



TAB CONFERENCE  
DENVER, COLORADO  
AUGUST, 2010

## TAB FACILIATOR REFERRAL ANNUITY PROGRAM

We offer a referral program to partners who recommend our services to their clients. TAB facilitators have successfully participated in our referral program with positive client results. Check below sample working to find out how much you can make with our Referral Program if you continue to refer 1 new client every quarter for next 5 years.



Average Monthly Billing	\$1,500				
New Client Per Quarter	1				
Annuity	5%				
Number of Clients	4	8	12	16	20
YEAR	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Annuity From Prior Clients		3600	7200	10800	14400
Quarter 1 New Customer	900	900	900	900	900
Quarter 2 New Customer	675	675	675	675	675
Quarter 3 New Customer	450	450	450	450	450
Quarter 4 New Customer	225	225	225	225	225
<b>TOTAL REFERRAL REVENUE (\$)</b>	<b>2250</b>	<b>5850</b>	<b>9450</b>	<b>13050</b>	<b>16650</b>

**ASSUMPTION:**

\* 5% Referral Fee on Average Annual Service Revenue Stream; average \$1500. per client

\* 1 New Client per Quarter for Five Years (20 new TAB customers)

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