



# CLIENTS SPEAK

## ACCOUNTING & BOOKKEEPING SOLUTIONS

### About Analytix

Analytix Solutions is a professional services firm providing virtual accounting, bookkeeping and CFO-level services to small to mid-size companies. Our affordable, customized and scalable financial solutions save companies significant time and financial resources by allowing them to concentrate efforts on maximizing their core business. Many of our clients have recouped over 40% of their in-house accounting costs while simultaneously increasing efficiency.

### Service Overview

- Accounting and bookkeeping services
- Preparation of financial statements
- Part-time CFO services
- Accounting system integration with other applications
- Dashboard - Measuring key performances indicators
- Cash flow management
- Budgeting and forecasting
- Business process improvement

“We had six different facilities which acted like six different business lines. Every business reported financial operations independently. We just couldn’t integrate the business. Analytix Solutions helped us. It was impressive how quickly they came up to speed. They asked the right questions, really got to know our business and were providing high quality, solid information to us on a timely basis.”

– Tom McLaughlin, Owner, Teamworks  
A TAB MEMBER

“Hiring Analytix has been a phenomenal decision, and has reaped great rewards in less than a year. We have accurate accounting, meaningful financial reports and real-time analysis prepared by professionals. We can now spend our time analyzing the financial reports and implementing new strategies to grow our business. Every small business should consider outsourcing their accounting. Analytix has proven they can do the job thoroughly, efficiently and accurately. They are a true partner in our business.”

– Don Crowe, CPA, CEO, Arena Sports, Inc.

“At the beginning of our relationship, our own Quick-Books system crashed, and we lost all the financial information for one of our properties. Analytix Solutions was able to rebuild all the information on their own server for us with 24/7 access in approximately three weeks, which was a significant amount of work within a short period of time. They have the bandwidth to resolve important issues quickly and then to scale back resources to what is required on an ongoing basis... They have been instrumental in creating transferrable systems for our company instead of a line of people who can leave with knowledge of the business.”

– Gautam Sharma, President, Global Vision Hotels

“Analytix Solutions’ attention to detail and the quality of their work is amazing. They have been terrific. We view them not only as a partner but as an extension of our employee team. They have provided us with solid accounting assistance, but they have also really gotten to know our business. If we had to bring our financial operations in-house and hire a full-time bookkeeper and full-time controller, it would cost us three times what we are paying now. And I doubt we would receive the same quality service and added value. We have become extremely dependent upon them.”

– Peter Falkson, CEO, National Sleep Therapy



Teamworks is a sporting company which offers a variety of sports and recreational programs in 6 facilities throughout Massachusetts and Rhode Island.



Arena Sports is a national leader in the indoor sporting facility industry. In addition to operating multiple locations in the greater Seattle area, Arena also operates two subsidiaries, Lil’Kickers and SportsIT.



Global Vision Hotels is a hotel management company that owns and operates multiple properties.



National Sleep Therapy is a Maine-based company working closely with local doctors to provide the best sleep therapy possible.



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### TAB Special Offer

We offer a referral program to partners who recommend our services to their clients. TAB facilitators have successfully participated in our referral program with positive client results. To find out more about our referral program and to see a demo of our web portal, talk to us.

“We were very doubtful that this integration could be performed, not because we doubted the abilities of Analytix Solutions, but because it was too good to be true. Analytix Solutions made the billing process seamless, and they took care of everything. They have provided us with great ‘peace of mind’. Our billing process is now very efficient and our turnaround time is 24-48 hours. Now we can see where we are financially at any time. Partnering with Analytix Solutions was one of the best decisions we’ve made as a firm.”

– Nancy Flynn, Flynn & Wirkus



Flynn & Wirkus is trial attorney firm practicing civil litigation with an emphasis on insurance defense and the representation of railroads, as well as other businesses in heavily regulated industries.

“At Rapport International we translate your words into any language. We work with many vendors and clients around the world so accurate bookkeeping is key. Analytix Solutions solved many of our problems by instituting financial processes and checks and balances to catch oversights. We thought that we needed to have an in-house bookkeeper, but we could not afford the sophistication that we needed. By outsourcing to Analytix, we get financial guidance that we need now at a set monthly price that we can afford. In addition, we know that Analytix will be able to grow with us, eliminating changes in our financial systems in the future.”

– Wendy Pease, Owner, Rapport International LLC



Rapport International is a leading Massachusetts-based translation and interpretation company.

“Before becoming an Analytix client, we had no idea about the profitability of our jobs even though I spent many tens of hours on bookkeeping. With Analytix, our financials are maintained with accuracy with materials and labor tracked for each job. Job costing has allowed me to better estimate my costs and become more profitable.”

– President, AEDI Construction



AEDI Construction, LLC is a nationally recognized leader in building healthy living and working environments that are resource and energy efficient.

“Analytix has proven ideal for my legal practice. The system is not only timely but their paperless document management system provides me instant access to originals of any financial transaction within seconds. Their quality of work is exceptional. Their detail orientation has been particularly helpful in the areas of credit card and escrow reconciliation.”

– Principal Attorney, Robert Plotkin, P.C.

### ROBERT PLOTKIN, P.C.

Robert Plotkin, P.C. provides systematic patent protection for computer technology to individual inventors, startup companies and established corporations.

“We were 4% more profitable then we would have been if we had managed these functions in-house, and that’s assuming we would have performed those functions as well as Analytix Solutions.”

– Gary Brach, CEO, AgencyPort

