

# ADITYA SHRIMALI

## Data Analyst / Junior Data Scientist

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### Summary

Data Analyst with a strong foundation in SQL, Python, Excel, Machine Learning, and Power BI. Experienced in data cleaning, exploratory data analysis, visualization, and predictive modeling to support data-driven decision-making.

### Skills

**Programming & Querying:** Python, SQL, R (Basics)

**Tools & Technologies:** Numpy, Pandas, MS Excel, Power BI, Streamlit, Matplotlib, Scikit-Learn, Ollama, AI Tools

**Analytical Abilities:** Data Cleaning, Exploratory Data Analysis (EDA), Insight Generation, Descriptive Statistics

**Soft Skills:** Rapid learner, quick adoption of new tools, problem-solving mindset, adaptability

### Experience

#### Intern

MATE, Udaipur

Dec 2024 – Jan 2025

Tools Used: Python, JS, Expo, React Native

- Analyzed application usage and user interaction data to understand engagement patterns and identify trends related to feature usage and user activity.
- Gained hands-on experience with native development, improving component-based development, state management, improving user experience and making better user interfaces.

### Projects

#### Customer Churn Prediction | Python — Streamlit

Dec 2025 – Jan 2026

- Developed an end-to-end churn prediction system by analyzing customer behavior patterns such as service usage, contract type, tenure, and billing features.
- Performed exploratory data analysis (EDA) to identify key churn drivers, revealing strong churn correlation with month-to-month contracts, higher charges, and shorter tenure.
- Trained and evaluated multiple ML models (Logistic Regression, Random Forest, SVM) using accuracy and recall to prioritize high-risk churn detection.
- Achieved 95% prediction accuracy and deployed the final model via a Streamlit web app for real-time churn prediction and business decision support.

#### Superstore Sales & Profit Analysis | Python — EDA

Jan 2026

- Analyzed sales, profit, discount, and product performance data to identify key revenue drivers and loss-making areas. Technology as the highest profit-generating category, while Furniture underperformed despite high sales volume.
- Evaluated discount strategies and observed that higher discounts did not consistently improve profit.
- Identified top-selling products (e.g., staples and envelopes) and low-performing products to optimize inventory.
- Provided business insights on region–product alignment and pricing strategy to improve profitability.

### Awards & Certifications

- Python Developer – WhiteHatJr (2021-2022): Completed more than 50 practical case studies involving classic Programming, SQL, data cleaning, dashboards, and presentations.
- Machine Learning & Pandas – Kaggle (2025): Learned and implemented intermediate machine learning models and analyzed various datasets using Pandas and Matplotlib.
- Python Programming – Kaggle (2025): Learned and implemented functional as well as object oriented programming using python.

### Education

#### B.Tech CSE

IET, Udaipur

Expected Graduation: 2026

Ongoing