



# VeloCity Infrastructure Investment

Build-Operate-Maintain Fibre Network Opportunity

*Essential Digital Infrastructure in South Africa's Underserved Township Markets*



## Investment Highlights

**R810M**

Total Investment  
Over 3 Years  
Across 24 township projects

**34.2%+**

Expected Annual Yield  
Mature Operations  
Years 4-20+

**240K**

Homes Connected  
By Year 3  
5.7% of target market

**20+**

Asset Life Years  
Infrastructure  
With minimal degradation

Year 1

4 Projects  
R135M Investment  
16.9% Yield

Year 2

12 Projects  
R405M Total  
22.5% Yield

Year 3

24 Projects  
R810M Total  
24.8% Yield

Mature

24+ Projects  
R810M Base  
34.2%+ Yield

Year	Projects	Homes Passed	Annual Yield	Cumulative Investment	Monthly Revenue
Year 1	4	40,000	16.9%	R135M	R18M
Year 2	12	120,000	22.5%	R405M	R54M
Year 3	24	240,000	24.8%	R810M	R108M
Years 4-20+	24+	240,000+	34.2%+	R810M (maintenance)	R144M+

Key: 5.7% of target market (4.2M township homes) captured by Year 3 • 35% OPEX reduction through shared services

Build-Operate-Maintain Advantage

20+ Year Assets

Long-term infrastructure with minimal degradation and technology upgrade pathways

Recurring Revenue

Monthly subscription model with 95%+ retention and inflation-linked pricing power

Essential Service

Digital connectivity as basic utility with sustained demand regardless of economic cycles

Monopoly Characteristics

High barriers to entry once deployed with regulatory and municipal protection

Target Township	Households	Current Coverage	Avg. Income	Market Gap
Soweto	350,000	8%	R12,000	92% underserved
Tembisa	280,000	5%	R10,000	95% underserved
Khayelitsha	320,000	6%	R8,500	94% underserved
Umlazi	250,000	7%	R11,000	93% underserved
<b>Total Target</b>	<b>4.2M</b>	<b>&lt;10%</b>	<b>R10,375</b>	<b>90%+ underserved</b>

## Executive Leadership

### Llewelyn Hofmeyr

*CEO (Managing Director)*

Ex-COO major FNO  
MTN Metro & FibreCo project leader  
University of Cape Town

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### Lourens Kleynhans

*CFO*

Financial strategy  
Investor relations specialist  
Infrastructure fund expertise

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### Hein van Vuuren

*CCSO*

Chief Commercial & Strategy Officer  
Strategic partnerships  
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### Marco Devenier

*Business Development*

Market expansion  
Growth initiatives  
Partnership development

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## Investment Opportunity

Generated: 3 November 2025

Join VeloCity in building essential digital infrastructure while generating sustainable long-term yields in South Africa's underserved township markets

**Website:** [www.velocityfibre.co.za](http://www.velocityfibre.co.za) | **Status:** Seeking Investment • **Total Required:** R810M over 3 years

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