



# VeloCity Infrastructure Investment

Build-Operate-Maintain Fibre Network Opportunity

*Essential Digital Infrastructure in South Africa's Underserved Township Markets*



CONFIDENTIAL INVESTMENT OPPORTUNITY - FOR QUALIFIED INVESTORS ONLY



## Investment Highlights

**R810M**

Total Investment  
Over 3 Years  
Across 24 township projects

**34.2%+**

Expected Annual Yield  
Mature Operations  
Years 4-20+

**240K**

Homes Connected  
By Year 3  
5.7% of target market

**20+**

Asset Life Years  
Infrastructure  
With minimal degradation

**Year 1**

4 Projects  
R135M Investment  
16.9% Yield

**Year 2**

12 Projects  
R405M Total  
22.5% Yield

**Year 3**

24 Projects  
R810M Total  
24.8% Yield

**Mature**

24+ Projects  
R810M Base  
34.2%+ Yield

Year	Projects	Homes Passed	Annual Yield	Cumulative Investment	Monthly Revenue
<b>Year 1</b>	4	40,000	<b>16.9%</b>	R135M	R18M
<b>Year 2</b>	12	120,000	<b>22.5%</b>	R405M	R54M
<b>Year 3</b>	24	240,000	<b>24.8%</b>	R810M	R108M
<b>Years 4-20+</b>	24+	240,000+	<b>34.2%+</b>	R810M (maintenance)	R144M+

**Key:** 5.7% of target market (4.2M township homes) captured by Year 3 • 35% OPEX reduction through shared services

**Build-Operate-Maintain Advantage**



### 20+ Year Assets

Long-term infrastructure with minimal degradation and technology upgrade pathways



### Recurring Revenue

Monthly subscription model with 95%+ retention and inflation-linked pricing power



### Essential Service

Digital connectivity as basic utility with sustained demand regardless of economic cycles



### Monopoly Characteristics

High barriers to entry once deployed with regulatory and municipal protection



## Verified Market Opportunity

Target Township	Households	Current Coverage	Avg. Income	Market Gap
Soweto	350,000	8%	R12,000	92% underserved
Tembisa	280,000	5%	R10,000	95% underserved
Khayelitsha	320,000	6%	R8,500	94% underserved
Umlazi	250,000	7%	R11,000	93% underserved
<b>Total Target</b>	<b>4.2M</b>	<b>&lt;10%</b>	<b>R10,375</b>	<b>90%+ underserved</b>

## Executive Leadership

 LH**Llewelyn Hofmeyr**

CEO (Managing Director)

Ex-COO major FNO  
MTN Metro & FibreCo project  
leader  
University of Cape Town  
[lew@velocityfibre.co.za](mailto:lew@velocityfibre.co.za)

 LK**Lourens Kleynhans**

CFO

Financial strategy  
Investor relations specialist  
Infrastructure fund expertise  
[lourens@velocityfibre.co.za](mailto:lourens@velocityfibre.co.za)

 HV**Hein van Vuuren**

CCSO

Chief Commercial & Strategy  
Officer  
Strategic partnerships  
Commercial development  
[hein@velocityfibre.co.za](mailto:hein@velocityfibre.co.za)

 MD**Marco Devenier**

Business Development

Market expansion  
Growth initiatives  
Partnership development  
[marco@velocityfibre.co.za](mailto:marco@velocityfibre.co.za)

**Investment Opportunity**

Join VeloCity in building essential digital infrastructure while generating sustainable long-term yields in South Africa's underserved township markets

 Contact CEO

 Contact CFO

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 Investor Relations

**Website:** [www.velocityfibre.co.za](http://www.velocityfibre.co.za) | **Status:** Seeking Investment • **Total Required:** R810M over 3 years

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Build-Operate-Maintain Strategy | Essential Digital Infrastructure | Sustainable Yields

 Status: Investment Ready |  Strategy: Infrastructure Yield Play |  Target: South African Township Markets

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