Jules MARTIN
martinjules70@gmail.com
(332)-261-9934

Maxence MARQUES-PIERRE
maxence.marques-pierre@epitech.eu
(332)-261-9930

Adam CUVIER
rebeuoriginel@gmail.com
(112)-245-9845

Ewen MALENFANT
ewen.malenfant@free.fr
(456)-251-2434

Quentin LITHAVONE
quentin.lithavone@epitech.eu
(456)-251-2434

RFQ: 60000044
Company name: TechDefence
Contact Mail: techdefence@gmail.com

Summary

TechDefence is a company specializing in the design, development, and manufacturing of innovative armament and military technology solutions. Our goal is to enhance the security and defense of nations by offering cutting-edge systems, tailored to the challenges of the 21st century. By combining our expertise in engineering, research and development (R&D), and partnership with key industry players, we aim to position ourselves as a leader in the defense technology field.

Business Plan

Market Analysis: The defense and military technology market is constantly evolving, with growing needs in national security, counter-terrorism, and crisis management. This increased demand for innovative solutions provides a growth opportunity for TechDefence. An in-depth study of the market, competition, and current trends will help identify the most promising segments and opportunities to pursue.

Business Plan

Products and Services: TechDefence will focus on designing and developing weapon systems, armored vehicles, drones, secure communication systems, and cybersecurity solutions for armed forces and security agencies. We will strive to innovate by offering products and services tailored to the specific needs of our clients, taking into account the geopolitical and technological challenges they face.

Business Plan

Development Strategy: To ensure TechDefence's success, we will adopt a multi-stage development strategy:

- Establish strategic partnerships with key industry players to benefit from their expertise and network.

- Invest heavily in R&D to design innovative and competitive solutions.

- Strengthen our presence at trade shows and professional events in the sector to build brand awareness and establish contacts.

- Diversify our product and service portfolio to address a wide range of defense and security needs.

- Implement a targeted business strategy to conquer new markets and increase our market share.

Business Plan

Organizational Structure and Human Resources: TechDefence will consist of a multidisciplinary team of engineers, researchers, marketing specialists, and sales professionals. We will invest in ongoing training for our staff to ensure that our employees possess the skills and knowledge required to excel in their field and contribute to the company's success.

Business Plan

Financial Analysis and Forecasts: Initial investments will be dedicated to product development, R&D, building a strong team, and brand promotion. Revenues will be generated primarily through the sale of products and services to government clients and private defense sector companies. We anticipate gradual revenue growth as our product portfolio and market presence expand.

Jules Martin

I was born and raised in France, and attended Loritz High School for my secondary education. After graduation, I pursued higher studies and enrolled in the prestigious computer science school, Epitech. During my time at Epitech, I completed two six-month internships, one as a full-stack web developer and the other as a project manager.

Throughout my studies and internships, I developed proficiency in various programming languages, including C, C++, Python, Angular and React frameworks, and Haskell. With this broad skillset, I feel that I have become a versatile and adaptable developer, capable of working in a variety of roles and contexts.

Overall, my academic and professional background demonstrate a strong passion for computer science and a commitment to continuous learning and growth in this field.

Maxence MARQUES-PIERRE

Marques-Pierre Maxence, born on 01/28/2001 in Nancy, France, is a French computer scientist who graduated from the higher education institution Epitech. After obtaining his baccalaureate in scientific studies with an engineering science option at LYCÉE LORITZ in Nancy, Marques-Pierre Maxence pursued his studies at Epitech, where he specialized in computer science. Throughout his academic journey, Marques-Pierre Maxence had the opportunity to work for several companies and organizations as an intern. His first internship was carried out at PricewaterhouseCoopers in Luxembourg, where he worked as a Business Intelligence Team Support. His second internship was completed at IMMOPAD in Nancy as a web developer (front-end), and his third internship at ALERION in Nancy as a software engineer. During his studies, Marques-Pierre Maxence also held the position of project manager at JUNIOR CONSEIL TAKER, an associative structure that brings together the best Epitech students in France and offers companies IT development services. With programming skills such as C, Python, SwiftUI, Git, Node.js, React.js, Angular.js, React Native, Microsoft Power BI, IBM InfoSphere DataStage, C++, and Assembler, Marques-Pierre Maxence has acquired solid expertise in computer science. Today, Marques-Pierre Maxence continues his career as a computer scientist and continues to develop his skills in the field of computer science.

Quentin LITHAVONE

I grew up in Toulouse, France, where I attended high school before pursuing higher education. I decided to attend Epitech, a top computer science school, for my university studies. During my time at Epitech, I completed two six-month internships, one as a full-stack web developer and the other as a backend developer.

Throughout my academic and professional experience, I have developed proficiency in a range of programming languages, including C, C++, Python, Angular and React frameworks, as well as SQL for database management. These skills have equipped me to work in a variety of roles and contexts within the tech industry.

Overall, my passion for computer science and commitment to continuous learning have been evident throughout my education and work experience, and I look forward to leveraging my skills and knowledge to contribute to future projects and endeavors.

Adam CUVIER

I am a Franco-Moroccan computer science professional who spent my formative years in Paris, France. I attended high school in Paris before pursuing higher education, ultimately choosing to attend Epitech for my university studies. During my time at Epitech, I completed two six-month internships, one as a full-stack web developer and the other as a web scraper.

Throughout my academic and professional experience, I have developed proficiency in a range of programming languages, including C, C++, Python, SQL, MongoDB, and Ruby. These skills have equipped me to work in various roles and contexts within the tech industry, and I am constantly seeking to improve and expand upon my knowledge and abilities.

As a Franco-Moroccan, I bring a unique perspective and cultural background to my work, which has proven to be an asset in the tech industry. Overall, I am passionate about computer science and dedicated to applying my skills and knowledge to make a positive impact on the industry and the world.

Ewen MALENFANT

Ewen Malenfant is a young man who was born on October 29th, 2000. He completed his high school education at Christophe Colomb and went on to attend university at Epitech. During this time, Ewen also trained an athletics team for four years, demonstrating his leadership skills and dedication to helping others succeed. In 2022, Ewen set out to explore new opportunities by spending eight months in New York City. While there, he immersed himself in the culture and made new connections, all while continuing to pursue his passion for music. Ewen has been playing the guitar since he was just 11 years old, and he found that playing music was a great way to unwind and express himself creatively. Now back from his travels, Ewen is ready to apply his skills and experiences to his future endeavors. Whether it's coaching, leadership, or music, Ewen is driven to make a positive impact on the world around him.