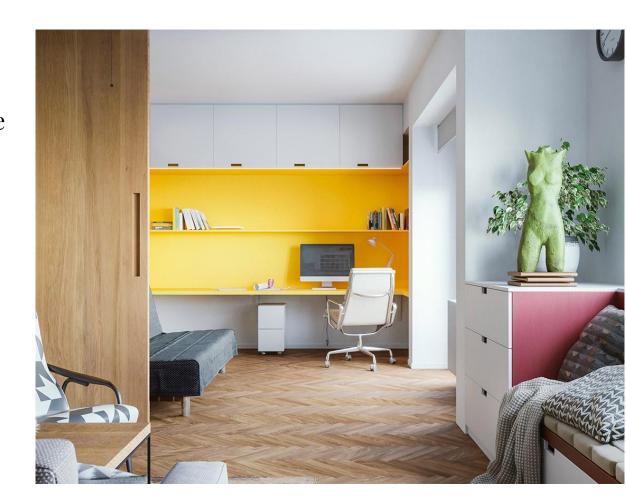
# What are you saying?

Introversion/Extroversion Algorithm: Mod 5 Project
Alaska Lam

#### **Problem Statement:**

To better understand possible differences in online writing style between introverts and extroverts

\*writing conversationally about themselves.

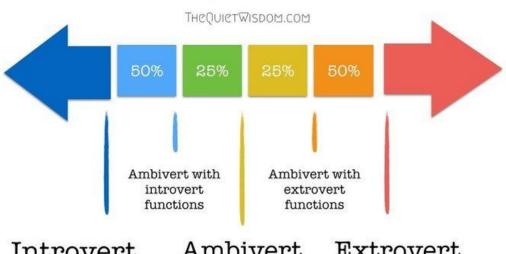


#### **Business Value:**

Create foundation for more comprehensive friendship-algorithm

Capitalize on marketing demographics

#### Personality Continuum Scale



Introvert

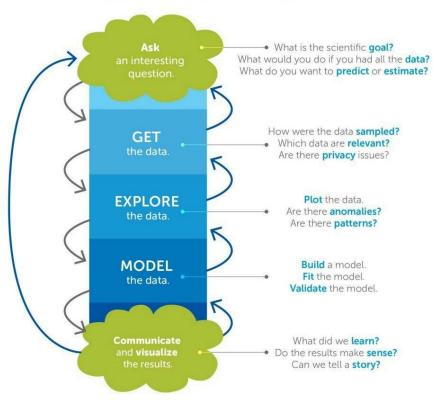
Ambivert

Extrovert

#### **Methodology:**

Analyze past text-data written on Personality Cafe.net, a forum for talking about your life experiences

#### The **Data Science** Process





## Model Results - Focus on Increasing F1 Score: Introversion vs Extroversion

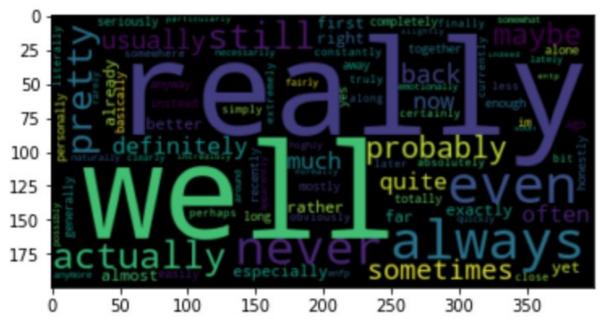
F1 Score = Reduce General Mislabelling Errors

Category	F-1 Score [range from 0 to 1]	
Introverts	.78	
Extroverts	.51	

Category	F-1 Score	Test accuracy
Everyone [introverts + extroverts]	.72 [weighted average]	.69

#### **Recommendation 1, part 1:**

Introvert vs extrovert word clouds are similar - instead look at combinations of words and phrases



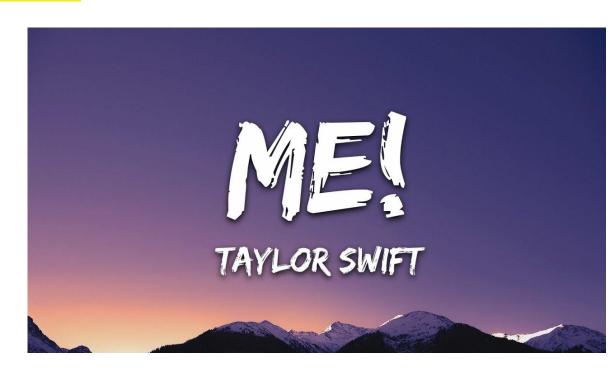
#### **Recommendation 1, part 2:**

Look at bigrams -

"!!" is double as common in extroverts

"me!" 1.5x for extroverts

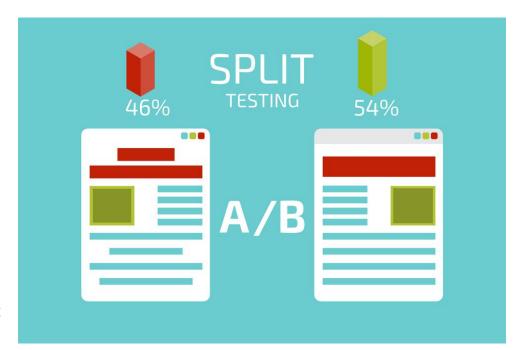
"too!" high on extroverts' list



#### **Recommendation 2:**

Since all top words are similar when comparing introverts vs extroverts, do not attempt to create separate marketing campaigns at this point -

perhaps later for domain -specific algorithms



8000

6000

ò

2000

4000

10000

12000

14000

16000

#### **Recommendation 3:**

Mutual information scores correlation with literary references in introverts



#### Introverts - phrases that do not show up in extroverts' top pmi

giga blender - top one

whats subtype

monte cristo

jrr tolkien

forrest gump

los angeles

englishlanguage, arts

sodium, sodium

mockingbird,harper

bungee jumpingskydiving

dalai lama

winnie pooh

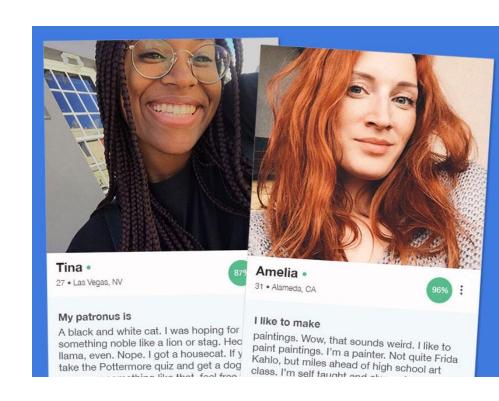
#### **Future Considerations**

Continue to fine-tune the current models, reduce overfitting

New model based on how often top bigrams or bigrams with top mutual info scores are used

Obtain more text-data from social events and websites such as OkCupid

Incorporate into friendship algorithm



### Thank You!