

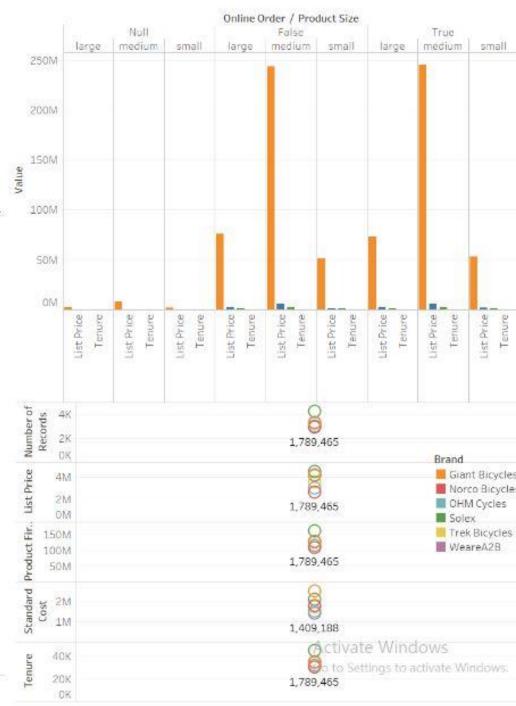
## THE ANALYTICS TEAM

PROJECT INSIGHTS - RAGHUL V

**KPMG** 

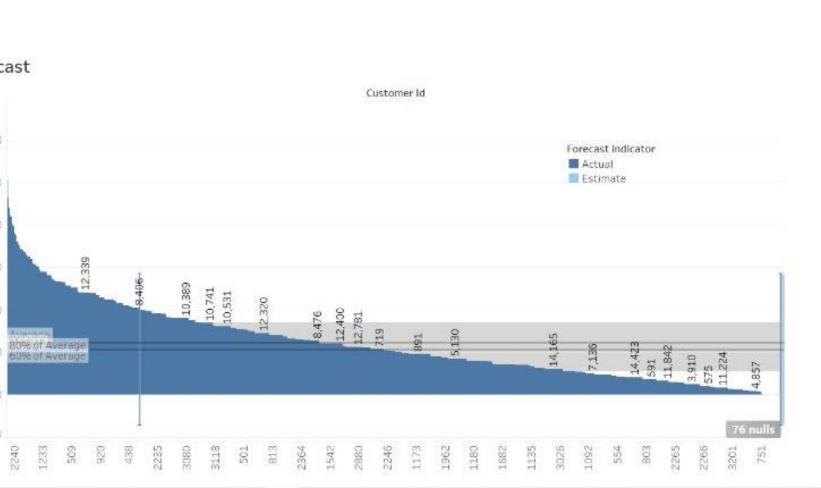


Brand ₹	Argiculture	Entertainm	Financial Se	Health	Job Indu IT	istry Category Manufacturi	n/a	Property	Retall	Telecommu	128.85m
Solex		3	785	674	2	897	676	<b>?</b>	<b>3</b>	10	
Giant Bicycles	8	2	644	484	3	688	530		286	•	
WeareA2		20	641	513		619	561	•	<b>3</b>	•	
OHM Cycles	0	0	609	944	196	611	502	•	0	•	
Trek Bicycles		104	600	466	•	595	481		<b>2</b>	41.	
Norco Bicycles	8	100	562	492	16	566	448		60	49	

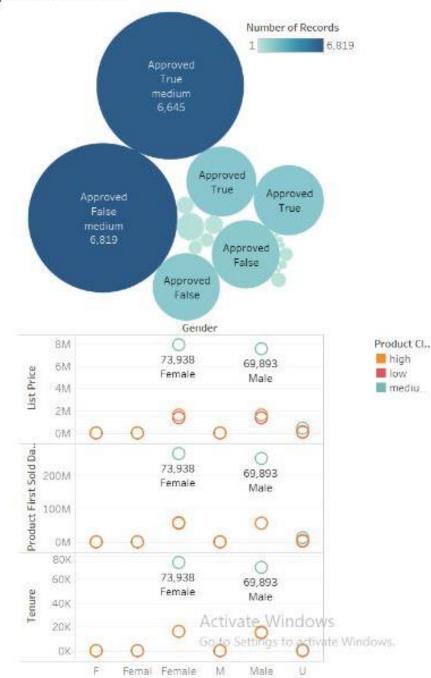


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## SPR©CKET CENTRAL







**KPMG** 

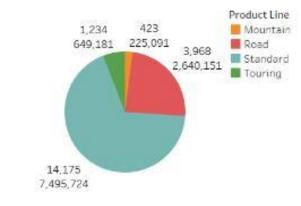
## SPR©CKET CENTRAL

Number of Records

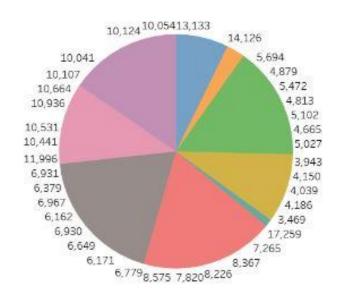
19,800

List Price

22,155,069



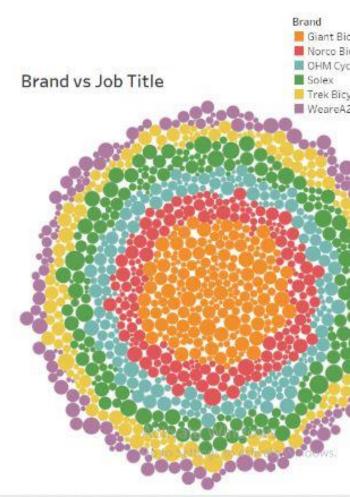
clustering







- Cluster 2, Actual
- Cluster 3, Actual
- Cluster 4, Actual
- Cluster 5, Actual
- Cluster 6, Actual
- Cluster 7, Actual
- Cluster B, Actual
- Cluster 9, Actual



## INSIGHTS

- IT IS EVIDENT THAT THE DATA HAS GIVEN US WONDERFUL INSIGHTS TO SOLVE THE BUSINESS PROBLEMS AND ALSO TO LEVERAGE THE CURRENT POSITION IN THE MARKET.
- VISUALIZING THE DATA HAS HELPED US TO FIND THE BEST OUTCOMES OF THE PROCESS SUBJECTED TO VARIOUS PARAMETERS.
- WE WERE ABLE TO PREDICT THE PROFIT AND SALES RATE WITH CORRESPONDENCE TO THAT OF THE JOB TITLE OF THE CUSTOMER.
- HOWEVER FURTHER INVESTIGATION OF DATA MAY FETCH US EVEN MORE INSIGHTS TO BE TAKEN INTO ACCOUNT.