Phil Lohnes

Versatile leader skilled at managing all aspects of the software development life cycle.

Boylston, MA - Email me on Indeed: indeed.com/r/Phil-Lohnes/051b393ff7c2b312

Adaptable program / project manager with extensive experience managing enterprise projects, integrating systems, managing development and test teams, negotiating with internal and external third parties, working with backup and recovery solutions and on-time product delivery. Motivated self-starter who adapts to rapidly changing conditions and produces results. Manage software programs with emphasis on quality and team growth, utilize traditional SDLC and agile development methods (Certified Scrum Master), cultivate successful partnerships and achieve efficient processes. Lean Six Sigma Green Belt (LSSGB), PMP trained, PMI certification in process.

Program Management - Project Management - Requirements Gathering - Risk Management
Engineering Management - Partner Management - Process Improvement - System Integration
Authorized to work in the US for any employer

WORK EXPERIENCE

Software Engineering and Program Manager

EMC Corporation   -   Hopkinton, MA - 2011 to 2016

Integrated technology components into a Disk Library for Mainframe appliance to provide competitive solution against IBM. Built new development team with focus on installation, service and reporting tools supporting complex multi-component Virtual Tape appliance. Managed team program requirements, budget, schedule, risk, cross-functional teams, release and program post-mortem.

• Served as Program Manager to devise and plan a disaster recovery solution for virtual tape backup appliance
• Collaborated with product management, engineering, support, service and documentation teams to plan and deliver cost saving tools solutions, reducing customer escalations by 30%.
• Drove realistic product schedules, conduct technical specification reviews, negotiate project deliverables with program management, involved other engineering teams, reviewed product documentation, established clear milestones and managed QA found defects and customer support issues to closure.
• Consistently delivered results on time while exceeding program and product quality objectives. Drove tools team to validate field installation and upgrades, resulting in a 25% savings in installation costs, and a 30% faster installation and deployment time.

Software Quality Assurance Manager

EMC Corporation   -   Hopkinton, MA - 2005 to 2011

Formed QA team for EMC Disk Library, defined test requirements and schedule, delivered tested releases of open systems based virtual tape appliance. Reported on testing status and milestone readiness, actively participated in product release decisions, activities, schedule and product futures.

• Negotiated new processes between external development partner and served as primary engineering interface between companies assuring company needs are met and customer issues were prioritized.
• Drove the bug management process throughout the development cycle internally and with the development partner, resulting in achieving partner cooperation while producing an exceptional quality product.
• Initiated test automation program, reviewed and targeted new tests using customer input, and formed offshore qualification team thus increasing efficiency of team while reducing qualification costs.

Principal Software Engineer

EMC Corporation   -   Hopkinton, MA   -   2001 to 2005

Planned, performed and executed test plans for assorted Clariion value-add projects including backup and recovery software certification, Clariion specific feature characterization such as Mirrorview over IP, backup to disk testing and performance characterization.

• Provided added value certification of backup systems, increasing Clariion sales and helping customers to create reliable and repeatable solutions.
• Worked with leading backup vendors to ensure technology would work to company standards thus giving Clariion customers a choice.

Systems Engineer

Data General Corporation   -   Westborough, MA   -   1995 to 2001

Evaluated and incorporated new document imaging technologies, met with customers to assess requirements, enhanced partner product offerings to meet customer needs, implemented document management solutions onsite, developed and delivered training and support for product suite.

• Proposed the use of an alternate vendor to executive management to replace current imaging partner and product with superior technology from a different vendor. Proposal was accepted and original vendor was replaced resulting in vastly improved product offering.
• Drove imaging solutions through many major health care accounts, taking market share from the competition.

Additional EMC Corporation Roles
Project Manager/Lead Engineer for PC-based integration project

Drove the engineering and QA teams to deliver product requirements on schedule. Ran launch meetings, managed alpha and beta test programs and provided product training.

• Conducted weekly product launch meetings to keep the project focused and on schedule.
• Led testing activities d provided team's focus and direction.
• Recruited external partner to provide missing emulation technology and integrated technology in EMC products.

Quality Assurance Engineer
• Participated in qualification activities of over 10 product revisions and updates. Upgraded existing tests, created qualification and test plans, built tools, executed planned tests, and coordinated alpha test.
• Defined overall user interface design and chosen product functionality.
• Hired, trained, and supervised summer interns to plan, execute, and document tests, saving company engineering budget.
• Served on committee to standardize QA process to achieve ISO 9000 certifications.

EDUCATION

Bachelor of Science in Computer Science

Framingham State University   -   Framingham, MA

SKILLS

Microsoft Office, Linux, Enterprise Software, Disaster Recovery, Program Management, Project Management, Engineering Management, Vendor Management, Implementation, Integration

LINKS

http://WWW.LINKEDIN.COM/IN/PLOHNES

CERTIFICATIONS/LICENSES

Lean Six Sigma Green Belt

PMP training complete, PMI certification in progress
PMP certification by Quality and Productivity Solutions, Inc.

ADDITIONAL INFORMATION

Technical Skills
Applications: Microsoft Project, Microsoft Office (Word, Excel, PowerPoint), Proprietary customer tracking and bug reporting systems, Disaster Recovery

Operating Systems: Linux, Windows, Mac OS, Unix, VMWare, Android, IOS
Software: backup, replication and de-duplication, disaster recovery
Hardware: Enterprise Intel servers, PCs, Macs, EMC storage arrays and Virtual Tape systems