

Passionate web-developer with a knack for numbers, patterns and the plethora of information available at our fingertips. Highly motivated and solution-driven, excelling in collaborative work environments with the ambition to solve various problems efficiently.

Work History

2016-02 - 2016-12	Lead Sales Associate <i>The Shelter: Strainwise, DENVER, CO</i> <ul style="list-style-type: none">Implemented new marketing initiatives to drive sales and improve overall performance.Provided exceptional customer service to foster client loyalty and satisfaction.Studied product and local markets to adjust sales pitches and adapt strategies for optimized sales.
2014-10 - 2015-10	Sales Associate <i>LivWell Enlightened Health, Denver, Colorado</i> <ul style="list-style-type: none">Developed new techniques to reduce wait time in a high-volume facility.Implemented up-selling strategies, encompassing recommendation of accessories and complementary purchases.Tracked stock using company inventory management software.
2009-04 - 2011-06	Sales Representative <i>Northeast PA Natural Awakenings Magazine, Cresco, PA</i> <ul style="list-style-type: none">Networked at events and by phone to expand business profits and revenues.Utilized various sales techniques to develop relationships with customers and drive sales.Efficiently distributed magazines by implementing route planning and travel schedules.

Education

2010-12 - 2011-12	<i>Front Range Community College - Westminster, CO</i>
2008-12 - 2010-12	<i>Northhampton Community Colleges - Tannersville, PA</i>
2019-03 - 2019-09	<i>University of Denver - Denver, CO</i>

Joey Kubalak

Personal Info

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Skills

Front-end Web Development
Back-end Web Development
Sales strategy
Organization and planning
System installations

Software

Visual Studio Code
Node JS

Languages

HTML5
CSS3
Javascript