains these columns: Month Year Gross sales Amount

```
[46]: %%sql
Select year(f.date) as Years, Monthname(f.date) as Months,
concat(round(sum(f.sold_quantity*p.gross_price)/1000000,2),'m') as 'Gross sales
↳Amount '
From fact_sales_monthly f
join fact_gross_price p on f.product_code = p.product_code
join dim_customer c on f.customer_code = c.customer_code
Where c.customer = "Atliq Exclusive"
Group By Months, Years;
```

```
mysql+pymysql://root:***@localhost:3310/
* mysql+pymysql://root:***@localhost:3310/atliq_hardware_db
24 rows affected.
```

```
[46]: [(2019, 'September', '9.09m'),
(2019, 'October', '10.38m'),
(2019, 'November', '15.23m'),
(2019, 'December', '9.76m'),
(2020, 'January', '9.58m'),
(2020, 'February', '8.08m'),
(2020, 'March', '0.77m'),
(2020, 'April', '0.80m'),
(2020, 'May', '1.59m'),
(2020, 'June', '3.43m'),
(2020, 'July', '5.15m'),
(2020, 'August', '5.64m'),
(2020, 'September', '19.53m'),
(2020, 'October', '21.02m'),
(2020, 'November', '32.25m'),
(2020, 'December', '20.41m'),
(2021, 'January', '19.57m'),
(2021, 'February', '15.99m'),
(2021, 'March', '19.15m'),
(2021, 'April', '11.48m'),
(2021, 'May', '19.20m'),
(2021, 'June', '15.46m'),
(2021, 'July', '19.04m'),
(2021, 'August', '11.32m')]
```

0.0.8 8) In which quarter of 2020, got the maximum total_sold_quantity? The final output contains these fields sorted by the total_sold_quantity, Quarter total_sold_quantity

```
[47]: %%sql
SELECT
    CONCAT('Q', QUARTER(date)) AS Quarter,
    SUM(sold_quantity) AS total_sold_quantity
FROM fact_sales_monthly
WHERE YEAR(date) = 2020
GROUP BY Quarter
ORDER BY total_sold_quantity DESC;
```

```
mysql+pymysql://root:***@localhost:3310/
* mysql+pymysql://root:***@localhost:3310/atliq_hardware_db
4 rows affected.
```

```
[47]: [('Q4', Decimal('17447125')),
('Q3', Decimal('7137551'))]
```

```
('Q1', Decimal('3704398')),
('Q2', Decimal('3395899'))]
```

0.0.9 9) Which channel helped to bring more gross sales in the fiscal year 2021 and the percentage of contribution? The final output contains these fields, channel gross_sales_mln percentage

```
[50]: %%sql
with cte as
(
    select
        c.channel,
        sum(p.gross_price*f.sold_quantity)/1000000 as gross_sales_mln
    from fact_sales_monthly f
    inner join fact_gross_price p on f.product_code=p.product_code
    inner join dim_customer c on f.customer_code=c.customer_code
    where f.fiscal_year=2021
    group by channel
) ,
cte2 as
(
    select
        sum(p.gross_price*f.sold_quantity)/1000000 as total
    from fact_sales_monthly f
    inner join fact_gross_price p on f.product_code=p.product_code
    inner join dim_customer c on f.customer_code=c.customer_code
    where f.fiscal_year=2021
)
select
    cte.channel,
    round(cte.gross_sales_mln,2) as gross_sales_mln,
    concat(round((cte.gross_sales_mln/cte2.total)*100,2),'%') as percentage
from cte
cross join cte2
order by percentage desc;
```

```
mysql+pymysql://root:***@localhost:3310/
* mysql+pymysql://root:***@localhost:3310/atliq_hardware_db
3 rows affected.
```

```
[50]: [('Retailer', Decimal('1924.17'), '73.22%'),
('Direct', Decimal('406.69'), '15.47%'),
('Distributor', Decimal('297.18'), '11.31%')]
```

0.0.10 10) Get the Top 3 products in each division that have a high total_sold_quantity in the fiscal_year 2021? The final output contains these fields, division product_code product total_sold_quantity rank_order

```
[51]: %%sql
with cte as(
Select p.division, p.product_code, p.product, sum(sold_quantity) as
    ↳total_sold_quantity,
dense_rank() OVER (partition by p.division order by sum(s.sold_quantity) Desc)
    ↳as rank_order
From dim_product p join fact_sales_monthly s on p.product_code = s.product_code
where s.fiscal_year=2021
group by p.division, p.product_code, p.product)

Select * From cte Where rank_order <4;
```

```
mysql+pymysql://root:***@localhost:3310/
* mysql+pymysql://root:***@localhost:3310/atliq_hardware_db
9 rows affected.
```

```
[51]: [('N & S', 'A6720160103', 'AQ Pen Drive 2 IN 1', Decimal('701373'), 1),
('N & S', 'A6818160202', 'AQ Pen Drive DRC', Decimal('688003'), 2),
('N & S', 'A6819160203', 'AQ Pen Drive DRC', Decimal('676245'), 3),
('P & A', 'A2319150302', 'AQ Gamers Ms', Decimal('428498'), 1),
('P & A', 'A2520150501', 'AQ Maxima Ms', Decimal('419865'), 2),
('P & A', 'A2520150504', 'AQ Maxima Ms', Decimal('419471'), 3),
('PC', 'A4218110202', 'AQ Digit', Decimal('17434'), 1),
('PC', 'A4319110306', 'AQ Velocity', Decimal('17280'), 2),
('PC', 'A4218110208', 'AQ Digit', Decimal('17275'), 3)]
```

```
[3]: !pandoc --version
```

```
pandoc 3.6.2
Features: +server +lua
Scripting engine: Lua 5.4
User data directory: C:\Users\prian\AppData\Roaming\pandoc
Copyright (C) 2006-2024 John MacFarlane. Web: https://pandoc.org
This is free software; see the source for copying conditions. There is no
warranty, not even for merchantability or fitness for a particular purpose.
```

```
[2]: import os
os.environ['PATH'] = r'C:\Program Files\Pandoc;' + os.environ['PATH']
```

```
[ ]:
```