



VeloCity Infrastructure Investment

Build-Operate-Maintain Fibre Network Opportunity

Essential Digital Infrastructure in South Africa's Underserved Township Markets



Investment Highlights

R810M

Total Investment
Over 3 Years
Across 24 township projects

34.2%+

Expected Annual Yield
Mature Operations
Years 4-20+

240K

Homes Connected
By Year 3
5.7% of target market

20+

Asset Life Years
Infrastructure
With minimal degradation

Year 1
4 Projects
R135M Investment
16.9% Yield

Year 2
12 Projects
R405M Total
22.5% Yield

Year 3
24 Projects
R810M Total
24.8% Yield

Mature
24+ Projects
R810M Base
34.2%+ Yield

Year	Projects	Homes Passed	Annual Yield	Cumulative Investment	Monthly Revenue
Year 1	4	40,000	16.9%	R135M	R18M
Year 2	12	120,000	22.5%	R405M	R54M
Year 3	24	240,000	24.8%	R810M	R108M
Years 4-20+	24+	240,000+	34.2%+	R810M (maintenance)	R144M+

Key: 5.7% of target market (4.2M township homes) captured by Year 3 • 35% OPEX reduction through shared services

Build-Operate-Maintain Advantage

20+ Year Assets

Long-term infrastructure with minimal degradation and technology upgrade pathways

Recurring Revenue

Monthly subscription model with 95%+ retention and inflation-linked pricing power

Essential Service

Digital connectivity as basic utility with sustained demand regardless of economic cycles

Monopoly Characteristics

High barriers to entry once deployed with regulatory and municipal protection

Target Township	Households	Current Coverage	Avg. Income	Market Gap
Soweto	350,000	8%	R12,000	92% underserved
Tembisa	280,000	5%	R10,000	95% underserved
Khayelitsha	320,000	6%	R8,500	94% underserved
Umlazi	250,000	7%	R11,000	93% underserved
Total Target	4.2M	<10%	R10,375	90%+ underserved

Executive Leadership

Llewelyn Hofmeyr

CEO (Managing Director)

Ex-COO major FNO
MTN Metro & FibreCo project leader
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Join VeloCity in building essential digital infrastructure while generating sustainable long-term yields in South Africa's underserved township markets

Website: www.velocityfibre.co.za | **Status:** Seeking Investment • **Total Required:** R810M over 3 years

