

NAME: \_\_\_\_\_

DATE: \_\_\_\_\_

## Pre-Test: The Material and Economical Self

### Instructions:

Answer the following questions to the best of your ability. This pre-test is designed to assess your initial understanding of the concepts related to the Material and Economical Self as described by William James.

1. Who identified the concept of the Material Self in psychology?
  - a) Sigmund Freud
  - b) Carl Rogers
  - c) William James
  - d) B.F. Skinner
2. What does the Material Self include according to William James?
  - a) Only one's own body
  - b) One's body and spiritual beliefs
  - c) One's body, possessions, and social associations
  - d) Only one's possessions
3. How do material possessions affect one's self-concept?
  - a) They have no effect on self-concept.
  - b) They can define and be defined by one's identity.
  - c) They only reflect one's financial status.
  - d) They are purely superficial.
4. Which of the following is an example of the Material Self influencing identity?
  - a) Believing you are a good person
  - b) Identifying as a singer because of personal achievements and social recognition
  - c) Practicing mindfulness and meditation
  - d) Having a strong sense of morality
5. What impact does losing a significant possession have on a person, according to James?
  - a) It improves their self-esteem.
  - b) It has no impact on their identity.
  - c) It can make them feel as if a part of themselves is lost.
  - d) It solely affects their financial situation.
6. How does society influence the choices people make regarding their material possessions?
  - a) Society has no influence on these choices.
  - b) Society dictates all choices.
  - c) Societal values and norms play a significant role in these choices.
  - d) Choices are made based on personal preference only.
7. What example does the text provide to illustrate societal values and material possessions?
  - a) Owning a company
  - b) Living in an exclusive subdivision
  - c) Having an iPhone and drinking coffee at Starbucks
  - d) Pursuing higher education

8. How does understanding the Material Self help in establishing one's identity?
  - a) It leads to material wealth.
  - b) It provides direction and knowledge on what to prioritize.
  - c) It isolates one from society.
  - d) It negates the importance of social relationships.
9. In what way do material possessions and social associations contribute to acceptance in society?
  - a) They are the only factors determining acceptance.
  - b) They contribute alongside personal abilities and achievements.
  - c) They prevent societal acceptance.
  - d) They have no impact on societal acceptance.
10. What does William James suggest happens to one's possessions and associations after death?
  - a) They become irrelevant.
  - b) They serve as reminders of who the person was.
  - c) They are completely forgotten.
  - d) They are given to the government.

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