

Agenda

- i. Overview
- ii. Insights
- iii. Recommendations

Overview

Project objective

Optimize street teams at the entrance of subway stations to reach potential attendees and contributors for WTWY's summer 2018 annual gala



Executive summary

- Focus resources on high traffic stations and times
- Consider demographics and proximity to tech centers alongside nominal MTA ridership numbers

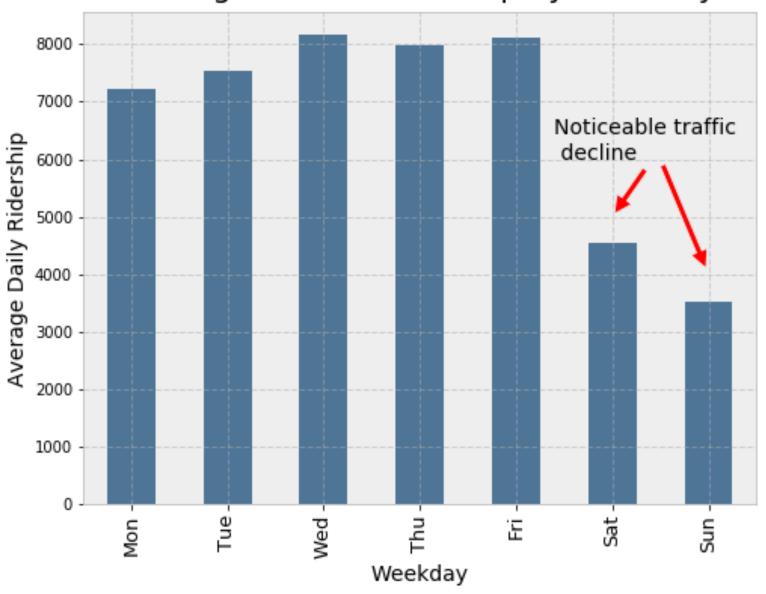
Approach

- Compute total entries per station entrance by time of day
- Morning Target: Weight entries by American Community Survey (ACS) demographic data to reach driven professional women

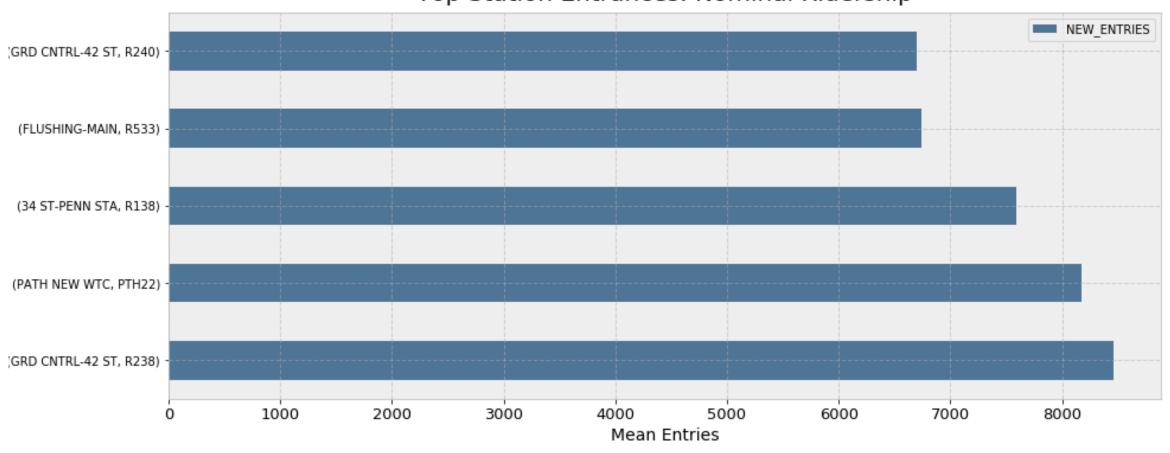
Evening Target: Filter by tech business centers to reach tech workforce

Insights

Average Station Ridership by Weekday



Top Station Entrances: Nominal Ridership



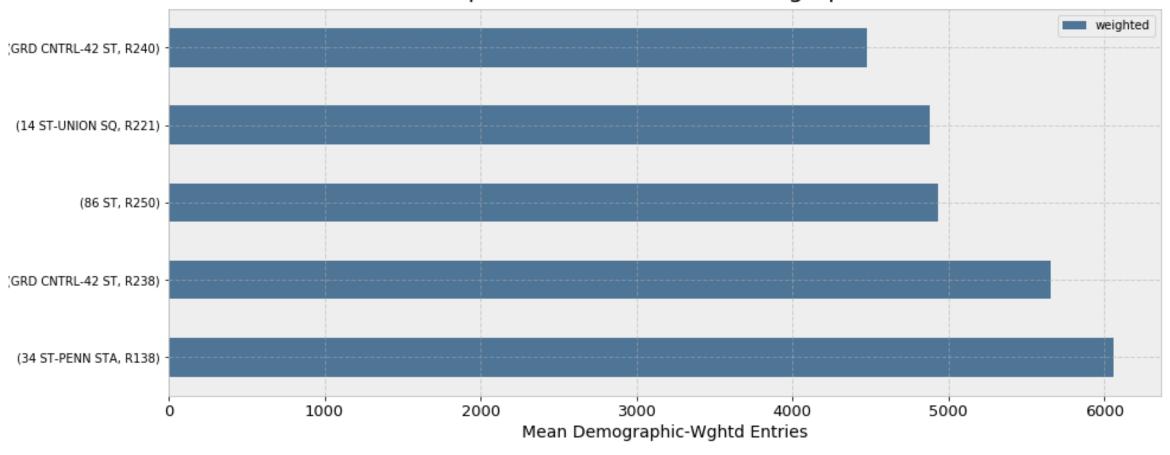
Demographically-driven focus areas

Composite score:

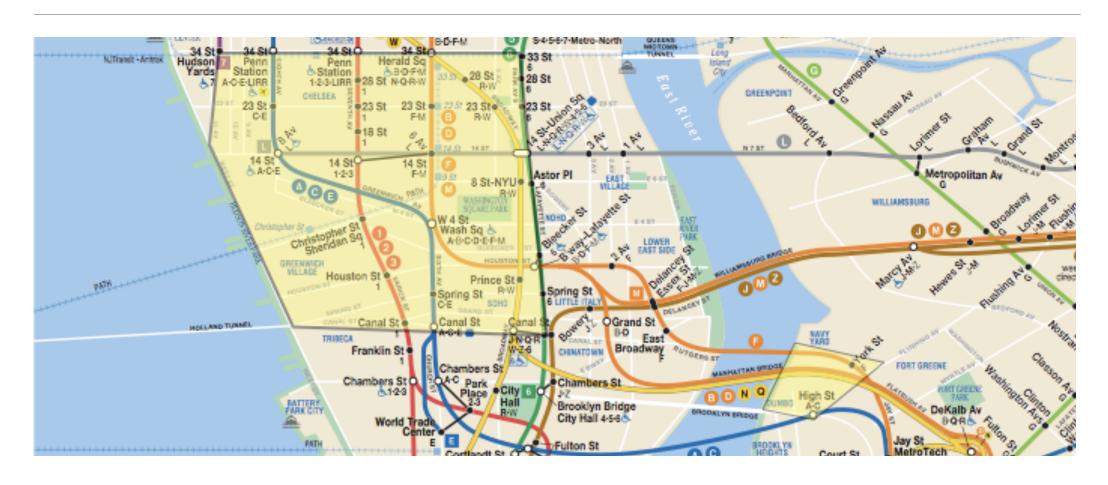
- Women in work force
- Education
- Income



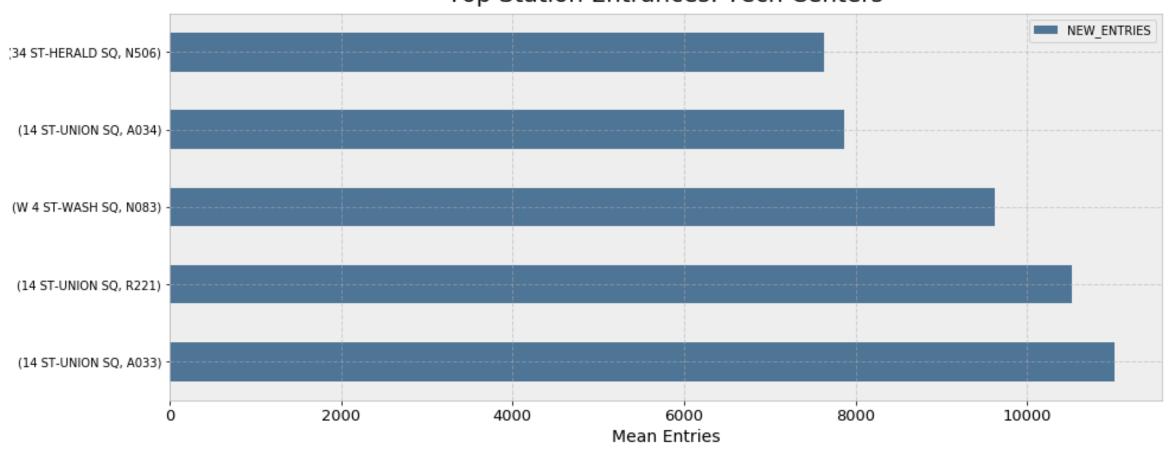
Top Station Entrances: Demographics



Tech business centers of NYC



Top Station Entrances: Tech Centers



Recommendations



Morning focal points

34 St - Penn Station

42 St – Grand Central

86 St



Evening focal points

14 St – Union Sq

W 4 St – Wash Sq

34 St – Herald Sq

Questions?

Appendix

Data quality issues

- Implausible "jumps" in implied ridership*
- Arbitrary "resetting" of ridership counts
- Duplicated entries
- Timeslot demarcations not aligned with morning hour
- Poor field documentation (lack of clarification on field hierarchy)

^{*} On 1-22-17 at 12:00:00, the 14th St 01-03-00 turnstile (N078 R175 ACEL) had 8,476,560 cumulative entries. The next recorded entry figure was 2,130,669,389 cumulative entries, *4 hours later* at 16:00:00, implying a 4-hour difference of 2.1 billion riders. ~25 such cases.

Detecting "true flukes" (not outliers)

As mentioned earlier, we find ~25 entries that can be deemed "unrealistic" and are removed from the dataset. (25,000+ entrants to one turnstile within 4 hours.)

However, we also find "legitimate" entries where 4-hour entry tallies are as high as the 2,500-3,500 range. (3,500 turnstile entrants in 4 hours would imply 1 entrant every 4.11 seconds.)

Field hierarchy SCP UNIT SCP C/A SCP UNIT SCP **LINENAME STATION** SCP UNIT **SCP** C/A SCP UNIT **SCP**

Split-apply-combine:

- Find total entries at 4-hour intervals at the turnstile
 (SCP) level.
- Aggregate back up to the station level
 (LINENAME/STATION/CA).

Data sources

Core dataset:

- ~2.3 million records (turnstile+time pairs).
- Spanning Jan 7, 2017 thru Mar 31, 2017.
- Discrete differences @ 4hr intervals. (0:00, 4:00, ...)

External datasets leveraged to find stops with **favorable demographic concentrations**:

- Subway Census Tract Data.
- 2012-16 American Community Survey 5-Yr Estimates





Demographic weighting

- Percentile-rank each station by it's locale's:
 - Composite education score (pct. associates degree or above);
 - Proportion of females in population;
 - Median income
- Areas with missing data are assigned their field-wise median
- Each station's final score is an average of the three ranks; nominal entry figures are weighted by these scores to reach demographically attractive areas.

A note on memory usage

We reduce the memory footprint of our raw dataset by a factor of 3.5x, from 783.60 MB to 224.12 MB through use of categorical datatypes and integer downcasting.

Pandas <u>pd.categorical</u> dtype maps raw values to integer values, using an optimized <u>int</u> subtype but retaining unique representation.