

CORPORATE TRANSACTIONS: NEGOTIATING & DRAFTING
Tentative
24 BCL 711

Semester: Spring 2011

Professor: Shaffer/Stegbauer

Credits: 2 Classroom

Primary Basis for the Grade: TBA

Prerequisites: Corporations I

Enrollment: Limited to 16; please complete Limited Enrollment Lottery form.

Meets Seminar Requirement? No

Meets Writing Requirement? Yes

Meets Client Counseling Requirement? No

Meeting Times:

Location:

COURSE DESCRIPTION:

This course provides exposure to corporate transactions and hands-on drafting experience with an active corporate practitioner. By the end of the course, students will have a basic understanding of the structure of a corporate agreement, and the purposes of its basic components, including recitals, representations and warranties, covenants, conditions precedent, closing logistics and post-closing obligations. Students work on a fictitious corporate acquisition from letter of intent through stock purchase agreement to closing documents, with emphasis on drafting, but including some discussion of structuring the transaction, negotiating strategies and practice negotiations. Course work includes weekly in-class drafting exercises, frequent written take-home drafting exercises and some required reading. **Prereq.: Corporations I.**

SPECIAL NOTES:

Limited Enrollment-16

Last updated: 4-2-10 no