## REAL ESTATE TRANSACTIONS

Course Number: 24 PROP 715 Call Number: 000078

Semester: Fall 2010
Professor: Flynn
Credits: 3 Classroom

**Primary Basis for the Grade:** In-Class participation and Written Exam; Letter Grade

Prerequisites: None

Enrollment: Open

**Meets Seminar Requirement?** No **Meets Writing Requirement?** No

**Meets Client Counseling Requirement?** No

**Meeting Times:** M&W 4:40-6:05

Location: 104

## **COURSE DESCRIPTION:**

This class will focus on practical, real life situations involved in residential and commercial real estate transactions. The emphasis of the course will be on drafting documents appropriately, in order to avoid disputes. Areas covered will include: Attorney's and broker's roles in the transaction; the contract of sale; due diligence during the transaction; title assurance; and financing. A particular emphasis in this year's class will be on mortgage foreclosures and distressed sales.

Last updated: 4-6-10 cd