

INTERNATIONAL BUSINESS TRANSACTIONS

Course Number: 24 INTL 704 001

Call # 000039

Semester: Spring 2011

Professor: Chang

Credits: 2 Classroom

Primary Basis for the Grade: Tentatively Exam; Letter Grade

Prerequisites: None

Enrollment: Open

Meets Seminar Requirement? No

Meets Writing Requirement? No

Meets Client Counseling Requirement? No

Meeting Times: M 4:40 – 6:40

Location: 306

COURSE DESCRIPTION:

This course is intended to prepare students to represent clients in a variety of business transactions that contain international elements. The emphasis is on the formation and enforcement of agreements between private commercial parties and on the anticipation and recognition of issues that are peculiar to, or are especially prevalent in, international business. Topics might include: the formation of the basic commercial transaction; financing the international sale of goods; agency and distributorships; licensing of intellectual property; establishing and operating a foreign investment; corruption; and dispute settlement.

Last updated: 11-8-10 no