

University of Cincinnati
College of Law

Witness Preparation Workshop

Pre-Semester Short Course

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Faculty:
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Adjunct Professor of Law

Supplemental Reading Materials¹



¹ Readings from these materials will be assigned.

Table of Contents

Sources:

What Makes Juries Listen

Sonya Hamlin
Thompson West, 2008

pp. 94 – 104

McElhaney's Trial Notebook

James W. McElhaney
Fourth Edition
ABA, 2005

Ch. 14 – A Good Witness
Ch. 15 – The Horse Shed
Ch. 17 – Teaching Pigs to Sing

How To Argue and Win Everytime...

Gerry Spence
St. Martin's Press, 1995

Ch. 5 – The Power of Listening

"Difficult Conversation" Small Group Study Guide

The Structure of a Difficult Conversation: "Three Conversations in One"
Triad Consulting Group
www.diffcon.com

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