# Predicting Movie Total Gross after Opening Weekend

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## Data

Opening Gross

Number of Opening Theaters

Run Time

Average Opening Gross/Theater

Budget

Release Date

Distributor

Genre

Rating

Actor

Composer

Director

Writer

## Discussion on Dropping

Distributor -170

Genre - 64

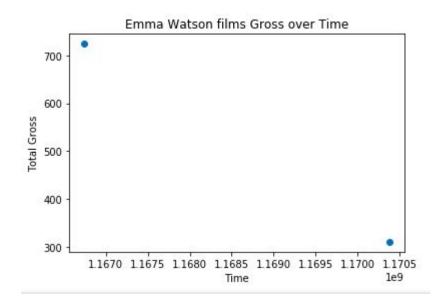
Rating - 7

**Actor - 790** 

Composer - 147

Director - 735

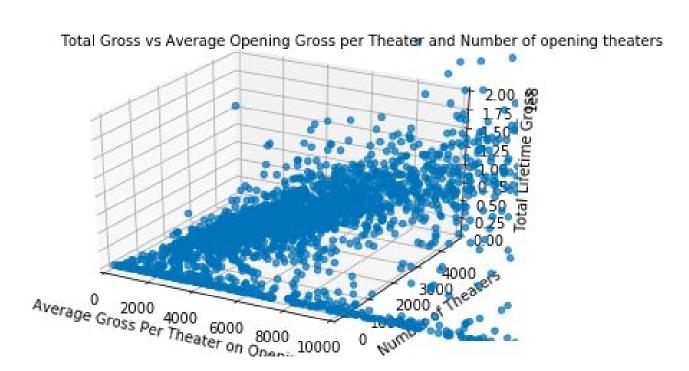
Writer - 510



# **Rating Stats**

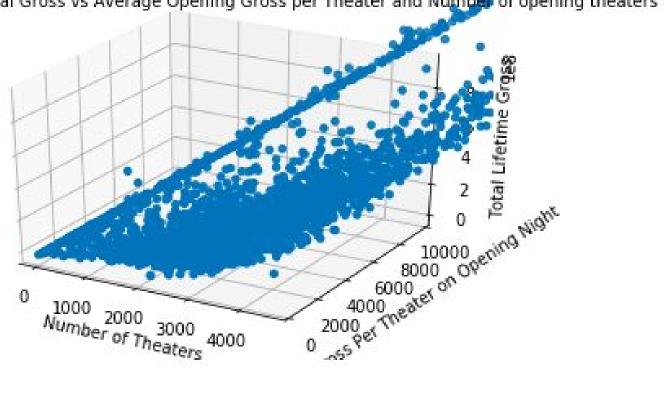
	count	mean	std	
Rating				
G	65	9.296e+07	8.683e+07	
NC-17	4	7.734e+06	8.638e+06	
Not Yet Rated	2	2.084e+05	2.181e+05	
PG	419	8.317e+07	8.644e+07	
PG-13	1038	7.618e+07	9.263e+07	
R	1168	3.912e+07	4.597e+07	
Unrated	48	1.226e+06	3.314e+06	

## Interactions!

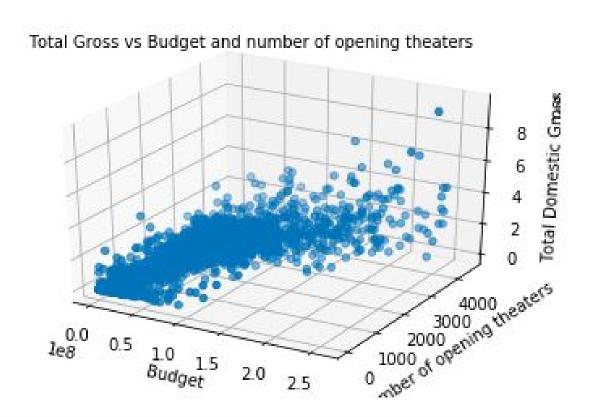


# Different Angle

Total Gross vs Average Opening Gross per Theater and Number of opening theaters

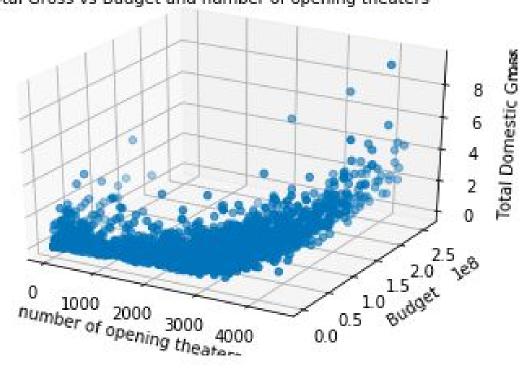


#### Interactions cont

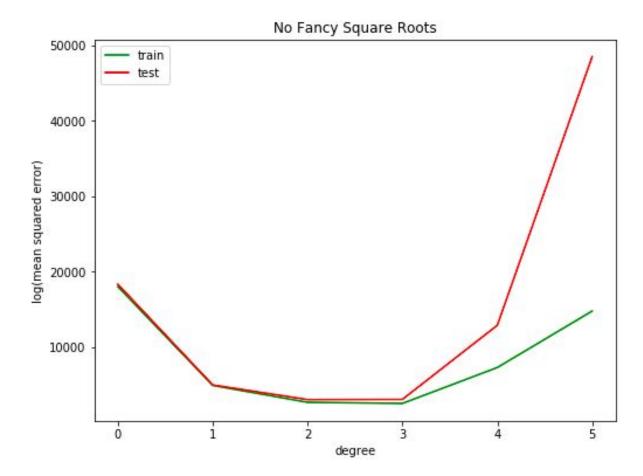


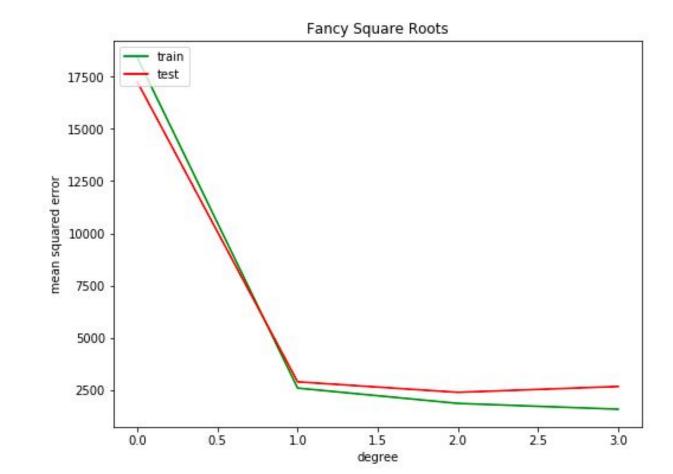
# Different Angle

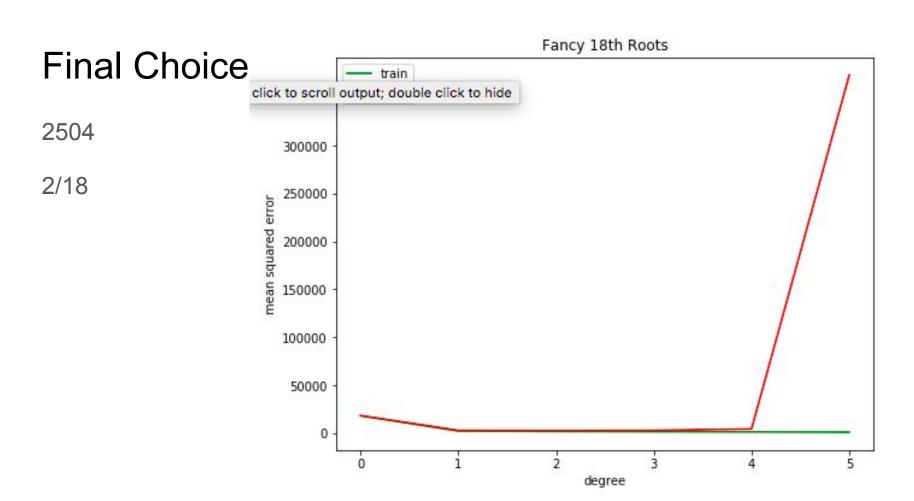












## OLS

-Degrees 1,2,3

-50 trials

-cross\_eval score r^2, mse, mae

Best r^2: 0.8901418

Best MSE: 0.3631699

Best MAE: 0.3800509

Best Degree: 1

# Ridge

Degrees 1,2,3

15 Trials

Same cross eval deal

Best r^2: 0.892322

Best MSE: 0.356912

Best MAE: 0.377386

Degree 2

## Lasso

Degrees 1,2,3,4,5,6

Started at 50, eventually only 1 trial feasible

r^2: 0.876773

MSE: 0.409599

MAE: 0.416719

Degree 6

MIGHT have actually been the best

#### **Elastic Net**

Degrees 1,2,3,4,5,6

Started at 50, eventually only 1 trial feasible

r^2: 0.890463

MSE: 0.362286

MAE: 0.381408

Degree 6

MIGHT have actually been the best

## **Final Model**

Features -> ^(1/18)

Dependent -> boxCoxed

Model -> Ridge

Degree -> 2

#### Performance

r^2, MSE, MAE values before not related to interpretable data

Test/Train Split, built Ridge Model with ^2/18 features, unboxcoxed the predictions to find these values to estimate real world performance:

r^2: 0.76156

MSE: 1.5157 quadrillion dollars squared

MAE: 17.008 million dollars

(Mean TDG in data set was 60.2573 million dollars, with std of 76.8676 million dollars)

#### Baseline

Vanilla Regression: TDG vs OG

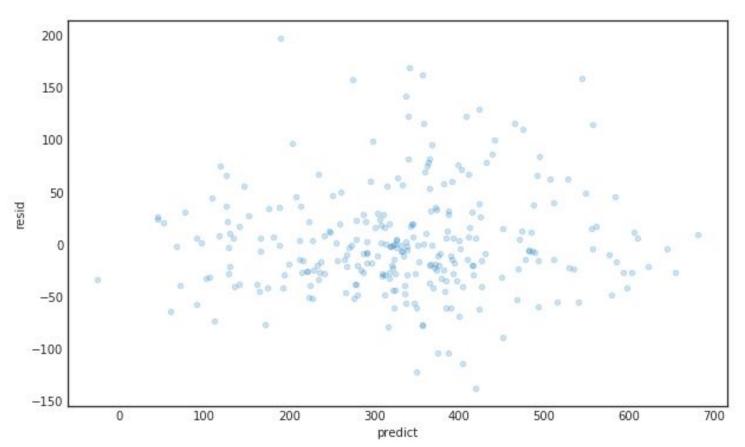
Test r^2: -0.72616

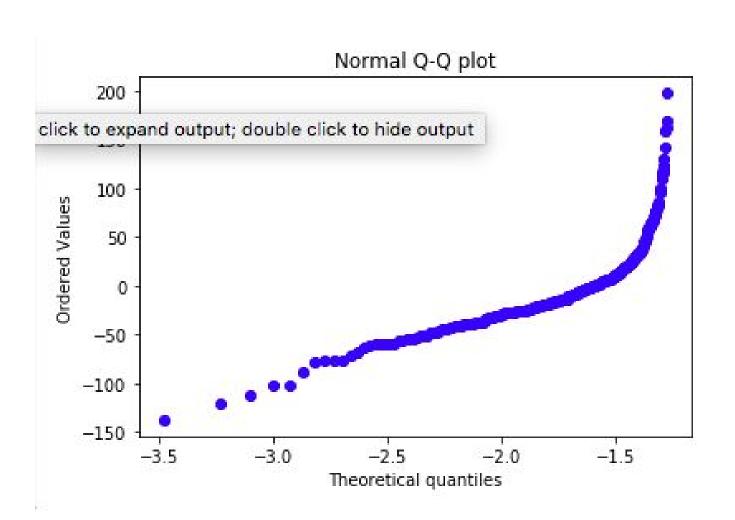
MSE: 1.362196 quadrillion dollars squared

MAE: 20.5 million dollars

# Average error is higher, but less extreme mistakes, and of course correlation isawful.

## Residual Plot





# Warnings

Don't use this when planning production, no causation should be inferred

Potential use: deciding whether to sell the rights and for how much after opening weekend

#### Potential reworks

- -More rigorous process to decide degree
- -More trials to pick model (VERY slow, so need lots of time)
- -More computing time- explore lasso and elastic net further
- -Perhaps can use classification techniques with regards to categorical variables that were dropped

# Questions!

```
#OLS
MSEscores = []
Rscores = []
MAEscores = []
trials = 50
for degree in range(1,4):
    MSEscore = 0
    Rscore = 0
    MAEscore = 0
    for i in range(trials):
        est = make pipeline(PolynomialFeatures(degree), LinearRegression())
        MSEscore +=np.mean(-cross val score(est, X, y, cv=10, scoring='mean squared error'))
        Rscore += np.mean(cross val score(est, X, y, cv = 10, scoring = 'r2'))
        MAEscore += np.mean(-cross_val_score(est, X, y, cv = 10, scoring = 'mean absolute error'))
    MSEscore /= trials
    Rscore /= trials
    MAEscore /=trials
    MSEscores.append(MSEscore)
    Rscores.append(Rscore)
    MAEscores.append(MAEscore)
print (MSEscores)
print(Rscores)
print (MAEscores)
```

```
MSEscores = []
Rscores = []
MAEscores = []
trials = 15
for degree in range(1,4):
    MSEscore = 0
    Rscore = 0
    MAEscore = 0
    for i in range(trials):
        print(i)
        est = make pipeline(PolynomialFeatures(degree), RidgeCV(alphas = alphs, cv = 10))
        MSEscore +=np.mean(-cross val score(est, X, y, cv=10, scoring='mean squared error'))
        Rscore += np.mean(cross val score(est, X, y, cv = 10, scoring = 'r2'))
        MAEscore += np.mean(-cross val score(est, X, y, cv = 10, scoring = 'mean absolute error'))
    MSEscore /= trials
    Rscore /= trials
    MAEscore /=trials
    MSEscores.append(MSEscore)
    Rscores.append(Rscore)
    MAEscores.append(MAEscore)
print (MSEscores)
print(Rscores)
print (MAEscores)
```

alphs = [1 \* 10\*\*e for e in range(-8,3)]