JL TEST Conducted By JobLana

Section 4- Calling (Inbound/Outbound)

- A. Business Process Outsourcing
- **B.** Business Process Outsource

1- What is BPO?

- C. Business Project Outsourcing
- D. Business Product Outsourcing
- 2- You were asked to do a BPO for ABC BPO Company. ABC Company handles the BPO requests for 123 Lender. When you call the homeowner who should you say you work for?
- A. Your company or your Brokers.
- B. 123 Lender.
- C. ABC BPO Company.
- D. You are a subcontractor for ABC BPO Company.
- 3- The main outsourcer is _____ and the main BPO destination is
- A. France, Mauritius
- B. USA, Mauritius
- C. Europe, India
- D. USA, India
- 4- What is ISO: 9000 in outsourcing?
- A. is a standard of amount of export within year

- B. is a standard of mapping no of employees in the company
- C. is a standard of mapping quality for the company
- D. is a location based mapping
- 5- what is KPO?
- A. Knowledge Product Outsource
- B. Knowledge Process Outsource
- C. Knowledge Project Outsourcing
- D. Knowledge Process Outsourcing
- 6- What is inbound call centers?
- A. inbound call centers will place calls only
- B. inbound call centre handles the service department.
- C. Call centre working for the companies located in local territory
- D. An inbound call center will only receive calls
- 7- Which of the following is not a segment of BPO's?
- A. Call Centre
- B. Administrative Department
- C. DMKL department
- D. Back Office
- 8- The main characteristics of KPO are
 - A. Process are not easily codified
- B. The agent has to interpret the information
- C. The agent is expected to exercise judgement

- D. All of the above
- 9- A TRUE statement between Low End and High End BPO is
- A. Both Low End and High End BPO are mainly Call Centers
- B. Low End BPOs offer relatively much higher salary than High End BPO
- C. High End BPO have more ruled based processes than Low End BPO and therefore require more skilled manpower
- D. People working in Low End BPO companies usually stay much longer in that company than those working in High End BPO
- 10- Why do real estate agents complete BPO's?
- A. To get REO Listings.
- B. To waste time.
- C. To learn about their neighborhood.
- D. Because they have to.